DIVISION OF AGING SERVICES (DOAS)

DIVISION OF MEDICAL ASSISTANCE AND HEALTH SERVICES (DMAHS)

NOVEMBER 2022
Agenda

• Nursing Facility Quality Incentive Payment Program (NF QIPP)
• NF QIPP Mandatory Requirements
• CoreQ Survey Process
• DHS NF Reporting Portal
• CoreQ Eligibility, Demographic Submissions, and Timeline
• Questions and Answers
The Department of Human Services in collaboration with the Department of Health continues to evaluate opportunities for quality improvement strategies and value based payment investments for long-term care facilities.

The NF QIPP process for state Fiscal Year 2024 (FY24) will begin with establishing both NF QIPP and CoreQ survey eligibility. These requirements are unchanged from FY23; all components including metrics, incentives, and exclusions of the NF are subject to change.
Nursing Facility Quality Incentive Payment Program

Fiscal Year 2024
NF QIPP Eligibility

- Class I, II and III facilities who accept Medicaid payment are potentially eligible for NF QIPP consideration.
- Facilities must complete an online form by established due date to establish NF QIPP mandatory requirements.
- Continued streamlined data collection via additional automation based on the experience and input from last year’s survey period.
- Enhancements include:
  - NF QIPP Mandatory Requirements via online form
    - Same portal used for FY23 rate attestation submissions
    - Requires data entry directly into online form
    - Eliminate spreadsheet upload to reduce errors and improve response times
    - Submission confirmation via web portal and email notification
Mandatory Requirement #1 for NF QIPP Consideration: Validated HUT Software Use

1. Use of a Validated Hospital Utilization Tracking (HUT) Software System
   - In order to qualify for NF QIPP consideration, a facility must certify to its use of a software system specifically designed for hospital utilization tracking.
   - Known software includes but may not be limited to:
     - INTERACT™
     - Advancing Excellence
     - LTC Trend Tracker™
The CoreQ Long-Stay Minimum Survey Sample Size Calculation Grid is utilized by the facility to:

- Identify all long-term stay residents and their families at the time of online submission
- Determine CoreQ survey eligibility or exclusion for each long-stay resident and their family member
- Determine the total number of eligible residents and families eligible to participate in the CoreQ survey process
- Specify CoreQ vendor intent
Mandatory Requirement #2 for NF QIPP Consideration: CoreQ Minimum Survey Sample Size Calculation

- Each NJ Medicaid certified facility (Class I, II, and III) is required to complete the online CoreQ Calculation Grid **regardless of CoreQ vendor intent, facility size, or ability to meet minimum sample size**
- The submitter must be a representative of the NF (Contracted CoreQ vendors not permitted to submit on behalf of NF)
- Submitter will receive an email confirmation
- The calculation grid is reviewed and verified for accuracy within 3 business days of receipt
  - DoAS may request corrections and resubmission which must be completed and submitted by the required due date
- A NF QIPP Eligibility Determination Letter will be emailed to the submitter within 10 business days of receipt
- The NF QIPP Eligibility Determination Letter will identify required next steps related to the CoreQ survey process.
Facilities that meet the CoreQ minimum sample size as determined by DoAS:

- Provider must submit demographic information for the eligible residents and families to the CoreQ vendor
- The CoreQ vendor shall initiate the Long-Stay Surveys during the specified timeframes
- The DHS contracted vendor is available to facilities at no cost
  - The provider must complete and submit the CoreQ demographic to the DHS CoreQ vendor by specified date.
CoreQ Long Stay Surveys
CoreQ is a short, reliable, and validated questionnaire to calculate a set of quality measures for long-stay residents of facilities.

- A long-stay resident is defined as a resident whose cumulative days in the facility is equal to or greater than 100 days.
- There are two groups included in each survey sample
  - Long-stay residents
  - Families of long-stay residents
The CoreQ surveys are initiated annually.

Facilities must complete a CoreQ Long-Stay Survey Size Calculation Grid and receive a notification from DHS of their CoreQ survey eligibility.

Facilities and vendors must comply with the timeframes for submission of resident demographics and data outcomes.

DHS has contracted with Dr. Nicholas Castle to collect data and calculate results annually for NF QIPP purposes.

All information is confidential and will only be used for the survey. Individual surveys completed by the resident or family member will not be shared with the facility.
For the resident, the three questions are as follows:

1. In recommending this facility to your friends and family, how would you rate it overall?
2. Overall, how would you rate the staff?
3. How would you rate the care you receive?

For the family, the three questions are as follows:

1. In recommending this facility to your friends and family, how would you rate it overall?
2. Overall, how would you rate the staff?
3. How would you rate the care your family member receives?

The response scale is as follows with one being the lowest and five being the highest:

- One (1) – Poor
- Two (2) – Average
- Three (3) – Good
- Four (4) – Very Good
- Five (5) – Excellent
Excluded from the survey are the following long-stay residents or family members of long-stay residents.

### Long-Stay Resident Exclusions

- Residents who have lived in the facility for less than 100 days
  - This is recorded in the MDS Section A1600 and/or A1900.

- Residents with BIMS scores of equal to or less than 7 or equal to 99 are excluded.
  - Residents who have poor cognition as identified through MDS assessment Section C0200-C0500.

- Residents receiving hospice:
  - This is recorded in the MDS as Hospice (MDS O0100K2 = 2).

- Residents with court appointed legal guardians for all decisions.
  - Identify from the facility health information system.

### Family Members of Long-Stay Residents Exclusions

- Families of residents who have lived in the facility for less than 100 days
  - This is recorded in the MDS Section A1600 and/or A1900.

- Families of residents receiving hospice:
  - This is recorded in the MDS as Hospice (O0100K2 = 2).

- Families of residents who have court appointed legal guardians for all decisions
  - Identify from the facility health information system.

*Family member refers to a designated authorized representative and may consist of a family member, friend, or other relation.
A CoreQ score is calculated based on the results of the questionnaires that meet the valid sample criteria. A valid sample is:

1) A minimum of 30 residents and 30 families eligible to be surveyed each cycle;

2) A minimum of 20 returned and useable surveys within each survey group (e.g., the numerator must be > 20 residents and >20 families = 40 returned and useable surveys)

3) Responses recorded and submitted to DHS by the specified survey close date
The calculation grid is collecting and calculating:

- Submitter information
- Hospital Utilization Tracking Software Use
- CoreQ Vendor Intent
- Long-Stay Resident and Family Census
- CoreQ Eligibility and Exclusions
- Total CoreQ Survey Sample Size
The CoreQ Long-Stay Survey Sample Size Calculation Grid is completed online by the provider at [http://njdoas-ua.force.com/NF](http://njdoas-ua.force.com/NF)

- Calculation grid documents will not be accepted for upload
- The grid will auto-calculate resident and family eligibility based on entries
- The due date for the calculation grid completion is 12/2/22 at 5pm EST.
Nursing Facility Reporting Portal

HTTP://NJDOAS-UA.FORCE.COM/NF
Main Login Screen

Nursing Facility Reporting Portal

* Medicaid NF Provider #

1234

Verify
Help Page
Instructions for Nursing Facility Reporting Portal - QIPP Portal

- Before beginning the Submission process, you will need:
  (a) Nursing Facility Name
  (b) Medicaid Provider #

- To login, enter your Medicaid Provider # exactly as it appears on the Rate Letter. If the provider number is correct, you will be able to see the Nursing Facility name associated with the provider number and will be able to proceed.

**NOTE:** This info may not reflect recent ownership, provider name, or provider number changes. The provider can proceed with data entry in the event of a “mismatch.” DoAS matches provider data in a “back-end process.” The provider is not required to report recent changes and await a system update.
Use of the Portal to Complete the Calculation Grid
Select “Select QIPP Portal – Automated Version”
The DoAS inputs each provider profile based on the information registered in the NJ Medicaid Management Information System (MMIS) at the time of NF QIPP Kick-off.

- This info may not reflect recent ownership, provider name, or provider number changes.
- The provider can proceed with data entry in the event of a “mismatch.”
- DoAS matches provider data in a “back-end process.” The provider is not required to report recent changes and await a system update.

Confirm Provider Details
Enter Facility Data and HUT Intent, then click SUBMIT

NOTE: If “No” is selected for hospital utilization tracking (HUT) tool, you will see a message in red and you will not be able to go further.

Answering “No” does **not** meet the mandatory requirements for the program and will result in ineligibility.
Enter Facility Data and HUT Intent, then click SAVE

NOTE: The “Email Address” will be the point of contact for all communications regarding NF QIPP process including Eligibility Determinations.

This individual is responsible for sharing the information received with facility Administration.
Add resident records

CoreQ Long-Stay Sample Size Calculation Grid

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Resident Identifier</th>
<th>LTC Resident with Stay ≥ 100 Days</th>
<th>Resident BIMS Score</th>
<th>Resident on Hospice</th>
<th>Resident has Legal Guardian</th>
<th>Resident Appropriate for CoreQ Survey</th>
<th>Family Member Identifier (Initialed Only)</th>
<th>Family Members Living in Another Country</th>
<th>Address for the Family</th>
<th>Family Appropriate for CoreQ Survey</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

By uploading form, I certify that: 1) I am an authorized representative for the above named Nursing Facility, 2) the information provided accurately reflects facility records for the full census of the facility at the time of submission, and 3) the file submission will determine the facility eligibility, including supplemental payments, for the Nursing Facility Quality Incentive Payment Program (NF QIPP) and CoreQ resident and family experience survey. I understand that the date, time and device IP address used for submission will be recorded.
Click the “+” sign at the end of the first line to add more records

<table>
<thead>
<tr>
<th>S.No</th>
<th>Resident Identifier</th>
<th>* LTC Resident with Stay ≤ 100 Days</th>
<th>* Resident BMI Score (0-19.99)</th>
<th>* Resident on Hospice</th>
<th>* Resident has Legal Guardian</th>
<th>* Resident Appropriate for CoreQ Survey</th>
<th>* Family Member Identifier (Initials Only)</th>
<th>* Family Members Living in Another Country</th>
<th>* Address for the Family</th>
<th>* Family Appropriate for CoreQ Survey</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
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</tr>
</tbody>
</table>
Responses will result in auto-complete as per CoreQ Exception Rules. Select SAVE to save entries.
Review totals, details, and verify all info is recorded and accurate. Certify data by checking off the Attestation and select SUBMIT.
Confirm for **Final Submission.** Once OK is clicked, submission is final and ready for State review.
Final Submission Data will Display. Select LOGOUT
Mandatory Requirements for NF QIPP Consideration: CoreQ Eligible and CoreQ Demographic Submission

- Within 3 business days of submission, DoAS will review data for accuracy and request corrections if applicable.
- Within 10 business days of submission, DoAS will provide a letter to registered email address outlining NF QIPP and CoreQ eligibility:
  1. Facility meets NF QIPP requirements and CoreQ survey process is to be initiated.
  2. Facility meets NF QIPP requirements. CoreQ survey process is not required due to lack of minimum sample size.
  3. Facility does not meet the NF QIPP requirements.
Following notification of NF QIPP and CoreQ eligibility, the facility is responsible for initiating the CoreQ survey process

1. DoAS will provide eligible facilities the DHS CoreQ Long-Stay Demographics for Residents and Families standardized template for completion

2. Facilities are responsible for documenting the resident and family demographics and submitting the DHS template to the applicable CoreQ vendor

3. **Demographic submissions to the DHS Vendor, Dr. Nick Castle, are required no later than December 16, 2022 at 5pm EST.**
   1. Email address: castlen@coreq.biz
   2. Submitter will receive an email confirmation of receipt from Dr. Castle
   3. Corrections may be requested by Dr. Castle and must be submitted by the submission deadline

**NOTE:** Submissions after 12/16/22 at 5pm EST will not be processed by Dr. Castle
Facilities Currently Collecting CoreQ Information Through a Contracted Vendor:

The facility is responsible to submit resident and family member contact information to their vendor. The CoreQ contracted vendor is responsible to initiate the CoreQ surveys and submit survey response data to Dr. Castle to be calculated. It is the facility’s responsibility to ensure the vendor is complying with the requirements.
NF Contracted CoreQ Vendors:

- Collect CoreQ information from long-stay residents and families of long-stay residents annually;
- Provide the number of long-stay residents and families of long-stay residents given CoreQ surveys annually during the established CoreQ cycle; and
- Provide Dr. Castle with CoreQ data results annually by established due date.
Facilities will only receive the demographics template from DHS if eligible for CoreQ.

The template is required for providers using Dr. Castle to conduct the CoreQ survey process. The names of the residents who have been determined eligible for CoreQ on the online calculation grid are to be submitted on the provided template to Dr. Castle by the due date.
Facilities will only receive the demographics template from DHS if eligible for CoreQ.

The template is required for providers using Dr. Castle to conduct the CoreQ survey process. The name and address of the families who have been determined eligible for CoreQ on the online calculation grid are to be submitted on the provided template to Dr. Castle by the due date.
Each NJ Medicaid certified facility (Class I, II and III) is required to complete the CoreQ Calculation Grid via online portal regardless of facility size, CoreQ vendor intent, or ability to meet minimum sample size.

Submission through DHS NF Reporting Portal at http://njdoas-ua.force.com/NF
CoreQ Long-Stay Survey Sample Size Calculation Grid

Reminders

- The online NF portal is to be used for submission of all calculation grid data.
- The data is reviewed and verified for accuracy within 3 business days of receipt.
- DoAS may request corrections and resubmission which must be completed prior to due date. Request will be made to submitter.
- DoAS staff will notify the submitter via emailed letter of their CoreQ survey eligibility and required next steps. This notification will be within 10 business days of receipt of an error free calculation grid.
- Facilities eligible for CoreQ surveys will receive the CoreQ Demographics Template and additional instructions for the state’s DHS vendor, if applicable.
- DoAS will record all submitted information for QIPP purposes.
• **Facilities Using the DHS CoreQ Vendor:** The facility is responsible to submit resident and family member contact information to Dr. Castle on the designated form (after receiving the notification of eligibility from DHS, if applicable) within the specified timeframe. Surveys will be sent to residents and families from Dr. Castle via the U.S. Postal Service. The resident and family member will return the survey directly to Dr. Castle.

• **Facilities Currently Collecting CoreQ Information Through a Contracted Vendor:** The facility is responsible to submit resident and family member contact information to their vendor. These vendors are responsible to initiate the CoreQ surveys and submit survey response data to Dr. Castle to be calculated by the established due date. It is the facility responsibility to ensure the vendor is complying with the requirements.

*NOTE: No CoreQ Long-Stay Demographics Templates will be accepted by Dr. Castle after 12/16/22.*
## CoreQ Administration Requirements

<table>
<thead>
<tr>
<th>Facilities With NF Contracted CoreQ Vendors</th>
<th>Facilities using the DHS CoreQ Vendor (Dr. Castle)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Calculate and submit to DHS the CoreQ Long-Stay Survey Sample Size Calculation Grid</td>
<td>1. Calculate and submit to DHS the CoreQ Long-Stay Survey Sample Size Calculation Grid</td>
</tr>
<tr>
<td>2. Submit long-stay resident and family data to contracted CoreQ vendor</td>
<td>2. Submit long-stay resident and family data to DHS vendor - Dr. Castle</td>
</tr>
<tr>
<td>3. Contracted vendor to initiate and collect survey data within the data collection period</td>
<td>3. DHS vendor to initiate and collect survey data within the data collection period on behalf of NFs without a CoreQ vendor</td>
</tr>
<tr>
<td>4. Contracted vendor to provide Dr. Castle with CoreQ data by established due date</td>
<td>4. DHS vendor will collect CoreQ data from CoreQ vendors contracted with NFs</td>
</tr>
<tr>
<td></td>
<td>5. DHS vendor will calculate CoreQ composite scores by established due date and report to DHS.</td>
</tr>
</tbody>
</table>
Facilities whose vendor may have only conducted surveys on one population should work with their contracted vendor to complete the second set of surveys within the timeframe specified.

- In these instances, 2 calculation grids must be submitted.
  - This is due to lack of direct alignment between reported residents and families.
<table>
<thead>
<tr>
<th>Survey Collection</th>
<th>Due Date</th>
<th>Transmission by NF</th>
<th>Timeframe</th>
</tr>
</thead>
<tbody>
<tr>
<td>CoreQ Long-Stay Demographics for Facilities</td>
<td><strong>Determined by NF Contracted CoreQ Vendor</strong></td>
<td>To NF Contracted CoreQ Vendor</td>
<td></td>
</tr>
<tr>
<td>CoreQ Surveys Initiated and Responses Received</td>
<td><strong>March 10, 2023</strong></td>
<td></td>
<td>July 1, 2022 – March 10, 2023</td>
</tr>
<tr>
<td>CoreQ Data Submitted to DHS CoreQ Vendor</td>
<td><strong>March 24, 2023</strong></td>
<td>To DHS Contracted CoreQ Vendor via <a href="mailto:castle@coreq.biz">castle@coreq.biz</a></td>
<td>January 1, 2023 – March 24, 2023</td>
</tr>
<tr>
<td>Dr. Castle Reporting to DHS</td>
<td><strong>April 6, 2023</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

All due dates have a 5pm EST cutoff time. No data will be accepted after the established due date.
## FY24 CoreQ Timeline for Collection, Transmission, and Reporting for Facilities using DHS CoreQ Vendor

<table>
<thead>
<tr>
<th>Survey Collection</th>
<th>Due Date</th>
<th>Transmission by Facility</th>
<th>Timeframe</th>
</tr>
</thead>
<tbody>
<tr>
<td>CoreQ Long-Stay Demographics for Facilities</td>
<td>December 16, 2022</td>
<td>To DHS CoreQ Vendor via <a href="mailto:castle@coreq.biz">castle@coreq.biz</a></td>
<td>November 3, 2022 – December 16, 2022</td>
</tr>
<tr>
<td>CoreQ Surveys Initiated and Responses Received</td>
<td>March 10, 2023</td>
<td>Via US Postal Service</td>
<td>November 3, 2022 – March 10, 2023</td>
</tr>
<tr>
<td>CoreQ Survey Calculations</td>
<td>March 24, 2023</td>
<td></td>
<td>March 24, 2023 – April 6, 2023</td>
</tr>
<tr>
<td>Dr. Castle Reporting to DHS</td>
<td>April 6, 2023</td>
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</tbody>
</table>

All due dates have a 5pm EST cutoff time. No data will be accepted after the established due date.
The Fiscal Year 2024 CoreQ survey period for contracted vendors runs from July 1, 2022 – March 10, 2023.

- CoreQ vendors can only use surveys collected during July 1, 2022 through March 10, 2023
- CoreQ vendors may submit survey result data to Dr. Castle during January 1, 2023 through March 24, 2023
- Please ensure that all data is collected prior to submission. Additional survey results will not be permitted after the data is accepted and validated as useable.
The CoreQ contracted vendor is responsible for translating each person’s response to each of the three CoreQ questions into a numeric response.

- One (1) – Poor
- Two (2) – Average
- Three (3) – Good
- Four (4) – Very Good
- Five (5) – Excellent
- NR – No Response
CoreQ Vendor Survey Results Submission

- Electronic submission via email to Dr. Castle (castlen@coreq.biz)
  - Password protected email formats can be used
  - Email response of receipt within 3 business days of receipt
  - Email response of acceptable data within 5 business days of receipt
- **By deadline of March 24, 2023:**
  - All submissions including error or data format corrections are due no later than 3/24/23
  - No data, including requested corrections will be accepted after 3/24/23, 5pm.
Format for the Data

- Excel readable file
- Flat file preferred
- Responses coded to follow CoreQ scoring
Data Elements Required

- Elements in the file should include:
  - 2 clearly labeled and separate tabs
    - 1 tab for Resident Surveys
    - 1 tab for Family Surveys
  - Facility Name
  - Facility CMS ID Number
  - Provide the total number of residents and number of families submitted for the survey process
  - Provide a line for each resident and each family included in the survey sample, regardless of survey responses
  - Code scores or NR (no response/return) for each of the three CoreQ questions
# Data Submission Format: Resident Tab

<table>
<thead>
<tr>
<th>Facility Name:</th>
<th>Facility CMS ID:</th>
</tr>
</thead>
</table>

**Number of Residents Attempted for Survey:**

<table>
<thead>
<tr>
<th>Resident 1</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resident 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Resident 3</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Resident 4</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Facility Name:

**Facility CMS ID:**

**Number of Families Attempted for Survey:**

<table>
<thead>
<tr>
<th></th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Family Member 1</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Family Member 2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Family Member 3</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Facility Name: April View Nursing Center

### Facility CMS ID: 315999

**Number of residents attempted for survey:** 35

<table>
<thead>
<tr>
<th></th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resident 1</td>
<td>5</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td>Resident 2</td>
<td>4</td>
<td>5</td>
<td>4</td>
</tr>
<tr>
<td>Resident 3</td>
<td>3</td>
<td>3</td>
<td>3</td>
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<tr>
<td>Resident 4</td>
<td>NR</td>
<td>NR</td>
<td>NR</td>
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<tr>
<td>Resident 5</td>
<td>NR</td>
<td>NR</td>
<td>NR</td>
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<tr>
<td>Resident 6</td>
<td>5</td>
<td>4</td>
<td>5</td>
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<tr>
<td>Resident 35</td>
<td>4</td>
<td>4</td>
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</tbody>
</table>
• **What if a vendor collects information for only one population - residents or families?**
  The NF should select a vendor to survey the second population.

• **What if not enough responses are received?**
  All data results must be submitted to Dr. Castle for analysis and calculation. Inability to meet the minimum valid sample size will result in No Score for the CoreQ Composite Score for the survey period.

• **Will the CoreQ Composite Score be posted by DHS?**
  Yes, DHS will post NF QIPP data including CoreQ Scores on the DHS website.

• **Is there any ability for facilities to print a PDF of the records submitted in the portal instead of taking screenshots?**
  We do not have the PDF generation functionality with this portal currently. However, we will consider this in the future.
• Worksheet is available on the DoAS webpage for facilities use to record data for portal entry
• Worksheet will not be accepted or able to be uploaded to the portal
• Validations may not be the same as they are in the portal
For questions regarding this presentation and NF QIPP, please contact:

- Division of Aging Services
- NFInquiry@dhs.nj.gov
CoreQ Vendor Contact Information

For questions regarding CoreQ, please contact:

- Dr. Nicholas Castle
- DHS CoreQ Vendor
- E-mail: castlen@coreq.biz