Today’s speakers

- Pam Orton, DHS-DMAHS Office of Medicaid Innovation
- Jon Tew, DHS-DMAHS Office of Medicaid Innovation
- Shin-Yi Lin, DHS-DMAHS Policy Office
- Greg Woods, DHS-DMAHS Chief Innovation Officer

Episode of Care email: mahs.maternityepisode@dhs.nj.gov

Episode of Care webpage: https://www.state.nj.us/humanservices/dmahs/info/perinataleepisode.html
What you will learn today

• How do I find my practice’s Pilot Launch Report on PRA|SPECT?
• What information is shared in the Pilot Launch Report?
• How does the Pilot Launch Report differ from the Interim/Final Performance Reports if I choose to participate?
• As an obstetrical practice that wants to participate, what are the key dates I need to know about?
• There will be time for Q&A at the end of the presentation.

Access the Sample Report available on the Episode of Care webpage: https://www.state.nj.us/humanservices/dmahs/info/perinataleepisode.html
For more information

- **Watch** the recording of the Introductory Webinar (Webinar #1: Introduction to the NJ FamilyCare perinatal episode of care pilot)
- **Read** the *Performance Period 1 Guide for Participating Providers*

- Both are available on the **Episode of Care** webpage: [https://www.state.nj.us/humanservices/dmahs/info/perinataleepisode.html](https://www.state.nj.us/humanservices/dmahs/info/perinataleepisode.html)
Pilot Launch Report on PRA|SPECT

PART 1
How do I find my practice’s Pilot Launch Report on PRA|SPECT?

• Reports are now available on PRA|SPECT (www.praspect.org), the same portal used for Perinatal Risk Assessment PRA Plus Form
How do I find my practice’s Pilot Launch Report on PRA|SPECT?
Perinatal Episode of Care-specific section

Click here
How do I find my practice’s Pilot Launch Report on PRA|SPECT?

Click here
Pilot Launch Report

• Provider Reports present data *specific to your practice*.
  – “Practice” is defined at the level of billing provider—the entity that submits professional prenatal/labor and delivery claims and receives reimbursement.

• The Pilot Launch Report shares details about the perinatal care your patients received in 2020.
  – The Report does not contain PHI (the data is aggregated).
  – Applies episode design of Performance Period 1 to recent claims data, for a hypothetical performance period of calendar year 2020
  – Reports performance for episodes ending in calendar year 2020
  – Assumes all NJ FamilyCare providers in 2020 were participating providers

• The purpose of the Pilot Launch Report is to help inform your decision to participate in our Episode of Care pilot. If you choose to participate, your practice will continue to receive Provider Reports like this one.
Pilot Launch Report: Sections

Section 1

Information for payment incentives

Section 2

Additional performance insights

Section 3

Appendix
Pilot Launch Report: Sections

**Must Read:**
Section 1 tells providers their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.

**Informational:**
Section 2 gives providers additional insight into their quality-of-care and cost-of-care (spend) performance but reports information that does not directly influence financial incentives.

**Reference:**
Section 3 provides quality metrics definitions and financial incentives calculations, reflecting details described in *Performance Period 1 Guide* on website.
Pilot Launch Report: Section 1

Must Read:
Section 1 tells provider their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.
Date Range Covered

Provider Information

Winter 2021 report: Episodes ending Q1 2020 - Q4 2020

Informational report

NJ FamilyCare Perinatal episode of care Pilot

Provider SAMPLE PROVIDER ID 9999999

Reporting period covering episodes that ended between January 1, 2020 to December 31, 2020

Purpose of this document

This document is meant to help you decide whether to participate in the voluntary perinatal episode of care pilot within NJ FamilyCare. Performance Period 1 will be April 1, 2022 to June 30, 2023. This document allows you to compare your historical performance to your anticipated quality thresholds and spend benchmarks if you were to participate. The pilot’s primary goal is to improve the quality of perinatal care delivered within NJ FamilyCare (NJ Medicaid/CHIP) by identifying a single accountable obstetrical provider for a maternity patient’s care, and giving you information about that care’s quality and spend. An episode of care includes most care related to a birth event, starting in the prenatal period through 60 days postpartum. Participating providers have the opportunity to receive financial incentives based on quality, spend, and profile of your episodes. The pilot only includes care for birth events paid for by managed care.
Snapshot of your performance for the hypothetical "performance period" of 2020

For Interim Reports for Performance Period 1: No performance data or financial incentive eligibility determinations are final until the Final Performance Period Report

Your performance - Q1 2020 - Q4 2020

**Quality**
- Below minimum

**Cost**
- Above provider’s spend target
- Below peer median spend

Your current year-to-date performance trend toward earning these financial incentives is:

- Improvement incentive
- High Performer Bonus
- SUD Participation Incentive
### Episode quality based on 50 included episodes

<table>
<thead>
<tr>
<th>Quality Metric</th>
<th>Your performance</th>
<th>Minimum threshold</th>
<th>Commendable threshold</th>
<th>Shared Savings</th>
<th>High Performer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prenatal depression screening</td>
<td>6%</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Gestational diabetes screening</td>
<td>30%</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Delivery mode</td>
<td>81%</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Postpartum visit within 3 weeks</td>
<td>65%</td>
<td>☑</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
<tr>
<td>Neonatal visit within 5 days</td>
<td>24%</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
<td>☐</td>
</tr>
</tbody>
</table>

| Total metrics passing                  | 1                | 0                 |                        |                |                |

- **Shared savings**: You must meet minimum threshold for all 5 metrics.
- **High performer**: You have the added requirement of meeting the commendable threshold on at least 2 metrics.
Shared savings (comparison to self): You must decrease your 2019 spend by at least 3%.

High performer (comparison to peers): You must beat the peer median 2019 spend.
• The requirement for a minimum of 15 valid episodes for financial incentives is intended to support fair comparisons among participating providers.
## Episode quality: Metrics linked to payment

How does my quality look across the five payment linked metrics?

<table>
<thead>
<tr>
<th>Section</th>
<th>Delivery</th>
<th>Post-partum visit within 3 weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Delivery mode</td>
<td>Post-partum visit within 3 weeks</td>
</tr>
<tr>
<td></td>
<td>% of valid episodes for patients without a prior C-section and with a live term singleton newborn in vertex presentation where that patient delivers vaginally.</td>
<td>% of valid episodes where the patient receives an obstetric follow-up visit (with the PAP or another provider) within 21 days of discharge.</td>
</tr>
<tr>
<td></td>
<td>Below minimum</td>
<td>Minimum</td>
</tr>
<tr>
<td></td>
<td>81%</td>
<td>83%</td>
</tr>
<tr>
<td></td>
<td>55%</td>
<td>73%</td>
</tr>
</tbody>
</table>
Health disparities with payment-linked quality metrics

Information for payment incentives

Episode quality for payment-linked metrics, demographics by patient race/ethnicity

**Prenatal depression screening**
- 90% of groups with fewer than 10 episodes: 6%
- 10-20 episodes: 4%
- ≥21 episodes: 2%

**Gestational diabetes screening**
- 90% of groups with fewer than 10 episodes: 2%
- 10-20 episodes: 25%
- ≥21 episodes: 34%
Pilot Launch Report: Quality performance (Page 5)
Comparison of spend relative to self

Snapshot of your performance at this point “YTD” is:
- Risk-adjusted
- Average (across all of your attributed episodes)
- Weighted (accounts for different episodes in each quarter)
Pilot Launch Report: SUD Incentive (Page 6)

10% of your patients have SUD needs

- SUD episodes
- Episodes without SUD

10% SUD episodes
5 episodes

90% episodes without SUD

Total of 50 included episodes

SUD episode
Represents an episode where the patient has a Substance Use Disorder (SUD) diagnosis.

How does my service of patients with SUD needs compare to my peers?

You are below the top quintile of providers in service of patients with SUD needs which does not meet the criteria for the SUD participation incentive.
Pilot Launch Report: Section 2

Must Read:
Section 1 tells providers their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.

Informational:
Section 2 gives providers additional insight into their quality-of-care and cost-of-care (spend) performance but reports information that does not directly influence financial incentives.
Performance on 8 additional metrics that provide context for payment-linked metrics

Reporting metrics may transition to payment-linked metrics in future Performance Periods
Pilot Launch Report: Spend performance (Pg 9)
Informational spend data: Breakdown by claim type

AVERAGE EPISODE SPEND, BROKEN DOWN BY CLAIM TYPE

- Inpatient
- Outpatient
- Professional
- Pharmacy

- Your benchmark performance
  - 56% Inpatient
  - 15% Outpatient
  - 27% Professional

- YTD (weighted*) performance
  - 65% Inpatient
  - 9% Outpatient
  - 25% Professional
Pilot Launch Report: Spend performance (Pg 10)
Informational spend data: Spend comparison to Peers

**Average Episode Spend (Risk-Adjusted) for Providers Participating in the Pilot**
- Above peer median spend
- Below peer median spend
- Your Performance

- Providers who are above the peer median are not meeting the episode spend criteria for the High Performer Bonus
- Providers who are below the peer median are meeting the episode spend criteria for the High Performer Bonus

Participating providers (in order of decreasing average episode spend)
Pilot Launch Report: Fee-for-service (Pgs 11, 12)

Informational quality metrics for fee-for-service births

Volume of Fee-for-service care: The following quality metrics are based on 2 fee-for-service events (a subset of the 5 birth excluded event(s) from your total of 55).

Fee-for-service birth events: labor and delivery-associated metrics

Delivery mode

- Performance reported for a limited set of delivery-related metrics
Must Read:
Section 1 tells providers their quality-of-care and cost-of-care (spend) performance, episode volume, and progress towards earning financial incentives.

Informational:
Section 2 gives providers additional insight into their quality-of-care and cost-of-care (spend) performance but reports information that does not directly influence financial incentives.

Reference:
Section 3 provides quality metrics definitions and financial incentives calculations, reflecting details described in *Performance Period 1 Guide* on website.
In addition to definitions/descriptions, the Appendix contains a detailed walkthrough calculation of each Financial Incentive.

### How are my incentive payments calculated?

#### HIGH PERFORMER BONUS

<table>
<thead>
<tr>
<th>Component</th>
<th>You</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>13. Target bonus per episode</td>
<td>$1,500</td>
<td>Target bonus per episode for qualifying providers.</td>
</tr>
<tr>
<td>14. Capped bonus per episode</td>
<td>$1,500</td>
<td>Bonus is subject to caps on the total amount that may be paid out because of the fixed pool fund for this bonus.</td>
</tr>
<tr>
<td>15. Total High performer bonus</td>
<td>N.A.</td>
<td>Total High performer bonus; equals line (2) multiplied by line (14).</td>
</tr>
</tbody>
</table>
Some common questions about Episode Reports

PART 3
Q: What if I don’t see a Pilot Launch Report when I login to PRA|SPECT?

• Even if you do not see a Pilot Launch Report in your account, you may still be eligible to participate.

• In order for you to see a Pilot Launch Report, your practice must have
  – Met the episode minimum volume (n=15) for calendar year 2020
  – A PRA|SPECT login with the same billing NPI as is listed on your NJ FamilyCare claims

• **Access** the *Sample Report* available on the Episode of Care webpage: https://www.state.nj.us/humanservices/dmahs/info/perinataleepisode.html

• **Email** mahs.maternityepisode@dhs.nj.gov
Q: Why do I see multiple reports with my PRA|SPECT login?

Q: Why doesn’t the episode volume in my Pilot Launch Report match our practice’s typical patient volume?

- Pilot Launch Reports were generated by NJ FamilyCare Medicaid ID.
- Pilot Launch Reports were linked on PRA|SPECT by billing NPI—if the NPI listed on your PRA|SPECT login matched the billing NPI for the Report.

- Some PRA|SPECT practice logins are associated with multiple billing NPIs.
- Your report represents all servicing NPIs (eg, multiple PRA|SPECT logins) associated with the same billing NPI so it may combine information from multiple practice locations.
For FQHC practices: Pilot Launch Report information

• For Performance Period 1, FQHCs can participate in partnership with another eligible (non-FQHC) provider. FQHCs will not be able to participate on their own.

• If you are a FQHC interested in participating in the episode pilot, please do not hesitate to email mahs.maternityepisode@dhs.nj.gov for:
  – Technical assistance to support your participation
  – Pilot Launch Reports for FQHCs (available upon request, not available through PRA|SPECT)
Q: I am a NJ FamilyCare obstetrical provider, but I do not have a PRA|SPECT login.

• Email PRA@fhiworks.org to create an account or to identify staff at your office with an existing login
Q: How does the Pilot Launch Report differ from the Interim/Final Performance Reports if I choose to participate?

- If you choose to participate, your quality thresholds and spend benchmarks (relative to self) may change for Performance Period 1 because:
  - Attribution of episodes to prenatal and/or delivering provider changes depending on whether the NJ FamilyCare provider is participating in the pilot.
  - If your parent entity bills under multiple billing entities, the parent entity may combine episodes for those billing entities under one “master” accountable provider within in the pilot.
  - If your billing practice chooses to enter into a partnership with a FQHC, the FQHC’s episodes will be combined with your practice’s episodes.

- Any updates in your official spend benchmarks and quality thresholds for Performance Period 1 will be reflected in the first Interim Report of Performance Period 1, which will provide additional information about the “Pre-Performance” period (episodes ending before April 1, 2022, when Period 1 starts).
What are the next steps if I want to participate in the perinatal episode pilot?

PART 4
Performance Period 1: Key dates

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>January 21, 2022</td>
<td>Non-binding Performance Period 1 Letter of Intent due</td>
</tr>
<tr>
<td>March 1, 2022</td>
<td>Binding Performance Period 1 Participation Agreement due</td>
</tr>
<tr>
<td>April 1, 2022</td>
<td>Performance Period 1 BEGINS</td>
</tr>
<tr>
<td></td>
<td>Participating providers receive Interim Reports on Pre-performance and ongoing performance</td>
</tr>
<tr>
<td>June 30, 2023</td>
<td>Performance Period 1 ENDS</td>
</tr>
<tr>
<td>In 2024</td>
<td>Performance Period 1 Final Performance Report and Episode Payment Distribution</td>
</tr>
</tbody>
</table>

See **Key Dates** document on website for webinar registration links

Webinars on Performance Period 1 (this week!)
- *Introductory webinar:* Recording of this webinar is now available
- *Q&A only:* Fri 1/7 12-1pm (tomorrow!)
Q&A period

• **Episode of Care** webpage: [https://www.state.nj.us/humanservices/dmahs/info/perinataleepisode.html](https://www.state.nj.us/humanservices/dmahs/info/perinataleepisode.html)
  – See *Performance Period 1 Guide for Participating Providers*

• **Episode of Care** email: [mahs.maternityepisode@dhs.nj.gov](mailto:mahs.maternityepisode@dhs.nj.gov)