



**BUSINESS ENGAGEMENT  
& SECTOR STRATEGIES**

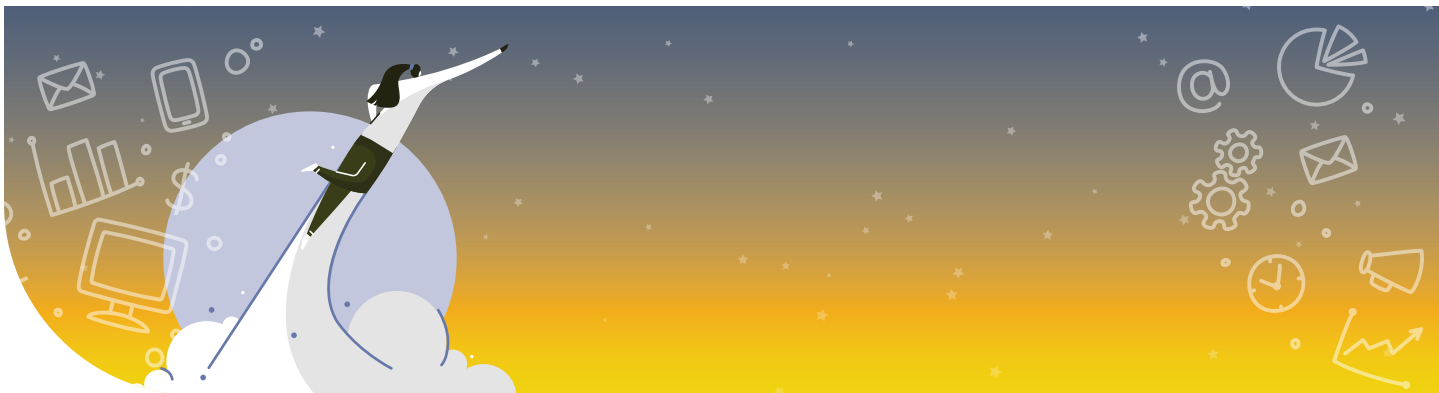
# REACH NEW HEIGHTS

**Get personalized solutions  
for your business.**



## **MEET OUR BUSINESS SERVICES TEAM**

Employers are encouraged to work with our Business Services Team members to discuss their immediate and future workforce needs. Our team provides concierge services, helping employers by directing them to available resources to meet your specific workforce needs. This includes talent acquisition services, state hiring and training incentives. Let us help you advance your workforce today.



## HIRING INCENTIVES

### Workforce 55+ On-the-Job Experience (OJE)

Private, non-profit employers who offer eligible jobseekers (age 55 or older, income eligible, and unemployed) the opportunity to gain work experience may do so at no cost. OJE participants' salary is covered for four weeks by a federal grant, providing employers with an opportunity to observe and train the employee before making a permanent hire.

### On-the-Job Training (OJT)

Employers who hire for full-time positions are reimbursed 50% of the new employee's wages for a period up to 26 weeks in exchange for agreeing to provide training in a specialized skills set. Employers who hire individuals with a disability may also be eligible for OJT contracts for part-time work.

## SPECIALTY HIRING PROGRAMS

### Federal Bonding

This unique job-placement tool provides employers with insurance for hiring jobseekers who have poor credit histories, are recovering substance abusers, are on public assistance, or are justice-involved. Federal bonds of up to \$25,000 are offered at no cost for up to six months, providing employers the security to hire with confidence.

## TRAINING INCENTIVES

### Upskill: NJ Incumbent Worker Training

Upskills grants are block grants to employers to help defray the cost of training existing employees. Grants are competitively awarded to provide 50% cost reimbursement assistance.

### Opportunity Partnership for Businesses

Employers design the training programs they need to fill a skills gap in their industry. A customized training program with participants vetted by employers is created, and upon completion, employers have new hires with the specific skills they have prioritized.

### Registered Apprenticeship

This industry-driven training model combines paid on-the-job learning with classroom instruction. It differs from traditional educational programs in that the employer/organization can develop training that aligns more cohesively with their individual business needs. When an apprenticeship is registered with the US Department of Labor (USDOL), the registration helps standardize the program, and earns national recognition.



### LEARN MORE

For more information about our current grant opportunities, contact us at 609-984-4437 or find your local Business Team Member here:

**[NJ.GOV/LABOR/BUSINESS](https://NJ.GOV/LABOR/BUSINESS)**