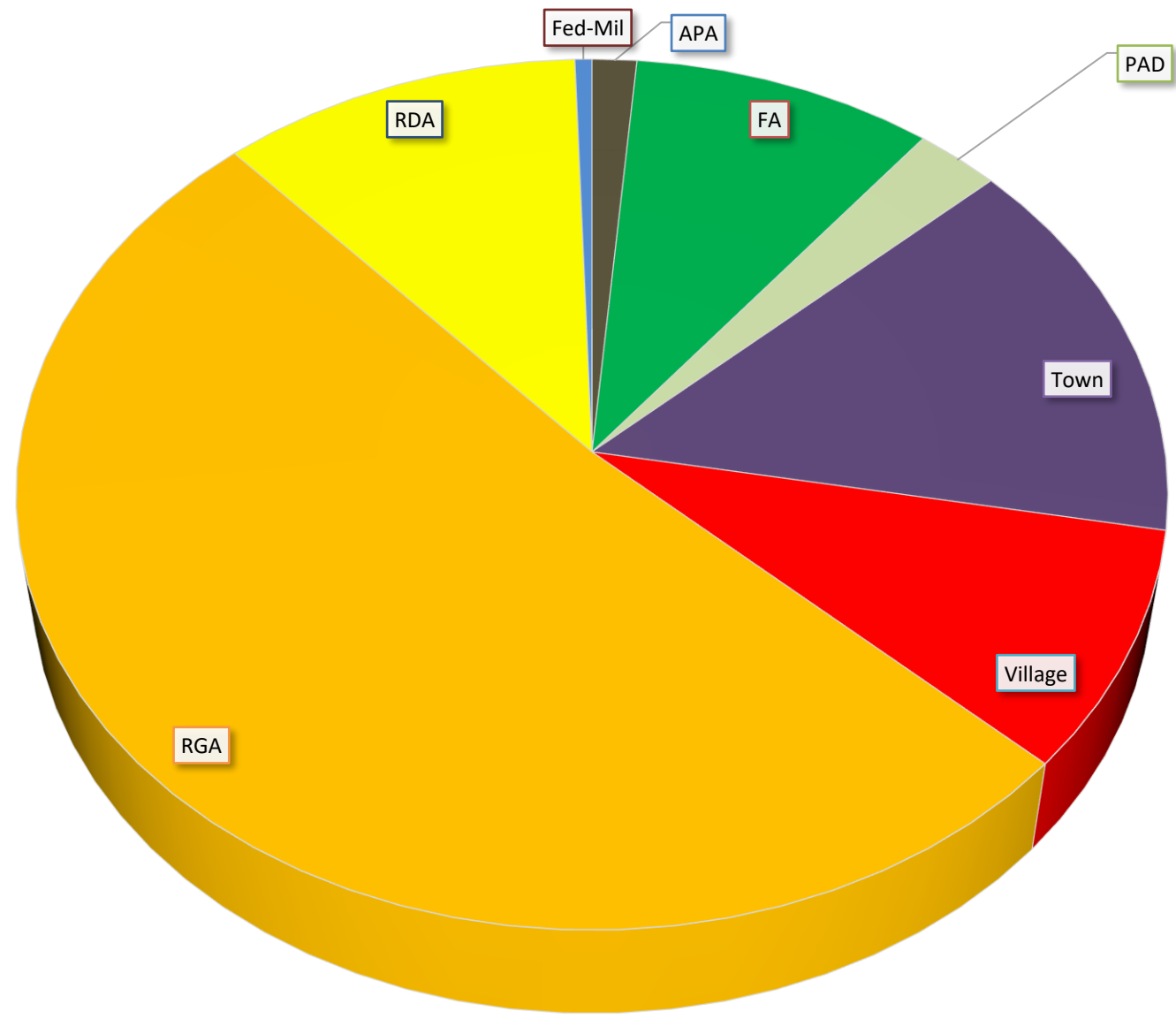


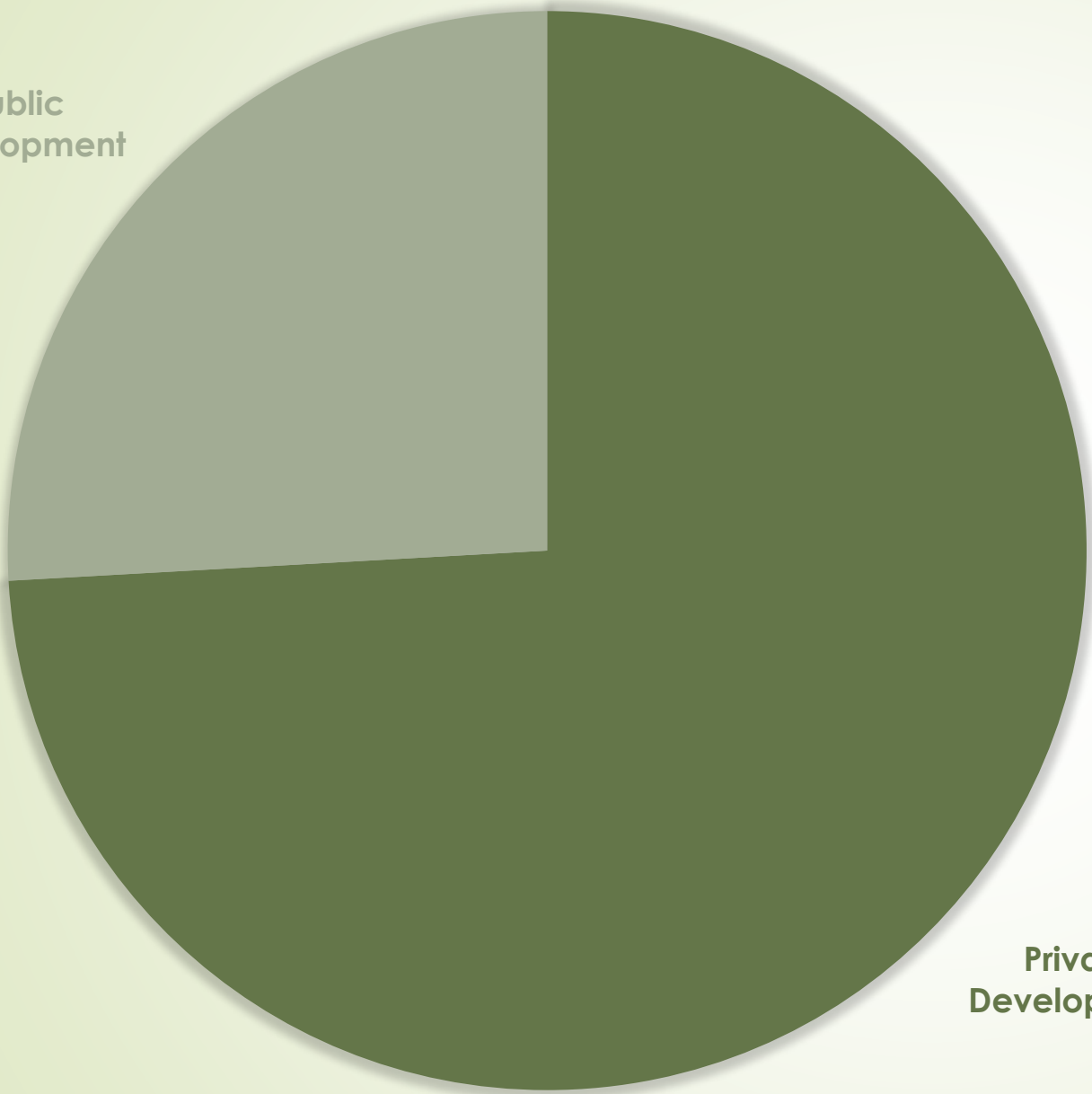
Development Application & Fee Projections FY22 (7/1/21-6/6/22)

Application Fees by Management Area



Some project span multiple management areas:
proportions are approximate

Public
Development



Private
Development

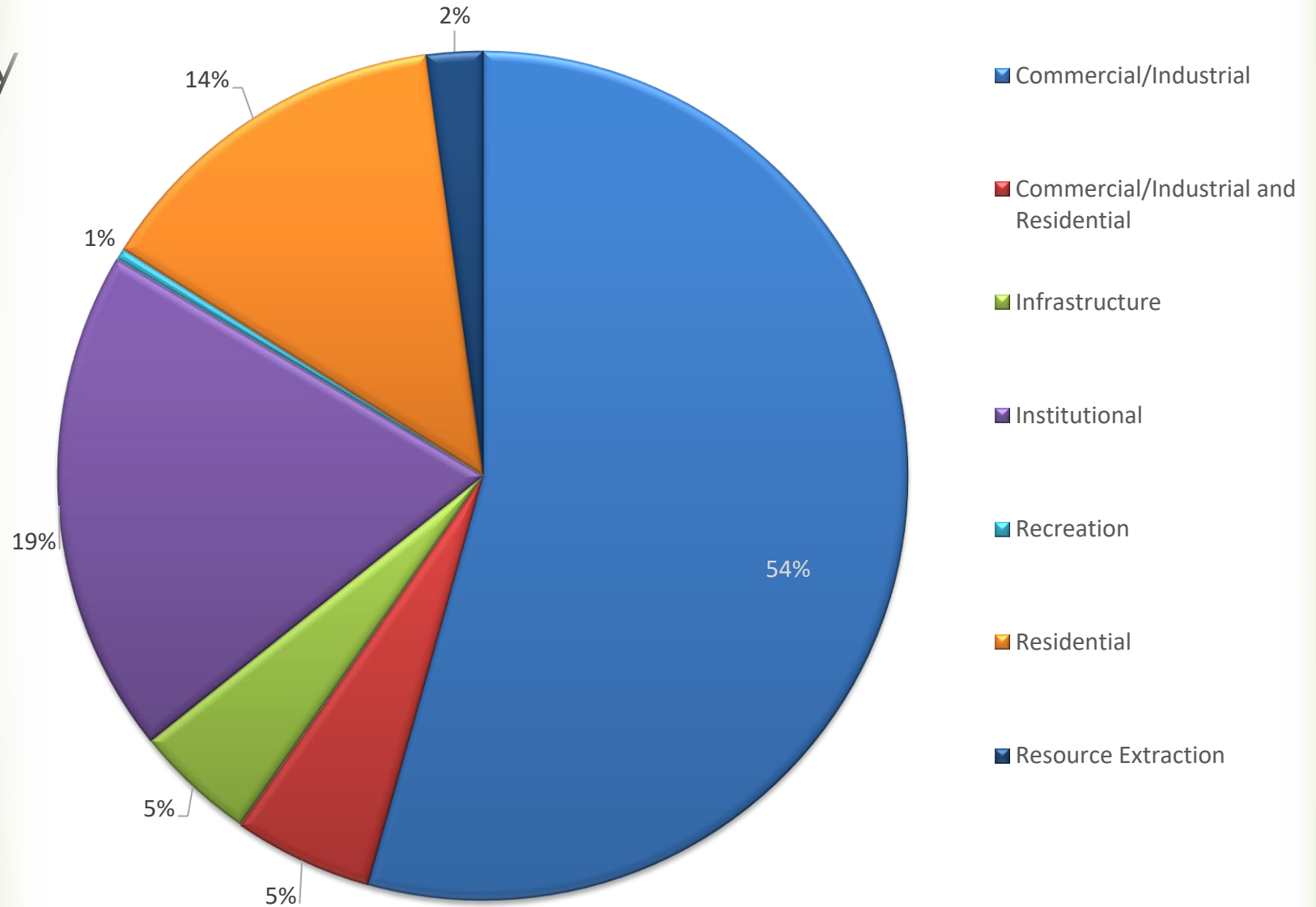


Proportions of
Net Fees from
Public
Development
and Private
Development
Applications

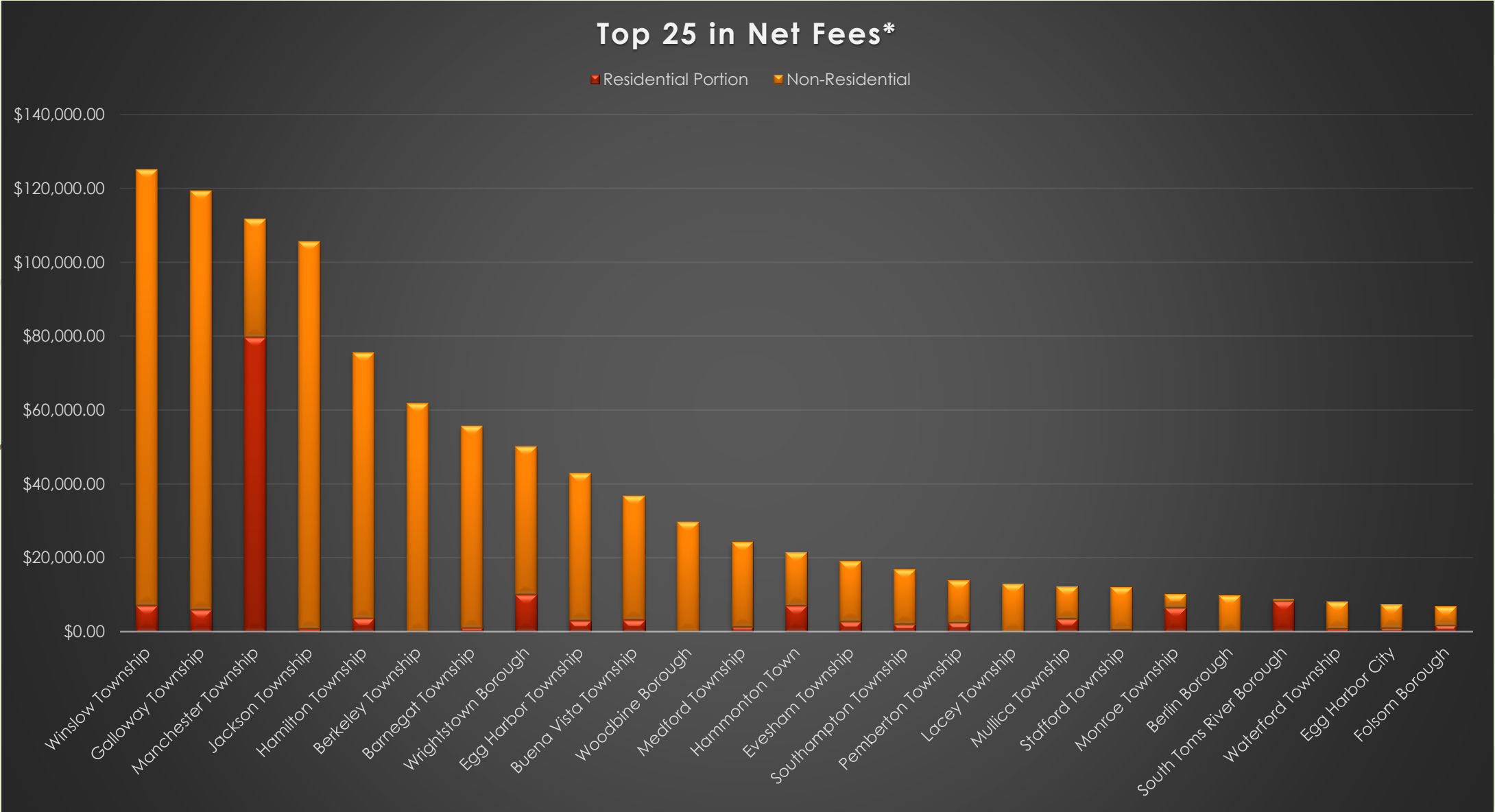
FY22

Proportion of All Net Fees Categorized by Development Type

- Net unrefunded fees
- Residential development includes subdivisions, demolition of 50-yr old or greater
- Commercial/Industrial includes retail, restaurant, home occupation, warehouse, solar, self-storage, etc.
- Commercial/Industrial and Residential is a mixed-use development with residential component

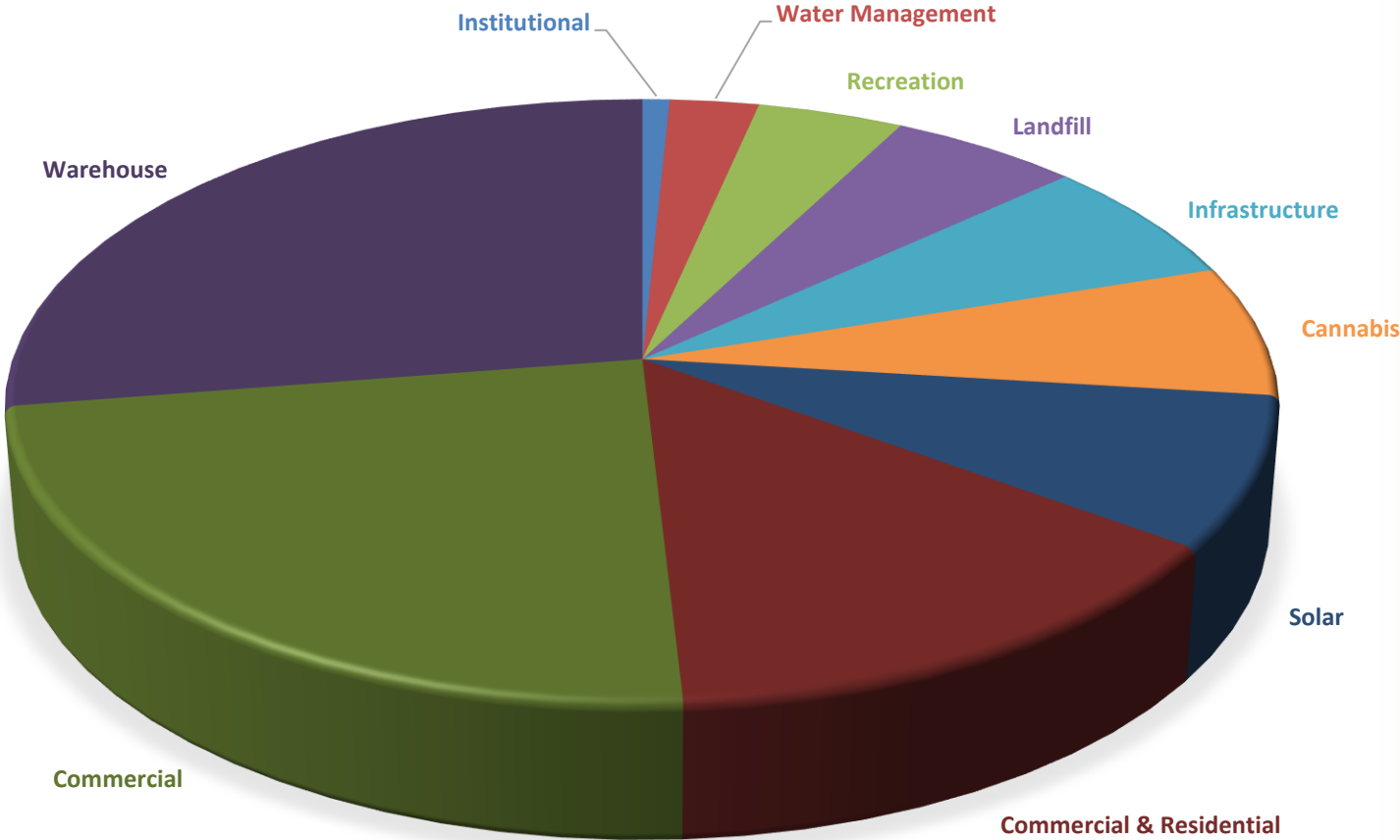


Top 25 Municipalities by Application Fees – FY22



FY 22 NON-RESIDENTIAL TOP TEN

- Top Ten Non-Residential Uses
- Proportion by Application Fees

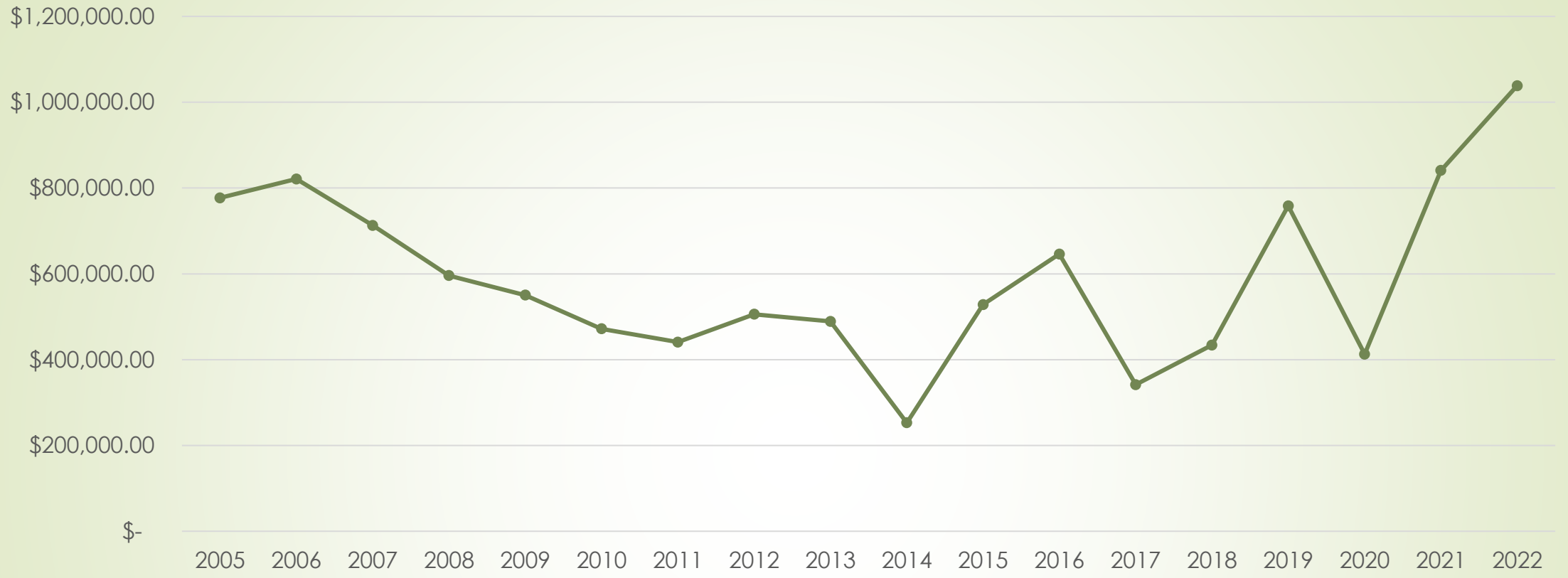





Residential Development by Management Area

Management Area Residential Units	Sum of Units	Net Fees
Preservation Area District	2	\$500
Forest Area	18	\$6,500
Agricultural Production Area	14	\$5,265
Rural Development Area	30	\$12,250
Pinelands Village	18	\$7,280
Pinelands Town	535	\$79,669
Regional Growth Area	1398	\$87,182
Grand Total	2,015	\$198, 646

This table does not include subdivisions with no additional development, demolition of 50 years or older, or refunded fees. Mixed use developments or other development costs increase the net fees.



Annual Fee Revenues



Fee Projections – Rolling five-year estimate

- ▶ FY 22 Year-To-Date (June 6): \$1,038,222
- ▶ Average over five years (2016 to 2022): \$697,035
- ▶ Mean Net Annual since 2005: \$557,288
- ▶ Other considerations:
 - ▶ **59%** of years **anticipated** fee revenue is above **actual** fee revenue;
 - ▶ **56%** of years see actual **decreases below prior year** actual fee revenue;
- ▶ No fool-proof method to predict fee revenue
- ▶ Regress toward the mean

FY2023 Projection and Recommendation

Recommendation is 30% increase over FY22 anticipated revenue

Actual FY22 fee revenue about 23% above FY21 revenue

\$650,000

Recommendation is 6.75% below five-year average

Recommendation is 17% above mean net actual since 2005