

DIVISION OF LOCAL GOVERNMENT SERVICES

PROVIDERS OF DEFERRED COMPENSATION SERVICES

Updated: August 19, 2011

The following is a list of deferred compensation providers currently in good standing with the Division of Local Government Services. Inclusion on this list should not be considered an endorsement of the provider by the Division. The Division's role is one of review and approval of deferred compensation plans for counties, municipalities and authorities to ensure compliance with State regulations. Further, the Division seeks to protect the integrity of local government deferred compensation plans, as well as the interests of the participants.

N.J.A.C. 5:37-7.1 Award of service agreements

(a) In seeking a contractor, the employer, notwithstanding the existence of one or more service agreements with other contractors, shall solicit written proposals from two or more contractors offering prototypical plans or service agreements. After reviewing the proposals, a service agreement shall be awarded by resolution of the governing body. The resolution shall include a written description of the method used to solicit proposals, identify the responding vendors and state the rationale for selecting a specific contractor.

AXA Equitable

Dolores Moore
1290 Avenue of the Americas
14th Floor
New York, NY 10104
Dolores.Moore@axa-financial.com
212-314-4058

ICMA-RC

Gene Espinosa
4 Strawberry Lane
Woburn, MA 01801
eespinosa@icmarc.org
866-886-8022
www.icmarc.org

Great-West Life & Annuity Insurance Co.

Daren M. Faller
Account Executive
15 Constitution Drive Suite 1J
Bedford, NH 03110
Toll Free: 1(800) 596-3384 ext 622
Direct: (732) 409-4925
www.gwrs.com

ING Life Insurance & Annuity Company

Carl P. Steinhilber
Vice President, Product Director
Public Markets
One Orange Way
Windsor, CT 06095-4774
1 (860) 580-1684
E-mail: carl.steinhilber@us.ing.com
<http://ingretirementplans.com>

The Hartford

Marc Reichg
Regional Manager
303 Lippincott Drive
Suite 122
Marlton, NJ 08053
marc.reichg@hartfordlife.com
800-243-7782, ext. 54401

Lincoln National Life Insurance Company

Sy Green or Bruce Linger
61 South Paramus Road, Suite 425
Paramus, NJ 07652
bruce.linger@LFG.com
800-445-2448

Massachusetts Mutual Life Insurance Co.
Donna Dickson, Advanced Sales Consultant
H314
1295 State Street
Springfield, MA 0111
800-234-5606 ext. 346

MetLife
Steve Haessly
Regional Managing Director
Metropolitan Life Insurance Company
400 Atrium Drive, Suite 101
Somerset, NJ 08873
shaessly@metlife.com
732-652-1328
Fax: 732-652-1419

Mutual of America
Patrick Burke, Senior Vice President
320 Park Avenue
New York, NY 10022-6839
Patrick.burke@mutualofamerica.com
212.224.1696

Nationwide Retirement Solutions, Inc.
(Formerly U.S. Conference of Mayors)
Emanuel Mahand, Director
120 Juniper Lane
Swedesboro, NJ 08085
mahande@nationwide.com
877.274.4869

Prudential Insurance Company of America
Marc Pester
Senior Vice President
Prudential Retirement
200 Wood Avenue, South
First Floor
Iselin, New Jersey 08830
732.482.6978
Fax: 732.482.8031
Marc.Pester@Prudential.com

Variable Annuity Life Insurance Company (VALIC)
Terry Wasserman, District Manager
VALIC Financial Advisors, Inc.
135 Route 202/206 – Suite 13
Bedminster, NJ 07921
908-470-4110 or 800-892-5558, ext. 87219
terry.wasserman@valic.com

