**Attachment 1**
**Licensed Hospitals**
**Gloucester County**

| Hospital Name | Address | Hospital Ownership | Hospital Type |
|---|---|---|---|
| Inspira Health Center Woodbury | 17 W Red Bank Ave., Woodbury, NJ 08096 | Not for Profit | Acute Care |
| Inspira Medical Center Mullica Hill | 700 Mullica Hill Dr., Mullica Hill, NJ 08062 | Not for Profit | Acute Care |
| Jefferson Washington Township Hospital | 435 Hurffville-Cross Keys Rd., Turnersville, NJ 08012 | Not for Profit | Acute Care |
| Virtua Our Lady of Lourdes | 1600 Haddon Ave., Camden, NJ 08103, Camden County | Not for Profit | Acute Care |
| West Jersey Health System | 100 Bowman Drive, Voorhees, NJ 08043, Camden County | Not for Profit | Acute Care |

**Attachment 2**
**Hospital Consultative Activities prior to Fee and Expenditure Report Submission**
**Gloucester County**

| Activity | Date(s) |
|---|---|
| County's initial meeting with hospitals | 07/18/24 |
| E-mail to hospitals with key dates and county form | 07/18/24 |
| Issued e-mail to each hospital requesting DHS data forms. | 07/18/24 |
| Meeting with Jefferson Washington Township Hospital | 08/15/24 |
| State App D and E send to hospitals | 08/20/24 |
| Issued CY 2023 encounter data to hospitals | 08/20/24 |
| E-mail hospitals regarding additional DHS forms and documentation. | 11/08/24 |
| Meeting with hospitals to review draft model | 11/15/24 |
| E-mail to each hospital requesting comment on program proposal. | 11/15/24 |
| Responded to hospital questions on App O | 11/22/24 |
| E-mail to each inpatient hospital requesting comment on revised program proposal. | 11/26/24 |
| Request for information and Attestation for outpatient locations | 12/06/24 |
| Revised model issued reflecting placeholder for outpatient locations | 12/06/24 |
| Resolved questions, comments, and concerns from hospitals on program proposal. | 12/06/24 |
| Obtained additional needed information and provided supplemental information on the program. | 01/07/25 |
| Provided updated program modeling to hospitals | 01/20/25 |

**Attachment 3**
**Proposed Hospital Assessment Fee**
**Gloucester County**

| | Assessment Basis | Assessment Rate |
|---|---|---|
| Inpatient | Percent of Net Patient Revenue | 5.00% |
| Outpatient | Percent of Net Patient Revenue | 5.00% |

| Medicare ID | Medicaid ID | Hospital Name | Inpatient Assessment Units | Modeled Assessment |
|---|---|---|---|---|
| 31-0032 | | Inspira Health Center Woodbury | 5,620,371 | $ 281,019 |
| 31-0069 | | Inspira Medical Center Mullica Hill | 292,446,411 | $ 14,622,321 |
| 31-0086 | | Jefferson Washington Township Hospital | 188,857,366 | $ 9,442,868 |
| | | | 486,924,148 | $ 24,346,207 |

| Medicare ID | Medicaid ID | Hospital Name | Outpatient Assessment Units | Modeled Assessment |
|---|---|---|---|---|
| 31-0032 | | Inspira Health Center Woodbury | 29,778,539 | $ 1,488,927 |
| 31-0069 | | Inspira Medical Center Mullica Hill | 215,433,336 | $ 10,771,667 |
| 31-0086 | | Jefferson Washington Township Hospital | 169,205,677 | $ 8,460,284 |
| 31-0022 | | West Jersey Health System | 8,461,555 | $ 423,078 |
| 31-0029 | | Virtua Our Lady of Lourdes Hospital | 6,046,091 | $ 302,305 |
| | | | 428,925,198 | $ 21,446,260 |

| | |
|---|---|
| **Total net patient revenue (inpatient and outpatient)** | 915,849,346 |
| **NJAC 10:52B-2.1 Limit (5% of total net patient revenue)** | 45,792,467 |
| **Fee Amount (Over) / Under Limit** | $ 0 |

**Attachment 4**
**Data Elements for Proposed Hospital Assessment Fee**
**Gloucester County**

| Medicare ID | Medicaid ID | Hospital Name | FYE Begin | FYE End | FY Days | Ownership | Inpatient Net Patient Revenue | Outpatient Net Patient Revenue | Inpatient & Outpatient NPR |
|---|---|---|---|---|---|---|---|---|---|
| 31-0032 | | Inspira Health Center Woodbury | 1/1/2023 | 12/31/2023 | 365 | Not for Profit | 5,620,371 | 29,778,539 | **$ 35,398,910** |
| 31-0069 | | Inspira Medical Center Mullica Hill | 1/1/2023 | 12/31/2023 | 365 | Not for Profit | 292,446,411 | 215,433,336 | **$ 507,879,747** |
| 31-0086 | | Jefferson Washington Township Hospital | 7/1/2022 | 6/30/2023 | 365 | Not for Profit | 188,857,366 | 169,205,677 | **$ 358,063,043** |
| 31-0022 | | West Jersey Health System | 1/1/2023 | 12/31/2023 | 365 | Not for Profit | - | 8,461,555 | **$ 8,461,555** |
| 31-0029 | | Virtua Our Lady of Lourdes Hospital | 1/1/2023 | 12/31/2023 | 365 | Not for Profit | - | 6,046,091 | **$ 6,046,091** |
| | | Total | | | | | **486,924,148** | **428,925,198** | **915,849,346** |

**Attachment 5**
**Proposed Hospital Expenditure Model**
**Gloucester County**

| | | |
|---|---|---|
| Estimated Assessment | | $ 45,792,467 |
| State (DHS) Portion | 1% | $ 457,925 |
| Gloucester County Portion | 9% | $ 4,121,322 |
| **Estimated New Medicaid Hospital Funding** | 90% | $ 41,213,220 |
| **Estimated Medicaid Hospital Funding Allocated to Other Counties (See Attachment 9)** | | $ (18,358,632) |
| Estimated Federal Medical Assistance Percentage (FMAP) for Managed Care | | 67.81% |
| **Estimated New Medicaid Hospital Funding with Federal Matching Funds** | | $ 70,990,415 |
| MCO Administrative Fee for Health Plan Assessment | 6.1% | $ 4,330,415 |
| **Estimated New Medicaid Hospital Funding with Federal Matching Funds (less MCO administrative fee)** | | $ 66,660,000 |

** Medicaid payment estimates incorporate a weighted average FMAP of 67.81% based on 2023 encounters reported by DHS. 1% of the assessment fee is estimated for State administrative costs. 6.1% of the total pool of funds available for hospital payments is estimated for administrative costs of the Medicaid health plans, consistent with the SFY2024 State computations.*

| | |
|---|---|
| Estimated New Medicaid Hospital Funding with Federal Matching Funds (less MCO administrative fee) | $ 66,660,000 |
| | |
| Inpatient Funding Pool | $ 53,328,000 |
| Outpatient Funding Pool | $ 13,332,000 |
| | |
| Estimated Uniform Per-Discharge Payment Increase | $ 28,487.18 |
| Estimated Uniform Per-Visit Payment Increase | $ 636.68 |

| | | | Medicaid Managed Care Data | | Medicaid Managed Care Data | | | |
|---|---|---|---|---|---|---|---|---|
| Hospital Name | | Medicare ID | Inpatient Discharges | Total IP Payments | Outpatient Visits | Total OP Payments | Inpatient Directed Payment | Outpatient Directed Payment |
| Inspira Medical Center Mullica Hill | | 31-0069 | 1,872 | $ 17,968,561 | $ 20,940 | 17,246,693 | $ 53,328,000 | $ 13,332,000 |
| **Total** | | | **1,872** | **17,968,561** | | | **$ 53,328,000** | **$ 13,332,000** |

**Attachment 6**
**DHS Inpatient Discharges and Payments from Encounter Data**
**Gloucester County**

| Hospital Name | CY 2023 IP Enc Discharges | CY 2023 IP Enc Payments | CY 2023 OP Enc Visits | CY 2023 OP Enc Payments |
|---|---|---|---|---|
| Inspira Medical Center Mullica Hill | 1,872 | 17,968,561 | 20,940 | 17,246,693 |
| | **1,872** | **17,968,561** | **20,940** | **17,246,693** |

**Attachment 7**
**Net Patient Revenue**
**Gloucester County**

| | | | | | | | WIS G-2 | Row Column | 1 1 | 2 1 | 3 1 | 4 1 | 5 1 | 7 1 | 10 1 | 11 1 | 11.01 1 | 11.02 1 | 12 1 | 15 2 | 16 1 | 17 1 | 18 1 | 19 1 | 27 2 | 28 2 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Medicare ID | Medicaid ID | Hospital Name | FYE Begin | FYE End | FY Days | INPATIENT G-2 Column 1 | | Hospital | Subprovider - IPF | Subprovider - IRF | Subprovider - Other[Note 1] | Swing Bed - SNF | Skilled Nursing Facility | Total General Inpatient Care Services | ICU | Premature ICU | NICU | CCU | Other Special Care | Total Intensive Care Type Inpatient hospital Services (sum of 11-15) | Total Inpatient Routine Care Services (sum of 10 & 16) | Ancillary Services | Outpatient Services | Other (specify) | Total Patient Revenues | Sum of Yellow Shaded Columns - Inpatient Gross |
| | 31-0032 | | Inspira Health Center Woodbury | 1/1/2023 | 12/31/2023 | 365 | | | | **22,035,510** | - | - | - | - | **22,035,510** | | - | - | - | - | | | **3,329,904** | - | - | **25,397,046** | 25,365,414 |
| | 31-0069 | | Inspira Medical Center Mullica Hill | 1/1/2023 | 12/31/2023 | 365 | | | **457,604,246** | - | - | - | - | - | **457,604,246** | 100,035,742 | - | - | - | - | | | **411,789,804** | - | **20,725,722** | **966,522,873** | 966,554,505 |
| | 31-0086 | | Jefferson Washington Township Hospital | 7/1/2022 | 6/30/2023 | 365 | | | **606,114,243** | - | - | - | - | - | **606,114,243** | 204,753,714 | - | - | - | - | | | 171,210,002 | - | - | **1,185,270,404** | 885,270,403 |
| | 31-0022 | | West Jersey Health System | 1/1/2023 | 12/31/2023 | 365 | | | | | | | | | | | | | | | | | | | | | |
| | 31-0029 | | Virtua Our Lady of Lourdes Hospital | 1/1/2023 | 12/31/2023 | 365 | | | | | | | | | | | | | | | | | | | | | |
| | | | Total | | | | | | | | | | | | | | | | | | | | | | | 1,877,190,322 |

| | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | 18 2 | 19 2 | 27 2 | 27.01 2 | 28 2 | | | 3 1 | Annualized | Annualized | Annualized | Annualized | | | | | | | |
| | | | | | | | | | Ancillary Services | Outpatient Services | Other (specify)[Note 2] | Other (specify) | Total Patient Revenues | Sum of Green Shaded Columns - Outpatient Gross | Sum of Orange Shaded Columns - IP and OP Gross | Net Patient Revenue (NPR), WIS G-3 | Inpatient Gross | Outpatient Gross | Total IP and OP Gross | Net Patient Revenue (NPR) | Inpatient NPR for Tax Model (Inflated) | Outpatient NPR for Tax Model (Inflated) | SNF Ancillary Carveout | SNF % of Routine | SNF Ancillary Revenue | | Inflation for Cost Report NPR | Estimated Inflated SFY 2026 Medicaid Inpatient Directed Payments | Estimated Inflated SFY 2026 Medicaid Outpatient Directed Payments | Inpatient & Outpatient NPR, Participating Hospitals |
| | 31-0032 | | Inspira Health Center Woodbury | 1/1/2023 | 12/31/2023 | 365 | | | **42,615,223** | **87,647,984** | **4,130,942** | - | **134,392,517** | 134,394,149 | 159,759,562 | 32,938,012 | 25,365,414 | 134,394,149 | 159,759,562 | 32,938,012 | **5,620,371** | **29,778,539** | | 0.00% | - | | 1.0747 | $ - | $ - | $ 35,398,909 |
| | 31-0069 | | Inspira Medical Center Mullica Hill | 1/1/2023 | 12/31/2023 | 365 | | | **507,918,169** | **291,151,370** | **12,410,637** | - | **951,511,907** | 801,480,175 | 1,768,034,680 | 408,400,426 | 966,554,505 | 801,480,175 | 1,768,034,680 | 408,400,426 | **239,946,411** | **198,966,036** | | 0.00% | - | | 1.0747 | $32,500,001 | $ 16,466,500 | $ 907,870,748 |
| | 31-0086 | | Jefferson Washington Township Hospital | 7/1/2022 | 6/30/2023 | 365 | | | **596,747,251** | **197,405,706** | - | - | **793,152,957** | 793,152,957 | 1,978,423,361 | 389,477,315 | 885,270,403 | 793,152,957 | 1,978,423,361 | 389,477,315 | **188,857,366** | **169,205,677** | | 0.00% | - | | 1.0837 | $ - | $ - | $ 358,063,043 |
| | 31-0022 | | West Jersey Health System | 1/1/2023 | 12/31/2023 | 365 | | | | | | | | | | | | | | 7,873,316 | - | **8,461,555** | | 0.00% | - | | 1.0747 | $ - | $ - | $ 8,461,555 |
| | 31-0029 | | Virtua Our Lady of Lourdes Hospital | 1/1/2023 | 12/31/2023 | 365 | | | | | | | | | | | | | | 5,625,773 | - | **6,046,091** | | 0.00% | - | | 1.0747 | $ - | $ - | $ 6,046,091 |
| | | | Total | | | | | | | | | | | | | | | | | 844,314,842 | **434,424,148** | **412,458,698** | | | - | | | **52,500,001** | **16,466,500** | **915,849,346** |

Note 1: Amounts in blue font are populated from the Gloucester County-Use Data Collection Form which excludes out-of-county data.
Note 2: The net patient revenue derived from the Medicare hospital cost report data is inflated to the mid-point of the fee program year.
Note 3: Net patient revenue for services performed within Gloucester County were reported directly to the county by West Jersey Health System and Virtua Our Lady of Lourdes Hospital.

## Attachment 8
## Inflation
### Gloucester County

**Table 1 - Inflation for Net Patient Revenue from Cost Report Data**

| Cost Report FYE | Midpoint of Cost Report FYE | Inflation Factor - Midpoint of Cost Report Period | Inflation Factor - Midpoint of Implementation State Fiscal Year (1/1/2026) | Inflation |
|---|---|---|---|---|
| 06/30/23 | Q1 2023 | 2.7610 | 2.9920 | 1.0837 |
| 12/31/23 | Q3 2023 | 2.7840 | 2.9920 | 1.0747 |

Inflation: IHS Markit Hospital Market Basket, IHS Markit Healthcare Cost Review Q2 2024, Table 6.3

**Attachment 9**
**Allocation of County Fees to County Option Programs**
**Gloucester County**

| | | Total | Inspira Health Center Woodbury | Jefferson Washington Township Hospital | Virtua Our Lady of Lourdes Hospital | West Jersey Health System (Virtua) |
|---|---|---|---|---|---|---|
| County Location of Hospital Main Campus | | All | Cumberland | Camden | Burlington | Burlington |
| Estimated Assessment | | $ 20,398,480 | $ 1,769,945 | $ 17,903,152 | $ 302,305 | $ 423,078 |
| State (DHS) Portion | 1% | $ 203,985 | $ 17,699 | $ 179,032 | $ 3,023 | $ 4,231 |
| Gloucester County Portion | 9% | $ 1,835,863 | $ 159,295 | $ 1,611,284 | $ 27,207 | $ 38,077 |
| **Estimated Hospital Funding Allocable to Other Counties** | 90% | **$ 18,358,632** | **$ 1,592,951** | **$ 16,112,837** | **$ 272,074** | **$ 380,770** |