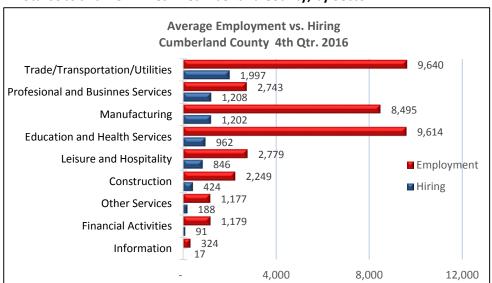


Private Sector Employment, Cumberland County NJ

Hiring Needs by Sector

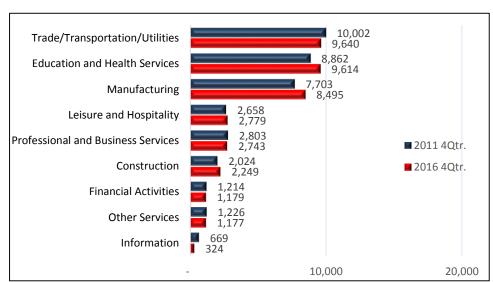
The sectors that experienced the most hiring in the 4th quarter 2016 were trade, transportation and utilities (1,997), professional and business services (1,208) and manufacturing (1,202).

Total Jobs and New Hires in Cumberland County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Employment and hiring during the 4th Quarter 2016.

Total Jobs by Sector, Cumberland County – 4th Qtr. 2011 & 4th Qtr. 2016 Cumberland County's private sector employment totaled 38,200 in the 4th quarter 2016. Construction added the most jobs between the 4th quarters, 2011 and 2016 (+792).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 4th Quarter 2011 and 4th Quarter 2016 employment.

How to Use This Guide

This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

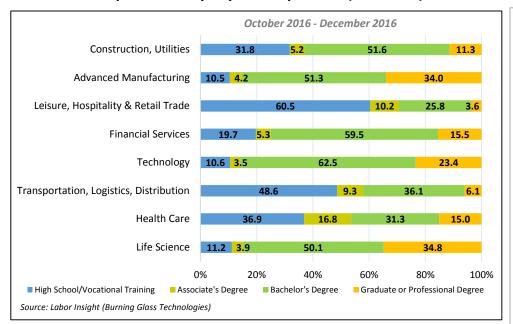
Total number of jobs -

Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from statesupplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Data for Decision Making Series - March 2018

Education Requirements by Key Industry Cluster (Statewide)



What industries are expected to have employment growth?

| Cumberland County Projected Employment Change | | | | | |
|--|--------|-----------|--------|---------|-------|
| | | | | | |
| | 2014 | 2014 2024 | | Percent | |
| Industry Title (two digit NAICS) | Jobs | Jobs | Number | Total | Annua |
| Total All Industries | 57,400 | 59,400 | 2,000 | 3.5 | 0.3 |
| | | | | | |
| Retail Trade | 7,400 | 8,350 | 950 | 12.8 | 1.2 |
| Health Care and Social Assistance | 9,400 | 10,300 | 900 | 9.6 | 0.9 |
| Construction | 2,350 | 2,850 | 500 | 21.3 | 1.9 |
| Transportation and Warehousing | 2,050 | 2,450 | 400 | 19.5 | 1.8 |
| Admin/Support/Waste Mgmt/Remediation Svcs | 1,700 | 1,950 | 250 | 14.7 | 1.4 |
| Accommodation and Food Services | 3,150 | 3,350 | 200 | 6.3 | 0.6 |
| Wholesale Trade | 3,200 | 3,350 | 150 | 4.7 | 0.5 |
| Management of Companies and Enterprises | 900 | 1,050 | 150 | 16.7 | 1.6 |
| Arts, Entertainment, and Recreation | 450 | 550 | 100 | 22.2 | 2.0 |
| Real Estate and Rental and Leasing | 400 | 450 | 50 | 12.5 | 1.2 |
| Professional, Scientific, and Technical Services | 1,100 | 1,150 | 50 | 4.5 | 0.4 |
| Natural Resources and Mining | 150 | 150 | 0 | 0.0 | 0.0 |
| Utilities | 100 | 100 | 0 | 0.0 | 0.0 |
| Finance and Insurance | 1,100 | 1,100 | 0 | 0.0 | 0.0 |
| Other Services (except Government) | 1,900 | 1,900 | 0 | 0.0 | 0.0 |
| Information | 500 | 400 | -100 | -20.0 | -2.2 |
| Educational Services | 6,850 | 6,500 | -350 | -5.1 | -0.5 |
| Manufacturing | 8,350 | 7,800 | -550 | -6.6 | -0.7 |
| Government | 6,400 | 5,650 | -750 | -11.7 | -1.2 |

Note: Total nonfarm employment excludes self-employed and unpaid workers.

Percent Changes are based on unrouded data-Source: New Jersey Department of Labor and Workforce Development.

Cumberland County is projected to add 2,000 jobs from 2014 to 2024, an increase of 3.5 percent. In comparison, employment statewide is expected to increase by 6.5 percent over the 10-year period. Retail trade is expected to be the county's job growth leader with an anticipated increase of 950 jobs or 12.8 percent.

Minimum Educational requirements for all jobs — based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass
Technologies Inc. which
aggregates occupational
and industry data from
online employer job listings.
Data is based on job listings
for which educational
requirements are advertised.

Industry Employment Projections for all nonfarm jobs –

The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and parttime, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2014 - 2024. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.