

**NJ HMO MEMBERSHIP BY LINE OF BUSINESS, 2000-3q2011**

HMO Members New Jersey		12/31/2000	12/31/2001	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006	12/31/2007	12/31/2008	12/31/2009	12/31/2010	3/31/2011	6/30/2011	9/30/2011
<b>ACTIVE HMOs</b>															
Aetna Health	Commercial	708,271	647,893	496,668	520,655	654,402	688,517	518,118	434,093	366,044	319,455	245,303	234,281	232,825	233,460
" "	Medicare	89,163	78,076	33,881	28,066	25,739	28,165	25,769	30,400	35,050	37,055	38,019	39,295	39,025	39,195
" "	DHS	101,439	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Aetna Health Total</b>		898,873	725,969	530,549	548,721	680,141	716,682	543,887	464,493	401,094	356,510	283,322	273,576	271,850	272,655
Americhoice	Commercial	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Medicare	641	1,069	1,739	1,971	1,988	2,048	1,900	2,188	2,483	3,010	3,741	3,927	4,400	5,366
	DHS	69,927	194,279	177,602	169,631	165,344	174,991	202,310	209,960	247,771	286,245	357,272	359,945	362,463	376,005
<b>Americhoice Total</b>		70,568	195,348	179,341	171,602	167,332	177,039	204,210	212,148	250,254	289,255	361,013	363,872	366,863	381,371
Amerigroup	Commercial	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Medicare	0	0	0	0	0	0	0	0	751	1,827	2,455	2,500	2,856	3,201
	DHS	57,350	87,789	99,024	99,619	105,575	108,922	101,924	97,940	103,815	116,620	131,496	130,427	130,136	136,957
<b>Amerigroup Total</b>		57,350	87,789	99,024	99,619	105,575	108,922	101,924	97,940	104,566	118,447	133,951	132,927	132,992	140,158
AmeriHealth	Commercial	148,929	145,459	169,615	135,276	132,152	123,803	113,068	90,934	65,435	59,524	65,692	60,929	63,188	65,805
"	Medicare	20,477	11,207	3,143	2,917	2,802	2,295	1,651	1,833	1,909	2,148	1,528	1,388	1,373	1,388
"	DHS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>AmeriHealth Total</b>		169,406	156,666	172,758	138,193	134,954	126,098	114,719	92,767	67,344	61,672	67,220	62,317	64,561	67,193
Cigna	Commercial	97,912	78,464	87,228	83,476	57,101	53,240	34,335	15,823	6,751	1,825	1,298	1,294	1,269	999
	Medicare	2,885	0	0	0	0	0	0	0	0	0	0	0	0	0
	DHS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Cigna Total</b>		100,797	78,464	87,228	83,476	57,101	53,240	34,335	15,823	6,751	1,825	1,298	1,294	1,269	999
Horizon HealthCare	Commercial	169,068	168,511	164,207	133,235	140,023	147,418	189,519	237,466	258,386	238,450	253,762	266,448	270,856	271,410
" " "	Medicare	40,428	52,232	61,704	55,833	59,741	57,877	59,108	54,596	53,521	54,463	51,057	57,479	57,691	58,089
" " "	DHS	185,100	257,901	279,657	266,151	273,804	278,197	313,735	332,226	373,439	437,167	474,351	476,268	479,789	499,426
<b>Horizon Total</b>		394,596	478,644	505,568	455,219	473,568	483,492	562,362	624,288	685,346	730,080	779,170	800,195	808,336	828,925
Oxford Health Plans	Commercial	161,651	166,740	156,615	128,022	118,277	146,827	131,934	110,036	102,877	96,423	121,429	132,413	138,544	135,651
" " "	Medicare	10,551	3,901	1,287	1,176	3,364	10,685	12,575	15,401	18,816	25,913	34,601	40,123	41,153	42,447
" " "	DHS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Oxford Total</b>		172,202	170,641	157,902	129,198	121,641	157,512	144,509	125,437	121,693	122,336	156,030	172,536	179,697	178,098

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<b>ACTIVE HMOs (Continued)</b>														
WellCare	Commercial								0	0	0	0	0	0
	Medicare								2,365	1,997	1,554	1,556	1,570	1,572
	DHS								0	0	0	0	0	0
<b>WellCare Total</b>									2,365	1,997	1,554	1,556	1,570	1,572
HealthFirst	Commercial								0	0	0	0	0	0
	Medicare								2,062	3,472	5,011	5,220	5,335	5,649
	DHS								0	3,418	22,995	25,197	27,474	33,030
<b>HealthFirst Total</b>									2,062	6,890	28,006	30,417	32,809	38,679
<b>HMO Members New Jersey</b>	<b>12/31/2000</b>	<b>12/31/2001</b>	<b>12/31/2002</b>	<b>12/31/2003</b>	<b>12/31/2004</b>	<b>12/31/2005</b>	<b>12/31/2006</b>	<b>12/31/2007</b>	<b>12/31/2008</b>	<b>12/31/2009</b>	<b>12/31/2010</b>	<b>3/31/2011</b>	<b>6/30/2011</b>	<b>9/30/2011</b>
<b>ACTIVE HMO's</b>														
<b>TOTAL COMMERCIAL</b>	<b>1,296,087</b>	<b>1,216,861</b>	<b>1,074,333</b>	<b>1,000,664</b>	<b>1,101,955</b>	<b>1,159,805</b>	<b>986,974</b>	<b>888,352</b>	<b>799,493</b>	<b>715,677</b>	<b>687,484</b>	<b>695,365</b>	<b>706,682</b>	<b>707,325</b>
<b>TOTAL MEDICARE</b>	<b>164,145</b>	<b>146,485</b>	<b>101,754</b>	<b>89,963</b>	<b>93,634</b>	<b>101,070</b>	<b>101,003</b>	<b>104,418</b>	<b>116,957</b>	<b>129,885</b>	<b>137,966</b>	<b>151,488</b>	<b>153,403</b>	<b>156,907</b>
<b>TOTAL DHS PROGRAMS</b>	<b>441,472</b>	<b>587,460</b>	<b>609,252</b>	<b>589,361</b>	<b>597,570</b>	<b>617,449</b>	<b>675,834</b>	<b>697,326</b>	<b>780,205</b>	<b>896,807</b>	<b>986,114</b>	<b>991,837</b>	<b>999,862</b>	<b>1,045,418</b>
<b>GRAND TOTAL ACTIVE HMO's</b>	<b>1,901,704</b>	<b>1,950,806</b>	<b>1,785,339</b>	<b>1,679,988</b>	<b>1,793,159</b>	<b>1,878,324</b>	<b>1,763,811</b>	<b>1,690,096</b>	<b>1,696,655</b>	<b>1,742,369</b>	<b>1,811,564</b>	<b>1,838,690</b>	<b>1,859,947</b>	<b>1,909,650</b>
<b>INACTIVE HMO's</b>														
<b>TOTAL COMMERCIAL</b>	<b>325,660</b>	<b>383,912</b>	<b>382,060</b>	<b>369,775</b>	<b>260,813</b>	<b>153,498</b>	<b>110,319</b>	<b>87,854</b>	<b>70,257</b>	<b>76,520</b>	<b>30,853</b>	<b>9,151</b>	<b>23</b>	<b>0</b>
<b>TOTAL MEDICARE</b>	<b>128</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL DHS PROGRAMS</b>	<b>54,422</b>	<b>91,891</b>	<b>101,212</b>	<b>99,006</b>	<b>94,881</b>	<b>94,684</b>	<b>104,142</b>	<b>101,088</b>	<b>101,955</b>	<b>107,780</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>GRAND TOTAL INACTIVE HMO's</b>	<b>380,210</b>	<b>475,803</b>	<b>483,272</b>	<b>468,781</b>	<b>355,694</b>	<b>248,182</b>	<b>214,461</b>	<b>188,942</b>	<b>172,212</b>	<b>184,300</b>	<b>30,853</b>	<b>9,151</b>	<b>23</b>	<b>0</b>
<b>TOTAL HMO's</b>														
<b>GRAND TOTAL COMMERCIAL</b>	<b>1,621,747</b>	<b>1,600,773</b>	<b>1,456,393</b>	<b>1,370,439</b>	<b>1,362,768</b>	<b>1,313,303</b>	<b>1,097,293</b>	<b>976,206</b>	<b>869,750</b>	<b>792,197</b>	<b>718,337</b>	<b>704,516</b>	<b>706,705</b>	<b>707,325</b>
<b>GRAND TOTAL MEDICARE</b>	<b>164,273</b>	<b>146,485</b>	<b>101,754</b>	<b>89,963</b>	<b>93,634</b>	<b>101,070</b>	<b>101,003</b>	<b>104,418</b>	<b>116,957</b>	<b>129,885</b>	<b>137,966</b>	<b>151,488</b>	<b>153,403</b>	<b>156,907</b>
<b>GRAND TOTAL DHS PROGRAMS</b>	<b>495,894</b>	<b>679,351</b>	<b>710,464</b>	<b>688,367</b>	<b>692,451</b>	<b>712,133</b>	<b>779,976</b>	<b>798,414</b>	<b>882,160</b>	<b>1,004,587</b>	<b>986,114</b>	<b>991,837</b>	<b>999,862</b>	<b>1,045,418</b>
<b>GRAND TOTAL</b>	<b>2,281,914</b>	<b>2,426,609</b>	<b>2,268,611</b>	<b>2,148,769</b>	<b>2,148,853</b>	<b>2,126,506</b>	<b>1,978,272</b>	<b>1,879,038</b>	<b>1,868,867</b>	<b>1,926,669</b>	<b>1,842,417</b>	<b>1,847,841</b>	<b>1,859,970</b>	<b>1,909,650</b>
<b>DIFF. FROM PRIOR PERIOD</b>	<b>(76,560)</b>	<b>144,695</b>	<b>(157,998)</b>	<b>(119,842)</b>	<b>84</b>	<b>(22,347)</b>	<b>(148,234)</b>	<b>(99,234)</b>	<b>(10,171)</b>	<b>57,802</b>	<b>-84,252</b>	<b>5,424</b>	<b>12,129</b>	<b>49,680</b>