

BID RESULTS

AB2009-33 HOUSEKEEPING SERVICES FOR THE MERCER COUNTY GERIATRIC CENTER

JULY 23, 2009'

| | | |
|--|-----------------------------------|---|
| RESPONDENTS | 2 | |
| CONTRACT AWARD 2 YEARS WITH OPTION TO EXTEND ONE YEAR | REQUIRE PERFORMANCE BOND | |
| NAME | ALL CLEAN BUILDING SERVICES, INC. | DYRON MANAGEMENT/COVERALL HEALTH BASE CLEANING SYSTEM |
| ADDRESS | 990 SPRUCE ST. | 7 LONGVIEW DRIVE |
| CITY, STATE, ZIP | LAWRENCEVILLE, NJ 08648 | BORDENTOWN, NJ 08505 |
| CONTACT | JOSEPH MANFREDO | RONALD M. DERRY |
| TELEPHONE | 609-209-0954 | 609 298 7282 |
| FAX | 609-695-1010 | 609 298 7282 |
| BID BOND OR CHECK | AEGIS SECURITY 10% NTE \$20K | DID NOT INCLUDE |
| CONSENT OF SURETY | KATHLEEN BERKELBACK AIF WITH POA | DID NOT INCLUDE |
| BUSINESS REGISTRATION CERTIFICATE | INCLUDED | INCLUDED |
| AFFIRMATIVE ACTION CERTIFICATE | 4691 EXPIRES 3/15/11 | REQUIRED |
| EXHIBIT A | INCLUDED | INCLUDED |
| INSURANCE CERTIFICATE | REQUIRED IF AWARDED | NEED IF AWARDED |
| STOCKHOLDER DISCLOSURE | INCLUDED | INCLUDED |
| QUALIFICATION STATEMENT | R. ECROYD TO REVIEW | R. ECROYD TO REVIEW |
| 12 STAFF | | |
| YEAR ONE | BID 2009 | |
| MANPOWER / LABOR | \$310,900.00 | \$316,700.00 |
| MATERIALS / SUPPLIES | \$30,500.00 | \$4,200.00 |
| OVERHEAD / PROFIT | \$19,019.00 | \$28,023.00 |
| TOTAL YEAR ONE | \$360,419.00 | \$348,923.00 |
| YEAR TWO | | |
| MANPOWER / LABOR | \$310,900.00 | \$323,034.00 |
| MATERIALS / SUPPLIES | \$30,500.00 | \$4,250.00 |
| OVERHEAD / PROFIT | \$19,019.00 | \$28,023.00 |
| TOTAL YEAR TWO | \$360,419.00 | \$355,307.00 |
| YEAR ONE AND TWO WITH 12 STAFF | \$720,838.00 | \$704,230.00 |
| YEAR THREE | | |
| MANPOWER / LABOR | \$310,900.00 | \$329,395.00 |
| MATERIALS / SUPPLIES | \$30,500.00 | \$4,250.00 |
| OVERHEAD / PROFIT | \$19,019.00 | \$27,900.00 |
| TOTAL YEAR THREE WITH 12 STAFF | \$360,419.00 | \$361,545.00 |
| 14 STAFF | | |
| YEAR ONE | | |
| MANPOWER / LABOR | \$362,700.00 | \$369,489.00 |
| MATERIALS / SUPPLIES | \$32,800.00 | \$4,200.00 |
| OVERHEAD / PROFIT | \$22,500.00 | \$32,810.00 |
| TOTAL YEAR ONE | \$418,000.00 | \$406,499.00 |
| YEAR TWO WITH 14 STAFF | | |
| MANPOWER / LABOR | \$362,700.00 | \$376,879.00 |
| MATERIALS / SUPPLIES | \$32,800.00 | \$4,250.00 |
| OVERHEAD / PROFIT | \$22,500.00 | \$32,810.00 |
| TOTAL YEAR TWO | \$418,000.00 | \$413,939.00 |
| TOTAL YEAR ONE & TWO WITH 14 STAFF | \$836,000.00 | \$820,438.00 |
| YEAR THREE WITH 14 STAFF | | |
| MANPOWER / LABOR | \$362,700.00 | \$384,417.00 |
| MATERIALS / SUPPLIES | \$32,800.00 | \$4,250.00 |
| OVERHEAD / PROFIT | \$22,500.00 | \$27,900.00 |
| TOTAL YEAR THREE | \$418,000.00 | \$416,567.00 |
| TOTAL THREE YEARS 12 STAFF | \$1,081,257.00 | \$1,065,775.00 |
| TOTAL THREE YEARS 14 STAFF | \$1,254,000.00 | \$1,237,005.00 |
| REFERENCES | R. ECROYD TO CHECK | R. ECROYD TO CHECK |
| EXCEPTIONS | NONE | |
| FATAL FLAW | NO | YES - DID NOT INCLUDE BID BOND OR CONSENT OF SURETY |

| BID RESULTS | | |
|---|--|-----------|
| AB2009-36 RADIO EQUIPMENT FOR EMERGENCY MANAGEMENT | | |
| July 23, 2009 | | |
| SUBSTANTIAL COMPLETION 120 CALENDARS DAYS | | |
| NUMBER OF RESPONDENTS | 1 | |
| NAME OF RESPONDENT | RF SPECIALTIES OF PA, INC. | |
| ADDRESS | 609 INDUSTRIAL PARK ROAD | |
| CITY, STATE, ZIP | EBENSBURG, PA 15931 | |
| CONTACT | DAVID EDMISTON, SR. | |
| TELEPHONE | 814 472 2000 | |
| FAX | 814 472 2230 | |
| WEBSITE OR E-MAIL | RFOFPA@AOL.COM | |
| INSURANCE | NEED | |
| EIC | REQUEST FROM VENDOR | |
| EXHIBIT A | INCLUDED | |
| STOCKHOLDER DISCLOSURE | INCLUDED | |
| NEW JERSEY BUSINESS REGISTRATION | INCLUDED | |
| V1AD MODULAR (INCLUDES ONE YEAR WARRANTY) | | 14,027.00 |
| EXCITER | INCLUDED | |
| TWO YEAR EXTENDED WARRANTY | | 830.00 |
| TOTAL | | 14,857.00 |
| EXCEPTIONS | NONE | |
| FATAL FLAW | NO | |

| PROPOSAL RESULTS | | |
|---|---|---|
| CC2008-05B PHYSICIAN SERVICES FOR A PERIOD OF TWO YEARS WITH THE OPTION TO EXTEND ONE YEAR | | |
| JULY 24, 2009 | | |
| NUMBER OF RESPONDENTS | 2 | |
| NAME | ROBERT WOOD JOHNSON UNIVERSITY HOSPITAL HAMILTON | CAPITAL HEALTH SYSTEM DBA THE CORPORATE HEALTH CENTER |
| ADDRESS | 2 HAMILTON HEALTH PLACE | 832 BRUNSWICK AVENUE |
| CITY, STATE, ZIP | HAMILTON, NJ 08690 | TRENTON, NJ 08638 |
| CONTACT | ROBIN BOEHM , DIRECTOR, OCCUPATIONAL AND CORPORATE HEALTH | KRISTEN KOSENSKY, MARKETING SUPERVISOR |
| TELEPHONE | 609 631 6847 OR 609 631 6830 | 609-695-7471 |
| FAX | 609 689 7149 | 609-393-5272 |
| E-MAIL | RBOEHM@RWJUHJ.EDU | KKOSENSKY@CHSNJ.ORG |
| HOURS OFFSITE | 8:00 AM - 5:00 PM AT RWJ HAMILTON; 8:30 AM - 5:00 PM AT EWING M - F | 7:00 AM TO 5:30 PM M - F |
| QUALIFICATION STATEMENT AND METHOD OF ACCOMPLISHMENT | INCLUDED | INCLUDED |
| EXCEPTIONS | AFTER HOUR DRUG AND ALCOHOL TESTING ADDITIONAL | CH ACCEPTS REIMBURSEMENT FOR EXISTING CH MANAGED CARE CONTRACTS; IF TPA PRICING IS LESS THAN CH RATES, CH WILL BALANCE BILL THE COUNTY; CH BILLS AT CH ER, IN AND OUT PATIENT RATE MINUS 15% DISCOUNT; SECTION 3, PAGE 18 |
| KEY PHYSICIAN | MARK MAGARIELLO, MD DESIGNATED AS COUNTY PHYSICIAN | ROBERT J. WEISS, MD KEY PHYSICIAN |
| LOCATION OF FACILITY | OCCUPATIONAL AND CORPORATE HEALTH OFFICES LOCATED IN HAMILTON AT 2 HAMILTON HEALTH PLACE, HAMILTON, NJ AND EWING AT 1440 LOWER FERRY ROAD, EWING NJ | 832 BRUNSWICK AVENUE, TRENTON, NJ 08638 AND TWO SITE AT 750 BRUNSWICK AVENUE AND 446 BELLEVUE AVENUE, TRENTON, NJ |
| MEDICAL LICENSURE | INCLUDED | YES |
| RECEIPT OF ADDENDUM #1 | YES | YES |
| BUSINESS REGISTRATION CERTIFICATE | INCLUDED | INCLUDED |
| AFFIRMATIVE ACTION CERTIFICATE | 18621 EXPIRES 3/15/10 | 24949 EXPIRES 2010 |
| NON-COLLUSION AFFIDAVIT | OK | OK |
| STOCKHOLDER DISCLOSURE | INCLUDED, NON-PROFIT | INCLUDED, NON-PROFIT |
| INSURANCE CERT 1 AND 2MM GL; 1MM AUTO; 5MM PROF LIABILITY | REQUIRED WITH COUNTY OF MERCER AS ADDITIONAL INSURED IF AWARDED | REQUIRED WITH COUNTY OF MERCER AS ADDITIONAL INSURED IF AWARDED |
| CLIENTS: | PSE&G, DR. RONALD MACK 973 430 7907, TOWNSHIP OF HAMILTON, WALTERN BRONEK 609 890 3566; WW GRAINGER, EDWARD WARHOL, 609 613 4937 | NJ STATE PRISON, STEPHEN IORIO, 609 341 4620; SIEMENS, ALAN HASSE 609 890 5123; CITY OF TRENTON, STEVE PONELLA 609 989 3506 |
| FATAL FLAW | NO | NO |

PROPOSAL FOR MEDICAL SERVICES FOR THE COUNTY OF MERCER ADDENDUM #1CC2008-05B

PROVIDE THE FOLLOWING HOURLY RATE:

(BASE PROPOSAL ON 364 HOURS ANNUALLY)
 COST PER HOUR FOR PHYSICIAN SERVICES AT THE
 COUNTY ADMINISTRATION BUILDING TWO DAYS
 PER WEEK, FROM 8:30 AM THROUGH 12:00 PM
 3.5 HOURS X TWO DAYS 52 WEEKS PER YEAR

| HOURS | CHS | | RWJ | |
|--|---------------|---------------|---------------|---------------|
| | COST PER HOUR | COST PER YEAR | COST PER HOUR | COST PER YEAR |
| YEAR ONE 364 | \$ 100.00 | \$ 36,400.00 | \$ 206.04 | \$ 74,998.56 |
| YEAR TWO 364 | \$ 100.00 | \$ 36,400.00 | \$ 208.10 | \$ 75,748.40 |
| TOTAL FOR TWO YEARS (1) | | \$ 72,800.00 | | \$ 150,746.96 |
| OPTION TO EXTEND: YEAR THREE 364 | \$ 105.00 | \$ 38,220.00 | \$ 210.18 | \$ 76,505.52 |

COST PER HOUR FOR OFFSITE CONSULTING AND EXPERT TESTIMONY PAID AT HOURLY RATE
 THE ADMINISTRATIVE NURSE SHALL SCHEDULE ALL PHYSICIANS AND FOLLOW-UP ON MONDAY'S AND WEDNESDAYS; IF SERVICES ARE REQUIRED
 OFF-SITE, PROVIDE COST PER EVALUATION AS DEFINED ON THE FOLLOWING PAGE

PROVIDE THE FOLLOWING COST PER TEST/EVALUATION
 FOLLOWING NUMBERS SHALL BE THE BASIS FOR YEAR ONE, TWO AND THREE;
 HOWEVER, THE COUNTY SHALL PAY ONLY FOR THOSE TESTS PERFORMED

| | | CHS | | | | | |
|-----|---|---|---------------------|------------------|---------------------|------------------|-----------------------|
| | | MULTIPLY COST PER TEST/EVAL BY NUMBER PERFORMED | | | | | |
| NO. | | COST PER TEST/EV | TOTAL COST YEAR ONE | YEAR TWO TEST/EV | TOTAL COST YEAR TWO | OPT YR 3 TEST/EV | TOTAL COST YEAR THREE |
| 53 | CDL Breath Alcohol Test | \$ 25.00 | \$ 1,325.00 | \$ 25.00 | \$ 1,325.00 | \$ 26.00 | \$ 1,378.00 |
| 108 | CDL Drug Screening | \$ 30.00 | \$ 3,240.00 | \$ 30.00 | \$ 3,240.00 | \$ 31.00 | \$ 3,348.00 |
| 197 | Random Drug Test | \$ 33.00 | \$ 6,501.00 | \$ 33.00 | \$ 6,501.00 | \$ 35.00 | \$ 6,895.00 |
| 12 | Off-Site Drug Collections Performed | \$ 33.00 | \$ 396.00 | \$ 33.00 | \$ 396.00 | \$ 35.00 | \$ 420.00 |
| 296 | Pre-employment Drug Test | \$ 33.00 | \$ 9,768.00 | \$ 33.00 | \$ 9,768.00 | \$ 35.00 | \$ 10,360.00 |
| 244 | RTW Drug Test | \$ 33.00 | \$ 8,052.00 | \$ 33.00 | \$ 8,052.00 | \$ 35.00 | \$ 8,540.00 |
| 514 | Flu Shot | \$ 22.00 | \$ 11,308.00 | \$ 22.00 | \$ 11,308.00 | \$ 23.00 | \$ 11,822.00 |
| 20 | COTA Testing: Exercise Stress Test, CARE Titer, UA, Glucose | \$ 496.00 | \$ 9,920.00 | \$ 496.00 | \$ 9,920.00 | \$ 520.00 | \$ 10,400.00 |
| 24 | COTA Testing: EKG, CARE Titer, UA, Glucose | \$ 98.00 | \$ 2,352.00 | \$ 98.00 | \$ 2,352.00 | \$ 102.00 | \$ 2,448.00 |
| 0* | Cholinesterase Exposure | \$ 24.00 | \$ 24.00 | \$ 24.00 | \$ 24.00 | \$ 25.00 | \$ 25.00 |
| 0* | Lyme Screening | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 43.00 | \$ 45.00 | \$ 45.00 |
| 0* | TB Test | \$ 10.00 | \$ 10.00 | \$ 10.00 | \$ 10.00 | \$ 10.00 | \$ 10.00 |
| 0* | Hep B Vaccine Screening | \$ 56.00 | \$ 56.00 | \$ 56.00 | \$ 56.00 | \$ 59.00 | \$ 59.00 |
| 45 | Urinalysis Test | \$ 6.00 | \$ 270.00 | \$ 6.00 | \$ 270.00 | \$ 6.00 | \$ 270.00 |
| 35 | EKG | \$ 53.00 | \$ 1,855.00 | \$ 53.00 | \$ 1,855.00 | \$ 55.00 | \$ 1,925.00 |
| 12 | Stress Test | \$ 451.00 | \$ 5,412.00 | \$ 451.00 | \$ 5,412.00 | \$ 473.00 | \$ 5,676.00 |
| 250 | Workers' Comp Initial Evaluation | \$ 94.00 | \$ 23,500.00 | \$ 94.00 | \$ 23,500.00 | \$ 98.00 | \$ 24,500.00 |
| 473 | Workers' Comp Follow-Up Evaluation | \$ 82.00 | \$ 38,786.00 | \$ 82.00 | \$ 38,786.00 | \$ 86.00 | \$ 40,678.00 |
| 55 | Return to Work Evaluation | \$ 49.00 | \$ 2,695.00 | \$ 49.00 | \$ 2,695.00 | \$ 51.00 | \$ 2,805.00 |
| 0* | Leave of Absense Physical | \$ 57.00 | \$ 57.00 | \$ 57.00 | \$ 57.00 | \$ 60.00 | \$ 60.00 |
| 0* | Pre-employment or Seasonal Employee Physical | \$ 57.00 | \$ 57.00 | \$ 57.00 | \$ 57.00 | \$ 60.00 | \$ 60.00 |
| 0* | COTA Physical Evaluation | \$ 57.00 | \$ 57.00 | \$ 57.00 | \$ 57.00 | \$ 60.00 | \$ 60.00 |
| 0* | Cast Prosthesis | \$ - | N/C | \$ - | N/C | \$ - | N/C |

TOTAL FOR TESTS AND EVALUATIONS
 *USE ONE AS A BASIS FOR PROPOSAL COST

\$ 125,684.00 \$ 125,684.00 \$ 131,784.00

TOTAL FOR PHYSICIAN SERVICES YEAR ONE \$ 36,400.00
 TOTAL FOR PHYSICIAN SERVICES YEAR TWO \$ 36,400.00
 TOTAL FOR EVALUATIONS/TESTS YEAR ONE \$ 125,684.00
 TOTAL FOR EVALUATIONS/TESTS YEAR TWO \$ 125,684.00
 GRAND TOTAL \$ 324,168.00

OPTION TO EXTEND ONE YEAR FOR PHYSICIAN SERVICES \$ 38,220.00
 OPTION TO EXTEND ONE YEAR FOR TESTS AND EVALUATIONS \$ 131,784.00
 GRAND TOTAL FOR THREE YEARS \$ 494,172.00

| | | RWJ | | | | | |
|-----|--|---|---------------------|------------------|---------------------|------------------|-----------------------|
| | | MULTIPLY COST PER TEST/EVAL BY NUMBER PERFORMED | | | | | |
| NO. | | COST PER TEST/EV | TOTAL COST YEAR ONE | YEAR TWO TEST/EV | TOTAL COST YEAR TWO | OPT YR 3 TEST/EV | TOTAL COST YEAR THREE |
| | | \$ 35.00 | \$ 1,855.00 | \$ 35.00 | \$ 1,855.00 | \$ 36.00 | \$ 1,908.00 |
| | | \$ 40.00 | \$ 4,320.00 | \$ 40.00 | \$ 4,320.00 | \$ 41.00 | \$ 4,428.00 |
| | | \$ 40.00 | \$ 7,880.00 | \$ 40.00 | \$ 7,880.00 | \$ 41.00 | \$ 8,077.00 |
| | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| | | \$ 40.00 | \$ 11,840.00 | \$ 40.00 | \$ 11,840.00 | \$ 41.00 | \$ 12,136.00 |
| | | \$ 40.00 | \$ 9,760.00 | \$ 40.00 | \$ 9,760.00 | \$ 41.00 | \$ 10,004.00 |
| | | \$ 30.00 | \$ 15,420.00 | \$ 30.00 | \$ 15,420.00 | \$ 30.00 | \$ 15,420.00 |
| | | \$ 290.00 | \$ 5,800.00 | \$ 293.00 | \$ 5,860.00 | \$ 296.00 | \$ 5,920.00 |
| | | \$ 80.00 | \$ 1,920.00 | \$ 81.00 | \$ 1,944.00 | \$ 82.00 | \$ 1,968.00 |
| | | \$ 80.00 | \$ 80.00 | \$ 81.00 | \$ 81.00 | \$ 82.00 | \$ 82.00 |
| | | \$ 80.00 | \$ 80.00 | \$ 81.00 | \$ 81.00 | \$ 82.00 | \$ 82.00 |
| | | \$ 22.00 | \$ 22.00 | \$ 22.00 | \$ 22.00 | \$ 22.00 | \$ 22.00 |
| | | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 | \$ 30.00 |
| | | \$ 15.00 | \$ 675.00 | \$ 15.00 | \$ 675.00 | \$ 15.00 | \$ 675.00 |
| | | \$ 45.00 | \$ 1,575.00 | \$ 45.00 | \$ 1,575.00 | \$ 46.00 | \$ 1,610.00 |
| | | \$ 275.00 | \$ 3,300.00 | \$ 278.00 | \$ 3,336.00 | \$ 281.00 | \$ 3,372.00 |
| | | \$ 233.00 | \$ 58,250.00 | \$ 236.00 | \$ 59,000.00 | \$ 238.00 | \$ 59,500.00 |
| | | \$ 143.00 | \$ 67,639.00 | \$ 145.00 | \$ 68,585.00 | \$ 146.00 | \$ 69,058.00 |
| | | \$ 85.00 | \$ 4,675.00 | \$ 86.00 | \$ 4,730.00 | \$ 87.00 | \$ 4,785.00 |
| | | \$ 85.00 | \$ 85.00 | \$ 86.00 | \$ 86.00 | \$ 87.00 | \$ 87.00 |
| | | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 61.00 | \$ 61.00 |
| | | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 61.00 | \$ 61.00 |
| | | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 60.00 | \$ 61.00 | \$ 61.00 |

\$ 195,386.00 \$ 197,260.00 \$ 199,347.00

\$ 74,998.56
 \$ 75,748.40
 \$ 195,386.00
 \$ 197,260.00
 \$ 543,392.96

\$ 76,505.52
 \$ 199,347.00
 \$ 819,245.48