

NEW JERSEY REAL ESTATE COMMISSION

NEW JERSEY REAL ESTATE COMMISSION	)	DOCKET NUMBER MON-17-014
	)	REC Ref. No. 10003718
	)	
Complainant	)	ORDER TO SHOW CAUSE
	)	
v.	)	
	)	
LORRIE DELORENZO, licensed New Jersey	)	
real estate salesperson (Ref. No. 1432986)	)	
	)	
	)	
Respondent.	)	

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THIS MATTER being commenced by the New Jersey Real Estate Commission in the Department of Banking and Insurance, State of New Jersey, on its own motion, pursuant to the provisions of N.J.S.A. 45:15-17, 45:15-18, and N.J.A.C. 11:5-1.1 et seq., and it appearing that:

1. Respondent Lorrie DeLorenzo is a licensed New Jersey real estate salesperson, licensed with Arc Real Estate, LLC, whose office is located at 7 Willow Tree Drive, Roosevelt, New Jersey. Respondent was first licensed in New Jersey on June 12, 2014; and
2. On or about July 9, 2015, Respondent was charged and arrested with one count of Forgery, in violation of N.J.S.A. 2C:21-1(A)(2), a crime of third degree; one count of Theft by Deception in violation of N.J.S.A. 2C:20-4(C), a crime of second degree; and one count of Theft by Unlawful taking or Disposition, in violation of N.J.S.A. 2C:20-3(A); a crime of second degree; and
3. On September 24, 2015, Respondent entered a plea of guilty to the charge of Theft by Deception, in violation of N.J.S.A. 2C:20-4(A), crime of second degree and was admitted into a Conditional Discharge program. Respondent was also ordered to pay fines in the amount of

\$583 and the victim was advised by the Court to pursue civil remedies for restitution in the amount of \$63,000; and

4. The underlying conduct is related to Respondent committing theft against her previous employer, Eurostyle, by forgery and deception. From February 1, 2010 to January 31, 2014, Respondent issued checks in the amount of approximately \$62,730 to herself and third parties without authorization from the Eurostyle's owner or his representatives; and

5. From August 1, 2013 to November 1, 2014, Respondent also charged the company's American Express credit card in the amount of approximately \$25,940 for her personal gain without authorization from the Eurostyle's owner or his representatives; and

6. Therefore, from February 1, 2010 to November 1, 2014, Respondent committed theft against her previous employer by stealing approximately \$88,620 in cash and goods; and

7. The Real Estate Commission is in possession of a true copy of the aforementioned charges and a true copy of the Monroe Township Municipal Court's disposition of September 24, 2015; and

8. Respondent is in violation of N.J.S.A. 45:15-17(e) in that the conduct underlying her aforementioned charges, her arrest and her plea of guilty to the crime of Theft by Deception demonstrates unworthiness, incompetency, bad faith and dishonesty; and

9. Respondent is in violation of N.J.S.A. 45:15-17(l) in that the conduct underlying her aforementioned charges, her arrest and her plea of guilty to the crime of Theft by Deception demonstrates fraud and dishonest dealing; and

10. Respondent's conduct underlying her plea of guilty to the crime of Theft by Deception demonstrates that she does not possess the requisite good moral character, honesty,

integrity and trustworthiness that all candidates for licensure must possess pursuant to N.J.S.A. 45:15-9;

And for good cause shown,

IT IS ON THIS 5<sup>th</sup> DAY OF JUNE, 2017

ORDERED that Respondent Lorrie DeLorenzo shall show cause why Respondent's real estate license should not be suspended or revoked and/or why fines or other sanctions should not be imposed pursuant to N.J.S.A. 45:15-17 and N.J.A.C. 11:5-1.1. Respondent shall file a written Answer to the charges in this Order to Show Cause as required by N.J.A.C. 11:5-11.2 within twenty (20) days of the service of this Order. As required by N.J.A.C. 11:5-11.2, Respondent's written Answer must include specific admissions or denials of all allegations in the Order to Show Cause, state the factual basis of each and every factual allegation denied and assert any defenses that Respondent intends to present if this matter is deemed a contested case and a plenary hearing is held; and

IT IS FURTHER ORDERED that failure to comply with all the requirements of N.J.A.C. 11:5-11.2 may result in a determination that there are no material facts or issues of law in dispute and any presentation made to the Commission will be limited to the issue of the severity of any sanction or penalty to be imposed; and

IT IS FURTHER ORDERED that the New Jersey Real Estate Commission will review this Order to Show Cause and Answer(s) filed, if any, at a meeting scheduled on or after the 8<sup>th</sup> day of AUGUST, 2017 at 9:30 a.m. to determine whether there is a material fact or issue of law contested. No appearance is required at that time; and

IT IS FURTHER ORDERED that if the Commission determines that there is a material fact or issue of law contested, a hearing will be scheduled for a future date; and

IT IS FURTHER ORDERED that if the Commission determines that there is no material fact or issue of law contested, a hearing shall be scheduled at which the Respondent will be limited to presenting witnesses and documentary evidence regarding the issue of the severity of any sanction or penalty to be imposed; and

IT IS FURTHER ORDERED that a copy of this Order be served upon the Respondent as provided in N.J.S.A. 45:15-18, which service may be accomplished by serving a copy of this Order on the Respondent personally, or by delivering a copy hereof to her last known business address via certified mail.



Patrick J. Mullen  
Director of Banking  
New Jersey Department of Banking and Insurance