

The New Jersey Department of Human Services
Division of Developmental Disabilities



**NEW JERSEY I/DD PROVIDER
RECRUITMENT:**

**An overview for agencies interested in
providing or expanding services for
individuals with intense behavioral needs
and/or medical involvement in New Jersey**

October 3, 2018



NJ Division of Developmental Disabilities

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- The Division of Developmental Disabilities (DDD) is a division within the NJ Department of Human Services that provides funding for services for adults, age 21 and older, with intellectual/developmental disabilities
 - ✦ Services funded through two Medicaid waiver programs:
 - Supports Program
 - Community Care Program
 - ✦ Fee-for-Service system
 - Care management through community-based Support Coordinators
 - Standardized rate structure
 - Service claims submitted after service delivery



Serving Individuals with I/DD Across the Life Span

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Early Intervention

- NJ Department of Health
- Under age 3

Children's Services

- NJ Children's System of Care
- Up to age 21

Adult Services

- NJ Division of Developmental Disabilities
- Generic Supports
- Age 21 and older

Aging Adults

- NJ Division of Developmental Disabilities
- Managed Long term Services and Supports (MLTSS)

I/DD Population in New Jersey

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- Approximately 28,400 individuals known to DDD
- Approximately 1,200 students eligible for DDD services exit the school system every year with approximately 700 accessing DDD services after exhausting their educational entitlement

Areas of Need in New Jersey

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- **Services for those who reside in and out of home**
 - Many families prefer to maintain their loved ones at home as long as possible, so in-home support services are needed (e.g., employment/day services, respite, behavioral supports)
 - When out-of-home services are needed, individuals and families want quality services close to them so the family unit can be maintained

Areas of Need in New Jersey

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- **In and Out of Home Services for:**
 - Individuals with Behavioral Health needs
 - ✦ Aggressive behaviors toward self/other
 - ✦ Away without permission
 - ✦ Forensic Histories
 - Individuals who require on-site nursing due to significant medical involvement
 - ✦ Tube feeding
 - ✦ Tracheostomy

Snapshot of Individuals Receiving DDD Services

Atlantic	821	Middlesex	1,569
Bergen	1,916	Monmouth	1,637
Burlington	1,791	Morris	1,193
Camden	1,346	Ocean	1,542
Cape May	516	Passaic	1,106
Cumberland	802	Salem	196
Essex	1,621	Somerset	1,228
Gloucester	956	Sussex	561
Hudson	739	Union	1,260
Hunterdon	768	Warren	374
Mercer	1,020		

Snapshot of Support Coordination

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- **Support Coordination (SC) capacity:**
 - # of Medicaid/DDD approved SC Agencies: 156
 - ✦ # of individuals currently assigned to an SC Agency: 18,443

Tiers

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- Each individual is assigned a tier based on the NJCAT (NJ Comprehensive Assessment Tool)
- Tiers are from A to E and can include an acuity differentiated factor (identified by a lower-case “a”) for individuals with high/specialized clinical support needs based on medical/behavioral concerns

Individual Budgets

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- Each tier has a corresponding individual budget that is used to fund services over the course of the plan year
- When an individual has been assigned the acuity factor, providers must ensure clinical staff are available to provide needed supports

Individual Budgets: Supports Program

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Tier	Employment /Day	Individual/ Family Supports	Supported Employment	FY19 Wage Increase	Total Individual Budget
A	\$14,000.00	\$5,000.00	Available as needed	\$546.12	\$19,546.12
Aa	\$20,000.00	\$5,000.00	Available as needed	\$718.57	\$25,718.57
B	\$18,000.00	\$10,000.00	Available as needed	\$804.80	\$28,804.80
Ba	\$26,000.00	\$10,000.00	Available as needed	\$1,034.74	\$37,034.74
C	\$22,000.00	\$10,000.00	Available as needed	\$919.77	\$32,919.77
Ca	\$32,000.00	\$10,000.00	Available as needed	\$1,207.19	\$43,207.19
D	\$33,000.00	\$15,000.00	Available as needed	\$1,379.65	\$49,379.65
Da	\$47,000.00	\$15,000.00	Available as needed	\$1,782.04	\$63,782.04
E	\$43,000.00	\$15,000.00	Available as needed	\$1,667.07	\$59,667.07
Ea	\$63,000.00	\$15,000.00	Available as needed	\$2,241.92	\$80,241.92

Individual Budgets: Community Care Program

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Tier	Employment/ Day	Individual/ Family Supports	Individual Supports (supports provided residentially)	Supported Employment	FY19 Wage Increase	Total Individual Budget
A	\$14,000.00	\$5,000.00	\$25,740.00	As needed	\$ 1,285.75	\$46,025.75
Aa	\$20,000.00	\$5,000.00	\$54,692.00	As needed	\$ 2,290.15	\$81,982.15
B	\$18,000.00	\$10,000.00	\$51,480.00	As needed	\$ 2,284.06	\$81,764.06
Ba	\$26,000.00	\$10,000.00	\$109,383.00	As needed	\$ 4,178.89	\$149,561.89
C	\$22,000.00	\$10,000.00	\$85,801.00	As needed	\$ 3,385.44	\$121,186.44
Ca	\$32,000.00	\$10,000.00	\$182,303.00	As needed	\$ 6,446.93	\$230,749.93
D	\$33,000.00	\$15,000.00	\$120,122.00	As needed	\$ 4,831.74	\$172,953.74
Da	\$47,000.00	\$15,000.00	\$255,226.00	As needed	\$ 9,118.13	\$326,344.13
E	\$43,000.00	\$15,000.00	\$154,442.00	As needed	\$ 6,106.58	\$218,548.58
Ea	\$63,000.00	\$15,000.00	\$328,150.00	As needed	\$ 11,673.35	\$417,823.35

New Jersey's Medicaid Waiver Services

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- Assistive Technology
- Behavioral Supports
- Career Planning
- Cognitive Rehabilitation (SP only)
- Community Based Supports (SP only)
- Community Inclusion Services
- Community Transition Services (CCP only)
- Day Habilitation
- Environmental Modifications
- Goods & Services
- Individual Supports (CCP only)

- Interpreter Services
- Natural Supports Training
- Occupational Therapy
- Personal Emergency Response System (PERS)
- Physical Therapy
- Prevocational Training
- Respite
- Speech, Language, and Hearing Therapy
- Supported Employment
- Supports Brokerage
- Transportation
- Vehicle Modifications



Behavioral Supports

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Procedure Codes	Rates	Units	Additional Descriptor
H0004HI22	\$19.60	15 minutes	Assessment/Plan Development
H0004HI	\$7.34	15 minutes	Monitoring

Career Planning

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Procedure Codes	Rates	Units	Additional Descriptor
H2014HI	\$13.63	15 minutes	N/A

Cognitive Rehabilitation (SP Only)

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Procedure Codes	Rates	Units	Additional Descriptor
97532HI	\$36.50	15 minutes	N/A

Community Based Supports (SP Only)

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Procedure Codes	Rates	Units	Additional Descriptor
H2021HI	\$7.21	15 minutes	Base
H2021HI22	\$12.23	15 minutes	Acuity
H2021HI52	Reasonable & Customary	15 minutes	Self-Directed Employee

Community Inclusion Services

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Procedure Codes	Rates	Units	Additional Descriptor
H2015HIU1	\$2.43	15 minutes	Tier A
H2015HIU2	\$3.07	15 minutes	Tier B
H2015HIU3	\$3.84	15 minutes	Tier C
H2015HIU4	\$5.76	15 minutes	Tier D
H2015HIU5	\$7.68	15 minutes	Tier E

Day Habilitation

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Procedure Codes	Rates	Units	Additional Descriptor
T2021HIUS	\$2.43	15 minutes	Tier A
T2021HIU1	\$3.53	15 minutes	Tier A/Acuity Differentiated
T2021HIUR	\$3.07	15 minutes	Tier B
T2021HIU2	\$4.47	15 minutes	Tier B/Acuity Differentiated
T2021HIUQ	\$3.84	15 minutes	Tier C
T2021HIU3	\$5.59	15 minutes	Tier C/Acuity Differentiated
T2021HIUP	\$5.76	15 minutes	Tier D
T2021HIU4	\$8.38	15 minutes	Tier D/Acuity Differentiated
T2021HIUN	\$7.68	15 minutes	Tier E
T2021HIU5	\$11.18	15 minutes	Tier E/Acuity Differentiated

Individual Supports

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Procedure Codes	Rates	Units	Additional Descriptor
H2016HI	\$7.21	15 minutes	Base
H2016HI22	\$12.23	15 minutes	Base with Acuity
H2016HIU8	R&C	15 minutes	Self-Directed Employee
H2016HI52	\$72.54	Daily	Tier A
H2016HIU1	\$154.14	Daily	Tier Aa
H2016HIUS	\$145.09	Daily	Tier B
H2016HIU2	\$308.28	Daily	Tier Ba
H2016HIUR	\$241.82	Daily	Tier C
H2016HIU3	\$513.80	Daily	Tier Ca
H2016HIUQ	\$338.55	Daily	Tier D
H2016HIU4	\$719.32	Daily	Tier Da
H2016HIUP	\$435.27	Daily	Tier E
H2016HIU5	\$924.84	Daily	Tier Ea

Interpreter Services

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Procedure Codes	Rates	Units	Additional Descriptor
T1013HI22	\$16.25	15 minutes	American Sign Language
T1013HI	\$6.09	15 minutes	Other Spoken Language
T1013HI52	Reasonable & Customary	15 minutes	Self-Directed Employee

Occupational Therapy

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Procedure Codes	Rates	Units	Additional Descriptor
97535HIUN	\$7.60	15 minutes	Group – Blended
97535HI	\$26.61	15 minutes	Individual

Physical Therapy

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Procedure Codes	Rates	Units	Additional Descriptor
S8990HIUN	\$7.88	15 minutes	Group – Blended
S8990HI	\$27.58	15 minutes	Individual

Prevocational Training

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Procedure Codes	Rates	Units	Additional Descriptor
T2015HI22	\$13.09	15 minutes	Individual
T2015HIUS	\$2.76	15 minutes	Tier A
T2015HIUR	\$3.49	15 minutes	Tier B
T2015HIUQ	\$4.36	15 minutes	Tier C
T2015HIUP	\$6.55	15 minutes	Tier D
T2015HIUN	\$8.73	15 minutes	Tier E

Respite

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Procedure Codes	Rates	Units	Additional Descriptor
T1005HI	\$4.91	15 minutes	Base
T1005HI52	\$59.01	Daily	Out of Home Overnight - Tier A
T1005HIU1	\$118.01	Daily	Out of Home Overnight - Tier Aa
T1005HIUS	\$118.01	Daily	Out of Home Overnight - Tier B
T1005HIU2	\$236.03	Daily	Out of Home Overnight - Tier Ba
T1005HIUR	\$196.69	Daily	Out of Home Overnight - Tier C
T1005HIU3	\$393.38	Daily	Out of Home Overnight - Tier Ca
T1005HIUQ	\$275.36	Daily	Out of Home Overnight - Tier D
T1005HIU4	\$550.72	Daily	Out of Home Overnight - Tier Da
T1005HIUP	\$354.04	Daily	Out of Home Overnight - Tier E
T1005HIU5	\$708.08	Daily	Out of Home Overnight - Tier Ea
T2036HI22	\$118.01	Daily	Day Camp Only (up to 6 hrs/day)
T2036HI	\$235.78	Daily	Overnight Camp (day + overnight)
S9125HI	\$145.09	Daily	In-Home CCR Only
T1005HIU8	R&C	15 minutes	Self-Directed Employee

Speech, Language, & Hearing Therapy

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Procedure Codes	Rates	Units	Additional Descriptor
92507HIUN	\$7.43	15 minutes	Group – Blended
92507HI	\$25.99	15 minutes	Individual

Supported Employment: Individual and Small Group

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Procedure Codes	Rates	Units	Additional Descriptor
T2019HI	\$13.63	15 minutes	Individual
T2019HIUS	\$2.87	15 minutes	Tier A
T2019HIUR	\$3.63	15 minutes	Tier B
T2019HIUQ	\$4.54	15 minutes	Tier C
T2019HIUP	\$6.81	15 minutes	Tier D
T2019HIUN	\$9.08	15 minutes	Tier E

Supports Brokerage

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Procedure Codes	Rates	Units	Additional Descriptor
T2041HI22	\$6.09	15 minutes	N/A
T2041HIU7	Reasonable & Customary	15 minutes	Self-Directed Employee

Transportation

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Procedure Codes	Rates	Units	Additional Descriptor
A0090HI22	\$0.74	Mile	Multiple Passenger Rate (not for use by SDEs)
A0090HI	Reasonable & Customary	Mile	Single Passenger Rate (not for use by SDEs)
A0090HI52	Reasonable & Customary	15 minutes	Self-Directed Employee

Becoming a Medicaid/DDD Provider in NJ

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- Visit the Provider Portal on the DDD website
www.nj.gov/humanservices/ddd/programs/sppp.html
- Review DDD's Policies & Procedures Manuals
 - Supports Program:
www.nj.gov/humanservices/ddd/documents/sp-policymanual-may2018.pdf
 - Community Care Program:
www.nj.gov/humanservices/ddd/documents/ccp-policymanual-may2018.pdf



Becoming a Medicaid/DDD Provider in NJ

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- Apply for NPI (National Provider Identifier) for every service location:
- Complete Combined Application to Become a Medicaid/DDD Approved Provider and mail to:
 - Molina Medicaid Solutions
 - Provider Enrollment Unit
 - PO Box 4804
 - Trenton, NJ 08650-4804
- Questions about this process?
Contact DDD's Provider Helpdesk:
DDD.ProviderHelpdesk@dhs.state.nj.us



Establishing Residential Services

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- **Licensed residential settings must comport with all applicable laws and regulations relating to:**
 - Federal Centers for Medicare and Medicaid Services (CMS) Final Rule
 - NJ DHS Office of Licensing Standards, 10:44A and 10:44C
 - DDD's Community Care Program (CCP)

Providing Services

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- Provider must be Medicaid/DDD approved for services offered
- Services and providers must be identified in the Individualized Service Plan (ISP)
- Approved ISP leads to prior authorization to deliver services
- Documentation must be maintained according to the standards outlined in Supports Program and/or Community Care Program Policies & Procedures Manuals
- Claims are submitted by the provider to Molina (Medicaid's Fiscal Agent) after services are rendered



Funding for Residential Services

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Rent

- 30% of individual's income
- DDD subsidy through Supportive Housing Connection covers remainder

Other Living Expenses (food, utilities, etc.)

- Percentage of income or identified fee
- Established by residential provider – generally 45% of remaining income

Services

- Individual Supports-Daily

Supportive Housing Connection Rents

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- For sites rented by the individual or service provider, the rental standard is based on the Published Rent Standard (PRS) for the geographic location of the property and the corresponding number of bedrooms
 - ✦ For example, in Somerset County the PRS for a four-bedroom rental is \$2,512
- For provider-owned sites, rent is Single Room Occupancy (SRO) multiplied by the number of bedrooms occupied by eligible individuals, up to four
 - ✦ For example, in Somerset County the SRO rent is \$766, so the PRS for a four-bedroom, provider-owned home is \$3,064

Funding for New Licensed Residential Sites

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- Fire suppression systems are required in all new stand-alone DDD licensed homes; fire suppression systems are required in multi-family dwellings when the service recipient requires physical assistance for prompt emergency evacuation
- DDD funds are available upon request for:
 - Fire suppression systems
 - Furniture for newly licensed homes (\$3000/person)

Residential funding source: Special Needs Housing Partnership Loan Program (SNHPLP)

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- Partnership between NJ Housing and Mortgage Finance Agency (NJHMFA), NJ Department of Community Affairs (DCA), DDD and municipalities
 - Provides financing to create accessible four-bedroom residences for individuals with I/DD
 - NJHMFA, DCA and DDD will assist municipalities in utilizing the funds in their municipal affordable housing trust fund accounts, and/or other state, municipal or private sources available to them, by matching a municipal commitment with SNHPLP financing
 - SNHPLP financing can be used for acquisition, new construction, and rehabilitation



Incentives

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- Division is currently developing a Request for Letter of Interest (RLI) that will identify incentives for providers to develop residential settings for individuals with intense behaviors and/or medical needs requiring on-site nursing
 - Preference will be given to providers new to DDD who have a track record of serving the targeted populations in other states or in New Jersey for other entities

Incentives

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- **Current elements of RLI**
 - Maximum of 16 new residences across entire RLI
 - Maximum of four programs awarded to any single agency
 - Maximum of \$60,000 per four-person residence
 - ✦ Funding released when all residents move in and residence is fully occupied
 - Restricted to housing not currently open or in development
 - Agency must accept DDD referrals – no substitutions
 - Majority of sites will serve those with behavioral health needs

What's Next

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- Review CCP and SP Manuals
- Become familiar with licensing standards
- Review information and resources found on the next two slides
- Contact DDD's Provider Enrollment Director, Rachel Jamison, at Rachel.Jamison@dhs.state.nj.us, who will connect you with subject matter experts to answer specific questions or set up an in-person meeting



Information/Resources

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- Supports Program Policies & Procedures Manual

www.nj.gov/humanservices/ddd/documents/sp-policymanual-may2018.pdf

- Community Care Program Policies & Procedures Manual

www.nj.gov/humanservices/ddd/documents/ccp-policymanual-may2018.pdf

- DDD Provider Portal

www.nj.gov/humanservices/ddd/programs/sppp.html

- DHS Licensing Standards

www.state.nj.us/humanservices/ool/documents/10_44A_eff_4_18_05.pdf

- Provider Search Database

<https://irecord.dhs.state.nj.us/ProviderSearch>



Information/Resources

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- **Community Living Options**

www.nj.gov/humanservices/ddd/resources/community/

- **Published Rent Standards (PRS)**

www.nj.gov/humanservices/ddd/documents/published-rent-standards.pdf

- **Housing Assistance Policy**

www.nj.gov/humanservices/ddd/documents/housing_assistance_policy.pdf

- **Special Needs Housing Partnership Loan Program**

www.nj.gov/dca/hmfa/developers/needs/partnership/

- **Stephen Komninos' Law**

www.nj.gov/humanservices/home/skl.html

