

1 MEDICAL ASSISTANCE ADVISORY COUNCIL MEETING  
2 Via Zoom Video Conference.  
3 October 21, 2021  
4 10:00 a.m.

5 FINAL MEETING SUMMARY

6 **MEMBERS PRESENT:**

7 Deborah Spitalnik, Ph.D., Chair  
8 Mary Pat Angelini  
9 Theresa Edelstein  
10 Beverly Roberts  
11 Wayne Vivian

12 **MEMBERS NOT PRESENT:**

13 Sherl Brand  
14 Chrissy Buteas  
15 Mary Coogan  
16 Dorothea Libman

17 **ALSO PRESENT:**

18 Jennifer Langer Jacobs, Acting Commissioner  
19 Heidi Smith, Chief of Operations,  
20 Greg Woods, Chief Innovation Officer,  
21 NJ Division of Medical Assistance & Health  
22 Services (DMAHS)  
23 Michael DiBiase, President, New Jersey Program of  
24 All-Inclusive Care for the Elderly Association

25 Transcriber, Lisa C. Bradley  
THE SCRIBE  
6 David Drive  
Ewing, New Jersey 08638  
(609) 203-1871  
Thelscribe@gmail.com

Slide presentations conducted at Medical Assistance  
Advisory Council meetings are available for viewing at  
<http://www.state.nj.us/humanservices/dmahs/boards/maac/>

1 DR. SPITALNIK: Good morning, I'm Deborah  
2 Spitalnik, the Chair of the NJ FamilyCare Medical  
3 Assistance Advisory Council (MAAC). It is my pleasure  
4 to welcome you to the October 21, 2021, meeting, our  
5 last meeting of the calendar year. I want to make sure  
6 that people are aware that the meeting was scheduled in  
7 accordance with the requirements of the New Jersey Open  
8 Public Meetings Act, and I will share with you our  
9 process for this meeting.

10 Let's go to the agenda, please. First,  
11 we'll have a welcome and call to order, approval of the  
12 minutes, the New Jersey Program of All-Inclusive Care  
13 for the Elderly (PACE)presentation, NJ FamilyCare  
14 updates, policy implementation, social drivers of  
15 health, and as we normally do, some planning for the  
16 next meeting.

17 We have always prided ourselves on the  
18 ability to have interaction with our stakeholders, and  
19 we're delighted that as of now, 142 stakeholders are  
20 with us this morning in this virtual format.

21 After each presentation, the MAAC members  
22 will be unmuted and able to comment or ask questions.  
23 Unfortunately, due to the limits of technology and  
24 fortunately the size of our audience, we're not able to  
25 make that live for stakeholders. So what we ask is that

1 if you have questions or comments, you use the Question  
2 & Answer (Q&A) function on your screen; and we will  
3 try, within the limits of time, respond to those  
4 questions. Questions that the Division can't respond  
5 to, I know that those questions are always taken back  
6 and attended to faithfully.

7 So with that, let me ask the members of the  
8 MAAC to unmute. And first I'll ask Beverly and Mary  
9 Pat to introduce themselves, please.

10 MS. ROBERTS:Thank you very much.

11 Good morning, everyone. My name is Bev  
12 Roberts, and I'm with the Arc of New Jersey.

13 MS. ANGELINI: Good morning, everyone. My  
14 name is Mary Pat Angelini. I'm the CEO of Preferred  
15 Behavioral Health Group, former legislator.

16 DR. SPITALNIK: Thank you.

17 And now I'll turn to Theresa and Wayne,  
18 please.

19 MS. EDELSTEIN: Good morning, everyone. My  
20 name is Theresa Edelstein. I'm one of the Senior Vice  
21 Presidents at the New Jersey Hospital Association.  
22 And in full disclosure, I also assist with the work of  
23 the New Jersey PACE Association.

24 DR. SPITALNIK: Thank you.

25 Wayne.

1 MR. VIVIAN: Wayne Vivian, President of the  
2 New Jersey Coalition of Mental Health Organizations of  
3 New Jersey.

4 DR. SPITALNIK: Thank you.

5 And I'm Deborah Spitalnik. I'm the Director  
6 of the Boggs Center on Developmental Disability at  
7 Rutgers Robert Wood Johnson Medical School where I'm a  
8 professor of pediatrics and family medicine and  
9 community health.

10 Thank you all for being with us.

11 Our next task for the meeting is to approve  
12 the minutes of our past meeting. Do I have either  
13 questions or comments, or do I have a motion from the  
14 MAAC members for approval?

15 MS. ANGELINI: I move that we accept the  
16 minutes, as presented.

17 DR. SPITALNIK: Thank you, Mary Pat.  
18 A second?

19 MS. ROBERTS:I second.

20 DR. SPITALNIK: Bev Roberts.

21 With the motion on the floor, do I have  
22 approval? Please just say yea.

23 MAAC MEMBERS: Yea.

24 DR. SPITALNIK: Thank you. I'm hearing no.  
25 Abstentions or 'no' votes. We've approved the past

1 minutes.

2 We now have a guest presentation from the  
3 New Jersey Program for All-Inclusive Care for the  
4 Elderly, the acronym, the PACE Program. And we're  
5 delighted to welcome Michael DiBiase who is the  
6 President of the PACE Association. Michael, thank you  
7 for being with us today.

8 MR. DIBIASE:Absolutely. My pleasure.

9 Thank you for that. It's so great to be here today  
10 and speaking with everyone about the PACE Program in  
11 New Jersey.

12 So I'm the President of the New Jersey Pace  
13 Association and also the Executive Director of the  
14 AtlantiCare LIFE Connection, AtlantiCare's PACE  
15 Program. And I've been in a PACE in a variety of roles  
16 for about just over a decade now.

17 If I could start by telling you a little bit  
18 about what is PACE. So PACE goes by a couple of  
19 different acronyms. As was previously mentioned,  
20 nationally it's known as a Program For All-Inclusive  
21 Care for the Elderly. The next couple minutes of my  
22 talk, I'll really be talking to you about really about  
23 what that all-inclusive care portion really means.

24 In many states, it's also known as LIFE,  
25 which stands for Living Independently for the Elderly.

1 It's really the same program, but you may hear that  
2 across the states, across the country.

3 So really, what PACE is at its core, it's  
4 integrated system of managed care. I think what really  
5 makes this different from other managed care  
6 organizations is that we are the insurer and the  
7 provider of care all at the same time. We provide  
8 services and are the insurance instrument for all of  
9 our program patients or participants. We have our own  
10 network of community specialists. We're not restricted  
11 by traditional insurance limitations. I'll tell you a  
12 little bit more about what that means in just a few  
13 minutes. And we really have a pretty wide array of  
14 interdisciplinary team of professionals, about 11  
15 different disciplines operate within a PACE Program.

16 So a little bit about PACE on the national  
17 scene. There's 130 PACE organizations nationally, with  
18 about 275 centers in total. PACE is really growing.  
19 It's growing in New Jersey as well. Currently,  
20 there's six operational programs, and there are several  
21 that are in development over the next year to 18 months  
22 or two years or so, including Union, Essex, and Ocean  
23 Counties, as well as an RFA issued for some uncovered  
24 portions of the State in Burlington County.

25 So this map kind of details where PACE is

1 currently and lists which programs have the particular  
2 counties to provide PACE services. You can see the  
3 southern part of New Jersey is pretty much covered with  
4 PACE programs, and I believe that the State is looking  
5 to expand PACE to some of those other counties but  
6 perhaps don't have it just yet. So you can see where  
7 we are and where we plan to be as a program or  
8 potentially be as a program.

9 So the PACE philosophy and approach: So we  
10 coordinate care in all settings 24 hours a day, 7 days  
11 a week, 365 days out of the year. So whether one of our  
12 program participants is here at our center or in their  
13 home or in the hospital or in a skilled nursing  
14 facility, it's our team that follows that program  
15 participant no matter where they are to assure their  
16 care needs are met. Really, our goal of the program  
17 is to keep our participants living independently and  
18 safely within the community.

19 I've heard PACE described as a nursing home  
20 without walls.

21 So that's one way to think about the  
22 program. And I'll give you some more detail about what  
23 that means in just a little bit.

24 So, again, keeping with our mission and  
25 trying to keep our program participants living in the

1 community, we want to prevent or delay facility  
2 placement. And as I mentioned, really follow our  
3 participants wherever they are and also work to make  
4 sure that we're reducing unnecessary ED visits and  
5 hospitalizations. A lot of PACE Program participants  
6 are used to going to the emergency department as kind  
7 of a primary care office, so we work with them to meet  
8 them where they are and meet those medical needs so  
9 that they don't have to do that any longer.

10 We do also work to address the participants'  
11 goals of care. Those are conversations that we have  
12 upon entry, within a few months of entry, to a PACE  
13 Program. We also provide care to the end of life to all  
14 of our program participants. We provide hospice-level  
15 services as well with our own staff typically.

16 So I mentioned the PACE interdisciplinary  
17 team, with 11 or so different disciplines. So when you  
18 join a PACE Program, these are the folks that really  
19 meet your care needs. So we have a primary care  
20 provider on site. PACE Programs have a clinic set up  
21 within their centers, social workers, physical  
22 therapist, registered nurse, recreational therapist,  
23 dietician, occupational therapist, the PACE center  
24 manager, home care nurses as well, home health aides,  
25 and our transportation staff really all have a say and

1 input into the care plan for our program participants.  
2 When I mentioned earlier that we are the insurer and  
3 the provider of care, it's this team of individuals  
4 that you see on the screen here that works to develop  
5 that care plan and serves as the mechanism to address  
6 different service requests that a program participant  
7 might have. So they act as the decision-maker on how  
8 to meet the needs of the participant. And really kind  
9 of the informal member of the interdisciplinary team as  
10 well is also the participant and their caregivers as  
11 well as they participate in the program.

12 So some of the service highlights for PACE:  
13 We do medication administration. We do that in our PACE  
14 centers which are also adult day centers as well as  
15 housing clinics and our administrative staff as well.  
16 So medication management happens either in our center  
17 or at the home. PACE uses a wide variety of  
18 electronic devices for dispensing medications in the  
19 home as well to make sure folks are compliant with  
20 their medications and to avoid any unnecessary med  
21 errors.

22 And we also provide transportation.  
23 Transportation is a valuable service for us. We  
24 provide transportation to and from our centers. We  
25 provide transportation to all specialist appointments.

1 We also provide transportation to other community-based  
2 events. We do outings via our recreational department  
3 as well. And if someone needed to go to the Board of  
4 Social Service or the bank or one of those other key  
5 institutions, we would provide transportation to those  
6 as well.

7 One of the things I think is particularly  
8 interesting about our transportation is that we provide  
9 door-through-door transportation. It's  
10 door-through-door, not door-to-door. We don't just  
11 take our participants home and kind of drop them off at  
12 the curb and say, "Good luck getting into your  
13 building." We have an escort on all our vehicles in  
14 addition to driver that goes and assists that  
15 particular participant into their home, helps get them  
16 settled, making sure that they're safe and all tucked  
17 in and ready to go basically. And we do that not  
18 just from a care perspective, but also we found that  
19 it's good as many eyes into peoples' homes as  
20 possible. We train our escorts on things to look out  
21 for for fall risks. So, for example, if you're  
22 taking one of our program participants and you see a  
23 throw rug on the floor and you're an escort, that's  
24 something that you would mention to the program  
25 participant or at least bring back to perhaps the

1 physical therapist or another disciplinary, there's  
2 issue here that might create a fall risk. Or if you  
3 see unused medications on the kitchen table or if you  
4 see two empty vodka bottles in the trash can, that's  
5 all valuable information that we take back to our care  
6 team and constantly update that care plan for that  
7 particular individual. So transportation and our home  
8 health aides are really kind of the eyes and ears of  
9 the PACE Program that relay information back to the  
10 team on a regular basis.

11 So Medicare and Medicaid standards plus: So  
12 I mentioned, we're the insurance organization  
13 instrument also for our program participants. And  
14 typically, we do get most of our funding from Medicare  
15 or Medicaid. So by regulation, we have to provide the  
16 services that you would get with Medicare and Medicaid,  
17 but oftentimes to meet our mission of keeping our  
18 program participants out of the hospital unnecessarily  
19 and living in the community, we go above and beyond  
20 those regulations.

21 A quick anecdote as an example, I think,  
22 that really talks about the power of PACE, we've  
23 noticed over the past several summers that folks with  
24 COPD exacerbation when it gets really hot and humid  
25 outside, they have an exacerbation and wind up going to

1 the emergency room, getting hospitalized, staying in  
2 the hospital for a number days, wind up becoming  
3 deconditioned, and then have to go to perhaps some sort  
4 of subacute rehab afterwards to get their strength  
5 back. We really saw an uptick in this with our COPD  
6 folks when it got hot and humid outside. So one of  
7 the things that PACE Programs have done was buy window  
8 unit air conditioners for folks that didn't have them  
9 and hire a handyman to install them. So we do that  
10 little bit of outside-the-box thinking to begin with on  
11 the front end, and that avoids that ER visit, it avoids  
12 that hospitalization, it avoids that subacute rehab  
13 stay, all with just a little bit of ingenuity, I'll  
14 say, and a little bit of cash expenditure that's not  
15 within the regulations, but that's the flexibility that  
16 PACE has to do things a little bit differently to  
17 really impact people's lives.

18 So we also provide behavioral health  
19 services as well. Many PACE Programs have geriatric  
20 psychiatrists that provide clinics onsite. We also have  
21 licensed clinical social workers that are integrated  
22 into the interdisciplinary team for therapeutic  
23 services. And many PACE Programs also have methadone  
24 management as well.

25 So really when I talk about the PACE

1 Services, we have our adult day centers. We have a  
2 primary clinic within our centers. I spoke about  
3 transportation, home care aides, home care nurses,  
4 therapy between physical therapy, occupational therapy,  
5 and speech. We're on call 24/7. We always have a  
6 physician, nurse, an administrator on call 24/7 to be  
7 able to support our program participants even when the  
8 center is actually closed. Not all of our participants  
9 come to our center. You can choose to receive all of  
10 your services on a home-based setup as well if that's  
11 what you want and if that's your care plan dictates,  
12 then that's what we'll do.

13 Just some quick information about PACE  
14 across the country. PACE typically serves about  
15 22,000 meals a day. Most PACE participants are on  
16 about six prescriptions. There's about seven visits  
17 to the PACE center, and 16 trips per month. So, again,  
18 that transportation piece of coming to and from the  
19 center, going to your specialist appointments, going to  
20 an outing. I can tell you that AtlantiCare last week,  
21 we just took about 25 or 30 seniors to local a pumpkin  
22 patch to have a nice outing and get them out in the  
23 nice fall cool air.

24 So enrollment-wise, most of our enrollments  
25 come from physicians' offices, social service agencies,

1 local hospitals, just different educational events that  
 2 we do out in the community. So once we get a referral,  
 3 one of our staff will go out and do a level-of-care  
 4 assessment to determine if they meet some of the  
 5 criteria that we have for clinical eligibility and  
 6 making sure the federal criteria is met. So you have  
 7 to meet a nursing home level of care to enroll in a  
 8 PACE Program. You also have to be over 55. You have to  
 9 live within the zip code that is serviced by a PACE  
 10 program and also be able to be serviced safely in the  
 11 community with PACE services.

12 During the enrollment process, we check for  
 13 eligibility for Medicaid, Medicare, and will work with  
 14 those individuals to get eligibility going if they  
 15 haven't yet. Typically, we enroll prior to the 25th --  
 16 excuse me. The cutoff is the 25th of the month for  
 17 enrollment and then the next month, we start on the  
 18 1st. So we're coming up for the 25th of October for  
 19 November enrollment shortly. As I mentioned, you have to  
 20 be over 55, live in our service area, and meet that  
 21 nursing home level of care.

22 So even though you meet that nursing home  
 23 level of care criteria to join in PACE, 95 percent of  
 24 PACE participants across the country live in the  
 25 community, don't live in the nursing facilities. So I

1 think that's really a pretty impressive number and  
 2 speaks to the power that PACE brings to the community  
 3 to those folks that want to stay living in their homes.  
 4 The average age is about 77, and most of our folks need  
 5 assistance with about five to six activities of daily  
 6 living. You can see the breakdown. It's typically  
 7 about 69 percent women to 31 percent men.

8 So even given the frail nature of the  
 9 population that we serve, PACE across the country has  
 10 less than one ER visit per year per participant. I  
 11 think it is really pretty tremendous. The average PACE  
 12 participant has an acuity rating of more than twice the  
 13 normal Medicare beneficiary rating. So to be able to  
 14 have that acuity level of at least two times higher  
 15 than normal and only one emergency room (ER) visit per  
 16 year, again, I think speaks to some of the care  
 17 coordination efforts that PACE is able to put forth, as  
 18 well as our decreased in hospitalizations which is  
 19 significantly lower and the other dual-eligible  
 20 beneficiaries as well.

21 So, again, fewer nursing home admissions and  
 22 reduced hospitalizations, that's really what we're all  
 23 about at the PACE Program. We found that our program  
 24 participants will thrive in their communities, and we  
 25 do our best to make sure that they stay there and

1 continue living the way they want to live.

2 So just an update how PACE changed with the  
 3 development of COVID. In March of 2020, the Division  
 4 of Aging Services put out a memo saying that we needed  
 5 to take certain actions as PACE Programs. So  
 6 essentially, all of our centers were closed for  
 7 socialization, however, were still open for urgent  
 8 appointments such as meeting with your primary care  
 9 provider and/or physical therapy, that sort of thing. So  
 10 we really as a community and as a group of programs  
 11 ramped up our efforts in terms of using telehealth  
 12 technology instead of doing face-to-face  
 13 interactions. That continues to be in place now. And  
 14 really, we shifted to providing all of our care in the  
 15 homes instead of in the centers. So instead of having  
 16 50, 60, 80, or 100 seniors in a PACE center during the  
 17 day, we had to provide care for them in their homes,  
 18 which logistically was quite complex, but I'm really  
 19 proud of the way that PACE rose to the challenge to  
 20 meet the needs of our program participants and keeping  
 21 them safe.

22 I know that a lot of PACE centers really  
 23 turned into assembly lines for things like meal kits  
 24 and medications and just daily supplies and toiletries  
 25 and those sort of things so our participants didn't

1 have to go out anywhere and remain safe within their  
 2 homes. So we really had kind of an assembly line set  
 3 up at many of the PACE centers to be able put those  
 4 supplies together, and then they were delivered by our  
 5 transportation staff as well.

6 Fortunately, we've been able to reopen and  
 7 have program participants come back for socialization  
 8 to the centers, so we're no longer in that assembly  
 9 line setup. However, we are taking all the recommended  
 10 precautions and then some to make sure that we're  
 11 keeping everybody safe and maintaining all appropriate  
 12 infection prevention protocols as well.

13 So really, when you look at PACE and our  
 14 response to COVID, relative to some of the things that  
 15 we saw with other health care facilities, we're really  
 16 proud of the way that we responded. We've maintained  
 17 low COVID case rates and deaths and low  
 18 hospitalizations as well. We really worked closely  
 19 with hospitals, qualified health centers, and other  
 20 different health care organizations to provide COVID  
 21 vaccines very early in the release of the vaccines.  
 22 All that organization and coordination to get the  
 23 seniors the vaccines that they needed, that was all  
 24 driven by the PACE Program in concert with some of the  
 25 other organizations that I mentioned.

1 So just kind of looking forward and talking  
 2 about the future of PACE a bit in New Jersey, the next  
 3 two slides are just some remarks about the way the PACE  
 4 operates. And I think we're really looking to expand  
 5 in PACE in New Jersey, as I mentioned earlier, with the  
 6 expansion into different counties and the existing  
 7 programs really starting to grow. There is also federal  
 8 legislation that's pending that could make  
 9 accessibility to PACE significantly easier. That seems  
 10 to be in the works right now in Congress and hopefully  
 11 that will get passed in the not-too-distant future so  
 12 we can really provide more access to PACE services for  
 13 people across the country.

14 One thing that I think is pretty exciting  
 15 about the State of New Jersey, though, we've been  
 16 working closely with the Division of Aging Services to  
 17 come up with a new initiative for self-directed  
 18 caregivers where our program participants can appoint  
 19 their own caregiver to help provide them services,  
 20 specifically more things like what a home health aide  
 21 would do, generally speaking. So we're looking to get  
 22 that program up and running. We're working closely,  
 23 like I said, with the Division of Aging Services as  
 24 well. That will give our participants more choice and  
 25 more options in terms of where they get their care.

1 So just some information there about  
 2 Altarum, and talk about how PACE can handle the age  
 3 wave, the silver tsunami, what's coming down the pike  
 4 as the baby boomer population continues to age.

5 So here is some contact information for the  
 6 different PACE Programs that are operational currently  
 7 in the State of New Jersey. I really appreciate the  
 8 opportunity to talk to everyone about PACE. I think  
 9 it's a great model of care. The flexibility that the  
 10 program is able to provide its participants really sets  
 11 it apart from some of the other care options that are  
 12 out there. Really, it's that insurance instrument and  
 13 the provider all at the same time that I think really  
 14 produce some terrific outcomes for our communities.

15 DR. SPITALNIK: Michael, thank you so much  
 16 for this excellent presentation. It's much appreciated.

17 And I will remind stakeholders that the  
 18 PowerPoint for the whole meeting is posted on the  
 19 Division of Medical Assistance and Health Services  
 20 (DMAHS) website, and we're going to add that link to  
 21 the Q&A box right now. Typically, we do that after the  
 22 meeting.

23 And with that, I want to turn to members of  
 24 the MAAC and then I will also bring some questions to  
 25 you that have been raised by stakeholders.

1 Theresa, let me start with you, if you would  
 2 like to make any comment or ask any questions, given  
 3 your involvement with PACE.

4 MS. EDELSTEIN: Thanks very much, Dr.  
 5 Spitalnik.

6 So first of all, I would just echo Mike's  
 7 comments about just the flexibility and can-do attitude  
 8 of the PACE organizations throughout these last 18  
 9 months. It's been remarkable to watch here in New  
 10 Jersey but also across the country.

11 One other thing I just want to mention is  
 12 New Jersey, the Division of Aging Services,  
 13 (specifically, has been part of a part of a National  
 14 Academy of State Health Policy Initiative on PACE which  
 15 members of the PACE organizations in New Jersey have  
 16 had the privilege to be a part of as part of the  
 17 State's workgroup. We are really excited about some of  
 18 the initiatives that we'll undertake together on  
 19 enrollment that will help us grow PACE in New Jersey.  
 20 So there's a lot of good things to look forward to in  
 21 our state with respect to PACE implementation and  
 22 expansion, and we look forward to the continuing  
 23 partnership. Thank you very much.

24 DR. SPITALNIK: Thank you very much.  
 25 Beverly, you have a question?

1 MS. ROBERTS: Yes, I do.

2 And thanks so much. This was a wonderful  
 3 presentation. I had heard about PACE before but really  
 4 didn't know much about it.

5 So my questions have to do with individuals  
 6 who have an intellectual or developmental disability.  
 7 My first question, I'm not sure if the presenter can  
 8 answer, but I am aware that if somebody with  
 9 Intellectual/Developmental Disabilities (I/DD) wanted  
 10 to get Managed Long Term Services and Supports (MLTSS)  
 11 services, they could not have MLTSS and Division of  
 12 Developmental Disabilities (DDD) services at the same  
 13 time. So I don't know if that also applies to  
 14 somebody getting DDD services, could they have PACE  
 15 services if they meet the other criteria, including  
 16 having the nursing facility level of care. So that's  
 17 my first question.

18 And the second question is, we do sometimes  
 19 get contacted by people who are much older, never had  
 20 DDD services, maybe they're being cared for at this  
 21 point by a sibling, they could be in their 50s or  
 22 older, parents passed away, and it's very hard for them  
 23 -- for the sibling, let's say, to get the documentation  
 24 that this disability occurred before the age of 22,  
 25 which is what would be required for them to have DDD

1 services. So I'm wondering in a situation like with,  
 2 would somebody with I/DD who, if they had a  
 3 documentations could be served by DDD, but it's really  
 4 difficult sometimes to get that documentation. Would  
 5 they be able to enroll, again, with nursing facility  
 6 level of care requirement, could they enroll in PACE?

7 MR. DIBIASE:I don't believe that you can get  
 8 DDD services and PACE at the same time. Theresa maybe  
 9 has a better answer on that than I do.

10 In terms of documentation that's required,  
 11 if they don't have the DDD services and meet those  
 12 other eligibility requirements, I would think that they  
 13 would be eligible for PACE.

14 Theresa, do you have any insight on that?

15 MS. EDELSTEIN: So, Michael, I think the  
 16 answer to the first question was correct, that you  
 17 can't be on the DDD waiver services and also in PACE.  
 18 But we can delve into that a little bit more.

19 On the second question, I agree that if they  
 20 don't have the documentation to satisfy eligibility for  
 21 the DDD waiver services and they meet PACE criteria,  
 22 yes. I think the other important piece is the federal  
 23 legislation that Mike mentioned that is pending would  
 24 also expand the types of populations PACE could serve,  
 25 and that would include more individuals with

1 intellectual and developmental disabilities. So  
 2 these are things we're working on from a policy  
 3 perspective at the national level with the National  
 4 PACE Association.

5 MS. ROBERTS:Thank you very much.And then  
 6 hopefully, we can get updated as that additional  
 7 federal legislation goes through. Thanks so much.

8 DR. SPITALNIK: Thank you, Beverly.  
 9 Mary Pat Angelini, please.

10 MS. ANGELINI: I'm very familiar with the  
 11 Beacon of Life in Monmouth County on the grounds of  
 12 Fort Monmouth. It's a beautiful facility.

13 I had two short questions, one about  
 14 marketing. Is there a concerted marketing effort? Or  
 15 is it just a matter of reaching out to different  
 16 physicians and practices?

17 And then my second question is, Michael, you  
 18 mentioned there was federal legislation that will make  
 19 it easier to access. What do you see as the barriers  
 20 currently to access PACE?

21 MR. DIBIASE:So I think in terms of your  
 22 first question, in terms of marketing, we don't really  
 23 do much direct consumer marketing, but we do a lot of  
 24 educational sessions for the community, and also, we  
 25 work with professional referral services as well.

1 That's really what most of our marketing efforts are  
 2 focused.

3 In terms of barriers to enrollment, that  
 4 legislation, I think, really tries to address some of  
 5 the expense that you might incur if you wanted to join  
 6 a PACE program but weren't necessarily Medicaid  
 7 eligible. That's really, I think, the focus in  
 8 addition to serving other populations.But in terms of  
 9 barriers, I think that's one of the main barriers  
 10 that's out there preventing PACE from really kind of  
 11 expanding out across the state and country.

12 MS. ANGELINI: Thank you.

13 DR. SPITALNIK: Thank you.

14 Wayne Vivian has a question, please.

15 MR. VIVIAN: Yes. My question is regarding  
 16 behavioral health services. I know MLTSS hasn't had  
 17 that much success with providing seniors or people who  
 18 have MLTSS with behavioral health services. How does  
 19 PACE intend to provide key behavioral health services  
 20 to your members?

21 MR. DIBIASE:There's really several different  
 22 mechanisms we use for behavioral health services. I  
 23 mentioned the psychiatric clinics that often go on  
 24 inside the PACE Program. So those clinics are all  
 25 organized by PACE staff who provide transportation to

1 and from those clinics, we provide the home health aide  
 2 in the morning, perhaps to help one of those program  
 3 participants get ready to be able to make sure they  
 4 attend their visit. We also had -- I'll speak  
 5 specifically for my PACE organization. The  
 6 psychiatrists do home visits as well, and we've also  
 7 had our licensed clinical social workers do therapy  
 8 sessions in the home. So wherever our participants  
 9 are, that's where we go to meet their needs, whether  
 10 that's in the center, that's in the home, they're at a  
 11 relative's house. We are out in the community as well  
 12 as our centers to meet those needs. And I think also  
 13 just in terms of medication compliance and the  
 14 oversight that we provide with our home health nurses  
 15 and some of the tools that we use for medication  
 16 compliance also really help specifically some  
 17 behavioral health diagnoses as well.

18 MR. VIVIAN: Are your caseworkers that  
 19 actually see your participants, are they trained to  
 20 spot mental health issues?

21 MR. DIBIASE: Absolutely, yes.

22 MR. VIVIAN: How do the participants get to  
 23 the attention of a psychiatrist?

24 MR. DIBIASE: So we have licensed social  
 25 workers as part of our interdisciplinary team. We also

1 have several LCSWs as well. Most PACE staff go through  
 2 mental health first aid training as well just to kind  
 3 of be able to notice some of the indicators that may  
 4 result in pulling in a social worker. And I think it's  
 5 the number of touches that we have with our program  
 6 participants. So they might come in the center five days  
 7 a week and also get home care from us. So there's a lot  
 8 of interaction as well. So those frequent interactions  
 9 as well, someone that's having some issues or concerns  
 10 will get attention pretty quickly.

11 MR. VIVIAN: Thank you.

12 DR. SPITALNIK: Very briefly, a few  
 13 questions from stakeholders. One question was about  
 14 dental care which was listed in one of your slides  
 15 about covered services. The question, concretely, do  
 16 we have a sense of timeline for expanding PACE in New  
 17 Jersey? And then I would ask you also the Division of  
 18 Medical Assistance and Health Services. And then  
 19 there are questions about the relationship between  
 20 Managed Long Term Services and Supports and PACE. So  
 21 that seems to be a recurring set of questions about  
 22 MLTSS.

23 MR. DIBIASE: So the dental care piece, we do  
 24 provide dental care all the way from things like  
 25 regular cleanings to dentures to oral surgery, if the

1 need be. That's all within the PACE package of  
 2 services that we do offer to our program participants.  
 3 Expansion-wise, I think we had the dates for the  
 4 Burlington County expansion there. I believe the  
 5 other counties are potentially being considered.

6 Theresa, I want to say it's within the next  
 7 year or two. I don't know that an official timeline has  
 8 been put out by the State just yet.

9 MS. EDELSTEIN: You're accurate, Mike.  
 10 There's definitely a timeline in mind for bringing PACE  
 11 to all of the remaining counties. Demographic data will  
 12 definitely help shape which counties come next in the  
 13 cue. The RFA process is detailed, and we want to make  
 14 sure as a State we get this right. But I think over  
 15 the next two years we anticipate we'll see many more  
 16 PACE organizations coming online and more RFAs to be  
 17 responded to.

18 DR. SPITALNIK: Great. Thank you. Before we  
 19 close out this segment, Greg Woods, did you have a  
 20 comment from DMAHS's perspective to share with us about  
 21 this, please?

22 MR. WOODS: Thanks, Dr. Spitalnik.

23 The only thing I just wanted to quickly say  
 24 -- first of all, thank you for this great presentation.  
 25 I did want to just, before the moment pass by, I know,

1 Wayne, you had mentioned some concerns about the  
 2 integration of behavioral health into MLTSS. And I did  
 3 just want to mention that's a concern we've heard a  
 4 lot. It's a concern we've heard a lot historically.  
 5 It's also a concern we've heard a lot just in response  
 6 to our Draft 1115 Proposal. In particular, we've had  
 7 some requests in some of the comments we received on  
 8 the 1115 Proposal to delve more deeply into what the  
 9 picture looks like for behavioral health with MLTSS and  
 10 also with populations in our Division of Development  
 11 Disabilities Waiver Program. So I did want to mention  
 12 we've heard that request. We are looking at that data  
 13 now and we intend to share for this group and I think  
 14 in other forums in the pretty near future what that  
 15 looks like from a data perspective. So that's  
 16 something our team is working on intensively. I did  
 17 just want to mention that. I will say I think, as we  
 18 delve into this data, I think it's a complicated  
 19 picture and we look forward to having that  
 20 conversation. I did just want to mention that.

21 DR. SPITALNIK: Thank you very much, Greg,  
 22 for that. And you've anticipated one of my agenda  
 23 items for our next meetings going forward.

24 With that, I want to thank Michael DiBiase  
 25 both for the presentation you've given us and for the

1 work you do day in and day out and especially the  
 2 challenges of COVID and how PACE just met that. Thanks  
 3 for being with us.

4 Theresa, thank you for your work in this.  
 5 We'll now turn to NJ FamilyCare enrollment. And as I  
 6 remind people, the slides are posted if that's helpful  
 7 for participation.

8 Greg, I will turn to you more formally.  
 9 Greg Woods is the Chief Innovation Officer, the  
 10 Division of Medical Assistance and Health Services.  
 11 Greg, thank you.

12 MR. WOODS: Thank you, Dr. Spitalnik.

13 We wanted to give a quick update, as we've  
 14 done for this group a couple of times in the past, on  
 15 where we are in overall NJ FamilyCare enrollment. As  
 16 you can see on this slide, as of September, which is  
 17 the most recent month we have data for, our total  
 18 enrollment was a bit above 2 million across all of our  
 19 populations. This represents an increase of around  
 20 350,000 since our pre-pandemic level. To put another  
 21 way, a bit over a 20 percent increase in our total  
 22 enrollments. That's quite significant. And this  
 23 continues the trend that we've seen since spring of  
 24 2020 of barely consistently increasing enrollment.

25 As we've discussed with this group before,

1 can be somewhat challenging to disentangle the causes  
 2 of this change. In particular, it's not possible to  
 3 precisely isolate the impact of the ongoing Public  
 4 Health Emergency and some of the continuous enrollment  
 5 policies that go with that versus other changes that  
 6 are happening in the State, including demographic and  
 7 economic changes. So I don't have any precise way -- I  
 8 know the question has arisen before. I don't have a  
 9 precise way to say how much of it is driven by the fact  
 10 that we have continuous enrollment in place versus how  
 11 much of this is driven by other factors. That said,  
 12 we continue to believe that the largest driver is that  
 13 continuous enrollment phase. Just as a reminder, this is  
 14 a policy that during the federal Public Health  
 15 Emergency, which is ongoing, members are only  
 16 dis-enrolled from our program in very limited  
 17 circumstances, voluntarily or in the case of death or  
 18 moving out of state. Looking at the totality of the  
 19 information we have, we continue to believe that that's  
 20 the primary driver.

21 I will note that recently in the past week,  
 22 the federal government formally extended the Public  
 23 Health Emergency for another 90-day period. So that  
 24 takes from this month into the middle of January.  
 25 It's always possible, though it's not likely, that they

1 could end sooner than that, but they have made it clear  
 2 that there will be significant notice, at least a  
 3 couple months notice, before that happens. So I think  
 4 until we hear otherwise, we are assuming we are  
 5 continuing to operate in that Public Health Emergency  
 6 and with the policies that go with that.

7 That's probably a good transition to Jen who  
 8 I think, among other things, is going to talk about  
 9 some of our planning for when the Public Health  
 10 Emergency ends and also some of our broader work on  
 11 eligibility determination and re-determination.

12 MS. JACOBS: Thank you, Greg.

13 So we wanted to talk to you a little bit  
 14 about that work that is going on right now at the  
 15 counties and at our health benefits coordinator  
 16 conduit. The information we've got for you here in  
 17 black on this page is information we've provided to you  
 18 at past MAAC meetings. The blue is where we're giving  
 19 you a little bit of an update from recent times.

20 So the eligibility determining agencies are  
 21 continuing to renew eligibility even while no one is  
 22 being terminated from the program during the Public  
 23 Health Emergency. When they find a case that appears to  
 24 be ineligible, and that can include people who did not  
 25 respond to the mailing at all, but also people who

1 report a higher income, those cases are getting a  
 2 special flag so that we can revisit them at the end of  
 3 the Public Health Emergency. So as Greg said, no one is  
 4 being terminated from the program during the Public  
 5 Health Emergency except for voluntary cases, people who  
 6 have moved out of state, et cetera.

7 What's new now, which we wouldn't have  
 8 shared with you before, because the Centers for  
 9 Medicare & Medicaid Services (CMS) put out this new  
 10 guidance in August, is a little bit of a timeline  
 11 change. So for cases where we put that flag in the  
 12 system -- we believe this case is ineligible, we've  
 13 done the renewal, we're flagging it as ineligible -- we  
 14 will conduct another redetermination at the end of the  
 15 PHE. Every state will follow this policy. And we  
 16 will have 12 months to catch up on all those  
 17 redeterminations. So this is an expanded timeline from  
 18 what we were looking at with previous guidance. That  
 19 is a sigh of relief for all of us, I think, on all  
 20 sides. And our intention here in New Jersey is to  
 21 align that redetermination activity to the preexisting  
 22 renewal dates for each case. So that spreads the work  
 23 over the 12 months that we have as much as possible,  
 24 maintaining that cadence that was already in place. So  
 25 a little bit of new information there from CMS, but as

1 Greg said, we're still in the Public Health Emergency,  
 2 so that effort applies.

3 The other thing we wanted to talk to you  
 4 about today was system improvements that we have been  
 5 making over the course of the Public Health Emergency.  
 6 We had wheels in motion on a bunch of changes when the  
 7 pandemic surprised us all with new priorities, and  
 8 we've kept those wheels in motion. So we're now  
 9 benefiting from system improvements that have phased in  
 10 over the course of the last couple of years. I  
 11 wanted to give you a little bit of an update on that.

12 Our theme around all of this, which has been  
 13 prominent in our work, and so we wanted to make it  
 14 prominent in this discussion, is energy follows focus.  
 15 So we really need to work closely with our county  
 16 partners to make sure that we were all focused on the  
 17 same things and really trying to move the needle  
 18 together in very consistent ways. So one thing we have  
 19 done is move all the county welfare agencies to a  
 20 single shared platform that we can now use for intake,  
 21 processing, and tracking of applications. That is a  
 22 huge technical lift on the part of our systems teams  
 23 and everyone from eligibility policy here at DMAHS to  
 24 frontline workers at the counties who are entering  
 25 applications that may have been received on paper from

1 members or who are looking at applications that came in  
2 online.

3 So those enhancements to our system have let  
4 us standardize work processes that varied across 21  
5 counties and have simplified eligibility determination  
6 overall. The team has new system enhancements in the  
7 works, so there's still more to come there, but we're  
8 already seeing the benefit of the work we've done.

9 And one of the things I thought might be  
10 interesting to you is we are tracking -- it is  
11 important that we track -- the effective efficient  
12 turnaround of eligibility processing so we don't end up  
13 with backlogs. It's also important that we work  
14 closely with families who are potentially trying to  
15 collect information that is needed to process their  
16 application. So if the family is working with us and  
17 they say, "We need a little more time," we've  
18 established a good cause indicator that lets the county  
19 tell us, this is a case we are working directly with  
20 the family, so we're keeping an eye on that to make  
21 sure that it doesn't go on forever, but it stops the  
22 clock on that case so that we're really watching  
23 effective, efficient turnaround times and also  
24 accounting for -- look, sometimes there are extenuating  
25 circumstances, and we recognize that people focus is

1 really important.

2 Another thing that we have done during this  
3 time, really very quickly -- actually, at the start of  
4 the Public Health Emergency, we established what I  
5 think of as a cadence of accountability with our  
6 counties where we were getting together to be  
7 accountable to one another on a weekly basis to make  
8 sure that we would not lose ground during the Public  
9 Health Emergency.

10 As you know, every workplace in America has  
11 been impacted by the Public Health Emergency, and the  
12 counties are no exception to that and certainly DMAHS  
13 is no exception either. What we needed was to make sure  
14 that as we were finding new ways of working and keeping  
15 the wheels in motion on the system improvements, we  
16 really needed to be talking to each other a lot. So we  
17 set up this cadence of meetings. It's now biweekly, but  
18 initially it was weekly. And we look at what I call a  
19 compelling scoreboard. If anyone has read The Four  
20 Disciplines of Execution, it's a phenomenal book for  
21 trying to track a project like this. And you can also  
22 Google that. I like the compelling scoreboard because  
23 it says to me we've got so much data, here is what we  
24 need to pay attention to, and this is going to tell us  
25 the story, then we can use the rest of the data to dig

1 into the details. So that goes along with energy  
2 follows focus.

3 Then we have really candid discussion in  
4 those conversations so that we're helping counties sort  
5 of address some of the challenges they're running into  
6 either on their end or on ours. And that has resulted  
7 in efficiency improvements and turnaround time  
8 improvements. I'm about to talk to you about that.  
9 But really what it means at the bottom line is we're  
10 getting coverage in place for people faster. You  
11 will see that in the data I'm going to show you in a  
12 moment. But we have knocked out backlogs. Turnaround  
13 times have improved. The counties have really worked  
14 very closely with us on this. The progress is  
15 tremendous. We have new dashboards on the way. And as  
16 I mentioned before, the technical team is working hard  
17 on continuing updates in the system that will make us  
18 more efficient and improve performance of the system  
19 overall.

20 So let's dig in for just a minute. I'm  
21 going to give you a little bit of data. Bear with  
22 me. These couple of bars or this bar chart represents  
23 processing volume. These are Modified Adjusted Gross  
24 Income (MAGI) cases, so not our Aged, Blind, and  
25 Disabled (ABD) cases, but the ones that process in this

1 format called MAGI which you don't have an hour to talk  
2 about, but these are the non-ABD cases. This is all  
3 counties. And what you're seeing here is processing  
4 volume. Left and right is July of 2020 and July of  
5 2021. You see the colors are representing the amount  
6 of time it took for those cases to process. And so  
7 there's a lot behind the numbers here, but a couple of  
8 things that we really wanted to point out to you.

9 For one thing, if you look at the top, the  
10 yellow and blue rows, those are cases that waited too  
11 long. And we really want to reduce wait time. There  
12 are sometimes reasons why cases end up waiting, but  
13 they shouldn't be waiting a long time especially in the  
14 MAGI zone.

15 So what you see in the difference between  
16 July of 2020 and 2021 is a reduction in that yellow and  
17 blue zone, a pretty noticeable reduction. And that  
18 really is counties being more aware when they have a  
19 backlog, tracking the data. Like I said, those  
20 compelling scoreboards are telling us here is where we  
21 need action. The directors are all over that, and it  
22 is reducing delays in folks getting that Medicaid card  
23 in their hand or that NJ FamilyCare card in their hand.

24 And then at the bottom on the 2021 side, you  
25 see quicker turnaround times where that beige row and

1 the blue row at the bottom grow. Those are the cases  
2 that are turning around faster; more cases turning  
3 around faster, less cases backlogged or delayed. And  
4 more work to come on that, but really significant  
5 progress.

6 Here, we are looking at the ABD cases, Aged,  
7 Blind, and Disabled. These cases take longer to  
8 process. There are more steps involved. But also, it's  
9 really important to mention to you when we look at July  
10 of 2020 versus '21 for this group, we were adopting the  
11 new system here over the course of that period. So you  
12 see the volume increasing because more cases were being  
13 entered into that new system. And that's important to  
14 point out because we didn't have some significant jump  
15 in applications with our ABD group. That increased  
16 volume in this report represents folks moving ABD  
17 processing activity into the new system. Hopefully,  
18 that makes sense.

19 But then also what you see here is that  
20 yellow bar growing where the efficiency of the new  
21 system, the standardization of some of this process,  
22 watching those key metrics, is helping us also have  
23 quicker turnaround times on this side of the house.

24 So always more work to do, more work to  
25 come, but we're feeling good about the progress that we

1 see here.

2 DR. SPITALNIK: Thank you so much. Thank  
3 you for that wonderful walkthrough of data which is so  
4 difficult to process when we're first seeing it.

5 At this juncture, I will ask members of the  
6 MAAC if you have questions for Assistant Commissioner  
7 Jacobs or Chief Innovation Officer Woods, any questions  
8 about enrollment, maintenance of effort, and the  
9 redetermination and eligibility process?

10 MS. ANGELINI: I would just say a comment,  
11 not a question. Regarding getting all 21 counties on  
12 the same platform, I just cannot imagine what a  
13 herculean task that was. So congratulations.

14 MS. JACOBS: Thank you. Heidi Smith and the  
15 team worked really hard with the county directors to  
16 make that happen. We're excited.

17 DR. SPITALNIK: Anyone else from the MAAC,  
18 questions or comments?

19 MS. ROBERTS: Yes, I have a question.

20 DR. SPITALNIK: Beverly, please.

21 MS. ROBERTS: Thanks very much.

22 Thank you so much, and it's absolutely  
23 wonderful news about the improved turnaround time for  
24 the applications for MAGI and ABD. So thank you.  
25 That is absolutely fabulous news.

1 I have a very quick question about what's  
2 going to happen again after the PHE is over. And  
3 there are different kinds of situations, of course,  
4 that are going to occur. But one thing that I'm  
5 quite concerned about is people who were enrolled in  
6 non-Aged, Blind, Disabled programs they didn't have  
7 Medicare at the time, and that's not just the I/DD  
8 folks, that's maybe quite a few people, but they did  
9 start to get Medicare during the period of the PHE.  
10 What is going to happen with those folks when it's  
11 clear that they are not eligible for that category any  
12 longer, but at least for the I/DD folks there's a very  
13 good chance that they would be eligible for a different  
14 type of Medicaid, including Medicaid through the DDD  
15 system?

16 MS. JACOBS: Good question.

17 Heidi, I think you and your team have spent  
18 some time on this topic. Would you like to take the  
19 answer there?

20 MS. SMITH: I think the key is to get people  
21 to respond to the renewal so that we can see the best  
22 program that they're eligible for. During the PHE,  
23 because of the MOE, the Maintenance of Effort, and not  
24 terminating anyone, we have been putting people in  
25 categories to save their eligibility. So it's critical

1 at this juncture that people respond to their renewal  
2 so that we can put them into the correct program and  
3 not lose anybody who is truly eligible.

4 MS. ROBERTS: Thank you. So if somebody is  
5 getting DDD services, is that something you all would  
6 know? This population is probably a relatively small  
7 percentage of your overall numbers of folks who have  
8 started to get Medicare. How will it be known that a  
9 particular person who did start to get Medicare is  
10 getting DDD services?

11 MS. SMITH: So we have reports that come  
12 through that let us know who is now getting Medicare.  
13 We work very closely with DDD and Brian Brennan's  
14 group. And it's important when applications come  
15 through that door that we help shepherd them to where  
16 they need to be. That's another population also that  
17 sometimes needs - when we renew them realize they need  
18 to move on to MLTSS program from the DDD program.

19 MS. ROBERTS: Okay. There are probably  
20 relatively small numbers of that, but anything is  
21 possible.

22 MS. SMITH: We don't want to want to lose  
23 anybody that is supposed to be on the program.

24 MS. ROBERTS: Okay. Thank you very much,  
25 Heidi.

1 DR. SPITALNIK: Any other questions or  
2 comments from the MAAC at this point?

3 Assistant Commissioner, we have a couple of  
4 questions about good cause indicators and trying to  
5 take a deeper dive into understanding why people  
6 haven't been able to respond.

7 MS. JACOBS: So one of the challenges with  
8 eligibility work is that it requires a one-on-one  
9 interaction. And so we have made the good cause  
10 indicator available. The directors know that.  
11 Supervisors know that. Making sure that we're always  
12 communicating with the eligibility workers who are  
13 doing this work is important. We've had those  
14 conversations. So we feel like we have prepped folks  
15 for always offering that extension when it's  
16 appropriate. And sometimes we get individual cases  
17 where a worker made a mistake and didn't offer the  
18 extension or didn't approve the extension. Sometimes  
19 it's not appropriate. So what's helpful to us when  
20 folks feel that they're seeing a pattern of that is to  
21 get a few examples so that we can look at what county  
22 did it come from, was that about the policy at the  
23 county, the way that the county is handling extensions,  
24 or was it about the way a particular worker handled an  
25 extension request? And then we can work with the

1 counties directly. It always depends on the scale of  
2 the issue. Sometimes it is the county, sometimes it's  
3 the worker, sometimes we see a problem across many  
4 counties and we end up having that conversation on our  
5 biweekly calls. So it is helpful if folks are able to  
6 provide us with any examples where they felt like an  
7 extension was appropriate and not provided.

8 DR. SPITALNIK: Thank you so much for that  
9 response. As I ask Assistant Commissioner and Greg  
10 Woods to stay at the virtual podium, I will also want  
11 to thank Heidi Smith and her team for all their efforts  
12 that have made such a productive difference.

13 In conclusion of our updates, we'll now move  
14 to some policy implementation issues, and we'll start  
15 off with the 1115 Comprehensive Waiver Demonstration  
16 Renewal (Waiver, Renewal). And I turn to Greg Woods  
17 again. Thank you, Greg.

18 MR. WOODS: Thank you. So I wanted to give a  
19 quick status update on our 1115 Renewal process. And I  
20 will plan to be very brief here since we discussed this  
21 topic at length during the special MAAC meeting last  
22 month. We don't have major substantive updates since  
23 that meeting, but did want to give everyone an update  
24 where we stand with the process.

25 So just a reminder about what we're talking

1 about, our 1115 Demonstration is how the federal  
2 government gives us authority to run various critical  
3 parts of our program, our managed care delivery system,  
4 our home and community-based services programs, and is  
5 also a vehicle that allows us to work with the federal  
6 government to test various innovative approaches to  
7 running the Medicaid programs.

8 Our current demonstration periods, our  
9 current authorization, is approved through next June  
10 and so, therefore, we're at the time when we need to  
11 negotiate a renewal with our federal partners at the  
12 Centers of Medicare or Medicare services. So as part  
13 of that process, we posted a draft proposal, a draft  
14 renewal proposal, on our website last month on  
15 September 10th and we requested public comment. And  
16 that state public comment period was 30 days or maybe  
17 31 days, and it ended on October 11th, so a little over  
18 a week ago. We received more than a hundred comments  
19 from the public and from stakeholders. So first, we want  
20 to say thank you for all that input. It's incredibly  
21 helpful to us and an incredibly important part of the  
22 process. Right now, my team is very intensively  
23 reviewing those comments and working on identifying  
24 where there are opportunities potentially to modify our  
25 proposal, whether there are updates, whether there are

1 just areas where we need to make some clarifications  
2 because our intent or our meeting may not have been  
3 clear based on some of the comments that we received. So  
4 that's where we are right now.

5 Once that process is complete, once we have  
6 reviewed all of the comments and assessed what changes  
7 we want to make moving forward, we will then submit an  
8 updated final proposal to CMS for their review. I will  
9 note that proposal will include summaries of the  
10 comments we received and responses, where appropriate,  
11 to those comments. So we'll submit that to CMS. CMS  
12 takes a couple of weeks to review that proposal and  
13 determine whether it has all the required elements and  
14 is complete.

15 Once they've done that, they will post it  
16 publicly on their website, on Medicaid.gov, and then  
17 there will be another public comment period, which is  
18 called federal public comment period which will allow  
19 the public and stakeholders to comment to CMS about the  
20 final version that we submitted. Once that public  
21 comment period is over, then we work with CMS to  
22 negotiate the final approved version.

23 So that's all to say we're continuing to  
24 move forward in the process. As we move forward, we will  
25 continue to update the MAAC and continue to provide the

1 public with information on where we are. So please do  
2 stay tuned. So more to come on this.

3 DR. SPITALNIK: Thank you.

4 Let's move to the American Rescue Plan  
5 Enhanced Federal Match for Home and Community Based  
6 Services (HCBS). And, again, Greg, thank you. We rely  
7 on you for this.

8 MR. WOODS: Thank you. So now we're going to  
9 turn to a different topic. As Dr. Spitalnik said, this  
10 is the Enhanced Federal Funding for Home and Community  
11 Based Services that was provided as part the American  
12 Rescue Plan (ARP).

13 Just to remind everyone, as part of the  
14 American Rescue Plan, Congress provided a 10 percent  
15 increase in the Medicaid Federal Medical Assistance  
16 Percentage (FMAP) rate for HCBS. So to put that in less  
17 technical terms, Congress has effectively said that the  
18 federal government would temporarily, so for one year,  
19 from April of this year to March of next year, assume  
20 responsibility for an additional 10 percent of Medicaid  
21 expenditures on long-term care services provided  
22 through the community above and beyond what the federal  
23 government is ordinarily responsible for. So in  
24 essence, the share of those expenditures that the  
25 federal assumes responsibility for went up; and at the

1 same time, therefore, the state responsibility goes  
2 down. Now, those enhanced federal dollars came with  
3 some significant requirements attached. Specifically,  
4 in order to claim those dollars, all states were  
5 required to demonstrate that we were taking those  
6 additional dollars and reinvesting them specifically  
7 into home and community-based services. So this  
8 wasn't something that states could take those dollars  
9 and fund an unrelated budget hole. It really needed  
10 to be reinvested in those services. And we were given  
11 three years to make those reinvestments. So the  
12 enhanced dollars are for one year, but then with those  
13 dollars, you have three years, through the spring of  
14 2024, to make those reinvestments.

15 In order to demonstrate compliance of that  
16 requirement, New Jersey and all states, we were  
17 required to submit a spend plan to our federal partners  
18 at CMS, showing how we plan to reinvest those dollars.  
19 So what specific purposes related to home and  
20 community-based services were we planning to put those  
21 dollars to? And many of you may remember back in May  
22 or June, we ran a very accelerated process in the  
23 summer to seek public and stakeholder input on that  
24 spend plan. And it was a very accelerated process  
25 because there was a very quick deadline. CMS, I think,

1 originally gave us a month to turn that around, and if  
2 I'm remembering correctly, we maybe got a couple of  
3 additional weeks, but it was very brief, and we had to  
4 come up with a plan. We ended up submitting a spend  
5 plan to the federal government, to CMS, on July 12th.  
6 That plan is posted on our website and the link is here  
7 on the slide.

8 After submitting that plan, the next step in  
9 the process is for our federal partners at CMS to  
10 review it and send us their responses.

11 So at the end of last month on September  
12 29th, we received a partial approval from CMS on our  
13 spend plan. So what does partial approval mean? It  
14 means that CMS approved most of the items in our spend  
15 plan and gave us the go-ahead to start implementation.  
16 For a smaller number of items in the spend plan, CMS  
17 has some additional clarifying questions for us that  
18 needed responses to before it could approve those  
19 items.

20 I just want to note here partial approval is  
21 not at all unique to New Jersey. I don't think CMS has  
22 published any comprehensive list of where all of the  
23 states stand, but our understanding, talking to other  
24 states, is partial approval is, by far, the most common  
25 outcome of CMS's review of state spend plans. So

1 we're not at all unique here.

2 So as I said, CMS sends us that partial  
3 approval. And what I'd like to do now is just take a  
4 minute walk true the specific items in our spend plan  
5 and do a very brief tour of the world about where we  
6 stand with each of them.

7 So first, this slide shows all of the items  
8 that CMS has that were approved and we were given the  
9 go-ahead to begin implementing as part of that partial  
10 approval.

11 Before I talk to the specifics, I do just  
12 want to briefly note that broadly speaking the things  
13 on this slide fall into a couple of buckets. I would  
14 say some of the things on this list, particularly rate  
15 increases, they're fairly straightforward and  
16 relatively simple for us to implement. And so for those  
17 items, we're moving ahead rapidly. You'll see there  
18 are generally in most cases there are specific target  
19 implementation dates included here. So that's one  
20 bucket of items.

21 There are other items where we propose more  
22 innovative or novel approaches supporting Home and  
23 Community Based Services. We had to put that proposal  
24 together, as I said, very quickly. Now that we have  
25 CMS approval, we're really focused on flushing out our

1 proposal and nailing down some of the operational  
 2 details that, in many cases, we didn't have time to  
 3 work through when we submitted the initial spend  
 4 plan. So you'll see for some of these items we have  
 5 TBD listed as an implementation date. The reason for  
 6 that is we are right now very focused on working  
 7 through what will the details look like. As we  
 8 complete that work and as we fill in more details, we  
 9 will certainly share more information with the MAAC and  
 10 with stakeholders generally on what the timeline looks  
 11 like for implementing those items.

12 So with all that said, I'll quickly walk  
 13 through the things that are listed on this table.  
 14 First of all, there are actually a couple of lines here  
 15 around personal care assistance (PCA) rate increases.  
 16 So the first one is an increase of the hourly PCA rate  
 17 that Medicaid pays to agencies, the \$22 an hour. This  
 18 was actually part of the enacted Fiscal Year 2022  
 19 budget so it has already gone into effect. It went into  
 20 effect back in July. Now that we have CMS approval, we  
 21 will have funding to sustain that rate increase through  
 22 the period through 2024. So that's already in place,  
 23 and we have the funding that we'll be able to continue  
 24 that. In addition, now that we have the approval from  
 25 CMS, we are planning an additional rate increase of

1 further \$1, so that will take us to \$23 an hour for the  
 2 personal care assistant services. We are targeting an  
 3 implementation of that for January 1, 2022, so coming  
 4 up in a couple of months. So at the moment, we're at  
 5 \$22. We expect to go to \$23 on January 1st.

6 Next, moving down that table, the PPP rate  
 7 increase, this is our self-directed service program for  
 8 individuals in MLTSS. The change here is to increase  
 9 the budgeted rate for personal care assistance services  
 10 that are administered through the Personal Preference  
 11 Program (PPP) that are self-directed by the  
 12 beneficiary. That rate -- and this is the rate that is  
 13 used to determine the budgets that are available for  
 14 members, and that program will be increased to \$19 an  
 15 hour. That also, we are looking to make that  
 16 effective on January 1st coming up.

17 Then turning to assisted living, there are a  
 18 couple of assisted living items here. First, there is  
 19 the rate increase that was included as part of the  
 20 enacted budget for this fiscal year. That was a \$10  
 21 rate increase. That was effective July 1st. And  
 22 similar to what I said about PCA, by having approval  
 23 for CMS for that funding to be included moving forward,  
 24 that allows us to sustain that rate increase through  
 25 the time period through 2024.

1 In addition, we proposed as part of our  
 2 spend plan an additional tier rate increase which  
 3 specifically increase expenditures on assisted living  
 4 facilities serving a high percentage of NJ FamilyCare  
 5 beneficiaries. For that one, implementation planning  
 6 is still ongoing, so we don't have a targeted effective  
 7 date yet, but that's something we are working actively  
 8 on and hope to have more information on soon.

9 Moving down the list, we have in our spend  
 10 plan some dollars devoted to encouraging nursing  
 11 facility transitions to community settings. These  
 12 dollars are intended to encourage increased and  
 13 accelerated transitions of NJ FamilyCare beneficiaries  
 14 from custodial nursing facilities back to the community  
 15 which is one of the goals of our Managed Long Term  
 16 Services and Supports Program. Exactly how these  
 17 dollars will be targeted, we're still working through  
 18 some of the details there. I think we expect to work  
 19 closely with our managed care organizations. On that  
 20 one, we don't have a target date yet, so more to come  
 21 on that.

22 Going to the next item, enhancements to the  
 23 "No Wrong Door" system. This is funding that's intended  
 24 to support and enhance the existing community-based  
 25 resources that are available, to make sure working in a

1 coordinated way, to educate and make sure information  
 2 is available to all members or potential members about  
 3 their options, their long-term care options. This one,  
 4 we're working with our partners in the Division of  
 5 Aging Services. And, again, the implementation plan  
 6 is ongoing. I don't think we have a target rollout  
 7 date yet, but we hope to have more information soon.

8 Also approved as part of our spend plan was  
 9 a one-time payment to providers of services for  
 10 individuals with traumatic brain injury. This is  
 11 intended as a one-time funding to offset some of the  
 12 costs associated for those providers with Public Health  
 13 Emergency. Again, we're working through some of the  
 14 implementation details and hope to have more  
 15 information soon.

16 The next item is support coordinator rate  
 17 increase. This is for support coordinators under our  
 18 HCBS waiver program administered by the Division of  
 19 Developmental Disabilities who function as case  
 20 managers within those programs. This funding will  
 21 increase the rate for those providers. We have been  
 22 working with our partners at the Division of  
 23 Developmental Disabilities. They are targeting  
 24 implementation of November 1st, so coming up very  
 25 soon. I do want to caveat that that's a target

1 date. I know they are working very intensively to do  
 2 all of the operational steps and legal steps we need to  
 3 do to make that a reality. So I think November 1st is  
 4 a target date. If there are updates to that, we'll be  
 5 sure to communicate that with stakeholders.

6 Lastly, on our approved list, there are some  
 7 dollars for home health workforce development, which is  
 8 something we heard clearly from stakeholders during the  
 9 process we ran in the summer. The goal of this funding  
 10 is to enable new and expansive initiatives around  
 11 recruitment and retention of the home health workforce.  
 12 We're working with our partners across our department.  
 13 Implementation planning is ongoing and we expect to  
 14 have more details on that both in terms of what we're  
 15 going to do and when very shortly.

16 I want to go to the next slide. I do want to  
 17 turn to the shorter list of items where we don't yet  
 18 have full CMS approval, where we have some outstanding  
 19 questions that we still need to respond to from our  
 20 federal partners. Just as a rough timeline update, we  
 21 are working actively on getting that additional  
 22 information for our federal partners and expect to send  
 23 them responses to their questions in the next few  
 24 weeks. And we're hopeful that we will receive full  
 25 approval for these items relatively quickly

1 thereafter. I don't want to go into all of the details  
 2 for this group today about every question that CMS has  
 3 asked. I will say in general the kinds of questions  
 4 they have asked tend to be fairly technical and seem to  
 5 be oriented towards confirming that these proposals  
 6 really fit within their legal redlines and are  
 7 compliant with the guidance and that, in particular,  
 8 that some of these things that we are proposing fit  
 9 within the definition of admissible home and  
 10 community-based service, as defined for this purpose.

11 So we're very focused on getting that information to  
 12 them. I would say in general, we certainly don't view  
 13 approval as guaranteed, but we are cautiously  
 14 optimistic that we will ultimately have approval for  
 15 all or at least most of these remaining items. We're  
 16 going to continue that conversation with CMS.

17 With that conversation, I will go quickly  
 18 and just run through what these items are where we're  
 19 still awaiting approval. There's funding that we  
 20 proposed around Person-Centered Planning. Our goal  
 21 here would be to enhance and expand training for the  
 22 various folks who work, including in our managed care  
 23 organizations, on our the MLTSS Program and make sure  
 24 we are really mindful and well trained on the  
 25 principles of Person-Centered Planning. So more to

1 come on that.

2 The next item here is what we are calling  
 3 Healthy Homes. This is a particularly innovative and  
 4 new thing for us where we are looking to use some of  
 5 these dollars to actually develop affordable housing  
 6 units for NJ FamilyCare members where either a housing  
 7 situation is affecting their ability to live and thrive  
 8 in the community. This is separate from but aligned to  
 9 some of the proposals we included in our draft 1115  
 10 Renewal around housing-related services. This is all  
 11 part of a broader strategy and in this case,  
 12 referencing what I said earlier, we're working, in  
 13 particular, to make CMS comfortable and figure out a  
 14 way to move forward with that complies with some of the  
 15 statutory prohibitions that exist in the law for  
 16 Medicaid funding room and board. So we're working that  
 17 through with our federal partners and also, I should  
 18 say, with various other partners around the state to  
 19 work on housing issues have been really critical on  
 20 this project.

21 The next item is enhanced rates for Applied  
 22 Behavioral Analysis, ABA, services for children on the  
 23 autism spectrum disorders. The proposal here would be  
 24 to increase the rate there to \$15 per 15-minute unit,  
 25 which we're still working through with CMS, some of the

1 details there.

2 Moving on, we also proposed a rate increase  
 3 for the Jersey Assistance for Community Caregiving  
 4 (JACC) Program which is run by our partners at the  
 5 Division of Aging Services and which enables  
 6 non-Medicaid eligible individuals at risk of placement  
 7 in a nursing facility to receive services and remain in  
 8 the community. This is broadly aligned with the item  
 9 that is in our approved list around increased rates for  
 10 personal care assistant services.

11 Moving down the list, we also had a proposal  
 12 that we developed in partnership with our partners at  
 13 Department of Children and Families around intensive  
 14 mobile services for the I/DD population. And the  
 15 proposal here would be to establish a mobile treatment  
 16 team to deliver interventions and support to youth with  
 17 I/DD and with co-occurring needs within their home and  
 18 community. We are working through with CMS to get  
 19 them some additional information about how that program  
 20 would function.

21 And then the last item on the list is the  
 22 Behavioral Health Promoting Interoperability Program.  
 23 Just as a reminder, previously, we had run a Promoting  
 24 Interoperability Program using state dollars focused on  
 25 connecting providers with Substance Use Disorder (SUD)

1 services through the implementation and upgrade of our  
2 systems. This funding is intended to extend a expand  
3 that, in particular to expand it to other behavioral  
4 health providers who weren't eligible for the previous  
5 program. This one, I will note, was also part of our  
6 1115 Renewal proposal. There are a couple of different  
7 CMS approvals that are working together here. So  
8 we're continuing to work through our federal partners  
9 on that.

10 So that's my summary of where we stand on  
11 the enhanced federal match for HCBS services.

12 Dr. Spitalnik, I don't know if you want to  
13 pause or you would like me to keep going to the next  
14 topic.

15 DR. SPITALNIK: I do. And thank you for  
16 that. One concrete question before I open this to the  
17 members of the MAAC is do you have an approximate date  
18 for submitting the waiver to CMS?

19 MR. WOODS: I don't have a specific date to  
20 share at this moment. I think we would hope that -- I  
21 think we would hope to be submitting that final  
22 proposal in the next few weeks or month, but I don't  
23 have a specific date. I think it will depend on as we  
24 work through some of the substantive issues.

25 DR. SPITALNIK: Thank you for that. With

1 that, if members of the MAAC have questions or comments  
2 about either the waiver renewal or the FMAP increase,  
3 this would be the time to raise them. Any questions?

4 MS. ROBERTS: Yes. Thank you very much.

5 Greg, thank you. This was great, great  
6 information, a lot of information. I'm particularly  
7 excited about what you said about the intensive mobile  
8 services for children with I/DD and certainly hope that  
9 the remaining issues with CMS can be resolved as soon  
10 as possible.

11 I have a very quick question because you  
12 provided so much information. When you talked about  
13 the increase in the rate for PPP being increased to \$19  
14 an hour, I'm not sure if I heard you say that was  
15 specific to people in MLTSS. I believe it should be for  
16 everybody who receives Medicaid on that PPP increase,  
17 but I just wanted to confirm with you that it's for  
18 everybody who is receiving Medicaid and who receives  
19 PPP services.

20 MR. WOODS: Thanks, Bev. I think I  
21 misspoke. Thank you for correcting me. It's  
22 certainly individuals with MLTSS but it's anyone in the  
23 PPP program, any Medicaid, really. So I apologize.

24 MS. ROBERTS: Thank you. Thank you very  
25 much.

1 DR. SPITALNIK: Thank you, Bev and Greg.  
2 Any other questions for Greg at this  
3 juncture?

4 I will just share a comment from  
5 stakeholders which is, as these be opportunities are  
6 being implemented, are there junctures or opportunities  
7 for stakeholders to work collaboratively in  
8 implementing these initiatives for stakeholder input,  
9 not only in the choices that have been made and  
10 approved, but in the actual implementation?

11 MR. WOODS: I think the answer to that is  
12 certainly yes. I think what that will look like will  
13 depend a little bit on the specific initiative. There  
14 are going to be different, I think, stakeholder  
15 communities involved in different initiatives. Our  
16 intention is very much to work with the relevant  
17 stakeholders on each of these and reach out. So,  
18 yes, please stay tuned. I would say if anyone who is  
19 listening to this meeting, if there's a specific  
20 initiative you want to be more involved with, please do  
21 feel free to reach out to us. We really welcome that  
22 and we can make sure to get you connected. I think we  
23 also intend, as before, with the various items on this  
24 plan to reach out to various members of the community.

25 Jen, I don't if there's anything you want to

1 add.

2 MS. JACOBS: I agree with you, Greg.  
3 Absolutely. It's been part of the process all along,  
4 so we'll keep it that way.

5 DR. SPITALNIK: Thank you. And we'll  
6 certainly add that as a forward agenda item to keep  
7 track of that. Thank you so much.

8 We will now look to the provider relief  
9 funds information. And again, Greg, we're not letting  
10 take a breath. Thank you for this.

11 MR. WOODS: Thank you. So I do want to turn  
12 now to give some very high-level updates on the  
13 COVID-19 provider relief funding that is currently  
14 being offered by the federal government. Before I dive  
15 into this, I do want to emphasize this is a federal  
16 program. It's not administered by DMAHS or any other  
17 part of the state government, and we are not the  
18 subject matter experts on every detail of  
19 implementation, which can get quite technical. This  
20 program is administered by the Health Resources and  
21 Services Administration (HRSA), which is a federal  
22 agency within the U.S. Health and Human Services  
23 (HHS) federal agency. So I will say if you have  
24 questions, we do strongly recommend that you go to HRSA  
25 to get them answered. That said, we did want to spend

1 a few minutes today on this since it is an important  
 2 opportunity for providers in New Jersey and also  
 3 because while the program is not administered by  
 4 Medicaid or by the State, providers may qualify for  
 5 funding under this program, partially at least by  
 6 virtue of having participated in NJ FamilyCare. So we  
 7 wanted to talk about it to make sure people are  
 8 aware. I do want to emphasize this is a federal  
 9 program and that's probably, in general, the best place  
 10 to go for specific or detailed questions.

11 So without going into a ton of detail --  
 12 there's more on this slide -- I did just want to note  
 13 there have been three previous phases of the provider  
 14 relief fund that the federal government has  
 15 administered I think should be familiar to many of you.  
 16 Across those three phases, they distributed somewhere  
 17 north of \$75 billion to providers nationally. There's  
 18 a lot of complexity. Those dollars, they were  
 19 distributed on a range of factors, including lost  
 20 revenue during the pandemic as well some of it was  
 21 distributed based on total historical Medicaid  
 22 reimbursement, so those three stages were in the  
 23 past. Now HRSA has announced a fourth phase.

24 I just want to say really loudly and clearly  
 25 upfront, the deadline to apply for that fourth phase

1 for providers is October 26th, which is just five days  
 2 away. And the application does require some  
 3 significant documentation, so I am hopeful that most of  
 4 the providers on this call are already aware of this  
 5 opportunity and have assessed whether this is something  
 6 they want to pursue. But if you have not, I would  
 7 really encourage you to drop everything and take a  
 8 look.

9 Because it might take you a few days to pull  
 10 all the documentation together that you would need to  
 11 apply. Again, it is only five days away, that  
 12 deadline.

13 Go to the next slide. Quickly, a couple of  
 14 points about this funding that's available. The fourth  
 15 phase, the phase that they're currently accepting  
 16 applications for, it includes 8 and a half billion  
 17 dollars that they're planning to make available for  
 18 rural providers. I do want to note that most of the  
 19 time when we talk to the federal government, they don't  
 20 consider any part of New Jersey to be rural. The  
 21 Census Department has ways of defining rural, and none  
 22 of New Jersey qualifies. However, my understanding  
 23 is that HRSA is using an alternative definition of  
 24 rural for this purpose and that it may include some  
 25 limited areas of New Jersey. So I would just flag that

1 for providers that I would not assume that you're not  
 2 eligible for that. So there's 8 and a half billion for  
 3 rural providers. And then on top of that 8 and half  
 4 billion, there's an additional 17 billion which is  
 5 available for providers regardless of geography. And in  
 6 order to qualify, providers need to document that they  
 7 have revenue losses in the period from July 2020 to  
 8 March of 2021.

9 The formula that HRSA is planning to use to  
 10 distribute these funds is quite complex, and I am not  
 11 going to attempt to summarize it. I will just say at a  
 12 high level that there are various inputs into that  
 13 formula. It includes revenue losses that providers may  
 14 have experienced, changes in expenses due to the  
 15 pandemic. There are different pools of money  
 16 available for different providers based on their  
 17 size. And then total Medicare, Medicaid, and CHIP  
 18 billing also is a factor in calculating the payments  
 19 that are available to each individual provider. On top  
 20 of that, my understanding is that the final details of  
 21 the formula that HRSA will use won't be finalized until  
 22 after applications are received so that HRSA can make  
 23 sure that whatever formula they're using, the amount of  
 24 money they have, corresponds to the number of providers  
 25 who have applied for support. So a lot of complexity

1 here. More detail to come. There is a lot more  
 2 information on the HRSA website if you're interested in  
 3 looking more closely.

4 We can go to the next slide. As I  
 5 mentioned this is not a simple application. I just  
 6 wanted to quickly flag some of what's needed. If you  
 7 are going to apply, providers who apply for this  
 8 funding are expected to provide significant  
 9 documentation. This includes a list of billing  
 10 numbers, internal financial documentation around  
 11 changes due to the pandemic and tax returns. My  
 12 understanding is that HRSA will then combine that data  
 13 with the data that the federal government already has  
 14 access to around Medicaid and Medicare reimbursement  
 15 when calculating the amount of funding that each  
 16 provider qualifies for, and they have been in contact  
 17 with all state Medicaid agencies and they are having a  
 18 challenge with identifying the correct data for a  
 19 provider around Medicaid reimbursement.

20 So again, like I said, it's not a simple  
 21 application. There is a lot of documentation that's  
 22 required, and the deadline is coming up very, very soon  
 23 on October 26th. So we would strongly encourage any  
 24 provider who think they may qualify to really look at  
 25 that right away. And if you do have any questions, I

1 recommend following up with HRSA. We're, of course,  
2 happy to help however we can, but we're really not the  
3 subject matter experts on this. And I think there was  
4 a link on one of the earlier slides to the website that  
5 has all of the information around this program.

6 DR. SPITALNIK: Thank you so much, and  
7 thank you for, not all the work you do, but the clarity  
8 you bring to it and in helping make it accessible to  
9 all of us.

10 Jenn, or any members of the MAAC, any  
11 comments or questions around provider relief funding?

12 Hearing or seeing none, with great thanks  
13 again to Greg for all these efforts. We'll now move to  
14 have social drivers of health. And Medicaid has  
15 always had a public health perspective and more and  
16 more in the larger world we're understanding that many  
17 of the factors that affect our health and well-being  
18 and services come out of the social environment. So it's  
19 very exciting to hear both about the housing that's  
20 proposed in FMAP relief and now to turn to this  
21 section. And I'll turn to Jennifer Jacobs to talk more  
22 about social drivers specifically, the Lifeline free  
23 smartphone, and the Emergency Broadband Benefit.

24 Assistant Commissioner.

25 MS. JACOBS: Thanks, Dr. Spitalnik.

1 We started this conversation a little bit at  
2 our last MAAC meeting, sort of mentioned it as an aside  
3 and said that we would come back to the Lifeline free  
4 smartphone. We really wanted to share some good  
5 information with you today. Also during the Public  
6 Health Emergency, there's something called the  
7 Emergency Broadband Benefit, so this is new and it is  
8 temporary during the federal Public Health Emergency,  
9 but important for you to know about.

10 The pandemic itself has given us -- everyone  
11 was already talking about social determinants or social  
12 drivers of health. We've been having this  
13 conversation, planning to build it into our 1115  
14 Renewal, building it in lots of other ways separate  
15 from the 1115, making sure that it was always on the  
16 table and part of our discussions. But I will say  
17 that the pandemic brought that into sharp focus. And in  
18 a couple of specific ways, really upfront at the very  
19 beginning, as you know, shelves were emptying out and  
20 stores were sometimes closing altogether. Congregate  
21 dining spaces were closing. We saw food insecurity  
22 happening in a very serious way for our members. And  
23 that was something that that we jumped on with our  
24 health plans as we were doing high-risk outreach  
25 work. Another thing that kicked up very early in the

1 pandemic was telehealth. So the plans have been  
2 publicizing this free smartphone benefits through their  
3 websites and through care management, but the State --  
4 because it's a federal benefit, the State hadn't yet  
5 created a state-based resource for this. And we now  
6 have, but I want to walk you through the benefit itself  
7 so that you can see what it's all about and then we're  
8 excited to share the new website with you.

9 So the free smartphone benefit is available  
10 broadly in the community. But every NJ FamilyCare  
11 household qualifies for this free smartphone through  
12 the federal program just on the basis of they qualify  
13 for NJ FamilyCare, they qualify for this smartphone.  
14 But I want to put it on your radar that it's not only  
15 our members who qualify. It is worth getting to know  
16 the program if you're a community-based organization or  
17 advocacy group that might not have been familiar with  
18 this already, just broadly for the people you serve.

19 So this is a program that provides  
20 low-income households with a free smartphone and the  
21 wireless phone service you need to use that  
22 smartphone. So that really means some free data,  
23 monthly minutes, and texting. And we see that as  
24 important for improving access to telehealth and care  
25 coordination, but also for being connected to providers

1 and to natural supports, having that cell phone and, in  
2 particular, a smartphone can be really important.

3 I think many of you are familiar with the  
4 relaxation of the telehealth rules during the Public  
5 Health Emergency. We don't know what will happen next  
6 with that at the federal level. We're trying to make  
7 sure that we're at the table to hear what's going on at  
8 the state level. But previously, you really needed to  
9 have an encrypted platform for a telehealth visit.  
10 And we didn't want to be in a place where our members  
11 don't have access to telehealth because they don't have  
12 a cell phone. So hopefully, a lot of those relaxations  
13 of rules during the pandemic will continue forward into  
14 the future. But in the meantime, we want to make sure  
15 that we're putting cell phones into as many people's  
16 hands as we possibly can.

17 There are a couple of ways that people  
18 access this program. You can go to the federal  
19 website. I'm not sure I would highly recommend that  
20 you do that and that's why it's not on this page.  
21 The federal website is really hard to follow. But  
22 there are two providers who offer the wireless service  
23 here in New Jersey, and that's how somebody can sign up  
24 for the free smartphone. They are Assurance and  
25 SafeLink. So we've given you those websites because

1 it's a little bit of quicker path, if that makes sense,  
2 to getting to that cell phone.

3 It's important to note that the Public  
4 Health Emergency has led to this Emergency Broadband  
5 Benefit which I will talk about in a minute. And  
6 someone who has a smartphone can access that Emergency  
7 Broadband Benefit a little bit differently than  
8 somebody who doesn't. So we'll come back to that in  
9 just a moment.

10 The other thing I wanted to point out to you  
11 is the health plans have partnerships with these  
12 providers, so everyone can get a free smartphone  
13 through either of these providers. But if they have  
14 a particular health plan through NJ FamilyCare, they  
15 may want to check in with each provider to see if  
16 there's some additional benefits that they may be able  
17 to access because of the particular plan. You can see  
18 here, we've tried to give you the information that is  
19 current today for the partnerships that exist between  
20 the plans and the wireless service. But as you know,  
21 these things can change. So we wanted to make that  
22 information available to you.

23 This is the free smartphone benefit that  
24 I've been talking about for a moment. It gets a little  
25 confusing, so stay with me as I go to the next page,

1 and you're going to see that same diagram on the next  
2 page. There's Assurance and SafeLink again on the  
3 right, but now we're talking about the Emergency  
4 Broadband Benefit. And this, as I said, is being  
5 provided during the Federal Public Health Emergency and  
6 it is meant to support households accessing Internet  
7 service.

8 As you know many, many aspects of society  
9 shifted from face-to-face experience to online  
10 platforms, just as we did here with the MAAC meeting.  
11 And so that is recognized here, that people need access  
12 to broadband. And there are a couple different ways  
13 that households can access the Emergency Broadband  
14 Benefit. One way is through that free cell phone we  
15 talked about a minute ago. Households that have that  
16 free Lifeline cell phone can get unlimited talk, text,  
17 and data on their Lifeline phone through the Emergency  
18 Broadband Benefit. And households that don't want to  
19 access the broadband benefit that way could also choose  
20 to receive a discount on broadband service up to \$50 a  
21 month, which is not small dollars. So we want people  
22 to be aware of both options. It's your option. Each  
23 household can choose which one to go with. So, for  
24 example, if you had a Lifeline phone but you didn't  
25 want the unlimited talk, text, and data and you really

1 needed the emergency broadband, the \$50 discount at  
2 home because of kids doing online after-school activity  
3 or whatever, and certainly if schools closed again --  
4 every parent in the room is saying, "Please don't let  
5 that happen" -- you could elect the discount instead of  
6 the unlimited talk, text, and data.

7 We are really excited about the unlimited  
8 talk, text, and data because we just feel like it opens  
9 up telehealth options for folks, and that feels really  
10 important.

11 So a couple of ways to access the emergency  
12 benefit. If a household wanted to go with that  
13 unlimited talk, text, and data through the Lifeline  
14 smartphone, they can talk to their service provider,  
15 Assurance or SafeLink. You see why we included that  
16 same diagram on the second page. And if they wanted the  
17 broadband discount, we've provided information here on  
18 how to access that broadband discount.

19 At the bottom of this page, you see the  
20 website that we've developed, digital access for all,  
21 and you can go to that site to get essentially the same  
22 information I've provided here, but it lets you sort of  
23 forward the link rather than forwarding our giant MAAC  
24 slide deck. And we're going to continue to build that  
25 site out over time. It is simple because it is not

1 to confuse people, just give people the simplest path  
2 to the program. It is a federal program. But we're  
3 really trying to just support access, and we're going  
4 to continue to work with our managed care organizations  
5 to make sure that our NJ FamilyCare households are  
6 aware of this benefit.

7 Dr. Spitalnik, the last time we got  
8 together, folks had interest in this. We wanted to give  
9 you everything we've got on it. As Greg said, it's a  
10 federal program so we're not the subject matter  
11 experts, per se, but we have done a deep dive here to  
12 try to make sure that we're giving people access to  
13 this program as much as possible.

14 And last thought, there is a New Jersey  
15 program called Lifeline that is utility assistance.  
16 It's unfortunate that we have a federal Lifeline and a  
17 New Jersey Lifeline. Those are two different programs  
18 that actually have a lot of overlap in terms of  
19 eligible populations. But we are excited to continue  
20 to promote this benefit so we're making sure people  
21 have access to services, including and especially  
22 telehealth.

23 DR. SPITALNIK: Thank you so much for the  
24 clarity of this.

25 I will call everyone's attention to the fact

1 that in the chat you can copy the link for this  
2 program.

3 And at this juncture, I will ask if there  
4 are any comments or questions from the members of the  
5 MAAC about this program, understanding that you're  
6 transferring application information to all of us.  
7 Any comments or questions?

8 At this point, let me add, and I'll thank  
9 one of our stakeholders for saying that in addition to  
10 having a paper application there is a toll-free number  
11 for assistance in filling out the application. And  
12 also note that Comcast has Comcast Essentials that is  
13 also a program for Internet access.

14 So that concludes our agenda except for our  
15 forward look. And we wanted to be visible on the screen  
16 as we look towards the planning for our next meeting,  
17 which is January 27, 2022. So far in my notes, there  
18 is interest in the implementation around the FMAP  
19 opportunities and stakeholder involvement. There's a  
20 request for information about behavioral health  
21 integration and specifically behavioral health services  
22 for the intellectual and developmental disabled  
23 population. We will also be requesting an update on  
24 the progress of the comprehensive waiver, both  
25 submission and any response that there's been for CMS.

1 Beyond being able to read my own  
2 handwriting, what other things would MAAC members or  
3 DMAHS suggest for our next agenda?

4 MS. ANGELINI: It's not an agenda item,  
5 but I thought I saw on one of the slides that we have  
6 to meet to approve something. I saw September  
7 13th. Did I misread that?

8 MS. JACOBS: Maybe it was the 1115 thing,  
9 Greg?

10 MR. WOODS: Mary Pat, I think September 13th  
11 may have been the date we held a special MAAC meeting  
12 on the 1115 review.

13 MS. ANGELINI: Oh, it passed. I'm sorry.

14 DR. SPITALNIK: Just from a process point,  
15 let me clarify that we did not have minutes from that  
16 meeting because of the nature of that is a special  
17 meeting, and miraculously we are up to date with the  
18 approval of our minutes. But thank you for keeping us  
19 on track.

20 Beverly, what would you like to say at this  
21 juncture?

22 MS. ROBERTS: I guess it would be great for  
23 Greg to be able to give us an update on the increased  
24 spend plan items that are still being discussed with  
25 CMS, which he probably would be doing anyway, to just

1 sort of see where things are.

2 DR. SPITALNIK: Thank you.

3 From Theresa or Wayne, any other agenda  
4 items?

5 Seeing none from Theresa, hearing none from  
6 Wayne, we have -- well, first let me again express our  
7 thanks and admiration to the Division of Medical  
8 Assistance and Health Services and Jen Langer Jacobs'  
9 leadership and Greg Woods' leadership in policy to have  
10 been responding to the need of beneficiaries in the  
11 Public Health Emergency, to keep the program on a  
12 forward roll, and to not losing the initiatives that  
13 are so important as the extraordinary demands upon NJ  
14 FamilyCare and all of the programs of the Department of  
15 Human Services.

16 I also want to reflect on the attention to  
17 detail that the Division puts into the MAAC meetings to  
18 ensure that there is clarity and transparency and  
19 opportunities for participation. We are struggling  
20 with both, of course, responding to state policy, but  
21 the challenge in assuring participation, which are  
22 virtual mode, has increased missing the close  
23 interpersonal action, but looking forward to the next  
24 year.

25 At this juncture, we've made the

1 determination that at least at the start of the year  
2 that our meetings will be continued to be remote, and  
3 we continue to try to find ways to ensure through  
4 question and answer function that we fulfill both our  
5 requirement and our shared commitment to stakeholder  
6 input.

7 So at this juncture, we are scheduled to  
8 meet virtually all of these meetings for the next  
9 calendar year are 10 a.m. to 12 noon for Thursday,  
10 January 27, 2022; April 28, 2022; July 28, 2022; and a  
11 year from now October 27, 2022. And so with the hope  
12 of giving everyone back six minutes in their life, per  
13 our schedule, do I have a motion to adjourn?

14 MS. ROBERTS: Motion to adjourn.

15 DR. SPITALNIK: Second.

16 MS. ANGELINI: Second.

17 DR. SPITALNIK: Adjournment doesn't require  
18 a vote, so I thank everyone again for their  
19 participation, and with wishes for good health, good  
20 holidays, well-being, and enjoying this beautiful  
21 fall. Thank you all, and we look forward to seeing  
22 you in the new year.

23 (Proceeding adjourned at 11:54 a.m.)

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CERTIFICATION

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