

News



New Jersey
Office of the Attorney General

NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

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DGE Announces 1st Quarter 2020 Results

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ATLANTIC CITY —

Due to COVID-19, Atlantic City Casinos closed at 8:00 p.m. on March 16, 2020. Internet gaming and online sports wagering operations have continued, but sporting events continue to be limited.

Casino Licensees Financial Results:

According to financial reports filed with the Division of Gaming Enforcement (DGE), the casino licensees' Net Revenue decreased 14.5% to \$595.7 million for the three months ended March 2020. Additionally, Gross Operating Profit for the industry decreased 65.4% for the quarter to \$29.6 million.

Hotel Occupancy:

The occupancy rate in the industry's casino hotels for the three months ended March 2020 was 68.1%, which is 4.5 percentage points lower than the comparable period last year.

NJ Department of Law and Public Safety / Office of the Attorney General:

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·
Gaming Enforcement · Highway Traffic Safety · Law · State Police

The following notes are integral to understanding the financial information contained in this press release. The notes provide a description and source of the data.

Notes:

- Net Revenue is the amount reported on Line 5 of the income statement. Net Revenue reflects Casino Revenue (less all promotional allowances) plus Rooms Revenue, Food and Beverage Revenue and Other Revenue as reflected on each casino licensee's income statement.
- Gross Operating Profit reflects earnings before interest, taxes, depreciation, amortization, charges from affiliates, and other miscellaneous items as reflected on each casino licensee's income statement. It is a widely-accepted measure of profitability in the Atlantic City gaming industry.
- Third Party Businesses reflect individuals or entities that lease space within the casino licensee whose sales are not included in the revenues reported by the casino licensee. Only businesses that provide food, beverage, retail, entertainment, or hospitality-related items were included in the statistics.
- Average Rate Per Occupied Room reflects Rooms Revenue as reported on the casino licensee's Statements of Income (which includes the value of complimentary rooms) divided by the number of occupied room nights for the period.
- The footnotes are an integral part of each casino licensee's financial statements. Valid comparisons cannot be made without using the information contained in the footnotes.

Additional information on Atlantic City tourism can be found on the Casino Reinvestment Development Authority's website at: <http://www.atlanticcitynj.com/about/stats.aspx>

Reports filed by the individual casinos can be found at the Division's website at: <http://www.nj.gov/oag/ge/quarterlyfinancialrpt.html>

**ATLANTIC CITY CASINO INDUSTRY
STATEMENT OF INCOME STATISTICS
FOR THE QUARTER ENDED MARCH 31, 2020 AND 2019
(\$ in Thousands)**

	Net Revenue			Gross Operating Profit		
	2020	2019	Variance	2020	2019	Variance
Casino Hotel Licensees (a):						
Bally's AC	33,004	44,896	-26.5%	(8,028)	2,834	-383.3%
Borgata	155,070	184,630	-16.0%	22,648	39,707	-43.0%
Caesars	48,542	60,651	-20.0%	(593)	10,862	-105.5%
Golden Nugget	50,068	54,993	-9.0%	7,298	9,295	-21.5%
Hard Rock	71,076	77,912	-8.8%	(4,205)	(6,139)	31.5%
Harrah's	69,564	84,713	-17.9%	2,943	16,510	-82.2%
Ocean Resort	51,295	50,177	2.2%	(574)	(11,557)	95.0%
Resorts Casino	29,103	38,680	-24.8%	(3,415)	3,024	-212.9%
Tropicana	66,615	80,253	-17.0%	7,140	16,546	-56.8%
Other Licensees (a) (b):						
CIENJ	10,850	10,510	3.2%	3,743	2,743	36.5%
Resorts Digital	10,463	9,148	14.4%	2,676	1,846	45.0%
Industry Total	<u>\$ 595,650</u>	<u>\$ 696,563</u>	-14.5%	<u>\$ 29,633</u>	<u>\$ 85,671</u>	-65.4%

(a) The statistics in the table include each licensee's share of the revenue and Gross Operating Profit associated with Internet gaming operations and Sports Wagering operations.

(b) Caesars Interactive Entertainment NJ (CIENJ) operates under an Internet Gaming Permit issued to Caesars. As a separate reporting casino licensee, statistics are included in the table. CIENJ's revenue and GOP Resorts Digital operates under an Internet Gaming Permit issued to Resorts Casino. As a separate reporting casino licensee, Resorts Digital's revenue and GOP statistics are included in the table.

The notes contained in the Quarterly Press Release and the footnotes contained in the Quarterly Report are an integral part of each licensee's financial results. Valid comparisons cannot be made without using this information.

**ATLANTIC CITY CASINO INDUSTRY
HOTEL STATISTICS
FOR THE QUARTER ENDED MARCH 31, 2020**

CASINO	NUMBER OF GUEST ROOMS IN PROPERTY*	NUMBER OF AVAILABLE ROOM NIGHTS**	NUMBER OF OCCUPIED ROOM NIGHTS	OCCUPANCY RATE	AVERAGE RATE PER OCCUPIED ROOM
Bally's AC	1,214	92,264	63,310	68.6%	\$100.43
Borgata	2,767	204,717	145,604	71.1%	175.76
Caesars	1,141	86,716	67,666	78.0%	111.02
Golden Nugget	717	53,775	32,636	60.7%	95.97
Hard Rock	1,971	149,796	96,502	64.4%	97.61
Harrah's	2,590	184,841	130,487	70.6%	105.31
Ocean Resort	1,399	106,324	84,166	79.2%	166.34
Resorts	942	71,592	45,910	64.1%	92.92
Tropicana	2,364	168,663	95,877	56.8%	141.38
INDUSTRY TOTAL	15,105	1,118,688	762,158	68.1%	\$128.03

* Number of guest rooms at end of quarter

** Number of available room nights reflect the closure on March 16th due to COVID-19.