



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PURCHASE BUREAU
P.O. BOX 230
TRENTON, NEW JERSEY 08625-0230

JON S. CORZINE
Governor

BRADLEY I. ABELOW
State Treasurer

April 1, 2006

Re: 06-X-38099 Photographic Materials and Supplies (T-0104)

This contract has been simplified by offering competitive pricing for the most commonly used traditional film-based photographic materials and supplies and eliminating a number of items that have become obsolete since the advent of digital cameras.

Users should keep in mind that this contract does not cover digital camera equipment.

This contract is now broken down into 5 Sections based on the "EXCLUSIVE STATE OF NEW JERSEY PRICE SCHEDULES" that were required submissions in order to obtain a contract. In addition, bidders were allowed to submit secondary price submissions for related equipment and supplies.

The most common purchased items will each have an exclusive price line to cover direct purchases of the contract items. Supplementary price submissions were also allowed for successful bidders. Each Price Schedule has additional items that may be purchased under contract if they are needed.

See the sample "EXCLUSIVE STATE OF NEW JERSEY PRICE SCHEDULES" below for a guide when using this contract.

The 5 Primary Awards are:

- ❖ *Price Schedule 1: 35 mm Film*
- ❖ *Price Schedule 2: Film Developing*
- ❖ *Price Schedule 3: Polaroid Cameras and Film*
- ❖ *Price Schedule 4: 35 mm Cameras*
- ❖ *Price Schedule 5: Darkroom Supplies*

**06-X-38099 PHOTOGRAPHIC MATERIALS AND SUPPLIES (T-0104)
EXCLUSIVE STATE OF NEW JERSEY LIMITED AWARD PRICE SCHEDULE**

BIDDER:	
DATE:	

PRICE SCHEDULE 1: PHOTOGRAPHIC FILM-DELIVERED		
Section A) Contractor will pickup and deliver to the using Agency or otherwise make arrangements for delivery and pick up (ie. US Mail, Fed Ex). Only one brand per price schedule. If quoting multiple brands this price schedule sheet may be duplicated. Award will be based on Section A. Section B and C items will also be awarded if it is deemed as in the best interest of the State. Contract awards will go to the 1 st and 2 nd low overall bidder per brand for each of the 3 regions: North, Central and South.		
Line 1: 12 exposure (200 speed)		\$
Line 2: 24 exposure (200 speed)		\$
Line 3: 36 exposure (200 speed)	THESE LINES ARE FOR THE PRIMARY AWARDS. AGENCIES SHOULD USE THE SPECIFIC MACS-E LINE ON ORDERS FOR THESE ITEMS	
Line 4: 12 exposure (400 speed)		
Line 5: 24 exposure (400 speed)		
Line 6: 36 exposure (400 speed)		\$
Line 7 Items: The spaces below are for bidders to provide prices for additional related film items. Bidders may provide prices for additional items such as 800 speed film or slide film. Bidders should provide prices for items they anticipate to be most widely used.		
Line 7.1	SUPPLEMENTARY AWARDS-SEE AWARDED CONTRACTOR PDF'S. AGENCIES SHOULD USE LINE 7 ON ORDERS FOR THESE ITEMS AND REFERENCE THE SPECIFIC SUB-NUMBER IE. 7.2, 7.3 ETC.	\$
Line 7.2		\$
Line 7.3		\$
Line 7.4		\$
Line 7.5		\$
Line 8 Items: The spaces provided below are for bidders to provide prices for high end professional film products. Bidders should provide prices only in the space provided for items they feel are most commonly used in the industry.		
Line 8.1		\$
Line 8.2	SUPPLEMENTARY AWARDS USE LINE 8-SEE AWARDED CONTRACTOR PDF'S.	\$
Line 8.3		\$
Line 8.4		\$
Line 8.5		\$
Line 8.6		\$
Line 8.7		\$
Line 8.8		\$
Line 8.9		\$
Line 8.10		\$
Line 8.11		\$
Line 8.12		\$
Line 8.13		\$
Line 8.14		\$
Line 8.15		\$

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EXCLUSIVE STATE OF NEW JERSEY LIMITED AWARD PRICE SCHEDULE**

BIDDER:	
DATE:	

PRICE SCHEDULE 2: FILM DEVELOPING-DELIVERED		
Section A) Contractor will pickup and deliver to the using Agency or otherwise make arrangements for delivery and pickup (ie. US Mail, Fed Ex). 35 mm film developing. Award will be based on Section A. Section B and C items will also be awarded if it is deemed as in the best interest of the State. Contract awards will go to the 1 st and 2 nd low overall bidder for each of the 3 regions: North, Central and South.		
Line 9: 12 exposure (200 speed)		\$
Line 10: 24 exposure (200 speed)	PRIMARY AWARD	\$
Line 11: 36 exposure (200 speed)		\$
Line 12: 12 exposure (400 speed)		\$
Line 13: 24 exposure (400 speed)		\$
Line 14: 36 exposure (400 speed)		\$
Line 15 Items: The spaces below are for bidders to provide prices for additional film developing services. Bidders may provide prices for additional items such as multiple prints or slide development. Bidders should provide prices for items they anticipate to be most widely used.		
Line 15.1:		\$
Line 15.2:	SUPPLEMENTARY AWARD-USE LINE 15	\$
Line 15.3:		\$
Line 15.4:		\$
Line 15.5:		\$
Line 16 Items: The spaces provided below are for bidders to provide prices for high end professional film developing and related services. Related services may include enlargements, matting, duplicates and framing. Bidders should provide prices only in the space provided for items they feel are most commonly used in the industry.		
Line 16.1		\$
Line 16.2	SUPPLEMENTARY AWARD-USE LINE 16	\$
Line 16.3		\$
Line 16.4		\$
Line 16.5		\$
Line 16.6		\$
Line 16.7		\$
Line 16.8		\$
Line 16.9		\$
Line 16.10		\$
Line 16.11		\$
Line 16.12		\$
Line 16.13		\$

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BIDDER:	
DATE:	

PRICE SCHEDULE 3: POLAROID CAMERAS AND FILM-DELIVERED		
Provide prices in the space below for each listed model number camera.		
Line 17: Polaroid one600 pro camera #642954 http://shopus.polaroid.com/shop/public/products/details/dsp_product_details.cfm?product=642954	\$	PRIMARY
Line 18: Polaroid one600 jobpro camera #642955 http://shopus.polaroid.com/shop/public/products/details/dsp_product_details.cfm?product=642955	\$	PRIMARY
Line 19: Percentage off Polaroid Corporations Internet Price dated the day of the bid opening. Bidders should provide the percentage discount off of the price list which is posted on the internet website noted below. This % off will remain in affect for the life of the contract and can be applied to the official website on a daily basis. If prices change on the website the % off applies to the new listed price. Bidders should provide a printout of the Polaroid price list with their bid.		
Line 19	% off	PRIMARY
http://shopus.polaroid.com/shop/public/search/dsp_quick_search_results.cfm?category_code_id=626		

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BIDDER:	
DATE:	

PRICE SCHEDULE 4: 35 MM CAMERA'S AND ACCESSORIES-DELIVERED			
	<u>Brand</u>	<u>Model #</u>	<u>Price</u>
Line 20: 35 mm single lens reflex camera with manual meter control. Split image focus screen. Manual film advance, batteries and carrying case.	PRIMARY		
Line 21: 35 mm autofocus rangefinder camera with telephoto, wide angle lens, flash, auto film advance, minimum f35 lens with batteries.	PRIMARY		
Line 22: The spaces provided below are for bidders to include prices for any 35 mm camera accessories. Prices should be provided only in the space provided. Examples of accessories are special lenses, filters, tripods and light meters. Bidders should provide prices only in the space provided for items they feel are most commonly used in the industry.			
22.1			\$
22.2	SUPPLEMENTARY AWARD-USE LINE 22		\$
22.3			\$
22.4			\$
22.5			\$
22.6			\$
22.7			\$
22.8			\$
22.9			\$
22.10			\$
22.11			\$
22.12			\$
22.13			\$
22.14			\$
22.15			\$
22.16			\$
22.17			\$
22.18			\$
22.19			\$
22.20			\$

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EXCLUSIVE STATE OF NEW JERSEY LIMITED AWARD PRICE SCHEDULE**

BIDDER:	
DATE:	

PRICE SCHEDULE 5: DARKROOM SUPPLIES AND ACCESSORIES DELIVERED		
Line 23: The spaces provided below are for bidders to include prices for darkroom supplies and accessories. Bidders should determine the most widely used items in a darkroom setting and provide prices for these items. The brand name must be listed for each line. Contracts will be awarded by brand to the overall low bidder per line item on the price schedule. Bidders should provide prices only in the space provided for items they feel are most commonly used in the industry.		
23.1		\$
23.2	PRIMARY AWARD-AGENCIES SHOULD REFERENCE THE SUB-NUMBER IN MACSE ON ORDERS FOR TRACKING PURPOSES. USE LINE 23.	\$
23.3		\$
23.4		\$
23.5		\$
23.6		\$
23.7		\$
23.8		\$
23.9		\$
23.10		\$
23.11		\$
23.12		\$
23.13		\$
23.14		\$
23.15		\$
23.16		\$
23.17		\$
23.18		\$
23.19		\$
23.20		\$
23.21		\$
23.22		\$
23.23		\$
23.24		\$
23.25		\$