



2nd Quarter 2012 Health Enrollment (JPN)

|  | Atlantic      | Bergen        | Burlington    | Camden        | Cape May      | Cumberland    | Essex         | Gloucester    | Hudson        | Hunterdon     | Mercer        | Middlesex     | Monmouth      | Morris        | Ocean         | Passiac       | Salem        | Somerset      | Sussex        | Union         | Warren        | Other    | TOTAL          |   |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|---------------|----------|----------------|---|
| <b>Totals By County</b>                                  | 88,320        | 257,309       | 136,336       | 184,984       | 32,106        | 56,600        | 287,327       | 90,569        | 196,711       | 41,534        | 117,225       | 251,546       | 221,998       | 161,639       | 207,665       | 191,033       | 20,977       | 98,808        | 53,944        | 181,621       | 38,398        | 11,717   | 2,928,366      |   |
| <b>Comm Net Total By County</b>                          | 39,478        | 189,397       | 93,335        | 95,731        | 18,532        | 21,998        | 128,128       | 57,844        | 67,393        | 36,158        | 68,113        | 164,666       | 158,903       | 134,732       | 119,969       | 85,413        | 10,112       | 76,966        | 43,579        | 100,270       | 26,642        | 11,653   | 1,749,014      |   |
| <b>Comm Non Net By County</b>                            | 3,724         | 3,784         | 1,364         | 944           | 241           | 115           | 3,530         | 495           | 9,711         | 574           | 2,737         | 2,258         | 11,170        | 2,324         | 4,071         | 3,081         | 76           | 3,556         | 622           | 5,932         | 2,079         | 56       | 62,445         |   |
| <b>Medicaid Total By County</b>                          | 45,117        | 64,128        | 41,637        | 88,309        | 13,333        | 34,487        | 155,669       | 32,230        | 119,607       | 4,802         | 46,375        | 84,622        | 51,925        | 24,583        | 83,625        | 102,539       | 10,789       | 18,286        | 9,742         | 75,418        | 9,676         | 8        | 1,116,907      |   |
| <b>First Rehabilitation Life Ins Co of America 81434</b> |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Non Net   | 44            | 390           | 30            | 60            | 50            | 7             | 41            | 32            | 44            | 20            | 34            | 114           | 75            | 50            | 17            | 30            | 2            | 19            | 9             | 27            | 12            |          | 1,107          |   |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                | 0 |
| <b>Total</b>   | <b>44</b>     | <b>390</b>    | <b>30</b>     | <b>60</b>     | <b>50</b>     | <b>7</b>      | <b>41</b>     | <b>32</b>     | <b>44</b>     | <b>20</b>     | <b>34</b>     | <b>114</b>    | <b>75</b>     | <b>50</b>     | <b>17</b>     | <b>30</b>     | <b>2</b>     | <b>19</b>     | <b>9</b>      | <b>27</b>     | <b>12</b>     | <b>0</b> | <b>1,107</b>   |   |
| <b>Guardian Life Ins Co 64246</b>                        |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   |               |               | 0             |               |               |               | 55            |               |               |               |               | 165           |               |               |               |               |              |               |               | 0             | 0             |          | 219            |   |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               | 0             |               |               |               |               |              | 0             |               |               |               |          | 0              |   |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| <b>Total</b>   | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>55</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>165</b>    | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b> | <b>219</b>     |   |
| <b>Health Net of NJ, Inc 95351</b>                       |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0            | 0             | 0             | 0             | 0             | 0        | 0              |   |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| <b>Total</b>   | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b> | <b>0</b>       |   |
| <b>Health Net Life Insurance Company (CA) 66141</b>      |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   |               | 0             |               |               |               |               | 0             |               | 0             |               |               | 0             | 0             | 0             | 0             | 0             | 0            | 0             | 0             | 0             | 0             | 0        | 0              |   |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| <b>Total</b>   | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>     | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b> | <b>0</b>       |   |
| <b>HBCBS of NJ 55069</b>                                 |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   | 20,904        | 70,895        | 30,201        | 32,057        | 8,413         | 8,108         | 51,425        | 21,408        | 25,333        | 13,094        | 19,079        | 60,207        | 75,869        | 59,224        | 59,092        | 34,313        | 3,895        | 29,158        | 19,570        | 36,900        | 12,050        |          | 691,195        |   |
| Comm Non Net   | 354           | 2,696         | 848           | 252           | 129           | 82            | 1,814         | 190           | 3,796         | 421           | 622           | 1,453         | 3,225         | 1,874         | 2,444         | 1,186         | 53           | 392           | 480           | 1,087         | 183           |          | 23,581         |   |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| <b>Total</b>   | <b>21,258</b> | <b>73,591</b> | <b>31,049</b> | <b>32,309</b> | <b>8,542</b>  | <b>8,190</b>  | <b>53,239</b> | <b>21,598</b> | <b>29,129</b> | <b>13,515</b> | <b>19,701</b> | <b>61,660</b> | <b>79,094</b> | <b>61,098</b> | <b>61,536</b> | <b>35,499</b> | <b>3,948</b> | <b>29,550</b> | <b>20,050</b> | <b>37,987</b> | <b>12,233</b> | <b>0</b> | <b>714,776</b> |   |
| <b>Horizon HC of NJ, Inc 95529</b>                       |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   | 9,131         | 27,869        | 11,685        | 11,417        | 6,261         | 4,724         | 15,477        | 7,670         | 7,860         | 5,922         | 7,802         | 21,613        | 27,507        | 23,919        | 23,106        | 15,411        | 1,668        | 10,927        | 8,696         | 12,469        | 4,959         |          | 266,093        |   |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| Medicaid   | 30,474        | 20,336        | 21,238        | 52,591        | 8,900         | 21,140        | 74,217        | 12,411        | 58,205        | 3,914         | 36,760        | 45,720        | 29,858        | 10,648        | 31,659        | 29,909        | 7,572        | 8,881         | 5,084         | 33,253        | 6,792         |          | 549,562        |   |
| <b>Total</b>   | <b>39,605</b> | <b>48,205</b> | <b>32,923</b> | <b>64,008</b> | <b>15,161</b> | <b>25,864</b> | <b>89,694</b> | <b>20,081</b> | <b>66,065</b> | <b>9,836</b>  | <b>44,562</b> | <b>67,333</b> | <b>57,365</b> | <b>34,567</b> | <b>54,765</b> | <b>45,320</b> | <b>9,240</b> | <b>19,808</b> | <b>13,780</b> | <b>45,722</b> | <b>11,751</b> | <b>0</b> | <b>815,655</b> |   |
| <b>Nippon Life Ins Co 81264</b>                          |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   |               | 3,217         | 0             |               |               |               | 63            |               | 350           |               | 115           | 477           | 0             | 197           | 23            | 301           |              | 97            |               | 110           |               |          | 4,950          |   |
| Comm Non Net   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| <b>Total</b>   | <b>0</b>      | <b>3,217</b>  | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>0</b>      | <b>63</b>     | <b>0</b>      | <b>350</b>    | <b>0</b>      | <b>115</b>    | <b>477</b>    | <b>0</b>      | <b>197</b>    | <b>23</b>     | <b>301</b>    | <b>0</b>     | <b>97</b>     | <b>0</b>      | <b>110</b>    | <b>0</b>      | <b>0</b> | <b>4,950</b>   |   |
| <b>Oxford Health Ins, Inc 78026</b>                      |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          |                |   |
| Comm Net   | 307           | 12,701        | 1,264         | 807           | 152           | 123           | 7,334         | 424           | 4,434         | 2,193         | 2,817         | 9,055         | 7,000         | 7,919         | 4,455         | 5,599         | 119          | 4,873         | 2,069         | 5,481         | 1,172         |          | 80,298         |   |
| Comm Non Net   |               | 118           | 1             | 1             |               |               | 53            |               | 53            | 22            | 32            | 206           | 19            | 73            | 45            | 134           |              | 74            | 9             | 63            | 8             |          | 911            |   |
| Medicaid   |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |               |              |               |               |               |               |          | 0              |   |
| <b>Total</b>   | <b>307</b>    | <b>12,819</b> | <b>1,265</b>  | <b>808</b>    | <b>152</b>    | <b>123</b>    | <b>7,387</b>  | <b>424</b>    | <b>4,487</b>  | <b>2,215</b>  | <b>2,849</b>  | <b>9,261</b>  | <b>7,019</b>  | <b>7,992</b>  | <b>4,500</b>  | <b>5,733</b>  | <b>119</b>   | <b>4,947</b>  | <b>2,078</b>  | <b>5,544</b>  | <b>1,180</b>  | <b>0</b> | <b>81,209</b>  |   |

2nd Quarter 2012 Health Enrollment (JPN)

|   | Atlantic     | Bergen        | Burlington   | Camden       | Cape May   | Cumberland | Essex        | Gloucester   | Hudson       | Hunterdon    | Mercer       | Middlesex     | Monmouth     | Morris       | Ocean        | Passiac      | Salem      | Somerset     | Sussex       | Union        | Warren       | Other    | TOTAL          |          |
|---|--------------|---------------|--------------|--------------|------------|------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|--------------|----------|----------------|----------|
| <b>Totals By County</b>                       | 88,320       | 257,309       | 136,336      | 184,984      | 32,106     | 56,600     | 287,327      | 90,569       | 196,711      | 41,534       | 117,225      | 251,546       | 221,998      | 161,639      | 207,665      | 191,033      | 20,977     | 98,808       | 53,944       | 181,621      | 38,398       | 11,717   | 2,928,366      |          |
| <b>Comm Net Total By County</b>               | 39,478       | 189,397       | 93,335       | 95,731       | 18,532     | 21,998     | 128,128      | 57,844       | 67,393       | 36,158       | 68,113       | 164,666       | 158,903      | 134,732      | 119,969      | 85,413       | 10,112     | 76,966       | 43,579       | 100,270      | 26,642       | 11,653   | 1,749,014      |          |
| <b>Comm Non Net By County</b>                 | 3,724        | 3,784         | 1,364        | 944          | 241        | 115        | 3,530        | 495          | 9,711        | 574          | 2,737        | 2,258         | 11,170       | 2,324        | 4,071        | 3,081        | 76         | 3,556        | 622          | 5,932        | 2,079        | 56       | 62,445         |          |
| <b>Medicaid Total By County</b>               | 45,117       | 64,128        | 41,637       | 88,309       | 13,333     | 34,487     | 155,669      | 32,230       | 119,607      | 4,802        | 46,375       | 84,622        | 51,925       | 24,583       | 83,625       | 102,539      | 10,789     | 18,286       | 9,742        | 75,418       | 9,676        | 8        | 1,116,907      |          |
| <b>Oxford Health Plans of NJ, Inc 95506</b>   |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |          |
| Comm Net                                      | 1,067        | 22,426        | 2,394        | 2,067        | 287        | 860        | 6,185        | 1,514        | 4,667        | 1,841        | 3,073        | 10,187        | 8,691        | 7,389        | 9,910        | 6,994        | 305        | 4,143        | 2,189        | 5,407        | 1,067        | 0        | 102,663        |          |
| Comm Non Net                                  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          | 0              | 0        |
| Medicaid                                      |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          | 0              | 0        |
| <b>Total</b>                                  | <b>1,067</b> | <b>22,426</b> | <b>2,394</b> | <b>2,067</b> | <b>287</b> | <b>860</b> | <b>6,185</b> | <b>1,514</b> | <b>4,667</b> | <b>1,841</b> | <b>3,073</b> | <b>10,187</b> | <b>8,691</b> | <b>7,389</b> | <b>9,910</b> | <b>6,994</b> | <b>305</b> | <b>4,143</b> | <b>2,189</b> | <b>5,407</b> | <b>1,067</b> | <b>0</b> | <b>102,663</b> |          |
| <b>Principal Life Ins Co 61271</b>            |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |          |
| Comm Net                                      |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0        |
| Comm Non Net                                  |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0        |
| Medicaid                                      |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0        |
| <b>Total</b>                                  | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>0</b>       | <b>0</b> |
| <b>UniCare Life &amp; Health Ins Co 80314</b> |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |          |
| Comm Net                                      |              |               |              |              |            |            |              |              |              |              |              |               |              |              | 0            |              | 0          |              |              |              |              |          |                | 0        |
| Comm Non Net                                  |              |               | 2            |              | 2          |            | 1            |              | 1            |              | 1            | 1             | 1            | 2            | 1            |              |            |              | 3            |              | 1            |          |                | 16       |
| Medicaid                                      |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0        |
| <b>Total</b>                                  | <b>0</b>     | <b>2</b>      | <b>0</b>     | <b>2</b>     | <b>0</b>   | <b>0</b>   | <b>1</b>     | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>1</b>     | <b>1</b>      | <b>1</b>     | <b>2</b>     | <b>1</b>     | <b>0</b>     | <b>0</b>   | <b>3</b>     | <b>0</b>     | <b>1</b>     | <b>0</b>     | <b>0</b> | <b>16</b>      |          |
| <b>United HealthCare Ins Co 79413</b>         |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                |          |
| Comm Net                                      | 947          | 10,140        | 4,164        | 4,488        | 293        | 421        | 5,941        | 2,717        | 5,731        | 1,911        | 3,745        | 10,764        | 7,435        | 5,908        | 3,845        | 3,579        | 380        | 3,951        | 1,580        | 4,829        | 1,123        |          | 83,890         |          |
| Comm Non Net                                  | 52           | 107           | 316          | 445          | 43         | 9          | 48           | 145          | 43           | 21           | 107          | 121           | 87           | 58           | 165          | 26           | 2          | 60           | 18           | 64           | 21           |          | 1,957          |          |
| Medicaid                                      |              |               |              |              |            |            |              |              |              |              |              |               |              |              |              |              |            |              |              |              |              |          |                | 0        |
| <b>Total</b>                                  | <b>999</b>   | <b>10,247</b> | <b>4,480</b> | <b>4,933</b> | <b>335</b> | <b>430</b> | <b>5,989</b> | <b>2,862</b> | <b>5,774</b> | <b>1,932</b> | <b>3,852</b> | <b>10,885</b> | <b>7,522</b> | <b>5,966</b> | <b>4,011</b> | <b>3,605</b> | <b>382</b> | <b>4,011</b> | <b>1,598</b> | <b>4,893</b> | <b>1,143</b> | <b>0</b> | <b>85,847</b>  |          |

\*includes lives that live out of state, but work in NJ  
 \*\*enrollment taken from quarterly/annual financial statements