



**STATE OF NEW JERSEY**  
**Board of Public Utilities**  
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Trenton, New Jersey 08625-0350  
[www.nj.gov/bpu/](http://www.nj.gov/bpu/)

CABLE TELEVISION

IN THE MATTER OF THE PETITION OF VERIZON ) ORDER  
NEW JERSEY, INC. FOR CERTIFICATION OF )  
CAPABILITY TO PROVIDE CABLE TELEVISION )  
SERVICE TO 60 PERCENT OF HOUSEHOLDS IN )  
NINE MUNICIPALITIES ) DOCKET NO. CO17050548

**Parties of Record:**

**Richard C. Fipphen, Esq., Assistant General Counsel, Verizon New Jersey, Inc.**  
**Dennis C. Linken, Esq., Scarinci Hollenbeck, on behalf of Comcast**  
**Sidney A. Sayovitz, Esq., Schenck, Price, Smith & King, on behalf of Cablevision/Altice**  
**Stefanie A. Brand, Esq., Director, New Jersey Division of Rate Counsel**

**BY THE BOARD:**

On May 16, 2017, Verizon New Jersey, Inc. ("Verizon") filed a petition with the Board of Public Utilities ("Board"), pursuant to N.J.S.A. 48:5A-30(d) and N.J.A.C. 14:18-15.7, seeking approval of its certification that it is capable of providing cable television service to at least 60 percent of the households in nine municipalities: the City of Elizabeth, the Borough of Fort Lee, the Borough of Glen Ridge, the Township of Irvington, the Borough of Milltown, the City of New Brunswick, the City of Orange Township, the Borough of Tavistock and the Township of Teaneck. Notice was provided, pursuant to N.J.A.C. 14:18-15.7(b)(2), to the nine municipalities and the cable television company or companies serving the municipalities. On June 12, 2017, Verizon withdrew its request for approval of its certification for the Borough of Fort Lee and the City of Orange Township, reducing the approval request to seven municipalities.

On December 18, 2006, Verizon was granted a system-wide cable television franchise by the Board, to provide cable television service, pursuant to the State Cable Television Act, N.J.S.A. 48:5A-1 et seq. (the "Act") in Docket No. CE06110768. On January 30, 2014, the Board issued Verizon a renewal system-wide franchise in Docket No. CE13080756. The Board issued an order of amendment to the renewal system-wide cable television franchise on July 23, 2014; a second order of amendment to the renewal system-wide cable television franchise on July 22, 2015; a third order of amendment to the renewal system-wide cable television franchise on November 30, 2016; and a fourth order of amendment to the renewal system-wide cable

television franchise on January 25, 2017. On May 8, 2017, Verizon added the City of Corbin City and the City of Estell Manor to its system-wide cable television franchise. Through filings as provided in N.J.A.C. 14:18-14.14(a), Verizon is currently authorized to provide service to 385 municipalities. The Act, as amended, allows for the granting of competitive system-wide franchises for providers of cable television service by the Board. Prior to the passage of the amendments to the Act, cable television providers negotiated with each municipality separately for the grant of municipal consent, and then petitioned the Board for a certificate of approval to provide service within that municipality. Since the passage of the amendments to the Act, cable television companies now have a choice of continuing under the municipal consent based franchise system or proceeding under the system-wide cable television franchise option.

Each cable television company operating in the State of New Jersey must pay franchise fees to each municipality in which it provides service. Currently, an incumbent cable operator operating under a municipal consent based franchise pays franchise fees each year in the amount of 2 percent of the gross revenues from all recurring charges in the nature of subscription fees paid by subscribers within the municipality for its cable television reception service, as such term is defined by N.J.S.A. 48:5A-3(e). The Act, as amended, requires that the holder of a system-wide cable television franchise pay to each municipality served each year a sum equal to 3.5 percent of gross revenues derived from cable television service charges or fees paid by subscribers in the municipality to the system-wide cable television franchisee. N.J.S.A. 48:5A-30(d). In addition, an amount not to exceed one-half of one percent of those gross revenues must be remitted to the State Treasurer for a "CATV Universal Access Fund" to offset basic cable television service rates for seniors and disabled persons. N.J.S.A. 48:5A-30(d). N.J.S.A. 48:5A-30(d) further provides that once a system-wide cable television franchise holder certifies that it is capable of providing service to at least 60 percent of the households within a municipality that is served by an incumbent cable television provider, and the Board approves that certification, the existing cable television company must also pay the increased franchise fee.

In conjunction with this statutory requirement, and in support of its petition, Verizon filed an Affidavit of Malkia J. Henson, Director, Network Engineering and Operations, Verizon, explaining the methodology used in calculating the percentage of households where Verizon is capable of providing cable television service. The affidavit states that Verizon first identified the number of residential addresses passed by Verizon's network and served by Verizon's cable television facilities, which were validated as capable of receiving Verizon's services ("FiOS"). Because the Act, as amended, requires the franchise operator to identify the percentage of households rather than addresses, Verizon performed additional calculations to convert the data on validated addresses to reflect household data by utilizing information from the 2000 and 2010 U.S. Census. Verizon then projected the number of occupied households as of December 31, 2016 by comparing the number of households in 2000 and 2010, and adjusting that trend forward to the 2016 date. Verizon also multiplied its FiOS validated residential address counts in the filing by the estimated occupancy rates for 2016 to estimate the households in each town that were capable of being provided FiOS service. Verizon divided these projected household numbers by the total number of estimated households in each municipality as of December 31, 2016 as calculated in the first step. Verizon provided a list of the final calculations, which demonstrated the percentage of occupied households where Verizon is capable of providing cable television service: In the City of Elizabeth, 76 percent; in the Borough of Glen Ridge, 100 percent; in the Township of Irvington, 100 percent; in the Borough of Milltown, 97 percent; in the City of New Brunswick, 78 percent; in the Borough of Tavistock, 100 percent; and in the Township of Teaneck, 86 percent.<sup>1</sup>

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<sup>1</sup>See Appendix "I" attached.

Board Staff ("Staff") has reviewed the petition and supporting documentation. As part of its analysis, Staff performed its own calculations to project the data forward to December 31, 2016 and estimate the number of households within the City of Elizabeth, the Borough of Glen Ridge, the Township of Irvington, the Borough of Milltown, the City of New Brunswick, the Borough of Tavistock and the Township of Teaneck for the purpose of converting Verizon's FiOS validated residential address data to households capable of receiving FiOS service. As part of this review, staff compared both Verizon's projections and its own projections against those provided by the U.S. Census Bureau as part of its annual American Community Survey household data projections. Staff also reviewed several aspects of Verizon's service capabilities. This review included an analysis of whether Verizon's central offices/wire centers serving the City of Elizabeth, the Borough of Glen Ridge, the Township of Irvington, the Borough of Milltown, the City of New Brunswick, the Borough of Tavistock and the Township of Teaneck had been converted to Video Serving Offices which are FiOS capable, as well as an analysis of Verizon's capability of serving residential households of all types, including one to four family structures located in underground utility service areas within a particular municipality and MDU structures located in both aerial and underground utility service areas within a particular municipality.

Furthermore, Staff reviewed additional data from Verizon demonstrating that the MDUs in the affected municipalities were not just passed by Verizon's cable television service, but capable of being provided cable television service if a resident requested it. Staff's review of MDU service capability also focused on important issues highlighted in Executive Order No. 25 (2006), which supplemented anti-redlining elements of the Act, as amended. Verizon also provided data indicating that no MDUs or any units within a particular MDU were included unless they could be provided service at the time they were included in the certification. Verizon represented that only households within MDUs that were able to be served upon request of a resident were counted towards the 60 percent certification. Verizon also provided a current status of additional MDUs which are not currently capable of being provided FiOS service, but where access agreements have been successfully negotiated. In each case, additional survey, engineering, or design work is underway, but not yet complete.

Based on Staff's recommendation and the Board's review of the information provided in support of the petition, the Board accepts Verizon's certification that it is capable of providing service to at least 60 percent of the households in municipalities currently served by a cable television company that operates under a municipal consent in the City of Elizabeth, the Borough of Glen Ridge, the Township of Irvington, the Borough of Milltown, the City of New Brunswick, the Borough of Tavistock and the Township of Teaneck and **HEREBY APPROVES** Verizon's certification. Attached as Appendix "I" is a list of the seven municipalities where Verizon is capable of providing cable service to more than 60 percent of the households in the municipality that is currently provided with cable service by another cable company, and the percentage of households where FiOS available in each.

Each cable television operator currently operating in the City of Elizabeth, the Borough of Glen Ridge, the Township of Irvington, the Borough of Milltown, the City of New Brunswick, the Borough of Tavistock and the Township of Teaneck approved under Verizon's certification is **HEREBY REQUIRED** to pay to each municipality each year a sum equal to 3.5 percent of gross revenues, as such term is defined by N.J.S.A. 48:5A-3(x), derived from cable television service charges or fees paid by subscribers in the municipality to the cable television franchisee, and an additional amount not to exceed one-half of one percent of those gross revenues to the State Treasurer for a "CATV Universal Access Fund" to offset basic cable television service rates for

low income (Pharmaceutical Assistance to the Aged and Disabled eligible) seniors and disabled persons.

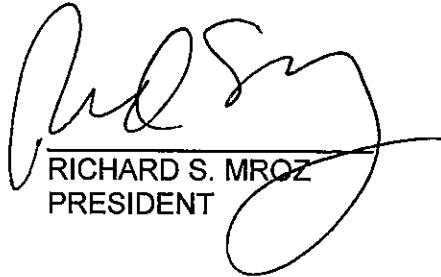
Cable television operators may begin implementation of the increased franchise fee collection from their subscribers up to, but no later than, 90 days following the effective date of this Board Order approving the certification, pursuant to N.J.A.C. 14:18-15.7(d) and N.J.S.A. 48:2-40.

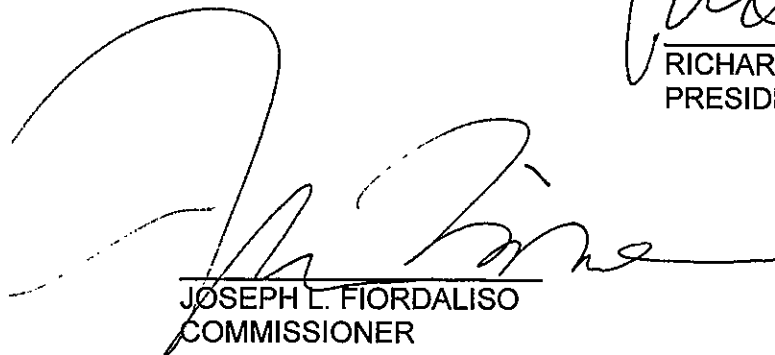
Cable television operators shall notify each municipality, the Division of Rate Counsel and the Office of Cable Television & Telecommunications in writing of the effective date of the increased franchise fee.

This Order shall be effective on July 10, 2017.

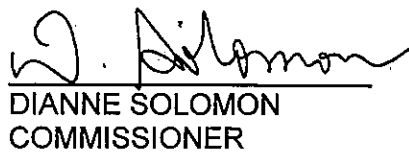
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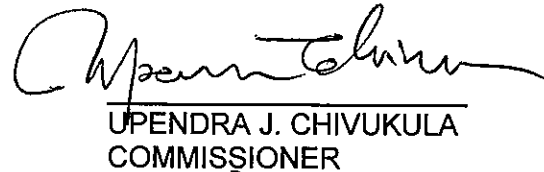
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BY:

  
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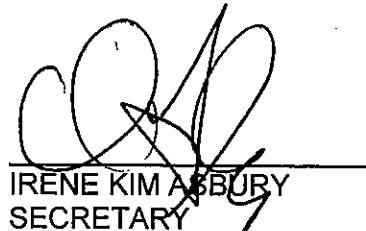
  
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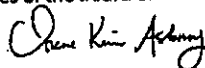
  
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ATTEST:

  
IRENE KIM ABBEY  
SECRETARY

I HEREBY CERTIFY that the within document is a true copy of the original in the files of the Board of Public Utilities



APPENDIX "I"

<b>Municipality</b>	<b>County</b>	<b>Percentage</b>
City of Elizabeth	Union	76%
Borough of Glen Ridge	Essex	100%
Township of Irvington	Essex	100%
Borough of Milltown	Middlesex	97%
City of New Brunswick	Middlesex	78%
Borough of Tavistock	Camden	100%
Township of Teaneck	Bergen	86%

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CERTIFICATION OF CAPABILITY TO PROVIDE CABLE TELEVISION SERVICE TO 60  
PERCENT OF HOUSEHOLDS IN NINE MUNICIPALITIES

BPU DOCKET NO. CO17050548

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