



1st Quarter 2012 Health Enrollment (JPN)

|  | Atlantic      | Bergen        | Burlington    | Camden        | Cape May      | Cumberland    | Essex         | Gloucester    | Hudson        | Hunterdon     | Mercer        | Middlesex     | Monmouth      | Morris        | Ocean         | Passiac       | Salem        | Somerset      | Sussex        | Union         | Warren        | Other    | TOTAL          |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|----------|----------------|
| <b>Totals By County</b>                                  | 87,373        | 258,143       | 136,023       | 184,955       | 31,717        | 54,291        | 287,162       | 89,415        | 194,277       | 41,704        | 117,148       | 252,472       | 220,795       | 162,279       | 206,436       | 189,504       | 21,508       | 98,291        | 54,318        | 182,620       | 38,549        | 11,652   | 2,920,629      |
| <b>Comm Net Total By County</b>                          | 39,291        | 190,728       | 93,238        | 95,777        | 18,114        | 20,290        | 128,763       | 57,251        | 67,118        | 36,345        | 68,467        | 166,132       | 159,276       | 135,543       | 120,312       | 85,762        | 10,537       | 77,122        | 43,989        | 101,516       | 26,775        | 11,578   | 1,753,921      |
| <b>Comm Non Net By County</b>                            | 3,739         | 3,809         | 1,387         | 936           | 248           | 113           | 3,603         | 489           | 7,881         | 592           | 2,740         | 2,287         | 9,976         | 2,373         | 4,038         | 2,667         | 78           | 3,559         | 622           | 5,953         | 2,096         | 69       | 59,256         |
| <b>Medicaid Total By County</b>                          | 44,343        | 63,606        | 41,397        | 88,242        | 13,355        | 33,887        | 154,796       | 31,675        | 119,278       | 4,768         | 45,941        | 84,053        | 51,544        | 24,363        | 82,086        | 101,075       | 10,893       | 17,609        | 9,707         | 75,151        | 9,678         | 5        | 1,107,453      |
| <b>First Rehabilitation Life Ins Co of America 81434</b> |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| Comm Non Net   | 46            | 359           | 36            | 62            | 50            | 7             | 43            | 31            | 73            | 20            | 39            | 115           | 87            | 51            | 19            | 25            | 2            | 18            | 9             | 30            | 11            |          | 1,133          |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| <b>Total</b>   | <b>46</b>     | <b>359</b>    | <b>36</b>     | <b>62</b>     | <b>50</b>     | <b>7</b>      | <b>43</b>     | <b>31</b>     | <b>73</b>     | <b>20</b>     | <b>39</b>     | <b>115</b>    | <b>87</b>     | <b>51</b>     | <b>19</b>     | <b>25</b>     | <b>2</b>     | <b>18</b>     | <b>9</b>      | <b>30</b>     | <b>11</b>     | <b>0</b> | <b>1,133</b>   |
| <b>Guardian Life Ins Co 64246</b>                        |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   |               |               | 0             |               |               |               | 53            |               | 104           |               |               | 41            | 165           |               |               | 61            |              |               |               | 0             | 0             |          | 423            |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               | 0             |               |               |               |               |              | 0             |               |               |               |          | 0              |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| <b>Total</b>   | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>53</b>     | <b>0</b>      | <b>104</b>    | <b>0</b>      | <b>41</b>     | <b>165</b>    | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>61</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b> | <b>423</b>     |
| <b>Health Net of NJ, Inc 95351</b>                       |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0            | 0             | 0             | 0             | 0             | 0        | 0              |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| <b>Total</b>   | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b> | <b>0</b>       |
| <b>Health Net Life Insurance Company (CA) 66141</b>      |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   |               | 0             |               |               |               |               | 0             |               | 0             |               |               | 0             | 0             | 0             | 0             | 0             |              | 0             | 0             | 0             | 0             | 0        | 0              |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| <b>Total</b>   | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b> | <b>0</b>       |
| <b>HBCBS of NJ 55069</b>                                 |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   | 20,949        | 69,708        | 29,945        | 32,119        | 7,844         | 8,094         | 50,591        | 21,110        | 24,788        | 13,225        | 18,744        | 59,739        | 75,701        | 59,000        | 59,062        | 33,927        | 3,804        | 29,030        | 19,552        | 36,817        | 12,151        |          | 685,900        |
| Comm Non Net   | 363           | 2,784         | 865           | 255           | 135           | 80            | 1,886         | 189           | 3,862         | 447           | 637           | 1,496         | 3,255         | 1,927         | 2,486         | 1,210         | 58           | 412           | 484           | 1,109         | 204           |          | 24,144         |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| <b>Total</b>   | <b>21,312</b> | <b>72,492</b> | <b>30,810</b> | <b>32,374</b> | <b>7,979</b>  | <b>8,174</b>  | <b>52,477</b> | <b>21,299</b> | <b>28,650</b> | <b>13,672</b> | <b>19,381</b> | <b>61,235</b> | <b>78,956</b> | <b>60,927</b> | <b>61,548</b> | <b>35,137</b> | <b>3,862</b> | <b>29,442</b> | <b>20,036</b> | <b>37,926</b> | <b>12,355</b> | <b>0</b> | <b>710,044</b> |
| <b>Horizon HC of NJ, Inc 95529</b>                       |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   | 9,286         | 27,710        | 11,927        | 11,741        | 6,521         | 4,745         | 15,380        | 7,904         | 7,695         | 5,874         | 7,776         | 21,798        | 27,365        | 23,752        | 23,195        | 15,089        | 1,701        | 10,795        | 8,616         | 12,418        | 4,939         |          | 266,227        |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| Medicaid   | 29,603        | 20,125        | 21,141        | 52,451        | 8,901         | 20,820        | 74,093        | 12,132        | 57,620        | 3,894         | 36,288        | 45,066        | 29,821        | 10,771        | 31,490        | 27,703        | 7,687        | 8,299         | 5,063         | 33,157        | 6,681         |          | 542,807        |
| <b>Total</b>   | <b>38,889</b> | <b>47,835</b> | <b>33,068</b> | <b>64,192</b> | <b>15,422</b> | <b>25,565</b> | <b>89,473</b> | <b>20,036</b> | <b>65,315</b> | <b>9,768</b>  | <b>44,064</b> | <b>66,864</b> | <b>57,186</b> | <b>34,523</b> | <b>54,685</b> | <b>42,792</b> | <b>9,388</b> | <b>19,094</b> | <b>13,679</b> | <b>45,575</b> | <b>11,620</b> | <b>0</b> | <b>809,034</b> |
| <b>Nippon Life Ins Co 81264</b>                          |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   |               | 4,387         | 97            |               |               |               | 63            |               | 148           |               |               | 118           | 498           | 0             | 220           | 23            | 304          |               | 97            |               | 98            |          | 6,053          |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| <b>Total</b>   | <b>0</b>      | <b>4,387</b>  | <b>97</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>63</b>     | <b>0</b>      | <b>148</b>    | <b>0</b>      | <b>118</b>    | <b>498</b>    | <b>0</b>      | <b>220</b>    | <b>23</b>     | <b>304</b>    | <b>0</b>     | <b>97</b>     | <b>0</b>      | <b>98</b>     | <b>0</b>      | <b>0</b> | <b>6,053</b>   |
| <b>Oxford Health Ins, Inc 78026</b>                      |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |
| Comm Net   | 308           | 13,413        | 1,389         | 888           | 151           | 136           | 8,091         | 439           | 4,635         | 2,360         | 3,157         | 9,459         | 7,282         | 8,517         | 4,705         | 5,930         | 132          | 5,078         | 2,193         | 5,969         | 1,154         |          | 85,386         |
| Comm Non Net   |               | 120           | 1             | 1             |               |               | 56            |               | 52            | 22            | 32            | 210           | 19            | 74            | 46            | 134           |              | 77            | 8             | 64            | 4             |          | 920            |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |
| <b>Total</b>   | <b>308</b>    | <b>13,533</b> | <b>1,390</b>  | <b>889</b>    | <b>151</b>    | <b>136</b>    | <b>8,147</b>  | <b>439</b>    | <b>4,687</b>  | <b>2,382</b>  | <b>3,189</b>  | <b>9,669</b>  | <b>7,301</b>  | <b>8,591</b>  | <b>4,751</b>  | <b>6,064</b>  | <b>132</b>   | <b>5,155</b>  | <b>2,201</b>  | <b>6,033</b>  | <b>1,158</b>  | <b>0</b> | <b>86,306</b>  |

1st Quarter 2012 Health Enrollment (JPN)

|   | Atlantic     | Bergen        | Burlington   | Camden       | Cape May   | Cumberland | Essex        | Gloucester   | Hudson       | Hunterdon    | Mercer       | Middlesex     | Monmouth     | Morris       | Ocean        | Passiac      | Salem      | Somerset     | Sussex       | Union        | Warren       | Other    | TOTAL          |               |
|---|--------------|---------------|--------------|--------------|------------|------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|--------------|----------|----------------|---------------|
| <b>Totals By County</b>                         | 87,373       | 258,143       | 136,023      | 184,955      | 31,717     | 54,291     | 287,162      | 89,415       | 194,277      | 41,704       | 117,148      | 252,472       | 220,795      | 162,279      | 206,436      | 189,504      | 21,508     | 98,291       | 54,318       | 182,620      | 38,549       | 11,652   | 2,920,629      |               |
| <b>Comm Net Total By County</b>                 | 39,291       | 190,728       | 93,238       | 95,777       | 18,114     | 20,290     | 128,763      | 57,251       | 67,118       | 36,345       | 68,467       | 166,132       | 159,276      | 135,543      | 120,312      | 85,762       | 10,537     | 77,122       | 43,989       | 101,516      | 26,775       | 11,578   | 1,753,921      |               |
| <b>Comm Non Net By County</b>                   | 3,739        | 3,809         | 1,387        | 936          | 248        | 113        | 3,603        | 489          | 7,881        | 592          | 2,740        | 2,287         | 9,976        | 2,373        | 4,038        | 2,667        | 78         | 3,559        | 622          | 5,953        | 2,096        | 69       | 59,256         |               |
| <b>Medicaid Total By County</b>                 | 44,343       | 63,606        | 41,397       | 88,242       | 13,355     | 33,887     | 154,796      | 31,675       | 119,278      | 4,768        | 45,941       | 84,053        | 51,544       | 24,363       | 82,086       | 101,075      | 10,893     | 17,609       | 9,707        | 75,151       | 9,678        | 5        | 1,107,453      |               |
| <b>Oxford Health Plans of NJ, Inc 95506</b>     |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |               |
| Comm Net  | 1,077        | 22,653        | 2,397        | 2,170        | 284        | 939        | 6,446        | 1,567        | 4,811        | 1,953        | 3,141        | 10,776        | 9,058        | 7,564        | 9,626        | 7,116        | 307        | 4,278        | 2,241        | 5,639        | 1,154        |          | 105,197        |               |
| Comm Non Net                                    |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| Medicaid  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| <b>Total</b>                                    | <b>1,077</b> | <b>22,653</b> | <b>2,397</b> | <b>2,170</b> | <b>284</b> | <b>939</b> | <b>6,446</b> | <b>1,567</b> | <b>4,811</b> | <b>1,953</b> | <b>3,141</b> | <b>10,776</b> | <b>9,058</b> | <b>7,564</b> | <b>9,626</b> | <b>7,116</b> | <b>307</b> | <b>4,278</b> | <b>2,241</b> | <b>5,639</b> | <b>1,154</b> | <b>0</b> | <b>105,197</b> |               |
| <b>Principal Life Ins Co 61271</b>              |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |               |
| Comm Net  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| Comm Non Net                                    |              |               |              |              |            |            |              |              | 1            |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 1             |
| Medicaid  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| <b>Total</b>                                    | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b>   | <b>0</b>     | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>0</b>       | <b>1</b>      |
| <b>Security Mutual Life Ins Co. of NY 68772</b> |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |               |
| Comm Net  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| Comm Non Net                                    |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| Medicaid  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| <b>Total</b>                                    | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>0</b>       |               |
| <b>UniCare Life &amp; Health Ins Co 80314</b>   |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |               |
| Comm Net  |              |               |              |              |            |            |              |              |              |              |              |               |              |              | 0            |              | 0          |              |              |              |              |          |                | 0             |
| Comm Non Net                                    |              | 2             |              | 2            |            |            | 1            |              | 1            |              | 1            | 1             | 1            | 2            | 1            |              |            | 3            |              | 1            |              |          |                | 16            |
| Medicaid  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| <b>Total</b>                                    | <b>0</b>     | <b>2</b>      | <b>0</b>     | <b>2</b>     | <b>0</b>   | <b>0</b>   | <b>1</b>     | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>1</b>     | <b>1</b>      | <b>1</b>     | <b>2</b>     | <b>1</b>     | <b>0</b>     | <b>0</b>   | <b>3</b>     | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>0</b> | <b>0</b>       | <b>16</b>     |
| <b>United HealthCare Ins Co 79413</b>           |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |               |
| Comm Net  | 905          | 10,110        | 4,011        | 4,229        | 272        | 431        | 5,799        | 2,523        | 5,654        | 1,843        | 3,760        | 10,678        | 7,356        | 5,774        | 3,757        | 3,608        | 388        | 3,801        | 1,575        | 4,763        | 1,126        |          |                | 82,356        |
| Comm Non Net                                    | 52           | 102           | 315          | 444          | 42         | 9          | 47           | 143          | 43           | 21           | 109          | 120           | 87           | 57           | 165          | 25           | 3          | 58           | 18           | 64           | 21           |          |                | 1,941         |
| Medicaid  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0             |
| <b>Total</b>                                    | <b>957</b>   | <b>10,211</b> | <b>4,326</b> | <b>4,672</b> | <b>314</b> | <b>439</b> | <b>5,846</b> | <b>2,666</b> | <b>5,697</b> | <b>1,864</b> | <b>3,868</b> | <b>10,798</b> | <b>7,443</b> | <b>5,831</b> | <b>3,921</b> | <b>3,633</b> | <b>390</b> | <b>3,859</b> | <b>1,593</b> | <b>4,826</b> | <b>1,147</b> | <b>0</b> | <b>0</b>       | <b>84,297</b> |

\*includes lives that live out of state, but work in NJ  
 \*\*enrollment taken from quarterly/annual financial statements