

Transitional Aid Application for Calendar Year 2023
Division of Local Government Services
Department of Community Affairs

General Instructions: This application must be submitted in its entirety by March 31, 2023, for funding consideration under this program. Information contained in the application is subject to independent verification by the Division. Refer to Local Finance Notice 2023-3 when preparing this application for specific instructions and definitions and review the Submission Checklist on Page 19 of this application and listed on Page 7 of the Local Finance Notice.

Name of Municipality:	Paterson	County:	Passaic
Contact Person:	Kathleen M. Long	Title:	Business Administrator
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I. Aid History

List amount of Transitional Aid received for the last three years, if any:

CY 2022	CY 2021	CY 2020
\$17,810,000	\$20,952,500	\$24,650,000

II. Aid Request for Application Year: (All municipalities currently operating under a Transitional Aid MOU are advised that a decrease from prior year funding should be anticipated.)

Amount of aid requested for the Application Year:	\$25,000,000 General Operating + \$5,000,000 AG request re Police \$30,000,000 Total
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If not seeking a decrease, a letter from the Mayor is required. See Local Finance Notice 2023-3

III. Submission Requirements

The following items must be submitted with, or prior to, submission of this application. Indicate date of submission of each.

Item	Date Submitted to DLGS
2023 Annual Financial Statement	4/15/2023
2022 Annual Audit	August 2023
2022 Corrective Action Plan	August 2023
Application Year Introduced Budget	TBD
Budget Documentation Submitted to Governing Body	TBD




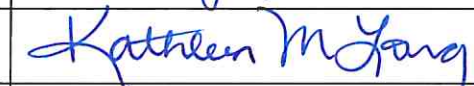
IV.A Application Certification

The undersigned herewith certify that they have reviewed this application and, individually, believes the contents to be true and accurately portray the circumstances regarding the municipality's fiscal practices and need for financial assistance. By submitting the application, the municipality acknowledges that the law provides that the decision of the Director regarding aid awards is final and not subject to appeal.

Official	Signature	Date
Mayor/Chief Executive Officer		3/28/23
Governing Body Presiding Officer		3/28/23
Chief Financial Officer		3/21/23
Chief Administrative Officer		3/28/23

IV.B CY 2022 Transitional Aid Recipients Applying in 2023

CY 2022 Municipalities operating under a Memorandum of Understanding ("MOU") must certify that they are in substantial compliance with all conditions and requirements of the MOU.

Official	Signature	Date
Mayor/Chief Executive Officer		3/28/23
Governing Body Presiding Officer		3/28/23
Chief Financial Officer		3/21/23
Chief Administrative Officer		3/28/23

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V-A. Explanation of Need for Transitional Aid

Explain the circumstances that warrant Transitional Aid in narrative form. Include factors that result in a constrained ability to raise sufficient revenues to meet budgetary requirements, and if such revenues were raised, how it would jeopardize the fiscal integrity of the municipality.

When Mayor Andre Sayegh assumed office in July 2018, the City of Paterson struggled in poor financial health for reasons ranging from a historical legacy of decline, limited revenue, numerous obligatory expenses, and inaction on tough decisions. The Sayegh Administration has made great strides in addressing many of these challenges, but now faces new ones in 2023 from increased expenses outside of the city's control, leading to an anticipated budget gap of \$16 million. But for large increases in health insurance (\$10M), pension (\$1M), and solid waste expenses (\$5M), Paterson would have been on track for requesting the 85% of last year's transitional aid award, as we have done for the past few years. Nevertheless, the Administration is focusing on options to increase revenue and decrease expenses, actively seeking support from the City Council in order to limit the amount of transitional aid required from the State of New Jersey.

A LEGACY OF DECLINE

While the City of Paterson has a storied history as the first industrial city in the United States, it has fallen victim over the last 60 years to the same decline in manufacturing and industry that has devastated countless cities across the country. In particular, the loss of its once significant corporate base has led to a sharp decline in rateables for city government. Simultaneously, the closed factories and shuttered businesses have led to loss of income for many families. The U.S. Census Bureau estimates the median household income in Paterson is \$48,540, with over a quarter of the population living in poverty.

This has contributed to an increased need for the very city services that are perennially cut in tough financial times -- social services and housing programs to support the unemployed, underemployed and their families; inexpensive yet high-quality health care; police officers and recreation programs to combat crime; emergency services and anti-overdose medicine for those struggling with addiction, to name a few. These social programs support, complement, or mitigate the required services for any municipality - public works, engineering/roads/sewer, police and fire, library, municipal court, licensing and inspections, etc.

The city further struggles with the abundance of tax exempt property owned by local schools as well as county, state, and federal governments, accounting for approximately 28% of city property. Through this combination of factors, expenses annually and significantly outpace revenue, even when the city operates, as is does now and since the pandemic, in a streamlined capacity. But Paterson continues to take steps to mitigate its historical legacy and increase revenue.

REVENUE – FEE INCREASES; GRANTS; CANNABIS; ECONOMIC DEVELOPMENT

Beginning in late 2022, the Administration directed its departments to review thoroughly any fees associated with its licenses, inspections, and permits, attempting to increase revenue generated by about \$500,000 for the CY23 budget. The Administration is also updating our sewer connection fee using new usage and debt service calculations, as well as instituting an escrow process for the financial review of PILOT agreements, allocating the expense to the institution requesting the PILOT, not the taxpayers of Paterson.

We continue to make efforts to return Municipal Court revenue to pre-pandemic levels of revenue collection. This includes meeting regularly with police and municipal court officials to troubleshoot issues around tickets, fully instituting electronic ticketing for all departments, and supporting the hiring of staff as the Court has received approval in Spring 2023 to return fully to in-person sessions. In the meantime, the City is utilizing American Rescue Plan funding to bridge the gap in lost revenue due to the COVID pandemic; if the City did not choose this path, the budget gap would be closer to \$18.5M.

In addition to raising revenue from fees, Mayor Sayegh has tasked all departments to think creatively about how to fund government operations. For many departments, this means prioritizing grants to grow programs and services. The Administration has invested in professional grant writers, which has yielded \$14M in grant funding for 2021, and \$11M in 2022, some of which offsets current spending, but most of which is isolated to new programmatic endeavors.

Paterson first welcomed the cannabis industry in FY20 when the city provided letters of support to applicants for medical cannabis licenses, and in TY20, the City instituted an ordinance to collect revenue from these entities as allowable by state law. In CY21, Paterson began actively supporting applicants for recreational cannabis licenses, especially in the areas of cultivation, manufacturing, and dispensing/retail. In CY22, Paterson amended our previous ordinance to include revenue from these new recreational cannabis businesses as state regulations were promulgated, as well as establish numerous licenses for each category of application. Due to the length of time to establish a cannabis business after receiving the necessary licenses, Paterson can only anticipate about \$200,000-\$300,000 in new license application revenue in CY23, for a total of \$2M when you include annual license fees and transfer tax revenue from an existing medical cannabis business, which expanded into recreational sales in 2022. As this demonstrates, the inclusion of future annual license revenue and the 2% transfer tax on cannabis income will greatly help the city's budget in future years, likely at a minimum of \$4M beginning in CY24.

While the above progress is important, the City of Paterson needs more development to increase revenue through taxation, and due to numerous historical incentive programs, including the Garden State Growth Zone initiative, which grants 20-year, and now 30-year, automatic abatements, the City will not fully capitalize on most private investments for many years to come. Paterson is witnessing historic growth in residential, commercial, and mixed-use development, with \$1 billion in projects appearing before the Planning Board and Zoning Board of Adjustment since the start of the Sayegh Administration, as well as \$130 million in projects resulting from the NJ Economic Development Authority Economic Redevelopment and Growth (ERG) tax credits.

Transitional aid supports the City while the Sayegh Administration continues to reinvent the City's corporate base.

OBLIGATORY EXPENSES

Properly managing the City's obligatory expenses has been a priority of the Sayegh Administration, especially after inheriting a structural deficit and no reserves. Since 2018, the Administration has limited non-contractual salary increases and expenses, limited hiring to the most important within department/divisions as evaluated by Directors and the Business Administrator, and prioritized maintaining its CAMPS civil service system to lay the groundwork for a formal reduction-in-force (RIF) if necessary.

But obligatory expenses remain – including salary/wage expenses (salary, pension, and insurance) that account for 73% of the operating budget – as well as statutory expenditures, debt service, and reserve for uncollected taxes, all totaling about 95% of the budget. Therefore, the City truly operates in an incredibly lean manner, focusing on actively managing the budget in two important areas – hiring and overtime. Firstly, the City aggressively manages the creation of new positions, requiring detailed analysis from department directors justifying the request to grow their budgets and limiting hires to gaps in essential services, revenue-generating positions, or those supported by grants. Secondly, the City requires preapprovals for non-emergency overtime, and has even begun to limit special operations from the police department – an area of heavy overtime spending historically – unless there is specific data demonstrating need. This strategy helped Paterson decrease non-COVID overtime spending from \$8M in 2021 to \$5.5M in 2022 citywide.

MAKING THE TOUGH DECISIONS

In the past, the necessary political will did not exist to make large-scale, structural changes to Paterson's spending. Mayor Sayegh and the current City Council changed this trajectory, and began to make tough decisions beginning

in FY2019, when the Administration and City Council worked together to 1) switch from a self-insured health plan to the State Health Benefits Plan (SHBP) for employees, and 2) create a self-liquidating sewer utility.

- Had the City not accomplished the health insurance conversion, its operating budget would have increased by at least \$8.5M in FY19 (mid-year implementation), close to \$18M in FY20, and scores of millions in total since its January 2019 implementation. While the City was immediately challenged by police and fire unions through litigation, the City maintains that we are providing substantially similar medical and prescription benefits under the new plan at a much reduced rate for taxpayers, and the City won numerous appeals with these arguments. The City is still working with a mediator to conclude this litigation with the police and fire unions, focusing on the prescription plan portion of the SHBP conversion. Additionally, with this change to SHBP, the City performed an audit of Chapter 78 contributions to ensure full collection, as well as an audit of health benefits to eliminate ineligible employees, spouses, and dependents in the new SHBP plan.
- Creating a sewer utility removed approximately \$5 million of sewer expense from the annual operating budget. Notwithstanding the adjustments made by the City Council in 2021 as to how the expenses are allocated to ratepayers, the utility remains in effect and is self-liquidating. It also captures the full cost of sewer operations.

Difficult decision-making continued in FY20 as the COVID-19 pandemic crisis crippled revenue in the last third of the year. The Administration froze spending and hiring, planned for a potential reduction in force, and in collaboration with the Division of Local Government Services and the City Council, instituted a reversion to a calendar year budget year with a July-December 2020 transition year. The reversion allowed the City to transition to regular tax lien sales instead of needing to rely on accelerated tax sales in the same fiscal year.

The difficult decision-making will continue in CY23, as the Mayor and his Administration have presented the City Council with numerous steps to take to address our budget gap, including an additional 2% tax levy increase in the CY23 budget, supplementing the 2% tax levy increase already obligated per Paterson's MOU, for a total of a 4% tax levy increase. Raising taxes is never the first choice for elected officials, but Mayor Sayegh understands the importance of this difficult decision-making for the future of Paterson. The Mayor is encouraging the City Council to support this effort, as it only amounts to an additional \$70 tax increase on the standard 2% tax increase (\$155) for the municipal portion of the tax bill on the average assessed value home (total of \$225 for 4%).

SUMMARY

The important yet tough decisions to utilize political capital and change the trajectory of financial decision-making were essential to Paterson reducing the need for transitional aid. Unfortunately, they address only a few of the numerous challenges facing Paterson in a "normal year," let alone this extremely challenging year.

Consequently, the City of Paterson still requires substantial Transitional Aid from the State of New Jersey to provide continued stability to the city's operations and services while the Administration and Council again work together to grow revenues, limit expenses, and make government more efficient.

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V-B. Demonstration of Revenue Loss/Substantial Cost Increase

Show: (1) specific, extraordinary revenue losses, but not as the aggregate of many revenues line items; and (2) specific, extraordinary increases in appropriations, but not as the aggregate of many appropriation line items. Describe the item in the cell below each entry. If applicable, indicate in the description of the extraordinary increase in expenditure if the increase was the result of a policy decision made by the municipality (i.e. a back-loaded debt service schedule, deferred payment, costs associated with additional hires, etc.)

Revenue or Appropriation	2021 Value	2022 Value	Amount of Loss/Increase
MUNICIPAL COURT	\$5,000,000	\$2,500,000	- \$2,500,000
Description: Decreased revenue due to COVID-19 pandemic.			
SOLID WASTE COLLECTION	\$12,000,000	\$14,000,000	\$2,000,000
Description: Increased appropriation with new contract			
Description:			
Description:			
Description:			
Description:			

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V-C. Actions to Reduce Future Need for Aid

Detail the steps the municipality is taking to reduce the need for future aid. Include details about shared services and consolidation, long-term cost cutting and enhanced revenue plans, impact of new development, potential for grants to offset costs, and estimated short and long-term annual savings.

These steps should demonstrate initiatives taken to bring structural balance to the Municipality's finances and shall include, but are not limited to the following:

Use additional pages if necessary

- Efforts to bring economic development to the Municipality; and
- A plan to constrain or reduce staffing costs through collective negotiation, attrition, consolidation, restructuring, or other personnel actions; and
- A plan to eliminate, reduce or constrain the costs of non-essential services and activities; and
- A plan to maximize recurring revenues, including, as appropriate: updating fees, fines and penalties; maximizing enforcement of delinquencies; and selling surplus land and property; and
- A plan to address findings contained in various audits, investigations, and reports with respect to the Municipality, including municipal audits, applicable State Comptroller and State Auditor reports and audits, federal program audits, and other audits as identified by the Director.

CUTTING COSTS

- **Exploring numerous solid waste bid variations**

In early 2022, the City of Paterson began to prepare the bid specifications for a new solid waste contract, as our three-year contract and two option years concluded at the end of June 2022. The priority was trying to elicit responses from more than one bidder, which had been the only outcome in the past. As part of this process, the City changed from a citywide bid to a three-zone bid, which would allow small companies to participate by bidding on only one geographic zone if desired. Unfortunately, this did not lead to more competition and the one bid submitted (from our current vendor) included a general increase of over 150% over the previous contract. Paterson had no choice but to discard this bid, sign a 6-month extension with the current vendor in June 2022, and try again to find both more competition from bidders and more savings by adjusting the bid.

In mid-2022, Paterson again redesigned the bid specifications, keeping the zone format, but removing commercial waste pickup and including the Housing Authority pickups as a separate bidding option. With the removal of commercial pickup, we had hoped for at least \$2 million in savings to the total cost for the first year, but saw only \$614,000 in reduced cost and the same one bidder. We once more signed an emergency extension with the current vendor in December 2022 until June 2023, and have been working once again to find savings and adjust the bid.

Most recently, for the past six months, as part of removing the commercial component from the bid, we explored ways to charge a commercial trash fee without assessing a similar fee on residential properties. Unfortunately, the law does not allow for this option, so we reconvened a conversation about bid specification design to try once more to recruit more bidders and decrease costs. This all-hands-on-deck conversation led to two new potential options for savings: 1) reducing pickups in the downtown area to two days a week instead of six, with the Special Improvement District providing pickups on the other days as part of a collaboration with the Department of Public Works, and 2) eliminating free curbside bulk pickup in the bid, but allowing for

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bulk drop off at the City Yard for residents for a small fee, or curbside pickup for a larger fee, all handled by the Department of Public Works, not the outside vendor. These modifications will be part of the next bid, which we expect to release in April, and we hope it might lead to a multimillion-dollar reduction. We will have to extend again with our current vendor yet again, so even if we realize the savings expected, only a small portion will be seen in CY23.

- **Operational Assessment – Public Works, Tax Assessor, Purchasing, Personnel, Economic Development**

Paterson contracted with Matrix Consulting Group to perform an operational assessment on the above departments, which is currently underway. The scope of work includes an overall review of current staffing levels and technology use; “best practices” comparison with at least three peer municipalities; exploring potential shared services outside of the city and with other government entities; consolidation of fleet management between DPW and Fire Departments; and potential privatizing of services, such as recycling, snowplowing, park maintenance/landscaping. We anticipate recommendations by mid-2023.

- **Unfilled vacancies, department restructuring, overtime approvals**

It has been standard policy of the Sayegh Administration to scrutinize every new hire, as well as stagger new hiring from vacancies in each budget year to cut overall costs. This scrutiny also extends to reviewing the necessity of continuing positions after employee retirements. Department Directors understand this review should take place with each retirement, and numerous departments have reconfigured their tables of organization when attrition allows, consolidating positions and distributing work more evenly.

Since 2018, the Administration has also attempted different methods of managing overtime. Before the pandemic, the Office of the Business Administrator instituted a policy requiring pre-approval of all overtime, including public works and public safety, which continues to this day. Beginning in CY21 and continuing in CY22 and CY23, the CFO and Business Administrator have been meeting regularly with heavy-users of overtime, including police and public works, to brainstorm ways to reach service goals while also limiting overtime spending. This strategy helped Paterson decrease non-COVID overtime spending from \$8M in 2021 to \$5.5M in 2022 citywide.

- **Finance Department leading collective bargaining agreement (CBA) negotiations**

The City’s Finance Department has become a key player in all of our recent labor negotiations, unlike in previous sessions prior to the pandemic. Their involvement and expertise allow the City to emphasize affordability in comparison to long-term revenue and expense projections, as well as help place our financial offers in comparison to the contracts of other like communities. This has been especially important during our public safety negotiations, where we have reduced legacy costs by negotiating the removal of large scale leave time payouts like “terminal leave.” This work will continue in the next round of negotiations, which for many recently resolved contracts, begins again in CY23.

- **Energy Savings Improvement Program/ Electric Vehicle Roll-Out**

The City of Paterson received grant-funded technical support from Sustainable Jersey to work with a firm through New Jersey’s Clean Energy Program to create a Local Government Energy Audit (LGEA) for all city facilities. This roadmap to long-term financial savings through energy upgrades was completed in March 2021. With those audits in hand, the City of Paterson created a RFP in late 2022 for Energy Services Companies (ESCOs) to create an Energy Savings Plan (ESP) and Energy Savings Improvement Program (ESIP) to implement many of these findings. The City of Paterson is awarding this contract in Spring 2023, and anticipates close to \$500,000 in annual savings to energy expenses, which would in turn fund the debt

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service on the capital upgrades. After about dozen years, the City would realize those annual savings in the operating budget.

Additionally, Paterson has used bond funding, supplemental Transitional Aid from CY21, and revenue from Uniform Construction Code to replace 30 gas vehicles with electric ones, utilizing Board of Public Utilities, DEP, and other funding credits to purchase additional vehicles and create charging station infrastructure for these vehicles. This project has already led to decreased gas and maintenance costs.

INCREASING REVENUE

- **Updated/new fees**

As noted earlier, city departments must regularly examine and increase existing fees for licenses, inspections, permits, and other services as appropriate. In Spring 2023, the Administration is beginning with increasing fees from the Fire Department, Health Division, and Department of Public Works.

The City realized \$2.5M in the CY22 sewer utility budget from sewer connection fees. In CY23, the Administration is presenting an updated calculation of the sewer connection fee as required by law, and anticipates an increase of about \$250,000 in overall fees.

- **Cannabis**

The City has also endorsed the cannabis industry, which is beginning to take root. While the city already supported the vertically integrated medical licenses, our local provider, Green Thumb Industries, is now providing medicinal as well as recreational cannabis. In fact, last year, our one local cannabis entity paid \$865,661.00 in taxes to the City. That said, only half the year of recreational cannabis was available to be taxed. In the last quarter of 2022, the city received \$447,865.37 in taxes—so our preliminary estimates are that we can expect up to \$1.5M in new tax revenue. We also have reviewed 4 new cultivation licenses, one manufacturer, and 1-2 additional dispensaries. The hope is that this new influx of cultivators and dispensaries will help increase this new annual tax revenue by 2-3 times what we are already projecting.

SHARED SERVICES AND CONSOLIDATION

- **Fire Restructuring, Civilianization; Police Civilianization**

The Public Safety Fire Division, under the leadership of Chief Brian McDermott, has continued to think creatively about streamlining expenses without reducing services.

- In FY19, the Division reduced their overall table of organization to more appropriate levels - supporting 366 positions for firefighters, down from 385 in 2020.
- In TY20/CY21, the Division fully implemented its plan to manage the majority of the City's fleet, ranging from the Health Department, Community Improvements, UCC, and Community Development, providing tremendous savings and efficient service. Additionally, the Fire Division is also consulting with the Department of Public Works to identify inefficiencies in their processes and create a more cost effective and service oriented environment.
- Finally, the City began working with the Fire Division in late 2022 to cost-out the potential savings from civilianizing Paterson's EMS – which is currently fully staffed by firefighters. This project will not provide immediate savings, as such large-scale civilianization is complex and will take time to implement. Paterson would plan to launch this project in conjunction with natural attrition from

anticipated retirements over the next few years. The Division and Chief McDermott are poised to work with NJ Civil Service Commission to also pilot a component of this project – allowing civilian EMTs to use experience gained as part of Paterson civilian EMS as a first step to become a firefighter. The potential long-term cost savings of such a civilianization project could be substantial.

In CY21, the Police Division began civilianizing numerous clerical positions to save on officer overtime and return police officers to police functions. The Division delayed hiring replacement officers after a round of retirements to help offset the new civilian positions in the CY21 budget. These positions include one for budgeting/account management, two in property and evidence, one in training, and one in the near future for body-worn camera compliance. In CY22, an audit of the Police Division by Police Executive Research Forum (PERF) was completed which suggested additional positions for civilianization. After receiving those initial results, the City looks to dig deeper on the staffing component in CY23, performing a more detailed staffing study to analyze further opportunities to civilianize as well as suggested staffing of sworn personnel.

- **Shared Services Agreements**

The Sayegh Administration continues to explore additional shared services agreements with partner entities to increase services while minimizing expenses.

- County of Passaic – As part of quarterly meetings for Passaic County Business Administrators with the County Administrator, Paterson became aware of and is currently examining potential shared service of auto maintenance services that might supplement our current in-house work, especially for Public Works vehicles. At this meeting, Paterson also began conversations with a few other municipalities about potential shared service opportunities – including utilizing Paterson’s expertise in fire apparatus repair – and will look to implement a pilot program in CY23.
- Paterson Public Schools (PPS) – The Administration has been actively negotiating an updated agreement with PPS since September 2022. It looks to build on the current shared use of facilities for PPS sports teams and Paterson recreation programs by adding 1) a commodity resale agreement for PPS use of Paterson’s fueling depot for gas, which will decrease cost for PPS, with small admin fee to Paterson; 2) snow removal agreement where Paterson will plow PPS property, use PPS property, and charge PPS an amount less than what PPS currently pays, increasing revenue to Paterson, and 3) recycling agreement where Paterson will pick-up PPS recycling in exchange for a fee and decreased costs to PPS.
- Neighboring municipalities EMS – Paterson Fire Division currently provides ambulance service to the residents of Haledon, North Haledon, Prospect Park, and William Paterson University, at no cost to the towns/entities, recouping money only by billing patients. This soft billing contributed \$3.4M to Paterson’s budget in CY22, with another \$300,000 still in process and anticipated. Projections for CY23 suggest an increase of about \$500,000 due to implemented efficiencies in billing timelines. While these agreements cover some of the expenses related to the service, the City in CY23 is negotiating to include fees to be paid by the neighboring municipality to support administrative and capital expenses of the service provided. Additionally, the Fire Division currently bills for mutual aid EMS support to other towns not currently under a shared service agreement, raising about \$250,000 in revenue in CY22 from Woodland Park and Elmwood Park. This could increase as our Fire Division looks to negotiate a formal shared service agreement with Woodland Park.
- Housing Authority – An updated agreement in CY23 will look to ensure reimbursement for numerous city services, including public safety, solid waste, and recycling collection at housing complexes not already covered by a PILOT agreement. Legal research is underway.

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- Paterson Parking Authority (PPA) – The City and PPA currently disagree as to the validity of an outdated shared service agreement that provided a \$400,000 annual payment to Paterson, last provided in part in TY20. That notwithstanding, the City looks to negotiate an updated agreement with PPA in CY23 that includes reimbursements for numerous city services, including public safety and solid waste collection.

IMPACT OF NEW BUSINESS AND DEVELOPMENT

It is difficult to estimate potential revenue from increased economic development, especially as most projects are covered under the automatic tax abatements through the Garden State Growth Zone initiative, but Paterson is actively engaged in this area and below are some highlights of these efforts:

- *Building permits/smaller projects:* Over the last few years, the City’s construction department has seen increased investments in building permits, ranging from new construction permits to home repairs in electric, gas, water, general alterations. Data show that permits for total alterations were \$9.7M in 2018, \$20M in 2019, \$15.5M during the COVID year of 2020, but increased to \$72M in 2021. This trend continued in 2022, for a total of \$73.4M.
- *Planning/Zoning Board of Adjustment projects:* Paterson is witnessing historic growth in residential, commercial, and mixed-use development. The City has tracked all development applications since 2018. In 2018, when the Sayegh Administration first took office, we received approximately \$165M in proposed development projects. In 2019, this rose significantly to close to \$390M in proposed development projects. In 2020, this dropped to approximately \$238M in development projects, but this was also at the height of the COVID pandemic. In 2021, total development applications rose to close to \$380M, translating into over a billion dollars’ worth of development and redevelopment projects being proposed in the City of Paterson at that time. In 2022, this number dropped to \$78.4M, but already in 2023, that number of total project costs for applicants has risen to \$136.6M— putting us on track for over \$1.5B in proposed development in total under the Sayegh Administration by the end of 2023.
- The Sayegh Administration continues to implement several important public-private partnership projects utilizing \$175M in ERG state tax credits. These include the restoration of historic Hinchliffe Stadium, valued at \$103M and set to open in Spring 2023, which also includes 74-units of adjacent senior housing, a daycare center, and parking garage. These tax credit projects also include a \$47M mixed-use parking garage located at the Paterson Train Station, in the heart of downtown, and a \$26M mixed-use parking and affordable housing project called Argus Ellison Development that will provide 74 units of affordable housing and a lower-level parking garage to house veterans and grandparents raising grandchildren. The City has also sold several formerly contaminated sites and has replaced existing derelict land with creative projects that will benefit the public good by providing new parks, play spaces, a school, and mixed use development.

V-D. Discussion of Health Benefits

Skip this section if using SHBP. If not using SHBP, explain why the municipality's current health benefits plan is cheaper, or what other reasons exist to reject this alternative. Additionally, list all brokers (primary broker or risk manager, all co-brokers, and sub-brokers) together with their compensation for the current and prior two fiscal years. Compensation must be disclosed in this section whether provided directly by the municipality or as a commission from the insurance provider. It is the municipality's right, and obligation, to determine whether the broker is compensated with commission in order to fully complete this section. If commissions are being earned, provide both how the commission is calculated (percentage of premium or self-insurance) and the actual \$ value of the commission received in each year.

N/A

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VI. Historical Fiscal Statistics

Item	2021	2022	Introduced Application Year
1. Property Tax/Budget Information			
Municipal tax rate	\$2.618	\$2.703	\$2.797
Municipal Purposes tax levy	\$160,270,486	\$163,324,734.85	\$169,923,054
Municipal Open Space tax levy	\$ 0	\$	\$
Total general appropriations	\$268,343,690	\$321,419,575.86	\$270,551,158
2. Cash Status Information			
% Of current taxes collected	94.82%	95.75%	%
% Used in computation of reserve	96.00%	95.75%	94.74%/%
Reserve for uncollected taxes	\$10,710,781	\$11,967,715.50	\$13,025,320
Total year end cash surplus	\$ 0	\$	
Total non-cash surplus	\$ 0	\$	
Year-end deferred charges	\$ 0	\$	
3. Assessment Data			
Assessed value (as of 1/10)	\$6,121,731,879	\$6,078,150,782	\$6,074,629,921
Average Residential Assessment	\$197,089	\$196,134	\$195,367
Number of tax appeals granted	1,130		
Amount budgeted for tax appeals	\$1,000,000	\$1,000,000	\$1,000,000
Refunding bonds for tax appeals	\$	\$	\$
4. Staffing Levels			
Total Number of Sworn Police -	419	419	408
Total S&W Expenditures	\$42,000,000	\$42,000,000	\$44,500,000
Class 2 and Class 3 Officers			
Total S&W Expenditures			
Uniformed Fire - Staff Number	365	366	368
Total S&W Expenditures	\$40,500,000	\$39,500,000	\$43,000,000
Number of Other Full-time Employees	689	689	689
Total S&W Expenditures	\$27,500,000	\$27,500,000	\$29,000,000
Number of Other Part-time Employees	540	540	540
Total S&W Expenditures	\$2,500,000	2,800,000	\$3,000,000

5. Impact of Proposed Tax Levy

			Amount
Current Year Taxable Value			6,074,629,921
Introduced Tax Levy			169,923,054
Proposed Municipal Tax Rate	2.797	Average Res. Value (#3 above)	195,367
Current Year Taxes on Average Residential Value (#3 above)			5,464.41
Prior Year Taxes on Average Residential Value			5,301.99
Proposed Increase in average residential taxes			162.42

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VII. Application Year Budget Information

A. Year of latest revaluation/reassessment

2014

A1. Most current equalized ratio

67.98

B. Proposed Budget – Appropriation Cap Information

- Item**
- Was an appropriation cap index rate ordinance adopted last year?
If YES: % that was used
 - Amount of appropriation cap bank available going into this year
 - Is the Application Year budget at (appropriation) cap?
If NO, amount of remaining balance
 - Does the Application Year anticipate use of a waiver to exceed the appropriation cap?
If YES, amount:

	Yes	No
		X
%		
\$		
		X
\$		
		X
\$		

C. List the five largest item appropriation increases:

Appropriation	Prior Year Actual	Application Year Proposed	\$ Amount of Increase
Insurance	\$37,675,000	\$47,000,000	\$10,000,000
Solid Waste	\$13,500,000	\$17,000,000	\$3,500,000
Pension	\$29,004,080	\$30,581,758	\$1,577,678

D. List all new property tax funded full-time positions planned in the Application Year:

Department/Agency	Position	Number	Dollar Amount

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- E. Display projected tax levies, local revenues (not grants), anticipated (gradually reduced) Transitional Aid, total salary and wages, and total other expenses projected for the three post-application years:

	Tax Levy	Local Revenues	Transitional Aid	Total S&W	Total OE
First year	169,923,054	10,000,000	15,138,181	115,500,000	89,960,895
Second year	173,321,515	12,000,000	15,138,181	117,810,000	91,760,112
Third year	176,787,945	12,000,000	15,138,181	121,166,200	93,595,315

VIII. Financial Practices

A. Expenditure controls and practices:

Question	Yes	No
1. Is an encumbrance system used for the current fund?	x	
2. Is an encumbrance system used for other funds?	x	
3. Is a general ledger maintained for the current fund?	x	
4. Is a general ledger maintained for other funds?	x	
5. Are financial activities largely automated? If so, please identify system being used.	x	
6. Does the municipality operate the general public assistance program?		x
7. Are expenditures controlled centrally (Yes) or de-centrally by dept. (No)?	x	
8. At any point during the year are expenditures routinely frozen?		x
9. Has the municipality adopted a cash management plan?	x	
10. Have all negative findings in the prior year's audit report been corrected? If not, be prepared to discuss why not in your application meeting.	x	

B. Risk Management: Indicate ("x") how each type of risk is insured.

Coverage	JIF/HIF	Self	Commercial
General liability		x	
Vehicle/Fleet liability		x	
Workers Compensation		x	
Property Coverage			x
Public Official Liability			x
Employment Practices Liability			x
Environmental			x
Health	SHBP x		

C. 1) Salary and Employee Contract Information (when more than one bargaining unit for each category, use average):

Question	Police	Fire	Other Contract	Non-Contract
Year of last salary increase	CY2023	CY2022	CY2022	CY2022
Average total cost percentage increase	3%	3.2%	2%	2%
Last contract settlement date	4/21/17	7/01/2022	Various	
Contract expiration date	7/31/19	12/131/2023	Various	

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2) Explain, if any, actions that have been taken or are under consideration for the Application Year:

Action	Police	Fire	Other Contract	Non-Contract
Furloughs (describe below)				
Wage Freezes (describe below)				
Layoffs (describe below)				

D. Tax Enforcement Practices:

Question	Yes	No
1. Did the municipality complete its accelerated tax sale by December 31, if included in 2023 budget? If not, please include a letter from the tax collector explaining why he/she failed to complete the sale in a timely manner and what the impacts were on cash flow and lost investment earnings.		X
2. When was the last foreclosure action taken or tax assignment sale held: Date:	11/29/18	
3. On what dates were tax delinquency notices sent out in 2022: Date:	10/1/2022	
4. Date of last tax sale: Date:	12/08/22	

E. Specialized Service Delivery:

If the answer to either question is "Yes," provide (as an appendix) a cost justification of maintaining the service without changes.

Service	Yes	No
Sworn police or firefighters are used to handle emergency service call-taking and dispatch (in lieu of civilians)		X
The municipality provides rear-yard solid waste collection through the budget		X

F. Other Financial Practices

1. Amount of interest on investment earned in:

2021	\$84,297	2022	\$333,111	Anticipated Application Year:	\$425,000
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2. List the instruments in which idle funds are invested:

3. What was the average return on investments during 2022?	.95%
4. Left Blank Intentionally	
5. The name and firm of the municipality's auditor?	Wielkotsz & Company LLC
6. When was the last time the municipality changed auditors?	2019

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G. Status of Collective Negotiation (Labor) Agreements: List each labor agreement by employee group, contract expiration date, and the status of negotiations of expired contracts.

Employee Group	Expiration Date	Status of Negotiations of Expired Agreement
DPW Blue – AFSCME, Local 2272	December 31, 2022	Pending
Police Motor Pool – CWA, Local 463	June 30, 2023	
Crossing Guards – United Service Workers IUJAT, Local 74	June 30, 2024	
Dispatcher/Telecommunications – Teamsters, Local 125	June 30, 2024	
DPW Supervisors – AFSCME, Local 3474	December 31, 2022	Pending
Firefighters – Paterson Firefighters Association	December 31, 2023	
Fire Battalion Chiefs	June 30, 2019	Pending – in negotiations
Fire Captains	June 30, 2019	Pending – in negotiations
Fire Deputy Chiefs	June 30, 2019	Pending – in negotiations
Health – AFSCME, Local 430	December 31, 2023	
Law	June 30, 2019	Pending – in negotiations
Library – AFSCME, Local 2903	December 31, 2022	Pending
Library Supervisors – AFSCME, Local 3474B	December 31, 2022	Pending
Police PBA	June 30, 2019	Pending – in negotiations
Police SOA	June 30, 2019	Pending – in negotiations
White Collar – AFSCME, Local 3724	December 31, 2022	Pending
White Collar Supervisors – AFSCME, Local 3474A	December 31, 2022	Pending

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H. Tax Abatements. Please provide a detailed discussion of any short-term or long-term tax abatements that are currently in place or are currently being negotiated including the following information:

Project Name/Property	Type of Project	2022 PILOT Billing	2022 Assessed Value	2022 Taxes If Billed in Full at 2021 Total Tax Rate	Term of Tax Abatement
Aspen Hamilton	PILOT	\$91,257.00	\$3,737,800.00	\$154,520.65	40 Years
Brooks Sloate	PILOT	\$174,304.00	\$11,760,000.00	\$486,158.40	15 Years
Colt Arms	PILOT	\$418,430.00	\$13,570,000.00	\$560,983.80	50 Years
Congdon Mills	PILOT	\$88,609.00	\$3,736,200.00	\$154,454.51	25 Years
Seniors Tower Paterson	PILOT	\$100,000.00	\$6,632,000.00	\$274,166.88	30 Years
INCCA-Triangle Village	PILOT	\$175,230.00	\$14,561,600.00	\$601,976.54	50 Years
Jackson Slater/Martin DePorres	PILOT	\$215,424.00	\$4,160,000.00	\$171,974.40	50 Years
Madison Ave Apts	PILOT	\$168,285.00	\$6,926,200.00	\$286,329.11	50 Years
Paterson Housing Authority	PILOT	\$49,082.00	\$123,984,200.00	\$5,125,506.83	Var. Abate
Great Falls	PILOT	\$241,258.00	\$7,928,200.00	\$327,751.79	20 Years
446-460 E 19 th St	PILOT	\$25,402.00	\$2,985,900.00	\$123,437.11	30 Years
Belmont/McBride Towers	PILOT	\$39,179.00	\$4,605,300.00	\$190,383.10	30 Years
Hope '98 N Main St Scattered	PILOT	\$68,409.00	\$8,762,700.00	\$362,250.02	30 Years
Hope '98 Beech St	PILOT	\$34,102.00	\$2,304,800.00	\$95,280.43	30 Years
Hope '98 Van Houten St	PILOT	\$32,166.00	\$4,030,200.00	\$166,608.47	30 Years

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Rising Dove Senior Apts	PILOT	\$30,812.00	\$5,076,100.00	\$209,845.97	40 Years
Belmont 2007 H.A.	PILOT	\$19,322.00	\$4,954,300.00	\$204,810.76	30 Years
Christopher Hope '99	PILOT	\$112,814.00	\$1,721,000.00	\$71,146.14	30 Years

H (cont'd) Tax Abatements - **20 YEAR EOA ABATEMENT**

Project Name/Property	2021 Assessed Value	<u>2021 Taxes If Billed in Full at 2020 Total Tax Rate</u>
JCM 15-27 ARLINGTON LLC	\$51,300.00	\$51,300.00
JCM 14-20 ARLINGTON LLC	\$84,100.00	\$84,100.00
22-28 ARLINGTON CV20 LLC	\$69,000.00	\$229,000.00
JCM INVESTORS 1012, LLC	\$20,500.00	\$20,500.00
251 5TH AVENUE	\$57,600.00	\$57,600.00
HAUS MANAGEMENT GROUP LLC	\$85,400.00	\$229,800.00
HAUS MANAGEMENT GROUP LLC	\$45,900.00	\$46,900.00
HAUS MANAGEMENT GROUP LLC	\$495,000.00	\$991,800.00
326-332 E 16TH STREET, LLC	\$105,600.00	\$138,700.00
289 E 17 TH STREET, LLC	\$11,900.00	\$11,900.00
289 E 17 TH STREET, LLC	\$58,000.00	\$116,100.00
JCM INVESTORS 1012, LLC	\$232,200.00	\$232,200.00
JCM INVESTORS 1012, LLC	\$21,900.00	\$216,900.00
198-200 HARRISON GFSE20, LLC	\$21,900.00	\$216,900.00
425-431 11 TH AVE GFSE20, LLC	\$112,700.00	\$112,700.00
SC AUCTION HOLDINGS, LLC	\$174,400.00	\$284,400.00
210-220 GOVERNOR, LLC	\$47,600.00	\$47,600.00
210-220 GOVERNOR, LLC	\$18,700.00	\$18,700.00
210-220 GOVERNOR, LLC	\$29,000.00	\$29,000.00
210-220 GOVERNOR, LLC	\$28,700.00	\$28,700.00
JCM 196 ROSA GRAHAM, LLC	\$24,500.00	\$24,500.00
JCM INVESTORS 1012, LLC	\$21,600.00	\$25,400.00
JCM INVESTORS 1012, LLC	\$35,800.00	\$44,100.00
FLORIO ENTERPIRSES, LLC	\$243,600.00	\$243,600.00
FLORIO ENTERPIRSES, LLC	\$74,700.00	\$74,700.00

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SILK CITY DEVELOPMENT, LLC	\$17,300.00	\$17,300.00
359-367 HAMILTON CV 2019, LLC	\$150,000.00	\$200,000.00
FLORIO ENTERPIRSES, LLC	\$22,700.00	\$22,700.00
FLORIO ENTERPIRSES, LLC	\$22,700.00	\$22,700.00
FLORIO ENTERPIRSES, LLC	\$22,700.00	\$22,700.00
40 12 th AVENUE HOLDINGS, LLC	\$33,500.00	\$33,500.00
JCM 47-49 GODWIN, LLC	\$27,800.00	\$27,800.00
100 CARROLL STREET CV BRIDGE, LLC	\$23,400.00	\$23,400.00
146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00
146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00
146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00
146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00
144-155 FAIR STREET DEV, LLC	\$99,600.00	\$99,600.00
JCM 116-118 FAIR STREET, LLC	\$70,500.00	\$89,900.00
JCM 118 HAMILTON, LLC	\$23,700.00	\$23,700.00
SAFI, LLC	\$134,600.00	\$134,600.00
370 BROADWAY, LLC	\$314,000.00	\$1,064,000.00
370 BROADWAY, LLC	\$213,200.00	\$213,200.00
370 BROADWAY, LLC	\$155,300.00	\$155,300.00
370 BROADWAY, LLC	\$179,400.00	\$204,600.00
FLORIO ENTERPRISES	\$129,500.00	\$129,500.00
39-43 16TH LLC	\$54,700.00	\$71,100.00
JCM INVESTORS 1012, LLC	\$4,700.00	\$4,700.00
JCM INVESTORS 1012, LLC	\$13,700.00	\$45,700.00
JCM INVESTORS 1012, LLC	\$6,800.00	\$6,800.00
PARK AVENUE RENTALS, LLC	\$41,000.00	\$46,500.00
PARK AVENUE RENTALS, LLC	\$40,600.00	\$46,500.00
PARK AVENUE RENTALS, LLC	\$121,800.00	\$46,100.00
94-96 16 TH AVENUE GFSE20, LLC	\$16,400.00	\$16,400.00
94-96 16 TH AVENUE GFSE20, LLC	\$17,500.00	\$17,500.00
77-91 PARK AVENUE BRIDGE, LLC	\$41,600.00	\$41,600.00
77-91 PARK AVENUE BRIDGE, LLC	\$76,900.00	\$41,600.00
77-91 PARK AVENUE BRIDGE, LLC	\$76,900.00	\$76,900.00
FABIAN-ALEXANDRIA, LLC	\$1,241,200.00	\$3,637,700.00
111 WASHINGTON STREET REALTY, LLC	\$148,000.00	\$172,000.00
114-118 ELLISON ST. PROJECT, LLC	\$467,200.00	\$1,260,000.00
162 MAIN, LLC	\$196,900.00	\$1,325,000.00

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75-81 ELLISON STREET	\$406,900.00	\$3,414,500.00
165-169 BARCLAY STREET, LLC	\$132,000.00	\$142,000.00
STILL OWNED BY ST. JOE'S, TRANSFERRING	\$62,500.00	\$62,500.00
BARCLAY URBAN RENEWAL, LLC	\$25,000.00	\$25,000.00
/JCAL DEVELOPMENT GROUP	\$24,200.00	\$24,200.00
BARCLAY URBAN RENEWAL, LLC	\$99,200.00	\$99,200.00
BARCLAY URBAN RENEWAL, LLC	\$134,700.00	\$134,700.00
BARCLAY URBAN RENEWAL, LLC	\$125,000.00	\$125,000.00
BARCLAY URBAN RENEWAL, LLC	\$62,500.00	\$62,500.00
BARCLAY URBAN RENEWAL, LLC	\$97,700.00	\$97,700.00
BARCLAY URBAN RENEWAL, LLC	\$13,300.00	\$13,300.00
BARCLAY URBAN RENEWAL, LLC	\$51,800.00	\$51,800.00
BARCLAY URBAN RENEWAL, LLC	\$24,100.00	\$24,100.00
ABBY 2012, LLC	\$32,000.00	\$32,000.00
ABBY 2012, LLC	\$77,400.00	\$77,400.00
LARAMA HOMES REALTY, LLC	\$48,300.00	\$48,300.00
LARAMA HOMES REALTY, LLC	\$50,500.00	\$50,500.00
859 MAIN STREET, LLC	\$35,200.00	\$35,200.00
859 MAIN STREET, LLC	\$158,800.00	\$158,800.00
859 MAIN STREET, LLC	\$79,400.00	\$79,400.00
ABUROUMI, MAHMOND	\$158,800.00	\$158,800.00
ABUROUMI, MAHMOND	\$79,400.00	\$79,400.00
859 MAIN STREET, LLC	\$32,100.00	\$32,100.00
STRAIGHT STREET PROPERTIES, LLC	\$69,400.00	\$79,400.00
STRAIGHT STREET PROPERTIES, LLC	\$74,100.00	\$84,100.00
STRAIGHT STREET PROPERTIES, LLC	\$337,100.00	\$347,100.00
STRAIGHT STREET PROPERTIES, LLC	\$62,500.00	\$72,500.00
STRAIGHT STREET PROPERTIES, LLC	\$62,500.00	\$72,500.00
STRAIGHT STREET PROPERTIES, LLC	\$62,500.00	\$72,500.00
PATERSON MEDICAL PLAZA	\$342,700.00	\$367,700.00
PATERSON MEDICAL PLAZA	\$171,050.00	\$171,050.00
STRAIGHT STREET PROPERTIES, LLC	\$101,800.00	\$101,800.00
STRAIGHT STREET PROPERTIES, LLC	\$62,200.00	\$62,200.00
216-224 SPRING STREET HOLDINGS, LLC	\$34,000.00	\$41,300.00
216-224 SPRING STREET HOLDINGS, LLC	\$45,000.00	\$62,200.00
216-224 SPRING STREET HOLDINGS, LLC	\$36,800.00	\$134,300.00
216-224 SPRING STREET HOLDINGS, LLC	\$45,300.00	\$53,800.00

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188-200 21 ST STREET, LLC	\$211,100.00	\$755,600.00
188-200 21 ST STREET, LLC	\$243,100.00	\$690,600.00
RAMADY REALTY, LLC	\$506,600.00	\$729,000.00
941 MAIN STREET, LLC	\$157,200.00	\$157,200.00
941 MAIN STREET, LLC	\$78,600.00	\$78,600.00
941 MAIN STREET, LLC	\$58,000.00	\$71,400.00
BUFFALO & MAIN, LLC	\$738,300.00	\$738,300.00
BUFFALO & MAIN, LLC	\$79,400.00	\$79,400.00
BUFFALO & MAIN, LLC	\$152,400.00	\$152,400.00
1010 SOUTH PATERSON PLAZA, LLC	\$50,200.00	\$442,700.00
1010 SOUTH PATERSON PLAZA, LLC	\$118,700.00	\$145,200.00
1010 SOUTH PATERSON PLAZA, LLC	\$58,800.00	\$72,100.00
1010 SOUTH PATERSON PLAZA, LLC	\$58,400.00	\$72,100.00
1010 SOUTH PATERSON PLAZA, LLC	\$158,800.00	\$722,400.00
1010 SOUTH PATERSON PLAZA, LLC	\$158,800.00	\$882,900.00
GAETA CLASS RECYCLING CENTER, LLC	\$45,900.00	\$48,100.00
GAETA CLASS RECYCLING CENTER, LLC	\$33,900.00	\$33,900.00
GAETA CLASS RECYCLING CENTER, LLC	\$34,200.00	\$34,200.00
GAETA CLASS RECYCLING CENTER, LLC	\$153,400.00	\$242,000.00
BEDKAS REALTY, LLC	\$600,000.00	\$2,311,300.00
SEVAN ASSOCIATES	\$77,300.00	\$77,300.00
SEVAN ASSOCIATES	\$41,400.00	\$41,400.00

H (cont'd) Tax Abatements - **5 YEAR EOA ABATEMENT**

Project Name/Property	2021 Assessed Value	<u>2021 Taxes If Billed in Full at 2020 Total Tax Rate</u>
SILK CITY DEVELOPMENT, LLC	\$28,200.00	\$91,900.00
SILK CITY DEVELOPMENT, LLC	\$35,400.00	\$101,200.00
SILK CITY DEVELOPMENT, LLC	\$9,900.00	\$43,600.00
JCM PROPERTIES, LLC	\$6,300.00	\$79,800.00
JCM PROPERTIES, LLC	\$7,300.00	\$92,300.00
JCM PROPERTIES, LLC	\$7,300.00	\$92,300.00
JCM INVESTORS 1012, LLC	\$18,300.00	\$18,300.00
SILK CITY DEVELOPMENT	\$14,400.00	\$68,900.00
SILK CITY CV IV, LLC	\$13,900.00	\$140,000.00
SILK CITY DEVELOPMENT	\$16,200.00	\$60,000.00

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JCM PROPERTIES XIV, LLC	\$16,200.00	\$25,300.00
JCM PROPERTIES, LLC	\$25,300.00	\$81,300.00
SCDH II DCV 2019, LLC	\$17,000.00	\$136,100.00
SILK CITY CV III	\$17,100.00	\$150,100.00
JCM PROPERTIES XIX	\$16,300.00	\$70,700.00
SILK CITY DEVELOPMENT, LLC	\$22,900.00	\$113,000.00
SILK CITY DEVELOPMENT, LLC	\$29,300.00	\$149,700.00
JCM INVESTORS 1012, LLC	\$45,900.00	\$58,200.00
JCM PROPERTIES XIV, LLC	\$25,500.00	\$106,000.00
PARAGON NJ PROPERTIES, LLC	\$22,400.00	\$22,400.00
TORIBIO, ILVIN, & TORRES, JIMENEZ	\$20,500.00	\$20,500.00
JCM 2019N CV1	\$12,500.00	\$12,500.00
PARAGON NJ PROPERTIES	\$8,200.00	\$8,200.00
SILK CITY DEVELOPMENT, LLC	\$20,800.00	\$94,900.00
SILK CITY DEVELOPMENT, LLC	\$20,100.00	\$20,100.00
SILK CITY DEVELOPMENT, LLC	\$20,800.00	\$146,700.00
JCM PROPERTIES XIV, LLC	\$15,200.00	\$102,200.00
SILK CITY DEVELOPMENT, LLC	\$14,600.00	\$26,600.00
SILK CITY DEVELOPMENT, LLC	\$19,500.00	\$59,400.00
ASHLEY & NICHOLAS VERTEUIL	\$43,800.00	\$303,000.00
TOCAS-CHAVEZ, OMAR	\$33,500.00	\$168,200.00
BREA KIRZZARYS A & BURGOS DIOGENES	\$31,900.00	\$31,900.00
VRAPI, SKENDER & VRAPI, ALBANA	\$53,000.00	\$189,200.00
JCM INVESTORS 1012, LLC	\$36,600.00	\$208,200.00
JCM PROPERTIES VIII, LLC	\$36,600.00	\$198,700.00
AZ PROMISE, LLC	\$43,300.00	\$154,900.00
MICHAEL BUENO	\$46,100.00	\$196,500.00
JCM PROPERTIES XV11	\$39,100.00	\$118,300.00
OXFORD HOMES, LLC	\$33,300.00	\$33,300.00
OXFORD HOMES	\$112,600.00	\$145,900.00
SCDH II CV II 2019, LLC	\$29,800.00	\$139,300.00
PENA NUNEZ, CARLOS	\$56,300.00	\$201,700.00
COMMUNITY ASSET PREVENTION CORP	\$34,800.00	\$151,500.00
MOHAMMED T. ISLAM	\$42,200.00	\$52,600.00
JCM PROPERTIES XIV, LLC	\$42,400.00	\$159,800.00
GOSWAMI, KRISHNA & GANESH CHANDRA	\$42,200.00	\$88,900.00
DISCOVER REALTY CORP	\$41,100.00	\$153,100.00

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LANTIGUA, ANA & FANA, ANTONIO	\$52,300.00	\$52,300.00
ABUROUMI, MAHMOUD	\$75,000.00	\$418,600.00
WAYNE AVE REALTY, LLC	\$55,800.00	\$362,600.00
REDWOOD PROPERTY, LLC	\$42,200.00	\$112,200.00
ARAFAT, KAZI EASIR	\$35,400.00	\$35,400.00
NEW JERSEY HOLDING VI, LLC	\$35,400.00	\$35,400.00
72 LAUWE AVE, LLC	\$19,000.00	\$19,900.00
SILK CITY DEVELOPMENT	\$58,700.00	\$188,700.00
NAZIRI, TILA AND HAJI	\$40,700.00	\$150,300.00
RAPAIC, MILAN	\$82,100.00	\$183,600.00
ABRANTES, ROBERTO C. & JENNY	\$81,300.00	\$162,300.00
RAMIREZ, JACINTO	\$79,600.00	\$196,500.00
ESPINAL, HECTOR & LOZADA, MAIRNE	\$77,900.00	\$221,000.00
SANCHEZ-VENEGAS, MERCELINO E	\$75,400.00	\$178,000.00
RODRIGUEZ, JERRY	\$94,000.00	\$218,800.00
CUELLAR, DENNIS	\$83,800.00	\$284,300.00
SILK CITY DEVELOPMENT & RESTORATION	\$162,600.00	\$162,600.00
HIRSCH, CHARLES E & NORMA B DBA WAITE STREET ASSOCIATES, LLC	\$3,146,300.00	\$5,455,900.00
RODRIGUEZ, ALESST & NUNENEZ A.A. JR.	\$57,600.00	\$181,200.00
NESSA BUILDERS	\$59,000.00	\$59,000.00
BENZAN AYBAR, JAVIER	\$52,200.00	\$165,300.00
PENA, MARIE A.	\$62,100.00	\$242,900.00
VERA CRUZ	\$46,100.00	\$59,600.00
SILVA, GLADYS & PAULO	\$47,300.00	\$165,000.00
ENSUNCHO, WINSTON	\$46,100.00	\$111,700.00
POMPEY, TERRANCE	\$29,000.00	\$132,000.00
LLANOS MESTANZA, IVAN	\$56,900.00	\$196,400.00
111 E 22 ND ST, LLC	\$51,800.00	\$51,800.00
BRITO, MIGUEL A & ANTHONY SOTO	\$55,600.00	\$189,300.00
HAYDEE ESTEVEZ	\$58,700.00	\$167,300.00
LOPEZ, RUDY	\$47,700.00	\$227,200.00
337 9 TH AVENUE LLC	\$50,000.00	\$50,000.00
337 9 TH AVENUE LLC	\$50,000.00	\$50,000.00
337 9 TH AVENUE LLC	\$50,000.00	\$50,000.00
221-223 EASAT 15 TH STREET, LLC	\$60,000.00	\$60,000.00
239 17 TH , LLC	\$80,600.00	\$80,600.00

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SILK CITY DEVELOPMENT, LLC	\$27,200.00	\$64,600.00
JCM PROPERTIES XIV, LLC	\$38,100.00	\$169,300.00
406 12 TH AVENUE, LLC	\$26,100.00	\$261,100.00
PLACERES, EDWIN & LAURIE	\$21,500.00	\$85,200.00
JCM INVESTORS 1012 LLC	\$23,600.00	\$117,400.00
HADJIYSKI, RAMIZ	\$21,600.00	\$268,100.00
JCM INVESTORS 1012, LLC	\$18,999.00	\$121,797.00
VAN BLARCOM ST, LLC	\$30,000.00	\$30,000.00
JCM PROPERTIES XIV, LLC	\$23,600.00	\$23,600.00
3KASBOYS, LLC	\$23,600.00	\$23,600.00
JCM INVESTORS 1012, LLC	\$17,600.00	\$17,600.00
SILK CITY DEVELOPMENT I, LLC	\$23,600.00	\$23,600.00
JCM PROPERTIES XIX	\$16,300.00	\$70,700.00
SILK CITY DEVELOPMENT II LLC	\$15,100.00	\$15,100.00
PATERSON FALLS REALTY GROUP, LLC	\$21,400.00	\$21,400.00
PAT 2020 I, LLC	\$21,900.00	\$21,900.00
3 KASBOYS, LLC	\$17,500.00	\$17,500.00
FVM HOLDINGS, LLC	\$46,600.00	\$46,600.00
150 LAWRENCE HOLDING, LLC	\$101,400.00	\$101,400.00
SILK CITY CVIII	\$21,500.00	\$21,500.00
UNITED ASSETS M CV LLC	\$23,000.00	\$161,900.00
JCM XXI CARROLL GROUP CV20, LLC	\$21,900.00	\$182,600.00
SILK CITY DEVELOPMENT, LLC	\$17,100.00	\$30,900.00
460 EAST 24 TH STREET, LLC	\$36,500.00	\$36,500.00
WILLIAMS, TENECIA	\$59,000.00	\$146,400.00
MORIAMA SOTO	\$52,300.00	\$124,000.00
MICHAEL PEREZ	\$52,300.00	\$124,000.00
TOMCZYK, PAWEL	\$41,900.00	\$200,000.00
PATERSON FALLS REALTY GROUP, LLC	\$33,000.00	\$33,000.00
478-480 11 TH AVENUE, LLC	\$51,400.00	\$203,400.00
DEDIOS ALMONTE, JUAN	\$44,100.00	\$231,100.00
UNITED ASSETS MANAGEMENT CV, LLC	\$55,600.00	\$127,300.00
SILK CITY CVV 2019, LLC	\$41,100.00	\$124,200.00
SILK CITY SV II, LLC	\$35,300.00	\$120,800.00
UNITED ASSETS MANAGEMENT, LLC	\$42,200.00	\$42,200.00
NORTHEAST REALTY & MNGT, LLC	\$54,400.00	\$122,700.00
PRFG FORTE 79 CV20, LLC	\$47,400.00	\$60,400.00

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JCM PROPERTIES, LLC	\$27,800.00	\$27,800.00
JCM XXI CARROLL GROUP CV20 LLC	\$26,300.00	\$173,200.00
JCM PROPERTIES XVII, LLC	\$31,600.00	\$31,600.00
JCM PROPERTIES XVII, LLC	\$21,600.00	\$31,700.00
PARAGON NJ PROPERTIES LLC	\$10,600.00	\$10,600.00
SILK CITY CV IV	\$17,000.00	\$18,100.00
SILK CITY DEVELOPMENT, LLC	\$17,000.00	\$83,900.00
SILK CITY CVV 2019, LLC	\$53,800.00	\$53,800.00
SILK CITY DEVELOPMENT, LLC	\$17,200.00	\$83,400.00
JCM PROPERTIES XVII	\$19,400.00	\$88,400.00
SILK CITY DEVELOPMENT LLC	\$17,200.00	\$17,200.00
JCM INVESTORS 1012, LLC	\$155,300.00	\$1,179,200.00
JCM XXI CARROLL GROUP CV20 LLC	\$20,800.00	\$68,000.00
JCM XXI CARROLL GROUP CV20 LLC	\$20,800.00	\$68,000.00
JCM XXI CARROLL GROUP CV20 LLC	\$20,800.00	\$68,000.00
JCM INVESTORS 1012, LLC	\$81,600.00	\$172,000.00
SILK CITY DEVELOPMENT	\$20,700.00	\$20,700.00
JCM CONDO GROUP CV 2019, LLC	\$22,700.00	\$22,700.00
SILK CITY CV IV, LLC	\$21,900.00	\$21,900.00
SILK CITY DEVELOPMENT, LLC	\$21,200.00	\$141,100.00
SILK CITY DEVELOPMENT II, LLC	\$42,600.00	\$51,000.00
SILK CITY DEVELOPMENT, LLC	\$21,300.00	\$79,800.00
JCM PROPERTIES XIV, LLC	\$21,300.00	\$59,700.00
PARAGON NJ PROPERTIES, LLC	\$22,700.00	\$22,700.00
CORE PARTNERS 1012, LLC	\$21,900.00	\$21,900.00
JCM INVESTORS 1012, LLC	\$21,600.00	\$147,900.00
JCM INVESTORS 1012, LLC	\$22,000.00	\$22,000.00
SILK CITY DEVELOPMENT, LLC	\$22,300.00	\$104,600.00
SILK CITY DEVELOPMENT I, LLC	\$21,400.00	\$94,700.00
JCM PROPERTIES XVI, LLC	\$19,300.00	\$91,600.00
SILK CITY DEVELOPMENT, LLC	\$20,500.00	\$102,100.00
JCM INVESTORS 1012, LLC	\$17,600.00	\$59,300.00
JCM INVESTORS 1012, LLC	\$14,700.00	\$30,300.00
SILK CITY DEVELOPMENT, LLC	\$16,500.00	\$124,900.00
BKS REALTY, LLC	\$144,400.00	\$590,000.00
JCM INVESTORS 1012, LLC	\$43,000.00	\$43,000.00
BASCOM CORP	\$21,600.00	\$21,600.00

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JCM CONDO GROUP CV 2019 LLC	\$24,700.00	\$24,700.00
84-86 AUBURN STREET, LLC	\$27,600.00	\$116,600.00
SILK CITY CV III	\$21,600.00	\$21,600.00
SILK CITY DEVELOPMENT, LLC	\$39,200.00	\$39,800.00
22 PATERSON, LLC	\$57,600.00	\$72,200.00
LB PROPERTIES HOLDINGS, LLC	\$54,800.00	\$226,400.00
SILK CITY DEVELOPMENT & RESTO, LLC	\$50,000.00	\$50,000.00
COURTNEY PARKS	\$50,000.00	\$147,600.00
GABO INVESTMENTS, LLC	\$51,700.00	\$208,100.00
JCM PROPERTIES XVII	\$38,300.00	\$120,700.00
736 EAST 28 TH STREET, LLC	\$65,000.00	\$65,000.00
JCM INVESTORS 1012, LLC	\$20,300.00	\$20,300.00
VALDEZ, ESTEFANI	\$53,000.00	\$274,300.00
ABL ONE PATERSON E VENTURES, LLC	\$52,900.00	\$247,100.00
JC FAMILY GROUP, LLC	\$59,600.00	\$59,600.00
GUTIERREZ, CHRISTINE	\$15,800.00	\$170,100.00
JCM CONDO GROUP CV 2019, LLC	\$17,300.00	\$17,300.00
PIMIENTA, YAMIL F.	\$16,800.00	\$118,500.00
LOPEZ JR., JOSE R.	\$25,300.00	\$42,100.00
JCM INVESTORS 1012, LLC	\$18,200.00	\$81,100.00
HOLMES, TYSEME J.	\$20,800.00	\$167,600.00
BASCOM CORP	\$23,000.00	\$23,000.00
SILK CITY CV II, LLC	\$26,200.00	\$138,600.00
JCM PROPERTIES XV111	\$24,000.00	\$172,100.00
SILK CITY CVV 2019, LLC	\$21,600.00	\$21,600.00
SILK CITY CV II, LLC	\$21,500.00	\$91,900.00
SCDHII CV III 2019, LLC	\$21,600.00	\$93,100.00
TETRAD INVESTMENTS, LLC	\$22,100.00	\$22,100.00
PARAGON NJ PROPERTIES, LLC	\$15,300.00	\$15,300.00
JCM 2019 CVI, LLC	\$19,400.00	\$138,000.00
JCM 2019 CVI, LLC	\$20,900.00	\$20,900.00
JCM INVESTORS FK5, LLC	\$567,000.00	\$768,800.00
SILK CITY DEVELOPMENT, LLC	\$21,600.00	\$74,800.00
JCM INVESTOR FK5, LLC	\$79,900.00	\$561,300.00
GABO INVESTMENTS, LLC	\$17,500.00	\$153,400.00
SHALATI, FADI	\$76,100.00	\$146,600.00
5 COLT STREET, LLC	\$377,000.00	\$3,012,900.00

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218 REALTY, LLC	\$181,200.00	\$400,000.00
42 BROADWAY, LLC	\$242,300.00	\$1,250,700.00
302-308 MAIN STREET, LLC	\$336,000.00	\$997,200.00
VIERA, JIOVANE P.	\$15,500.00	\$173,200.00
28 MARSHALL STREET, LLC	\$42,000.00	\$450,000.00
35 HOXEY STREET, LLC	\$42,600.00	\$42,600.00
EYAD, ASDELAZIZ	\$64,500.00	\$347,700.00
BIJELONIC, NEDELJKO	\$59,300.00	\$161,200.00
JAVIER & BANESA GARCIA	\$50,600.00	\$50,600.00
60-62 CARLISLE AVENUE, LLC	\$62,000.00	\$62,000.00
NASSIRY, MOHAMHAD & IZADMEHR, BAHMAN	\$171,400.00	\$171,400.00
S.A. BELKYS HOMES, LLC	\$35,500.00	\$35,500.00
AMU, ABDUL	\$43,800.00	\$43,800.00
5RG REALTY, LLC	\$176,500.00	\$226,600.00
KENNEDY, JASMINE	\$31,400.00	\$117,300.00
258-262 ATLANTIC STREET, LLC	\$77,600.00	\$459,900.00
161 BLOOMFIELD AVENUE, LLC	\$63,800.00	\$63,800.00
5RG REALTY, LLC	\$364,600.00	\$2,978,700.00
311-313 MARSHALL STREET	\$130,600.00	\$243,900.00
WALGREENS PAT RX DEV	\$1,103,100.00	\$1,103,100.00
ABUROUMI, MAHMOUD	\$71,200.00	\$489,400.00
ABUROUMI, MAHMOUD	\$69,200.00	\$69,200.00
JAHAD EMAN	\$24,900.00	\$24,900.00
348-358 STRAIGHT ST, LLC	\$708,800.00	\$708,800.00
HUTCHINSON, JOSHUA	\$17,300.00	\$119,100.00
44 BEECH STREET, LLC	\$1,634,200.00	\$9,210,900.00
NJ PREMIER PROPERTY, LLC	\$17,500.00	\$135,100.00
JCM INVESTORS XVIII, LLC	\$41,000.00	\$48,800.00
JCM INVESTORS XIX, LLC	\$21,600.00	\$21,600.00
JCM INVESTORS 1012, LLC	\$21,400.00	\$55,500.00
ACEKS PROPERTY MANAGEMENT, LLC	\$628,000.00	\$1,560,400.00
SOLENNY AVINODER VARG S	\$21,900.00	\$171,100.00
LIAQUAT, SHUWAIB & CHOWDURY, NISHAT	\$38,200.00	\$207,800.00
374 PAXTON, LLC	\$62,600.00	\$62,600.00
GARCIA, CARLOS & VERONICA, KARLA	\$57,100.00	\$57,100.00
YASSEN, LLC	\$88,500.00	\$692,500.00
ABUROUMI, MAHMOUD & ISMAT	\$55,800.00	\$55,800.00

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ABUROUMI, MAHMOUD & ISMAT	\$257,600.00	\$257,600.00
ABUROUMI, MAHMOUD & ISMAT	\$77,600.00	\$77,600.00
AMMAR, BASEM	\$62,100.00	\$181,200.00
17 MICHIGAN REALTY, LLC	\$124,400.00	\$245,000.00
62 GOULD AVENUE, LLC	\$50,200.00	\$60,200.00
Z & S DEVELOPERS	\$56,250.00	\$56,250.00
Z & S DEVELOPERS	\$56,250.00	\$56,250.00
33-35 LLC	\$61,800.00	\$191,800.00
GADALLA HISHAM	\$51,900.00	\$219,800.00
ABOROUMI, MAHMOUD	\$45,600.00	\$176,000.00
GAETA	\$537,900.00	\$1,865,700.00
ABDERABBO, ABDALLAH, REBHI, NPORA, INC	\$152,400.00	\$580,200.00
GARBER, MUSTAFA	\$170,000.00	\$220,000.00
205 PENNSYLVANIA PROPERTY MGT	\$286,800.00	\$286,800.00
DINGMANS PATERSON REALTY, LLC	\$89,300.00	\$89,300.00
OLIVERA, ARIEL	\$95,500.00	\$190,100.00
Z & S, LLC	\$83,500.00	\$83,500.00
SOLANO, JAVIER	\$83,800.00	\$83,800.00
6130 WASHINGTON STREET REALTY CORP	\$511,400.00	\$895,400.00
PARAGON NJ PROPERTIES, LLC	\$51,600.00	\$51,600.00
BEM PROPERTIES	\$49,900.00	\$164,700.00
ABREU, FRANCISCO	\$56,600.00	\$56,600.00
C & D CONSTRUCTION	\$54,900.00	\$54,900.00
NA QWAN, DONALD AND KENNISA	\$45,700.00	\$45,700.00
HICIANO, A & HENRIQUEZ, BRADY & JEAN c	\$69,200.00	\$226,000.00
KHALAF, ADEL	\$30,100.00	\$30,100.00
ROSARIO, LYDIA	\$37,900.00	\$37,900.00
CHEATOM, LASHAWN	\$37,900.00	\$37,900.00
FERMIN, WILTON & TAMARA	\$30,100.00	\$30,100.00
MCCOY, BRANDY	\$35,400.00	\$35,400.00
ABDULAZEEZ, SAMEH	\$49,600.00	\$49,600.00
MONSTASER, ABDELGHANI	\$46,050.00	\$239,750.00
FAWZI, ABDELGANI	\$46,050.00	\$46,050.00
LANDRON, ROBERTO	\$76,500.00	\$268,600.00
ALMUKHTAR, NASSIR	\$43,500.00	\$43,500.00
RIJO, MARIO C.	\$67,500.00	\$168,200.00
NEW K REALTY	\$41,200.00	\$41,200.00

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CARRASCO, DARIS	\$86,800.00	\$208,700.00
RAMIREZ, CARLOS	\$87,800.00	\$249,800.00
EC PROPERTIES HOLDINGS, LLC	\$23,100.00	\$23,100.00
EC PROPERTIES HOLDINGS, LLC	\$23,100.00	\$23,100.00
CEDRO PROPERTIES	\$117,600.00	\$268,100.00
ALIALUDI, ABDALLAH A	\$102,600.00	\$298,200.00
BEM PROPERTIES	\$65,000.00	\$65,000.00
GABO INVESTMENTS, LLC	\$35,000.00	\$35,000.00
BROWN, TAMIKA & COOPER, SHARLYN	\$120,300.00	\$349,500.00
UNITED ASSET MANAGEMENT, LLC	\$58,500.00	\$259,300.00
709 14 TH AVENUE, LLC	\$52,600.00	\$52,600.00
205 EAST 32 ND STREET ASSOCIATION, LLC	\$125,000.00	\$125,000.00
BETAR REALTY INC	\$65,000.00	\$65,000.00
SILK CITY DEVELOPMENT & RESTO, LLC	\$49,500.00	\$49,500.00
GABO INVESTMENTS	\$45,900.00	\$104,500.00
RESTREPO, IVAN H.	\$63,000.00	\$217,600.00
NK MADISON PROPERTY, LLC	\$76,000.00	\$443,000.00
GARDEN STATE PROPERTIES, LLC	\$50,100.00	\$305,600.00
KHALIFEH GROUP, LLC	\$15,500.00	\$130,800.00
GINAT, RONI	\$427,500.00	\$1,039,500.00
914 EAST 22 ND STREET, LLC	\$49,300.00	\$51,800.00

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**IX-A. List actions that limited Salary and Wage costs: i.e., layoffs, furloughs, freezes, contract concessions, etc.
(See item C-3 in Local Finance Notice for details)**

S&W Line Item	Prior Year Actual	Application Year Proposed	Explanation of Change
All Departments & Statutory Agencies			Most nonessential vacant positions were removed from the CY23 spending plan. Any pre-approved waivers have been apportioned for the remaining nine months of CY23.
All Departments & Statutory Agencies			Preapproval of overtime by the Office of the Business Administrator.
All Departments & Statutory Agencies			Contract negotiations continue, but the City position is that increases are capped at 2% inclusive of all economic benefits, or are offset by long-term, structural changes.

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IX-B. List actions that limited or reduced Other Expense costs: i.e., reductions, changes, or elimination of services, procurement efficiencies or restraint. Include changes in spending policies that reduce non-essential spending.

Line Item	Prior Year Actual	Application Year Proposed	Explanation of Change
All Departments and Statutory Agencies			All departments started the CY23 budget process with their baseline being the amount adopted for CY22, which already included cuts to spending.

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IX-C. Evaluate existing local revenues, as to whether the rates or collections can be increased or imposed, and if so, how changes will be implemented.

Local Revenues and services provided though the General/Current Fund	Check if services are provided	Are fees charged to cover the costs of the program?	If fees do not cover costs, what is the amount of subsidy?	If there is a subsidy, explain why fees cannot be increased to reduce or eliminate subsidy.
Recreation programs	<input checked="" type="checkbox"/>	No	The net program services are covered by municipal budget.	The city's socioeconomic profile is below poverty. Thus, many of the residents who need recreation programs the most would be unable to participate if a fee were charged.
Sewer Fees	<input checked="" type="checkbox"/>	Yes		
Water Fees	<input type="checkbox"/>			
Swimming Pool	<input checked="" type="checkbox"/>	No	The net program services are covered by municipal budget.	The city's socioeconomic profile is below poverty. Thus, many of the residents who have little to no access to private swimming pools would be unable to utilize city pools if a fee were charged.
Uniform Construction Code	<input checked="" type="checkbox"/>	Yes		Statutory
Uniform Fire Code	<input checked="" type="checkbox"/>	Yes		Statutory
Land Use Fees	<input type="checkbox"/>			
Parking Fees	<input type="checkbox"/>			
Beach Fees	<input type="checkbox"/>			
Insert other local fees below:	<input type="checkbox"/>			
Land Use Escrow fees for in-house staff	<input checked="" type="checkbox"/>	Yes		Continuing to improve process to utilize escrow payments to fully cover review by ED staff.
Land Use Escrow fees for independent contractors	<input checked="" type="checkbox"/>	Yes		Continuing to improve process to utilize escrow payments to fully cover expenses for board professionals.

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X. Service Delivery

List all services that the municipality contracts to another organization: i.e., shared services with another government agency, including formal and informal shared services, memberships in cooperative purchasing program, private (commercial), or non-profit organization.

Type of Service	Name of Contracted Entity	Estimated Amount of Contract	Estimated Savings	Year Last Negotiated (as applicable)
LEASE, PURCHASE AND DELIVERY OF (5) CINDER CUSTOM PUMPERS, PRODUCT CODE #FS19LC03	STATE CONTRACT H-GAC #FS12-19	\$3,085,290.30	TRADE-INS AT A VALUE OF \$500,000.00	01/18/2022
PURCHASE AND INSTALLATION OF SNOWPLOWES AND ELECTRIC HOPPER SPREADERS	ESC CO-OP AGREEMENT #65MCESCCPS ESCNJ 18/19-25	\$42,866.28	DISCOUNT OF 20% - 45%	01/18/2022
TREE TRIMMING, PRUNING AND REMOVAL SERVICES	NEW JERSEY STATE CONTRACT #T-0465/V0003986	\$100,000.00	N/A	01/18/2022
MAINTENANCE SERVICES AT VARIOUS CITY PARKS	EDUCATIONAL SERVICES COMMISSION CO-OP #65MCESCCPS BID #ESCNJ 20/21-49	\$29,800.00	N/A	01/18/2022
PURCHASE OF (3) ELECTRIC CARS	NEW JERSEY STATE CONTRACT #19DPP00306	\$68,760.00	11% OFF OF THE BODY TRIM	02/08/2022
PURCHASE OF BODY ARMOR	NEW JERSEY STATE CONTRACT #17-FLEET-00752	\$26,259.48	N/A	02/08/2022
PURCHASE OF LUMBER, INSTALLATION AND HARDWARE	MORRIS COUNTY COOPERATIVE PRICING CONTRACT #10	\$25,000.00	N/A	03/29/2022
OVERHEAD DOOR REPAIR AND REPLACEMENTS	HUNTERDON COUNTY EDUCATIONAL SERVICES COMMISSION COOPERATIVE PURCHASING PROGRAM #HCESC-CAT/SER-21-03	\$100,000.00	N/A	03/29/2022
MASS NOTIFICATION BASE SOFTWARE	NEW JERSEY COOPERATIVE PURCHASING ALLIANCE CONTRACT #CK04 SUBCONTRACT #19-34	\$39,030.68	N/A	04/12/2022
PURCHASE AND DELIVERY OF (1) 1075-SUV-COM-EX, 2022 FORD TRANSIT MEDIUM ROOF	HOUSTON-GALVESTON AREA COUNCIL CONTRACT #AM10-20	\$69,810.00	RETURN CUSTOMER DISCOUNT OF \$1,490.00	03/29/2022
PURCHASE AND INSTALLATION OF EMERGENCY EQUIPMENT AND ACCESSORIES	NEW JERSEY STATE CONTRACT #T-0106 17DPP00046	\$136,087.32	N/A	04/12/2022
INFIELD MAINTENANCE SERVICES FOR THE BASEBALL FIELDS #1 & #2 AT THE LARRY DOBY FIELD	EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY CO-OP #65MCESCCPS BID #ESCNJ 19/20-10	\$75,988.15	N/A	04/12/2022
PURCHASE & INSTALLATION OF ELECTRIC VEHICLE CHARGING STATIONS	CONTRACT #042221-EVC, SOURCEWELL FORMERLY NATIONAL JOINT POWER ALLIANCE	\$564,775.00	10% OFF FOR HARDWARE & 20%-25% OFF FOR SOFTWARE	04/12/2022
PURCHASE OF RIOT HELMETS AND GAS MASKS	NEW JERSEY STATE CONTRACTS #17-FLEET-00727 / 17-FLEET-00787 / 17-FLEET-00732	\$95,570.16	N/A	04/26/2022
PURCHASE AND DELIVERY OF (1) 4 TON ASPHALT HOTBOX RECLAIMER INTERNATIONAL KM8000TEDD	SOURCEWELL CONTRACT #080521-KMI	\$35,800.00	N/A	05/03/2022

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PURCHASE OF (2) FORD UTILITY POLICE VEHICLES	CRANFORD COP-OP #47-CPCPS	\$79,862.25	DISCOUNT OF \$2,752.60	05/24/2022
SUPPLY AND INSTALL A NEW FENCE AT THE TYRONE COLLINS PARK AND THE REPAIR OF THE BASKETBALL FENCE	MORRIS COUNTY COOPERATIVE PRICING COUNCIL CONTRACT #53	\$53,950.00	N/A	06/14/2022
PURCHASE OF CONTROLLER CABINETS AND CONTROLLERS	NEW JERSEY STATE CONTRACT #A-87153	\$50,600.00	N/A	06/14/2022
PURCHASE OF AMMUNITION	NEW JERSEY STATE CONTRACT #17-FLEET-00740	\$51,807.50	N/A	06/14/2022
PURCHASE OF PROTECTIVE GEAR	NEW JERSEY STATE CONTRACT #17-FLEET-00811 AND MORRIS COUNTY COOPERATIVE CONTRACT #40 CATEGORY B/LINE #30	\$61,353.11	DISCOUNT OF 21%	06/14/2022
PURCHASE AND INSTALLATION OF EQUIPMENT FOR (10) POLICE VEHICLES	NEW JERSEY STATE CONTRACT #17-FLEET-00760	\$86,804.40	DISCOUNT OF 20% TO 57.25%	06/14/2022
PURCHASE OF COPY PAPER FOR VARIOUS PARTMENTS AND DIVISIONS	ESC CO-OP AGREEMENT #65MCESCCPS ESCNJ 21/22-22	\$100,000.00	DISCOUNT OF 32.8% TO 57.2%	06/14/2022
PURCHASE OF (16) 2022 FORD UTILITY POLICE VEHICLES	CRANFORD CONTRACT #41-CPCPS, 21-01, ITEM #1-A	\$568,626.32	N/A	06/14/2022
PURCHASE OF (14) FORD UTILITY POLICE VEHICLES	CRANFORD COP-OP CONTRACT #47-CPCPS, 21-01, ITEM #1-A	\$801,301.27	DISCOUNT OF \$134,615.50	06/28/2022
REMOVAL OF EXISTING TURF, INFILL & DISPOSE OF THE SYNTHETIC TURF AT PENNINGTON PARK LOWER FIELD	SOURCEWELL CONTRACT #060518-SII	\$528,480.00	N/A	06/14/2022
PURCHASE AND INSTALLATION OF TRAFFIC PRODUCTS, SIGNS AND HARDWARE	NEW JERSEY STATE CONTRACTS #19-FLEET-01137, 21-FOOD-01583 AND 16-FOOD-00154	\$49,997.40	N/A	07/19/2022
PURCHASE AND DELIVERY OF (1) NEW CASE 621G WHEEL LOADER	SOURCEWELL CONTRACT #032119-CNH	\$205,843.00	37% DISCOUNT OF \$117,250.00	07/19/2022
PURCHASE OF TRAFFIC AND FIELD MARKING PAINT	MORRIS COUNTY COOPERATIVE PRICING COUNCIL CONTRACT #27	\$45,000.00	N/A	07/19/2022
PURCHASE OF LED SIGNAL INDICATION AND WARNING DEVICES	NEW JERSEY STATE CONTRACT #19-FOOD-01026	\$100,000.00	N/A	07/19/2022
PURCHASE AND DELIVERY OF (2) VENTRAC TRACTORS KN-4520Y/ KUBOTA-D902 WITH ATTACHMENTS HQ-HQ682 MOWER TOUGH CUT & ACCESSORIES KIT, HYDRAULIC FLIP UP HQ682	SOURCEWELL CONTRACT #031121-TTC-2	\$64,677.18	FROM 12% - 40% OFF	07/19/2022
PURCHASE AND INSTALLATION OF A NEW BOILER AT CITY HALL	HUNTERDON COUNTY EDUCATIONAL SERVICES COMMISSON COOPERATIVE PRICING SYSTEM CONTRACT #HCESC-SER-21A-21C-20C	\$219,000.00	N/A	08/16/2022
911 SYSTEM SOFTWARE SUPPORT AND REMOTE MONITORING	NEW JERSEY STATE CONTRACT #A-83925	\$74,473.53	DISCOUNT OF 6%	09/13/2022
PURCHASE AND DELIVERY OF (1) HIGH WATER RESCUE VEHICLE	GOODBUY PURCHASING COOPERATIVE CONTRACT #22-228F000	\$270,000.00	N/A	09/13/2022
PREVENTIVE MAINTENANCE / REPAIRS OF THE COMMUNICATIONS EQUIPMENT	MORRIS COUNTY COOPERAIVE PRICING CONTRACT #38	\$46,000.00	N/A	09/13/2022
PURCHASE OF INDUSTRIAL SUPPLIES AND EQUIPMENT	NEW JERSEY STATE CONTRACTS #19-FLEET-00677 AND 19-FLEET-00566	\$60,000.00	DISCOUNT OF 11% TO 35%	09/13/2022

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PURCHASE OF AMMUNITION	NEW JERSEY STATE CONTRACT #17-FLEET-00721, T-0106	\$24,609.00	DISCOUNT OF .50% TO 10%	09/13/2022
PURCHASE OF (2) 2023 JOHN DEERE GATOR (XUV835M)	HUNTERDON COUNTY CO-OP CONTRACT #19-03	#54,537.06	N/A	09/13/2022
PURCHASE, INSTALLATION, CONFIGURATION AND MAINTENANCE OF A NEW SCALABLE UNINTERRUPTIBLE POWER SUPPLY (UPS) UNIT	NEW JERSEY COOPERATIVE ALLIANCE, CK04-BERGEN COUNTY SUBCONTRACT #22-24	\$49,431.08	N/A	09/27/2022
PURCHASE, DELIVERY AND INSTALLATION OF COMPUTER SUPPLIES	NEW JERSEY STATE CONTRACT #A-83904	\$253,357.00	N/A	11/10/2022
PURCHASE OF (3) 2022 CHEVROLET TAHOES	NEW JERSEY STATE CONTRACT #T-0106, 17DPP00046	\$200,596.78	N/A	11/10/2022
PURCHASE AND DELIVERY OF (1) ODB DCL800TM30 TRAILER ,OUNTED SELF-CONTAINED VACUUM DEBRIS COLLECTOR	SOURCEWELL CONTRACT #031121-ODB	\$126,538.38	DISCOUNT AMOUNT OF \$4,396.62	11/10/2022
PURCHASE AND DELIVERY OF (1) FERRARA CUSTOM PUMPER, PRODUCT CODE FC19LC05	HOUSTON-GALVESTON AREA COUNCIL CONTRACT #FS12-19	\$789,694.00	N/A	11/10/2022
MONTHLY INSPECTION OF FUEL TANKS AT VARIOUS LOCATIONS THROUGHOUT THE CITY OF PATERSON	NEW JERSEY STATE CONTRACT #17-X-22978, T-0849	\$60,000.00	N/A	09/27/2022
PURCHASE / DELIVERY OF (2) NEW 900-ECO 12 YARD TRUCK MOUNTED COMBINATION SEWER TRUCK	SOURCEWELL CONTRACT #122017-SCA	\$118,476.08	DISCOUNT OF \$1,383.96	12/13/2022
PURCHASE AND DELIVERY OF (9) LUCAS CHEST COMPRESSION SYSTEM AND (2) MTS POWER LOADS	BERGEN COUNTY CO-OP BID #22-14	\$199,910.84	N/A	12/13/2022
PURCHASE OF BODY ARMOR	NEW JERSEY STATE CONTRACT #17-FLEET-0100752	\$22,927.60	38% DISCOUNT	12/13/2022
PURCHASE OF (1) 2022 MODEL YEAR CHEVROLET (CK10706) 4WD 4DR COMMERCIAL TAHOE	NEW JERSEY STATE CONTRACT #T-0106, 17DPP00046	\$63,495.56	DISCOUNT OF 46% ON SIRENS, HORNS AND ALARMS	12/13/2022
PURCHASE OF (31) 2023 DODGE DURANGO POLICE VEHICLES	CRANFORD POLICE COOPERATIVE PRICING SYSTEM #47-CPCPS CONTRACT #22-01	\$1,197,246.00	N/A	12/13/2022
PURCHASE OF A STAINLESS STEEL DUMP BODY AND SNOW PLOW	ESC CO-OP AGREEMENT #65MCESCCPS-ESCNJ 20/21-55	\$131,816.00	N/A	12/28/2022
PURCHASE OF (1) 2023 WESTERN STAR 47X CHASSIS FOR SINGLE AXLE	ESC CO-OP AGREEMENT #65 MCESCCPS-BID #ESCNJ 20/21-55	\$123,523.40	DISCOUNT OF 40%	12/28/2022
PURCHASE OF A STANLESS STELL DUMP BODY AND SNOW PLOW	ESC CO-OP AGREEMENT #65MCESCCPS-ESCNJ 20/21-55	\$131,816.00	N/A	12/28/2022
MIANTENANCE SERVICES AGREEMENT FOR THE HVAC AT THE PATERSON SAFETY COMPLEX	SOURCEWELL FORMERLY NATIONAL JOINT POWER ALLIANCE NETWORK, CONTRACT #030817-JHN	\$43,960.00	N/A	12/28/2022
INSTALLATION OF A NEW SYNTHETIC TURF FIELD AT PENNINGTON PARK UPPER FIELD	NEW JERSEY STATE CONTRACT CO-OP 65MCESCCPS BID ESCNJ CO-OP #18/19-55	\$414,948.00	N/A	12/28/2022

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SPECIAL NOTATION:

THESE ARE SERVICES PROVIDED UNDER THE COOPERATIVE CONTRACTING AGREEMENTS AND THE NEW JERSEY STATE CONTRACTS, THAT WERE PROVIDED TO THE CITY OF PATERSON, PLEASE SEE EXPLANATIONS BELOW.

1. SAVINGS OF TIME AND ADMINISTRATIVE COST OF NOT HAVING TO CREATE A SEPARATE PROCUREMENT.
2. SAVINGS IN COST IN NOT HAVING TO HIRE AN ARCHITECT TO PREPARE BID PACKAGE.
3. SAVINGS OF COST AND TIME IN NOT HAVING TO ADVERTISE PROJECT FOR BID.
4. SAVINGS OF COST NEEDED FOR A BID BOND (AVERAGE OF 1 ½ % OF TOTAL PROJECT VALUE).

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Section XI – Impact of Limited or No Aid Award

Describe in detail the impact if aid is not granted for the current fiscal year. Essential services needs should be given priority. List the appropriate category of impact if the aid is not received. Rank each item from both lists as to the order in which elimination will take place. If across the board cuts will be made, indicate under service. **For rank order purposes, consider the two sections as one list. The cuts outlined here are one that the municipality will make absent a grant of aid.**

Rank Order	Department	# Of Layoffs	Effective Date	2021 Full Time Staffing	2022 Full Time Staffing	\$ Amount to be Saved
1	City Wide Furlough (Except for all Public Safety department employees, uniformed and non-uniformed)	689 furloughed	7/1/2022-12/31/2022	689	689	Furlough 2 day per pay period: Avg salary pp \$40,000 means 5% reduction for 6 mo, or \$1,000 pp \$1,600,000 total savings
2	General Layoff	28 (\$30,000) 18 (\$50,000) 7 (\$80,000) 3 (\$100,000)	8/1/2022	1585	1585	Per 56 employees laid off, over a 5 month period, and after paying self-insured SUI \$649,800 total savings, or avg \$4,834 pp

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If services will be reduced, describe the service, impact and cost savings associated with it.

Rank Order	Service	Cost Savings	Impact on Services
1	Furlough referenced above		The general government services, which cover the day-to-day operations in the City Clerk, City Council, Mayor's Office, Business Administration, Health & Human Services, Finance, DPW, Law, Economic Development, Municipal Court, Library, Museum would be reduced dramatically. The "quality of life" services that provide garbage and recycling pickup, pick-up downed trees, repair broken street lights, provide health services for the indigent and elderly, etc. would all be reduced to 95% of efficiencies.
2	General Layoff		Our median salary of \$40,000 would necessitate the layoff of 107 employees on a 5 month basis, for each \$1,000,000 in savings.

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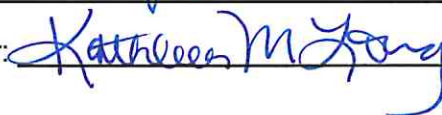
XII. Agreement to Improve Financial Position of Municipality

If aid is granted, the municipality will be required to submit to certain reporting conditions and oversight as authorized by law and a new Memorandum of Understanding will need to be signed. Please mark each box below indicating that the applicant understands and agrees to comply with these broad reporting and oversight provisions.

	Yes	No
1. Allow the Director of Local Government Services to assign management, financial, and operational specialists to assess your municipal operations.	X	
2. Implement actions directed by the Director to address the findings of Division staff.	X	
3. Enter into a new Memorandum of Understanding and comply with all its provisions, without exception.	X	


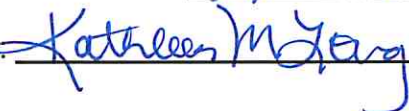
XIII. Certification of Past Compliance for Municipalities Currently Operating Under a Transitional Aid MOU:

The undersigned certify that the municipality is in substantial compliance with the conditions and requirements of the 2022 MOU and is operating in good faith to correct those area of noncompliance that have been identified.

Mayor:  Date: 3/30/23
 Chief Financial Officer:  Date: 3/30/23
 Chief Administrative Officer:  Date: 3/30/23

XIV. CAMPS Certification (County and Municipal Personnel System - Civil Service municipalities only)

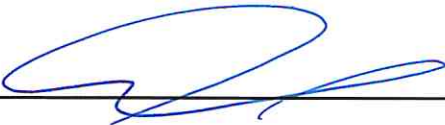
For Civil Service municipalities, the undersigned, being knowledgeable thereof, hereby certify that the municipality has placed the names of all current civil service employees in NJ "CAMPS."

Human Resources or Personnel Director:  Date: 3/30/23
 Chief Administrative Officer:  Date: 3/30/23

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XV. CERTIFICATION OF APPLICATION FOR TRANSITIONAL AID

The undersigned acknowledges the municipality must comply with the foregoing requirements to receive Transitional Aid. In addition, included with this application is a copy (printed or electronic) of the budget documentation supporting the budget calculation that was provided to the governing body.

Mayor:  Date: 3/30/23

Chief Financial Officer:  Date: 3/30/23

Chief Administrative Officer:  Date: 3/30/23

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APPENDIX A

Submission Checklist:

- ☒ Signed and certified application
- ☐ Copy of introduced budget, Annual Financial Statement, and budget documentation
- ☒ Organization charts
- ☒ Copies of current labor contracts
- ☒ Copies of salary ordinance/resolutions and any contracts of non-union affiliated individuals
- ☒ Debt service schedules for all municipal obligations, including municipally operated utilities; all listed by payment date
- ☒ For prior recipients requesting level or increased funding, a letter from the mayor explaining why they failed to reduce their need for funding
- ☐ For new applicants, a governing body resolution authorizing application and agreeing to State supervision immediately upon filing of the application.
- ☒ A list of all motor vehicles owned or leased by the municipality (excluding construction equipment and fire apparatus); the agency assigned to its use; if the vehicle is assigned to an individual, the name of the individual; and if the vehicle is used by the individual outside of the regular workday or taken home by the individual
- ☒ A certification that copies of all active collective negotiation's agreements and the cost-out of each have been delivered to PERC. Support documentation regarding the method of cost out must also be provided
- ☒ List of all existing shared service agreements
- ☒ List of documented efforts to share municipal services, including public safety dispatch, code enforcement, public health services, and other services offered by neighboring municipalities, area boards of education, local authorities, or the county, if those costs are less than the current full cost of providing equivalent service (*see page 10-11 of application*)

Submission Instructions:

- E-mail electronic forms to dlgs@dca.nj.gov, with "<name of municipality> Transitional Aid Application" in the subject line.
- Submit one copy of the signed application form and any printed documents to:
Transitional Aid Program
Division of Local Government Services
101 South Broad Street
PO Box 803
Trenton, NJ 08625-0803