

CK09MERCER2009-28 UNTREATED AND TREATED ROCK SALT FOR A PERIOD OF TWO YEARS

October 13, 2009

NUMBER OF RESPONDENTS	3			
CONTRACT PERIOD TWO YEARS - COOP AWARD	LOW BID			NO BID
NAME OF BIDDER	INTERNATIONAL SALT COMPANY, LLC	MID-ATLANTIC SALT, LLC	ATLANTIC SALT, INC.	CARGILL DEICING TECHNOLOGY
ADDRESS	655 NORTHERN BLVD.	PO BOX 353	134 MIDDLE STREET, SUITE 210	24950 COUNTRY CLUB BLVD, SUITE 450
CITY, STATE, ZIP	CLARKS SUMMIT, PA 18411	LYNDORA, PA 16045-0353	LOWELL, MA 01852	NORTH OLMSTED, OH 44070
CONTACT	DANIEL P. THOMPSON	RONALD F. SWEET	LEO D. MAHONEY	ALISON MARINCEK
TELEPHONE	888-388-4726	866-334-2462	978-453-4911	800-600-7258
FAX	570-586-6463	724-287-0770	978-251-8244	440-716-0763
EMAIL	BIDS@SCOSALT.COM	MIDATLANTICSALT@ZOOMINTERNET.NET	INFO@EASTERNMINERALS.COM	
INSURANCE	INCLUDED	NEEDED IF AWARDED	NEEDED IF AWARDED	
EXTEND TO COOP	YES	YES	YES	
AFFIRMATIVE ACTION CERTIFICATE	# 23491 EXPIRES 8/15/2011	# 43830 EXPIRES 08/15/2016	# 5836 EXPIRES 10/15/2012	
EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	
STOCKHOLDER DISCLOSURE	OK	OK	OK	
NEW JERSEY BUSINESS REGISTRATION	OK	OK	OK	
UNTREATED TONS				
COST PER TON DELIVERED	53.94	60.00	69.42	
TOTAL COST FOR TWO YEARS (ESTIMATED 13,500 TONS)	728,190.00	810,000.00	937,170.00	
AGENCY PICK-UP COST PER TON	53.00	69.00	69.42	
TREATED TONS				
COST PER TON DELIVERED	71.44	77.05	NO BID	
TOTAL COST FOR TWO YEARS (ESTIMATED 22,810 TONS)	1,629,546.40	1,757,510.50	NO BID	
AGENCY PICK-UP COST PER TON	71.00	86.00	NO BID	
EXCEPTIONS	NO	NO	NO	
FATAL FLAW	NO	NO	NO	

**AB2009-42 JANITORIAL SERVICES - HOWELL LIVING HISTORY FARM VISITOR CENTER AND MERCER COUNTY WILDLIFE CENTER
FOR A PERIOD OF TWO (2) YEARS
October 14, 2009**

NUMBER OF RESPONDENTS	9				
AWARD CONTRACT 2 YEARS, PARK COMMISSION AWARD, CHECK REFERENCES LOW BIDDER	LOW BIDDER				
NAME OF BIDDER	ORIENTAL PACIFIC MAINTENANCE CO.	BLUE STRIPES PROPERTY MANAGEMENT, INC.	MAVERICK BUILDING SERVICES	ALL CLEAN BUILDING SERVICES, INC.	JANIKING OF PHILADELPHIA, INC.
ADDRESS	ONE LETHBRIDGE PLAZA, SUITE #4	251 EAST HENRY STREET	22 CHESTNUT STREET	990 SPRUCE STREET	2500 EISENHOWER AVENUE
CITY, STATE, ZIP	MAHWAH, NJ 07430	ISELIN, NJ 08830	RUTHERFORD, NJ 07070	LAWRENCEVILLE, NJ 08648	NORRISTOWN, PA 19403
CONTACT	JIN B. KIM	BIJAL N. PATEL	OSCAR CASTRO	JOSEPH A. MANFREDO	ROBERT MANGOLD
TELEPHONE	201-529-1616	908-663-2172	201-9392-611	609-695-1010	484-958-6905
FAX	201-529-1616	732-283-0819	201-939-1061	609-695-1022	610-650-3170
EMAIL	OPMCNJ@YAHOO.COM	INFO@BLUESTRIPESINC	OCSATRO@MAVERICK-BUILDING-SERVICES.COM	FREDDIE@ALLCLEANINC.COM	PHIDE2@JANIKING.COM
INSURANCE	NEEDED IF AWARDED	NEEDED IF AWARDED	NEEDED IF AWARDED - NEED SIGNATURE	NEEDED IF AWARDED	NEEDED IF AWARDED - NEED SIGNATURE
AFFIRMATIVE ACTION CERTIFICATE	# 29022 EXPIRES 10/15/2014	# 43678 EXPIRES 06/15/2016	NEEDED IF AWARDED	# 4691 EXPIRES 3/15/11	NEEDED IF AWARDED
EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
STOCKHOLDER DISCLOSURE	SIGNED WITH SH REFERENCED	SIGNED WITH SH REFERENCED	SIGNED WITH SH REFERENCED	SIGNED WITH SH REFERENCED	SIGNED WITH SH REFERENCED
NEW JERSEY BUSINESS REGISTRATION	OK	OK	OK	OK	OK
REFERENCES	5 INCLUDED - PARK COMMISSION TO CHECK	3 INCLUDED - PARK COMMISSION TO CHECK	3 INCLUDED - PARK COMMISSION TO CHECK	5 INCLUDED - PARK COMMISSION TO CHECK	NONE INCLUDED
TOTAL YEAR ONE - VISITOR CENTER	5,957.00	7,956.94	8,946.00	9,096.00	13,068.00
TOTAL YEAR TWO - VISITOR CENTER	5,980.00	7,079.10	8,946.00	9,369.00	13,068.00
TOTAL YEAR ONE AND TWO - VISITOR CENTER	11,937.00	15,036.04	17,892.00	18,465.00	26,136.00
HOURLY RATE FOR ADDITIONAL SERVICE IN MAIN OR BARN WING	25.00	14.04	15.50	25.00	16.00
TOTAL YEAR ONE - WILDLIFE CENTER	6,325.00	8,043.66	8,000.00	9,124.00	9,408.00
TOTAL YEAR TWO - WILDLIFE CENTER	6,440.00	7,139.73	8,000.00	9,398.00	9,408.00
TOTAL YEAR ONE AND TWO - WILDLIFE CENTER	12,765.00	15,183.39	16,000.00	18,522.00	18,816.00
GRAND TOTAL	24,702.00	30,219.43	33,892.00	36,987.00	44,952.00
EXCEPTIONS	NO	NO	NO	NO	NO
FATAL FLAW	NO	NO	NO	NO	NO
NAME OF BIDDER	KELLY'S JANITORIAL SERVICE, INC.	URUCORP MAINTENANCE & CONTRACTORS, INC.	ALBRIGHT JANITORIAL	INDUSTRIAL COMMERCIAL CLEANING GROUP, INC.	
ADDRESS	228 HAZEL AVENUE	197 SOUTH MAIN STREET	2217 W. ONTARIO STREE	1000 ATLANTIC AVENUE, FIRST FLOOR	
CITY, STATE, ZIP	TRENTON, NJ 08638	WHARTON, NJ 07885	PHILADELPHIA, PA 19140	CAMDEN, NJ 08104	
CONTACT	KELLY J. MCKITHEN	LUIZ A. DIAZ	TIFFANY FLOYD	KIM JORDAN	
TELEPHONE	609-771-0365	973-989-4242	215-221-0423	856-541-7242	
FAX	609-538-0380	973-361-3581	215-221-0429	856-541-7243	
EMAIL	KELLY@KELLYSJANITORIAL.COM	JANITORIAL@URUCORP.COM	ALBRIGHTJANITORIAL@YAHOO.COM	OPERATIONS@INDUSCOMMCLNG	
INSURANCE	NEEDED IF AWARDED - NEED SIGNATURE	NEEDED IF AWARDED	NEEDED IF AWARDED	NEEDED IF AWARDED	
AFFIRMATIVE ACTION CERTIFICATE	# 18722 EXPIRES 03/15/2012	21656 EXPIRES 8/15/12	NEEDED IF AWARDED	38992 EXPIRES 12/15/2013	
EXHIBIT A	INCLUDED	INCLUDED	INCLUDED	INCLUDED	
STOCKHOLDER DISCLOSURE	SIGNED WITH SH REFERENCED	SIGNED WITH SH REFERENCED	SIGNED WITH SH REFERENCED	SIGNED WITH SH REFERENCED	
NEW JERSEY BUSINESS REGISTRATION	OK	OK	OK	OK	
PUBLIC WORKS REGISTRATION	# 630882 EXPIRES 11/20/2009	# 637662 EXPIRES 06/10/2010			
REFERENCES	3 INCLUDED - PARK COMMISSION TO CHECK	5 INCLUDED - PARK COMMISSION TO CHECK	3 INCLUDED - PARK COMMISSION TO CHECK	3 INCLUDED - PARK COMMISSION TO CHECK	
TOTAL YEAR ONE - VISITOR CENTER	12,600.00	16,006.00	20,088.00	32,395.00	
TOTAL YEAR TWO - VISITOR CENTER	13,600.00	16,006.00	21,088.00	33,366.85	
TOTAL YEAR ONE AND TWO - VISITOR CENTER	26,200.00	32,012.00	41,176.00	65,761.85	
HOURLY RATE FOR ADDITIONAL SERVICE IN MAIN OR BARN WING	28.00	27.00	18.00	26.30	
TOTAL YEAR ONE - WILDLIFE CENTER	13,400.00	18,674.00	16,522.00	32,100.00	
TOTAL YEAR TWO - WILDLIFE CENTER	14,000.00	18,674.00	17,522.00	32,100.00	
TOTAL YEAR ONE AND TWO - WILDLIFE CENTER	27,400.00	37,348.00	34,044.00	64,200.00	
GRAND TOTAL	53,600.00	69,360.00	75,220.00	129,961.85	
EXCEPTIONS	NO	NO	NO	NO	
FATAL FLAW	NO	NO	NO	NO	