## New Jersey Department of Banking and Insurance Independent Health Care Appeals Program January 16, 2014 – July 15, 2014

|               |                  | IURO Determination   |  |                     |  |                         |
|---------------|------------------|----------------------|--|---------------------|--|-------------------------|
| Carrier       | Market<br>Share* | Appeals<br>Completed | Number of<br>Plan Denials<br>Upheld by<br>IURO | % Denials<br>Upheld | Number of<br>Plan Denials<br>Overturned<br>by IURO | % Denials<br>Overturned |
| Aetna Health  | 9.9%             | 8                    | 4  | 50.0                | 4  | 50.0                    |
| AmeriChoice** |                  | 36                   | 19   | 52.8                | 17   | 47.2                    |
| Amerigroup    | 6.0%             | 23                   | 12   | 52.2                | 11   | 47.8                    |
| AmeriHealth   | 6.7%             | 6                    | 5  | 83.3                | 1  | 16.7                    |
| Cigna         | 1.6%             | 7                    | 4  | 57.1                | 3  | 42.9                    |
| Healthfirst   | 1.5%             | 7                    | 6  | 85.7                | 1  | 14.3                    |
| Horizon       | 51.3%            | 125                  | 68   | 60.5                | 57   | 39.5                    |
| Oxford**      |                  | 8                    | 5  | 52.9                | 3  | 47.1                    |
| United**      |                  | 2                    | 2  | 100.0               | 0  | 0.0                     |
| Total         |                  | 222                  | 125  | 56%                 | 97   | 43%                     |

<sup>\*</sup> Source: Department of Banking and Insurance (Commercial and Department of Human Services Program enrollees as March 31, 2014)

<sup>\*\*</sup> AmeriChoice (now d/b/a United Healthcare Community Plan), Oxford and United are all owned by UnitedHealth Group. The combined market share is 22.5%.