

**BID RESULTS**  
**CK09MERCER2008-16 OEM AND NON OEM AUTO PARTS FOR THE COUNTY COOP**  
 July 15, 2008  
**CONTRACT PERIOD: SEPTEMBER 11, 2009 - SEPTEMBER 10, 2010**  
**RESOLUTION # 2009-353**

**ONE YEAR CONTRACT WITH OPTION TO EXTEND ONE YEAR: VENDORS SHALL BE LOCATED WITHIN 45 MINUTES FROM 300 SCOTCH ROAD FOR CONVENIENCE TO MERCER COUNTY AND COOP MEMBERS; ONE YEAR WARRANTY; AWARD BY CATEGORY AND DISCOUNT; DELIVERY WITHIN 45 MINUTES FROM RECEIPT OF ORDER AND WITHIN 24 HOURS FOR NON STOCK ITEMS; PRICING BASED UPON DISCOUNT FROM LIST PRICING; 60 DAYS PRIOR TO SECOND YEAR, COMPANY WILL SUBMIT REVISED PRICE LIST WITH OPTION OF USING FIRST YEAR PRICING**

NAME OF BIDDER	MOTOR PARTS OF WEST TRENTON				UNI-SELECT USA, INC. DBA FLEETPARTS			FREEHOLD FORD, INC.			TRENTON AZ AUTO RADIATOR, INC. DBA AZ AUTO RADIATOR AND A/C INC.		
ADDRESS	443 GRAND AVENUE				901 NORTH LENOLA ROAD			3572 ROUTE 9 SOUTH			1788 CALHOUN STREET		
CITY, STATE, ZIP	WEST TRENTON, NJ 08628				MOORESTOWN, NJ 08057			FREEHOLD, NJ 07728			TRENTON, NJ 08638		
CONTACT	STEPHEN WOLF				JEFF HANSEN			STEVE GLANTZBERG			JOSEPH ZAMPINI		
TELEPHONE	609 883 0220				800 257 7972			732 462 2982			609 394 3722		
FAX	609 883 8037				800 72301377			732 761 0832			609 394 3746		
WEBSITE	<a href="mailto:OCMP1460@UJDEL.COM">OCMP1460@UJDEL.COM</a>				<a href="mailto:JHANSEN@UNISELECTUSA.COM">JHANSEN@UNISELECTUSA.COM</a>			<a href="mailto:REVELX2@yahoo.com">REVELX2@yahoo.com</a>			<a href="mailto:AZRADIATOR@HOTMAIL.COM">AZRADIATOR@HOTMAIL.COM</a>		
PRIMARY LOCATION MUST BE 45 MINUTES FROM SCOTCH ROAD	443 GRAND AVENUE, WEST TRENTON, NJ 08628				2 CHELTON WAY, TRENTON, NJ 08638			3572 ROUTE 9 SOUTH, FREEHOLD, NJ 07728			1788 CALHOUN STREET, TRENTON, NJ 08683		
NEW JERSEY BUSINESS REGISTRATION	X				X			X			X		
STOCKHOLDER DISCLOSURE	X				X			X			X		
AFFIRMATIVE ACTION CERTIFICATE	REQUIRES EXHIBIT A AND CERT				#30338 EXPIRES 3/15/10			REQUIRES CERT			X		
DELIVERY AS REQUIRED	YES				YES			YES			YES		
BACKORDER	WILL AUTOMATICALLY FILL UPON RECEIPT OF ITEM				WILL AUTOMATICALLY FILL UPON RECEIPT OF ITEM			WILL AUTOMATICALLY FILL UPON RECEIPT OF ITEM			WILL AUTOMATICALLY FILL UPON RECEIPT OF ITEM		
CATEGORY:			PRICE SHEET #	DISC.		PRICE SHEET #	DISC.		CD #	DISC.		PRICE SHEET #	DISC.
ALTERNATORS	1	NAPA	108-5A AND 905-A	46%	USA 52% LIST	USA - DID NOT INCLUDED DELCO	52%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
BEARINGS	2	NAPA	457129-5A	46%	BLA - JOBBER	440-SB	5%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
BATTERIES	3	NAPA	101B	35%	DEKA - LIST	JOBBER PRICE SHEET	43%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	15%			
BELTS	4	NAPA	474-9055A	52%	DAYCO - LIST	AP-J46	58%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%	GOODYEAR - CONSUMER	719-72	30%
BRAKES	5	NAPA* REFER TO PROPOSAL	809-5A; TSD0608-5A; 705-5A; 330-5A; 407-5A; 524-5A; 108-5A; 904-5A	46%	WAGNER JOBBER 25% AND WEBB LIST 45%	FR2306 AND 010107LP		FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
CAPS/THERMOSTATS	6	NAPA	476-9002 5A	40%	STANT - DEALER	J-244	34%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
CHEMICALS	7		PRICE SHEET NOT INCLUDED		CRC - JOBBER 0% AND RADIATOR SPECIALTY JOBBER 5%	CRC-020108 AND JPL0307		FORD/MOTORCRAFT	BASED UPON CD PART PRICING	20%			
COOLANT	8		PRICE SHEET NOT INCLUDED		NO BID			FORD/MOTORCRAFT	BASED UPON CD PART PRICING	20%			
ELECTRICAL	9	NAPA	NAEN9736.PL	55%	STANDARD AND DELCO REMY	STEN10094PL DMR0106	LIST 55%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
EMISSIONS	10	NAPA	698-5A AND 697-5A	56%	STANDARD LIST 55% AND WALKER LIST 60%	108 BLUE		FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
FILTERS	11	NAPA	408-5A	70%	WIX - LIST	1205-03/08	67%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
GASKETS	12	NAPA	N-700	48%	FEL-PRO LIST	700	44%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
HEATING/AC	13	NAPA	2007-5A 2006-5A	38%	FOUR SEASONS - LIST	FOURNA-011508	47%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%	AC DELCO AND MODINE - CONSUMER	15A-30 AND 4A-30 AND RL-52702 AND KL-52702	30%
LAMPS, LIGHTING MIRRORS	14	NAPA	N2040-5A	40%	WAGNER - LIST 62% TRUCKLITE LIST 58% AND ECCO FLEET 25%	WAG1105 2006 US JOBBER LIGHTING JB2007		FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
POWER STEERING	15	NAPA	NAPA06PS-5A NAPA04PS-5A	52%	A1 CARDONE LIST	20-508-B	53%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	20%			
PUMPS: FUEL AND WATER	16	NAPA	58-0807-5A	40%	AIRTEX - LIST	AIRTEX AUTOMOTIVE	55%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
STEERING AND SUSPENSION	17	NAPA	1076CHAP-5A 1075CHAP-5A	52%	MOOG LIST 55% AND MONROE INSTALLER 40%	3450 AND CBS-0108-J		FORD/MOTORCRAFT	BASED UPON CD PART PRICING	20%			
UNIVERSAL JOINTS	18	NAPA	NUJ-1106	23%	PRECISION - LIST	PREUJTNA-040108	53%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	35%			
WIPERS	19	NAPA	479-1302 5A	44%	ANCO - LIST	ANCONA-032408	62%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	30%			
WHEEL ACCESSORIES	20	NAPA	ARPO8-5A; ARPO6-5A	35%	DORMAN - LIST	DOR NW-040908	55%	FORD/MOTORCRAFT	BASED UPON CD PART PRICING	30%			

**SPECIFICATIONS FOR AUTOMOTIVE AND LIGHT DUTY TRUCK OEM  
AND NON OEM PARTS FOR THE COUNTY OF MERCER AND  
COOPERATIVE CONTRACT PURCHASING SYSTEM**

**CONTACT: JEFF SIMICSAK  
MANAGER OF THE MERCER COUNTY MOTOR POOL  
(609) 530-7524**

**The County of Mercer requests bids from automotive vendors to provide** Mercer County and its Co-op members, hereafter referred to as the owners with a one (1) year contract with the option for a second year, for automotive and light duty truck parts. Automotive parts covered under this contract are mechanical parts that comprise a vehicle. No guarantees are made for or implied for the total value of the contract for County only purposes. Awards shall be made by line items and the location of the vendor.

The winning contractors shall be located within a 45 minute commute from 300 Scotch Road, Ewing Township, New Jersey and shall be located in an area convenient for Mercer County and the Coop Members to access walk in service. The awarded contractors shall deliver stock items within 45 minutes from the receipt of order and non-stock items shall be delivered within 24 hours from the receipt of order.

In the event of a manufacturer's price decrease during the contract period, the County shall receive the full benefit of such price reduction. Failure to report price reductions will result in cancellation of contract for cause.

The County reserves the right to purchase items from state contract or other co-op vendors and/or in the open market, if such use serves the interest of the County. The County reserves the right to bid separately for any commodity represented in the catalogue.

This contract shall be bid as a Co-op contract. Mercer County intends to extend the contracts awarded to its Co-op members.

**BIDDERS MUST SUBMIT A PRICE LIST FOR EACH CATEGORY THEY WISH TO BID UPON. Parts pricing for replacement parts shall be based on a percentage discount from manufacturers suggested list price. The list price will remain constant throughout the contract period. The bidder must submit with the bid proposal, the standard manufacturer's most current published price list, as of the bid opening. A hard copy and CD Rom price list shall be submitted. FAILURE TO SUBMIT THE HARD COPY PRICE LIST FOR EACH BRAND BID UPON OR CATEGORY BID UPON WILL RESULT IN THE REJECTION OF THE BID PROPOSAL FOR THAT BRAND OR CATEGORY ONLY.**

For the second year of the contract, 60 days prior to the award of the second year of the contract, Mercer County will permit contractor(s) to submit a revised price list based upon the

List Price, which shall be applicable for the second year of the contract. Any submission received after 60 days prior to the second year will not be accepted and the contractor must continue to accept orders for the second year of the contract based on the price list originally submitted for the first year of the contract. If the contractor is to use the original price list from the first year's contract and applied to the second year contract, Mercer County Purchasing Department must be notified of your intent.

In the event there is a substantial price increase and is not the most advantageous pricing to Mercer County or the owners, the contract may be re-bid in the second year. All parts that are bid/supplied must be of the highest quality and recognized in the automotive and truck industry.

All parts supplied shall carry a one year warranty.

**DEFINITION:**

The definition of automotive and light duty truck will be car, truck and buses up to 17,500 GVW.

**DELIVERY REQUIREMENTS:**

The contractor shall deliver the part(s) to Mercer County and the owners between the hours of 8:00 AM to 3:00 PM or as required by the requesting agencies and coop members on regularly scheduled work days. Prices will include transportation, FOB delivery to Mercer County or the owner's locations.

**BIDDER AGREES TO DELIVERY AS REQUIRED:**

YES  NO

The contractor will list the type of vehicle and the number of vehicles used in delivery.

**VENDOR LOCATION**

If the vendor has more than one location, all locations shall be listed and included with the bid package. Any or all facilities may be subject to inspection by Mercer County or the Coop Members.

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**AWARD:**

The contract shall be awarded by the line item category. The vendor location shall be considered in the evaluation for the convenience of the County and Coop Members. Bidders must state the brand that is bid. Bidders must state the percentage of discount from list price.

The list price offered must be firm for the entire contract period. The percentage offered from list price must be firm for the entire contract period. The parts that are bid shall be identified as OEM or Non OEM.

Bids are due, no later than July 15, 2008 **at 11:00 A.M.** One (1) original and three (3) copies of your bid Proposal response should be submitted in a sealed envelope or box plainly marked with the Bid number.

### **GENERAL DEFINITION OF PRODUCTS**

The intent is for each Proposer to submit a complete and comprehensive merchandise line in the categories listed below so that Participating Public Agencies may order a wide array of product as appropriate for their needs.

- Category 1 Alternators & Starters
- Category 2 Bearings, Ball & Roller
- Category 3 Batteries
- Category 4 Belts, Hoses, & Clamps
- Category 5 Brakes
- Category 6 Caps & Thermostats
- Category 7 Chemicals
- Category 8 Coolant & Antifreeze
- Category 9 Electrical & Ignition
- Category 10 Emissions & Exhaust
- Category 11 Filters
- Category 12 Gaskets & Seals
- Category 13 Heater & Air Conditioning
- Category 14 Lamps, Lighting, & Mirrors
- Category 15 Power Steering Pumps
- Category 16 Pumps, Fuel & Water
- Category 17 Steering & Suspension
- Category 18 Universal Joints
- Category 19 Wipers
- Category 20 Wheel Accessories

All products offered must be new, unused, of the latest design and technology and from most current product lines.

This bid will allow government contracting units to pool the purchasing power of public agencies within the County of Mercer.

**Products**

The primary objective is for each supplier to provide its entire catalog of product so that participating public agencies may order a broad range of product as appropriate for their needs.

**STATE BACKORDER POLICY. DO YOU REQUIRE THE AGENCY TO REORDER IF ITEM IS BACKORDERED?**

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