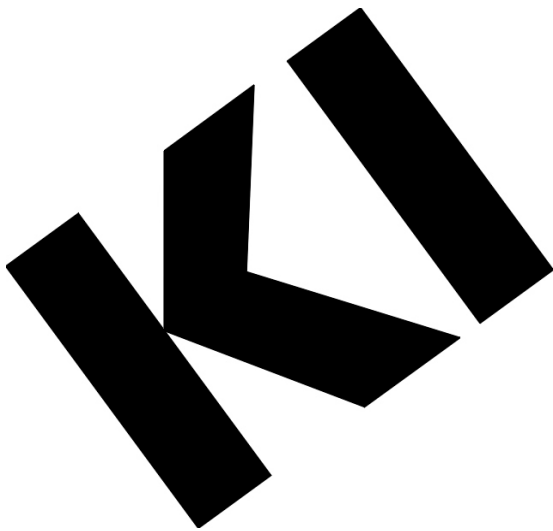


FIXED SEATING AND TABLES
Delivered Price List

January 3, 2011
800-424-2432



Standard seat and back, c.o.m. fabric (customer's own material), plastic back panel, plastic armcaps, floor mounted		<u>List each delivered</u> \$1290.00 per seat
OPTIONS:		
Tablet Arm		\$296.00 each
Wood Back Panel (+ .75 yds fabric)		\$516.00 each
Uph Back Panel (+ .75 yds fabric)		\$260.00 each
Wood Arm Cap		\$ 111.00 each
Laminated End Panel		\$346.00 each
Veneer End Panel		\$415.00 each
Aisle Light		\$ 87.00 each
Seat Numbers		\$ 7.00 each
Row Markers		\$ 17.00 each
Riser Mount		\$ 82.00 each
ADA Swing Arm		\$124.00 each
Moveable Units	1 seat unit, 22"	\$284.00 per unit
	2 seat unit, 22"	\$371.00 per unit
	3 seat unit, 22"	\$442.00 per unit
Sloped base		\$ 15.00 per upright
CA133		\$142.00 per seat
Group 1 fabric		\$ 87.00 per seat
Group 2 fabric		\$ 113.00 per seat
Group 3 fabric		\$137.00 per seat
Pallas P1 fabric		\$224.00 per seat
Pallas P2 fabric		\$289.00 per seat
Pallas P3 fabric		\$367.00 per seat
Pallas P4 fabric		\$447.00 per seat

Yardage requirement per seat = 1.75 yards

CONCERTO BUDGET PRICING

Delivered List Price

List each delivered

Seat and back assembly (includes 2" foam on seat and back, plastic back panel and seat bottom, plastic armcaps, c.o.m. fabric) (19" – 24" seat spacing)	\$571.00 each
Tablet Arm - Medium – Right Hand	\$179.00 each
- Medium – Left Hand	\$249.00 each
Tablet Arm – Large – Right Hand	\$192.00 each
- Large – Left Hand	\$257.00 each
Power/Data Option	\$300.00 per seat
Wood Back Panel	\$246.00 per seat
Accoustical Seat Pan (plastic)	\$ 95.00 per seat
Wood Armcap (n/a with Med or Lg Tablet Arms)	\$ 57.00 each
Cupholder Armcap - Plastic	\$ 32.00 each
Cupholder Armcap - Wood	\$ 113.00 each
Steel End Panel (n/a with Power & Data)	\$ 61.00 each
Laminate End Panel (n/a with Power & Data)	\$ 85.00 each
Wood Veneer End Panel (n/a with Power & Data)	\$132.00 each
Seat Number	\$ 4.00 each
Row Marker	\$ 6.00 each
Aisle Light	\$156.00 each
ADA Arm (n/a with aisle light)	\$215.00 each
Riser Mount	\$ 44.00 per seat
3" seat foam	\$ 39.00 per seat
3" back foam	\$ 13.00 per seat
1-seat removable unit	\$246.00 each
2-seat removable unit	\$296.00 per unit
3-seat removable unit	\$392.00 per unit
Group 1 fabric	\$ 44.00 per seat
Group 2 fabric	\$ 60.00 per seat
Group 3 fabric	\$ 72.00 per seat
Pallas P1 fabric	\$128.00 per seat
Pallas P2 fabric	\$165.00 per seat
Pallas P3 fabric	\$210.00 per seat
Pallas P4 fabric	\$256.00 per seat
CA133	\$206.00 per seat
CA133 (on seating with power & data)	\$564.00 per seat

Yardage requirement per seat: 1 yard for 19"-22" seats and 1.25 yds for 23"-24" seats
Testing & orders of less than 10 seats: 1.5 yards

FIXED SEATING / TABLES

Delivered List Price

UNIVERSITY SEATING

NOTE: Prices are per seat and include 18" deep straight tops in standard laminate with vinyl bullnose edge (27" spacing per person). For other top sizes and edge styles, and for accessories, see upcharges below. For fabric upcharges, see page 5.

Basic Tree

		<u>List each delivered</u>
UNIS-1T	1000 Shell, Un-upholstered	\$ 794.00 per seat
UNIS-DT	Dorsal Shell, Un-upholstered	838.00 per seat
UNIS-PT-P	Piretti Torsion, Poly	1044.00 per seat
UNIS-PT-U	Piretti Torsion, Uph Grp 1 fabric	1226.00 per seat
UNIS-PS-P	Piretti Stack, Poly	1163.00 per seat
UNIS-PS-U	Piretti Stack, Uph Grp 1 fabric	1358.00 per seat
UNIS-P2T	Piretti 2000 Task, Grp 1 fabric	1473.00 per seat
UNIS-PM	Piretti Managerial, Grp 1 fabric	1965.00 per seat

Select Tree (S Base)

UNIVS-1T	1000 Shell, Un-upholstered	\$ 878.00 per seat
UNIVS-DT	Dorsal Shell, Un-upholstered	927.00 per seat
UNIVS-VT	Vertebra, Un-upholstered	1523.00 per seat
UNIVS-PT-P	Piretti Torsion, Poly	1155.00 per seat
UNIVS-PT-U	Piretti Torsion, Uph Grp 1 fabric	1355.00 per seat
UNIVS-PS-P	Piretti Stack, Poly	1285.00 per seat
UNIVS-PS-U	Piretti Stack, Uph Grp 1 fabric	1502.00 per seat
UNIVS-P2T	Piretti 2000 Task, Grp 1 fabric	1629.00 per seat
UNIVS-PM	Piretti Managerial, Grp 1 fabric	2173.00 per seat

UPCHARGES:

<u>Tops</u>	<u>Straight Tops</u>	<u>Curved Tops</u>
Add for 18" deep top, vinyl edge	(Included in above)	\$188.00 per seat
Add for 18" deep top, Impact Edge	\$21.00 per seat	207.00 per seat
Add for 18" deep top, Post-formed Edge	57.00 per seat	n/a
Add for 18" deep top, PVC edge	154.00 per seat	318.00 per seat
Add for 18" deep top, Tread Edge	171.00 per seat	335.00 per seat
Add for 18" deep top, 34S wood edge	239.00 per seat	612.00 per seat
Add for 18" deep top, 14S wood edge	403.00 per seat	753.00 per seat
Add for 24" deep top, vinyl edge	83.00 per seat	278.00 per seat
Add for 24" deep top, Impact Edge	102.00 per seat	299.00 per seat
Add for 24" deep top, Post-formed Edge	99.00 per seat	n/a
Add for 24" deep top, PVC edge	250.00 per seat	414.00 per seat
Add for 24" deep top, Tread Edge	267.00 per seat	432.00 per seat
Add for 24" deep top, 34S wood edge	342.00 per seat	709.00 per seat
Add for 24" deep top, 14S wood edge	499.00 per seat	849.00 per seat

<u>Modesty Panels (Non-continuous)</u>	<u>Straight Panels</u>	<u>Curved Panels</u>
Add for mod panel, lam. w/vinyl edge	\$276.00 per seat	\$436.00 per seat
Add for mod panel, lam. w/self edge	314.00 per seat	499.00 per seat
Add for mod panel, lam. w/PVC edge	328.00 per seat	545.00 per seat
Add for mod panel, lam. w/Impact Edge	371.00 per seat	556.00 per seat
Add for mod panel, dimpled steel	264.00 per seat	310.00 per seat
Add for mod panel, perforated steel	284.00 per seat	334.00 per seat
Add for mod panel, perforated wood veneer	671.00 per seat	805.00 per seat

<u>Full Length Mod Panels (Non-continuous)</u>	<u>Straight Panels</u>	<u>Curved Panels</u>
Add for mod panel, lam. w/vinyl edge	\$377.00 per seat	\$560.00 per seat
Add for mod panel, lam. w/self edge	431.00 per seat	642.00 per seat
Add for mod panel, lam. w/PVC edge	453.00 per seat	667.00 per seat

- For 30" spacing, add 10% to Modesty Panel price.
- For modesty panels with laminate on both sides, add 25% to the Modesty Panel price (Standard backing is a .030 phenolic backer, except on Perforated Wood Veneer which has veneer both sides).
- For continuous modesty panels, add \$61 to the 14" Mod Panel price or \$68 to the Full Length Mod Panel price.

Power/Data

Add for PowerUp (1 shared module per 2 students)	\$ 527.00 per module
Add for Under-Surface Power/Data (1 shared module per 2 students)	\$ 527.00 per module

Swing Arms (price per seat)

	<u>Basic</u>	<u>Select</u>
Add for 30" Swing Arm	\$28.00	\$37.00
Add for 4A/360 Degree Swing Arm	83.00	93.00

Bases

Add for Sloped Floor	\$ 21.00 per seat
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FIXED SEATING PRICES

Delivered List Price

SEMINAR TABLES

Note: Prices include standard laminate tops with vinyl bullnose edge.
Bases must be specified separately. Maximum base span - 60"

Table Tops

	<u>List Price Delivered</u>	
	<u>Straight</u>	<u>Curved</u>
18" deep tops, laminate w/vinyl edge	\$146.00 per ft (top only)	\$229.00 per ft
18" deep tops, laminate w/PVC edge	215.00 per ft	289.00 per ft
18" deep tops, laminate w/Tread Edge	222.00 per ft	296.00 per ft
18" deep tops, laminate w/Impact Edge	156.00 per ft	239.00 per ft
18" deep tops, laminate w/34S wood edge	254.00 per ft	420.00 per ft
18" deep tops, laminate w/14S wood edge	327.00 per ft	482.00 per ft
24" deep tops, laminate w/vinyl edge	\$183.00 per ft	\$271.00 per ft
24" deep tops, laminate w/PVC edge	260.00 per ft	331.00 per ft
24" deep tops, laminate w/Tread Edge	264.00 per ft	338.00 per ft
24" deep tops, laminate w/Impact Edge	193.00 per ft	281.00 per ft
24" deep tops, laminate w/34S wood edge	296.00 per ft	461.00 per ft
24" deep tops, laminate w/14S wood edge	367.00 per ft	523.00 per ft

Bases

Basic - FPCPB cantilevered base, flat floor mount	\$185.00 each
Basic – FPCPB cantilevered base, sloped floor	\$206.00 each
Select – FPCPS cantilevered base, flat floor mount	\$204.00 each
Select – FPCPS cantilevered base, sloped floor	\$224.00 each

Modesty Panels (Non-continuous)

	<u>Straight</u>	<u>Curved</u>
14" high modesty panel, lam. w/vinyl edge	\$ 122.00 per ft	\$195.00 per ft
14" high modesty panel, lam. w/self edge	139.00 per ft	222.00 per ft
14" modesty panel, lam. w/PVC edge	146.00 per ft	243.00 per ft
14" modesty panel, lam. w/Impact Edge	149.00 per ft	246.00 per ft
14" modesty panel, dimpled steel	107.00 per ft	124.00 per ft
14" modesty panel, perforated steel	115.00 per ft	132.00 per ft
14" modesty panel, perforated wood veneer	293.00 per ft	350.00 per ft
Full Length modesty panel, lam. w/vinyl edge	\$ 168.00 per ft	\$250.00 per ft
Full Length modesty panel, lam. w/self edge	193.00 per ft	285.00 per ft
Full Length modesty panel, lam. w/PVC edge	203.00 per ft	296.00 per ft

- For modesty panels with laminate on both sides, add 25% to the Modesty Panel price (Standard backing is a .030 phenolic backer, except on Perforated Wood Veneer which has veneer both sides).

- For continuous modesty panels, add \$61 to the 14" Mod Panel price or \$68 to the Full Length Mod Panel price.

Power/Data

Add for PowerUp	\$527.00 per module (1 shared module per 2 students)
Add for Under-Surface Power/Data	\$527.00 per module (1 shared module per 2 students)

FIXED SEATING / TABLES

Delivered List Price

JURY BASE SEATING (without tablet arms)
(All models with 360-degree swivel)

		<u>List Price, Delivered</u>	
		<u>Basic</u>	<u>Select</u>
FJSS-1X	1000 Shell, Un-upholstered	\$377.00 per seat	\$404.00 per seat
FJSS-DX	Dorsal Shell, Un-upholstered	439.00 per seat	473.00 per seat
FJSS – PT	Piretti Torsion shell – poly	547.00 per seat	589.00 per seat
FJSS – PT	Piretti Torsion shell - Grade 1	753.00 per seat	810.00 per seat
FJSS – PS	Piretti Stack shell – poly	634.00 per seat	682.00 per seat
FJSS – PS	Piretti Stack shell – Grp 1 fabric	841.00 per seat	903.00 per seat
FJSS-P2T	Piretti 2000 Task, Grp 1 fabric	1052.00 per seat	1133.00 per seat
FJSS-P2M	Piretti 2000 Mgrl, Grp 1 fabric	1177.00 per seat	1269.00 per seat
FJSS-PM	Piretti Managerial, Grp 1 fabric	1574.00 per seat	1697.00 per seat

Upcharges

Urethane arms for Piretti 2000 Task	\$234.00 per seat
Urethane arms for Piretti 2000 Managerial	\$260.00 per seat
Urethane arms for Piretti Managerial	\$246.00 per seat

Seat Slide Mechanisms:

1000 Shell/Dorsal	\$256.00 per seat
Torsion/P.Mgrl	\$293.00 per seat
P2000 Task/P2000 Mgrl	\$267.00 per seat

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SINGLE PEDESTAL TABLET ARM CHAIRS

		<u>List Price, Delivered</u>	
		<u>Basic</u>	<u>Select</u>
FPDS-1S	1000 Shell, unuph., "S" tablet arm	\$314.00 per seat	\$338.00 per seat
FPDS-1F	1000 Shell, unuph., "F" tablet arm	322.00 per seat	346.00 per seat
FPDS-1G	1000 Shell, unuph., "G" tablet arm	471.00 per seat	508.00 per seat
FPDS-1K	1000 Shell, unuph., "K" tablet arm	573.00 per seat	617.00 per seat
FPDS-DS	Dorsal Shell, unuph., "S" tablet arm	382.00 per seat	411.00 per seat
FPDS-DF	Dorsal Shell, unuph., "F" tablet arm	388.00 per seat	417.00 per seat
FPDS-DG	Dorsal Shell, unuph., "G" tablet arm	492.00 per seat	531.00 per seat
FPDS-DK	Dorsal Shell, unuph., "K" tablet arm	627.00 per seat	675.00 per seat
FPDS-PTG-P	Piretti Torsion, Poly, "G" tablet	589.00 per seat	634.00 per seat
FPDS-PTK-P	Piretti Torsion, Poly, "K" tablet	782.00 per seat	844.00 per seat
FPDS-PTG-U	Piretti Torsion, Grp 1, "G" tablet	773.00 per seat	832.00 per seat
FPDS-PTK-U	Piretti Torsion, Grp 1, "K" tablet	966.00 per seat	1041.00 per seat
FPDS-PSG-P	Piretti Stack, Poly, "G" tablet	766.00 per seat	825.00 per seat
FPDS-PSK-P	Piretti Stack, Poly, "K" tablet	971.00 per seat	1046.00 per seat
FPDS-PSG-U	Piretti Stack, Grp 1, "G" tablet	949.00 per seat	1022.00 per seat
FPDS-PSK-U	Piretti Stack, Grp 1, "K" tablet	1155.00 per seat	1244.00 per seat
FPDS-PTG	Piretti 2000 Task, Grp 1, "G" tablet	1269.00 per seat	1366.00 per seat
FPDS-PTK	Piretti 2000 Task, Grp 1, "K" tablet	1512.00 per seat	1629.00 per seat

Upcharges:

Bookrack (#85-6011)	60.00 each
Add for sloped floor	21.00 per seat
Add for plywood core for S or F style tablet arms	110.00 per seat
Riser mount base	No upcharge for Basic; N/A on Select

SEQUENCE SEATING

List Each Delivered

Note: Pricing includes straight beams. For curved beams, see upcharge below.

	<u>Basic</u>	<u>Select</u>
FSEQ-1S 1000 Shell, unuph., "S" tablet arm	\$360.00 per seat	\$388.00 / seat
FSEQ-1F 1000 Shell, unuph., "F" tablet arm	360.00 per seat	388.00 / seat
FSEQ-1G 1000 Shell, unuph., "G" tablet arm	466.00 per seat	500.00 / seat
FSEQ-1K 1000 Shell, unuph., "K" tablet arm	649.00 per seat	699.00 / seat
FSEQ-DS Dorsal Shell, unuph. "S" tablet arm	423.00 per seat	456.00 / seat
FSEQ-DF Dorsal Shell, unuph., "F" tablet arm	421.00 per seat	454.00 / seat
FSEQ-DG Dorsal Shell, unuph., "G" tablet arm	482.00 per seat	520.00 / seat
FSEQ-DK Dorsal Shell, unuph., "K" tablet arm	699.00 per seat	753.00 / seat
FSEQ-PTG-P Piretti Torsion, Poly, "G" tablet arm	581.00 per seat	625.00 / seat
FSEQ-PTK-P Piretti Torsion, Poly, "K" tablet arm	874.00 per seat	941.00 / seat
FSEQ-PTG-U Piretti Torsion, Grp 1, "G" tablet arm	763.00 per seat	821.00 / seat
FSEQ-PTK-U Piretti Torsion, Grp 1, "K" tablet arm	1055.00 p.st	1137.00 / seat
FSEQ-PSG-P Piretti Stack, Poly, "G" tablet arm	809.00 per seat	870.00 / seat
FSEQ-PSK-P Piretti Stack, Poly, "K" tablet arm	1031.00 p.st	1110.00 / seat
FSEQ-PSG-U Piretti Stack, Grp 1, "G" tablet arm	991.00 p.st.	1066.00 / seat
FSEQ-PSK-U Piretti Stack, Grp 1, "K" tablet arm	1215.00 p.st.	1309.00 / seat
FSEQ-PTG Piretti 2000 Task, 1, "G" tablet arm	1227.00 p.st	1322.00 / seat
FSEQ-PTK Piretti 2000 Task, Grp1, "K" tablet arm	1458.00 p. st.	1569.00 / seat

Upcharges:

Add for curved beams	28.00 per seat
Add for plywood core for S or F tablet arms	110.00 per seat
Add for sloped floor	21.00 per seat
Riser mount base	No upcharge for Basic; N/A on Select
Power & Data (G tablet only)	264.00 per seat

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UPCHARGE FOR UPHOLSTERED SEAT AND/OR SEAT & BACK PAD (KI Fabrics)

<u>Seat</u>	<u>Yds/Chair</u>	<u>Grp 1</u>	<u>Grp 2</u>	<u>Grp 3</u>	<u>P1</u>	<u>P2</u>	<u>P3</u>	<u>P4</u>
<u>Add to unupholstered price:</u>								
1000 (seat & back)	0.5	\$172	\$189	\$203	\$222	\$246	\$272	\$300
Dorsal (seat & back)	0.5	\$ 115	\$132	\$149	\$165	\$189	\$215	\$239
<u>Add to Grp 1 fabric price:</u>								
Piretti Stack	0.7		\$21	\$33	\$57	\$78	\$132	\$178
Piretti Torsion	0.75		\$21	\$33	\$67	\$87	\$142	\$189
Piretti 2000 Task	0.75		\$21	\$33	\$67	\$87	\$142	\$189
Pir 2000 Task-UpH Back	1.25		\$33	\$57	\$107	\$145	\$235	\$317
Pir 2000 Mgr'l	1.10		\$29	\$50	\$90	\$124	\$206	\$276
Pir 2000 Mgr'l-UpH Bck	1.35		\$33	\$61	\$115	\$156	\$256	\$342
Pir 1000 Managerial	1.60		\$40	\$74	\$135	\$182	\$300	\$400

LANCASTER LIST PRICING

Seat and back assembly (includes cushioned seat and back, plastic back panel and seat bottom, plastic armcaps, c.o.m. fabric) (19" – 24" seat spacing)

List Delivered

\$293.00 each

	<u>5 Laminates</u>	<u>Other Lam.</u>
Tablet Arm –Standard	\$ 112.00 each	\$137.00 e
Power/Data Option	\$267.00 per seat	
Wood Back Panel (n/a with Power/Data)	\$154.00 per seat	
Accoustical Seat Pan (plastic)	\$ 38.00 per seat	
Wood Armcap (n/a with Sm or Lg Tablet Arms)	\$ 38.00 each	
Cupholder Armcap - Plastic	\$ 28.00 each	
Cupholder Armcap - Wood	\$ 84.00 each	
Plastic End Panel	\$ 20.00 each	
Laminate End Panel	\$ 61.00 each	
Wood Veneer End Panel	\$ 83.00 each	
Seat Number	\$ 4.00 each	
Row Marker	\$ 5.00 each	
Aisle Light	\$ 84.00 each	
ADA Arm (n/a with aisle light or power/data)	\$182.00 each	
Riser Mount (n/a with power & data)	\$ 44.00 per seat	
Sloped Floor Upcharge	\$ 33.00 per seat	
1-seat removable unit	\$199.00 each	
2-seat removable unit	\$239.00 per unit	
3-seat removable unit	\$316.00 per unit	
Group L1 Fabric (new)	\$ 24.00 per seat	
Group L2 Fabric (new)	\$ 28.00 per seat	
Group L3 Fabric (new)	\$ 29.00 per seat	
Group 1 fabric	\$ 37.00 per seat	
Group 2 fabric	\$ 46.00 per seat	
Group 3 fabric	\$ 56.00 per seat	
Pallas P1 fabric	\$ 113.00 per seat	
Pallas P2 fabric	\$146.00 per seat	
Pallas P3 fabric	\$187.00 per seat	
Pallas P4 fabric	\$227.00 per seat	
CA133	\$187.00 per seat	
CA133 (on seating with power & data)	\$510.00 per seat	

Yardage requirement per seat: 1 yard for 19"-24" seats

Testing & orders of less than 10 seats: 1.5 yards

CA133 requires a minimum quantity of 150 seats and min. 14 week lead time.