

MEDICAL ASSISTANCE ADVISORY COUNCIL MEETING
New Jersey State Police Headquarters Complex
Public Health, Environmental and Agricultural
Laboratory Building
3 Schwarzkopf Drive
Ewing Township, New Jersey 08628

June 11, 2014
10:00 a.m.

FINAL

MEETING SUMMARY

MEMBERS PRESENT:

Deborah Spitalnik, PhD, Chair
Mary Coogan
Eileen Coyne
Theresa Edlestein
Jay Jimenez
Dennis Lafer
Dot Libman
Beverly Roberts
Sidney Whitman, DDS

MEMBERS EXCUSED:

Mary Bollwage
Sherl Brand
Wayne Vivian

STATE REPRESENTATIVE:

VALERIE HARR, Director
Division of Medical Assistance and Health Services

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Slide presentations conducted at Medical Assistance
Advisory Council meetings are available for viewing at
<http://www.state.nj.us/humanservices/dmahs/boards/maac/>

ATTENDEES:

Mary Cruz	1199 SEIU
Evelyn Liebman	AARP
Juliana David	American Academy of Pediatrics, NJ Chapter
Michele Jaker	Amerigroup
Matt Minnella	Association of New Jersey Chiropractors
Elena Graziosi	Autism New Jersey
Dean Roth	Berlin Consulting
Shabnam Salih	Camden Coalition
Doretha Howard	Centers for Medicare & Medicaid Services
Nicole McKnight	Centers for Medicare & Medicaid Services
Dominique Mathurin	Centers for Medicare & Medicaid Services
Mary-Catherine Bohan	Community Care Behavioral Health Organization
Kimberly Salomon	Community Health Law Project
Nicole Hernandez	Healthfirst
Karen Brodsky	Health Management Associates
Karen Clark	Horizon NJ Health
Lillie Evans	Horizon NJ Health
Len Kudgis	Horizon NJ Health
Joe Manger	Horizon NJ Health
John Covello	Independent Pharmacy Alliance
Carol Katz	Katz Government Affairs, LLC
Joshua Spielberg	Legal Service of New Jersey
Christine Fares Walley	LIFE St. Francis
Jill Viggiano	LIFE St. Francis
Kathy Powers	Matheny Medical and Educational Center
Melinda Martinson	Medical Society of New Jersey
Jerold Rothkoff	National Academy of Elder Law Attorneys, NJ Chapter
Stephanie Briody	National Academy of Elder Law Attorneys, NJ Chapter
Cathy Chin	NJ Association of LTC Pharmacy Providers, Inc
Debra Wentz	New Jersey Association of Mental Health & Addiction Agencies
Mary Abrams	New Jersey Association of Mental Health & Addiction Agencies
Maura Collinsgru	New Jersey Citizen Action

ATTENDEES:

Colleen Picklo	New Jersey Hospital Association
Ray Castro	New Jersey Policy Perspective
Sleina Haq	New Jersey Primary Care Association
Amanda Melillo	NJ Quality Institute
Karen Shablin	Optum, Inc.
Virginia Plaza	Otsuka America Pharmaceuticals, Inc.
Matthew D'Oria	PerformCare New Jersey
Alicia Kagan	Rothkoff Law Group
Mary Kay Roberts	Riker Danzig Scherer Hyland & Perretti, LLP
Steven McRae	Sequenom Laboratories
Peg Kinsell	Statewide Parent Advocacy Network
Kim Todd	The Innovations Collaborative
Julie Caliwan	The Innovations Collaborative
Zinke McGeady	Values Into Action of New Jersey
Susan Lennon	Warren County Aging & Disability Resource Connection
Lorraine Scheibener	Warren County Welfare Agency
John Kirchner	WellCare
Lisa Knowles	WellCare
Karen Kasick	NJ Div. Of Family Development
Alison Gibson	NJ Department of Health
Lowell Arye	NJ Department of Human Services
Martin Zanna	NJ Division of Aging Services
Felicia Wu	NJ Office of Management of Budget
James McCracken	NJ Office of the Ombudsman for the Institutional Elderly
Mark Moskovitz	NJ Office of the State Comptroller, Medicaid Fraud Division
Elizabeth Fortunato	NJ Division of Medical Assistance & Health Services
Thomas Lind	NJ Division of Medical Assistance & Health Services
Phyllis Melendez	NJ Division of Medical Assistance & Health Services

1 DR. SPITALNIK: Good morning. My name is
2 Deborah Spitalnik, and I'm the Chair of the Medical
3 Assistance Advisory Council (MAAC). It's my pleasure
4 to welcome you to this June 11th meeting. I will call
5 this to order by starting with the statement of meeting
6 notice.

7 Pursuant to New Jersey's Open Public
8 Meetings Act, adequate notice of the schedule of
9 quarterly meetings for calendar year 2014 of the
10 Medical Assistance Advisory Committee was issued by the
11 Department of Human Services. This public notice and
12 invitation and attend these meetings was transmitted to
13 the Medical Assistance Customer Centers and County
14 Boards of Social Services for posting on November 1,
15 2013. It was posted on the NJ Department of Human
16 Services (DHS) website on November 6, 2013. It was
17 published in newspapers beginning on November 7th of
18 2013, the Atlantic City Press, the Bergen Record, the
19 Camden Courier Post, the Newark Star Ledger, and the
20 Trenton Times, as well as filed with the Office of the
21 Secretary of State on November 20th and published in
22 the New Jersey Federal Register on December 2, 2013.

23 Today, our agenda includes the approval of
24 the Meeting Summary. There's a presentation on primary
25 care provider reimbursement. Director Harr will give

1 us a series of informational updates which are detailed
2 on the agenda.

3 I also want to take this opportunity to
4 thank Dr. Whittman for chairing our last meeting.

5 Let me start with introductions.
6 (MAAC Members introduce themselves.)
7 (Attendees introduce themselves.)

8 DR. SPITALNIK: Thank you all. As you can
9 see, we always are delighted to have such a diverse
10 group of stakeholders.

11 We will turn now to the review and approval
12 of the Meeting Summary for April 11th.

13 Are there comments or corrections?
14 Do I have a motion to approve the Minutes?
15 Opposed?
16 Extensions?

17 The Summary for April 11th are accepted and
18 approved. Thanks to Ms. Bradley and Phyllis Melendez
19 and Dr. Whittman. Our first presentation for today is
20 on the primary care provider reimbursement rates. And
21 I think this is Stu Dubin's first time doing a
22 presentation for us, so I'll turn to Valerie Harr to
23 introduce Stu, and we'll proceed with the presentation.
24 The slides will be projected. And, again, they will be
25 posted on the website.

1 MS. HARR: Thank you, Dr. Spitalnik.
2 The last meeting was the first time we had
3 to announce emergency evacuation procedures. So we
4 have to announce this at each meeting.

5 Upon hearing the fire alarm or an evacuation
6 announcement, quickly leave the building via the
7 nearest exit and go to Lamp Post No. 9 in the parking
8 lot. Once there, you will report to me. I will check
9 your name off the attendance sheet. Wait in your
10 designated area for instructions from emergency
11 response personnel. I wanted to tell you a little
12 about the purpose of this presentation. We're calling
13 this presentation a little bit of a myth buster. I
14 think there is a lot of misinformation, anecdotes or
15 myths about primary care reimbursement under Medicaid,
16 and I think it started with one particular study where
17 we certainly see some truth, but there's some flaws in
18 the study. Other studies have come out and we've done
19 our own analysis around physician reimbursement in New
20 Jersey Medicaid.

21 Stu reports directly to me. Stu and I
22 worked together in the Office of Management & Budget a
23 long time ago. I recruited Stu into the Director's
24 Office to do a number of things. Stu is really
25 building a lot of meaningful data and dashboards for

1 the Division to use. And also, he now has staff who
2 produced the -- and you have all received copies --
3 this latest version of our Medicaid performance report,
4 which really took the previous managed care
5 organization (MCO) performance report and I think
6 really took it to the next level and looked at all of
7 the Division's operations and programs and through his
8 leadership is really moving us toward more
9 performance-based metrics. So when you see a lot of
10 data on the slides that we do and the data analysis and
11 the data reporting on the expansion enrollment that we
12 do to the federal government, it is Stu and his team
13 that are behind all of that.

14 I said, there's been the Health Affairs
15 study around physician reimbursement out. We know that
16 there's also a different reimbursement rate that we pay
17 to Federally Qualified Health Centers (FQHCs) and we
18 know studies have come out. Can you sort of pull it
19 all together and synthesize for the MAAC and for the
20 public. And so this is really the first debut of that
21 effort to try to paint a fuller picture of our
22 physician reimbursement.

23 So, I'll turn it over to Stu to go through
24 the presentation.

25 MR. DUBIN: So good morning, everybody.

1 Thank you, Val, for that great introduction.
 2 We're going to talk a little about provider
 3 reimbursement. And the Health Affairs article that
 4 started all of this and also talk about access to
 5 physicians for Medicaid recipients. And so I'm going
 6 walk through four studies that kind of incorporate both
 7 issues but really focus on the access issues. I look
 8 at access through four different lenses, use four
 9 different methodologies for study, use surveys, use raw
 10 data. And kind of go through here's a study, here's
 11 what they used, here's what these studies found.

12 (Presentation by Stu Dubin.)

13 DR. SPITALNIK: Thank you so much for both
 14 putting this information together and making it so
 15 accessible to all of us.

16 I will start with any questions of Stu from
 17 MAAC or discussion.

18 Beverly.

19 MS. ROBERTS: Thank you very much. Just a
 20 couple of questions that I have. This was physician
 21 data, and I'm wondering if you have or could look at
 22 dental, access to dental care and behavioral health for
 23 persons with developmental disabilities who receive
 24 those services from the MCO. I think that would be
 25 helpful.

1 Anecdotally, and I'm guessing Sid Whittman
 2 would second this. We hear about a lot of problems on
 3 dental care side with access. So I would really love
 4 to know maybe for future meetings.

5 MS. HARR: These weren't our studies. These
 6 were studies from, for example, Health Affairs and
 7 Rutgers, etc. -- this last slide was pulling our own
 8 data. We'll see what we can do. These were
 9 statistically valid academic studies, which is very
 10 different from us just pulling our data and doing
 11 analysis.

12 MS. ROBERTS: One of the things, again,
 13 anecdotally, that I and other advocates have heard of
 14 is networks where if you look at a list there are a lot
 15 of physicians, dentists listed. But then when a call
 16 is made to get care, they're told they're not taking
 17 new patients. So that's something that is a concern.

18 And so now my question based on the data
 19 that you've shown today, what should advocates do when
 20 they're hearing about somebody who is saying, "I tried
 21 to call, I called X number of doctors, and they're not
 22 taking new patients or I'm going to have to wait a long
 23 time to be seen?"

24 DR. SPITALNIK: I would direct that question
 25 to Director Harr.

1 MS. HARR: I think what we're trying to say
 2 is -- we're trying to present the data as best that we
 3 know it. If there are examples, you should call our
 4 Medicaid Hotline, which is 1-800-356-1561, and ask to
 5 be directed to the Office of Quality Assurance. And
 6 that's what we do. We advocate on behalf of our
 7 individuals. And if there's a problem with getting
 8 access, that's what we're there for.

9 I don't think we did see -- the data doesn't
 10 seem to support it and the experience that we see in
 11 our review of the networks and types of complaints that
 12 we get, we're not seeing huge volume. I'm sure there
 13 are and sometimes there's just misunderstanding and
 14 confusion, too. So that's when you should contact the
 15 Division of Medical Assistance and Health Services
 16 (DMAHS) and we would help the family member or the
 17 caregiver.

18 DR. SPITALNIK: Theresa.

19 MS. EDELSTEIN: Thanks for the presentation.
 20 Just a question. I don't know if you know off the top
 21 of your head. Did any of the studies look at time of
 22 day or day of the week in terms of accessing primary
 23 care physician offices? Evenings and weekends are
 24 notorious for being the time when Medicaid and other
 25 insured beneficiaries want to access their primary care

1 offices. So was there any independent analysis of time
 2 of day and day of the week.

3 MR. DUBIN: In these four studies there was
 4 no access. These were just kind of asking general
 5 questions. "Could you get an appointment? Could you
 6 find a doctor?"

7 MS. EDELSTEIN: That's when we see emergency
 8 room (ER) use at its highest, at the times when it's
 9 less typical that you can access the physicians office.

10 MS. HARR: That's actually not our
 11 experience. We are finding that people are accessing
 12 the emergency department (ED) even during the normal
 13 weekday, you would think the physician office would be
 14 open. And also we saw that with people utilizing the
 15 ED, it's not that they were using the DR instead of a
 16 physician office; they're using both.

17 MR. DUBIN: And there are studies that have
 18 looked at time of day.

19 MR. LAFER: I think this is great that you
 20 put this together this way and informed all of us.
 21 Congratulations.

22 I wanted to talk a little bit about the rate
 23 increase. Because the physician primary rate increase,
 24 would you have expected a change in the demand on these
 25 type of services?

1 MS. HARR: If you're asking me, I would say
2 no. I think the public at large -- and I shouldn't
3 speak for the Center for Medicare & Medicaid Services
4 (CMS), but I think the expectation was yes. But we did
5 a rate increase several years ago for pediatrics and
6 did not see an increase in the number of participating
7 providers or utilization.

8 So I think that I had said it's maybe
9 perhaps still too early to tell. But when I look at
10 this chart, I can't draw any conclusions from it.
11 There's a bump-up in January and a little bump-up in
12 October.

13 MR. LAFER: So with the increase, do we have
14 data to show were there are now new physicians in the
15 market becoming primary care providers (PCPs) that are
16 willing to take Medicaid that weren't willing to take
17 it prior to the increase? Do we have any sense of
18 that?

19 MR. DUBIN: We started to do a look at that
20 before we ran out of time. So, yes, we are taking a
21 look at that.

22 MR. LAFER: Because I was hoping there would
23 be an increase because I guess there would be more
24 impetus to try to continue with these rate increases.
25 I guess it's going to be terminating next year.

1 MS. HARR: I believe there were discussions
2 at the federal level -- something proposed in the
3 President's budget to continue it, but I haven't heard
4 the status of that. I haven't seen a report from CMS
5 where they analyzed or drawn any conclusions yet
6 nationally.

7 MR. WHITTMAN: I was in a meeting in
8 Washington, DC the last couple of days, and one of the
9 things that was discussed was dentistry -- I can only
10 speak for dentistry -- that when there were rate
11 increases, the provider participation went way up. And
12 CMS was willing to admit that.

13 DR. SPITALNIK: Other comments or questions
14 from MAAC?

15 We are open for brief comments or questions
16 from the public. I'll ask you to stand and identify
17 yourself and try to project.

18 Ray.

19 MR. CASTRO: Ray Castro, New Jersey Policy
20 Prospective.

21 It was a great overview of the studies. I
22 guess the challenge is they were all done before the
23 expansion. And we're seeing, as you know, a huge
24 number of people enrolling, and they don't take into
25 account the reduction that will likely take place next

1 year. I'm just wondering if someone can explain what
2 does that mean to a typical physician in managed care?
3 How is their salary affected? Have there been
4 negotiations with the MCOs? Are the MCOs planning to
5 mitigate some of the decrease in the reimbursements?

6 DR. SPITALNIK: Can you clarify? We're not
7 clear on what you're asking, Ray.

8 MR. CASTRO: I'm trying to find out what the
9 likely impact is going to be when the reimbursement is
10 cut next January. As I understand, it will be reduced
11 by about half, right, for primary care physicians? And
12 I'm just trying to find out what does that mean to a
13 typical primary care physician. How is that going to
14 be translated at the MCO level?

15 MS. HARR: The Managed Care Organizations,
16 as I understand it, maintain their reimbursement rates
17 the same. So that when the primary care bump-up ends,
18 the rate that's in place under contract will continue.
19 It will be the supplement payments that the physician
20 will not be receiving. MR. CASTRO: Right. So how
21 much would that be for a typical physician? How much
22 of a reduction would they receive? We know the
23 reimbursement rates, I understand, is going to be
24 reduced to about half. But I don't know what would
25 that translate in terms of those physicians. I'm

1 trying to figure out what the consequence of this might
2 be in January in a real sense.

3 MS. HARR: I don't know that I have a
4 percentage, but if you go to the slide in terms of the
5 total dollars, you can see the total dollars. I think
6 we said annually it is \$100 million annually across the
7 State, managed care and fee-for-service (FFS).

8 MR. CASTRO: Have the MCOs expressed any
9 concerns about it? Do they have any plans to address
10 this issue in any way, in terms of trying to adjust to
11 this? Is the assumption that there's not going to be
12 any impact so we're just going to continue? Or, do we
13 have a contingency plan here?

14 MS. HARR: I would say they have the network
15 providers prior to the increase, so the same providers
16 that were in network prior to the increase got the
17 supplemental payment. And so far, as we said, we
18 haven't seen that there was a greater number of
19 physicians coming to participate in Medicaid because of
20 the increase. And I would say that managed care
21 organizations had network adequacy before the increase,
22 during the increase, and they will have to have it
23 after the increase. So if it's the same group of
24 providers, I don't know -- I'm not thinking that if a
25 provider is willing to be in network and accept

1 reimbursement rates with the plans before the increase
2 why that would change if the increase didn't continue.

3 DR. SPITALNIK: Josh.

4 MR. SPIELBERG: Josh Spielberg, Legal
5 Services of New Jersey.

6 Thank you for the presentation. I think it
7 is very helpful to get data to analyze what's going on.
8 A couple of questions. The first is when you were
9 talking about the Health Affairs study, you said they
10 looked at fee-for-service rates, not MCO reimbursement
11 rates. What kind of data do we have on how those rates
12 compare?

13 MR. DUBIN: There are a couple of different
14 metrics that we use to look at this. One is a by
15 procedure code, how much are actual reimbursements. We
16 have our fee-for-service claims. We get the encounter
17 transactions from the MCOs. We look at what they paid
18 for their services. When you look at it by that
19 measure, the MCOs are slightly better. They reimburse
20 better than fee-for-service slightly. It depends on
21 the code. From just about even to almost two times as
22 much for certain codes. When you look at it on a per
23 visit level, I'm going to bill a number of different
24 procedure codes. Patient, date of service, provider
25 combination; that works out to about even. It's

1 similar, but we're still refining how we're doing that
2 visit metric and also the procedure code. We want to
3 make sure we're getting the right data.

4 MR. SPIELBERG: So if you look at it per
5 visit, you're saying the fee-for-service rates are
6 about even?

7 MR. DUBIN: What we've looked at so far,
8 yes.

9 DR. SPITALNIK: I heard the word
10 preliminary, so I would caution the inclusion of that.

11 MR. SPIELBERG: The second question has to
12 do with the last table in terms of the effect of the
13 primary care rate increase. So as I understand it,
14 from the primary care rate increase, the physicians
15 didn't actually see any money because of getting all
16 the administrative requirements done until late in
17 2013. I'm not sure when that was. I'm thinking like
18 October or November. Whether you took that into
19 account. And then secondly, there is this issue that
20 physicians are worried about getting into a program now
21 even though there are increased rates when they may
22 drop down in December again and whether there's a way
23 to take that into account when you study this.

24 MS. HARR: I would have to check. I'm not
25 sure of the timing. There was a delay in getting the

1 payments out, and then it went back retroactively. But
2 I think that we're both agreeing that additional time
3 is needed. I don't think I can draw any conclusions
4 based on that chart. You pointed to one reason. In
5 terms of there could be a lag because of the delay in
6 the payments.

7 A lot of times we when we talk
8 reimbursement, people are looking at a particular code.
9 It's not often that a provider bills us with one code.
10 There are multiple codes on a claim. So we look at
11 reimbursement for the visit, which is a very different
12 figure. We'll also looking at reimbursement varies by
13 provider type. So we pay for physician and primary
14 care visits in hospital outpatient settings and
15 federally qualified health centers (FQHCs). And the
16 reimbursement rates are different than just the private
17 practice. So I think there's more to come on that as
18 we continue to analyze that data. But we reimburse
19 federally qualified health centers for physician visit
20 on average \$139 per visit.

21 DR. SPITALNIK: Other questions.

22 MS. MARTINSON: I'm Melinda Martinson, and
23 I'm from the Medical Society of New Jersey. The
24 physicians would be very interested in a comparison
25 between fee-for-service rates and managed care rates to

1 have a benchmark on that. I don't think that we really
2 have good information on that. So that would be a
3 request. And I understand what you're saying about the
4 episode of care. And if we could just compare apples
5 to apples on that, that would be fine, too.

6 MS. HARR: I guess maybe if you could
7 clarify what you would be interested in seeing, because
8 your providers would know. They can see the Medicaid
9 fee schedule and then they know what they're under
10 contract for.

11 MS. MARTINSON: That's right. And what we
12 hear anecdotally, which we would like to be able to
13 verify, is that a lot of the managed care rates are not
14 better or significantly better than the fee-for-service
15 rates. So in a transparent world, we would just like
16 to know where are they pegging. Are they pegging
17 higher than fee-for-service or not? Because
18 fee-for-service rates are very low nationally. So it
19 sounds like you're going to look at that.

20 MS. HARR: Yes.

21 DR. SPITALNIK: Thank you.

22 Thank you so much. We appreciate it.

23 We'll now move to a series of informational
24 updates. And I will leave it to you to decide whether
25 you would like to go through all of them and then take

1 questions or whether you will take questions topic by
2 topic. And Director Harr will provide most of these,
3 but also Dr. Lind and Deputy Commissioner Arye.

4 MS. HARR: I'll start with the latest
5 expansion enrollment figures. Again, we started taking
6 applications for the Medicaid expansion to childless
7 adults and couples without dependent children in
8 October with coverage beginning in January.

9 (Presentation of NJ FamilyCare Expansion
10 Enrollment by Director Harr.)

11 MS. HARR: I will take questions on the
12 Medicaid expansion before moving to the next item.

13 DR. SPITALNIK: Questions from the MAAC?
14 Questions from stakeholders?

15 MS. COLLINS: I'm Mara Collins from the New
16 Jersey Citizen Action. Thank you for both
17 presentations. They were very helpful.

18 Valerie, the question regarding the backlog,
19 we understand it varies by counties. We also
20 experience similar information. What's more concerning
21 or as concerning right now, and this is particular NJ
22 FamilyCare applications, is that we are hearing from
23 our partners on the ground that determinations for New
24 Jersey FamilyCare, individuals are being denied
25 improperly. I did segment that information. This is

1 in addition to what's happening at HealthCare.gov and
2 they have their own issues going on.

3 So I wanted to know is there any monitoring
4 going on of that and what is the resolution? Is there
5 a glitch somewhere that you're aware of and how we can
6 address that? Because it seems to be an emerging
7 pattern that's happening quickly.

8 MS. HARR: No, I'm not aware of a glitch.
9 And if there are applications -- again, I don't know
10 what in terms of if it's county welfare agency (CWA)
11 with respect to Xerox and the health benefits
12 coordinator, every one of those applications goes
13 through quality control and then the state reviews them
14 on top of that before there's a final determination.

15 They have a right to appeal. Josh brought
16 to our attention some problems with a letter that we
17 have since corrected. But if there's a denial, they
18 have a right to appeal that denial. That's what I
19 would encourage anybody to do if they think that it was
20 not a correct determination. So I would say also, give
21 me specific examples because I'm not aware of there
22 being a systemic problem that denials are happening
23 inappropriately.

24 MR. ROTHKOFF: Jerry Rothkoff. Has the
25 State concluded on what the status of Medicaid estate

1 recovery for expansion eligible individuals?

2 MS. HARR: I can get back with particular
3 detail, but it's my understanding, based on CMS
4 guidance that the State recovery process applies to all
5 Medicaid eligible individuals. I don't know. If
6 somebody from CMS wants to comment on that if that's
7 correct or otherwise, I'll get back to you and I'll
8 check with my legal folks, but that's my understanding.

9 MR. ROTHKOFF: But CMS also issued
10 directives, a request to each individual expansion
11 state to not apply Medicaid estate recovery to
12 expansion eligible individuals, which I'm sure the
13 state is familiar with.

14 MS. HARR: I'm not prepared to discuss that
15 topic today. If you want to give me your contact
16 information afterwards, and I could respond to it at
17 the next MAAC.

18 MS. WALLEY: Christine Walley, LIFE St.
19 Frances. Could you just give me a little more
20 clarification on the waiver for redeterminations? When
21 did that become effective? And does that mean that
22 these folks will not be receiving redetermination
23 requests from now to the end of year?

24 MS. HARR: Yes. I have to confirm because
25 we had a waiver redetermination initially from January

1 through March, and then it was continued -- I believe
2 it was then approved April through December. So there
3 are some county welfare agencies that want to do the
4 redeterminations because they're concerned that -- if
5 they don't have a backlog and they're able to do
6 redeterminations, they would like to get them done.
7 Otherwise, they're creating a workload for themselves
8 in the future. So I would say that's a business
9 decision that the county welfare agencies can decide
10 upon. But I know those that are having the backlog
11 were very happy to hear that they did not have to do
12 the redetermination. So some counties may still do it
13 and some won't. I'm pretty sure the health benefits
14 coordinator is not doing redeterminations. That waiver
15 does say that once we're caught up with all of the
16 applications we would reinstate redeterminations prior
17 to December, if we're caught up.

18 MS. WALLEY: Thank you.

19 DR. SPITALNIK: Josh.

20 MR. SPIELBERG: First a comment. Those are
21 great numbers in terms of enrollment, and I think you
22 and the Division ought to be congratulated in enrolling
23 so many new people in New Jersey Medicaid. It really
24 has been a success in that regard, and I think it's
25 made a difference in people's lives, so thanks you for

1 the job your doing on that.
2 The question I have goes to the question
3 about those denials. And the question is whether you
4 are keeping or you have data on how many denials have
5 taken place, particularly at the state eligibility
6 determination agency Xerox. Do you have data on that?

7 MR. DUBIN: I don't know if I have it with
8 me.

9 MS. HARR: We have it for the determinations
10 that are occurring at the vendor. I don't have it at
11 the county welfare agencies. Although we just added --
12 they have tool that they use to pull down the online
13 applications. And we've asked them to go in and use a
14 drop-down menu to tell us the disposition of each of
15 those. We just launched that on Friday, so that I have
16 real data from the status of applications at the county
17 welfare agencies, if they're duplicates, if the people
18 were denied, if it's still pending.

19 MR. DUBIN: We have it, but I didn't bring
20 the detail through the most recent month with me.

21 MS. HARR: So we'll add it to the agenda for
22 the next meeting to report on the denials at Xerox and
23 the counties if they report it.

24 MS. LIEBMAN: Hi. Evelyn Liebman from AARP.
25 I echo Josh's remarks in terms of

1 congratulating the Division for the extremely positive
2 numbers and expanding access to health care.

3 I have a question about the backlogs. Can
4 you shed some light on where these backlogs are at the
5 county level? Is every county experiencing a backlog?
6 Which ones have the worst problem, if you will?

7 It would be good for us to be able to work
8 with consumers and identify the most efficient way for
9 them to access the system. We have some information on
10 Camden, but we don't really know any of the other
11 counties.

12 Overall, do you know what the backlog is?

13 MS. HARR: Yes and no, because not all
14 counties are giving me the information. So I would say
15 a half to two-thirds are reporting their data to us
16 weekly. I think it was 50,000 applications statewide
17 among the counties that reported it to me.

18 For the most part, I'm going to
19 over-generalize, but I would say backlogs exist in the
20 more urban areas, where's there's greater volume. I
21 know Salem reported zero. So I don't think that would
22 be any surprise. I meet with the county welfare agency
23 directors on the first Friday of every month. I think
24 there are two reasons. One is volume. It's just a
25 great amount of volume, and they're short-staffed. I

1 think it's forcing them to rethink their business flow,
2 business processes. So Camden's really been very good
3 about thinking about hiring some temporary staff to
4 start looking at -- just even checking to see if it is
5 a duplicate application and rethinking how they're
6 processing applications. And they'll say, too, they
7 don't have the tools or technology.

8 DR. SPITALNIK: Evelyn, were you asking, in
9 a sense, an advocacy question about whether at the
10 grassroots level you should people move to
11 HealthCare.gov so as not to get engaged in the backlog?

12 MS. LIEBMAN: Yes.

13 DR. SPITALNIK: And I think that is one of
14 the things we talked about over time, which I think
15 your question illustrates, is part of the reason that
16 we all gather is so that in people's constituent roles
17 they can take this information forward. So that maybe
18 this dictates an advocacy strategy around help
19 supporting people to use HealthCare.gov and avoid
20 compounding the backlog and also get themselves covered
21 more quickly. Thank you for that.

22 Yes?

23 MS. MELILLO: I'm Amanda Melillo from the
24 New Jersey Health Care Quality Institute.

25 Kind of similar questions. Rather than

1 where the denials are, I was wondering for the newly
2 eligible adults, the 175,000 enrollee number, could we
3 get that by county?

4 MS. HARR: Yes. We have what are called
5 public enrollment statistics. It's by county. It is
6 on the Department's website.

7 MS. MELILLO: Is that just for the expansion
8 population?

9 MS. HARR: It's broken down by category.
10 And, yes, you would see it for the expansion
11 population.

12 MS. MELILLO: Thank you.

13 DR. SPITALNIK: Thank you very much.
14 Yes?

15 MS. LENNON: My name is Susan Lennon. I'm
16 from Warren County. I wonder if we could get -- and it
17 relates to all of the Medicaid programs, an update on
18 the system database. Can you give us an update on the
19 status of that rollout. We've been hearing about it
20 for a good 10 years or so. It's critical to all the
21 programs.

22 MS. HARR: Yes. I'm trying to think about
23 how to answer that. We have a contract with a vendor
24 to build a statewide eligibility determination system
25 for all of the Medicaid programs and all of the social

1 services and economic programs supported by the
2 Division of Family Development for the 21 county
3 welfare agencies.

4 Frankly, the passage of the Affordable Care
5 Act put a monkey wrench in the rollout of that system,
6 so we changed course to try to get the Medicaid pieces
7 off the ground. But I think I reported previously that
8 there were a number of defects found when testing the
9 system, and we have not been able to launch the
10 functionality to be able to connect to the Federal
11 Marketplace or to process eligibility determinations.

12 So there are, at a very high level, lots of
13 ongoing meetings, discussions. We have a quality
14 review board, a monitoring board, that meets with the
15 vendor. Jeanette Page-Hawkins, the Director of the
16 Division of Family Development, and I are co-sponsors
17 and run all of those meetings. So we are, again, back
18 at looking at a proposed schedule, a new proposed
19 schedule from the vendor. It is under review. And we
20 are meeting. We're doing a half day with them on
21 Tuesday to drill down and make sure we understand the
22 assumptions and what it's going to take to meet the
23 milestones in that schedule. So I can't give you new
24 dates. It's not an approved schedule. I hope at the
25 next meeting that I will be able to give you some new

1 dates. But it's active, we're dedicated to it, both
2 divisions and the department are fully engaged.

3 One of the things that we have to do is go
4 through a security assessment before we're able to
5 connect to the federal hub. And that security
6 assessment is being conducted as we speak.

7 So there are lots of pieces, there are lots
8 of system testing, interface testing with our other
9 business partners, so the work is ongoing. I don't
10 have dates for you, but it is still moving, with a lot
11 of pressure being applied for us to get it off the
12 ground. But the first goal would be to get account
13 transfers launched so that we can communicate back and
14 forth with the Federal Marketplace. So that's our
15 first milestone that we want to achieve in very short
16 order.

17 DR. SPITALNIK: Thank you. We'll put that
18 on the agenda for an update for our next meeting.
19 Thank you.

20 MR. ROTH: Hi, Dean Roth.

21 Valerie, just a follow-up. Is that last
22 sentence you said, is that actually going to be within
23 the Consolidated Assistance System (CASS) framework,
24 the connection to the hub?

25 MS. HARR: Yes, within the CASS framework.

1 DR. SPITALNIK: Theresa.

2 MS. EDELSTEIN: I'm sorry to go back to a
3 previous issue. I just want to go back to the
4 redetermination issue to make sure I understood what
5 you said.

6 What I think I heard you say was it's a
7 county specific decision based on their backlog whether
8 or not they do redeterminations; is that right?

9 MS. HARR: That's right.

10 MS. EDELSTEIN: So I guess just looking at
11 it from a provider and beneficiary point of view, or
12 trying to anyway, it seems like it would be confusing
13 because if you don't know that your county does or
14 doesn't have the backlog or what the backlog is and how
15 they're making the decision, you don't know what to
16 anticipate, if you're already serving a beneficiary or
17 if you are the beneficiary.

18 I understand the problem it creates if you
19 just don't do redeterminations for a period of time and
20 then you face the music at some point. But I'm just
21 concerned about the confusion. I mean, for a Program
22 for All Inclusive Care (PACE) provider, Chris was the
23 one who raised the question earlier, how do they know
24 whether someone who may have a redetermination coming
25 up is going to have it done or not have it done?

1 MS. HARR: Essentially, I would say nothing
2 changes. A person will maintain their eligibility.
3 Normally, what happens is the county is outreaching or
4 notifying the member to come in or sending them a
5 pre-filled application if it's the vendor or just
6 requiring them to come in. And that wouldn't happen.
7 I'm not sure that I see there would be confusion. The
8 person is still -- their Medicaid eligibility is still
9 active. It's a plastic identification card. There's
10 no term date on it. The provider swipes it. They're
11 still going to have active eligibility.

12 MS. EDELSTEIN: Maybe we can talk offline
13 and just try to figure out why for some it may provide
14 some confusion. I mean, I think in the PACE
15 environment in particular it may be a little difficult
16 because you won't know which are, which aren't, and
17 somebody may slip through the cracks inadvertently as a
18 result. But let's take it offline.

19 MS. HARR: Okay. I'm going to move the next
20 agenda item. I'm going to apologize in advance. I
21 think because it's a very legal, technical issue, I'm
22 really just going to read to you what I have. The
23 request came from one of the members of the MAAC to
24 provide some better understanding or explanation of a
25 Medicaid Director letter or state official letter that

1 was recently provided to states from CMS. It's the
 2 United States v. Windsor Court Decision. It's CMS
 3 State Medicaid Director No. 14-005. It's US v. Windsor
 4 and non-MAGI populations.

5 (Presentation of United States v. Windsor
 6 court decision by Ms. Harr.)

7 DR. SPITALNIK: Thank you.

8 Any questions from the MAAC?

9 Any questions from stakeholders?

10 Thank you very much. And we will put that
 11 on our agenda for another time in terms of whether the
 12 determination has been made.

13 MS. HARR: This will be brief. I think we
 14 had shared -- Carol Grant was here to speak before that
 15 we're working on a personal care assistant (PCA)
 16 assessment tool that will be used for both personal
 17 care assistant services, state plan services, as well
 18 as those provided for Managed Long Term Services and
 19 Supports (MLTSS). We have the tool. Carol and
 20 Maribeth Robenolt went through some of the sections of
 21 the tool and then we said we were going into a testing
 22 period with our managed care organizations using the
 23 tool. So we did that. And what we found in that test
 24 period is that there is a lot of variation. So we are
 25 utilizing technical assistance resources from the

1 Center For Health Care Strategies (CHCS). We met last
 2 week to try to look at what we have received in terms
 3 of the assessments. I'm going to give you some
 4 examples. Just simple math errors. And I think there
 5 is definitely some misunderstanding of the PCA benefit.
 6 And so we think that there definitely needs to be an
 7 improvement to the instructions, some additional
 8 training that would need to occur. So we were
 9 continuing to do our analysis and work with CHCS to
 10 look at the PCA benefit as a whole, as well as this
 11 universal assessment that we will be launching.

12 So we we're not launching the new assessment
 13 tool yet until we are able to really close out and
 14 further analyze some of the outstanding issues with
 15 what we've seen with the assessments that we've
 16 received from the health benefits.

17 DR. SPITALNIK: Thank you.

18 Questions or comments about the PCA tool?

19 Questions or comments from the stakeholders?
 20 Evelyn.

21 MS. LIEBMAN: Do you have some thoughts
 22 about when you might be ready to roll it out?

23 MS. HARR: I would really still like it to
 24 be September. We're meeting internally again in July.
 25 We plan to meet again with the plans on this subject in

1 August. Again, I'd like to have it in September. But
 2 I've been around long enough to know that there's
 3 always some other issue that surfaces.

4 DR. SPITALNIK: Yes? I'm sorry, we can't
 5 hear you, Susan.

6 SUSAN: Just a question. Regarding the PCA
 7 assessment tool -- well, two parts to the question.
 8 One, do you envision incorporating that into the New
 9 Jersey Choice MLTSS assessment? And two, if a person
 10 needs a personal care assistant, usually it's not a
 11 temporary thing and they probably need long-term
 12 support services. And I'm just wondering why have we
 13 separated the tool out?

14 MS. HARR: PCA is a state plan benefit, so
 15 it's available if it's medically necessary for any
 16 Medicaid recipient. And very often it could be time
 17 limited. I think you can say it is also a critical
 18 service for MLTSS and it will be incorporated into the
 19 New Jersey Choice assessment tool. It will be the same
 20 tool, but we will have people that will utilize the PCA
 21 benefit that will not meet nursing facility level of
 22 care too.

23 SUSAN: Thank you very much.

24 DR. SPITALNIK: Thank you.

25 We're going to turn to Dr. Thomas Lind to

1 talk about provider credentialing.

2 Dr. Lind.

3 DR. LIND: Good morning. I'd like to talk
 4 to you today about the work of the Credentialing Task
 5 Force and I'd like to keep the discussion as linear as
 6 possible, so I would like to talk about what we've
 7 done, what we're doing, and where we're going.

8 (Dr. Lind conducts a presentation on
 9 Provider Credentialing).

10 DR. SPITALNIK: Thank you so much.

11 I'll raise one question which might be a
 12 question more related to the next presentation. But
 13 has there been some consideration of creating a
 14 preferred provider network for people with
 15 developmental disabilities and co-occurring mental
 16 health issues and how would the basic credentialing
 17 process be included in the Administrative Services
 18 Organization (ASO) specifications?

19 DR. LIND: I would expect that there's some
 20 overlap with the medical and the behavioral health
 21 elements of this.

22 DR. SPITALNIK: I'm not sure they're the
 23 non-traditional providers, but rather traditional
 24 providers with a specific expertise. So it may be a
 25 language issue of the basic credentialing for

1 participation and then how it's interpreted as part of
2 the ASO.

3 DR. SPITALNIK: I think there's important
4 meaning of non-traditional providers here that we want
5 to honor. These might be traditional behavioral health
6 providers but with a different kind of expertise. And
7 it may be analogous to how you manage the substance
8 abuse credentialing within that. So I may be jumping
9 the gun, but it intersects --

10 DR. LIND: I think that makes sense. And
11 actually, probably a better title would be
12 miscellaneous providers because that more closely
13 addresses it. We've actually already discussed that.
14 There's going to be some that are just going to come
15 from all different angles we were going to incorporate
16 at the end.

17 DR. SPITALNIK: Thank you.
18 Other questions?

19 MS. ROBERTS: Thank you very much for the
20 work that you've put into this. The problem that I
21 hear about over and over again is when a provider has
22 been credentialed by one of the Medicaid MCOs and then
23 wants to be credentialed by another one and has to go
24 through all of the time and effort all over again. Is
25 one of the components of this Task Force that if you've

1 been credentialed by one that that will give you --

2 DR. LIND: Yes. That's the aim of the Task
3 Force.

4 MS. ROBERTS: An automatic expectation.

5 DR. LIND: Exactly. Instead of doing things
6 in quint-duplicate, depending on how many plans we
7 have, the goal is to do it once. That's why the plans
8 are at the table with the State, because we all need to
9 agree on whatever that single process is going to be.
10 But that is the goal.

11 MS. ROBERTS: So at this point as of today,
12 that is not going to occur as of right now?

13 DR. LIND: It's a work in progress.

14 MS. ROBERTS: It's what you're working on.

15 DR. LIND: Correct.

16 MS. ROBERTS: Okay. Thank you.

17 DR. LIND: Sure.

18 DR. SPITALNIK: Any comments or questions
19 from the stakeholders?

20 MR. MANGER: Joe Manger from Horizon NJ
21 Health. I want thank Dr. Lind for his leadership on
22 this issue. I think all the plans have been in the
23 room working with the State, along with the providers.
24 And as Bev's raising, one of the complexities I know as
25 health plans that we have is, for example, Horizon NJ

1 Health has commendable National Committee for Quality
2 Assurance accreditation. We're all trying to work
3 through this and that's why we're so glad the Medicaid
4 Fraud Division and the NJ Department of Banking and
5 Insurance are there because there's a lot of regulatory
6 opportunities -- I don't want to use the word hurdles
7 -- that we all have to overcome. But the leadership
8 that is happening here is really groundbreaking in
9 terms of understanding what the barriers are, and
10 trying to address them. So it is taking a little
11 longer. But I know in the outcome it's going to help
12 all of us, both in administrative efficiency, provider
13 satisfaction, no disruption of member care, and better
14 outcomes. So we know it's a necessary step we have to
15 go through right now. But thank you for what you're
16 doing, Dr. Lind.

17 DR. LIND: Thank you, Joe.

18 DR. SPITALNIK: Thank you so much, Joe.
19 Any other?

20 We'll echo Joe's thanks, both for the work
21 you're doing and for the presentation.

22 DR. LIND: Thank you.

23 MS. HARR: I'm going to move into the
24 ASO/Managed Behavioral Health Organization (MBHO)
25 update. Very brief, because I'd like to make sure I

1 dispel rumors. We are still moving forward with the
2 ASO/MBHO program starting out with the Administrative
3 Services Organization. So the Department is still
4 moving forward with that initiative that is part of our
5 Medicaid Comprehensive Waiver. We have a Request for
6 Proposal (RFP) that has been drafted and it is going
7 through the procurement process. So you'll see the
8 different agencies that must review and approve RFP.
9 And then ultimately, that RFP will be published posted
10 by our Division of Purchase and Property in our
11 Department of Treasury. There is then an evaluation
12 period. There's also a window of time to allow for any
13 appeals, should that happen. And then once the ASO
14 vendor is selected, there's a four to six-month
15 readiness review to ensure the vendor's ability to
16 fulfill the contract obligations to ensure, again, the
17 readiness to meet the requirements.

18 So potential bidders should note that
19 Treasury has an electronic bid notification system.
20 It's an optional e-mail subscription service that
21 vendors may elect to use for notification about bids
22 concerning commodities and/or services of interest.
23 This electronic RFP notification service is explained
24 and available on the web. I will give you the web
25 address now. It's

1 www.nj.gov/treasury/purchase/erfpnotifications.shtml.
 2 So that's all I have to say about the
 3 ASO/MBHO.
 4 I'm going to take the luxury while we're
 5 thinking about RFPs -- I wanted to let you know that
 6 the Division will be releasing an RFP for a
 7 transportation broker. What we've decided to do is
 8 we're working with the Division of Purchase and
 9 Property using the same mechanism for them to post the
 10 RFP for a three-week public comment period. The
 11 comments must be submitted in writing. There will be a
 12 specific address that Purchase and Property will
 13 identify on their website to take public comment on the
 14 transportation RFP. I invite all of you to look at
 15 that RFP and to provide your comment because I know
 16 that there's been a lot of discussion around
 17 LogistiCare and transportation in the Medicaid program.
 18 So I encourage you to provide your comments. I don't
 19 know precisely when it will be posted. It is going
 20 through the approval process at Purchase and Property
 21 now, but I have asked that they expedite it to the
 22 extent possible. So I think it will be in the next few
 23 weeks that it gets posted for public comment.
 24 DR. SPITALNIK: Thank you very much.
 25 I'd like to call on Lowell Arye, the Deputy

1 Commissioner of the Department of Human Services to
 2 give us an update about Managed Long Term Services and
 3 Supports.
 4 MR. ARYE: Thank you. Good afternoon. So
 5 what I've done is broken this information out into
 6 specific categories for people to know. Today is June
 7 11th. Depending upon who you speak to in the State, we
 8 either have about 14 days or 19 days, because some
 9 people are using weekends. I work weekends so guess
 10 what, it's 19 days before we go live. So a lot of our
 11 staff are not here today. They're at conferences
 12 giving talks about MLTSS. They're also in the midst of
 13 working on final steps for MLTSS implementation.
 14 (Mr. Arye conducted a presentation on
 15 Managed Long Term Services and Supports).
 16 DR. SPITALNIK: Thanks very much, Lowell.
 17 Any questions?
 18 Beverly.
 19 MS. ROBERTS: Thank you, Lowell, for that
 20 presentation.
 21 I have a question about family members or
 22 other caregivers who might not be aware of any of the
 23 information that's been distributed. But I think that
 24 advocacy groups could forward some basic information.
 25 If we all had the same information maybe focussing on

1 care management, what care management is supposed to do
 2 to help people, and phone numbers for care management
 3 departments for each of the MLTSS programs that would
 4 be helpful. Is that something that could be
 5 distributed?
 6 MR. ARYE: First, I've been very clear for
 7 several times -- in fact, I just reviewed the minutes
 8 from the last two meetings -- that it is the
 9 responsibility of all of the advocates in this room to
 10 do that. We have on our website. The Frequently Asked
 11 Questions (FAQs) that was reviewed here, all of that
 12 material is out. It should be put out to everyone. If
 13 you know people, give it to them.
 14 MS. ROBERTS: Do we have phone numbers.
 15 MR. ARYE: I believe there are phone
 16 numbers. If there are not, we will make sure that they
 17 are put in the FAQs.
 18 MS. ROBERTS: The last time I looked, I
 19 didn't see MLTSS specific phone numbers.
 20 MR. ARYE: If they are not, then we will
 21 make sure that we will put them in.
 22 MS. ROBERTS: The reason I was asking
 23 specifically for care management -- I know about the
 24 FAQs, but I also know realistically that a lot of
 25 people are very busy. We can certainly distribute the

1 FAQs. What I was hoping was just in the same way that
 2 when there's a report and there's an executive summary
 3 and you distribute it, a lot of people read an
 4 executive summary of something rather than the full
 5 document. So in terms of broadly distributing
 6 something, if there was something comparable to an
 7 executive summary that emphasized what care management
 8 is, phone numbers, and then said, "And for more
 9 information see the FAQs," I think that would be easy
 10 for people to widely distribute.
 11 MR. ARYE: What I can say to you is, as I
 12 said, we have 19 days. Whether or not we're going to
 13 be able to do that in 19 days, I don't know. We are
 14 trying to do those final things. The FAQs are written,
 15 and we've actually had our Public Affairs staff and a
 16 many others look at it to make sure that it's written
 17 properly, appropriately, and all those kinds of things.
 18 MS. HARR: Let me jump in here. I would
 19 expect, and we can confirm, that the MCOs have
 20 handbooks. I would expect that their handbooks are
 21 changing or they have a separate handbook around people
 22 eligible for MLTSS, and their member handbook should be
 23 providing exactly the information that you're talking
 24 about.
 25 So we can go back and confirm that the plans

1 would have member handbooks that should be exactly what
 2 you're saying, benefits available, here's how you
 3 access them, here's what a plan of care is, that type
 4 of thing. So let's see if that's, in fact, the case.
 5 And maybe see if there are components of those or if we
 6 can put them on our website a link to the handbooks
 7 instead of creating a new document. I think that
 8 probably exists.

9 MS. ROBERTS: And I think the advantage,
 10 too, if something can be done concisely -- handbooks
 11 are wonderful. To be very truthful, I have not read my
 12 one health care handbook. So while it is a very good
 13 thing, if there can also be something that highlights
 14 some things for people that are busy that aren't going
 15 to read the whole handbook. And then certainly, the
 16 handbook is a very good back-up for people to get all
 17 the details.

18 Thank you.

19 DR. SPITALNIK: Anything else?

20 Dennis.

21 MR. LAFER: Thank you. Excellent
 22 presentation.

23 You mentioned you have a number of metrics
 24 you will be utilizing to monitor. Is that something
 25 you can share with us, what those metrics are?

1 MS. HARR: Yes. So one is there's a quality
 2 strategy plan, that is, we shared some aspects of that
 3 early on with the MAAC. It went to CMS. They've asked
 4 questions. We're responding to questions. When that
 5 quality strategy plan is final, it's a public document.
 6 I want to make sure everybody has it. And there are
 7 lots of different reports and measures we'll have in
 8 there. Most of them are quarterly or annually. So Stu
 9 has been working on about a dozen more realtime metrics
 10 that we're going to have. And I think when we go -- as
 11 I was listening to Lowell, I'm thinking in our next
 12 MAAC, we're now going to change course in terms of
 13 reporting to you about actual implementation. So, yes,
 14 we can share those performance reports that Stu is
 15 developing. In the interim, we want to know
 16 immediately in the first month of when we go live how
 17 many people are in MLTSS, how many individuals meet
 18 nursing home (NF) level of care are we paying for MLTSS
 19 versus paying for nursing home care and to watch every
 20 month to see if we're achieving what's happening in
 21 terms of the composition of the population.

22 DR. SPITALNIK: Thank you.

23 Other things from MAAC?

24 There was a point back there.

25 MR. MCCrackEN: Jim McCracken, New Jersey

1 Ombudsman for the Institutionalized Elderly.

2 Anticipating that with the rollout there may
 3 be a lot inquiries and the State may be overwhelmed,
 4 could you describe, Deputy Commissioner, the role that
 5 the Aging and Disabilities Resource Connection (ADRCs)
 6 will have for residents going into MLTSS and other
 7 services. It's my understanding that there's been a
 8 lot of extensive training with the ADRCs and they're
 9 also another very good resource on a county level that
 10 residents of those counties will be able to access.

11 MR. ARYE: That's a good point. Absolutely.
 12 The ADRCs will be doing, and have been trained on,
 13 options counseling and a variety of other things.
 14 Certainly for individuals who are just coming into the
 15 system, the ADRCs are going to be the folks who are the
 16 first line, our point of entry, as we say. So I think
 17 that that's also an excellent point.

18 I think when it comes to glitches in the way
 19 in which things happen, I think we have provider
 20 hotlines, and the like, at the state level, which are
 21 actually listed on our website. But certainly the
 22 ADRCs will be the ones who will be talking through some
 23 of those front-line issues.

24 Thank you.

25 DR. SPITALNIK: Josh.

1 MR. SPIELBERG: Thank you, Lowell, for that
 2 very thorough presentation. I have two related
 3 questions. So you talked about a training and that you
 4 have created subcategories of providers. And so I
 5 wanted to know what those subcategories were. And then
 6 secondly, you talked about how you're requiring
 7 documentation from the MCOs about adequate provider
 8 networks. So in terms of provider networks, have you
 9 developed standards? Or, what are you looking for in
 10 terms of adequate provider networks?

11 MR. ARYE: We have said to everyone all
 12 along, the MAAC as well the Steering Committee, that
 13 there are no national standards. CMS has given us
 14 little guidance on it.

15 MS. HARR: A couple of weeks ago we had a
 16 call with the State of South Carolina because there was
 17 a provider in New Jersey who said South Carolina had
 18 developed community-based standards. We had the call
 19 with South Carolina. They don't have the standards
 20 yet. They're meeting with their provider groups, in
 21 particular PCA providers. They're going through a
 22 process with their PCA providers right now, this month,
 23 and promised to send us the results of their work in
 24 South Carolina around any network standards they
 25 developed in community-based services.

1 MR. ARYE: So right now, it's two providers
2 per county, which is our current standard. And we'll
3 go from there.

4 With regard to your first question, we had
5 subcommittees for the nursing homes (NF), assisted
6 living facilities (ALs) and other traditional home and
7 community-based (HCBS) -type services as well. The
8 chairs of those groups were the leaders in those
9 specific provider categories.

10 DR. SPITALNIK: Joe.

11 MR. MANGER: Joe Manger from Horizon.

12 I know from Horizon's perspective and I'm
13 sure with the other plans, the network issue is one of
14 the most significant. We want to make sure it's
15 adequate. And as Lowell has mentioned, there's two
16 provider categories. For ones where the members go
17 into the services, the great thing about MLTSS is that
18 it's where the member is located. We have to have
19 sufficient numbers. So if the member is in Mercer
20 County today when MLTSS goes live, the contract
21 requires me to have service to make sure the member
22 gets care wherever she is. So it's not like a
23 traditional primary care provider where the person is
24 going to the office. The member may be in Bergen
25 County. But if that servicer can service the whole

1 state, then that's what's permissible. So I just want
2 to make sure we're all on the same page. And that's
3 why we're suspecting all the other states are having
4 the same issue, because you really can't come up with a
5 standard as simple as a county boundary or a municipal
6 boundary or a town boundary.

7 MR. ARYE: Unless there are other questions,
8 I do have one other thing to say.

9 DR. SPITALNIK: Did you have something.

10 SPEAKER: Just a clarification. First of
11 all thank you for all of your hard work. Clarification
12 on the Miller Trusts. Are Miller Trusts for the
13 community and does the Medically Needy population
14 remain in the institution?

15 MS. HARR: I think Miller Trusts will be
16 discussed for the next agenda for the October 6, 2014
17 MAAC meeting.

18 MR. ARYE: We're not prepared to have that
19 conversation at this point.

20 DR. SPITALNIK: So that's a future agenda
21 item and process.

22 Yes?

23 MS. BRODIGAN: Bethany Brodigan (phonetic).
24 When you said there are no national standards for home
25 and community-based services, are you talking about the

1 number of provider networks?

2 MR. ARYE: For MLTSS the network database.

3 MS. BRODIGAN: Are you addressing at all
4 CMS's new regulations that define what constitutes home
5 and community-based services?

6 MR. ARYE: What I can tell you is that those
7 regulations were put forward in January. They are
8 effective March 21st or 31st. I can't remember the
9 exact date, but March. It's not currently in those
10 regulations. It was required for an 1115 Waiver.
11 However, we know that CMS would like to move forward on
12 it. At this moment in time, we're not being required.
13 It has to be done within a year. We are working on it.
14 And that's actually one of my other hats. That is
15 absolutely one of the things that we are working
16 towards. We will be putting together a work group, an
17 internal work group initially to go through it. And
18 this would be an internal work group, not just within
19 the Department, but also with our sister departments,
20 especially the Department of Health because of
21 licensing issues. We will also be then doing what we
22 need to do for public notice and the like. But at this
23 moment in time, as we move forward with MLTSS, it's not
24 part of our 1115 Waiver requirements at this moment.
25 And we are moving forward on MLTSS we'll then also then

1 focus on what needs to be done to comply with the
2 regulations.

3 DR. SPITALNIK: Thank you.

4 Lowell, you had said you wanted to say
5 something in closing?

6 MR. ARYE: I did, about PACE. Everybody is
7 focused on MLTSS. We are very excited about it. As
8 another managed care option, and this is included in
9 the ADRCs, they know about it, it's in all options
10 counseling. The PACE program continues to be a program
11 that is viable. I think that's the most up-to-date
12 numbers. We are continuing with it.

13 In August we will be sending out requests to
14 the current PACE programs who are potential PACE
15 organizations that currently have zip codes already in
16 place from the prior years, and we will ask them to let
17 us know within 30 to 45 days -- we haven't made that
18 final determination -- as to whether or not they will
19 continue with their expansion and are holding on to
20 those zip codes or not. We will be doing an RFP
21 specifically so that any other entities who wish to
22 create a PACE program in those zip codes will have
23 opportunity to do that. So even though we're talking
24 about the MCOs, I'm going to say and I've been saying
25 it all along and will continue to say it, PACE is

1 another option especially for dual eligibles. So that
2 is something that I want to make sure that people
3 understand.

4 DR. SPITALNIK: Thank you very much.
5 Yes?

6 SPEAKER: And thank you for all this hard
7 work. It's mind boggling. Truly. I've lived through
8 it with you, and just to hear everything that's going
9 on, it makes me want to take a vacation.

10 I have several questions. But one thing in
11 particular is of deep concern, I think, the
12 non-traditional provider network, such as waiver
13 providers who have been providing services in GO
14 counties, they are going to continue to provide
15 services under Global Options, right, at least to the
16 new year, as MCOs take over services?

17 DR. SPITALNIK: What's your question. Is
18 that the question?

19 SPEAKER: My question is they don't have
20 associations that have been meeting with you and your
21 professional associations, so they kind of -- they
22 don't know where to go, who to bill, what to do. They
23 don't have contracts, but they're out there providing
24 services. So if there's a way I can help or my ADRC
25 network to help the MCOs get connected to those

1 providers who are providing services who don't want to
2 drop their consumers, I want to help them.

3 MR. ARYE: First of all, there is a
4 continuity of care provision that has to continue. In
5 addition, you can go to the website. There's links to
6 the provider relations phone numbers for the MCOs if
7 they haven't talked to the MCOs already about specific
8 contracts with them, they should do so. I think that
9 the MCOs have been reaching out, as much as I know, to
10 all agencies that they know of to basically ensure that
11 they have contracts in place. I think if there's not,
12 they will probably set up -- I'm speaking for them --
13 single case agreements during that time period and as
14 they discuss and come up with contracts. So I think
15 they need to conduct outreach as well. It's not just
16 the MCOs, but the providers need to reach out to the
17 MCOs, and should be.

18 SPEAKER: One last question. Is there a
19 standard for provider reimbursement in terms of a
20 timeline?

21 MR. ARYE: What we have done is in the
22 contract with the MCOs, there are specific provider
23 groups that have a standard. There are also specific
24 requirements by DOBI on other aspects of claims
25 reimbursement, and the MCOs are required to go by those

1 standards for all services as well.

2 SPEAKER: For non-traditional providers.

3 MR. ARYE: For all service providers.

4 SPEAKER: Thank you.

5 DR. SPITALNIK: Thank you.

6 One more question.

7 SPEAKER: Just one quick question. I know
8 right now any willing provider pertains to assisted
9 living. Is that something that will continue?

10 MR. ARYE: There is a two-year period for
11 nursing homes, assisted living, etc. That is what the
12 providers themselves asked us for. That is what
13 they're getting.

14 SPEAKER: So is there some sort of plan in
15 place that if a person lives in assisted living and
16 after the two years they're not able to contract, for
17 whatever reason the MCO won't take them as a provider,
18 how do you move that person?

19 MR. ARYE: I appreciate the question. What
20 I can tell you is that we don't need to think about
21 that until June 30, 2016. I think we agreed to have
22 the conversation prior to that we can deal with some of
23 this.

24 DR. SPITALNIK: We appreciate the question.

25 SPEAKER: The people who are living in ALs

1 obviously are worried.

2 DR. SPITALNIK: Right. And I know that the
3 MCOs are thinking about that very actively.

4 So thank you, Lowell. Our best wishes.

5 Thank you for the presentation.

6 Before I call for agenda items for next time
7 and review what we've identified, a couple of things
8 that I just want to mention and really echo the
9 congratulations and the admiration that's been
10 expressed by both the MAAC and members of the
11 stakeholder audience about the accomplishments around
12 enrollment.

13 (Applause.)

14 DR. SPITALNIK: And as Josh, I think,
15 pointed out so well, the difference this makes in
16 people's lives. And so I think we really need to
17 acknowledge that, celebrate, and thank you for that.
18 And similarly, the credentialing process work where
19 we've seen a concern that has been time-consuming, but
20 is being addressed in a very systematic way.

21 Also, a point of reflection from the MAAC as
22 the stakeholder input group for the Comprehensive
23 Medicaid Waiver that is now coming into being and the
24 enrollments that we're seeing, and the upcoming July
25 1st date for MLTSS. So I think it's worth that kind of

1 stock-taking as we move forward so quickly.
 2 In addition to the kinds of updates we have
 3 about the progress of the program, the things that I've
 4 already noted for our next agenda are data on denials
 5 where they're coming from both geographically and any
 6 other information that we have about that; the progress
 7 on ironing out some of the challenges with the personal
 8 care assistant assessment tool; CASS; of course,
 9 continuing enrollment data; where the ASO process
 10 stands; MLTSS; and perhaps depending on where it is in
 11 process, more information about the State Plan
 12 Amendment related to Miller Trusts.

13 Other items? First from the MAAC, and then
 14 others.
 15 MS. ROBERTS: Can we try again for an update
 16 on The Supports Program?
 17 DR. SPITALNIK: Okay.
 18 MS. ROBERTS: Thank you.
 19 DR. SPITALNIK: And we will take these
 20 suggestions, including the update on The Supports
 21 Program.
 22 Evelyn and then Ray, did you have something
 23 you wanted to suggest on the agenda?
 24 MS. LIEBMAN: We were very exciting that
 25 regulations for Medicaid Accountable Care Organizations

1 were finalized, and so perhaps at the next MAAC meeting
 2 we can have an update on where we are how we're doing
 3 with that demonstration project.
 4 DR. SPITALNIK: Thank you.
 5 Ray.
 6 MR. CASTRO: If we can get an update on the
 7 budget. The budget will have passed by then. And
 8 also, in particular, with respect to continuing the
 9 benefits that we have with the Medicaid expansion
 10 population.
 11 DR. SPITALNIK: Thank you.
 12 Other agenda items?
 13 We meet again here on October 6th. It's a
 14 Monday, 10 o'clock, same time.
 15 Do I hear a motion for adjournment.
 16 MS. ROBERTS: Motion for adjournment.
 17 DR. SPITALNIK: Roberts.
 18 MR. WHITTMAN: Second.
 19 DR. SPITALNIK: Second, Whittman.
 20 We're adjourned. Have a wonderful summer,
 21 and thank you all.
 22 (Proceeding concluded at 12:48 p.m.)
 23
 24
 25

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