

**TROPICANA CASINO AND RESORT  
QUARTERLY REPORT  
FOR THE QUARTER ENDED SEPTEMBER 30, 2014**

**SUBMITTED TO THE  
DIVISION OF GAMING ENFORCEMENT  
OF THE  
STATE OF NEW JERSEY**



**OFFICE OF FINANCIAL INVESTIGATIONS  
REPORTING MANUAL**

# TROPICANA CASINO AND RESORT BALANCE SHEETS

AS OF SEPTEMBER 30, 2014 AND 2013

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2014 (c)	2013 (d)
	<u>ASSETS:</u>			
	Current Assets:			
1	Cash and Cash Equivalents.....		\$72,469	\$122,463
2	Short-Term Investments.....		0	0
3	Receivables and Patrons' Checks (Net of Allowance for Doubtful Accounts - 2014, \$10,625; 2013, \$11,520).....	1	20,398	13,663
4	Inventories .....		3,163	2,307
5	Other Current Assets.....	3	4,165	3,538
6	Total Current Assets.....		100,195	141,971
7	Investments, Advances, and Receivables.....	4,8,13	158,636	33,657
8	Property and Equipment - Gross.....	2	247,328	233,891
9	Less: Accumulated Depreciation and Amortization.....	2	(58,764)	(45,537)
10	Property and Equipment - Net.....	2	188,564	188,354
11	Other Assets.....		4,338	4,444
12	Total Assets.....		\$451,733	\$368,426
	<u>LIABILITIES AND EQUITY:</u>			
	Current Liabilities:			
13	Accounts Payable.....		\$9,405	\$8,239
14	Notes Payable.....		0	0
	Current Portion of Long-Term Debt:			
15	Due to Affiliates.....	6, 13	800	0
16	External.....		0	0
17	Income Taxes Payable and Accrued.....		0	0
18	Other Accrued Expenses.....	10	23,836	23,142
19	Other Current Liabilities.....	11	6,670	3,908
20	Total Current Liabilities.....		40,711	35,289
	Long-Term Debt:			
21	Due to Affiliates.....	6,13	78,025	0
22	External.....		0	0
23	Deferred Credits .....		0	0
24	Other Liabilities.....	8,12	0	36,840
25	Commitments and Contingencies.....		0	0
26	Total Liabilities.....		118,736	72,129
27	Stockholders', Partners', or Proprietor's Equity.....		332,997	296,297
28	Total Liabilities and Equity.....		\$451,733	\$368,426

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# TROPICANA CASINO AND RESORT STATEMENTS OF INCOME

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2014 (c)	2013 (d)
	Revenue:			
1	Casino.....		\$221,942	\$176,915
2	Rooms.....		41,713	39,391
3	Food and Beverage.....		26,365	24,692
4	Other.....		9,548	8,526
5	Total Revenue.....		299,568	249,524
6	Less: Promotional Allowances.....		66,026	57,018
7	Net Revenue.....		233,542	192,506
	Costs and Expenses:			
8	Casino.....		78,484	66,333
9	Rooms, Food and Beverage.....		26,764	25,436
10	General, Administrative and Other.....	7	68,120	74,333
11	Total Costs and Expenses.....		173,368	166,102
12	Gross Operating Profit.....		60,174	26,404
13	Depreciation and Amortization.....	2	10,576	8,931
	Charges from Affiliates Other than Interest:			
14	Management Fees.....	8	4,786	4,641
15	Other.....			
16	Income (Loss) from Operations.....		44,812	12,832
	Other Income (Expenses):			
17	Interest Expense - Affiliates.....		(2,706)	0
18	Interest Expense - External.....		0	(2)
19	CRDA Related Income (Expense) - Net.....	4,7	(1,193)	(1,917)
20	Nonoperating Income (Expense) - Net.....	14	1,794	137
21	Total Other Income (Expenses).....		(2,105)	(1,782)
22	Income (Loss) Before Taxes and Extraordinary Items.....		42,707	11,050
23	Provision (Credit) for Income Taxes.....	15	63	176
24	Income (Loss) Before Extraordinary Items.....		42,644	10,874
25	Extraordinary Items (Net of Income Taxes - 2014, \$0; 2013, \$0 ).....			
26	Net Income (Loss).....		\$42,644	\$10,874

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# TROPICANA CASINO AND RESORT STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2014 (c)	2013 (d)
	Revenue:			
1	Casino.....		\$84,363	\$61,265
2	Rooms.....		18,285	16,920
3	Food and Beverage.....		10,267	8,837
4	Other.....		3,807	3,356
5	Total Revenue.....		116,722	90,378
6	Less: Promotional Allowances.....		24,017	20,570
7	Net Revenue.....		92,705	69,808
	Costs and Expenses:			
8	Casino.....		27,580	22,851
9	Rooms, Food and Beverage.....		10,688	10,157
10	General, Administrative and Other.....	7	35,951	24,992
11	Total Costs and Expenses.....		74,219	58,000
12	Gross Operating Profit.....		18,486	11,808
13	Depreciation and Amortization.....	2	3,599	3,207
	Charges from Affiliates Other than Interest:			
14	Management Fees.....	8	1,224	1,865
15	Other.....			
16	Income (Loss) from Operations.....		13,663	6,736
	Other Income (Expenses):			
17	Interest Expense - Affiliates.....		(884)	0
18	Interest Expense - External.....		0	0
19	CRDA Related Income (Expense) - Net.....	4,7	(439)	(565)
20	Nonoperating Income (Expense) - Net.....	14	(918)	122
21	Total Other Income (Expenses).....		(2,241)	(443)
22	Income (Loss) Before Taxes and Extraordinary Items.....		11,422	6,293
23	Provision (Credit) for Income Taxes.....	15	0	0
24	Income (Loss) Before Extraordinary Items.....		11,422	6,293
25	Extraordinary Items (Net of Income Taxes - 2014, \$0; 2013, \$0 ).....			
26	Net Income (Loss).....		\$11,422	\$6,293

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# TROPICANA CASINO AND RESORT

## STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2013 AND THE NINE MONTHS ENDED SEPTEMBER 30, 2014

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	Common Stock		Preferred Stock		Additional Paid-In Capital (g)	(h)	Retained Earnings (Accumulated Deficit) (i)	Total Stockholders' Equity (Deficit) (j)
			Shares (c)	Amount (d)	Shares (e)	Amount (f)				
1	Balance, December 31, 2012.....						\$282,128		\$3,295	\$285,423
2	Net Income (Loss) - 2013.....							4,930	4,930	
3	Contribution to Paid-in-Capital.....									0
4	Dividends.....									0
5	Prior Period Adjustments.....									0
6	.....									0
7	.....									0
8	.....									0
9	.....									0
10	Balance, December 31, 2013.....		0	0	0	0	282,128	0	8,225	290,353
11	Net Income (Loss) - 2014.....							42,644	42,644	
12	Contribution to Paid-in-Capital.....									0
13	Dividends.....									0
14	Prior Period Adjustments.....									0
15	.....									0
16	.....									0
17	.....									0
18	.....									0
19	Balance, September 30, 2014 .....		0	\$0	0	\$0	\$282,128	\$0	\$50,869	\$332,997

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# TROPICANA CASINO AND RESORT STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(UNAUDITED)

(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2014 (c)	2013 (d)
1	CASH PROVIDED (USED) BY OPERATING ACTIVITIES..		\$53,056	\$33,919
	CASH FLOWS FROM INVESTING ACTIVITIES:			
2	Purchase of Short-Term Investments .....		0	0
3	Proceeds from the Sale of Short-Term Investments .....		0	0
4	Cash Outflows for Property and Equipment.....		(12,914)	(18,888)
5	Proceeds from Disposition of Property and Equipment.....		9	6
6	CRDA Obligations .....		(3,052)	(2,243)
7	Other Investments, Loans and Advances made.....		(90,466)	0
8	Proceeds from Other Investments, Loans, and Advances .....		3,006	2,053
9	Cash Outflows to Acquire Business Entities.....		0	0
10	Proceeds from Sales and Luxury Tax Credits .....		2,538	2,597
11	Cash Outflows for Tenant Allowance .....			(1,000)
12	Net Cash Provided (Used) By Investing Activities.....		(100,879)	(17,475)
	CASH FLOWS FROM FINANCING ACTIVITIES:			
13	Proceeds from Short-Term Debt .....		0	0
14	Payments to Settle Short-Term Debt.....		0	0
15	Proceeds from Long-Term Debt .....		0	(12)
16	Costs of Issuing Debt.....		0	0
17	Payments to Settle Long-Term Debt.....		0	0
18	Cash Proceeds from Issuing Stock or Capital Contributions...		0	0
19	Purchases of Treasury Stock.....		0	0
20	Payments of Dividends or Capital Withdrawals.....		0	0
21	Forgiveness of Short and Long Term Debt .....			(79)
22	.....			
23	Net Cash Provided (Used) By Financing Activities.....		0	(91)
24	Net Increase (Decrease) in Cash and Cash Equivalents.....		(47,823)	16,353
25	Cash and Cash Equivalents at Beginning of Period.....		120,292	106,110
26	Cash and Cash Equivalents at End of Period.....		\$72,469	\$122,463
	CASH PAID DURING PERIOD FOR:			
27	Interest (Net of Amount Capitalized).....		\$0	\$2
28	Income Taxes.....			

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# TROPICANA CASINO AND RESORT STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(UNAUDITED)

(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2014 (c)	2013 (d)
	<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
29	Net Income (Loss).....		\$42,644	\$10,874
30	Depreciation and Amortization of Property and Equipment.....		10,576	8,853
31	Amortization of Other Assets.....		0	78
32	Amortization of Debt Discount or Premium.....		(24)	(21)
33	Deferred Income Taxes - Current .....		0	0
34	Deferred Income Taxes - Noncurrent .....		0	0
35	(Gain) Loss on Disposition of Property and Equipment.....		625	238
36	(Gain) Loss on CRDA-Related Obligations.....		1,193	1,917
37	(Gain) Loss from Other Investment Activities.....		0	0
38	(Increase) Decrease in Receivables and Patrons' Checks .....		(8,220)	(101)
39	(Increase) Decrease in Inventories .....		(250)	180
40	(Increase) Decrease in Other Current Assets.....		(1,105)	(1,239)
41	(Increase) Decrease in Other Assets.....		562	155
42	Increase (Decrease) in Accounts Payable.....		4,517	(946)
43	Increase (Decrease) in Other Current Liabilities .....		2,538	1,295
44	Increase (Decrease) in Other Liabilities .....		0	12,636
45				
46				
47	Net Cash Provided (Used) By Operating Activities.....		\$53,056	\$33,919

## SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

	<b>ACQUISITION OF PROPERTY AND EQUIPMENT:</b>			
48	Additions to Property and Equipment.....		(\$12,914)	(\$18,888)
49	Less: Capital Lease Obligations Incurred.....			
50	Cash Outflows for Property and Equipment.....		(\$12,914)	(\$18,888)
	<b>ACQUISITION OF BUSINESS ENTITIES:</b>			
51	Property and Equipment Acquired.....		\$0	\$0
52	Goodwill Acquired.....		0	0
53	Other Assets Acquired - net .....		0	0
54	Long-Term Debt Assumed.....		0	0
55	Issuance of Stock or Capital Invested.....		0	0
56	Cash Outflows to Acquire Business Entities.....		\$0	\$0
	<b>STOCK ISSUED OR CAPITAL CONTRIBUTIONS:</b>			
57	Total Issuances of Stock or Capital Contributions.....		\$0	\$0
58	Less: Issuances to Settle Long-Term Debt.....		0	0
59	Consideration in Acquisition of Business Entities.....		0	0
60	Cash Proceeds from Issuing Stock or Capital Contributions.....		\$0	\$0

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# TROPICANA CASINO AND RESORT SCHEDULE OF PROMOTIONAL EXPENSES AND ALLOWANCES

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014  
(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Promotional Allowances		Promotional Expenses	
		Number of Recipients (c)	Dollar Amount (d)	Number of Recipients (e)	Dollar Amount (f)
1	Rooms	227,503	\$12,670	0	\$0
2	Food	437,976	9,269	179,092	3,799
3	Beverage	4,940,413	5,970	0	0
4	Travel	0	0	4,331	1,299
5	Bus Program Cash	3,471	233	0	0
6	Promotional Gaming Credits	324,079	32,916	0	0
7	Complimentary Cash Gifts	143,561	4,825	0	0
8	Entertainment	19,471	114	357	54
9	Retail & Non-Cash Gifts	0	0	221,285	2,175
10	Parking	0	0	447,391	1,342
11	Other	2,797	29	44,720	449
12	Total	6,099,271	\$66,026	897,176	\$9,118

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014

Line (a)	Description (b)	Promotional Allowances		Promotional Expenses	
		Number of Recipients (c)	Dollar Amount (d)	Number of Recipients (e)	Dollar Amount (f)
1	Rooms	80,744	\$4,427	0	\$0
2	Food	200,761	\$3,782	79,643	\$1,500
3	Beverage	1,785,085	\$2,147	0	\$0
4	Travel	0	\$0	699	\$210
5	Bus Program Cash	1,875	\$84	0	\$0
6	Promotional Gaming Credits	120,046	\$11,604	0	\$0
7	Complimentary Cash Gifts	69,317	\$1,909	0	\$0
8	Entertainment	10,412	\$55	63	\$10
9	Retail & Non-Cash Gifts	0	\$0	86,378	\$849
10	Parking	0	\$0	169,336	\$508
11	Other	757	\$9	19,594	\$197
12	Total	2,268,997	\$24,017	355,713	\$3,274

\*No item in this category (Other) exceeds 5%.



# TROPICANA CASINO AND RESORT STATEMENT OF CONFORMITY, ACCURACY, AND COMPLIANCE

FOR THE QUARTER ENDED SEPTEMBER 30, 2014

1. I have examined this Quarterly Report.
2. All the information contained in this Quarterly Report has been prepared in conformity with the Division's Quarterly Report Instructions and Uniform Chart of Accounts.
3. To the best of my knowledge and belief, the information contained in this report is accurate.
4. To the best of my knowledge and belief, except for the deficiencies noted below, the licensee submitting this Quarterly Report has remained in compliance with the financial stability regulations contained in N.J.S.A. 5:12-84a(1)-(5) during the quarter.

11/17/2014

Date



Vice President - Finance

Title

7571-11

License Number

On Behalf of:

TROPICANA CASINO AND RESORT

Casino Licensee

**TROPICANA ATLANTIC CITY CORP.**  
**DBA TROPICANA CASINO AND RESORT**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 30, 2014 AND 2013**  
**(Unaudited)**  
**(Dollars in Thousands)**

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Tropicana Atlantic City Corp. (“the Company”) operates a casino hotel in Atlantic City, New Jersey (“the Property”) and is a wholly owned subsidiary of Tropicana Entertainment, Inc. (“TE”).

On March 8, 2010 (“the Acquisition Date”), the Tropicana Casino & Resort was acquired along with the other assets of Adamar of New Jersey, Inc. by TE. The newly acquired company was formed as Tropicana Atlantic City Corp, a New Jersey corporation. Tropicana Atlantic City Corp. formed a wholly owned subsidiary, TAC Sub, a New Jersey corporation. The new corporations were formed in accordance with the terms of the Amended and Restated Purchase agreement that was approved by the United States Bankruptcy Court, District of New Jersey, on November 4, 2009 and the New Jersey Casino Control Commission (“NJCCC”) on November 19, 2009.

**Basis of Presentation**

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary Tropicana AC Sub Corp. (“TAC Sub”), after elimination of all significant intercompany accounts and transactions.

**Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles in the United States (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates incorporated in our consolidated financial statements include the estimated useful lives for depreciable and amortizable assets, the estimated allowance for doubtful accounts receivable, the estimated valuation allowance for deferred tax assets, certain tax liabilities, estimated cash flows in assessing the impairment of long-lived assets, intangible assets, CRDA investments, fair values of acquired assets and liabilities, self-insured liability reserves, customer loyalty program reserves, contingencies, litigation, claims, assessments and loss contingencies. Actual results could differ from these estimates.

**Cash and Cash Equivalents**

Highly liquid investments purchased with an original maturity of three months or less are classified as cash equivalents. These instruments are stated at cost, which approximates fair value because of their short maturity.

Pursuant to N.J.A.C. 13:69O-1.3(j) the Property maintains a separate New Jersey bank account to ensure security of funds held in patrons internet gaming accounts. On September 30, 2014 the above mentioned account balance was \$1,747 which included patron’s deposits in IGaming accounts of \$266.

**Receivables**

Receivables consist primarily of casino, hotel and other receivables, net of an allowance for doubtful accounts. Receivables are typically non-interest bearing and are initially recorded at cost. Accounts are written off when management deems the account to be uncollectible. An estimated allowance for doubtful accounts is maintained to reduce the Company’s receivables to their expected realization, which approximates fair value. The allowance is estimated based on specific review of customer accounts as well as historical collection experience and current economic and business conditions. Recoveries of accounts previously written off are recorded when received.

**Concentration of Credit Risk**

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of temporary cash investments in excess of \$250,000 which are all invested in the same financial institution, investments and trade accounts receivable.

Concentration of credit risk, with respect to casino receivables, is limited through the Company's credit evaluation process. The Company issues markers to approved casino customers following credit checks and investigation of credit worthiness.

### **Inventories**

Inventories, which consist primarily of food, beverage, uniforms and operating supplies, are stated at the lower of cost or market value. Costs are determined using the average cost method.

### **Property and equipment**

Property and equipment under business combination guidance is stated at fair value as of the Acquisition Date. Property and equipment acquired subsequent to the Acquisition Date are stated at cost. Maintenance and repairs are charged to operations when incurred. Renewals and betterments which significantly extend the useful lives of existing property and equipment are capitalized. During construction, the Company capitalizes interest and other direct and indirect costs, which are primarily property taxes, insurance costs, outside legal costs and the compensation costs of project personnel devoted exclusively to managing the project. Interest is capitalized monthly by applying the effective interest rate on certain borrowings to the average balance of expenditures. No interest was capitalized during the nine months ended September 30, 2014 or 2013. Gains or losses on dispositions of property and equipment are reflected in earnings as realized.

Depreciation is computed on the straight-line basis over the estimated useful lives (building and improvements - 3 to 40 years; equipment, furniture and fixtures - 3 to 15 years).

### **CRDA Investment**

The Casino Reinvestment Development Authority ("CRDA") deposits are carried at cost less a valuation allowance because they have to be used to purchase CRDA bonds that carry below market interest rates unless an alternative investment is approved. The valuation allowance is established by a charge to the Statements of Income at the time the obligation is incurred to make the deposit unless there is an agreement with the CRDA for a return of the deposit at full face value. If the CRDA deposits are used to purchase CRDA bonds, the valuation allowance is transferred to the bonds as a discount, which is amortized to interest income using the interest method. If the CRDA deposits are used to make other investments, the valuation allowance is transferred to those investments and remains a valuation allowance. The CRDA bonds are classified as held-to-maturity securities and are carried at amortized cost less a valuation allowance. The average interest rate on the CRDA investment was 0.67% and 0.57% for the nine months ended September 30, 2014 and 2013, respectively.

### **Leasing Costs**

Leasing costs are capitalized as incurred and amortized evenly, as a reduction to rental income, over the related lease terms. Leasing costs consist primarily of tenant allowances, which are incentives provided to tenants whereby the Company agrees to pay certain amounts toward tenant leasehold improvements or other tenant development costs. Leasing costs are included in Other Assets on the consolidated balance sheet.

### **Valuation of Long-Lived Assets**

Long-lived assets held and used by the Company are reviewed for impairment whenever events or changes in circumstances warrant such a review. The carrying value of a long-lived or amortizable intangible asset is considered impaired when the anticipated undiscounted cash flow from such asset is separately identifiable and is less than its carrying value. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair value of the asset.

### **Intangible Assets**

The Company's definite life intangible assets include customer lists and favorable lease agreements. Intangible assets with a definite life are amortized over their useful life, which is the period over which the asset is expected to contribute directly or indirectly to future cash flows. Management periodically assesses the amortization period of intangible assets with definite lives based upon estimated future cash flows from related operations.

### **Self-Insurance Reserves**

The Company is self-insured up to certain stop loss amounts for employee health coverage, workers' compensation and general liability claims. Insurance claims and reserves include accruals of estimated settlements for known claims, as well as accruals of estimates for claims incurred but not yet reported as estimated by management with the assistance of a third party. In estimating these

accruals, historical loss experience is considered and judgments are made about the expected levels of costs per claim. The Company believes its estimates of future liability are reasonable based upon its methodology; however, changes in health care costs, accident frequency and severity and other factors could materially affect the estimates for these liabilities. The Company continually monitors changes in claim type and incident and evaluates the insurance accrual, making necessary adjustments based on the evaluation of these qualitative data points. The Company's accrual for general liability claims was approximately \$1,288 and \$1,807 at September 30, 2014 and 2013, respectively. The Company's accrual for workers compensation and employee health insurance claims was approximately \$4,387 million and \$3,036 at September 30, 2014 and 2013, respectively.

### **Customer Loyalty Program**

The Company provides certain customer loyalty programs (the "Programs") at its casino, which allow customers to redeem points earned from their gaming activity for cash, food, beverage, rooms or merchandise. Under the Programs, customers are able to accumulate points that may be redeemed in the future, subject to certain limitations and the terms of the Programs. The Company records a liability for the estimated cost of the outstanding points under the Programs that it believes will ultimately be redeemed. The estimated cost of the outstanding points under the Programs is calculated based on estimates and assumptions regarding marginal costs of the goods and services, redemption rates and the mix of goods and services for which the points are expected to be redeemed. For points that may be redeemed for cash, the Company accrues this cost (after consideration of estimated redemption rates) as they are earned, which is included in promotional allowances. For points that may only be redeemed for goods or services but cannot be redeemed for cash, the Company estimates the cost and accrues for this expense as the points are earned from gaming play, which is recorded as casino operating costs and expenses. At September 30, 2014 and 2013, the Company had \$1,875 and \$1,541, respectively, accrued for the estimated cost of anticipated redemptions under the Programs.

### **Revenue Recognition and Promotional Allowances**

Casino revenue represents the difference between wins and losses from gaming activities. Room, food and beverage and other operating revenues are recognized at the time the goods or services are provided. The Company collects taxes from customers at the point of sale on transactions subject to sales and other taxes. Revenues are recorded net of any taxes collected. The majority of our casino revenue is counted in the form of cash and chips and, therefore, is not subject to any significant or complex estimation. The retail value of rooms, food and beverage and other services provided to customers on a complimentary basis is included in gross revenues and then deducted as promotional allowances.

### **Internet Gaming Operations**

On November 21, 2013 the Company commenced online gaming operations with Gamesys Limited ("Gamesys") as our exclusive internet provider. The Company currently offers two online gaming brands [TropicanaCasino.com](http://TropicanaCasino.com) and [VirginCasino.com](http://VirginCasino.com). IGaming casino revenues represent the difference between wins and losses from online gaming activities and are recognized net of internet net revenues from the Virgin Casino site as a component of Casino Revenue in the Statements of Income. Progressive jackpots are accrued on IGaming progressive games when earned and recorded on the Statements of Income as a component of Casino Revenue. The Company makes cash promotional offers to certain of its IGaming customers, including cash rebates as part of loyalty programs generally based on an individual's level of gaming play. These costs are classified as promotional allowances.

The State of New Jersey imposes an annual tax of 15% on IGaming gross revenue. These taxes along with expenses for software & licensing fees, royalty fees and payment processing fees are recorded as a component of Casino Costs and Expenses. Certain legal, marketing, advertising and administrative fees associated with the setup and ongoing support of IGaming are reflected in General, Administrative and Other on the Statements of Income.

An initial Internet Gaming Permit Fee of \$400 along with an annual Responsible Internet Gaming Fee of \$250 were required at the time the license was granted. These fees are treated as prepaid expenses and are being written off over the year. IGaming licensees are also required to invest an additional 2.5% of gross casino revenue to satisfy investment obligations with the CRDA.

### **Advertising Costs**

Costs for advertising are expensed as incurred. Advertising costs for the nine months ended September 30, 2014 and 2013 were \$5,803 and \$2,271 respectively.

### **Income taxes**

Deferred tax assets and liabilities are recognized for the expected future tax consequences attributable to differences between financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected

to be recovered or settled. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that included the enactment date. Future tax benefits are recognized to the extent that realization of those benefits is considered more likely than not, and a valuation allowance is established for deferred tax assets which do not meet this threshold.

### Accounts Receivable - Concentration of Credit Risk

The Company's gaming and hotel receivables are concentrated primarily in the northeastern region of the United States. As a general policy, the Company does not require collateral for these accounts receivable. Accounts receivable, net, was \$20,398 and \$13,663, of which \$5,449 and \$7,537 was related to gaming as of September 30, 2014 and 2013, respectively.

Trade receivables are initially recorded at cost. Accounts are written off when the Company deems the account to be uncollectible. An allowance for doubtful accounts is maintained at a level considered adequate to provide for probable future losses. The allowance is estimated based on specific review of customer accounts, the age of the receivables, the Company's historical collection experience and current economic conditions. At September 30, 2014 and 2013, the allowance for doubtful accounts was \$10,625 and \$11,520, respectively. The Company recognized bad debt expense of \$1,190 and \$1,322 for the nine months ended September 30, 2014 and 2013, respectively.

### Fair Value of Financial Instruments

The carrying value of the Company's cash and cash equivalents, receivables, and accounts payable approximate fair value primarily due to the short maturities of these instruments. The fair value of the advances to affiliated companies is not determinable given the related party nature of such items.

### Disclosures Not Presented

In accordance with the Division of Gaming Enforcement Financial Reporting guidelines, the Company has elected not to include certain disclosures which have not changed significantly since the most recent Annual Report filing. Accordingly, the following disclosures have been omitted: Retirement Plans.

### Recently Issued Accounting Standards

A variety of proposed or otherwise potential accounting standards are currently under consideration by standard-setting organizations and certain regulatory agencies. Because of the tentative and preliminary nature of such proposed standards, the Company has not yet determined the effect, if any, that the implementation of such proposed standards has on our financial statements.

## NOTE 2. PROPERTY AND EQUIPMENT

Property and Equipment consists of the following (in thousands):

	September 30, 2014	September 30, 2013
Land and land improvements	\$ 68,020	\$ 68,020
Building and improvements	107,814	111,132
Furniture, fixtures and equipment	58,727	51,313
Construction in progress	<u>12,767</u>	<u>3,426</u>
Total property and equipment-gross	247,328	233,891
Less: accumulated depreciation and amortization	<u>(58,764)</u>	<u>(45,537)</u>
Total property and equipment	<u>\$ 188,564</u>	<u>\$ 188,354</u>

Depreciation expense related to property and equipment was \$10,576 and \$8,853 for the nine months ended September 30, 2014 and 2013 respectively.

### NOTE 3. OTHER CURRENT ASSETS

Other Current Assets consists of the following (in thousands):

	September 30, 2014	September 30, 2013
Prepaid Insurance	\$ 746	\$ 797
Prepaid - Taxes & Licenses	1,527	978
Other	<u>1,892</u>	<u>1,763</u>
Total other current assets	<u>\$ 4,165</u>	<u>\$ 3,538</u>

### NOTE 4. INVESTMENTS

The NJCCC Act provides, among other things, for an assessment of licensees equal to 1.25% of their gross gaming revenues and 2.5% on IGaming gross revenue in lieu of an investment alternative tax equal to 2.5% of gross gaming revenues and 5% on IGaming gross revenue. The Company may satisfy this investment obligation by investing in qualified eligible direct investments, by making qualified contributions or by depositing funds with the New Jersey Casino Reinvestment Development Authority (“CRDA”). Funds deposited with the CRDA may be used to purchase bonds designated by the CRDA or, under certain circumstances, may be donated to the CRDA in exchange for credits against future CRDA investment obligations.

Investments consist of the following (in thousands):

Investment in bonds-CRDA	\$ 16,435	\$ 16,613
Less unamortized discount	(4,362)	(4,473)
Less valuation allowance	(3,482)	(3,433)
Deposits - CRDA	31,710	29,418
Less valuation allowance	(7,868)	(7,109)
Direct investment - CRDA	1,002	3,516
Less valuation allowance	<u>(1,002)</u>	<u>(875)</u>
Total investments	<u>\$ 32,433</u>	<u>\$ 33,657</u>

The CRDA bonds have various contractual maturities that range from 2 to 40 years. Actual maturities may differ from contractual maturities because of prepayment rights. For the nine months ended September 30, 2014 and 2013, the Company recognized an expense of \$1,193 and \$1,917, respectively, related to CRDA investments which are purchased at below market rates. In addition, the Company recognized interest income of \$328 and \$288 related to the CRDA investment for the nine months ended September 30, 2014 and 2013, respectively.

## NOTE 5. INTANGIBLE ASSETS

The Company's intangible assets, a component of Other Assets, consist of the following (in thousands):

	September 30, <u>2014</u>	September 30, <u>2013</u>
Favorable leases	\$ 2,385	\$ 2,385
Customer lists	<u>1,400</u>	<u>1,400</u>
Total intangible assets	3,785	3,785
Less: accumulated amortization		
Favorable leases	(1,929)	(1,508)
Customer lists	<u>(1,400)</u>	<u>(1,400)</u>
Total accumulated amortization	(3,329)	(2,908)
Total intangible assets	<u>\$ 456</u>	<u>\$ 877</u>

Customer lists which represent the value associated with customers enrolled in our customer loyalty programs, were amortized to amortization expense on a straight-line basis over three years. Favorable lease arrangements are being amortized to tenant income on a straight-line basis over the terms of the various leases.

## NOTE 6. DEBT

TE has long-term debt where the Company is a guarantor and substantially all of the Company's property and equipment is pledged as collateral. As a result, a portion of TE's debt and unamortized debt discount is allocated to the Company based on total asset valuation.

The Company's allocated portion of TE's long-term debt consisted of the following (in thousands):

	September 30, <u>2014</u>	September 30, <u>2013</u>
TE Term Loan Facility; 4.0% due 2020, net of unamortized discount of \$350 thousand at September 30, 2014	\$ 78,825	\$ -
Less: current portion	(800)	-
Long-term debt	<u>\$ 78,025</u>	<u>\$ -</u>

### TE Debt

On November 27, 2013, TE entered into (i) a senior secured first lien term loan facility in an aggregate principal amount of \$300 million, issued at a discount of 0.5% (the "Term Loan Facility") and (ii) a senior secured first lien revolving credit facility in an aggregate principal amount of \$15 million (the "Revolving Facility" and, together with the Term Loan Facility, the "Credit Facilities"). Commencing on December 31, 2013, the Term Loan Facility will amortize in equal quarterly installments in an amount of \$750, with any remaining balance payable on the final maturity date of the Term Loan Facility, which is November 27, 2020. Amounts under the Revolving Facility are available to be borrowed and re-borrowed until its termination on November 27, 2018. TE allocates its debt and unamortized debt discount to its subsidiaries based on the portion of collateralized assets at each subsidiary.

## **NOTE 7. COMMITMENTS AND CONTINGENCIES**

### Licensing

On November 10, 2010, the Company was granted its plenary casino license by the New Jersey Casino Control Commission.

The State of New Jersey imposes an annual tax of 8% on gross casino revenue and commencing with the operations of IGaming, an annual tax of 15% on IGaming gross revenue. Pursuant to legislation adopted in 1984, casino licensees or IGaming permit holders are required to invest an additional 1.25% percent of gross casino revenue and 2.5% of IGaming gross revenue for the purchase of bonds to be issued by the CRDA or make other approved investments equal to that amount; in the event the investment requirement is not met, the casino licensee is subject to a tax of 2.5% percent on gross casino revenue and 5% on gross IGaming revenue. As mandated by the legislation, the interest rate of the CRDA bonds purchased by the licensee will be two-thirds of the average market rate for bonds available for purchase and published by a national bond index at the time of the CRDA bond issuance. For the period ending September 30, 2014 and 2013, the Company's reinvestment obligation was \$3,052 and \$2,243 respectively for the purchase of CRDA bonds. For the period ending September 30, 2014 and 2013, the Company recorded a loss provision of \$1,193 and \$1,917 respectively. The loss provision is to recognize the effect of the below market interest rate using the interest rate in effect at September 30, 2014 and 2013.

### Other

The Company is a party to various claims, legal actions and complaints arising in the ordinary course of business or asserted by way of defense or counter-claim in actions filed by the Company. Management believes that its defenses are substantial in each of these matters, and the Company's legal posture can be successfully defended or satisfactorily settled without material adverse effect on its consolidated financial position, results of operations or cash flows.

### 2011 Legislation

In 2011, the Governor of New Jersey signed legislation which among other things delegates redevelopment authority and creation of a master plan to the CRDA and allows the CRDA the ability to enter into a five year public private partnership with the Casinos in Atlantic City that have formed the Atlantic City Alliance ("ACA") to jointly market the city. Through this legislation the Atlantic City Casinos were required to contribute \$5 million prior to 2012. Thereafter, the legislation obligates the Atlantic City Casinos either through the ACA, or if not a member of the ACA, through individual assessments, to provide funding for the Tourism District Bill in the aggregate amount of \$30 million annually over the next five years. Each casino's proportionate share of the assessment is based on the casino's gross revenue generated in the preceding calendar quarter. The Property estimates its portions of these industry obligations to be approximately 10.6%.

### Tax Appeal Settlement

In January 2013, the Company settled outstanding real estate tax appeals with the City of Atlantic City. The settlement involves the tax years 2008 through 2012 and also covers negotiated real estate assessments for 2013 and 2014. Under the terms of the settlement, the Company was to receive a \$49.5 million refund in the form of credits against annual real estate tax bills beginning in 2013 and ending in 2017. In addition, under the terms of the settlement, the property was assessed at \$700 million in 2013 and \$680 million in 2014. The Company paid \$1,750 in taxes and utilized \$16,044 of credits as a reduction to operating expenses in the year ended December 31, 2013. In addition, the Company expensed \$4,065 in professional fees related to this settlement in the year ended December 31, 2013. In January 2014, the Company received \$31,725 in cash as payment to satisfy future credits.

For the nine months ended September 30, 2014 and 2013, the Company recorded, as a component of General, Administrative and Other, realty tax expense for the land and improvements of \$17,287 and \$1,566 respectively. In addition, for the nine months ended September 30, 2013, the Company recorded, as a component of General, Administrative and Other, \$4.1 million in professional fees related to this settlement.



## NOTE 8. RELATED PARTIES

Advances to affiliates are reflected in Investments, Advances and Receivables. The identity of the affiliate and corresponding balances at September 30, 2014 and 2013 are as follows (in thousands):

	September 30, <u>2014</u>	September 30, <u>2013</u>
Due from Tropicana Entertainment Inc.	\$ 126,062	\$ -
Due from TEI (ES) LLC	136	-
Due from Centroplex-Baton Rouge	<u>5</u>	<u>-</u>
	<u>\$ 126,203</u>	<u>\$ -</u>

Transactions with TE include activity principally related to TE's Term Loan Facility, joint insurance programs, federal income tax filings, and other administrative services. The Company operates a Reservation Call Center for which it charges the Lumiere Hotel (TEI (ES) LLC) and Centroplex Baton Rouge a fee. TEI (ES) LLC and Centroplex Baton Rouge are wholly owned Subsidiaries of TE. Various corporate services were provided to the Company in the nine months ended September 30, 2014 and 2013 for which a management fee was charged. For the nine months ended September 30, 2014 and 2013 the Company recorded a management fee of \$4,786 and \$4,641 respectively. In April 2014 and September 2014, the Company began taking reservations through its call center for Hotel Lumiere ("TEI (ES), LLC") and Centroplex Baton Rouge, respectively. The Company charged TEI (ES), LLC and Centroplex Baton Rouge for the services provided.

Due to affiliates are reflected in Other Liabilities. The identity of the affiliate and corresponding balance consists of the following (in thousands):

	September 30, <u>2014</u>	September 30, <u>2013</u>
Due to Tropicana Entertainment, Inc.	<u>\$ -</u>	<u>\$ 36,840</u>

## NOTE 9. LEASES

For the nine months ended September 30, 2014 and 2013 the Company recorded rental revenue of \$5,160 and \$4,374 respectively.

The future minimum lease payments to be received under non-cancelable operating leases for the nine months and years subsequent to September 30, 2014 are as follows (in thousands):

2014	\$ 1,104
2015	4,300
2016	4,267
2017	4,189
2018	3,887
Thereafter	<u>13,179</u>
Total	<u>\$ 30,926</u>

The above minimum rental income does not include contingent rental income or common area maintenance costs contained within certain rental operating leases.

**NOTE 10. OTHER ACCRUED EXPENSES**

Other Accrued Expenses consists of the following (in thousands):

	September 30, 2014	September 30, 2013
Accrued payroll, taxes, and benefits	\$ 10,263	\$ 13,107
Accrued progressive liability	1,100	529
Insurance Reserves	5,675	4,843
Other	6,798	4,663
	<u>23,836</u>	<u>23,142</u>
Total other accrued expenses	<u>\$ 23,836</u>	<u>\$ 23,142</u>

**NOTE 11. OTHER CURRENT LIABILITIES**

Other Current Liabilities consists of the following (in thousands):

	September 30, 2014	September 30, 2013
Chip liability	\$ 1,669	\$ 1,637
Other	5,001	2,271
	<u>6,670</u>	<u>3,908</u>
Total other current liabilities	<u>\$ 6,670</u>	<u>\$ 3,908</u>

**NOTE 12. OTHER LIABILITIES**

Other Liabilities consists of the following (in thousands):

	September 30, 2014	September 30, 2013
Due to affiliates	<u>\$ -</u>	<u>\$ 36,840</u>

### NOTE 13. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table presents (in thousands) the carrying amounts and estimated fair values of the Company's financial instruments. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

	September 30, 2014		September 30, 2013	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(in thousands)		(in thousands)	
<u>Assets</u>				
Investments	<u>\$ 32,433</u>	<u>\$ 32,433</u>	<u>\$ 33,657</u>	<u>\$ 33,657</u>
<u>Liabilities</u>				
Current portion of long-term debt	<u>\$ 800</u>	<u>\$ 800</u>	<u>\$ -</u>	<u>\$ -</u>
Long-term debt	<u>\$ 78,025</u>	<u>\$ 78,025</u>	<u>\$ -</u>	<u>\$ -</u>

The carrying amounts shown in the table are included in the Balance Sheets under the indicated captions. All of the Company's financial instruments are held or issued for purposes other than trading.

Investments consisted of deposits with the CRDA, CRDA bonds that bear interest at two-thirds of market rates resulting in a fair value lower than cost and other CRDA investments (primarily loans). The carrying amounts of these deposits, bonds and other investments are presented net of a valuation allowance and in the case of the bonds an unamortized discount that result in an approximation of fair values.

### NOTE 14. NON-OPERATING INCOME/EXPENSE

Non-operating Income/(Expense) consists of the following (in thousands):

	September 30, 2014	September 30, 2013
Interest income	\$ 1,551	\$ 395
Construction Accident related	(66)	(20)
Insurance Proceeds - Sandy	1,250	-
Loss on disposal of asset	<u>(941)</u>	<u>(238)</u>
Total non-operating income	<u>\$ 1,794</u>	<u>\$ 137</u>

**NOTE 15. INCOME TAXES**

The provision for income taxes for the nine months ended September 30, 2014 and 2013 is comprised of (in thousands):

	September 30, <u>2014</u>	September 30, <u>2013</u>
<b><u>CURRENT:</u></b>		
Federal	\$ -	\$ -
State	<u>63</u>	<u>176</u>
Total Current	63	176
<b><u>DEFERRED:</u></b>		
Federal	-	-
State	<u>-</u>	<u>-</u>
Total Deferred	-	-
Total Taxes	<u>\$ 63</u>	<u>\$ 176</u>