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DGE Announces November 2019 Total Gaming Revenue Results

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Industry:

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for November was \$306.0 million compared to \$257.4 million in November 2018, reflecting an 18.9% increase. Casino Win for November was \$224.0 million increasing 7.1% from the same month last year. Internet Gaming Win was \$49.1 million in November compared to \$26.9 million in the prior period, reflecting an increase of 82.4%. Sports Wagering Gross Revenue was \$32.9 million for the month, compared to \$21.2 million for the same month last year, reflecting a 54.8% increase.

For the year-to-date, the Industry's Total Gaming Revenue was \$3.181 billion through November 2019 compared to \$2.645 billion in the prior period, reflecting an increase of 20.3%. Casino Win was \$2.478 billion reflecting a 7.7% increase over the prior period. Internet Gaming Win increased 60.7% to \$433.4 million when compared to the prior period. Sports Wagering Gross Revenue was \$270.0 million.

Tax Information:

For the month of November 2019, total gaming taxes were \$27.4 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$4.2 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of November 2019, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$217,326.

FOOTNOTES:

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Specific launch date information is located on the statistical comparison pages and sports wagering statistical information page of this press release.

Additional Information:

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Sports Wagering Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

NJ Department of Law and Public Safety / Office of the Attorney General:

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NOVEMBER 2019 STATISTICS

NOVEMBER			Increase (Decrease)	
	2019	2018	\$	%
Slot Machine Win	\$ 156,825,809	\$ 148,422,427	\$ 8,403,382	5.7
Table Game Win	67,117,913	60,762,452	6,355,461	10.5
Casino Win	223,943,722	209,184,879	14,758,843	7.1
Peer-to-Peer	1,492,494	1,561,639	(69,145)	(4.4)
Other Authorized Games	47,645,412	25,382,434	22,262,978	87.7
Internet Gaming Win	49,137,906	26,944,073	22,193,833	82.4
Sports Wagering Revenue	32,895,546	21,243,865	11,651,681	54.8
Total Gaming Revenue	\$ 305,977,174	\$ 257,372,817	\$ 48,604,357	18.9

NOVEMBER YEAR-TO-DATE				
Slot Machine Win	\$ 1,771,811,984	\$ 1,654,317,114	\$ 117,494,870	7.1
Table Game Win	706,175,192	647,378,905	58,796,287	9.1
Casino Win	2,477,987,176	2,301,696,019	176,291,157	7.7
Peer-to-Peer	19,200,152	19,628,734	(428,582)	(2.2)
Other Authorized Games	414,167,199	250,063,905	164,103,294	65.6
Internet Gaming Win	433,367,351	269,692,639	163,674,712	60.7
Sports Wagering Revenue	269,973,151	73,208,170	196,764,981	N/A
Total Gaming Revenue	\$ 3,181,327,678	\$ 2,644,596,828	\$ 536,730,850	20.3

Additional Tax Information:

	Casino IATs and 1.25% Tax Obligations (a)	Racetrack Economic Development Tax (b)
November 2019	\$ 4,222,958	\$ 217,326
YTD November 2019	\$ 43,209,182	\$ 1,984,882

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

**MONTHLY COMPARISON
FOR THE MONTH ENDED NOVEMBER 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 13,405,431	\$ 14,362,434	(6.7)	\$ -	\$ -	n/a	\$ 708,331	\$ 178,489	296.8	\$ 14,113,762	\$ 14,540,923	(2.9)
Borgata	59,045,940	55,788,971	5.8	8,220,297	4,795,354	71.4	2,077,425	1,072,047	93.8	69,343,662	61,656,372	12.5
Caesars	28,315,742	22,299,623	27.0	-	-	n/a	-	-	n/a	28,315,742	22,299,623	27.0
Caesars Interactive NJ	-	-	n/a	4,600,955	3,926,834	17.2	-	-	n/a	4,600,955	3,926,834	17.2
Golden Nugget	17,058,021	16,360,494	4.3	18,934,909	9,208,190	105.6	255,555	130,874	95.3	36,248,485	25,699,558	41.0
Hard Rock (b)	23,493,481	21,493,262	9.3	2,169,113	1,314,597	65.0	537,089	-	n/a	26,199,683	22,807,859	14.9
Harrah's	25,572,499	25,349,463	0.9	-	-	n/a	22,565	(124,260)	(118.2)	25,595,064	25,225,203	1.5
Ocean Resort (c)	19,508,489	11,697,905	66.8	549,740	731,887	(24.9)	2,547,282	2,824,672	(9.8)	22,605,511	15,254,464	48.2
Resorts	13,895,258	16,438,922	(15.5)	-	-	n/a	51,278	158,332	(67.6)	13,946,536	16,597,254	(16.0)
Resorts Digital	-	-	n/a	10,988,804	3,573,027	207.5	9,129,854	7,172,171	27.3	20,118,658	10,745,198	87.2
Tropicana	23,648,861	25,393,805	(6.9)	3,674,088	3,394,184	8.2	180,098	108,751	n/a	27,503,047	28,896,740	(4.8)
Total: Casino Industry	\$ 223,943,722	\$ 209,184,879	7.1	\$ 49,137,906	\$ 26,944,073	82.4	\$ 15,509,477	\$ 11,521,076	34.6	\$ 288,591,105	\$ 247,650,028	16.5
Racetrack Licensees												
Meadowlands	-	-	n/a	-	-	n/a	14,860,246	7,043,394	111.0	14,860,246	7,043,394	111.0
Monmouth Park	-	-	n/a	-	-	n/a	2,525,823	2,679,395	(5.7)	2,525,823	2,679,395	(5.7)
Grand Total	\$ 223,943,722	\$ 209,184,879	7.1	\$ 49,137,906	\$ 26,944,073	82.4	\$ 32,895,546	\$ 21,243,865	54.8	\$ 305,977,174	\$ 257,372,817	18.9

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**YEAR-TO-DATE COMPARISON
FOR THE YEAR-TO-DATE ENDED NOVEMBER 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 163,135,253	\$ 176,221,613	(7.4)	\$ -	\$ -	n/a	\$ 5,342,522	\$ 1,376,182	n/a	\$ 168,477,775	\$ 177,597,795	(5.1)
Borgata	654,586,280	653,313,201	0.2	68,529,532	49,042,288	39.7	8,225,866	6,179,116	n/a	731,341,678	708,534,605	3.2
Caesars	252,911,640	259,934,900	(2.7)	-	-	n/a	-	-	n/a	252,911,640	259,934,900	(2.7)
Caesars Interactive NJ	-	-	n/a	50,865,194	41,118,560	23.7	-	-	n/a	50,865,194	41,118,560	23.7
Golden Nugget	184,685,550	204,784,919	(9.8)	159,726,904	94,612,026	68.8	2,263,059	1,661,982	n/a	346,675,513	301,058,927	15.2
Hard Rock (b)	298,119,799	137,984,571	n/a	20,314,780	3,797,242	n/a	3,879,774	-	n/a	322,314,353	141,781,813	n/a
Harrah's	286,386,848	308,581,558	(7.2)	-	-	n/a	708,245	589,475	n/a	287,095,093	309,171,033	(7.1)
Ocean Resort (c)	194,821,272	78,121,825	n/a	5,017,743	2,286,693	n/a	16,231,044	6,689,803	n/a	216,070,059	87,098,321	n/a
Resorts	164,023,925	169,376,704	(3.2)	-	-	n/a	2,467,249	461,734	n/a	166,491,174	169,838,438	(2.0)
Resorts Digital	-	-	n/a	88,181,711	40,954,075	115.3	70,274,876	23,738,695	n/a	158,456,587	64,692,770	144.9
Tropicana	279,316,609	313,376,728	(10.9)	40,731,487	37,881,755	7.5	1,806,084	124,065	n/a	321,854,180	351,382,548	(8.4)
Total: Casino Industry	\$ 2,477,987,176	\$ 2,301,696,019	7.7	\$ 433,367,351	\$ 269,692,639	60.7	\$ 111,198,719	\$ 40,821,052	n/a	\$ 3,022,553,246	\$ 2,612,209,710	15.7
Racetrack Licensees												
Meadowlands	-	-	n/a	-	-	n/a	135,401,431	22,249,786	n/a	135,401,431	22,249,786	n/a
Monmouth Park	-	-	n/a	-	-	n/a	23,373,001	10,137,332	n/a	23,373,001	10,137,332	n/a
Grand Total	\$ 2,477,987,176	\$ 2,301,696,019	7.7	\$ 433,367,351	\$ 269,692,639	60.7	\$ 269,973,151	\$ 73,208,170	n/a	\$ 3,181,327,678	\$ 2,644,596,828	20.3

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

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Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information

	FOR THE MONTH ENDED NOVEMBER 2019					FOR THE YEAR-TO-DATE ENDED NOVEMBER 2019				
	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Tax	13% Internet Sports Tax	TOTAL (a)	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)
Bally's AC	964,298	21,486	-	59,222	1,045,006	11,937,674	164,073	-	443,593	12,545,340
Borgata	4,287,742	62,410	1,239,101	174,614	5,763,867	47,557,397	355,696	10,318,675	525,356	58,757,124
Caesars	2,105,197	-	-	-	2,105,197	18,650,971	-	-	-	18,650,971
Caesars Interactive NJ	-	-	690,861	-	690,861	-	-	7,643,680	-	7,643,680
Golden Nugget	1,078,908	7,794	2,841,505	21,302	3,949,509	11,722,075	76,703	23,970,364	176,888	35,946,030
Hard Rock	1,694,336	1,686	325,367	67,243	2,088,632	21,188,191	90,566	3,047,217	365,975	24,691,949
Harrah's	1,850,055	1,918	-	-	1,851,973	21,068,199	60,201	-	-	21,128,400
Ocean Resort	1,340,717	41,796	82,487	267,140	1,732,140	13,369,003	309,179	753,263	1,629,401	16,060,846
Resorts	971,839	1,788	-	-	973,627	11,589,134	184,593	-	-	11,773,727
Resorts Digital	-	-	1,648,320	1,186,881	2,835,201	-	-	13,222,123	9,135,499	22,357,622
Tropicana	1,663,841	9,186	551,113	9,322	2,233,462	19,505,422	133,920	6,109,723	24,589	25,773,654
Casino Total	\$ 15,956,933	\$ 148,064	\$ 7,378,754	\$ 1,785,724	\$ 25,269,475	\$ 176,588,066	\$ 1,374,931	\$ 65,065,045	\$ 12,301,301	\$ 255,329,343
Meadowlands	-	226,384	-	1,588,222	1,814,606	-	2,340,166	-	14,056,760	16,396,926
Monmouth Park	-	56,135	-	241,976	298,111	-	590,666	-	2,122,802	2,713,468
Racetrack Total	\$ -	\$ 282,519	\$ -	\$ 1,830,198	\$ 2,112,717	\$ -	\$ 2,930,832	\$ -	\$ 16,179,562	\$ 19,110,394
Grand Total	\$ 15,956,933	\$ 430,583	\$ 7,378,754	\$ 3,615,922	\$ 27,382,192	\$ 176,588,066	\$ 4,305,763	\$ 65,065,045	\$ 28,480,863	\$ 274,439,737

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

November 2019 Sports Wagering Information

Sports Wagering Launch Dates

Property/Licensee	Sports Wagering Lounge/On-Site Opening Date:	Internet Start Date:
Casino Hotels:		
Ballys AC (CIENJ as Internet affiliate)	July 30, 2018	September 6, 2018
Borgata	June 14, 2018	August 22, 2018
Golden Nugget	August 15, 2018	August 23, 2018
Harrahs	August 1, 2018	
Hard Rock Resorts	January 29, 2019	January 26, 2019
Ocean Resort	August 15, 2018	
Resorts Digital	June 28, 2018	September 2, 2018
Tropicana	October 25, 2018	August 1, 2018
		January 25, 2019
Racetrack:		
Meadowlands	July 14, 2018	September 1, 2018
Monmouth Park	June 14, 2018	September 4, 2018

Industry Month and Year-to-Date Total Handle Statistics*

Sports Wagering Handle	Monthly Handle	YTD Handle
On-site (Retail) Sports Wagering	75,890,898	678,523,405
Internet (On-Line) Sports Wagering	486,784,645	3,346,632,365
Total Sports Wagering Handle	562,675,543	4,025,155,770

* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

Industry Completed Events and Win Statistics Breakdown by Sport

Category	Completed Events YTD Sports Wagering Win	YTD Completed Events Handle	Win %
Football	40,093,393	718,329,081	5.6%
Basketball	37,324,683	806,754,034	4.6%
Baseball	27,389,077	698,429,809	3.9%
Parlay	94,371,862	753,088,737	12.5%
Other	52,175,877	1,004,017,920	5.2%
Total	251,354,892	3,980,619,581	6.3%

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Gross Revenue.