

3Q11

Individual Health Coverage Program

Enrollment Report

	Carrier	2Q11 Total	3Q11 Total	3Q11					3Q11 - 2Q11				# (+/-)	Market Share
						A-D								
				HMO	B & E	Indemnity	PPO/POS	Nonstd	HMO	B & E	A - D	Nonstd		
1	Aetna Inc. (Insurance and HMO)	2,195	2,330	820	1,434	76	-	-	(61)	207	(11)	-	135	1.71%
2	AmeriHealth Inc. (Insurance and HMO)	7,145	7,569	529	4,122	-	2,918	-	(23)	103	344	-	424	5.56%
3	Celtic Life Ins. Co.	1	1	-	-	1	-	-	-	-	-	-	-	0.00%
4	CIGNA HealthCare of NJ Inc.	64	53	52	1	-	-	-	(5)	(6)	-	-	(11)	0.04%
5	HealthNet of NJ	22	-	-	-	-	-	-	(22)	-	-	-	(22)	0.00%
6	Horizon BCBSNJ (Service Corp and HMO)	98,247	99,891	12,967	69,710	1,013	16,201	174	(940)	2,289	295	(2)	1,644	73.34%
7	Oxford Health Plans	26,271	26,360	3,004	12,864	61	10,431	-	(246)	566	(231)	-	89	19.35%
Totals		133,945	136,204	17,372	88,131	1,151	29,550	174	(1,297)	3,159	397	(2)	2,259	100.00%
Change in covered lives		2,259	1.69%											

	% of Covered Lives
Standard Plans	
Basic & Essential	64.71%
HMO	12.75%
A-D Indemnity	0.85%
A-D PPO/POS	21.70%
Total	100.01%

2/23/2012