

<b>CK09MERCER2008-29C PROSHOP SUPPLIES FOR THE MERCER COUNTY COOP REBID FOR A PERIOD OF TWO YEARS WITH ONE YEAR EXTENSION</b>		
<b>BID RESULTS</b>		
<b>DATE: FEBRUARY 3, 2009</b>		
<b>CONTRACT PERIOD: MARCH 12, 2009 - MARCH 11, 2011</b>		
<b>BASED UPON DISCOUNT ON 2009 AND FUTURE PRODUCT RELEASES</b>	<b>RESOLUTION # 2009-203</b>	
NAME OF BIDDER	AHEAD INC.	
ADDRESS	270 SAMUEL BARNET BLVD.	
CITY, STATE, ZIP	NEW BEDFORD, MA 02745	
CONTACT	LOUANN NYGAARD	
TELEPHONE	508 985 9898	
FAX	508 985 3079	
WEBSITE OR E-MAIL	<a href="mailto:LOUANN@AHEADHQ.COM">LOUANN@AHEADHQ.COM</a>	
EXTEND TO COOP MEMBERS	YES	
INSURANCE	REQUIRED	
AFFIRMATIVE ACTION CERT	EIC REQUIRED	
EXHIBIT A	OK	
STOCKHOLDER DISCLOSURE	OK	
NEW JERSEY BUSINESS REGISTRATION	OK	
BRANDS:		
AHEAD HEADGEAR	AS PER PRICING SCHEDULE	
AHEAD MEN'S APPAREL AND KATE LORD	MSRP MINUS 50% MINUS \$3.00	
AHEAD ACCESSORIES	AS PER PRICING SCHEDULE	
GOLFBALLSONLY.COM	AS PER PRICING SCHEDULE	
R.J. SHEPHERD CO.	AS PER PRICING SCHEDULE	
GARB	LAST 2 NUMBERS OF EACH STYLE + \$2.75 PER LOGO	
<b>EXCEPTIONS</b>	NONE	
<b>FATAL FLAW</b>	<b>NO</b>	

**SPECIFICATIONS FOR CLOTHING AND GOLF PRO SHOP SUPPLIES FOR A  
PERIOD OF TWO (2) YEARS WITH A ONE YEAR EXTENSION  
FOR MERCER COUNTY, MERCER COUNTY PARK COMMISSION AND  
COOPERATIVE CONTRACT PURCHASING SYSTEM  
CONTACT PERSON: BOB KAUTH (609) 936 1383 EXT. #5**

**INTRODUCTION**

This is a re-procurement requesting bids for value-based Golf Shop Supplies and clothing for Mercer County, the Mercer County Park Commission (MCPC) and the Mercer County Cooperative Contract Purchasing System for a period of OF TWO (2) YEARS with a ONE YEAR EXTENSION. These items will include but are not limited to the following list of goods to be sold in all three of the Mercer County Park Commission Golf Shop facilities (Mercer Oaks, Mountain View, and Princeton Country Club) and for clothing for the Cooperative Contract Purchasing System. Essential products should include; golf balls, golf gloves, golf shoes, towels, umbrellas, men's and women's clothing, hats, and tees. Contracts shall be awarded to multiple suppliers based upon the discounted rate for Spring 2009 Manufacturer's Customer Catalogs. The award shall apply to all 2009 catalogs supplied by the vendor in this bid as well as future product releases. Vendors must be authorized distributors for each manufacturer's catalog submitted for bid. **BIDDERS SHALL PROVIDE CATALOGS INCLUDING BUT NOT LIMITED TO THE REFERENCED BRANDS OR EQUIVALENT. IF YOU DO NOT INCLUDE YOUR PRICING SCHEDULE OR CATALOG, YOUR BID SHALL BE REJECTED.**

**ANTICIPATED COSTS**

The Mercer County Park Commission operates and maintains four championship quality golf courses, Mercer Oaks, Mercer Oaks East, Mountain View and Princeton Country Club. On average the four courses combined attracted over 128,000 golfers annually. The Mercer County Park Commission anticipates expenditures in the amount of approximately \$150,000; however, this is an estimate and the County or Park Commission shall not be bound by a minimum or maximum.

Completed and signed Proposal form(s) must be submitted in order for respondents to be considered. All respondents shall indicate whether or not they will extend discounts and shall provide the discount percentage(s) on the attached proposal. **In addition, respondents must submit a computer print out or listing or catalog defined pricing identifying each catalog item by catalog number, description (including Brand name), unit of measure and final net unit discounted price for each item.** The required catalog or print out should be submitted in the following format where applicable:

- Catalog Name/Number
- Description (including Brand Name)
- Unit of Measure
- Current List Price
- Discount (percentage) rate off the catalog price for the entire contract period

**All respondents must submit relevant catalog(s) and print out or listing of each catalog item as described above with their responses. If the catalog is referenced, but price sheet or catalog is not included, the vendor shall not provide those products. Bidders must submit the referenced catalog or price list if referencing same on page seven.**

**ALL DISCOUNT RATES OFFERED MUST BE FIRM FOR THE ENTIRE CONTRACT PERIOD.**

### **BASIS OF AWARD**

Contracts will be awarded based upon the manufacturer's brands carried and the availability of items and the discount percentage rates offered. Owner will contact manufacturers to verify that respondents are authorized distribution agents. Contractor named in the contract shall be paid only for actual goods and services furnished during the period of contract. The award of this bid will be solely based on the items listed in the catalog(s) and not on the logo/embroidery pricing. Mercer County desires those vendors that can place logos on items as needed whether imprinted or embroidered however, the contract award will not be based on customized pricing for the logo/embroidery.

### **PRICE REDUCTIONS**

In the event of a manufacturers or vendors price decrease during the contract period, or the renewal contract period, if applicable, Owner shall receive the full benefit of such price reduction on any undelivered purchase orders and on any subsequent orders placed during the contract period. The Purchasing Agent shall be notified in writing of any price reduction within five (5) days of the effective date.

### **SPECIALTY ITEMS**

Specialty Items are items that are not used on a day to day basis. They are not stock and must be specially ordered. **The number of days After Receipt of Order (ARO) must be stated in the Cost Proposal section.**

### **EMBROIDERY/LOGO ITEMS**

**Each vendor shall provide an embroidery/logo price list per items that may be emblazoned with either the Golf Course, Mercer County Park Commission logo or County logo. See attached sheet with logos. Please contact the county for full color versions.**

### **GENERAL GOLF SHOP SUPPLIES**

General golf supplies are items that are used on a daily basis that are stocked.

### **ACCOUNT MANAGEMENT**

Once an account has been identified, the supplier is expected to be able to correctly apply the appropriate pricing schedule to all invoices for that account. The successful vendor will be required to designate one inside representative to service the Park Commission accounts to insure uniform pricing.

**ORDERING PROCEDURE:**

Successful suppliers are required to have either a local telephone number within the (609) area code, a toll free (800) number, or agree to accept collect calls. Each Facility is responsible for placing their orders and may be accomplished by written purchase order.

**DELIVERY**

All items with the exception of Specialty Items shall be shipped within five business days After Receipt of Order (ARO). Contractor must provide the part number, full description, and price on each packing slip. Each item must be individually labeled with part number.

**CATALOGS AND PRICE LIST**

Vendor will provide authorized manufacturer's catalogs and pricing with the bid proposal.

**NET PRICE**

The Net Price Comparison, in the Cost Proposal Section, for Authorized Manufacturers' List Price less quoted discount included in this proposal must be completed and returned with your proposal.

**MINIMUM ORDERS**

There shall be no minimum requirements for over the counter purchases.

**COST PROPOSAL SECTION**

The primary goal of this contract is to offer a comprehensive list of products and an appropriate discount schedule for each respective authorized manufacturer available from distributors in order to best serve the needs of the Park Commission and County. Each bidder may elect to provide one (1) Total Discount or supply a Discount Schedule per each individual authorized manufacturer that is carried.

**SPECIALTY ITEMS**

Specialty Items are items that are not used on a day to day basis. They are not stock and must be specially ordered.

**The number of days After Receipt of Order (ARO) \_\_\_\_\_**

Each bidder may elect to quote one (1) Total Discount covering all items supplied or elect to quote per authorized manufacturer.

If you elect to supply one (1) Total Discount enter \_\_\_\_\_% here.

If you elect to supply discounts by manufacturer, enter on the following proposal sheet.

(In both cases you must complete the proposal sheet below and reference the authorized manufacturer you plan to supply as part of the bid).