



Agenda Date: 1/27/16
Agenda Item: 1A

STATE OF NEW JERSEY
Board of Public Utilities
44 South Clinton Avenue, 3rd Floor, Suite 314
Post Office Box 350
Trenton, New Jersey 08625-0350
www.nj.gov/bpu/

AUDITS/RELIABILITY AND SECURITY

IN THE MATTER OF THE RATE CHARGED)
BY ONE CALL CONCEPTS, INC. FOR OPERATION) ORDER
OF THE NEW JERSEY ONE-CALL DAMAGE)
PREVENTION SYSTEM)
) DOCKET NO. AA15090993

Parties of Record:

Thomas Hoff, President, One Call Concepts, Inc.

BY THE BOARD:

The Board of Public Utilities ("Board") has jurisdiction to oversee and enforce the provisions of the Underground Facility Protection Act ("the Act") pursuant to the provisions set forth in N.J.S.A. 48:2-73 et seq. The primary purpose of the Act is to establish the One-Call Damage Prevention System ("the System") for the protection of underground facilities that are used for the conveyance of water, forced sewage, telecommunications, cable television, electricity, oil, petroleum products, gas, optical signals, traffic control, or for the transportation of a hazardous liquid.

Through the Department of Treasury, Division of Purchase and Property, a Request for Proposal was issued to designate a System Operator for the System. On October 15, 2015, after reviewing the report and recommendations of the Evaluation Committee, the Board selected One Call Concepts, Inc. ("OCC" or "the Vendor"), of Hanover, Maryland, as System Operator of the System for a period beginning March 1, 2016 and ending February 28, 2021. Accordingly, the Department of Treasury, Division of Purchase and Property entered into contract No. A40171 ("Contract") with OCC, on behalf of the Board, for the five-year period effective March 1, 2016 through February 28, 2021, including by reference the original solicitation issued, Number 23298, and any addenda thereto, and OCC's bidder's proposal as accepted by the State. This will be OCC's second five year contract with the State to run the One-Call Damage Prevention System.

As System Operator, the Vendor's primary responsibility is to process incoming messages from excavators of planned excavation or demolition activity and send notifications ("Tickets") to underground facility operators with facilities in the area of the proposed activity. The Contract provides that OCC will be compensated for each request for mark-out ("Message") that it

receives and that it will collect this compensation through a per-Ticket charge to underground facility operators. The exact amount of this charge is calculated based upon an estimate, made at the beginning of each contract year, of the average number of Tickets that will be sent for each Message received ("the Ratio"). The Ratio is established to ensure that the charges for Tickets will provide sufficient revenue to pay OCC at the Contract rate of \$7.41 per Message. Because the estimated Ratio for any given year may result in the over-compensation of the System Operator, the Contract also provides that "OCC shall, at the request of NJBPU staff, set a lower charge per Ticket [for the next contract year] if sufficient funds are available from prior 12-month periods or collections."

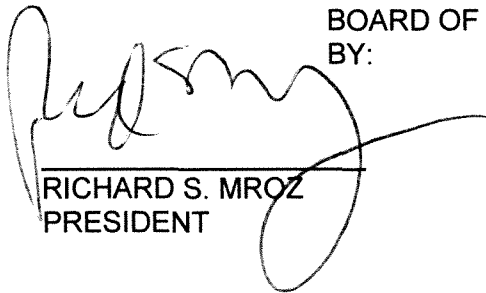
On December 17, 2015, OCC filed a petition with the Board, seeking approval of its initial tariff for facilities protection services, in accordance with approved contract rates which establishes the first year's per Ticket rate at \$1.25. The charge is subject to an annual adjustment, up or down, based upon actual revenues received.

In addition to the Contract rate, the Tariff sets forth rates for other permissible services provided by OCC under the Contract. Any revenue from these charges shall be included by OCC when calculating the annual reconciliation as well as any subsequent rate changes and true-ups.

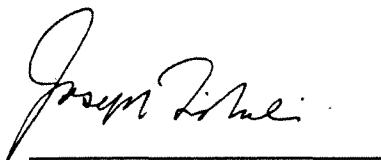
The Board **HEREBY ORDERS** that the rate per Ticket be established at \$1.25 for the first year, the contract rate be established at \$7.41 per message and that OCC's initial tariff be effective as of March 1, 2016.

DATED: *Jan 28, 2016*

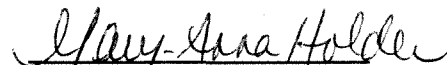
BOARD OF PUBLIC UTILITIES
BY:



RICHARD S. MROZ
PRESIDENT



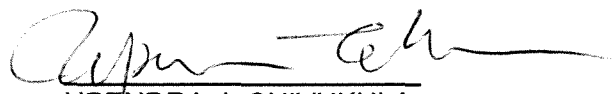
JOSEPH L. FIORDALISO
COMMISSIONER



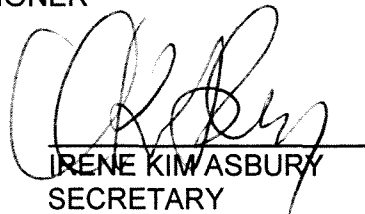
MARY-ANNA HOLDEN
COMMISSIONER



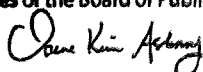
DIANNE SOLOMON
COMMISSIONER



UPENDRA J. CHIVUKULA
COMMISSIONER

ATTEST: 
IRENE KIM ASBURY
SECRETARY

I HEREBY CERTIFY that the within document is a true copy of the original in the files of the Board of Public Utilities



IN THE MATTER OF THE RATE CHARGED BY ONE CALL CONCEPTS, INC. FOR
OPERATION OF THE NEW JERSEY ONE-CALL DAMAGE PREVENTION SYSTEM
DOCKET NO. AA15090993

SERVICE LIST

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ONE CALL CONCEPTS

When safety is on the line.

7223 Parkway Drive
Hanover, MD 21076
www.occinc.com

filed 12/22/15
C 145

17 December 2015

Honorable Irene Kim Asbury
Secretary
Board of Public Utilities
44 South Clinton Avenue
PO Box 350
Trenton, NJ 08625-0350

REC'D
2015 DEC 23 PM 1 43
NJ BPU
AUDITS

Re: New Jersey One-Call Damage Prevention System Tariff Rate change,
Contract number A40171
BPU Docket number AA15090993

Dear Secretary Asbury:

Enclosed for filing with the Board of Public Utilities ("Board") are an original and ten copies of information supporting a Tariff Rate change for the New Jersey One Call Center.

The New Jersey Department of the Treasury {"Treasury"} awarded contract number A40171 for the operation of the New Jersey One Call Center to One Call Concepts, Inc. ("OCC") on November 20th, 2015. Consistent with Treasury's Request for Proposal 16-X-23298 for the One Call Damage Prevention System, OCC provided pricing for five years.

OCC is seeking the Board's approval of the attached proposed tariff for the first year of operation under this contract. The tariff establishes, among other things, a rate for service.

The contract indicates a rate of \$ 7.41 per incoming call. OCC proposes that a tariff rate of \$125 per outgoing message is required to minimize under-collection.

Case mgmt
J. Kane
C. Koshier
Audits

OCC respectfully requests that the Board approve the enclosed tariff at its January 2016 Agenda meeting. We are seeking the Board's authorization to implement the new rate on March 1, 2016.

Thank you for your consideration. Please feel free to contact me directly in the event further information is required.

Yours truly,

A handwritten signature in black ink, appearing to read 'James Holzer', with a long horizontal flourish extending to the right.

James Holzer
Project Manager
One Call Concepts, Inc.



STATE OF NEW JERSEY
 PROCUREMENT BUREAU
 33 WEST STATE ST 9TH FL TRENTON, NJ 08625-0230
 PROFESSIONAL CONTRACT

NEW JERSEY ONE-CALL DAMAGE PREVENTION SYSTEM

NUMBER : A40171
 DATE : 11/20/15
 BUYER : PATRICK SLACK
 PHONE : (609) 984-1359
 EFFECTIVE DATE : 03/01/16
 EXPIRATION DATE : 02/28/21
 T-NUMBER : T2655
 CONTRACTOR : ONE CALL CONCEPTS INC

PAGE: 1

ONE CALL CONCEPTS INC
 7223 PARKWAY DRIVE
 SUITE 210
 HANOVER

MD 21078

VENDOR NO. : 521273782 00
 VENDOR PHONE : (410)712-0082
 FEIN/SSN : 521273782
 REQ AGENCY : 822050
 PROCUREMENT BUREAU
 AGENCY REQ NO. :
 PURCH REQ NO. : 1041711
 FISCAL YEAR : 16
 COMMODITY CODE : 96291
 SOLICITATION # : 23298
 BID OPEN DATE : 08/18/15

TERM CONTRACT FROM: 03/01/16 TO: 02/28/21 ESTIMATED AMOUNT: \$ 800,000.00

1. ORDERING PERIOD: CONTRACT BEGINNING ORDERING PERIOD IS:03/01/16
 CONTRACT ENDING ORDERING PERIOD DATE IS:02/28/21
2. F.O.B. POINT: DESTINATION
3. DELIVERY DELIVERY WILL BE MADE WITHIN AS SPECIFIED ELSEWHERE UNLESS SPECIFIED DIFFERENTLY ON EACH LINE OR UNLESS AN ALTERNATE DELIVERY SCHEDULE IS INDICATED. AN ALTERNATE DELIVERY SCHEDULE IS ENCLOSED HEREIN: YES
4. CASH DISCOUNT TERMS: CASH DISCOUNT TERMS ARE 00.00% DAYS.
5. PERFORMANCE BOND: PERFORMANCE BOND REQUIRED: YES ; DATE REQUIRED 03/01/16
 AMOUNT \$1,500,000 ; PERCENT OF CONTRACT 10.00%
6. RETAINAGE: RETAINAGE PERCENT IS 0.00%
7. COOPERATIVE PROC: THIS CONTRACT IS AVAILABLE FOR POLITICAL SUBDIVISION USE UNDER THE COOPERATIVE PROCUREMENT PROGRAM NO
8. BID REFERENCE NO: YOUR BID REFERENCE NUMBER IS:
9. AWARDED LINES: YOU WERE AWARDED 6 LINES FROM THE SOLICITATION NUMBER 23298 .
 THESE LINES ARE INCLUDED AS A PART OF THIS CONTRACT.

ALL TERMS AND CONDITIONS AS A PART OF SOLICITATION NUMBER 23298 INCLUDING ANY ADDENDA THERETO AND ALSO INCLUDING THE BIDDER'S PROPOSAL AS ACCEPTED BY THE STATE ARE INCLUDED HEREIN BY REFERENCE AND MADE PART HEREOF EXCEPT AS SPECIFIED HEREIN

THIS IS NOTICE OF ACCEPTANCE BY THE DIRECTOR OF THE DIVISION OF PURCHASE AND PROPERTY ACTING FOR AND ON BEHALF OF THE STATE OF NEW JERSEY, OF THE OFFER REFERENCED ABOVE BY YOUR FIRM WHOSE NAME AND ADDRESS APPEAR ABOVE.

BUYER

DATE

FOR DIRECTOR

DATE

DIVISION OF PURCHASE AND PROPERTY

USING AGENCIES CANNOT PROCESS INVOICES FOR PAYMENT OF DELIVERED GOODS AND/OR SERVICES UNTIL THE PROPERLY EXECUTED BOND HAS BEEN RECEIVED AND ACCEPTED BY THE PURCHASE BUREAU.

VENDOR COPY

PRICE SHEET		PROFESSIONAL CONTRACT			
PROCUREMENT BUREAU PURCHASE BUREAU STATE OF NEW JERSEY 33 WEST STATE ST 9TH FL PO BOX 230 TRENTON NJ 08625-0230		NUMBER : A40171 T-NUMBER : T2855		PAGE 2	
UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: 822019 / S001 MANAGEMENT & ADMINISTRATION, BPU BUDGET AND FINANCE 44 S CLINTON AVE 9TH FL TRENTON NJ 08625		CONTRACTOR: ONE CALL CONCEPTS INC			
LINE NO.	COMMODITY/SERVICE DESCRIPTION	ESTIMATED QUANTITY	UNIT	UNIT PRICE OR PERCENT DISCOUNTS	EXTENDED AMT IF APPLICABLE
00001	COMMODITY CODE: 982-91-075983 [MISCELLANEOUS SERVICES, NO. 2 (NOT...)] ITEM DESCRIPTION: ALL INCLUSIVE FIRM FIXED PRICE FOR MARKOUT/SERIAL NUMBER - YEAR 1	1	EACH	\$ 7.41	
00002	COMMODITY CODE: 982-91-075983 [MISCELLANEOUS SERVICES, NO. 2 (NOT...)] ITEM DESCRIPTION: ALL INCLUSIVE FIRM FIXED PRICE FOR MARKOUT/SERIAL NUMBER - YEAR 2	1	EACH	\$ 7.41	
00003	COMMODITY CODE: 982-91-075983 [MISCELLANEOUS SERVICES, NO. 2 (NOT...)] ITEM DESCRIPTION: ALL INCLUSIVE FIRM FIXED PRICE FOR MARKOUT/SERIAL NUMBER - YEAR 3	1	EACH	\$ 7.41	
00004	COMMODITY CODE: 982-91-075983 [MISCELLANEOUS SERVICES, NO. 2 (NOT...)] ITEM DESCRIPTION: ALL INCLUSIVE FIRM FIXED PRICE FOR MARKOUT/SERIAL NUMBER - YEAR 4	1	EACH	\$ 7.41	
00005	COMMODITY CODE: 982-91-075983 [MISCELLANEOUS SERVICES, NO. 2 (NOT...)] ITEM DESCRIPTION: ALL INCLUSIVE FIRM FIXED PRICE FOR MARKOUT/SERIAL NUMBER - YEAR 5	1	EACH	\$ 7.41	
00006	COMMODITY CODE: 982-91-075983 [MISCELLANEOUS SERVICES, NO. 2 (NOT...)] ITEM DESCRIPTION: NEW JERSEY ONE-CALL DAMAGE PREVENTION SYSTEM. LITIGATION SUPPORT (SECTION 3.7)	1	HOUR	\$ 50.00	