

1 MEDICAL ASSISTANCE ADVISORY COUNCIL MEETING

2

Via Zoom Videoconference

3

January 27, 2022

4

10:00 a.m.

5

FINAL

6

MEETING SUMMARY

7

MEMBERS PRESENT:

8

Deborah Spitalnik, Ph.D., Chair

9

Mary Pat Angelini

10

Sherl Brand

Chrissy Buteas

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Mary Coogan

Theresa Edelstein

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Beverly Roberts

Wayne Vivian

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MEMBERS NOT PRESENT:

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Dot Libman

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16

ALSO PRESENT:

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Jennifer Langer Jacobs, Acting Commissioner

Greg Woods, Chief Innovation Officer,

18

Division of Medical Assistance & Health Services

19

20

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Advisory Council meetings are available for viewing at

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<http://www.state.nj.us/humanservices/dmahs/boards/maac/>

1 DR. SPITALNIK: Good morning. I'm Deborah
 2 Spitalnik, the Chair of the Medical Assistance Advisory
 3 Council (MAAC), and it is my pleasure to welcome you to
 4 our first meeting of 2022. Today is January 27th.
 5 In keeping with the New Jersey Open Public Meetings
 6 Act, notice has been posted of this meeting as well as
 7 the meetings for the rest of calendar year 2022. We
 8 will convene again on Thursday, April 28, 2022;
 9 Thursday, July 28, 2022; and Thursday, October 27,
 10 2022.

11 What I will now do is first ask the members
 12 of the MAAC to unmute themselves. I'll just call three
 13 names, and then just please go in sequence and, of
 14 course, our leadership from the Division of Medical
 15 Assistance and Health Services (DMAHS). I will then
 16 review the agenda. And so I turn to our colleagues and
 17 members, Mary Pat, Chrissy, Mary Coogan, would you
 18 start us off, please?

19 MS. ANGELINI: Good morning everyone, Mary
 20 Pat Angelini, I'm the CEO of Preferred Behavioral
 21 Health Group and former Assemblywoman.

22 DR. SPITALNIK: Thank you.

23 MS. COOGAN: Good morning. Mary Coogan, I'm
 24 with Advocates for Children of New Jersey.

25 DR. SPITALNIK: Chrissy.

1 MS. BUTEAS: Good morning. I'm Chrissy
 2 Buteas with NJBIA (New Jersey Business and Industry
 3 Association).

4 DR. SPITALNIK: Thank you.
 5 Theresa, Beverly, and Wayne.

6 MS. EDELSTEIN: Thanks, Dr. Spitalnik. Good
 7 morning. Theresa Edelstein, Senior Vice President at
 8 the New Jersey Hospital Association.

9 DR. SPITALNIK: Thank you.

10 MS. ROBERTS: Good morning, everyone.
 11 I'm Bev Roberts with the Arc of New Jersey.

12 MR. VIVIAN: Good morning, everyone. My
 13 name is Wayne Vivian. I'm President of the New Jersey
 14 Coalition of Mental Health Consumer Organizations.

15 DR. SPITALNIK: Has anyone else joined us?

16 MS. BRAND: Hi, Deborah, it's Sherl Brand.

17 DR. SPITALNIK: Sherl, welcome.

18 MS. BRAND: Good morning, everyone. Again,
 19 my name is Sherl Brand. I'm Senior Vice President of
 20 CareCentrix, and I am also a registered nurse.

21 DR. SPITALNIK: Thank you.
 22 Anyone else?

23 Welcome to all the members and welcome, of
 24 course, to our stakeholders and members of the public.

25 The way that we have proceeded within this

1 virtual environment is that the MAAC members, after
 2 presentation, can unmute and ask a question. If
 3 members of the public would like to pose a question,
 4 you can put that in the Question and Answer box at the
 5 bottom of your screen. And if it's not something that
 6 can be responded to, I want to assure everyone that all
 7 of those questions are gathered at the end of the
 8 meeting for DMAHS.

9 I want to review our agenda for today and we
 10 will be able to move to approval of the minutes. We
 11 will have an NJ FamilyCare updates, federal policy
 12 implementation report, COVID-19 updates, a wrap-up and
 13 a retrospective look at 2021 as we look forward this
 14 year. And in that spirit, we will be planning for the
 15 next meeting at the end of the meeting.

16 I do want to acknowledge a public comment
 17 that came from the New Jersey Independent Living
 18 Council that has asked the MAAC to speak to and
 19 address, the implementation of new legislation that
 20 changes some aspects of the WorkAbility Program. I
 21 have referred that to DMAHS, and the MAAC members will
 22 all receive a copy of that right after this meeting,
 23 and then we will ensure that it's on the agenda to
 24 whatever extent it can be elaborated at our next
 25 meeting. And I want to thank Norm Smith as Chair of

1 the State Independent Living Council and all their
 2 members for raising this important issue.

3 I have the delightful duty -- and I think we
 4 all share this -- to congratulate Sarah Adelman, who
 5 has been Acting Commissioner of the Department of Human
 6 Services; and Governor Murphy this week announced his
 7 intention to nominate her as Commissioner. We are so
 8 appreciative of everything she did in her role as
 9 Deputy and in assuming a year ago the tremendous
 10 responsibility. So congratulations, and we look forward
 11 to congratulating her in person.

12 With that, I will move to the approval of
 13 the minutes, and I will ask the MAAC members if there
 14 are any additions, corrections, or if I may have a
 15 motion to approve the minutes, a second, and then I'll
 16 ask for a vote.

17 Members, please unmute if you can speak to
 18 that.

19 MS. ANGELINI: This is Mary Pat Angelini. I
 20 move to accept the minutes, as presented.

21 DR. SPITALNIK: Thank you. Is there a
 22 second?

23 MS. BRAND: Sherl Brand. I second.

24 DR. SPITALNIK: Ask for "no" votes?

25 Hearing none.

1 Abstentions?
 2 Hearing none.
 3 The minutes are approved.
 4 Thank you, colleagues. Thank you, Phyllis
 5 Melendez for overseeing that process and to Lisa
 6 Bradley who's been so important as well the other DMAHS
 7 staff.

8 We now turn to the substantive portions of
 9 our meeting. And I am delighted to introduce Greg
 10 Woods. Greg is the Chief Innovation Officer of the
 11 Division of Medical Assistance and Health Services.
 12 His run of presentations will start with NJ
 13 FamilyCare updates. We'll take questions at the end of
 14 that update before we move into his other
 15 presentations.

16 Welcome and good morning, Greg.
 17 MR. WOODS: Thank you, Dr. Spitalnik. And
 18 good morning, everyone.

19 So I wanted to start by briefly providing
 20 our usual update on NJ FamilyCare enrollment. And this
 21 is a graph that I think will be familiar to those of
 22 you who have been on previous MAAC meetings; we've
 23 shown a version of this several times, but did want to
 24 just provide an update.

25 As the graph that you see shows, our

1 enrollment has continued to increase. We are as of
 2 December, which is the last full month, at around
 3 2.08 million total members. This represents a
 4 continuation of the trend that we've seen throughout
 5 the COVID-19 Public Health Emergency, with perhaps a
 6 mild slowing in the rate growth or deceleration over
 7 time.

8 As I've mentioned at previous MAAC meetings,
 9 it's somewhat difficult to entangle exactly what's
 10 driving this growth upwards. There are a number of
 11 factors, both having to do with policy and program and
 12 also some underlying circumstances, economic and other
 13 circumstances in the world. That said, our best
 14 analysis is that this is primarily driven by the
 15 federal requirements that we maintain continuous
 16 enrollment of members during the Public Health
 17 Emergency. And as a reminder, what that means is that
 18 in the vast, vast majority of cases during the Federal
 19 Public Health Emergency which is ongoing, individuals
 20 are not losing coverage even if they no longer meet
 21 Medicaid eligibility criteria. So what that means is
 22 that in addition to new members continuing to enroll,
 23 as they always do each month, we are keeping the vast
 24 majority of our existing members; and the combination
 25 of those two facts leads to sustained program growth.

1 As I mentioned, we are still under a Federal
 2 Public Health Emergency. The federal government
 3 recently extended that. When the Federal Public Health
 4 Emergency ends we would expect this growth trend to
 5 probably begin reversing itself. However, as with all
 6 things pandemic, there's a lot of uncertainty here so
 7 that's a bit speculative, but that would be our
 8 expectation.

9 I'll stop there. I know, Dr. Spitalnik, you
 10 wanted to do some questions here before we moved on to
 11 the next section of the presentation.

12 DR. SPITALNIK: Thank you so much and thank
 13 you for this graphic; it's very helpful. Do any of the
 14 members of the MAAC have questions or comments about
 15 the enrollment update?

16 Hearing none and seeing none in the chat,
 17 thank you.

18 Greg, I'll turn to you for federal policy
 19 implementation presentation.

20 And I should have said at the beginning, but
 21 I just want to remind everyone that after the meeting,
 22 the slide presentation is posted on the DMAHS website
 23 at: [https://www.state.nj.us/humanservices/dmahs/
 24 boards/maac/](https://www.state.nj.us/humanservices/dmahs/boards/maac/). Thank you.

25 Greg.

1 MR. WOODS: Thank you.
 2 So turning now to federal policy
 3 implementation, I want to talk for a few minutes first
 4 about our Section 1115 Demonstration Renewal.
 5 As a reminder, our comprehensive Section
 6 1115 Demonstration, this is what gives us authority
 7 from the federal government to operate various parts of
 8 our program. That demonstration, our current
 9 performance period, our current approval ends in June.
 10 It's scheduled to expire. So we are currently working
 11 on renewal. As a reminder, and we talked about this at
 12 previous MAAC meetings, we had posted a comprehensive
 13 draft proposal on our website in September for public
 14 comment, and I think the link to that is both on the
 15 slide and I think is now in the chat. We had received
 16 a really robust response on that. So we received
 17 approximately 120 written public comments on that
 18 draft. We also held two public hearings during the
 19 fall where we presented on key elements of the renewal
 20 proposal, one of which was a special meeting of the
 21 MAAC, and then we also had an additional public
 22 hearing. And during those meetings, in addition to the
 23 written feedback, we also received extensive verbal
 24 feedback from members of the public.
 25 So as a reminder, just to reorient you, as

1 part of this presentation, we had identified some of
2 the major themes of our demonstration renewal. I'm
3 just going to quickly touch on a couple of those.

4 One, just maintaining momentum on our
5 existing demonstration elements, which includes various
6 refinements and updates to existing program elements.
7 Number two, expanding our ability to serve the whole
8 person. And in particular here, we're focusing on
9 integration of physical and behavioral health needs and
10 addressing the social determinants of health with a
11 particular focus on housing-related issues. And number
12 three, serving our community the best way possible,
13 which includes addressing access, quality of maternity
14 care, and more broadly addressing inequities in access
15 and outcomes among our beneficiaries with particular
16 focus on historically marginalized or otherwise
17 vulnerable communities.

18 So having received comments both in writing
19 and verbally on our draft proposal, our next step is to
20 submit our final renewal application to our federal
21 partners at the Centers for Medicare and Medicaid
22 Services (CMS). This final submission is undergoing
23 the final stages of review. We had hoped it would have
24 been submitted by today's meeting. We're not quite
25 there yet, however, I think we are very, very close, so

1 please stay tuned on that front.

2 Once we submit and our federal partners
3 confirm that our submission is complete meets all of
4 their requirements, there will be a second public
5 comment period. And this is what they call a federal
6 public comment period. The first one was a state
7 public comment period. So before, we were requesting
8 members of the public to comment on our draft proposal
9 before we finalized it, so it comes to us as the State.
10 The second public comment period gives the public the
11 opportunity to come to the federal government now,
12 having received our proposal, things they should
13 consider as they review it and move towards approval.
14 So that will be coming up.

15 So with all of that context, I did want to
16 talk about what to expect in the final submitted
17 proposal. As I said, we're not quite ready,
18 unfortunately, to share the proposal today, but I did
19 want to preview some of the key things that we would
20 expect to include.

21 Before I get to the substance, I do want to
22 start by noting that we expect that our final proposal
23 will include detailed summaries of the public comments
24 we received and, importantly, our responses to those
25 comments. This would be towards the end of the

1 proposal. It's a long document, I know, but when it is
2 posted, please just scroll down. I want to make sure
3 that everyone who did comment takes the time to
4 actually look at those responses.

5 I just want to say, we got a tremendous
6 amount of helpful feedback from stakeholders and from
7 the public. And we spent much of the last several
8 months really looking at that feedback closely,
9 thinking through the comments, and in many cases either
10 updating or at least clarifying our proposal in
11 response to those comments. So we really do encourage
12 you to look closely at our responses because we take
13 these comments very seriously, and I think reading our
14 responses will give you a good sense about how we're
15 thinking about some of the major issues. Even in cases
16 where we may have not made a specific change to our
17 proposal, I think it really provides valuable
18 information about how we're thinking about those areas
19 moving forward.

20 So I also want to say that most of the core
21 elements of our draft proposal we expect will be
22 retained in our final proposal. As I said, we got
23 many, many helpful comments, and we've updated the
24 proposal in a bunch of different ways. But we do think
25 the basic bones of what we're submitting are going to be

1 similar to the draft proposals that we shared in
2 September, the core things that we want to pursue
3 again, you know, finding and improving existing
4 programs, innovating and addressing housing and other
5 determinants of health, integrating behavioral and
6 physical health, improving access and quality of
7 maternity care, addressing disparities. These things
8 are still there, they're still our priorities, they're
9 still in our proposal so I think the core approach that
10 there is continuity from what we could share
11 previously. With that general background, though, I
12 want to give you a couple of changes that we do expect
13 in the final proposal.

14 First, the proposal will be updated to
15 reflect the fact that since September, we have
16 received, and when we posted the draft, we have
17 received federal approval for the extension of coverage
18 for pregnant members to 12 months postpartum. This is
19 something I know we've talked about a couple of times
20 before at the MAAC. That was already part of our draft
21 proposal, but we have reframed it since it's now no
22 longer a new thing, but it's something that we have
23 approval for today that we're looking to extend; and
24 we've also changed it a bit to align with exactly what
25 our federal partners at CMS approved back in October.

1 So the basic thrust there is the same, but that is a
2 significant update to reflect events that have taken
3 place in September.

4 Second, and this is a new thing that I don't
5 think was discussed before, we are planning to
6 introduce a new element to our proposal. And this is
7 in direct response to multiple comments and very
8 helpful comments that we received. And that's to
9 propose to our federal partners that we extend 12
10 months of continuous eligibility to certain other
11 adults beyond pregnant individuals. As some of you
12 will probably know, we already have continuous
13 eligibility in our program for children. And then as
14 part of what was approved a couple of months ago by our
15 federal partners, we now have continuous eligibility
16 for pregnant members. So this proposal would go beyond
17 that and also expand that continuous eligibility if
18 approved; it would expand it to other groups of adults.
19 And, obviously, once we've posted a proposal, we'll be
20 more specific about who would be affected. But our
21 hope is that this policy would result in greater
22 predictability that once affected are enrolled they
23 would have guaranteed continuous coverage for the next
24 12 months. We hope that would improve access for those
25 affected groups and reduce churn in and out of the

1 program. And that's, again, in direct response to some
2 comments that we received that were very helpful.

3 A third thing I wanted to flag, one question
4 or concern we got from several different commenters was
5 around our proposals on housing, specifically, how our
6 proposal -- which, as a reminder, our draft proposal
7 incorporate housing-related benefits into our managed
8 care package of benefits -- how that would interact
9 with the work that's already being done in that space
10 by community-based organizations, by those already on
11 the ground doing housing-related work. And I want to
12 say it was never our intent that under our proposal
13 that Managed Care Organizations(MCOs) would duplicate
14 or supplant existing activities that are already taking
15 place in our communities. The intent really was that
16 our MCOs would support and facilitate access to
17 housing-related services for their members, relying
18 heavily on those existing resources and organizations.
19 So really supporting, supplanting, but not in any way
20 duplicating or replacing what already exists. And we
21 got several comments, and so I think we took that as a
22 signal there was some -- we could have made that point
23 more clearly and really made sure our proposal
24 reflected that. So we've made a number of changes in
25 that section of the proposal to really reinforce that

1 point. We're looking to supplant and support what's
2 already there. We're not looking to replace it or to
3 shift it from existing organizations to our managed
4 care plans.

5 So those are a few previews, but I do want
6 to say that's not a comprehensive list. There are a
7 number of other changes and clarifications we're
8 working on. So I appreciate everyone's patience. Once
9 we have submitted our final proposal to CMS, that will
10 all be public, and we would encourage everyone to
11 really take a close look both at the changes we've made
12 to the main body of our proposal and also, again, to
13 those common responses. So please stay tuned on that.
14 And, again, we do appreciate your patience.

15 DR. SPITALNIK: Thank you so much, Greg.
16 And I know the intensity of that work in terms of each
17 comment.

18 At this point, does anyone have a question
19 or a comment to Greg within the parameters that the
20 proposal can be spoken to at this point prior to CMS's
21 approval?

22 MS. ROBERTS: A very quick question. Greg,
23 thank you so much. And I understand that you're not
24 able to go into great detail --

25 DR. SPITALNIK: Beverly Roberts.

1 MS. ROBERTS: Thank you.

2 So, Greg, clearly, you didn't want to go
3 into detail or couldn't go into detail at this point on
4 the new proposal to implement 12 months of continuous
5 eligibility. I would hope that people with
6 disabilities would be part of this group. I don't know
7 if you can make any further comment but, certainly,
8 that would be wonderful if it is.

9 MR. WOODS: I don't know that we're prepared
10 to comment on specific groups today. But we appreciate
11 that feedback, and I think we can circle back with you
12 once we have the final proposal out.

13 MS. ROBERTS: Thank you.

14 DR. SPITALNIK: Thank you. Any other
15 comments or questions at this point?

16 Seeing and hearing none, thank you for that,
17 Greg. And we'll turn to the other policy issue, the
18 American Rescue Plan.

19 MR. WOODS: Thank you. Thanks again, Dr.
20 Spitalnik. So I am now going to turn a different
21 topic. This is the enhanced funding for home and
22 community-based services that we received under the
23 American Rescue Plan. So just to orient everyone to
24 this, and I know we've talked about this topic before
25 as well with the MAAC, as a reminder, under the

1 American Rescue Plan (ARP), which was federal
 2 legislation enacted last year, that legislation
 3 provided enhanced federal funding to all state Medicaid
 4 programs for home and community-based services, but
 5 required as a condition of accepting that money that
 6 the State reinvest those dollars in strengthening or
 7 expanding services in this space. And so as part of
 8 the process of receiving those extra dollars, all
 9 states were required to submit a spend plan to CMS
 10 demonstrating that we were, in fact, reinvesting those
 11 dollars on appropriating Home and Community Based
 12 Services (HCBS) purposes and really expanding and
 13 strengthening our HCBS programs.

14 So as part of that process, we submitted a
 15 spend plan back in July for about \$800 million worth of
 16 total investments over the next several years, and that
 17 spend plan is available on our website. I believe the
 18 link just got put in the chat, and it's also here in
 19 the slide when those are posted. So that is spend plan
 20 we sent to CMS in July of 2021.

21 In September of 2021, CMS came back to us
 22 and granted us partial approval for that spend plan,
 23 which is to say they approved many of the items that
 24 were included, but not everything. And for those that
 25 they didn't approve, they asked us for some additional

1 information or clarification. We then subsequently
 2 provided that and had a number of follow-up
 3 conversations with CMS.

4 We have actually just received about an hour
 5 ago some follow-up responses from CMS. It's not
 6 reflected in the slides that we have today and wasn't
 7 really reflected in our preparation for this meeting,
 8 and I will say that I, at least, have not had a chance
 9 to review that in detail yet. But based on a very
 10 quick glance, it looks like CMS is going to be
 11 approving some of the additional items that we are
 12 waiting for. I apologize that I don't have more detail
 13 on that. But as I said, that actually came in at
 14 9 a.m. this morning. So that's good news. So I
 15 apologize this part of the presentation may be a bit
 16 obsolete, but once we have the opportunity to review
 17 what CMS has sent to us, we will provide more
 18 information on the details there and I also assume that
 19 CMS will put it up on their website at [medicaid.gov](https://www.medicaid.gov).

20 So that said, with that caveat that we have
 21 some breaking news here that we haven't had a chance to
 22 really process yet, I did want to, as a high-level
 23 overview, remind everyone of what the elements of our
 24 spend plan were and provide a status update on each.
 25 To do that, we've organized our spend plan items into

1 three categories, and these categories reflect where
 2 things stood, you know, 24 hours ago when we were
 3 finalizing this data. But I'll still go through them
 4 because it provides helpful orientation on what the
 5 state of play is.

6 So the first category is things where CMS
 7 has approved the activity and have already as of today
 8 begun implementation. And as you'll see from the
 9 slide, this primarily consist of provider rate
 10 increases, including for personal care, support
 11 coordination, and assisted living. The items in this
 12 category total \$591 million, and that obviously
 13 represents the majority of our projected total spend
 14 plan expenditures. To be clear, that doesn't mean
 15 \$591 million has gone out the door yet. That's an
 16 ongoing process. But it does mean that all of these
 17 items are in place and those dollars are beginning to
 18 flow out. So that's the first category. And as I
 19 said, that really does represent the largest lion's
 20 share of the total spent.

21 The second category are activities that CMS
 22 have approved as of yesterday but where we are still
 23 working on finalizing some of the implementation
 24 details, so they haven't gone live yet. In dollar
 25 terms, this is a much smaller category, about

1 \$42 million. In general, I would say these are things
 2 where it may be a bit more complex to implement than,
 3 for instance, a simple rate increase, so it's taking a
 4 bit longer. However, we're working extensively on all
 5 of these items and expect to, on a rolling basis, begin
 6 implementation in the coming months.

7 And then the third and last categories are
 8 things that CMS had not as of 24 hours ago given
 9 approval to, and this category represents \$145 million.
 10 And here, too, this tends to be somewhat more complex
 11 where CMS had relatively more questions to address
 12 before approving.

13 So as I mentioned earlier, it looks like CMS
 14 has, in fact, approved a number of these items. So
 15 many of these items, I think, will be moving from
 16 Category 3 on this slide into Category 2. Again, we'll
 17 provide updates on that front as soon we've had a
 18 chance to review and process what CMS has done here.
 19 And then, of course, our work will be to move all of
 20 the items in Category 2 into Category 1, actually to
 21 get everything live and implemented, so everything is
 22 sort of moving leftward on this slide as we move
 23 forward. So lots of work still to come here, many
 24 updates, but I think we'll be able to provide both in
 25 the near future and in the coming months.

1 DR. SPITALNIK: Thank you so much.
 2 Members of the MAAC, any comments on either
 3 the increased FMAP or that you thought of related to
 4 the comprehensive waiver renewal?

5 Hearing none.

6 While stakeholders can only ask questions
 7 through the Question and Answer, the history of the
 8 Comprehensive Medicaid Waiver Renewal is posted on the
 9 chat which you can access. And thank you Sam and Karen
 10 for your help with this technology.

11 There was a question about whether the final
 12 draft is posted or whether that is a confidential
 13 document to CMS.

14 MR. WOODS: The 1115 submission to CMS? It
 15 is very much a public document and it will be posted.

16 DR. SPITALNIK: Okay. In what is submitted
 17 what is received back?

18 MR. WOODS: I'm sorry, Dr. Spitalnik, the
 19 question is?

20 DR. SPITALNIK: The question is what was
 21 sent to CMS that you are waiting to hear from, is that
 22 a public document, or what is returned a public
 23 document?

24 MR. WOODS: So we have, as part of the
 25 enhanced FMAP spend plan process, there is a

1 requirement states provide quarterly updates, and those
 2 are public documents. And we can probably find the
 3 link to the quarterly update we provided in the fall
 4 that updated the July version, and that included
 5 responses to CMS's initial partial approval. And then
 6 subsequently, we will continue to -- we have another
 7 quarterly update coming in a couple weeks, and that
 8 will also be public, so all of those documents are
 9 public.

10 DR. SPITALNIK: And is that also the case
 11 for the 1115 Renewal?

12 MR. WOODS: For the 1115 Renewal, we will
 13 submit -- I apologize if I'm misunderstanding the
 14 question.

15 DR. SPITALNIK: I may be confabulating.

16 MR. WOODS: Just to restate, for the 1115
 17 Renewal, when we submit our final proposal to CMS, they
 18 do a quick review to ensure that it's complete then
 19 that is posted. We would post it on website. It is
 20 posted on medicaid.gov federally so that all of that is
 21 public.

22 DR. SPITALNIK: Great. Thank you so much.

23 Any other comments or questions from the
 24 MAAC?

25 Greg, thank you for all this information,

1 especially for the tremendous amount of work that
 2 underlies it.

3 We will now turn to Assistant Commissioner
 4 Jennifer Jacobs, and we'll have COVID-19 updates, at
 5 which point we will open to questions and comments from
 6 the MAAC.

7 Assistant Commissioner, good morning.

8 MS. JACOBS: Good morning, Dr. Spitalnik.

9 Thank you so much. It is great to be with you all
 10 again today. We look forward to this opportunity.

11 This is a section we've had to add to our agenda for
 12 the last couple of years now, so a little outreach to
 13 you all to say, my goodness, I can't believe we've been
 14 doing this for two years and thank you for all that you
 15 are doing to help our community find our way through
 16 this.

17 We have a number of updates for you today
 18 related to COVID-19. The first one is about vaccine
 19 counseling. You may have seen recent updates from our
 20 federal partners at CMS with respect to coverage of
 21 vaccine counseling. As you know, people do often trust
 22 their health care providers for advice on preventative
 23 care, decisions that they should be making, and we want
 24 to continue to support that.

25 Vaccine counseling has been covered in New

1 Jersey prior to COVID. It is covered in New Jersey
 2 now. But what we are really focused on is making sure
 3 that our providers are aware that they can, in fact,
 4 bill for this. And CMS has really specifically put
 5 some parameters around their expectations. So what
 6 we're talking about here is very specific to COVID-19,
 7 and we appreciate your help sharing this information
 8 throughout our community.

9 So we try to give you here the what, the
 10 who, the where, the when. The "what" is our providers
 11 can offer that trusted support and help us build
 12 understanding to increase vaccination rates in our
 13 community. Vaccine counseling is available for
 14 children under age 21 and their parents and caregivers.
 15 The child does not have to be present. This could be,
 16 for example, a phone call between the pediatrician and
 17 the parent. But in any event, the counseling is
 18 covered and can be provided by any NJ FamilyCare
 19 provider who is qualified to administer a COVID-19
 20 vaccine.

21 The question of where, everybody always
 22 wants to know do we have telehealth access. We talk
 23 about that more than we ever did before. And the
 24 answer here is yes, vaccine counseling can be provided
 25 face-to-face or by telephone or a telehealth platform.

1 The question of when, vaccine counseling can
2 be provided at any time. That includes during a well
3 child visit, and there's not a requirement that the
4 vaccine be administered on the day that the counseling
5 occurs.

6 So there's more information available about
7 this through CMS's website and through the Managed Care
8 Organizations who are our partners. We are really
9 happy to help providers do more of the counseling that
10 we think will be helpful as our members are making
11 their decisions about getting vaccinated.

12 And so I'll pause here for just a moment,
13 Dr. Spitalnik, in case there are any questions.

14 DR. SPITALNIK: Thank you so much.

15 Any questions from members of the MAAC?

16 Thank you for that opportunity. I think we
17 can proceed.

18 MS. JACOBS: I will move on then.

19 Now, there's a lot of talk in the world
20 today about at-home testing for COVID-19. You've
21 probably all asked your own questions in your own
22 households about accessing these tests. We're here
23 today to talk about the Medicaid policy around these
24 tests. I'm sure that you know there is a supply
25 challenge, to some extent, and really that that has, I

1 think, has been improving over the past few weeks. So
2 as these tests are now available in pharmacies, we want
3 to be clear about the coverage under the Medicaid
4 program.

5 So COVID-19 at-home tests are covered,
6 whether they are provided by a health care provider or
7 picked up at a pharmacy. This includes the at-home
8 tests that you see at the right there on the slide, but
9 tests that require submission to a lab or rapid tests
10 that are completed at home. So we have put out a
11 Medicaid newsletter with respect to the covered tests.
12 You can see the current brands there. We will add
13 additional types over time as they become available.
14 And the only limits that we've put in place due to the
15 scarcity challenge is you can pick up two kits, two
16 boxes, a day. That includes four tests with an overall
17 limit of four boxes, which would be eight tests in a
18 month. And this is pretty standard to what we're
19 seeing in retail locations.

20 So the policy, I hope, there is very clear.
21 I do expect that more tests will become available and
22 we will adjust our coverage. And certainly, if we need
23 to take another look at the quantity limits, we will;
24 but this is what seemed appropriate, given the
25 circumstances that we're managing today. So more

1 information is available on that at the link that we've
2 included on the page. And as we said, we will be
3 putting these slides out online as soon as the meeting
4 is over. They may be there already.

5 Next, we wanted to talk about the vaccine
6 mandate for health care workers. You've probably heard
7 a little bit about the federal mandate. For purposes
8 of this discussion, I'm going to be focused on the
9 state mandate, which is Executive Order 283. That
10 requires covered workers at health care facilities and
11 high-risk congregate settings to be up-to-date with
12 their COVID vaccinations, including boosters. And do
13 we want to make sure that all of our provider community
14 is paying attention to this.

15 The Executive Order requires covered workers
16 to be fully vaccinated by March 30, 2022. There are
17 some workers, hospitals and long-term care facilities,
18 home health notably, who are required to be vaccinated
19 sooner by federal rules, but really all of our health
20 care workers will need to be fully vaccinated by
21 March 30th; and then when they become eligible for a
22 booster shot, are required to submit proof the booster
23 shot within three weeks of becoming eligible.

24 As you know, we had previously had the
25 opportunity for folks to do testing in lieu of

1 vaccination. Testing now will be available as an
2 alternative only for medical or religious exemptions.
3 We've had questions about what workers are included,
4 and the short answer to that is all of them. All of
5 the health care workers, full time, part time,
6 contractors, whether they're front of the house or back
7 of the house. So it's really a broad-reaching policy,
8 and we encourage you to take a look at the Executive
9 Order if you are one of our providers. And we're happy
10 to take questions, but please do take a look at that
11 Executive Order, as it's fairly detailed.

12 Next up, speaking of vaccination, I wanted
13 to talk to you a little bit about the vaccination rates
14 of our Medicaid population, and we want to be very
15 transparent with you about the analytics that we have
16 been able to do, the effort that we have put in. We've
17 talked to you a little bit about that before, but here,
18 we're going to dive into the data in a way that we did
19 not do in past discussions. And so come with me with a
20 little ride here. We've got three slides that contain
21 data we're hoping that you'll be able to digest with us
22 here today.

23 The first slide here is about cross-state
24 comparison. We were at the National Association of
25 Medicaid Directors (NAMMD) meeting in the fall, and lots

1 of discussion about the challenges of measuring
 2 vaccination rates and in particular the challenges of
 3 measuring vaccination rates Medicaid population and
 4 understanding what we see here on this page in front of
 5 us, which is the comparatively lower vaccination rates
 6 among the Medicaid population than we see among general
 7 statewide numbers, and there are lots of reasons for
 8 that. Certainly, within our communities, we have
 9 experienced folks being hesitant. Early on, we
 10 certainly experienced access challenges, and we were
 11 trying to tackle that. There's also an important
 12 discussion to have around the data and reporting
 13 challenges that states are experiencing as they try to
 14 line up Medicaid against overall state data. Those
 15 fall into a couple of categories.

16 It's challenging to look at the general
 17 statewide vaccination rates against Medicaid; for one,
 18 because of the challenge of uniquely identifying
 19 individuals. So if you look, for example, at
 20 California's blue line, they are estimating 74 percent
 21 of their statewide population has been vaccinated.
 22 What they're doing there is they're using the number of
 23 shots that have been given to individuals as far as
 24 they can tell in their data, and sometimes that is even
 25 tricky. Two shots can look like one person, or two

1 shots can look like two people. But they're trying
 2 that sort of unique we think 74 percent of our
 3 population uniquely has been vaccinated.

4 Then with that yellow bar, we are trying to
 5 say within that we think we've identified the
 6 percentage that is Medicaid. And there is complexity
 7 in making those two things match. That's sort of the
 8 numerator, right?

9 As you think about the way that states are
 10 looking at the denominator, in general, for public
 11 health purposes, your denominator here is going to be
 12 based on census data and updates to census data.
 13 States are in different places on that, but it's
 14 roughly where it is. For Medicaid, it is strictly the
 15 number of eligible enrollees, so there's challenge to
 16 doing this measurement.

17 And then even looking across states,
 18 California and DC are probably not running their
 19 numbers the same. Utah and Louisiana are not probably
 20 not using the same methodology. So being able to get
 21 to apples to apples has been certainly a challenge
 22 across the nation and within the state.

23 The next slide will show you that challenge
 24 here at home in New Jersey. So here we are looking at
 25 our Medicaid vaccination rate, the light blue bar.

1 We've broken this out by age for you, compared to the
 2 statewide vaccination, the dark blue bar. You see the
 3 same challenges here within our Medicaid numbers that
 4 we see at the national level and some more data and
 5 reporting challenges that we just want to be very clear
 6 about. We have limited visibility from members who may
 7 have been vaccinated by a third party, and that
 8 includes many of our members who were vaccinated by
 9 Medicare, many of our members who have over coverage or
 10 who got vaccinated at work in the early days before
 11 everybody was reporting the data. So that's a
 12 challenge.

13 When you walk into your vaccine site, you
 14 will get vaccinated whether or not you provide health
 15 insurance information. So sometimes the vaccine site
 16 just doesn't know, particularly in the early days of
 17 the megasites, did not who your insurer was. We're not
 18 always able to get the data because of that.

19 And then finally, as I described a little
 20 bit on the national slide, matching our individual
 21 Medicaid members to the vaccinated individuals that are
 22 recorded by the Department of Health is also
 23 challenging. So no doubt that there's hesitancy in the
 24 community. No doubt that in the early days, folks were
 25 having a hard time accessing, and we were really

1 scrambling around that. These data challenges still
 2 exist, and they're unlikely to go away. So we just
 3 wanted to be very transparent in presenting that to
 4 you.

5 And then my next slide, this is the last
 6 data slide, I think, in this section, so thanks for
 7 bearing with me. Folks had asked us again and again
 8 what are the Managed Care Organizations doing to
 9 support vaccination rates in New Jersey. We've talked
 10 to you about this before so I don't want to dive too
 11 deep into details, but we started our MCO strategy in
 12 January of 2021. If you have feelings like I do about
 13 January of 2022, you just need to remind yourself that
 14 in January of 2021 none of us had vaccines. We have
 15 come a long way, and this is all going in the right
 16 direction. So just a reminder on that if it feels like
 17 sometimes this thing is never going to end.

18 In January of 2021, the vaccines were
 19 rolling out. We set up a strategy with the clinicians
 20 and that operators at our Managed Care Organizations.
 21 We used the red, orange, yellow triangle you see on
 22 this slide which you've seen before if you've been to
 23 prior meetings. And we started mailing and calling and
 24 partnering with our community to make sure that we were
 25 doing everything to could to build bridges, to break

1 down barriers, and to ensure that everyone had access
 2 to the vaccine. Our partnership with the Department of
 3 Health on that has been unprecedented. We have worked
 4 really closely with their team, their leadership, their
 5 call centers, to make sure that our Medicaid members
 6 had all the access that everybody had and to ensure
 7 that our high-risk members were getting that vaccine.
 8 So a lot of partnership has gone on here, and I would
 9 add that several of our Managed Care Organizations are
 10 partnering with CMS to try to get visibility on some of
 11 that Medicaid data I mentioned a minute ago where we
 12 may have members who are vaccinated by Medicare and we
 13 don't know it.

14 So data-sharing is the new challenge of the
 15 day, and we've been working on that actively across all
 16 of the different relationships that we have. But here
 17 on the bottom right of this slide, you will see
 18 vaccination status by MCO and by priority group. That
 19 is the red, yellow, orange triangle that you see there.
 20 The red being our highest risk group, orange being
 21 moderate risk, and yellow now being all eligible
 22 members five and up. So here you see that United and
 23 Wellcare were really neck and neck for first and second
 24 place in our vaccination rate chart here, and Wellcare
 25 really came out on top. So we congratulate them for 6

1 putting up the strongest numbers on the board.
 2 DR. SPITALNIK: Assistant Commissioner,
 3 could we go back to the slide on vaccination?
 4 My question was about children five and up,
 5 and the data here understandably is members age 12 and
 6 up in terms of the lag between eligibility. So I don't
 7 know if there's any anecdotal or issues that have risen
 8 to the surface. We're very concerned about not as many
 9 children becoming vaccinated as eligible and also some
 10 teenagers who've expressed, even while in the hospital
 11 with COVID, that they wanted to be vaccinated but their
 12 parents were not supportive of that. So I don't know
 13 what the churn is looking like around adolescents and
 14 also the 5 to 11-year-olds.
 15 MS. JACOBS: Just going back here, you can
 16 see where we are with the adolescents; definitely room
 17 to grow here. We are still validating the 5 to 11
 18 data, so we weren't able to present that to you today.
 19 It's newer data. And this has really been an
 20 interesting exercise in making sure that what we're
 21 presenting is clear and complete. So we hope to have
 22 the five-plus data for you soon, but we definitely
 23 agree that there's work to do in our community building
 24 acceptance among parents and adolescents. There are
 25 adolescents who want to get vaccinated, but their

1 parents don't want them to. And there are adolescents
 2 whose parents want them to get vaccinated, and they are
 3 choosing not to. So it cuts both ways there. And I
 4 think this is so common across state public health
 5 programs, never mind state Medicaid programs, that it's
 6 part of virtually every conversation we're having.

7 DR. SPITALNIK: Thank you so much.

8 At this point, any other questions or
 9 comments from the MAAC about vaccines? It's a larger
 10 approach to COVID in your next set of slides.

11 MS. ROBERTS: Hi Deborah. This is Bev.

12 First of all, thank you for all of this
 13 great information.

14 So I have a question about the recent
 15 release about the eight free at-home COVID tests, which
 16 is absolutely wonderful news. So it's a two-part
 17 question. The first part is so you've got an NJ
 18 FamilyCare member. Let's just say it's the parent of
 19 somebody with Intellectual/Developmental Disabilities
 20 (I/DD) who has NJ FamilyCare. And the parent goes into
 21 the pharmacy with their son or daughter's NJ FamilyCare
 22 card, so that the person that is the member does not
 23 have to be there, correct, as long as you have the
 24 card? And you just show the card upon check out,
 25 right?

1 MS. JACOBS: It would be at the pharmacy
 2 counter. So it's not at the -- I think of a Walgreen's
 3 or a CVS as having two counters. You would need to go
 4 through the pharmacy counter because they will be
 5 processing it like a pharmacy claim.

6 MS. ROBERTS: Okay. But you don't have to
 7 have any documentation from a doctor or anything, it's
 8 just you've got NJ FamilyCare card and you can, up to
 9 eight per month you go to the pharmacy counter?

10 MS. JACOBS: That's right. And ideally, if
 11 you're going to a pharmacy where you've already given
 12 them your card, they know who you are or your child is.
 13 They would treat it like filling any other prescription
 14 except that you don't need that piece of paper for the
 15 doctor.

16 MS. ROBERTS: Also, for the pharmacies, we
 17 know about the big ones, the CVS's and Walgreen's. Is
 18 a list of other pharmacies, do we know, that are
 19 participating in this? Or any pharmacy that deals with
 20 Medicaid?

21 MS. JACOBS: Each Managed Care Organization
 22 has a pharmacy network for their members. And Fee for
 23 Service has a pharmacy network, as you know. So it
 24 would be any participating provider, essentially.

25 MS. ROBERTS: Okay, great. Thank you.

1 Thank you very much.

2 MS. JACOBS: Sure.

3 DR. SPITALNIK: Other questions or comments?

4 Thank you for letting us take this stop

5 because we know how challenging it is to amass the data

6 and the commitment to the accuracy and efficacy of it.

7 So, thank you.

8 MS. JACOBS: Thank you, Dr. Spitalnik. I do
9 want to shout our teams that have been working on this,
10 between Human Services and Health. It's been a
11 tremendous collaboration and a real effort when you're
12 doing data analysis like this. You have years to
13 validate and get it right, and this partnership with
14 the MCOs and Department of Health and moving numbers
15 around as much as we can and know where we are has been
16 quite an adventure and everybody's been up for it.

17 Let me just tell you one more thing about
18 vaccines and COVID generally. There's a little bit of
19 a "So what? Here's the data. What do you do with it?"

20 We think there's three important things that
21 we want you to be aware we're focused on. For one
22 thing, it's important that we continue our community
23 outreach. That means being aligned with Department of
24 Health's county ambassadors and the community
25 organizations that are doing this work. We are not,

1 just as Greg described with the 1115 and housing, we
2 are not trying to do something solo. We're trying to
3 do something in partnership with the community with the
4 ecosystem that is already out there. So we will
5 continue that work. And we need to expand, as you
6 mention, Dr. Spitalnik, outreach to parents of young
7 children. That's going to be very important in months
8 ahead. And we need to support access to booster shots.
9 So all three of those things feel important in the
10 outreach zone. As I mentioned the data changes, so
11 exploring additional ways to leverage our data and put
12 appropriate interventions in place to increase
13 vaccination rates, and that includes working with NJII,
14 the Innovation Institute to improve our race and
15 ethnicity data sharing so that we can have eyes on
16 health equity.

17 And then finally, December was the month a
18 hundred new policies, and I'm sure that will continue
19 over time. We have new guidance coming from federal
20 partners, from state partners, and we've got to
21 continue adapting to that. Some of the topics we
22 already discussed today are examples of that, but also
23 changing circumstances around treatment of COVID,
24 treatment inpatient, outpatient, different kinds of
25 drug administration. So we are working through all of

1 that with our clinicians and then monitoring new trends
2 and troubleshooting as we need to, and we do appreciate
3 the partnership of our stakeholders as we're doing
4 that.

5 So I think that's a wrap for COVID-19 today,
6 Dr. Spitalnik. And if it's okay with you, I'll move on
7 to 2021 wrap-up.

8 DR. SPITALNIK: That would be great unless
9 there are any burning questions from the members of the
10 MAAC. Thank you. And we appreciate wrapping up 2021
11 and all the presentations that have us looking forward
12 to what we hope is a brighter, healthier future. So
13 thank you so much.

14 And I want to acknowledge that Theresa
15 Edelstein had to leave our meeting for another meeting,
16 but we appreciate her being there.

17 Please wrap up 2021 with us.

18 MS. JACOBS: I'm happy to do that. I always
19 like when I have the opportunity to pause on this slide
20 because I love this little kid and I just want to
21 snuggle him very much, but I will focus.

22 Let me talk to you a little bit about the
23 goals that we set for ourselves in 2021. If you
24 remember this time last year, I did a walkthrough of
25 2020. I feel that it's important that we do this. As

1 we are running our program day to day, I tend to be
2 thinking about two things a lot. One is velocity and
3 the other is stability. So velocity is where are we
4 going, what direction is it, how fast is it, is high
5 priority or low priority, it's really thinking through
6 all of that momentum and motion that is part of our
7 day, the velocity side. And then the stability is we
8 have to get there in one piece. We have to be clear
9 with the team about the work we're going to do today,
10 the work we're going to do this year, and then we all
11 feel a little bit comfortable with the move forward and
12 addressing any change that we bump up against.

13 So when we're planning for the year and
14 we're talking about the work we're going to get done,
15 it falls in these three categories that you're looking
16 at on this slide. There's an alphabetical helper there
17 for anybody who has memory challenges like I do. So
18 first is the A's and B's, action on basics. It's the
19 stuff that we know we need to get done in a year no
20 matter what. And what falls in that category is
21 members have to get services. Providers have to get
22 paid; reports have to get submitted to CMS; eligibility
23 and enrollment has to be on track; the budget has to
24 happen. So all of those block and tackle, like it's
25 got to happen topics sort of fall into our goals. But

1 they're not the only thing that we're thinking about as
 2 we're planning for a year, because we also know next
 3 step that we will face change and disruption. And some
 4 of that will be exciting change in the form of new
 5 policies, like Greg spoke about the HCBS spend plan.
 6 That wasn't part of our 2021 planning. We didn't know
 7 that that would come down the pike, but we knew there
 8 would be some change that would be positive and we
 9 planned for it; we were ready. There's going to be
 10 some change and we will tackle it. And we were really
 11 specific about how to go about that. So when that
 12 change came and it was good, we were ready. There will
 13 also be new problems, and so we're planning for those.
 14 And occasionally there's a new variant.

15 And then finally, we know that we have to
 16 make time for evaluation and enhancement. So we're
 17 doing all the things, we're dealing with the change.
 18 We also need to pause for the ease, make sure that we
 19 are looking at our program, measuring the things that
 20 matter, and then improving on them. So we're going to
 21 talk to you about a lot that were going on in 2021
 22 falls in three categories. I'm not going to put these
 23 categories up again, but you'll see a little bit of
 24 each of three zones, if that makes sense, as we're
 25 walking through the work that we did in 2020.

1 So we set a few goals. One of them was we
 2 will serve people the best way possible and then we
 3 laid out what we think that looks like and the work
 4 that we needed to do in 2021 around it. One of the
 5 things we knew was that we need to improve
 6 maternal-child outcomes.

7 You are certainly familiar Nurture NJ, the
 8 First Lady's maternal health initiative, and a lot of
 9 this work falls under Nurture NJ strategy. So these
 10 are things we got done in 2021.

11 We implemented quality-driven changes to
 12 maternity payment policy. There, we are really talking
 13 about changing our payment policy around early elective
 14 deliveries and requiring providers to submit the
 15 pregnancy risk assessment when billing for prenatal
 16 care.

17 And we launched our community doula program
 18 back in January 2021 and made process on that across
 19 the course of the year so that now members are getting
 20 services, providers are getting paid, and the workforce
 21 is growing.

22 We got federal approval, second state in the
 23 nation, to expand eligibility for our members to 12
 24 months postpartum, and we're in the process of
 25 implementing that now.

1 We modernized our coverage of equipment to
 2 support lactation, and there's a lot of other lactation
 3 work that's still going on behind the scenes.

4 We discontinued premium and waiting periods
 5 in order to support the Cover All Kids Initiative.

6 And we expanded our coverage for prenatal
 7 care for undocumented women and built systems to
 8 support contraceptive care coverage for them as well.

9 So when I look at this slide, of course I
 10 think about all the things that aren't done yet, but I
 11 tell myself this is a significant list and it's really
 12 only maybe half of the list. If we shared the whole
 13 list with you, your eyes would glaze over and you'd be
 14 done forever. But it's an important part of our
 15 maternal child health accomplishments in 2021 and lots
 16 more work underway in 2022.

17 The second thing we think about when serving
 18 people the best way possible is making sure that our
 19 members with physical, cognitive, or behavioral health
 20 challenges are getting better coordinated care. That
 21 meant a focus on expanding access to autism services
 22 and a real partnership with our stakeholders in order
 23 to tackle some of the challenges that we ran into in
 24 implementing that benefit.

25 We launched a DHS website to support

1 telehealth access through the free smartphone program.
 2 Folks asked us about that. It's a federal program;
 3 it's not a state program, but not as easy to access
 4 over the Internet as you would hope it would be, so we
 5 created our own website to help guide folks through
 6 that process.

7 We augmented systems and provider incentives
 8 to improve interoperability between provider types,
 9 including really leading the way nationally and
 10 improving behavioral health connections, data
 11 connections in order to better serve the people who are
 12 coming into one provider's office and then another and
 13 connecting their systems. So a lot of work went on
 14 behind the scenes from an information technology (IT)
 15 point of view. That is an example.

16 And then from an operational point of view,
 17 also, we've been working with partners, payers and
 18 providers, to improve transitions of care between
 19 settings, and so a lot of work, obviously, went on in
 20 that area as well.

21 And then the third piece under serving
 22 people the best way possible is making sure that we're
 23 supporting independence for older adults and people
 24 with disabilities. Here, we had a significant project
 25 around implementing the federal mandate to use

1 electronic visit verification for delivery of personal
 2 care services. This was a huge undertaking that our
 3 team needed to partner with payers and providers and
 4 multiple Electronic Visit Verification (EVV) vendors
 5 on. And I want to say a big thank you to everyone who
 6 was part of that process because the stakeholder effort
 7 there was really incredibly collaborative. This is a
 8 federal mandate, but our goal was to go live with broad
 9 public support and enthusiasm, understanding among our
 10 stakeholder community, and people just muscled through
 11 the challenges of that together. And I'm really proud
 12 of the way New Jersey providers and payers have worked
 13 with the state to get that done.

14 We certainly had new health care workforce
 15 dynamics this year or 2021, which included staffing
 16 challenges which we had to address with rates and with
 17 some improved processes that would actually ease access
 18 on this end. So there were concrete steps that were
 19 taken there to address that.

20 We expanded the integration of Medicare and
 21 Medicaid coverage for our members so we are now up to
 22 62,000 members who are covered for both their Medicare
 23 and Medicaid benefits by the same health plan. And
 24 that was an increase of about 4,000 in 2021. So we
 25 want to continue moving towards integration because we

1 believe that having better coordination of Medicare and
 2 Medicaid services is the right way to help people get
 3 the best health outcomes.

4 We also supported self-directed personal
 5 care expansion through our Personal Preference Program.
 6 We are now 24,000 members as of December, and that was
 7 an increase of almost 4,000 in 2021. I think a
 8 significant part of that is response, obviously, to the
 9 dynamics of the pandemic, but it's a growing program
 10 and we're proud of the work that's being done there.

11 And then finally, we are in process, talking
 12 with stakeholders and the Center for Health Care
 13 Strategies (CHCS) and experts from other states of
 14 reviewing our qualified income trusts. We have heard
 15 stakeholders say there are different experiences that
 16 folks have. It can be really challenging to get
 17 through that process, and we want to understand what we
 18 can to improve that from our end to think about it
 19 differently, let's get outside of the box. And so that
 20 is very much a live conversation, but a lot of
 21 stakeholder discussion went on there during 2021.

22 Goal two really captures thinking about new
 23 ways to solve problems. And when we were planning
 24 2021, I will tell you a lot of our focus was in goal
 25 one, a lot of the programmatic stuff we just talked

1 through. And so we had a number of things going on in
 2 goal two. But it also evolved significantly over the
 3 course of the year. For one thing, we had been working
 4 on the Perinatal Episode of Care, and that has now
 5 launched. It is a quality-driven episode. It's unique
 6 in the nation, will engage payers and providers in
 7 addressing some of the challenges that we see in the
 8 delivery of care in the prenatal, postpartum, labor and
 9 delivery period, and we're very excited about that. So
 10 we hope that all of the providers who are serving our
 11 members who are delivering little baby New Jerseyans
 12 are working with us as we move forward with that
 13 Episode of Care model.

14 And speaking of putting incentives in place
 15 around quality, we included in our doula reimbursement
 16 a quality incentive that links back to those OBs and
 17 midwives who are working with our pregnant members. So
 18 we really want to encourage partnership between doulas
 19 and the clinicians who are working with those members.
 20 And one way to do that is to say to our doulas, "We ask
 21 you to help us encourage members to go back for that
 22 postpartum visit that nobody wants to go to." And so
 23 there's an incentive in place in the doula's
 24 reimbursement for when the member goes to the
 25 postpartum visit with their obstetrician or midwife,

1 the doula gets an incentive for helping us to
 2 coordinate that visit, so really trying just to make
 3 sure that we're 7 thinking about that value-based
 4 payment.

5 And we also kicked off Integrated Care For
 6 Kids (InCK) this year. This is an innovation model
 7 that is supported by CMS. We are testing it out with
 8 providers in Monmouth and Ocean County. And here,
 9 we're really talking about an assessment which enables
 10 better support for at-risk kids. So if the provider
 11 does the assessment and sees that this family has some
 12 specific needs, there's an opportunity to kick in some
 13 additional attention to that family's needs and
 14 partnership with community organizations who can help.
 15 So that is really an interesting innovation.

16 Here are the two big things that Greg talked
 17 about a few minutes ago, really making sure that our
 18 1115 is getting us to the next level, into the next
 19 generation of thinking about person-centeredness and
 20 social drivers of health. And so we hope that you have
 21 a chance to take a look at that. We're really
 22 particularly excited about the work we can do around
 23 housing and better coordination across physical and
 24 behavioral health.

25 And then finally, that HCBS spending plan

1 opportunity that snuck up on us this year. This was
 2 one of those sort of change things where we weren't
 3 expecting it, but here it was. And because we were
 4 ready for change, we were able to take all of the
 5 priorities that folks have talked to us about, right,
 6 we got together with our stakeholders and said, "What
 7 is it that we can do to strengthen our HCBS
 8 infrastructure?" And then we wrote all of that into
 9 the spending plan that Greg talked about a few minutes
 10 ago. We're really excited to be in implementation mode
 11 with that and maybe more than we knew since we got some
 12 updates early this morning. So this is all work that
 13 is partly done. We launched it. We're implementing
 14 it. We proposed it and then continues forward into
 15 2022.

16 We also have been working very hard to use
 17 new systems and technology to make our program more
 18 efficient, more effective, and we're excited about
 19 that. The table on the chart on the slide here that we
 20 wanted to share with you shows that improved turnaround
 21 time around application processing. So if you're not
 22 familiar with Medicaid acronyms, MAGI and non-MAGI is
 23 meaningless to you, and that is fine. But what you
 24 want to know there is that MAGI applications are much
 25 less detailed. They're easier to process. The

1 non-MAGI applications have a lot more to review. In
 2 any case, we have improved the turnaround time from
 3 2019 to have 2020 to 2021, and that is largely due to
 4 systems that we have implemented that enable our county
 5 workers to do their work more efficiently and more
 6 effectively. And the partnership between the folks who
 7 design and develop those systems behind the scenes and
 8 the endusers of those systems has been pretty amazing
 9 to watch, and you see the result of it here. So same
 10 workers doing the work are able to move through it more
 11 efficiently, and we're really excited about that and we
 12 continue to improve. So that has been an important
 13 development for us and is contributing to the quality
 14 of the work that we do.

15 Likewise, we've improved data sharing with
 16 sister agencies this year, and that is helping us to do
 17 our work more efficiently. And we have a very close
 18 partnership with Get Covered NJ and the Department of
 19 Baking and Insurance. This is important especially as
 20 we start to prepare for the end of the Public Health
 21 Emergency. As Greg mentioned early on, we do expect
 22 that the Public Health Emergency will end in 2022. I
 23 think we all hope the Public Health Emergency will end
 24 in 2022. When it does, we'll have to start doing
 25 redetermination of eligibility again. And we will be

1 working with our stakeholders to make sure that we are
 2 communicating broadly to the community as much as
 3 possible about the need to be responsive to any
 4 mailings they get from NJ FamilyCare and keep your
 5 contact information up to date with NJ FamilyCare.

6 And then any time that someone seems to be
 7 income ineligible for Medicaid and they are
 8 disenrolling, we want to smooth that transition over to
 9 the state-base exchange, and we will be working closely
 10 with Get Covered NJ to do that.

11 The final part of experimenting with new
 12 ways to solve problems was around that vaccine outreach
 13 strategy and the work we did in 2021 in partnership
 14 with Managed Care and our sister agencies, which I
 15 spoke to you about a little bit earlier. It does amaze
 16 me that a year ago none of this had happened in terms
 17 of vaccine outreach. And it was really something that
 18 was evolving over the course of 2021, but here we are
 19 and we will continue to move forward. As we discussed
 20 earlier, we have a real focus now on child and
 21 adolescents and boosters, making sure that as the
 22 vaccines are available, folks are building
 23 understanding and going out and accessing them. And
 24 then also in the course of that, we had the provider
 25 relief funding that needed to be distributed by the

1 federal government. They needed to know from us who
 2 the eligible providers were. And that was something
 3 that was going on behind the scenes. You never needed
 4 to know, but we were letting the federal government
 5 administrators who were working on that provider relief
 6 funding know our Medicaid providers were so that when
 7 they applied for the relief funding, they were
 8 validated as eligible, and there's a team behind the
 9 scenes making all that happen.

10 And then finally, the responsiveness to the
 11 changing of logistics of delivery of care. We talk a
 12 lot about telehealth now, hybrid delivery of services,
 13 providers reopening, and we just spoke about access to
 14 over-the-counter COVID testing, so all of those sort of
 15 pieces that have been changing and we've needed to
 16 adapt and issue new policies, new guidance, new 20
 17 expectations around them.

18 The third kind of overarching goal was
 19 around focusing on the integrity of our program and
 20 real outcomes, you know, measuring what matters and
 21 making sure that we're taking action on it. And this
 22 is stuff that you'll see fewer are hyperlinks in this
 23 section because a lot of it is just work that needs to
 24 happen in our organization to help us improve, to help
 25 us view what is going on in our community and take the

1 steps that will get better results.

2 I want to talk to you about some of this
3 today even though it's not necessarily on your radar in
4 general because we feel accountable to you for it. So
5 for one thing, we continued to develop our MCO
6 performance accountability series. These are what you
7 might think of as 360 reviews that highlight the
8 strengths and address the deficiencies of each of our
9 MCOs individually. Every organization has strengths
10 and weaknesses, and we just think it's important to be
11 very upfront about that and work with them on improving
12 where they need to. So that has been going on.

13 We also, sort of on that note, developed our
14 COVID-19 vaccination dashboard to drive the MCO
15 outreach. As I said, ideally, you have years or at
16 least months to put together data reports that are
17 thoroughly vetted and validated, and we didn't have
18 that kind of time. Not only that, but the scene was
19 changing from who was eligible to what was being
20 provided and so we had to adapt each step of the way
21 there. But we've had this vaccination dashboard that I
22 showed you that helped the MCOs kind of recognize where
23 they were doing well and where they needed to improve.

24 We have been working on this eligibility
25 processing the chart I showed you a minute ago with our

1 county directors, and I just wanted to call that out
2 for a moment to say a lot of new meeting cadences
3 started up during the pandemic, and this was one of
4 them where we said to the counties, "Hey, you're
5 dealing with the pandemic like everybody else and yet
6 we need you to keep eligibility on track; and not only
7 that, we need you to improve the rate of eligibility
8 processing and the quality of the work that's being
9 done. And so we're going to meet a lot." And we got
10 together with the county directors. We've maintained
11 that cadence so that everybody knows what's going on,
12 everybody's looking at the numbers. We know the oldest
13 case in any county at any time and we're talking about
14 what do we need to do to move that case along? What
15 kind of information does the family need to provide?
16 How come that's stuck? And we've seen that improvement
17 come from those discussions. Directors are asking us
18 questions. They're saying their staff are running into
19 issues. We're able to tackle that stuff together. So
20 that has been important. There is accountability on
21 both side there. We need the counties to work with us
22 on eligibility processing, they need us to give them
23 clear answers, and those conversations are a way to
24 make that happen.

25 And then finally, we also have put in place

1 dashboard upgrades for transportation and for IT
2 systems where we have seen some issues. So it is no
3 secret to anyone that we struggle to make our
4 non-emergency medical transportation benefit one that
5 members can smoothly access. And as you can imagine,
6 transportation is not exempt from the workforce
7 challenges that every provider and business is
8 experiencing. So we've been working closely with our
9 transportation vendor to address the challenges that
10 they're seeing out there. And I was very encouraged
11 that they maintained stability of the service
12 throughout the Omicron surge. And that gave me a good
13 feeling about where they're going in 2022, so something
14 that we've had eyes on, we are keeping eyes on because
15 we recognize that although transportation and IT
16 systems are not exciting things that folks love to talk
17 about, they are really critically important to giving
18 our members a stable and secure Medicaid program.

19 Program integrity and compliance are part of
20 our everyday. There are some important points to
21 mention here. We began to phase our MCOs back into
22 field-based care management and face-to-face
23 assessments. That phase-in has been a little bit
24 affected by the Omicron surge, but they got back out
25 there to our members because we know we have members

1 who do not have frequent visits from families who are
2 relying on that visit from the care manager, and we
3 wanted to get them back out in the field. So we've
4 been doing that work together with the goal of getting
5 all of our members their visits in the first half of
6 2022.

7 As I mentioned before, that partnership with
8 the counties, we have now, every single one of the 21
9 counties, signed onto a memorandum of understanding
10 that lays out performance standards for the eligibility
11 work and includes incentives and penalties, just as we
12 have for managed care, just as we have for
13 transportation, and they have stepped up to that task.

14 Dr. Spitalnik, this is most
15 behind-the-scenes item on this list, but one that I
16 wanted to mention because it's a big deal. We closed
17 out what are called data quality issues in our
18 statistical information system. For lots of folks,
19 that doesn't sound exciting, and I get it, but it's
20 important in our partnership with the federal
21 government that we are giving them data in the format
22 they want and needed, and we had some issues that we
23 needed to straighten out. The team worked really hard
24 on those this year, and getting 12 of them closed out
25 was a big deal to us and a big deal to our federal

1 partners so I wanted to take a moment to point that
2 out.

3 And then speaking of federal partners, the
4 deployment of new data security measures in 2021 has
5 been important for security reasons. And then we
6 continued our partnership with the Medicaid Fraud 10
7 Division on some of the new initiatives that they're
8 working on there.

9 Just wrapping up goal three then around
10 fiscal accountability and managing risk, we implemented
11 the County Option Hospital Fee Pilot Program. This
12 brought \$400 million in funding to hospitals that are
13 serving our community. So that was a tremendously
14 heavy lift for our legal team, our fiscal team, and
15 provider partners, and it was an important
16 accomplishment in 2021.

17 We also addressed some of the budget
18 neutrality discrepancies that we were running into in
19 our conversations with our federal partners about the
20 1115 Waiver Renewal. We maintained the federally
21 required audit and recovery processes. There are quite
22 a few of those and just another thing that doesn't hit
23 the radar, but it's a requirement and work that is
24 important for us to be doing. It falls in the action
25 on the basics category; it's got to happen, and

1 everybody kept those trains on the tracks.

2 And then something new in 2021 in
3 partnership with our Federally Qualified Health Centers
4 (FQHC) providers, we developed a billing manual and
5 conducted wraparound training to address some
6 long-standing challenges in that working relationship.
7 So we're in a new place, we're in a new 10 chapter
8 there, and we're pretty excited about it.

9 The last thing I wanted to mention to you on
10 the subject of wrapping up 2021, we have a fourth goal
11 that we think of as our culture goal. It's important
12 in the sense that it defines how we work together and
13 how we work with our stakeholders. And it's very
14 simple to just sort of say show people we care. In the
15 work that we are doing, it is important that we show
16 people we care. And here are three ways that we think
17 in a very Medicaid specific way about that statement.

18 First, we are always focused on
19 collaborating inside our organization and outside our
20 organization with positive energy and with compassion
21 for each other and the people that we mutually serve.
22 And I would point to all of the stakeholder dialogs
23 that were going on this year around EVV and doulas and
24 the 1115 and the home and community-based services and
25 autism services. There's a group of legal stakeholders

1 who get together and aging stakeholders. Across our
2 community, there are folks engaging with us regularly
3 in compassionate and collaborative ways, and that is an
4 important thing that we stand for within our
5 organization.

6 The second thing I wanted to mention is our
7 intention always to try to simplify and clarify. We
8 need to build understanding and we need to solve
9 problems. But the way you get there is by simplifying
10 and clarifying what is complex state or federal law,
11 rules and regulations, a pandemic, but we get there
12 through clarity and communication.

13 And then the last piece, and this is really,
14 I think, where the magic is, we always want to make
15 sure that we are advancing the truth, what we call the
16 true-true, which is what is really going on. So not
17 just saying, for example, that we have a vaccine
18 outreach strategy, but being able to talk in detail
19 about how we have designed that strategy, the clinical
20 orientation to focus on the highest risk members,
21 transparency around the data challenges. That's just
22 one example. Another example is not just that we got
23 our doula program approved, but here's what it looks
24 like, here the specific details, members are getting
25 services, providers are getting paid, being able to

1 speak to what is actually going on the ground and
2 asking ourselves the hard questions about that. It's
3 much easier to say, "Yep, we did it," than to show it.
4 And we're really focused on showing it, what is really
5 going on out there. That's how we think of the
6 true-true.

7 So that is our culture goal. There's a lot
8 more to it inside our organization, but just wanted to
9 be able to share that last piece with you as well.

10 So, Dr. Spitalnik, I'll hand it back to you
11 now. If there are questions, I'm very happy to take
12 them, and Greg and Carol and Heidi are also available.

13 DR. SPITALNIK: Thank you so much, but we
14 can't even move to questions without thanking you and
15 everyone in the Division for the incredible efforts
16 over the last year, making them accessible to all of us
17 and the ways that you show people that you care by
18 building viable systems, responding to circumstances,
19 and really giving everyone an understanding of the
20 complexity and the burdens that you've all been
21 shouldering with grace, compassion, and skill. So I
22 couldn't move to informational questions until I
23 expressed all of our regard on that.

24 Members of the MAAC, comments or questions
25 on what the Commissioner has just presented?

1 MS. ROBERTS: Hi, Deborah. It's Bev.
 2 I want to echo everything that she said to
 3 Jennifer and your entire team. You're doing great
 4 work. It was an excellent, excellent presentation. I
 5 want to especially say that we are thrilled with the
 6 improvement in the processing time which you
 7 highlighted, which is really good news. And also just
 8 to say -- and you mentioned about working with
 9 stakeholders at whatever point the pandemic looks like
 10 it's going to end to see what comes next. Is anybody
 11 talking about a target for when that pandemic might
 12 end.
 13 MS. JACOBS: Tomorrow? I think every
 14 conversation we have with our partners at CMS, whatever
 15 the topic is supposed to be starts with, "Have you
 16 heard anything about the end of the Public Health
 17 Emergency (PHE)?"
 18 So everybody wants to know. We don't have
 19 a clear sense of it. They have told us that we'll have
 20 at least 60 days notice. I think we've mentioned that
 21 to you before. We don't know anything more except that
 22 we need to be getting ready now. We need to be working
 23 with our stakeholders now and communicating to the
 24 community. It's not going to go on forever and so
 25 having a good strategy for when it does end is

1 something we can do right now while we're waiting.
 2 MS. ROBERTS: I'm certainly happy to work
 3 with you any time, any place. Let me know; I'll be
 4 there.
 5 MS. JACOBS: Thanks, Bev. We appreciate it.
 6 DR. SPITALNIK: Thank you, Bev.
 7 Other questions or comments from members of
 8 the MAAC.
 9 Thank you again.
 10 This brings us to what we do at the end of
 11 each meeting and also some at the beginning of planning
 12 for the next meeting. And so our next meeting is
 13 Thursday, April 28th. I'm going to assume, which is
 14 always a dangerous practice, that we will still be in
 15 remote mode at that point. I think in trying to
 16 soothsaying about what things will look like, the priority
 17 will be to implement the changes on behalf of
 18 beneficiaries rather than trying to find the equivalent
 19 of Giant Stadium for us to be able to meet as a
 20 stakeholder group. We aspire to that. So we will
 21 remain in virtual mode, and I really want to
 22 acknowledge that even through the limitations of this
 23 technology as information is presented we include the
 24 links in the chat so that everyone has access to this
 25 information.

1 So I welcome, of course, input from members
 2 and, of course, the leadership of the Division.
 3 So far what I have garnered from our
 4 conversation this morning is an update on the 1115
 5 Demonstration Waiver; an update on the American Rescue
 6 Plan and the movement things from column two and column
 7 three as close to column one; an update on vaccines.
 8 I was wondering if it would be timely to
 9 include an update or presentation on Cover All Kids or
 10 whether that was still in the works; and the question
 11 that was raised by the state Independent Living Council
 12 on the implementation or the impact of the new
 13 legislation on the WorkAbility Program.
 14 Other thoughts? Questions?
 15 MS. COOGAN: Deborah, this is Mary Coogan.
 16 Just in terms of where we are with the
 17 Public Health Emergency and redetermination of
 18 eligibility at that point. But all the things you just
 19 mentioned, I think make a lot of sense. And I also
 20 just want to express my kudos to DMAHS, but also all
 21 your colleagues at Health and stakeholders and MCOs.
 22 It's clear from what you indicated, Jennifer, during
 23 today's meeting that there's a been tremendous amount
 24 of collaboration between everyone and great success
 25 because of that collaboration.

1 MS. JACOBS: Thanks, Mary.
 2 DR. SPITALNIK: For this sort of closing
 3 part of our agenda, as we're building the agenda or
 4 summing up, I think we can stop screen-sharing and
 5 maybe bring people into gallery view. Thank you.
 6 Other comments or questions at this point?
 7 Again, thank you.
 8 In addition to all the work that you've
 9 heard about, the planning for of the MAAC meetings are
 10 also quite an extensive effort in addition to all the
 11 work that you've heard about, but amassing the
 12 material, assimilating the material so that
 13 NJ FamilyCare really lives up to the Medicaid
 14 requirements for stakeholder input and transparency, so
 15 our thanks for that.
 16 Another way that we want to express, again,
 17 our thanks to the leadership, our congratulations to
 18 soon-to-be Commissioner Adelman. And another way that
 19 we're demonstrating our caring is giving you back
 20 25 minutes of your day because we've proceeded in such
 21 an efficient way. So in that spirit, do I have a
 22 motion from the MAAC to adjourn?
 23 So moved.
 24 DR. SPITALNIK: A second.
 25 MS. ROBERTS: Second.

1 DR. SPITALNIK: Adjournment doesn't require
2 a vote. So thanks, everyone, for your presence, your
3 participation. Stay well, stay warm this weekend, and
4 we look forward to hearing about the fruition of many
5 of the things that are pending. Thank you all for 8
6 participating.

7 Again, a reminder that the slides that
8 you've seen are posted on the DMAHS website at:
9 [https://www.state.nj.us/humanservices/dmahs/
10 boards/maac/](https://www.state.nj.us/humanservices/dmahs/boards/maac/) as well as a history of these meetings
11 where you can find the documents. And again,
12 appreciation for all the linkages in the chat.

13 Thank you, everyone. We look forward to
14 seeing you in the spring in warmer times and hopefully
15 well times. Thanks, everyone.

16 (Proceeding adjourned at 11:40 a.m.)
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1 CERTIFICATION

2
3 I, Lisa C. Bradley, the assigned transcriber,
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