

New Jersey Individual Health Coverage Program
 Quarterly Enrollment Report - Part 1 of Exhibit L
 Totals

A. Report by Contracts	Issued Prior to 8/1/93	Standard Plans											Basic & Essential Plans		Totals		
		Plan A/50		Plan B		Plan C		Plan D		HMO Plans			Indemnity, PPO/EPO	HMO Plans			
		Indemnity	PPO	Indemnity	PPO	Indemnity	PPO	Indemnity	PPO	Copay	50% Coins	40% Coins				30% Coins	20% Coins
I. Contracts Inforce Beginning of Period	164	549	4,027	18	-	300	15,502	52	869	12,922	2,170	-	-	-	59,639	3,124	99,336
II. Contracts Issued During Period		4	793	-	-	1	1,324	-	35	257	150	-	-	-	9,062	307	11,933
1. Contracts Issued to Previously Insured Individuals		-	137	-	-	-	247	-	-	51	35	-	-	-	1,779	-	2,249
2. Contracts Issued to Previously Uninsured Individuals		-	46	-	-	-	69	-	-	9	18	-	-	-	1,146	-	1,288
3. Contracts Issued with Unknown Prior Insured Status		1	330	-	-	-	900	-	35	154	80	-	-	-	5,884	-	7,384
III. Contracts Lapsed During Period	2	31	452	-	-	41	1,360	3	60	1,226	199	-	-	-	7,142	277	10,793
IV. Contracts Inforce End of Period (I+II-III)*	162	522	4,368	18	-	260	15,466	49	844	11,953	2,121	-	-	-	61,559	3,154	100,476
B. Report by Persons Insured																	
I. Insureds Beginning of Period	176	787	5,735	20	-	375	22,076	60	1,251	15,945	2,702	-	-	-	80,946	4,026	134,099
II. New Insureds During Period		5	1,194	-	-	1	1,900	-	41	309	211	-	-	-	12,938	463	17,062
III. Insureds Lapsed During Period	2	41	664	-	-	53	1,915	3	68	1,542	253	-	-	-	9,876	366	14,783
IV. Insureds End of Period (I+II-III)	174	751	6,265	20	-	323	22,061	57	1,224	14,712	2,660	-	-	-	84,008	4,123	136,378
C. Report of Contracts by Rating Tier																	
I. Single Contracts	155	419	3,446	17	-	232	12,273	42	670	10,365	1,828	-	-	-	50,217	2,723	82,387
II. Two Adult Contracts		23	296	-	-	10	996	5	47	382	68	-	-	-	3,473	126	5,426
III. Adult and Child(ren) Contracts	2	14	319	1	-	5	1,279	1	53	1,024	153	-	-	-	4,205	91	7,147
IV. Family Contracts	5	66	307	-	-	13	918	1	74	182	72	-	-	-	3,664	214	5,516
V. Contracts Inforce End of Period (I+II+III+IV)*	162	522	4,368	18	-	260	15,466	49	844	11,953	2,121	-	-	-	61,559	3,154	100,476
D. Report of Contracts by Deductible/Copayment Option																	
I. Contracts with \$1,000 Deductible		12	-	8	-	13	1,043	16	844	-	-	-	-	-	-	-	1,936
II. Contracts with \$2,500 Deductible		52	-	10	-	122	4,817	6	-	2,121	-	-	-	-	-	-	7,128
III. Contracts with \$5,000 Deductible		104	-	-	-	-	-	-	-	-	-	-	-	-	-	-	104
IV. Contracts with \$10,000 Deductible		354	-	-	-	-	-	-	-	-	-	-	-	-	-	-	354
V. Contracts with \$15 Copay		-	-	-	-	-	-	-	628	-	-	-	-	-	-	-	628
VI. Contracts with \$30 Copay		-	4,368	-	-	-	9,606	-	-	10,831	-	-	-	-	-	-	24,805
VII. Contracts with \$40 Copay		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VIII. Contracts with \$50 Copay		-	-	-	-	-	-	-	494	-	-	-	-	-	-	-	494
IX. Contracts with HDHP Deductibles (MSA provisions) -renewal business only		-	-	-	-	125	-	27	-	-	-	-	-	-	-	-	152
X. Contracts with HDHP Deductibles (HSA Provisions)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XI. Contracts Issued as Basic & Essential Plans - without any rider		-	-	-	-	-	-	-	-	-	-	-	-	-	14,998	1	14,999
XII. Contracts Issued as Basic & Essential Plans - with a rider		-	-	-	-	-	-	-	-	-	-	-	-	-	46,561	3,153	49,714
XIII. Contracts with \$500 Deductible, \$10 or \$20 Copay -runoff business only		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XIV. Contracts Inforce End of Period (I+II+III+IV+V+VI+VII+VIII+IX)*		522	4,368	18	-	260	15,466	49	844	11,953	2,121	-	-	-	61,559	3,154	100,314
% of Contracts Issued to Persons Previously Uninsured	10.79%																[*NOTE: A.IV = C.V = D.XIV]