

1 MEDICAL ASSISTANCE ADVISORY COUNCIL MEETING
2 New Jersey State Police Headquarters Complex
3 Public Health, Environmental and Agricultural
4 Laboratory Building
5 3 Schwarzkopf Drive
6 Ewing Township, New Jersey 08628

7 October 6, 2014
8 10:16 a.m.

9 FINAL

10 MEETING SUMMARY

11 MEMBERS PRESENT:

12 Deborah Spitalnik, PhD, Chair
13 Sherl Brand
14 Mary Coogan
15 Eileen Coyne
16 Theresa Edlestein
17 Dennis Lafer
18 Dot Libman
19 Beverly Roberts

20 MEMBERS EXCUSED:

21 Mary Bollwage
22 Jay Jimenez
23 Sidney Whitman, DDS
24 Wayne Vivian

25 STATE REPRESENTATIVE:

VALERIE HARR, Director
Division of Medical Assistance and Health Services

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Slide presentations conducted at Medical Assistance
Advisory Council meetings are available for viewing at
<http://www.state.nj.us/humanservices/dmahs/boards/maac/>

| | | |
|----|----------------------|---------------------------------|
| 1 | ATTENDEES: | |
| 2 | Evelyn Liebman | AARP |
| | Daniel Keating | Alliance for the Betterment of |
| 3 | | Citizens with Disabilities |
| | Michelle Jaker | Amerigroup |
| 4 | Carl G. Archer, Esq. | Archer Law Office, LLC |
| | Matthew Minnella | Association of New Jersey |
| 5 | | Chiropractors |
| | Dean Roth | Burlin Consulting |
| 6 | Elizabeth Buck | Camden Coalition of Health Care |
| | | Providers |
| 7 | Shabnam Salih | Camden Coalition of Health Care |
| | | Providers |
| 8 | Kimberly Salomon | Community Health Law Project |
| | August Pozgay | Disability Rights NJ |
| 9 | Susan Saidel | Disability Rights NJ |
| | Karen Brodsky | Health Management Group |
| 10 | Chrissy Buteas | Home Care Association of NJ |
| | Karen Clark | Horizon NJ Health |
| 11 | Lillie Evans | Horizon NJ Health |
| | Len Kudgis | Horizon NJ Health |
| 12 | Joseph Manger | Horizon NJ Health |
| | Philip Ladhaga | Johnson & Johnson |
| 13 | Carol Katz | Katz Government Affairs |
| | Joshua Spielberg | Legal Services of New Jersey |
| 14 | Jill Viggiano | LIFE St. Francis |
| | Christine Walley | LIFE St. Francis |
| 15 | Bernadette Katsur | LumaraHealth |
| | Michele Slamon | LumaraHealth |
| 16 | Ruby Tanis | Magellan Health |
| | Elizabeth Andolino | Mathany Medical and Educational |
| 17 | | Center |
| | Kathy Bowers | Mathany Medical and Educational |
| 18 | | Center |
| | Melinda Martinson | Medical Society of New Jersey |
| 19 | Michael A Ram | Medical Society of New Jersey |
| | Phillip Lubitz | NAMI of New Jersey |
| 20 | Cathy Chin | NJ Association of LTC Pharmacy |
| | | Providers, Inc |
| 21 | Sarah Lechner | NJ Hospital Association |
| | Raymond Castro | NJ Policy Perspective |
| 22 | Jillian Hudspeth | NJ Primary Care Association |
| | Selina Haq | NJ Primary Care Association |
| 23 | Kate Clark | Planned Parenthood Active Fund |
| | | of NJ |
| 24 | Rebecca Barson | Planned Parenthood of Central & |
| | Greater Northern NJ | |
| 25 | Matthew D'Oria | PerformCare New Jersey |

| | | |
|----|--------------------|---|
| 1 | Mary Kay Roberts | Riker Danzig Scherer Hyland & Perretti, LLP |
| 2 | Jane Feam Zimmer | Rothkoff Law Group |
| | Steven McRae | Sequenom Laboratories |
| 3 | Ron Popper | Sunovion |
| | Elisa Cohen | The Family Resource Network |
| 4 | Julie Caliwan | The Innovations Collaborative, LLC |
| | Kim Todd | The Innovations Collaborative, LLC |
| 5 | Vincent C. Ceglia | United Healthcare Community Plan |
| | Zinke McGeady | Values Into Action of New Jersey |
| 6 | John Kirchner | WellCare |
| | Lisa Knowles | WellCare |
| 7 | Aviva Woog | WellCare |
| | Maureen Shea | NJ Association of Community Providers |
| 8 | Shauna Moses | NJ Association of Mental Health and Addiction Agencies |
| 9 | Debra Wentz | NJ Association of Mental Health and Addiction Agencies |
| 10 | Maura Collinsgru | NJ Citizen Action |
| 11 | Gwen Orłowski | National Senior Citizens Law Center |
| 12 | John Guhl | Centers for Medicare & Medicaid Services |
| 13 | Nicole McKnight | Centers for Medicare & Medicaid Services |
| 14 | Dominique Mathurin | Centers for Medicare & Medicaid Services |
| 15 | Karen Kasick | NJ Department of Family Development |
| 16 | Allison Gibson | NJ Department of Health |
| | Brian Franz | NJ Department of Treasury |
| 17 | Nancy Day | NJ Division of Aging |
| | Lou Ortiz | NJ Division of Aging |
| 18 | Meghan Davey | NJ Division of Medical Assistance & Health Services |
| 19 | Elena Josephick | NJ Division of Medical Assistance & Health Services |
| 20 | Roxanne Kennedy | NJ Division of Medical Assistance & Health Services |
| 21 | Andrea Large | NJ Division of Medical Assistance & Health Services |
| 22 | Thomas Lind | NJ Division of Medical Assistance & Health Services |
| 23 | Phyllis Melendez | NJ Division of Medical Assistance & Health Services |
| 24 | James McCracken | NJ Office of the Ombudsman for the Institutional Elderly |
| 25 | | |

1 DR. SPITALNIK: Good morning. I'm Deborah
2 Spitalnik. I'm the Chair of the Medical Assistance
3 Advisory Committee. It's my pleasure to welcome you to
4 the October 6th meeting. I realize we're a little late
5 in starting. We're usually very prompt, but I know
6 there's a new traffic pattern, both literally in terms
7 of traffic, and also security procedures here, so that
8 has slowed down people's entrance.

9 Pursuant to the New Jersey Open Public
10 Meetings Act, I need to read the following notice:
11 Adequate notice of the schedule quarterly meetings for
12 calendar year 2014, the Medical Assistance Advisory
13 Counsel was issued by the Department of Human Services.
14 This public notice and invitation to attend the 2014
15 meetings of the MAAC were transmitted to the Medical
16 Assistance Customer Service Center and County Boards of
17 Social Services for posting on November 1, 2013, posted
18 on the DHS website on November 6, 2013, published in
19 newspapers beginning on November 7, 2013, including the
20 *Atlantic City Press, Bergen Record, Camden Courier*
21 *Post, Newark Star Ledger, and The Trenton Times.* This
22 was also filed with the Office of the Secretary of
23 State on November 2, 2013, and published in the New
24 Jersey Federal Register on December 2, 2013, at
25 45-NJR-2059A.

1 I also need to start with a requirement of
2 this setting, which is for public events emergency
3 evacuation procedure. I'm sure we won't need it, but
4 I'm required to let you know that upon hearing the fire
5 alarm or evacuation announcement, we are to quickly
6 leave the building via the nearest exit and go to Lamp
7 Post No. 9 in the large parking lot. Once there, you
8 will report to Valerie Harr or Phyllis Melindez, who
9 are the organizers of this meeting, who will check off
10 your names on the attendance sheet, and to wait in your
11 designated area for instructions for the emergency
12 response personnel. Fortunately, even though we have
13 some formality and important structure for input in
14 this meeting, they are not as rote as that.

15 So, again, I welcome to the meeting. At the
16 Medical Assistance Advisory Committee, we are always
17 deeply gratified to see so many members of the public
18 and stakeholders in the audience. What we do is we
19 start with introductions from the members of the MAAC.
20 I ask members of the public to introduce themselves.
21 We have been able to maintain the convention of once
22 the MAAC members have asked questions about the topic
23 that we are on or made comments, we have been able to
24 open the floor to the public. We have not had to
25 resort to time limits or to a very stylized convention

1 of public input only at a particular time at the
2 meeting, but part of that is the contract between us
3 that people will speak to the topic at hand and limit
4 their remarks. So I thank you for doing that. And
5 again I'm delighted to see everyone. And we'll start
6 with Dennis, we'll go around and introduce ourselves.
7 And then we'll turn to the members of the public.

8 (Members of the MAAC introduce themselves.)
9 (Attendees introduce themselves.)

10 DR. SPITALNIK: Thank you all for being
11 here.

12 Our first item of business is the minutes of
13 our June 11th meeting. We have a transcript of the
14 meeting. And I will ask the members of the MAAC if
15 there are any additions or corrections to the minutes
16 of the June 11th meeting.

17 MS. ROBERTS: I have not been able to read
18 it.

19 DR. SPITALNIK: Are any additions or
20 corrections from anyone else?

21 Do I have a motion about these minutes?
22 Dennis?

23 MR. LAFER: Approve.

24 DR. SPITALNIK: I have motion to approve,
25 Lafer.

1 Second?

2 MS. COOGAN: Second.

3 DR. SPITALNIK: Coogan.

4 Any further discussion?

5 All those in favor?

6 MAAC MEMBERS: Aye.

7 DR. SPITALNIK: Against approval?

8 Abstentions?

9 Roberts, abstention.

10 MS. ROBERTS: I wasn't able to read it.

11 DR. SPITALNIK: Thank you.

12 So the minutes are accepted as submitted.

13 And again thank you for the transcription, and thank
14 you for being here with us here again today.

15 Let me review our agenda. We're going to
16 have a presentation on the Qualified Income Trusts, a
17 series of informational updates. I will review the
18 2015 meeting dates.

19 So I would like to turn to the presentation
20 on Qualified Income Trusts, and I'm delighted to
21 introduce Meghan Davey, who is the Chief of Operations
22 at Division of Medical Assistance and Health Services.

23 Valerie, did you want to say anything in
24 further introduction to the presentation, or should we
25 go ahead.

1 MS. HARR: We can go ahead.
 2 DR. SPITALNIK: Thank you.
 3 The members of the MAAC have copies of the
 4 PowerPoint. And let me remind stakeholders that all
 5 presentations are then posed on the DMHS website.
 6 MS. DAVEY: Thank you. Good morning. I'm
 7 happy to be here to talk about Qualified Income Trusts.
 8 It's a new initiative that we're undertaking here in
 9 New Jersey.
 10 So Qualified Income Trusts, we had the
 11 ability under the federal government to establish them
 12 back in 1993. I believe New Jersey had them for two
 13 years. We stopped them in 1995. At that time we moved
 14 to the Medically Needy Program. So today currently in
 15 New Jersey, we have a Medically Needy Program that for
 16 somebody who is above the institutional Medicaid level,
 17 their only option right now is to spend their money
 18 down under the Medically Needy Program to \$366 and be
 19 eligible for long-term care only in a nursing home
 20 setting.
 21 So we are trying now to seek federal
 22 approval to allow individuals in the need of long-term
 23 care to use trust devices to basically put, if you have
 24 income above the institutional Medicaid level, into
 25 trust and be able to eligibility in both a community

1 setting, an AL setting, and in a nursing facility
 2 setting.
 3 (Presentation by Ms. Davey.)
 4 DR. SPITALNIK: Meghan, thank you so much
 5 for this presentation and thank you for what you're
 6 doing. I know what a difference this is going to make
 7 to so many people.
 8 I'll ask you some limited numbers of
 9 question from the MAAC and from the public. But also,
 10 we're appreciative of your guiding questions to the
 11 dedicated web address.
 12 Do Members of the MAAC have any questions or
 13 comments?
 14 MS. ROBERTS: Do you know whether this would
 15 be applicable for somebody with a developmental
 16 disability who wanted to apply for the CCW, the
 17 Community Care Waiver, but if the income that they had
 18 typically from the parents work history, a pension that
 19 might have been left to them or whatever, if they're
 20 over that amount, the 2164, would they be able to
 21 qualify for CWW in this way?
 22 MS. DAVEY: I don't believe so. I'm looking
 23 at Meredith, she's kind of our expert on this. We are
 24 looking at nursing facility level of care, and that is
 25 an ICFID level of care, so I don't think we can use

1 this as an option.
 2 MS. ROBERTS: I think for the Community Care
 3 Waiver you're supposed to have a nursing home level of
 4 care need.
 5 MS. DAVEY: No, I think it's ICFID.
 6 MS. JOSEPHICK: It's always been ICFID for
 7 CCW.
 8 DR. SPITALNIK: Aren't there mechanisms for
 9 people in that position, including -- I'm not going to
 10 have a discussion about special needs, there are
 11 special needs trust mechanisms that people can utilize
 12 to be eligible.
 13 MS. DAVEY: That's correct.
 14 MS. ROBERTS: If they have a pension coming,
 15 like in a monthly pension from a parent, that
 16 sometimes --
 17 DR. SPITALNIK: Okay. But this is not the
 18 mechanism for that.
 19 MS. ROBERTS: That's my question.
 20 MS. DAVEY: Correct. Not as we know it.
 21 MS. ROBERTS: Thank you.
 22 DR. SPITALNIK: Thank you for that question.
 23 Other questions or comments from the MAAC?
 24 From the public?
 25 MS. MCGREADY: I'm Zinke McGready. I work

1 with Values into Action. And we work primarily with
 2 people in the Community Care Waiver, and the process is
 3 pretty much parallel to what you're describing and that
 4 we work with families in the Division, DDD, Division of
 5 Developmental Disabilities, works with people if they
 6 have income and they're over the threshold as long as
 7 they're showing that they are trying to establish an
 8 irrevocable trust. We provide family members with
 9 names of attorneys so they can work on that process,
 10 and we have the exact same income threshold. And we
 11 have to meet the nursing home level, so that's where
 12 Beverly was coming from.
 13 DR. SPITALNIK: Thank you very much.
 14 MS. CHIN: Good morning. Cathy Chin. Thank
 15 you, Meghan. Thank you, Valerie. Elena, thank you for
 16 staying with us, Nancy, Lowell. Thank you for
 17 everything. And thank you for putting in that banking
 18 piece. That was very important to us, to notify the
 19 banks. Thank you.
 20 One question. Do you know who can be a
 21 trustee? Have you defined that yet?
 22 MS. DAVEY: The New Jersey law defines it.
 23 I know Lowell was having some conversations with OPG
 24 and Plan NJ, but those are still ongoing conversations.
 25 MS. CHIN: When will we first see that

1 information? How will we know?
 2 MS. DAVEY: We'll probably update FAQs with
 3 all of that information.
 4 MS. CHIN: Okay. Thank you.
 5 MS. DAVEY: And the other thing I think I
 6 did not mention is after the post-eligibility treatment
 7 of income, what's left in trust, we can deduct trustee
 8 fees out of the -- I didn't know if I mentioned that.
 9 MS. CHIN: No, but we saw it.
 10 MS. DAVEY: Great.
 11 MS. LIEBMAN: I'm Evelyn from AARP. We're
 12 very excited about this new initiative and all of the
 13 work that everyone has put into this. Just a couple of
 14 questions. And I haven't had a chance FAQs, so pardon
 15 me if they're there.
 16 Will there been the same kind of three-month
 17 retroactivity with Miller Trust as we have now with
 18 medical need?
 19 Two, when we're talking about the cost share
 20 with respect to someone living in the community, will
 21 the cost share be that percent of the capitated rate
 22 that's attributable to HBS?
 23 MS. DAVEY: Yes. Correct.
 24 DR. SPITALNIK: Could you restate the
 25 question, so people can hear it.

1 MS. DAVEY: The three-month retroactive
 2 eligibility applies.
 3 MS. JOSEPHICK: As long as the trust is
 4 funded and it's after the date that WE started. So it
 5 has to be funded, established and it's after whatever
 6 the date is.
 7 MS. CHIN: And we're starting?
 8 MS. JOSEPHICK: We don't have authority yet.
 9 MS. DAVEY: So we were hoping for a November
 10 1st start date, but we're still waiting for CMS
 11 approval for the State Plan Amendment for the Medically
 12 Needy changes. So until we get that, we don't really
 13 have a start date. But that will all be in FAQs.
 14 We'll continue to update.
 15 DR. SPITALNIK: Other questions or comments?
 16 MS. DAVEY: And Phyllis just confirmed the
 17 template is up so you'll find that on the website as
 18 well.
 19 MS. HARR: Great. So you can start to take
 20 a look at the template.
 21 I want to acknowledge Elena. Thank you,
 22 Meghan. Elena was scheduled to retire previously, but
 23 this initiative is so important to us that we asked
 24 Elena, and she agreed, and she is extending her
 25 retirement date to help us get the Qualified Income

1 Trust established. So very much appreciate everything
 2 she's done.
 3 (Applause.)
 4 DR. SPITALNIK: Thank you. And thank you
 5 very much. We're very excited about this.
 6 We'll now move to a series of informational
 7 updates, beginning with an update on New Jersey
 8 FamilyCare expansion enrollment. And I turn to Valerie
 9 Harr; the Director of DMAHS.
 10 MS. HARR: So these are some of the same
 11 slides and same data points that I've been providing in
 12 previous meetings. This just goes back through the
 13 history, for anybody that's new here in terms of
 14 establishment of our Medicaid expansion.
 15 Our Call Center volume, again, we've been
 16 tracking this for some time. So you'll see the Call
 17 Center volume, the peak of it was January through
 18 March. No surprise. The Call Center at Xerox, our
 19 health benefit coordinator, is still well over a
 20 hundred percent of the normal volume, but it has
 21 subsided. And as I said before, Xerox did hire
 22 additional staff to support not only the eligibility
 23 determinations, but the Call Center.
 24 And this is really quite a statement, this
 25 slide. You can see the steady or level and then pretty

1 small growth over a number of months. And then you see
 2 with the expansion through September now, we have over
 3 1.6 million Medicaid beneficiaries here in New Jersey.
 4 So again, these statistics are through
 5 September. We have maintained eligibility for 160,000
 6 people. Parents that, had we not expanded Medicaid,
 7 again, they were parents over 133 percent of poverty
 8 that we've been covering under NJ FamilyCare, we were
 9 able to maintain their coverage through the expansion
 10 because we elected the optional Medicaid expansion.
 11 Otherwise, they no longer have been eligible for
 12 Medicaid FamilyCare.
 13 We have enrolled close to 280,000 newly
 14 eligible adults and parents. Those that were
 15 previously eligible under income guidelines but had not
 16 enrolled, we've been tracking that since January, and
 17 that's 66,000 people that have enrolled.
 18 These are just some pie charts on what the
 19 population looks like, the age breakout, so you can see
 20 46 percent of the expansion population are between the
 21 ages of 35 and 54. 39 percent are between the ages of
 22 19 and 34. And then the older population, 55 to 64, is
 23 about 15 percent.
 24 So I think that's what most of us expected:
 25 This is a new type of data point that we are

1 collecting. It's only individuals that have their
2 cases processed through Xerox. We don't have this
3 information available to us from county welfare
4 agencies, but these are the number of individuals each
5 month that Xerox has determined ineligible. And you
6 can see the different markers here, when you see the
7 spikes and the low points, that it's consistent with
8 the activity that was happening at the Marketplace and
9 with the Medicaid expansion.

10 So one of the initiatives that we've
11 undertaken to try to maximize the number of people that
12 we can get enrolled in the expansion is another express
13 lane administrative simplification and looking at
14 individuals that are enrolled in the Nutritional
15 Assistance Program, SNAP, and CMS provided guidance to
16 states. It took us a little while to figure out how we
17 would do this because we do have managed care
18 enrollment that happens automatically and trying to
19 synchronize that with the SNAP Program and give members
20 choice was a little difficult to for us to figure out
21 how to operationalize this. But we were 1 are 6 states
22 using the streamline process for SNAP recipients. And,
23 again, the authority became effective in December. It
24 took us a few months to get this sorted out, but we
25 have begun the process.

1 So we identified 21,000 uninsured single
2 adults that were receiving SNAP that did not have
3 Medicaid. So we sent an express lane application to
4 all of those individuals. And when the member would
5 return the express lane, the very simplified
6 application, the applications went back to our health
7 benefits coordinator. So of the 21,000 that we
8 identified and mailed applications to, we were able to
9 enroll 7,000; 1,163 by the time they returned the
10 application, they had already been enrolled due to the
11 issue of timing. But we did not receive a returned
12 simplified application from 13,000. So I think that's
13 a little bit disappointing, but we're going to continue
14 that process. We're going to keep doing that. So
15 we're going to keep sending out the letters and trying
16 to get individuals to return that simplify application.
17 So I'm not quite sure. I'm open to suggestions on why
18 those SNAP recipients would not be interested or not
19 returned and what we can do try to get them to enroll.
20 Because, again, based on the SNAP eligibility, they are
21 eligible for Medicaid.

22 Presumptive eligibility is another piece to
23 the puzzle and another way that we try to get people
24 enrolled in the Medicaid program. We've had
25 presumptive eligibility for a long time. And we've

1 expanded the presumptive eligibility program to the
2 expansion to the parents and the single adults in
3 January. And you can see the states that provide
4 presumptive eligibility. We've highlighted a number of
5 them here or all of those that do. They don't always
6 have it for both CHIP and Medicaid, but you see New
7 Jersey highlighted that we do. And now we also have it
8 for the expansion group.

9 So you can see the volume of presumptive
10 eligibility applications that we take. Again, this is
11 somebody that presents at a federally qualified health
12 center or a hospital that has a trained and certified
13 presumptive eligibility unit. And they ask limited
14 number of questions and take an application so that the
15 client can get served, provider can get paid. That
16 comes to the State. We establish presumptive
17 eligibility period and is then followed up for someone
18 to have a full eligibility determination done either by
19 Xerox or a county welfare agency.

20 Going back, the presumptive eligibility
21 period is typically 30 days after the date that the PE
22 period is established. We have been extending it
23 because of the delay of the county welfare agencies in
24 having a full eligibility determination done. We've
25 extended it of 60 days longer than the initial period.

1 Again, that was approved by CMS for us to do that.

2 So you can see here the timeline of us
3 having the presumptive eligibility program for children
4 and pregnant women and then the volume of presumptive
5 eligibility applications we've been receiving with the
6 expansion.

7 The federal matching rate for the expansion
8 population for presumptive eligibility 50 percent until
9 and if the person has full eligibility determined and
10 are found eligible and enrolled in the Medicaid
11 expansion, then we can go back and get a hundred
12 percent federal matching funds for the PE period, as
13 well. So it is very critical that individuals that
14 have presumptive eligibility established follow through
15 and have the full Medicaid eligibility done, again, so
16 we can maximize our field reimbursement.

17 You had asked me for an update non-emergency
18 transportation RFP. Currently LogistiCare is our
19 vendor that provides non-emergency transportation to
20 our Medicaid beneficiaries. And an interesting
21 statistics that I have just learned, and we had our
22 external quality review organization do a very
23 extensive study on transportation and LogistiCare,
24 including surveys to providers and telephone surveys
25 with a pretty good response rate from consumers. So at

1 the next MAAC, if you are interested, I would like to
 2 have the a presentation on what our external quality
 3 review organization found with transportation.
 4 But the RFP, we've allowed a two-week
 5 comment period, basically a request for information.
 6 We posted the RFP to the Purchase and Property website.
 7 It's the first time that the Division, to you my
 8 knowledge, has ever done that, posted an RFP for public
 9 comment. We received 125 recommendations from over 20
 10 organizations. My staff and individuals from Purchase
 11 and Property met for several hours and reviewed every
 12 comment, and then met with me and we reviewed every
 13 comment. I would say many, if not most of those
 14 comments, we have revised the RFP to address the public
 15 comments. And so the revised RFP is going through
 16 circulation and sign-off. It should be on my desk for
 17 signature any day now. And then it will go back over
 18 to the Division of Purchase and Property, and we expect
 19 the RFP to be released by the end of summer.
 20 That's it for my updates for now. Are there
 21 questions?
 22 DR. SPITALNIK: Thank you very much. And we
 23 will put both of those items on our agenda for our
 24 January meeting.
 25 Are there comments or questions?

1 MS. ROBERTS: First of all, thank you very
 2 much. And thank you for mentioning about LogistiCare
 3 survey. And as Deborah just mentioned, I think we're
 4 all very eager to hear the results of that survey.
 5 A couple of very quick questions:
 6 The slide that you talked about where it was
 7 determined that individuals were ineligible for
 8 Medicaid, do you have reasons of what was going on or
 9 what happened to those people who were found
 10 ineligible?
 11 MS. HARR: Yes. I think we can probably get
 12 the reasons. So these would be people coming up for
 13 renewals, redetermination, so this could be anything.
 14 This could be over-income, aged out of the program,
 15 could be non-payment of premiums. They had been
 16 enrolled through the reasonable opportunity period, or
 17 their citizenship had not been documented but they
 18 enrolled for -- we enroll people under reasonable
 19 opportunity period for 120 days. And if they did not
 20 provide the documentation of their citizenship or legal
 21 residency, they may have lost coverage. So it could be
 22 any number of factors. Usually, I would say, it's
 23 probably they don't meet the income criteria any
 24 longer.
 25 MS. ROBERTS: So then they would eligible

1 perhaps for the Affordable Care Act?
 2 MS. HARR: Yes. And so when someone has
 3 their eligibility denied, on the outcome letter, we let
 4 people of other options.
 5 MS. ROBERTS: You do.
 6 MS. HARR: Yes.
 7 MS. ROBERTS: And then a quick question on
 8 the SNAP when you were asked about the large number of
 9 people who didn't respond. Do you know what the
 10 envelope looked like? Like, sometimes I'll get an
 11 envelope and it will say "Important Information," on
 12 the outside of the envelope and things like languages
 13 that have been written. Do you know anything about
 14 that?
 15 MS. HARR: We'll have to confirm, but I'm
 16 assuming it's the FamilyCare envelope that has the
 17 babble notice on the back. So it would have been like
 18 a FamilyCare application.
 19 MS. ROBERTS: So what does that tend to say
 20 on the envelope?
 21 MS. HARR: I don't know if it has anything.
 22 But on the back it says, "If you need assistance in
 23 translation," and it has 10, 20 different languages,
 24 and gives you the phone number to call. It's Xerox.
 25 But it doesn't have State -- I think it's a white

1 envelope.
 2 MS. ROBERTS: If you're sending something
 3 out again, maybe there could be something else right on
 4 the outside of the envelope that would be indicative of
 5 something. Something that would say open it and read
 6 it.
 7 MS. HARR: Okay. I'll have to look at that.
 8 Thank you.
 9 DR. SPITALNIK: Theresa.
 10 MS. EDELSTEIN: Just a question, a
 11 clarification on Slide 6. It's titled, "Expansion
 12 Population By Age Group." Is this also representative
 13 of all medicaid beneficiaries, or are you seeing
 14 differences in how the age groups look in the expansion
 15 population versus the overall Medicaid population.
 16 MS. HARR: Well, there would be the
 17 difference with the expansion because the expansion
 18 you're only eligible up to age 64. So if we looked at
 19 the entire Medicaid population, you're going to have
 20 many more older individuals. And this obviously, this
 21 is not have the children. So this is kind of a subset
 22 of entire Medicaid.
 23 MS. EDELSTEIN: So it's only the demographic
 24 representation of the expansion?
 25 MS. HARR: Yes. And I think Theresa had an

1 asked me to give an update on the Governor's budget for
2 2015, there is the option for the Commissioner of the
3 Department of Human Services to have Medicaid
4 eligibility removed from one or more county welfare
5 agencies and develop a pilot program. There are a
6 number of other competing priorities right now. And so
7 I would say the option is obviously still there. There
8 is not active work happening right now to make that
9 effective in January. So, again, the option is there.
10 And that I may provide different facts when I meet with
11 you later. But we're not actively pursuing it right
12 now.

13 DR. SPITALNIK: Mary.

14 MS. COOGAN: First, I want to say, once
15 again, these numbers are really expressive. I was at a
16 conference last week where I was reminded of the fact
17 that in New Jersey we are very lucky when I talk to
18 some of my colleagues, other child advocacy
19 organizations in other states and what they're
20 struggling with to get kids and families enrolled. So
21 I want to commend the State. But also, there's a lot
22 of people in this room that have worked to get people
23 enrolled in FamilyCare, and it's always been a
24 public-private partnership in New Jersey, which I think
25 is to our benefit.

1 So having said that, I'm looking at this
2 SNAP situation. And I know we did the express lane,
3 the tax returns, we didn't have as much success as we
4 wanted but, again, we in the community advertise the
5 fact that the State was doing a mailing. Maybe we can
6 do that again. I know my office would be willing to
7 send something out to the media for local newspapers.
8 Sometimes they put a little blurb in. And other
9 organizations in this room that are working with
10 families that are on SNAP, it would be good to talk it
11 up and say, open that envelope and sign the paper and
12 get the it back.

13 MS. HARR: Thank you. And I think what we
14 can do is maybe send to the MAAC a sample of the letter
15 that we previously sent and that envelope so that they
16 can see it. And then if we're going to change it, you
17 can let me know.

18 MS. COOGAN: It's just the timing of when
19 it's going to go.

20 DR. SPITALNIK: Thank you.

21 Comments, questions?

22 Ray Castro.

23 MR. CASTRO: First of all, thank you for
24 initiating the streamlining of the application for this
25 population. That was optional. The State didn't have

1 to do it. We're one of the few states that did it, so
2 we appreciate that. And I'm glad you're not getting
3 discouraged by the number of people who did not send in
4 an application. This is not unusual in terms of we've
5 learned in the Marketplace that these individuals who,
6 by definition, are not the highly motivated group,
7 otherwise they would have applied before, that they
8 have to be contacted three or four times before they
9 get interested. And also, I don't know if there's some
10 way for you -- there's a lot of navigators and
11 coordinators and so on out there. I don't know if
12 there's any way to coordinate with them in terms of
13 reaching out. I think we have to be creative in terms
14 of how we try to reach this population.

15 I had another question which have to do with
16 the CASS. I was wondering if you can give an update on
17 where we are with that.

18 DR. SPITALNIK: Can you repeat the question?

19 MS. HARR: The question is so our
20 eligibility -- we have been building an eligibility
21 enrollment system for a number of years now,
22 Consolidated Assistance Support System; CASS, is the
23 acronym. We're, essentially at the same place we were
24 last time. So we are continuing to work with the
25 vendor and make more progress than what we had so far.

1 It remains a significant challenge for the State. And
2 I'll probably be able to provide more information at
3 the next meeting. But it's not progressing in the rate
4 that we would like it to.

5 DR. SPITALNIK: Thank you. Evelyn and then
6 Josh.

7 MS. LIEBMAN: Thank you for the
8 presentation. As Mary said, we're also so pleased that
9 we moved forward with the expansion. I took part in a
10 national conference where many states are struggling.

11 Can you give us any insight in terms of
12 where we are now with the backlog and where we hope to
13 be as we go into a new enrollment period and what those
14 challenges might be?

15 MS. HARR: Yes. So we don't have a backlog
16 at Xerox. We're trying to stay on top of the
17 presumptive eligibility. So that's a challenge. But
18 we have staff working overtime and we've made some
19 system upgrades. There is still a backlog at the
20 county welfare agencies. They are to report their
21 backlog to the Division every Friday. Not all of the
22 counties do that. So based on the county
23 self-reporting of their backlog, it's still over 20,000
24 backlog applications, but it has come down.

25 We had one county work with us. We've taken

1 1300 of their applications that have been in backlog
2 and we have transferred them Xerox to be processed. We
3 are continuing to try to work with the county welfare
4 agencies to address the backlog.

5 In addition, we have been working with CMS
6 because they have 50,000 people that they have been
7 unable to verify income on that are enrolled through
8 the Marketplace. You may have seen an article about
9 this with other states. 50,000 people that enrolled
10 through the open enrollment period, they are unable to
11 verify the income. We agreed last week to take those
12 50,000 applications and we will processing them or CMS.

13 Going forward, there will be a change in
14 2015. People that make an application at the
15 Marketplace and appear to be Medicaid eligible, if the
16 Marketplace, again, cannot verify income, residency,
17 citizenship, or identity, those applications will be
18 sent to the State and we will complete the eligibility
19 determination.

20 Of the a 1.6 million beneficiaries, 1.3
21 million will need eligibility redetermination done in
22 2015. So we have come up with a number of
23 administrative simplification ideas that we are working
24 with CMS to see what we can do so that we cannot not
25 only be ready for the open enrollment period, continue

1 to make progress on the backlog, but also handle all
2 the redeterminations.

3 So I think we're in a much better position
4 than we were a year ago. But I'm expecting it will be
5 bumpy, so we'll all have to work together to help
6 people that are applying, because I'm sure there will
7 be some frustration, as there was last year.

8 DR. SPITALNIK: Thank you. And Josh.

9 MR. SPIELBERG: Josh Spielberg, Legal
10 Services. Again, I'll just add to the chorus of thank
11 yous and impressive job in terms of the number of new
12 people enrolled.

13 Some questions about the ineligible chart.

14 First of all, does that include both -- you
15 said it includes redeterminations or which there were
16 terminations? Does it also include denials of initial
17 applications.

18 MS. HARR: Yes.

19 MR. SPIELBERG: And you said it does not
20 include the county?

21 MS. HARR: Correct.

22 MR. SPIELBERG: And is there a plan to get
23 those numbers from the counties also.

24 MS. HARR: I don't have an IT system to get
25 it from the county. It would be self-reported from the

1 county. And, again, they're not all reporting their
2 backlog to me. They probably don't have the resources
3 to do account, because they don't have a system to give
4 it to me. So I don't think we have -- we'll try. This
5 is what's Stu does. He's responsible for our
6 performance reports to CMS for Medicaid eligibility.
7 So we will try to get it from counties, but I'm not
8 going to guarantee that we'll have the data.

9 MR. SPIELBERG: And then a question about
10 the backlog. When you say there's 20,000-person
11 backlog, what's the definition of backlog? Is it
12 pending more than 30 days?

13 MS. HARR: Over 45 days.

14 MR. SPIELBERG: Thank you.

15 DR. SPITALNIK: Yes?

16 MS. COLLINSGRU: Maura Collinsgru, New
17 Jersey Citizen Action. We had gotten some information
18 last time you spoke about the immigrant denials and you
19 had looked into that and corrected some problems that
20 were happening there. Kind of a similar issue that
21 ties into this, and I don't know if there's a way to do
22 this, but it's come up with a lot of the enrollment of
23 sisters. There's a requirement when people file the
24 application that they have to have an NJ FamilyCare
25 denial in order to proceed with healthcare.gov. And we

1 already know if you're not here five years, even if you
2 meet the income eligibility, you cannot get New Jersey
3 FamilyCare. Is there some kind of mechanism for
4 self-attestation we can implement? Because we're
5 hearing from the enrollment of sisters that many of
6 those individuals are in the backlog. It's taking
7 many, many months to get denials we all know they're
8 going to get, but they can't process their real
9 application at healthcare.gov until they get an
10 official denial.

11 MS. HARR: So I think that's a question for
12 CMS. So for you to ask CMS and us to ask CMS if they
13 would be willing to take some other attestation or
14 document as people wait for a denial that they are
15 expecting. I can ask that question.

16 MS. COLLINSGRU: Is that something we should
17 ask jointly, or should we put that to CMS and copy you
18 into the correspondence?

19 MS. HARR: That would be fine.

20 DR. SPITALNIK: Thank you.

21 Yes?

22 MICHELLE: Hi. Michelle, Medical Society.

23 I know we're going to hear from the credentialing
24 committee a little later. Hopefully, we have good news
25 about improving credentialing, but we wanted to know if

1 Medicaid is working with Rutgers or what progress there
2 is on the directive that was given to Rutgers by the
3 Governor to look at Medicaid reforms.

4 DR. SPITALNIK: I'm going to ask you to hold
5 on that question if you want to respond to that later
6 if we would put that as an agenda item. I'm going to
7 ask you comment on the specific updates at this point.
8 But thank you for that, and we will keep track of that.

9 MS. ROBERTS: Just one last very quick
10 question.

11 On the redeterminations that you mentioned,
12 the very large number people of who going to need that,
13 if there's anything that the advocacy groups and others
14 in this room could do, if there's information that you
15 all wanted to put together and have us disseminate that
16 would help to make the redeterminations more smoothly
17 or prepare people or if there's anything that we all
18 could do, we would be happy to do that, to get the word
19 out.

20 MS. HARR: So what we're thinking about or
21 are trying to do is see how many renewals could be done
22 administratively without someone having to -- the first
23 thing is ex parte for administrative renewal, that
24 Xerox or a county welfare agency is able to take the
25 case up and do an electronic verification. And if

1 nothing's changed, they're able to make that
2 determination and send the recipient a letter saying
3 you've been renewed or not. Another way is telephonic.

4 So we're still trying to sort all of that
5 out, especially trying to figure out how many county
6 welfare agencies have a telephone system that can take
7 an electronic signature by telephone. Xerox can. Some
8 of the counties, I think, can. So I think, depending
9 on what route we go, it could be just having someone
10 knowing that there's going to be telephone renewal,
11 having some education out there about what would
12 someone need to provide and maybe if anybody needs
13 assistance in completing a telephone renewal. Just
14 sort of thinking out loud here.

15 MS. ROBERTS: If something was put together,
16 that would be obviously consistent from you that we
17 could post to distribute to our group list, put on our
18 websites, it would just help to start to make people
19 aware that they might be a phone call or they might be
20 getting a letter about something, to look for it, to
21 pay attention, how important it is.

22 DR. SPITALNIK: But at this point, that
23 would be premature, as I understand it.

24 MS. HARR: Yes.

25 MS. ROBERTS: Certainly, nothing would be

1 done unless you all sent it and said, please distribute
2 this to your networks.

3 DR. SPITALNIK: And I think there's been
4 some wonderful traditions of that, as Mary said, of
5 everyone in this room getting information out. Thank
6 you.

7 Dennis, did you have something?

8 MR. LAFER: You mentioned 1300 of the 20,000
9 have been moved over to Xerox from the counties.

10 MS. HARR: Yes.

11 MR. LAFER: So has that been offered to each
12 one of the counties?

13 MS. HARR: Yes.

14 MR. LAFER: One county accepted your offer?

15 MS. HARR: Correct.

16 DR. SPITALNIK: Thank you.

17 Thank you so much, Valerie. And we also
18 welcome another member of the MAAC who's Sherl Brand.

19 We're going to turn to our next update,
20 which is an update on Managed Long-Term Services and
21 Supports. And I welcome Nancy Day, the Director of the
22 Division of Aging Services.

23 Nancy, good morning.

24 MS. DAY: Good morning. My name is Nancy
25 Day, and I'm the Director for the Division of Aging

1 Services. And normally Lowell Arye gives the update
2 for MLTSS, but he is on a very well-deserved vacation,
3 so I'm here on his behalf.

4 My task today is to provide an update of
5 what has transpired since July 1 when we began the
6 Managed Long-Term Care Serves and Support Systems that
7 went effective July 1.

8 (Presentation by Ms. Day.)

9 DR. SPITALNIK: Nancy, thank you so much.
10 It's so wonderful to have seen the beginning of this
11 initiative from the waiver, the steering committee, and
12 now implementation, and also the spirit of
13 collaborative problem-solving. Thank you so much.

14 Beverly.

15 MS. ROBERTS: Thank you, very much, Nancy.

16 A quick question about homemaker services.
17 And in particular, is that something that could be
18 utilized for a family with a child who was CRPD waiver
19 and is now in MLTSS, so living with their parents but
20 with a lot of medical complexity needing private duty
21 nursing. Would that be a eligibility for homemaker
22 services?

23 MS. DAY: I think one of the most important
24 thing is to look at what that person's care needs are.
25 And I hear Maribeth also clarifying. Because with

1 private duty nursing, is that really your question? Or
2 the flexibility of other additional services?

3 MS. ROBERTS: Not instead of, but is
4 homemaker in addition to? Is that a possibility?

5 MS. DAY: So are you asking more for
6 personal care assistance, which would be a State plan?

7 So what we're trying to do is now under
8 MLTSS there are -- and I don't even know how many
9 services we have, but they're all flexible. So it's
10 looking at what is that individual need, what are the
11 formal and informal support system that person has?

12 So if they're a member, if they're enrolled
13 in MLTSS, it does offer them some additional support
14 services that they might be entitled to. So homemaker
15 is not a service that is provided, but personal PCA is
16 one that they would need. Respite would be another
17 one. There's even personal emergency response system.
18 There are additional services that they can access.

19 DR. SPITALNIK: Other questions?

20 MS. BRAND: One of the things I've been
21 hearing is -- and I don't know the solution is, but
22 where you've got multiple individuals living in the
23 same home ending up on different plans and not
24 understanding they want to go to the same doctor or
25 access services from the same provider and then they

1 find out, oh, because my wife has this plan and the
2 husband has the other plan or other another family, is
3 there any kind of question that goes on? Because I
4 just think folks aren't understanding that there are
5 differences. And do we as part of either the
6 application process or periodically have a discuss
7 around that particular topic?

8 MS. DAY: I think it's really an important
9 question that we have to address more proactively.
10 Going back to the fact that you had four different
11 waivers with people in different programs, now they're
12 all under one program, so definitely family members
13 could have been enrolled in a particular MCO. There's
14 auto assignment. But I think the most important thing
15 that we're trying to do is through the option
16 counseling is to make sure people understand not only
17 what services that are available, but also on how to
18 select a managed care organization. You do have open
19 enrollment that people can make changes, as well as for
20 cost. And I think that that's one in which we really
21 want to work to make sure that they have a plan that's
22 coordinated and supported, that's unified within the
23 family. So I think we need to work on that aspect as
24 well.

25 DR. SPITALNIK: Thank you.

1 Dennis.

2 MR. LAFER: I see that medical necessity was
3 not one of the top reasons for claim denial, which I
4 think is a good thing. I was wondering whether we get
5 some deal maybe next time of what kind of issues you
6 had denying medical necessity.

7 MS. DAY: We'll definitely address it. But
8 I think one of the differences in MLTSS is really
9 looking at not so much the medical necessity but
10 through the assessment part, we're looking at
11 functional needs. So it's a much more holistic
12 approach than just a diagnosis that says this person is
13 in. It's looking at their clinical assessment needs.
14 We can give you a breakdown, if that's what you'd like.

15 MR. LAFER: That would be great. Thank you.

16 DR. SPITALNIK: Thank you.

17 Theresa.

18 MS. EDELSTEIN: Hi, Nancy. Kind of along
19 the same lines, you mentioned that your monitoring plan
20 of care changes that you see as MLTSS continues. Do
21 you think you'd be able to quantify in any way the
22 types of plan of care changes you're seeing, any
23 trends? And how do those plan of care changes affect
24 other utilization of services, as well as maybe some
25 member-centered measures of how it affects quality?

1 MS. DAY: In that regard, first of all, in
2 terms of tracking and monitoring, because it will have
3 to be looking at encounter data, so at this point we
4 really don't have that information. As we start to
5 collect it, that is one of our first primary, looking
6 at the data that we want to capture. We meet as every
7 two weeks, MLTSS Quality Committee, Divisional
8 Committee, and that definitely is our plans to cull
9 that data.

10 In terms of also looking at other ways of
11 monitoring, we're a state that has just signed up to be
12 another pilot under the Community Living for the US
13 Administration. They're looking what was the National
14 Core Indicators, which is a consumer survey
15 satisfaction, and they are actually adding questions
16 for the aging and disability. And we are going to be a
17 pilot state, so we look at that as an opportunity to
18 actually hear from the consumers themselves and their
19 representative. So those are the types of things that
20 we're trying to monitor.

21 And also, in terms of, again, what we're
22 looking at, because there will be changes in the plans
23 of care, and why it's so important for us to look at
24 our clinical assessment because that's also going to
25 indicate has there been changes or there is concern

1 were they getting more hours, less hours. But now
 2 we're going to be able to start looking at and
 3 comparing data from the clinical assessment and looking
 4 to say, well, this would be an appropriate level of
 5 service that we should be seeing, and then looking at
 6 our the data. So those are all of our strategies, and
 7 it will take awhile to get all of that data together,
 8 but that is our goal. So hopefully in the spring we'll
 9 able to provided some of that information.

10 MS. EDELSTEIN: Just one other question. On
 11 the options counseling side of things, because we
 12 entered open enrollment period and we see people making
 13 changes and you have new people coming in -- and you
 14 know that this is a point of sensitivity, so I'm going
 15 to try to ask the question in a sensitive way -- but
 16 how are we making sure that the PACE option is truly
 17 being offered where it's available.

18 MS. DAY: As you know, that is a concern and
 19 one in which we have not only in our training of our
 20 own nurses, that that is a part that they must check
 21 off, that they counseled the person. Within the MCOs
 22 they are also required to make sure that the person
 23 knows in those areas that that is an option. In
 24 addition, we have what we know as our shift counselors,
 25 which is very active during this time of open

1 enrollment. And they also know about Pace being an
 2 option.

3 So we're trying to be very proactive and
 4 make sure that people are given their full
 5 opportunities, whether they want to stay on MLTSS or
 6 open to others, such as PACE.

7 DR. SPITALNIK: Thank you.

8 Stakeholder questions at this point?

9 Seeing none, thank you again.

10 Oh, Eileen, did you have a question?

11 MS. COYNE: I just want to go back to the
 12 homemaker question real quick for a second, please.

13 My understanding was that the homemaker, for
 14 a person might be homebound, be able to go do the
 15 shopping for the person and the person could not
 16 necessarily go with them. But the PCA could not do
 17 that. I think that might be the caveat. I don't know
 18 if that's what you were referring to.

19 MS. DAY: Actually, under the Go Waiver,
 20 there was a service option called home based supportive
 21 care, and it was very similar in services provided
 22 under the PCA. So what we actually did was change home
 23 based supportive care to provide those IADLs,
 24 Instruments of Daily Activities of Living. So your
 25 example would be if someone is in need of someone to do

1 grocery shopping and they can't do that for themselves,
 2 there is another option under home based supportive
 3 care.

4 MS. COYNE: Okay. Thank you.

5 DR. SPITALNIK: Joe.

6 MR. MANGER: Joe Manger from Horizon.

7 In support in what Nancy is saying, this is
 8 one of the difficult questions we all have all the time
 9 on MLTSS, in that it's not a menu where you can say,
 10 "Can I get this? Can I get that?"

11 The answer we always give is, "Don't know.
 12 It depends."

13 When we go out and do the assessment, you
 14 figure out again do we keep them in the home. So for
 15 some folks that's PCA, a homemaker, whatever it might
 16 be. That's been part of the transition. Is there's a
 17 million different things that could keep a person in
 18 the home, and the only way we know that is by doing the
 19 New Jersey Choice assessment tool. That's been one of
 20 the biggest difficult questions that we had. "Can I
 21 get this?"

22 "We don't know. Let me come and look and
 23 see."

24 That's the way we're approaching it.

25 DR. SPITALNIK: Thank you.

1 Nancy, thank you again.

2 We will now turn to a presentation on the
 3 Personal Care Assessment Tool and welcome Carol Grant
 4 and Maribeth Robenolt.

5 MS. GRANT: Hello. We're going to have a
 6 set of slides, but I just wanted to give a couple of
 7 reminders so people understand what we're talking
 8 about.

9 We're talking about the PCA, Personal Care
 10 Assessment, tool. PCA, as you've heard, a very
 11 critical service, is a Medicaid state plan service for
 12 members who need assistance with aspects of daily
 13 living due to functional impairment. It's not
 14 emergency health related tasks done by qualified staff.
 15 It really accommodates long-term chronic or maintenance
 16 health care but is not a replacement for routine
 17 parental responsibility for care, companionship,
 18 childcare or babysitting.

19 I'm giving a reminder that these were the
 20 kinds of things we presented at the last meeting, so
 21 that you remember what PCA is. And while is it often
 22 talked about in the context of MLTSS, it actually is a
 23 State plan service, very critical to kinds of home care
 24 that can be done to help people out of institutions.

25 (Presentation given by Ms. Grant and Ms.

1 Robenolt.)

2 DR. SPITALNIK: Thank you very much.
3 Beverly and then Sherl.

4 MS. ROBERTS: Thank you very much. I know
5 there's a lot of work that has gone into this. It's
6 very much appreciated. Just a few questions.

7 At what point will advocates be able to
8 actually see the tool?

9 MS. GRANT: The reason we haven't really
10 shared the tool was because it has not been sort of
11 nailed down to its final version. We're hoping by the
12 next MAAC meeting we will have a more substantive
13 presentation around the tool.

14 MS. ROBERTS: Would we be able to see it
15 essentially.

16 MS. HARR: When we can. I'm very sensitive
17 to this because there were a lot of bootleg versions,
18 multiple versions of assessment tools that were
19 circulating at points in time throughout the State. So
20 we don't want drafts to be out and to be utilized and
21 then when we come out with the final one, we have
22 providers that are still using a draft, et cetera. So
23 that's why we haven't been sharing the draft, because
24 it caused a lot of problems when we surfaced into
25 managed care because of the multiple versions of tools

1 that were being circulated.

2 MS. ROBERTS: In November, next month
3 essentially, only the new tool will be used?

4 MS. GRANT: They will start, yes. What
5 we're calling this is sort of a supervised
6 implementation for 60 days so that we can make sure
7 that whatever we've done in terms of tweaking
8 instructions and everything else are actually being
9 read clearly, being properly implemented, you're seeing
10 an increase in reliability of the tool, that sort of
11 thing. But it is the tool. It will be used to
12 authorize, or at least those 60 days. And then if we
13 don't have to make any final refinements, then it will
14 be the tool.

15 MS. ROBERTS: So the old tool will no longer
16 be used?

17 MS. GRANT: Correct.

18 MS. ROBERTS: Do you know has happened in
19 this interim period when both tools were being -- they
20 had the option they could have used old tool and the
21 new tool.

22 MS. GRANT: That's what these results were.
23 We require that the beta test be done using the new
24 tool. However, they could authorize based on the old
25 tool.

1 MS. ROBERTS: So do you know what has
2 happened if there was a discrepancy such that the
3 person using the old tool, if this their hours were
4 being reduced, but if the new tool were the one that
5 was actually in place permanently would have
6 authorized --

7 MS. GRANT: We did not, because if that was
8 the case, we would have said, you have to use the new
9 tool to authorize. You had to go with the hours that
10 were there. However, that's why we ask for both copies
11 of the tools to be given to us so we can see what the
12 differences were. That's what you're seeing.

13 And with the training that we're doing is
14 really retraining. It's going back out there to
15 reinforce. And we'll be building in other kinds of
16 mechanisms to make sure that we have reliability with
17 this tool.

18 I think we'll be better able to speak to
19 many of these things by the next MAAC meeting.

20 MS. ROBERTS: Thank you.

21 MS. BRAND: Thank you, Maribeth and Carol.
22 A couple of questions.

23 Electronic or paper?

24 MS. GRANT: Our goal is electronic.

25 MS. BRAND: Because I was thinking with the

1 math errors, that would go away and you can even prompt
2 questions for certain things with some of your
3 findings.

4 And I hate to sound like a broken record,
5 but I know we still have providers needing to do the
6 assessment, and this is going to be an MCO function.
7 How are we addressing that?

8 MS. GRANT: You mean in terms of the
9 accreditation requirements?

10 MS. BRAND: Yes.

11 MS. GRANT: We understand that issue.

12 DR. SPITALNIK: Can you make that issue more
13 explicit for people who are not as familiar with the
14 details of the issue.

15 MS. ROBENOLT: The question that you're
16 asking is related to the regulations state that the
17 assessment is supposed to take place and who's
18 responsible for that assessment.

19 MS. BRAND: Because right now in the 1060
20 Regs, it specifies that it's the provider agency's
21 responsibility; when, in fact, the MCOs are now doing
22 it. And I know we've brought it up. And agencies, I
23 can share, are concerned because it does say in the
24 regulations they must do it, yet it really not --

25 MS. GRANT: I know that 1060 is under

1 revision and we're well aware of the issue. We're
2 trying to find ways to cope with it. We are really
3 working with various associations who are required to
4 do this to see whether or not we can streamline that
5 process even under the current regs.

6 MS. BRAND: Because the accrediting bodies
7 have said, if it changes in the regulations, then they
8 change their focus.

9 MS. GRANT: Indeed. Unfortunately, you run
10 into this kind of situation where you're trying to make
11 a change and we have a set of regulations that are sort
12 of memorialized in stone. So we understand the issue
13 and we are working on it. I don't know that we have a
14 better answer to give you at this point.

15 DR. SPITALNIK: Thank you.
16 Other questions from the MAAC?
17 From stakeholders?
18 Yes.

19 MS. TODD: I'm Kim Salomon with the
20 Community Health Law Project. Is the new assessment
21 tool going to address the number of hours it adds up
22 to? It currently adds up to 25. I have clients
23 getting 40 hours, being cut to 28, scoring a 21. And I
24 don't really know how to address the extra 15 hours
25 that would --

1 MS. GRANT: In the current tool, /TPHRAOPBLS
2 calculated up to 40. In the new tool, it actually
3 could add up to more than 40. You know, in general,
4 that's what the regulation you can count up to. But
5 the whole purpose of this tool is to set an average
6 amount of time for these tasks, as well as provide an
7 opportunity for justification where it is higher or
8 lower. So it will be a very different kind of tool
9 than the current tool that's being used. Which is
10 really a scale. This is actually a time-based tool.

11 So I think those problems will go away and
12 you will better to see John Doe in terms of his needs
13 and his demographics. That's what the purpose of tool
14 is.

15 MS. SALOMON: To follow-up, I have some
16 current appeals going on. Is there a way to ask the
17 MCO to reevaluate based on this new tool that is coming
18 out next month?

19 MS. GRANT: No, I don't believe so. But
20 there, obviously, are appeal rights that people have,
21 and they should exercise them if they feel they need
22 to.

23 MS. SALOMON: Okay. Thank you.

24 DR. SPITALNIK: Thank you.

25 Other questions or comments?

1 Thank you, both.

2 We will now turn to Dr. Thomas Lind for an
3 update or provider credentialing.

4 DR. LIND: Good morning. I'm going to
5 provide an update regarding the activities of the
6 credentialing task force and our progress in the
7 process of streamlining our credentialing process.

8 In the interest of expediency, since the
9 last MAAC meeting, we have opted to exclude
10 nontraditional providers from the recommendation as a
11 phase 1. We split it into two phases. The first is
12 going to involve medical, dental, and behavior health
13 providers. And phase hole will involve nontraditional
14 providers. And we are well along our way and I'm happy
15 to say that we are aiming for October 30th as the date
16 at which the task force return a recommendation for the
17 best fit for the State of New Jersey.

18 We have completed our process of gathering
19 provider and gathering our managed plan input. We've
20 already started to begin the process of digesting the
21 data and debating the pros and cons of each potential
22 solution to the issue of fragmented credentialing
23 process as it exists today.

24 We are going to have at this point four
25 vendor presentations strictly for the purposes of

1 research to discuss how a vendor can provide services
2 to a state. And, hopefully, we're going to be able to
3 use vendors that have already provided services in
4 other states so we can learn from their experiences and
5 avoid the pitfalls that our predecessors have gone
6 through.

7 We have already discussed with many other
8 states where they are in their process and the progress
9 that they've made in tackling their credentialing
10 issues. And we are going to disseminate that
11 information at the following meeting. We are more or
12 less meeting weekly from this point onwards. And it
13 looks like we're well on task to complete that by the
14 30th. Thank you.

15 DR. SPITALNIK: Thank you.

16 Questions or comments from the MAAC?

17 Thank you.

18 From stakeholders?

19 Thank you very much, and we look forward to
20 hearing results going forth.

21 I will now have a presentation on the
22 Administrative Services Organization/Managed Behavioral
23 Health Organization, an update from Roxanne Kennedy.

24 MS. KENNEDY: Thank you. Good morning,
25 everyone. In honor of Mental Health Awareness Week,

1 everybody looks kind of tired. Can everyone get up and
 2 just stretch for a second. It's a long morning. So if
 3 you feel the need to get up and stretch, please feel
 4 free to do so. And October is Mental Health Awareness
 5 Month. So just keep that in mind as we go along.

6 I'm going to provide an update about the ASO
 7 and BHO. However, there's not much to provide at this
 8 point.

9 (Presentation by Ms. Kennedy.)

10 DR. SPITALNIK: Questions or comments?

11 Dennis.

12 MR. LAFER: It's taken so long to get the
 13 ASO to be out the street. I was wondering whether the
 14 State would consider doing a draft RFP on the street
 15 prior to final publication, similar to what was done
 16 with transportation one that we spoke about.

17 MS. KENNEDY: I do know that's being taken
 18 into consideration because of the length.

19 MR. LAFER: So it's being considered?

20 UNIDENTIFIED SPEAKER: The question, please?

21 MS. KENNEDY: Dennis' question was, similar
 22 to the transportation RFP from DPP was open for public
 23 comment, he was asking could the same process be done
 24 for the ASO and BHO. And my answer is it is something
 25 we are taking into consideration due to the length of

1 it.

2 MR. LAFER: On the behavior health, so
 3 you're phasing this in statewide. Are you going to be
 4 looking at evaluation data, making a determination how
 5 this is unfolding and what evaluation data you would be
 6 utilizing to be shared with us?

7 MS. KENNEDY: Once the State Plan amendment
 8 is approved, we can make that public. CMS published
 9 guidance, I believe, last January on the outcomes for
 10 Behavioral Health, so those are boilerplate core things
 11 we have to report to CMS and then state identified
 12 some. So once the State Plan amendment is approved by
 13 CMS, we can make those outcomes public. And then we
 14 have to report -- I'm not sure if it's quarterly or
 15 annually -- but it's of each of the outcomes. I think
 16 some are annually, some are quarterly.

17 DR. SPITALNIK: Other questions from the
 18 MAAC?

19 Stakeholders?

20 MR. MANGER: Joe Manger from Horizon. This
 21 might seem really minor, but I'm not sure it is. Can
 22 we maybe not use PERS, Personal Emergency Response
 23 System under MLTSS.

24 MS. KENNEDY: This is the acronym that CMS
 25 is requiring us to use because it's the authority under

1 their -- we all called PES, Psychiatric Emergency
 2 Services, but CMS --

3 DR. SPITALNIK: It does offer possibilities
 4 for long car trips with traffic for acronym bingo, but.

5 MS. KENNEDY: PERS is the federal guidance
 6 and the authority that we fall under. And we don't
 7 want to forget rehabilitation in a crisis.

8 DR. SPITALNIK: Thank you.

9 Other stakeholder questions or comments?

10 Thanks so much, Roxanne.

11 Our next informational update, we'll turn
 12 back to Director Harr for an update on Accountable Care
 13 Organizations.

14 MS. HARR: As you recall, the regulations
 15 for the Medicaid Safety Net Accountable Care
 16 Organization demonstration regulations were published
 17 on May 5th of 2014. The deadline for applications to
 18 be submitted was July 5th. We received eight
 19 applications. The applications, I'm pretty sure, are
 20 posted to our website, so they are public and available
 21 for you to review. The coverage areas were from
 22 Camden, Trenton, New Brunswick, Gloucester, Cumberland,
 23 Atlantic County, Passaic, and Newark. So we have a
 24 Review Committee. We handle it very much like we would
 25 review a vendor proposal under an RFP, so

1 representation on that review committee included
 2 individuals from the Medicaid agency, Department of
 3 Health, Division of Aging Services, Division of
 4 Developmental Disabilities, Department of Banking and
 5 Insurance, Division of Mental Health and Addictions,
 6 and the Medicaid Fraud Division. All a part of our
 7 Review Committee. The Review Committee has met several
 8 times. The Center for Health Care Strategies is
 9 assisting us with the evaluation process. I think they
 10 are meeting probably again in the next week or two.
 11 Based on our preliminary review, we will be sending out
 12 letters to every Applicant because there's additional
 13 information that we need from every one of the ACOs
 14 that applied. The Review Committee will be meeting
 15 again -- I think it's this week. They will be the
 16 deciding what additional information we need. We will
 17 be sending letters back to the applicants. And I
 18 believe right the plan is to give 60 days for the
 19 applicants to provide responses to the outstanding
 20 issues that we've identified.

21 We do have Rutgers Center for Health State
 22 Policy engaged. They've already been receiving, for
 23 quite sometime now, all of our Medicaid claims data so
 24 that they can prepare to do the evaluation of the
 25 demonstration. And we are expecting the demonstration

1 to begin in early calendar year 2015. This should be
2 another standing agenda item. I will update you at the
3 next MAAC meeting. So we're moving along. We're very
4 excited about the demonstrations.

5 DR. SPITALNIK: Thank you.

6 Questions about the ACO demonstrations from
7 the MAAC from the public?

8 Yes.

9 UNIDENTIFIED SPEAKER: Hi, Valerie. Could
10 you please repeat the eight applicant areas again.

11 MS. HARR: Sure. Camden, Trenton, New
12 Brunswick, Gloucester, Cumberland, Atlantic, Passaic,
13 and Newark.

14 UNIDENTIFIED SPEAKER: Thank you so much.

15 DR. SPITALNIK: Other questions or comments?

16 Thank you very much.

17 I have a few pieces of business to announce,
18 and then also will request any new business for this
19 meeting before we move to our agenda.

20 The Department of Human Services has
21 requested that the Governor's Appointment Office
22 reappoint the following individuals to the MAAC. The
23 convention is that people serve until they're replaced.

24 So even though the following individuals' terms have
25 expired, they're all still continuous members in good

1 standing. And that's Theresa Edelstein, Dorothy
2 Goodman, Dennis Lafer, Jose Jimenez, Wayne Vivian, Mary
3 Coogan, and Beverly Roberts. So that's the update on
4 MAAC membership.

5 The MAAC administrative guidelines have
6 still have not moved forward. The State Board of Human
7 Services, under which we were organizationally embrace
8 no long exists, so it's unclear how some of these
9 decisions move forward. So that's an informational
10 update only.

11 The following are the dates for the MAAC for
12 Calendar 2015. They're all scheduled to be at this
13 location. We've he learned from today, arrive early
14 with your driver's license or State ID in hand.
15 Monday, January 12th -- and these are also posted and
16 they'll be in the minutes -- Monday, April 13th;
17 Monday, June 15th; and Monday, October 19th. And those
18 meetings will continue from 10 to 1.

19 Any other pieces of business for this
20 meeting from the members of the MAAC?

21 Seeing none, I would also like to add our
22 voice to Director Harr's recognition of Elena
23 Josephick. Anyone who has been involved with the
24 Medicaid Program over time, and most importantly the
25 individuals served by the program, have all benefited

1 in ways that are largely unseen from the wisdom, the
2 dedication, and the openheartedness of a Elena
3 Josephick.

4 You will be greatly missed and we are deeply
5 grateful for your services.

6 (Applause.)

7 DR. SPITALNIK: Okay. I will try to review
8 what we have identified for our agenda for our
9 January 12th meeting and ask people to make additions.

10 We have requested a report from the External
11 Quality Review Organization on the non-emergency
12 transportation.

13 We've talked about continue to identify ways
14 that the community can help disseminate information
15 about the expansion and other issues.

16 There was a request around the information,
17 when it becomes available, of the recommendations that
18 Rutgers State Health Policy was asked for about the
19 Medicaid program.

20 We also talked about redeterminations, an
21 update the PCA tool when it becomes available; the 1060
22 regs under revision, when that becomes available; when
23 approved, the spa amendments for Behavioral Health
24 Homes, what will be the evaluative criteria; updates on
25 the ACO process.

1 Other things that either I missed or that
2 weren't dealt with?

3 Beverly.

4 MS. ROBERTS: Provider credentialing.

5 DR. SPITALNIK: Oh, yes. I'm sorry.

6 MS. ROBERTS: And perhaps DDD might be able
7 to come to talk about supports program.

8 DR. SPITALNIK: Thank you. We will convey
9 that.

10 Any other business?

11 Roxanne mentioned, and I think it's germane
12 to all of us and the people we serve, not only is it
13 Mental Health Awareness Month, it is Breast Cancer
14 Awareness Month, and it's Disability Employment
15 Awareness Month. And I'm sure I've missed some
16 awareness here.

17 May I have a motion for adjournment?

18 Moved, Libman; second, Roberts.

19 All those in favor.

20 MAAC MEMBERS: Aye.

21 DR. SPITALNIK: Thank you all. Good
22 holidays. We look forward to seeing you in January.

23 (Proceeding concluded at 12:16 p.m.)
24
25