

Environmental Systems Research Institute (ESRI)
Price List Exclusive Products (State of NJ Waiver AB-118a)
Feb 18th, 2009

February 18th, 2009

Steve Elliott, 1400 Morris Dr., Chesterbrook PA 19087, 610-644-3374x5950, selliot@esri.com

Line 00001 - ESRI Exclusive ArcGIS Desktop Products			Waiver Discount:
			5%
Part #	Product Description	List Price	Waiver Price
52382	ArcInfo Concurrent Use License	\$14,000.00	\$13,300.00
52382-2	ArcInfo 2-10 Concurrent Use License	\$9,900.00	\$9,405.00
52382-11	ArcInfo 11-20 Concurrent Use License	\$8,100.00	\$7,695.00
52382-21	ArcInfo 21+ Concurrent Use License	\$7,500.00	\$7,125.00
86353	ArcEditor Concurrent Use License	\$7,000.00	\$6,650.00
86353-2	ArcEditor Concurrent Use License 2-10	\$6,300.00	\$5,985.00
86353-11	ArcEditor Concurrent Use License 11-20	\$5,500.00	\$5,225.00
86353-21	ArcEditor Concurrent Use License 21-50	\$5,000.00	\$4,750.00
93206	ArcEditor Single Use Unkeyed License	\$7,000.00	\$6,650.00
88929	Upgrade ArcEditor to ArcInfo	\$3,800.00	\$3,610.00
88925	Upgrade ArcView Single Use to ArcInfo	\$8,400.00	\$7,980.00
88928	Upgrade ArcView Concurrent Use to ArcInfo	\$5,400.00	\$5,130.00
102583	Upgrade ArcView Single Use to ArcEditor Concurrent Use	\$5,500.00	\$5,225.00
88927	Upgrade ArcView Concurrent Use to ArcEditor	\$3,500.00	\$3,325.00
93780	ArcGIS Job Tracking (JTX) 3x or 2x License	\$2,500.00	\$2,375.00
93780-2	ArcGIS Job Tracking (JTX) 3x or 2x License 2-10	\$2,250.00	\$2,137.50
93780-11	ArcGIS Job Tracking (JTX) 3x or 2x License 11-20	\$2,000.00	\$1,900.00
93780-21	ArcGIS Job Tracking (JTX) 3x or 2x License 21-50	\$1,800.00	\$1,710.00
99041	PLTS for ArcGIS Mapping Agency Solution Concurrent Use License	\$10,000.00	\$9,500.00
99041-2	PLTS for ArcGIS Mapping Agency Solution Concurrent Use License 2-10	\$9,000.00	\$8,550.00
98505	PLTS for ArcGIS Foundation Concurrent Use License	\$5,000.00	\$4,750.00
98505-2	PLTS for ArcGIS Foundation Concurrent Use License, 2-10	\$4,500.00	\$4,275.00
105558	ArcGIS Image Server Additional Service Editor License	\$2,500.00	\$2,375.00

Line 00002 - ESRI Exclusive ArcGIS Server Products			Waiver Discount:
			5%
Part #	Product Description	List Price	Waiver Price
109064	ArcGIS Server Advanced Enterprise, Up to 4 Cores License	\$40,000.00	\$38,000.00
109065	ArcGIS Server Standard Enterprise, Up to 4 Cores License	\$20,000.00	\$19,000.00
109066	ArcGIS Server Basic Enterprise, Up to 4 Cores License	\$10,000.00	\$9,500.00
109896	ArcGIS Server Advanced Workgroup Up to Two Cores License	\$10,000.00	\$9,500.00
109897	ArcGIS Server Standard Workgroup Up to Two Cores License	\$5,000.00	\$4,750.00
109045	ArcGIS Server Basic Workgroup Maximum 4 Cores License	\$5,000.00	\$4,750.00
109070	ArcGIS Server Advanced Enterprise Additional Cores License	\$10,000.00	\$9,500.00
109071	ArcGIS Server Standard Enterprise Additional Cores License	\$5,000.00	\$4,750.00
109072	ArcGIS Server Basic Enterprise Additional Cores License	\$2,500.00	\$2,375.00
109152	ArcGIS Server Spatial Extension Advanced Enterprise Up to 4 Cores License	\$10,000.00	\$9,500.00
109141	ArcGIS Server Network Extension Advanced or Standard Enterprise Up to Four Cores License	\$10,000.00	\$9,500.00
109148	ArcGIS Server 3D Extension Advanced Enterprise Up to Four Cores License	\$10,000.00	\$9,500.00
109133	ArcGIS Server Data Interoperability Extension Advanced or Standard Enterprise Up to Four Cores License	\$10,000.00	\$9,500.00
109208	ArcGIS Server Spatial Extension Advanced Workgroup Maximum Four Cores License	\$5,000.00	\$4,750.00
109205	ArcGIS Server Network Extension Advanced Workgroup Maximum Four Cores License	\$5,000.00	\$4,750.00
109207	ArcGIS Server 3D Extension Advanced Workgroup Maximum Four Core License	\$5,000.00	\$4,750.00
109203	ArcGIS Server Data Interoperability Extension Advanced or Standard Workgroup Maximum Four Cores License	\$5,000.00	\$4,750.00
109154	ArcGIS Server Spatial Extension Advanced Enterprise Additional Cores License	\$2,500.00	\$2,375.00
109145	ArcGIS Server Network Extension Advanced or Standard Enterprise Additional Cores License	\$2,500.00	\$2,375.00
109150	ArcGIS Server 3D Extension Advanced Enterprise Windows Additional Cores License	\$2,500.00	\$2,375.00
109137	ArcGIS Server Data Interoperability Extension Advanced or Standard Enterprise Additional Cores License	\$2,500.00	\$2,375.00
109653	ArcGIS Server Basic Enterprise Upgrade to Standard Enterprise Up to Four Cores	\$10,000.00	\$9,500.00
109659	ArcGIS Server Basic Enterprise Upgrade to Standard Enterprise, Additional Cores	\$2,500.00	\$2,375.00
109655	ArcGIS Server Basic Enterprise Upgrade to Advanced Enterprise Up to 4 Cores	\$30,000.00	\$28,500.00
109661	ArcGIS Server Basic Enterprise Upgrade to Advanced Enterprise, Additional Cores	\$7,500.00	\$7,125.00
109657	ArcGIS Server Standard Enterprise Upgrade to Advanced Enterprise Up to 4 Cores	\$20,000.00	\$19,000.00
109663	ArcGIS Server Standard Enterprise Upgrade to Advanced Enterprise Additional Cores	\$5,000.00	\$4,750.00
109650	ArcGIS Server Basic Workgroup Upgrade to Standard Workgroup Four Cores	\$5,000.00	\$4,750.00

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Line 00002 - ESRI Exclusive ArcGIS Server Products (cont.)			Waiver Discount:
			5%
Part #	Product Description	List Price	Waiver Price
109651	ArcGIS Server Basic Workgroup Upgrade to Advanced Workgroup Four Cores	\$15,000.00	\$14,250.00
109652	ArcGIS Server Standard Workgroup Upgrade to Advanced Workgroup Additional Cores	\$2,500.00	\$2,375.00
109640	ArcGIS Server Basic Workgroup Upgrade to Standard Enterprise Up to 4 Cores	\$15,000.00	\$14,250.00
109642	ArcGIS Server Basic Workgroup Upgrade to Advanced Enterprise Up to 4 Cores	\$35,000.00	\$33,250.00
109644	ArcGIS Server Standard Workgroup Upgrade to Standard Enterprise Up to 4 Cores	\$10,000.00	\$9,500.00
109647	ArcGIS Server Standard Workgroup Upgrade to Advanced Enterprise for UNIX Up to 4 Cores	\$30,000.00	\$28,500.00
109648	ArcGIS Server Advanced Workgroup Upgrade to Advanced Enterprise Up to 4 Cores	\$20,000.00	\$19,000.00
109205	ArcGIS Server Network Extension Advanced or Standard Workgroup Maximum Four Cores License	\$5,000.00	\$4,750.00
109207	ArcGIS Server 3D Extension Advanced Workgroup Maximum Four Cores License	\$5,000.00	\$4,750.00
109203	ArcGIS Server Data Interoperability Extension Advanced or Standard Workgroup Maximum Four Cores License	\$5,000.00	\$4,750.00
109154	ArcGIS Server Spatial Extension Advanced Enterprise, Additional Cores License	\$2,500.00	\$2,375.00
109145	ArcGIS Server Network Extension Advanced or Standard Enterprise, Additional Cores License	\$2,500.00	\$2,375.00
109150	ArcGIS Server 3D Extension Advanced Enterprise, Additional Cores License	\$2,500.00	\$2,375.00
109137	ArcGIS Server Data Interoperability Extension Advanced or Standard Enterprise, Additional Core	\$2,500.00	\$2,375.00
109941	Job Tracking for ArcGIS (JTX) for ArcGIS Server Advanced Enterprise Maximum Four Cores License	\$10,000.00	\$9,500.00
109942	Job Tracking for ArcGIS (JTX) for ArcGIS Server Advanced Enterprise. Additional Cores License	\$2,500.00	\$2,375.00
109075	ArcGIS Server Staging License Advanced Enterprise, Up to 4 Cores	\$20,000.00	\$19,000.00
109076	ArcGIS Server Staging License Standard Enterprise, Up to 4 Cores	\$10,000.00	\$9,500.00
109448	ArcGIS Server Staging License Basic Enterprise, Up to 4 Cores	\$5,000.00	\$4,750.00
109079	ArcGIS Server Staging License Advanced Enterprise, Additional Cores	\$5,000.00	\$4,750.00
109080	ArcGIS Server Staging License Standard Enterprise, Additional Cores	\$2,500.00	\$2,375.00
109450	ArcGIS Server Staging License Basic Enterprise, Additional Cores	\$1,250.00	\$1,187.50
109176	ArcGIS Server Staging License Spatial Extension Advanced Enterprise Server, Up to 4 Cores	\$5,000.00	\$4,750.00
109165	ArcGIS Server Staging License Network Extension, Advanced Enterprise Server, Up to 4 Cores	\$5,000.00	\$4,750.00
109172	ArcGIS Server Staging License 3D Extension, Advanced Enterprise Server, Up to 4 Cores	\$5,000.00	\$4,750.00
109157	ArcGIS Server Staging License Data Interoperability Extension Advanced Enterprise Server, Up to 4 Cores	\$5,000.00	\$4,750.00
109166	ArcGIS Server Staging License Network Extension Standard Enterprise Server, Up to 4 Cores	\$5,000.00	\$4,750.00
109158	ArcGIS Server Staging License Data Interoperability Extension, Standard Enterprise Server, Up to 4 Cores	\$5,000.00	\$4,750.00
109956	Job Tracking for ArcGIS (JTX) for ArcGIS Server Advanced Enterprise Maximum Four Cores Maintenance	\$2,500.00	\$2,375.00
109942	Job Tracking for ArcGIS (JTX) for ArcGIS Server Advanced Enterprise. Additional Cores License	\$2,500.00	\$2,375.00
109945	Job Tracking for ArcGIS (JTX) 3x for ArcGIS Server Advanced Workgroup for Windows Maximum Four Cores License	\$5,000.00	\$4,750.00
107551	Tracking Server, Additional Cores License	\$5,000.00	\$4,750.00
107555	Tracking Server Staging Server, Additional Core License	\$2,500.00	\$2,375.00
110123	ArcGIS Server Image Extension Up to Four Cores License	\$10,000.00	\$9,500.00
109395	ArcGIS Server Image Extension Additional Cores License	\$2,500.00	\$2,375.00
110124	ArcGIS Server Image Extension Up to Four Cores Staging Server License	\$5,000.00	\$4,750.00
109397	ArcGIS Server Image Extension Additional Cores Staging Server License	\$1,250.00	\$1,187.50
108910	ArcGIS Business Analyst Server, Advanced Enterprise Up to 4 Cores w/ ArcEditor Concurrent Use Unkeyed License	\$110,000.00	\$104,500.00
108913	ArcGIS Business Analyst Server, Advanced Workgroup Maximum 4 Cores w/ ArcView Concurrent Use Unkeyed License	\$55,000.00	\$52,250.00
107808	ArcGIS Data Appliance (Server Bundle) - USA/World Collection	\$120,000.00	\$114,000.00
112981	ArcGIS Data Appliance (Server Bundle) - USA/World Collection (Single State)	\$90,000.00	\$85,500.00

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Line 00002 - ESRI Exclusive ArcGIS Server Products (cont.)			Waiver Discount:
			5%
Part #	Product Description	List Price	Waiver Price
106826	ArcGIS Data Appliance (Server Bundle) - World Collection	\$35,000.00	\$33,250.00
107804	ArcGIS Data Appliance - USA/World Collection: includes World Collection, USA Prime Imagery, and USA Street Map	\$90,000.00	\$85,500.00
112945	ArcGIS Data Appliance - USA/World Collection (Single State): includes World Collection, USA Prime Imagery, and USA Street Map	\$60,000.00	\$57,000.00
106819	ArcGIS Data Appliance - World Collection	\$17,000.00	\$16,150.00
107805	ArcGIS Data Appliance (Server Bundle) - USA/World Collection Premium Upgrade for the First Year	\$27,250.00	\$25,887.50
112946	ArcGIS Data Appliance (Server Bundle) - USA/World Collection (Single State) Premium Upgrade for the First Year	\$18,000.00	\$17,100.00
106966	ArcGIS Data Appliance (Server Bundle) - World Collection Premium Upgrade for the First Year	\$5,600.00	\$5,320.00
107845	USA/World Collection Additional Socket	\$31,500.00	\$29,925.00
112960	USA World Collection (Single State) Additional Socket	\$10,200.00	\$9,690.00
106858	World Collection Additional Socket	\$5,000.00	\$4,750.00

Line 00003 - ESRI Exclusive ArcWeb Services			Waiver Discount:
			5%
Part #	Product Description	List Price	Waiver Price
96027	MapStudio for Homeland Security, license per seat, annual subscription, Quantity 1	\$3,500.00	\$3,325.00
96027-2	MapStudio for Homeland Security, license per seat, annual subscription, Quantity 2-10	\$3,150.00	\$2,992.50
96027-3	MapStudio for Homeland Security, license per seat, annual subscription, Quantity 11-20	\$2,800.00	\$2,660.00
96027-4	MapStudio for Homeland Security, license per seat, annual subscription, Quantity 21-50	\$2,485.00	\$2,360.75
90691	Business Analyst On-Line Basic 12-month subscription, 1 end user	\$995.00	\$945.25
90691-2	Basic Business Analyst On-Line Basic 12-month subscription, 2-5 end users	\$895.00	\$850.25
93280	Business Analyst On-Line Premium 12-month subscription, 1 end user	\$2,500.00	\$2,375.00
93280-2	Premium Business Analyst On-Line Premium 12 month subscription, 2-5 end users	\$2,250.00	\$2,137.50
97018	Business Analyst Web Services Economic Development, Introductory Website Subscription, Small Organizations<100k population, per city or county	\$3,995.00	\$3,795.25
96980	Business Analyst Web Services Economic Development, Starter Website Subscription, Small Organizations<100k population, per city or county	\$4,995.00	\$4,745.25
96981	Business Analyst Web Services Economic Development, Advanced Website Subscription, Small Organizations<100k population, per city or county	\$7,495.00	\$7,120.25
97019	Business Analyst Web Services Economic Development, Introductory Website Subscription, Large Organizations>100k population, per city or county	\$7,995.00	\$7,595.25
96983	Business Analyst Web Services Economic Development, Starter Website Subscription, Large Organizations>100k population, per city or county	\$9,995.00	\$9,495.25
96984	Business Analyst Web Services Economic Development, Advanced Website Subscription, Large Organizations>100k population, per city or county	\$14,995.00	\$14,245.25
108763	Business Analyst Web Services Economic Development, Introductory Website Subscription, Large State-AZ, GA, IN, MA, MD, MI, MO, NC, NJ, TN, VA, WA, WI	\$31,960.00	\$30,362.00
108763-ST	Business Analyst Web Services for Economic Development, Starter Subscription, Large State-AZ, GA, IN, MA, MD, MI, MO, NC, NJ, TN, VA, WA, WI	\$39,960.00	\$37,962.00
108763-AD	Business Analyst Web Services for Economic Development, Advanced Subscription, Large State-AZ, GA, IN, MA, MD, MI, MO, NC, NJ, TN, VA, WA, WI	\$59,960.00	\$56,962.00

Line 00004 - ESRI Exclusive Developer Support			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
102591	ESRI Developer Network (EDN) for Enterprise	\$1,500.00	\$1,500.00
108206	ESRI Developer Network (EDN) with ArcEditor Single use Unkeyed Subscription Bundle	\$3,000.00	\$3,000.00
108223	ESRI Developer Network (EDN) with ArcInfo Concurrent Use with Unkeyed Subscription Bundle	\$4,000.00	\$4,000.00
108209	ESRI Developer Network (EDN) with ArcView Single Use Unkeyed Subscription Bundle	\$2,000.00	\$2,000.00
99818	Optional Developer Support for ESRI Developer Network (EDN) Subscribers Pack Quantity 10 Incidents	\$2,000.00	\$2,000.00
99946	ESRI Developer Network (EDN), Optional at ESRI Site 5 Days per Seat Instructor Led Training	\$2,000.00	\$2,000.00
97717	ESRI Enterprise Advantage Program, Annual Fee	\$55,000.00	\$55,000.00

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Line 00005 - ESRI Exclusive ArcGIS Desktop Maintenance			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
52384	ArcInfo Concurrent Use Primary Maintenance	\$3,000.00	\$3,000.00
52385	ArcInfo Concurrent Use Secondary Maintenance	\$1,200.00	\$1,200.00
86497	ArcEditor Concurrent Use Primary Maintenance	\$1,500.00	\$1,500.00
86500	ArcEditor Concurrent Use Secondary Maintenance	\$1,200.00	\$1,200.00
87194	ArcView Concurrent Use Primary Maintenance	\$700.00	\$700.00
87195	ArcView Concurrent Use Secondary Maintenance	\$500.00	\$500.00
93303	ArcEditor Single Use Primary Maintenance	\$1,500.00	\$1,500.00
93304	ArcEditor Single Use Secondary Maintenance	\$1,200.00	\$1,200.00
93306	ArcEditor w/extension Single Use Primary Maintenance	\$2,100.00	\$2,100.00
93307	ArcEditor w/extension Single Use Secondary Maintenance	\$1,800.00	\$1,800.00
87192	ArcView Single Use Primary Maintenance	\$400.00	\$400.00
87193	ArcView Single Use Secondary Maintenance	\$300.00	\$300.00
93094	ArcView w/extensions Single Use Primary Maintenance	\$1,000.00	\$1,000.00
93095	ArcView w/extensions Single Use Secondary Maintenance	\$900.00	\$900.00
97695	ArcView Single Use 8.x, 9.0 or 9.1 Primary Maintenance Activation Fee	\$600.00	\$600.00
97696	ArcView Single Use 8.x, 9.0 or 9.1 Secondary Maintenance Activation Fee	\$400.00	\$400.00
97697	ArcView with Extensions Single Use 8.x, 9.0 or 9.1 Primary Maintenance Activation Fee	\$1,500.00	\$1,500.00
97698	ArcView with Extensions Single Use 8.x, 9.0 or 9.1 Secondary Maintenance Activation. Fee	\$1,300.00	\$1,300.00
97619	ArcView Single Use from 3.x Primary Maintenance Activation Fee	\$600.00	\$600.00
97620	ArcView Single Use from 3.x Secondary Maintenance Activation Fee	\$400.00	\$400.00
97641	ArcView with Extension Single Use from 3.x Primary Maintenance Activation Fee	\$1,500.00	\$1,500.00
97642	ArcView with Extension Single Use from 3.x Secondary Maintenance Activation Fee	\$1,300.00	\$1,300.00
87232	ArcGIS Spatial Analyst Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
87233	ArcGIS Spatial Analyst Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
87198	ArcGIS 3D Analyst Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
87199	ArcGIS 3D Analyst Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
87236	ArcGIS Geostatistical Analyst Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
98135	ArcGIS Data Interoperability Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
98696	ArcGIS Publisher Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
98697	ArcGIS Publisher Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
87237	ArcGIS Geostatistical Analyst Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
98134	ArcGIS Data Interoperability Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
92628	ArcGIS Survey Analyst Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
92629	ArcGIS Survey Analyst Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
92774	ArcGIS Tracking Analyst Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
92775	ArcGIS Tracking Analyst Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
98698	ArcGIS Maplex Single or Concurrent Use Primary Maintenance	\$500.00	\$500.00
98699	ArcGIS Maplex Single or Concurrent Use Secondary Maintenance	\$200.00	\$200.00
100571	ArcGIS Network Analyst Concurrent or Single Use Primary Maintenance	\$500.00	\$500.00
100572	ArcGIS Network Analyst Concurrent or Single Use Secondary Maintenance	\$200.00	\$200.00
60327	ArcScan Concurrent or Single Use License Primary Maintenance	\$500.00	\$500.00
60328	ArcScan Concurrent or Single Use License Secondary Maintenance	\$200.00	\$200.00
112999	ArcGIS Business Analyst Regional Maintenance	\$10,795.00	\$10,795.00
113000	ArcGIS Business Analyst State Maintenance	\$6,795.00	\$6,795.00
92968	ArcGIS Production Line Toolset - Mapping Agency Solution Maintenance	\$2,500.00	\$2,500.00
112504	ArcLogistics Single Use Maintenance	\$1,600.00	\$1,360.00
112505	ArcLogistics Concurrent Use Maintenance	\$4,000.00	\$3,400.00
112894	ArcLogistics Tele Atlas North America (USA and Canada) Street Data Single Use Maintenance	\$1,600.00	\$1,360.00
112896	ArcLogistics Tele Atlas North America (USA and Canada) Street Data Concurrent Use Maintenance	\$4,000.00	\$3,400.00
113190	ArcLogistics Concurrent Use Upgrade from Single Use	\$12,000.00	\$10,200.00
113224	ArcLogistics Tele Atlas North America (USA and Canada) Street Data Concurrent Use Upgrade from Single Use	\$3,300.00	\$2,805.00
92964	ArcGIS Production Line ToolSet Foundation Maintenance	\$1,250.00	\$1,250.00
96880	ArcGIS Job Tracking (JTX) Concurrent Use Primary Maintenance	\$500.00	\$500.00
93984	ArcGIS Job Tracking (JTX) Concurrent Use Secondary Maintenance	\$200.00	\$200.00
105571	ArcGIS Image Server Additional Service Editor Maintenance	\$625.00	\$625.00

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Line 00005 - ESRI Exclusive ArcGIS Desktop Maintenance (cont.)			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
100573	ArcGIS Schematics Concurrent Use Primary Maintenance	\$500.00	\$500.00
100574	ArcGIS Schematics Concurrent Use Secondary Maintenance	\$200.00	\$200.00

Line 00006 - ESRI Exclusive ArcGIS Server Maintenance			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
109215	ArcGIS Server Advanced Enterprise Up to 4 Cores, Maintenance	\$10,000.00	\$10,000.00
109216	ArcGIS Server Standard Enterprise, Up to 4 Cores, Maintenance	\$5,000.00	\$5,000.00
109217	ArcGIS Server Basic Enterprise, Up to 4 Cores, Maintenance	\$3,000.00	\$3,000.00
109899	ArcGIS Server Advanced Workgroup, Up to 2 Cores, Maintenance	\$2,500.00	\$2,500.00
109900	ArcGIS Server Standard Workgroup, Up to 2 Cores, Maintenance	\$1,250.00	\$1,250.00
109272	ArcGIS Server Basic Workgroup Maximum 4 Cores Maintenance	\$1,250.00	\$1,250.00
109251	ArcGIS Server Advanced Enterprise, Additional Cores Maintenance	\$2,500.00	\$2,500.00
109252	ArcGIS Server Standard Enterprise, Additional Cores Maintenance	\$1,250.00	\$1,250.00
109253	ArcGIS Server Basic Enterprise, Additional Cores Maintenance	\$750.00	\$750.00
109044	ArcGIS Server Standard Workgroup, One Core Additional License	\$2,500.00	\$2,500.00
109311	ArcGIS Server Spatial Extension, Advanced Enterprise, Up to 4 Cores, Maintenance	\$2,500.00	\$2,500.00
100582	ArcGIS Server Network Extension 2 CPUs Maintenance	\$2,500.00	\$2,500.00
97676	ArcGIS Server 3D Extension 2 CPUs Maintenance	\$2,500.00	\$2,500.00
109275	ArcGIS Server Data Interoperability Extension, Advanced Enterprise, Up to 4 Cores, Maintenance	\$2,500.00	\$2,500.00
109276	ArcGIS Server Data Interoperability Extension, Standard Enterprise, Up to 4 Cores, Maintenance	\$2,500.00	\$2,500.00
109367	ArcGIS Server Spatial Extension, Advanced Workgroup, Maximum 4 Cores, Maintenance	\$1,250.00	\$1,250.00
109364	ArcGIS Server Network Extension, Advanced Workgroup, Maximum 4 Cores Maintenance	\$1,250.00	\$1,250.00
109365	ArcGIS Server Network Extension, Standard Workgroup, Maximum 4 Cores Maintenance	\$1,250.00	\$1,250.00
109366	ArcGIS Server 3D Extension, Advanced Workgroup, Maximum 4 Cores Maintenance	\$1,250.00	\$1,250.00
109362	ArcGIS Server Data Interoperability Extension, Advanced Workgroup, Maximum 4 Cores Maintenance	\$1,250.00	\$1,250.00
109363	ArcGIS Server Data Interoperability Extension, Standard Workgroup, Maximum 4 Cores Maintenance	\$1,250.00	\$1,250.00
109313	ArcGIS Server Spatial Extension, Advanced Enterprise, Additional Cores Maintenance	\$625.00	\$625.00
109287	ArcGIS Server Network Extension, Advanced Enterprise, Additional Cores Maintenance	\$625.00	\$625.00
109288	ArcGIS Server Network Extension, Standard Enterprise, Additional Cores Maintenance	\$625.00	\$625.00
109292	ArcGIS Server 3D Extension, Advanced Enterprise, Additional Cores Maintenance	\$625.00	\$625.00
109279	ArcGIS Server Data Interoperability Extension, Advanced Enterprise, Additional Cores Maintenance	\$625.00	\$625.00
109280	ArcGIS Server Data Interoperability Extension, Standard Enterprise, Additional Cores Maintenance	\$625.00	\$625.00
109956	Job Tracking for ArcGIS (JTX) for ArcGIS Server Advanced Enterprise. Maximum 4 Cores Maintenance	\$2,500.00	\$2,500.00
109957	Job Tracking for ArcGIS (JTX) for ArcGIS Server Advanced Enterprise Additional 4 Cores Maintenance	\$625.00	\$625.00
109960	Job Tracking for ArcGIS (JTX) for ArcGIS Server Advanced Workgroup Maximum Four Cores Maintenance	\$1,250.00	\$1,250.00
109256	ArcGIS Server Advanced Enterprise Up to 4 Cores, Staging Server Maintenance	\$5,000.00	\$5,000.00
109257	ArcGIS Server Standard Enterprise Up to 4 Cores Staging Server Maintenance	\$2,500.00	\$2,500.00
110224	ArcGIS Server Basic Enterprise Up to 4 Cores Staging Server Maintenance	\$1,500.00	\$1,500.00
109260	ArcGIS Server Advanced Enterprise Additional Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109261	ArcGIS Server Standard Enterprise Additional Cores Staging Server Maintenance	\$625.00	\$625.00
110225	ArcGIS Server Basic Enterprise Additional Cores Staging Server Maintenance	\$375.00	\$375.00
109841	ArcGIS Server Advanced Enterprise Up to 4 Cores, Migrated Maintenance	\$7,500.00	\$7,500.00
109846	ArcGIS Server Advanced Enterprise, Four Cores Migrated Maintenance Includes Maintenance for Web Application Developer Framework (ADF)	\$7,500.00	\$7,500.00
109874	ArcGIS Server Staging Advanced Enterprise Up to Four Cores Migrated Staging Server Maintenance, Includes Maintenance for Web Application Developer Framework (ADF)	\$3,750.00	\$3,750.00

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Steve Elliott, 1400 Morris Dr., Chesterbrook PA 19087, 610-644-3374x5950, selliot@esri.com

Line 00006 - ESRI Exclusive ArcGIS Server Maintenance (cont.)			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
109839	ArcGIS Server Standard Enterprise Up to 4 Cores, Migrated Maintenance	\$2,000.00	\$2,000.00
109840	ArcGIS Server Basic Enterprise, Up to 4 Cores, Migrated Maintenance	\$3,000.00	\$3,000.00
109838	ArcGIS Server Advanced Enterprise Additional Cores, Migrated Maintenance	\$1,875.00	\$1,875.00
109836	ArcGIS Server Standard Enterprise Additional Cores, Migrated Maintenance	\$500.00	\$500.00
109837	ArcGIS Server Basic Enterprise Additional Cores, Migrated Maintenance	\$500.00	\$500.00
109864	ArcGIS Server Advanced Enterprise Up to 4 Cores, Migrated Staging Server Maintenance	\$3,250.00	\$3,250.00
109866	ArcGIS Server Standard Enterprise Up to 4 Cores, Migrated Staging Server Maintenance	\$1,000.00	\$1,000.00
109868	ArcGIS Server Basic Enterprise Up to 4 Cores, Migrated Staging Server Maintenance	\$1,500.00	\$1,500.00
109865	ArcGIS Server Advanced Enterprise Additional Cores, Migrated Staging Server Maintenance	\$937.50	\$937.50
109867	ArcGIS Server Standard Enterprise Additional Cores, Migrated Staging Server Maintenance	\$250.00	\$250.00
109869	ArcGIS Server Basic Enterprise Additional Cores, Migrated Staging Server Maintenance	\$250.00	\$250.00
109845	ArcGIS Server Standard Workgroup, Up to 2 Cores Migrated Maintenance	\$1,000.00	\$1,000.00
109842	ArcGIS Server Standard Workgroup, One Additional Core, Migrated Maintenance	\$500.00	\$500.00
110025	ArcGIS Server Standard Enterprise Up to Four Cores Maintenance Migrated from Small Local Government Maintenance	\$1,000.00	\$1,000.00
110026	ArcGIS Server Standard Workgroup Up to Two Core Maintenance Migrated from Small Local Government Maintenance	\$500.00	\$500.00
110354	ArcGIS Server Standard Workgroup One Core Additional Maintenance Migrated from Small Local Government Maintenance	\$250.00	\$250.00
109872	ArcGIS Server Standard Workgroup Up to Two Cores Maintenance Migrated from Staging Server Maintenance	\$500.00	\$500.00
109325	ArcGIS Server Network Extension Standard Enterprise, Up to 4 Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109335	ArcGIS Server Spatial Extension Advanced Enterprise, Up to 4 Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109324	ArcGIS Server Network Extension Advanced Enterprise, Up to 4 Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109331	ArcGIS Server 3D Extension Advanced Enterprise, Up to 4 Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109316	ArcGIS Server Data Interoperability Extension Advanced Enterprise, Up to 4 Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109317	ArcGIS Server Data Interoperability Extension Standard Enterprise, Up to 4 Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109337	ArcGIS Server Spatial Extension Advanced Enterprise, Additional Cores Staging Server Maintenance	\$313.00	\$313.00
109328	ArcGIS Server Network Extension Advanced Enterprise, Additional Cores Staging Server Maintenance	\$313.00	\$313.00
109329	ArcGIS Server Network Extension Standard Enterprise, Additional Cores Staging Server Maintenance	\$313.00	\$313.00
109333	ArcGIS Server 3D Extension Advanced Enterprise, Additional Cores Staging Server Maintenance	\$313.00	\$313.00
109320	ArcGIS Server Data Interoperability Extension Advanced Enterprise, Additional Cores Staging Server Maintenance	\$313.00	\$313.00
109321	ArcGIS Server Data Interoperability Extension Standard Enterprise, Additional Core Staging Server Maintenance	\$313.00	\$313.00
108865	ArcGIS Business Analyst Server, Advanced Enterprise Up to 4 Cores Maintenance	\$88,000.00	\$83,600.00
108866	ArcGIS Business Analyst Server, Advanced Workgroup Maximum 4 Cores Maintenance	\$44,000.00	\$41,800.00
105888	ArcIMS Single Socket Maximum 2 Cores per socket Maintenance	\$1,000.00	\$1,000.00
109374	ArcIMS Single, One Additional Core Maintenance	\$500.00	\$500.00
97547	ArcIMS Data Delivery Extension One Server, 2 CPUs Maintenance	\$1,000.00	\$1,000.00
97739	ArcIMS Data Delivery Extension Two CPUs Staging Server Maintenance	\$500.00	\$500.00
109376	ArcIMS Route Server Maximum Four Cores per Server Maintenance	\$600.00	\$600.00
109393	ArcGIS Server Image Extension Up to Four Cores Maintenance	\$2,500.00	\$2,500.00
109400	ArcGIS Server Image Extension Additional Cores Maintenance	\$625.00	\$625.00
109403	ArcGIS Server Image Extension Up to Four Cores Staging Server Maintenance	\$1,250.00	\$1,250.00
109409	ArcGIS Server Image Extension Additional Cores Staging Server Maintenance	\$312.00	\$312.00

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Line 00006 - ESRI Exclusive ArcGIS Server Maintenance (cont.)			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
107738	ArcGIS Tracking Server Maximum Two Cores Update Fee	\$2,000.00	\$2,000.00
107752	ArcGIS Tracking Server Maximum Two Cores Staging Server Update Fee	\$1,000.00	\$1,000.00
111812	ArcGIS Data Appliance (Server Bundle) - USA/World Collection Standard Yearly Renewal	\$57,000.00	\$57,000.00
112986	ArcGIS Data Appliance (Server Bundle) - USA/World Collection (Single State) Standard Yearly Renewal	\$47,300.00	\$47,300.00
111796	ArcGIS Data Appliance (Server Bundle) - World Collection Standard Yearly Renewal	\$14,100.00	\$14,100.00
111819	ArcGIS Data Appliance (Server Bundle) - USA/World Collection Premium Yearly Renewal	\$104,500.00	\$104,500.00
112987	ArcGIS Data Appliance (Server Bundle) - USA/World Collection (Single State) Premium Yearly Renewal	\$70,000.00	\$70,000.00
111813	ArcGIS Data Appliance (Server Bundle) - World Collection Premium Yearly Renewal	\$23,900.00	\$23,900.00
111836	ArcGIS Data Appliance ArcGIS StreetMap USA (In-Line Hardware and ESRI Data Solution) License Renewal	\$8,800.00	\$8,360.00
111837	ArcGIS Data Appliance Bundle USA Prime Imagery (In-Line Hardware and ESRI Data Solution) License Renewal	\$20,000.00	\$19,000.00
111788	USA/World Collection Standard Yearly Renewal for ArcGIS Data Appliance for initial Two-Socket Server Purchase	\$45,000.00	\$45,000.00
112982	USA/World Collection (Single State) Standard Yearly Renewal for ArcGIS Data Appliance for initial Two-Socket Server Purchase	\$35,300.00	\$35,300.00
111781	World Collection Standard Yearly Renewal for ArcGIS Data Appliance for initial Two-Socket Server Purchase	\$8,600.00	\$8,600.00
111795	USA/World Collection Premium Yearly Renewal for ArcGIS Data Appliance for initial Two-Socket Server Purchase	\$77,500.00	\$77,500.00
112983	USA/World Collection (Single State) Premium Yearly Renewal for ArcGIS Data Appliance for initial Two-Socket Server Purchase	\$58,000.00	\$58,000.00
111789	World Collection Premium Yearly Renewal for ArcGIS Data Appliance for initial Two-Socket Server Purchase	\$15,000.00	\$15,000.00
107847	USA/World Collection Standard Yearly Renewal for ArcGIS Data Appliance for Additional Socket Purchases	\$15,750.00	\$15,750.00
112984	USA/World Collection (Single State) Standard Yearly Renewal for ArcGIS Data Appliance for Additional Socket Purchases	\$5,100.00	\$5,100.00
106866	World Collection Standard Yearly Renewal for ArcGIS Data Appliance for Additional Socket Purchases	\$2,500.00	\$2,500.00
107848	USA/World Collection Premium Yearly Renewal for ArcGIS Data Appliance for Additional Socket Purchases	\$23,625.00	\$23,625.00
112985	USA/World Collection (Single State) Premium Yearly Renewal for ArcGIS Data Appliance for Additional Socket Purchases	\$7,650.00	\$7,650.00
106870	World Collection Premium Yearly Renewal for ArcGIS Data Appliance for Additional Socket Purchases	\$3,750.00	\$3,750.00

Line 00007 - ESRI Exclusive ArcGIS Developer Product Maintenance			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
97442	ArcGIS Engine Windows Developer Kit Primary Maintenance	\$3,000.00	\$3,000.00
97443	ArcGIS Engine Windows Developer Kit Secondary Maintenance	\$1,500.00	\$1,500.00
97444	ArcGIS Engine Runtime Windows without Extension Maintenance	\$100.00	\$100.00
97445	ArcGIS Engine Runtime Windows with Extension Maintenance	\$400.00	\$400.00
90043	MapObjects Windows Edition Developer Kit Maintenance	\$1,000.00	\$1,000.00
90044	MapObjects Windows Edition Additional Developer License Maintenance	\$200.00	\$200.00
90010	MapObjects Java Edition 1.x and 2.x Stand Alone Developer Kit Maintenance	\$1,000.00	\$1,000.00
95953	MapObjects Java Edition 2.x CPU Additional Maintenance	\$750.00	\$750.00

Line 00008 - ESRI Exclusive ArcGIS Mobile Product Maintenance			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
87270	ArcPad Application Builder Primary Maintenance	\$500.00	\$500.00
87293	ArcPad Application Builder Secondary Maintenance	\$300.00	\$300.00

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Line 00009 - ESRI Exclusive Instructor-Led Training			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
110199	ArcGIS Desktop I: Getting Started with GIS at ESRI Site 2 Days per Seat Instructor Led Training	\$950.00	\$950.00
110200	ArcGIS Desktop I: Getting Started with GIS at Client Site 2 Days per Class Instructor Led Training	\$7,350.00	\$7,350.00
110211	ArcGIS Desktop II: Tools and Functionality at ESRI Site 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
110212	ArcGIS Desktop II: Tools and Functionality at Client Site 3 Days per Class Instructor Led Training	\$11,025.00	\$11,025.00
110213	ArcGIS Desktop III: GIS Workflows and Analysis at ESRI Site 2 Days per Seat Instructor Led Training	\$950.00	\$950.00
110214	ArcGIS Desktop III: GIS Workflows and Analysis at Client Site 2 Days per Class Instructor Led Training	\$7,350.00	\$7,350.00
106652	Introduction to Programming ArcObjects Using VBA at ESRI Site 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
106653	Introduction to Programming ArcObjects Using VBA at Client Site 3 Days per Class Instructor Led Training	\$11,025.00	\$11,025.00
97898	Extending ArcGIS Desktop Applications - at ESRI Site 3 Days Per Seat Instructor Led Training	\$1,425.00	\$1,425.00
97899	Extending ArcGIS Desktop Applications - at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
97169	Advanced Analysis with ArcGIS - at ESRI Site 3 Days Per Seat Instructor Led Training	\$1,425.00	\$1,425.00
97170	Advanced Analysis with ArcGIS - at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
100773	Writing Advanced Geoprocessing Scripts Using Python - at ESRI Site 3 Days Per Seat Instructor Led Training	\$1,425.00	\$1,425.00
100774	Writing Advanced Geoprocessing Scripts Using Python - at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
96140	Cartography with ArcGIS - at ESRI Site 3 Days Per Seat Instructor Led Training	\$1,425.00	\$1,425.00
96141	Cartography with ArcGIS - at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
97175	Creating and Editing Parcels with ArcGIS - at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
97176	Creating and Editing Parcels with ArcGIS - at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
100793	QA/QC for GIS Data Using ArcGIS Desktop - at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
100794	QA/QC for GIS Data Using ArcGIS Desktop - at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
100777	Working with ArcGIS Network Analyst - at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
100778	Working with ArcGIS Network Analyst - at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
96137	Working with ArcGIS Spatial Analyst for Geospatial Intelligence (GEOINT) at ESRI Site 5 Days Per Seat Instructor Led Training	\$2,250.00	\$2,250.00
96139	Working with ArcGIS Spatial Analyst for Geospatial Intelligence (GEO INT) at Client Site 5 Days Per Class Instructor Led Training	\$18,375.00	\$18,375.00
108978	Working with ArcGIS Schematics at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
108977	Working with ArcGIS Schematics at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
88566	Working with ArcGIS Spatial Analyst at ESRI Site 3 Days Per Seat Instructor Led Training	\$1,425.00	\$1,425.00
88567	Working with ArcGIS Spatial Analyst at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
97166	Introduction to Geoprocessing Scripts Using Python at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
97168	Introduction to Geoprocessing Scripts Using Python at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
105554	Building Geodatabases at ESRI Site 3 Days Per Seat Instructor Led Training	\$1,425.00	\$1,425.00
105555	Building Geodatabases at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
102068	Introduction to ArcGIS for the Defense, Intelligence, Homeland Security and Law Enforcement (DIHSL) Community at ESRI Site 3 Days per Seat Instructor Led Training	\$1,470.00	\$1,470.00

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Line 00009 - ESRI Exclusive Instructor-Led Training (cont.)			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
102069	Introduction to ArcGIS for the Defense, Intelligence, Homeland Security and Law Enforcement (DIHSLE) Community at Client Site 3 Days per Class Instructor Led Training	\$11,460.00	\$11,460.00
100791	Introduction to the Multiuser Geodatabase - at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
100792	Introduction to the Multiuser Geodatabase - at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
110357	Working with Cartographic Representations at ESRI Site 2 Days per Seat Instructor Led Training	\$950.00	\$950.00
110358	Working with Cartographic Representations at Client Site 2 Days per Class Instructor Led Training	\$7,350.00	\$7,350.00
103881	Managing Editing Workflows in the Multiuser Geodatabase at ESRI Site 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
103882	Managing Editing Workflows in the Multiuser Geodatabase at Client Site 3 Days per Class Instructor Led Training	\$11,025.00	\$11,025.00
104686	Data Management in the Multiuser Geodatabase at ESRI Site 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
104687	Data Management in the Multiuser Geodatabase at Client Site 3 Days per Class Instructor Led Training	\$11,025.00	\$11,025.00
88814	Geodatabase Design Concepts - at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
88815	Geodatabase Design Concepts - at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
100779	Data Production and Editing Techniques - at ESRI Site 3 Days Per Seat Instructor Led Training	\$1,425.00	\$1,425.00
100780	Data Production and Editing Techniques - at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
97897	Developing Applications with ArcGIS Engine - at ESRI Site 2 Days Per Seat Instructor Led Training	\$950.00	\$950.00
97896	Developing Applications with ArcGIS Engine - at Client Site 2 Days Per Class Instructor Led Training	\$7,350.00	\$7,350.00
105579	Introduction to ArcGIS Server at ESRI Site 2 Days per Seat Instructor Led Training	\$950.00	\$950.00
105580	Introduction to ArcGIS Server at Client Site 2 Days per Class Instructor Led Training	\$7,350.00	\$7,350.00
108941	Introduction to ArcGIS Image Server at ESRI Site 2 Days per Seat Instructor Led Training	\$980.00	\$980.00
108942	Introduction to ArcGIS Image Server at Client Site 2 Days per Class Instructor Led Training	\$7,640.00	\$7,640.00
105896	Developing Applications with ArcGIS Server Using the Microsoft .NET Framework at ESRI Site 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
105897	Developing Applications with ArcGIS Server Using the Microsoft .NET Framework at Client Site 3 Days per Class Instructor Led Training	\$11,025.00	\$11,025.00
105898	Developing Applications with ArcGIS Server Using the Java Platform at ESRI Site 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
105899	Developing Applications with ArcGIS Server Using the Java Platform at Client Site 3 Days per Class Instructor Led Training	\$11,025.00	\$11,025.00
104131	ArcGIS Server Configuration & Tuning for Oracle at ESRI Site 2 Days per Seat Instructor Led Training	\$950.00	\$950.00
104132	ArcGIS Server Configuration & Tuning for Oracle at Clients Site 2 Days per Class Instructor Led Training	\$7,350.00	\$7,350.00
	Arc Hydro: GIS for Water Resources at ESRI Site 3 days per Seat Instructor Led Training	\$1,470.00	\$1,470.00
99668	Advanced Techniques for Labels and Annotation Online Course 3 Days per Seat Instructor Led Virtual Training Class	\$575.00	\$575.00
109089	ArcGIS Survey Analyst Maintaining Land Records Using the Cadastral Editor Online Course 3 Days per Seat Instructor Led Virtual Training	\$575.00	\$575.00
	Working with CAD Data in ArcGIS Desktop Instructor Led Virtual Class	\$575.00	\$575.00
108004	Working with Geometric Networks for Utilities Online Course 3 Days per Seat Instructor Led Virtual Training Class	\$575.00	\$575.00
104276	ArcGIS Server Enterprise Configuration and Tuning for SQL Server at ESRI Site 2 Days per Seat Instructor Led Training	\$950.00	\$950.00
104277	ArcGIS Server Enterprise Configuration and Tuning for SQL Server at Client Site 2 Days per Class Instructor Led Training	\$7,350.00	\$7,350.00

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Line 00009 - ESRI Exclusive Instructor-Led Training (cont.)			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
96361	ArcGIS Enterprise Systems: performance and Scalability at ESRI Redlands Site Only 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
96362	ArcGIS Enterprise Systems: Performance and Scalability at Client Site 3 Days Per Class Instructor Led Training	\$11,025.00	\$11,025.00
109051	ArcGIS Server Web Administration Using the Microsoft .NET Framework at ESRI Site 3 Days per Seat Instructor Led Training	\$1,470.00	\$1,470.00
109052	ArcGIS Server Web Administration Using the Microsoft .NET Framework at Client Site 3 Days per Class Instructor Led Training	\$11,460.00	\$11,460.00
103915	System Architecture Design Strategies at ESRI Site 3 Days per Seat Instructor Led Training	\$1,425.00	\$1,425.00
103916	System Architecture Design Strategies at Client Site 3 Days per Class Instructor Led Training	\$11,025.00	\$11,025.00
76701	Special Classes to be Determined at ESRI Site 1-5 Days per Seat Instructor Led Training	\$2,375.00	\$2,375.00
76725	Special to be determined at Client Site 1 to 5 Days per Class 12 Students Instructor Led Training	\$18,375.00	\$18,375.00

Line 00010 - ESRI Exclusive Virtual Campus Training			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
105689	Basics of the Geodatabase Data Model Web Based Training Virtual Campus Course	\$26.00	\$26.00
96239	Analyzing School Safety Using ArcGIS Web Based Training Virtual Campus Course	\$26.00	\$26.00
85976	Cartographic Design Web Based Training Virtual Campus Course	\$150.00	\$150.00
98583	Creating and Editing Geodatabase Features with ArcGIS 9.0 through 9.2 (for ArcEditor and ArcInfo) Web Based Training Virtual Campus Course	\$50.00	\$50.00
98521	Creating and Editing Geodatabase Topology with ArcGIS 9.0 through 9.1 (for ArcEditor and ArcInfo) Web Based Training Virtual Campus Course	\$50.00	\$50.00
98268	Creating and Editing Labels and Annotation Web Based Training Virtual Campus Course	\$50.00	\$50.00
102970	Linearly Referencing with ArcGIS Desktop 9.1 through 9.2 Web Based Training Virtual Campus Course	\$78.00	\$78.00
99665	Creating and Integrating Data for Natural Resource Applications for ArcGIS 9.0 through 9.1 Web Based Training Virtual Campus Course	\$100.00	\$100.00
98130	Creating, Editing and Managing Geodatabases for ArcGIS 9.0 through 9.1 Web Based Training Virtual Campus Course	\$75.00	\$75.00
98570	Customizing ArcGIS for ArcGIS 9.0 through 9.1 Web Based Training Virtual Campus Course	\$50.00	\$50.00
105792	Customizing ArcMap Easy Ways to Extend the Interface Web Based Training Virtual Campus Course	\$30.00	\$30.00
107376	GeoProcessing with ArcGIS Desktop for ArcGIS 9.2 Web Based Training Virtual Campus Course	\$100.00	\$100.00
105812	GeoReferencing Raster in ArcGIS Web Based Training Virtual Campus Course	\$26.00	\$26.00
98597	Learning ArcGIS 3D Analyst 9.0 through 9.1 Web Based Training Virtual Campus Course	\$150.00	\$150.00
105360	Learning ArcGIS Desktop Web Based Training Virtual Campus Course	\$182.00	\$182.00
105823	Introduction to ArcScan Web Based Training Virtual Campus Course	\$30.00	\$30.00
98595	Learning ArcGIS Spatial Analyst 9.0 through 9.1 Web Based Training Virtual Campus Course	\$125.00	\$125.00
99111	Turning Data into Information for ArcGIS 9.0 through 9.2 Web Based Training Virtual Campus Course	\$125.00	\$125.00
99540	Customizing ArcIMS Web Based Training Virtual Campus Course	\$50.00	\$50.00
84096	Introduction to Visual Basic 6 Web Based Training Virtual Campus Course	\$125.00	\$125.00
105836	Understanding Branching and Looping in Visual Basic for Application (VBA) Web Based Training Virtual Campus Course	\$30.00	\$30.00
105852	Working with Forms in Visual Basic for Application (VBA) Web Based Training Virtual Campus Course	\$30.00	\$30.00

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Line 00010 - ESRI Exclusive Virtual Campus Training (cont.)			Waiver Discount:
			0%
Part #	Product Description	List Price	Waiver Price
105859	Working with Variables and Functions in Visual Basic for Application (VBA) Web Based Training Virtual Campus Course	\$30.00	\$30.00
105793	Customizing ArcPad Web Based Training Virtual Campus Course	\$30.00	\$30.00
99646	Learning ArcIMS Web Based Training Virtual Campus Course	\$78.00	\$78.00
109384	HAZUS-MH Flood Model Output and Applications Web Based Training Virtual Campus Course	\$26.00	\$26.00
109383	Integrating User-Supplied Hazard Data into the HAZUS-MH Flood Model Web Based Training Virtual Campus Course	\$26.00	\$26.00
109902	Introduction to Using HAZUS-MH for Hurricane Loss Estimation Web Based Training Virtual Campus Course	\$26.00	\$26.00
109381	Introduction to Using HAZUS-MH to Assess Losses from a Riverine Flood Hazard Web Based Training Virtual Campus Course	\$26.00	\$26.00
98938	Spatial Analysis of Geohazards using ArcGIS 9.x Web Based Training Virtual Campus Course	\$125.00	\$125.00
102502	Introduction to Urban and Regional Planning Using ArcGIS 9.1 through 9.2 Web Based Training Virtual Campus Course	\$130.00	\$130.00
85321	Understanding Geographic Data Web Based Training Virtual Campus Course	\$125.00	\$125.00
85245	Understanding Map Projections and Coordinate Systems Web Based Training Virtual Campus Course	\$40.00	\$40.00
83513	Planning for a GIS Web Based Training Virtual Campus Course	\$225.00	\$225.00
104072	Learning Visual Basic for Applications (VBA) for New ArcGIS Developers Web Based Training Virtual Campus Course	\$130.00	\$130.00
98599	Solving Disaster Management Problems Using ArcGIS 9.x Web Based Training Virtual Campus Course	\$130.00	\$130.00
105686	The 15 Minute Map Creating a Basic Map in ArcMap Web Based Training Virtual Campus Course	\$26.00	\$26.00
105842	Using ArcCatalog: Tips and Tricks Web Based Training Virtual Campus Course	\$26.00	\$26.00
105845	Using Case Tools for ArcEditor and ArcInfo Web Based Training Virtual Campus Course	\$26.00	\$26.00
110181	Working with Geodatabase Subtypes and Domains Web Based Training Virtual Campus Course	\$26.00	\$26.00
105856	Working with Map Topology in ArcGIS Web Based Training Virtual Campus Course	\$26.00	\$26.00
108138	Working with Rasters in ArcGIS Desktop 9.2 Web Based Training Virtual Campus Course	\$78.00	\$78.00