



State of New Jersey

DEPARTMENT OF THE TREASURY

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Dear Reader:

We are pleased to present the Federal Funds to New Jersey State Agencies Annual Report, as required by Section 2 of P.L. 1991, c. 164 (C:52:14-19.1). This report provides a comprehensive guide to the federal funds received by state agencies during fiscal years 2022-2024. The report lists federal revenue on a State fiscal year basis and includes descriptive program information to provide a better understanding of the federal programs used by New Jersey State agencies, and of the levels at which those programs are funded.

The fiscal data included in this report was provided by the New Jersey Department of the Treasury's Office of Management and Budget. Fiscal Year 2024 data reflects information as of October 20, 2024, and remains subject to change pending the final Single Audit for that year. The data was sourced from the New Jersey Comprehensive Financial System, the State's official accounting system. Please note that this report does not include federal revenues awarded directly to authorities or other quasi-governmental entities that are not recorded within the State's accounting system.

In FY2024, New Jersey secured an estimated total of \$22.155 billion in federal revenue from 257 federal programs, which supported 609 state-administered programs (Appendix B). Medicaid continued to be the single largest program, accounting for \$13.913 billion. While FY2024 federal revenues saw a modest decline of 6% (\$1.4 billion) from FY2023 due to the tapering of pandemic-related funding, they remain 56% higher than FY2019, the year before COVID levels hit.

Federal revenue changes between FY2023 and FY2024 varied significantly across State agencies. Notable increases in federal funding were observed in the Departments of Education, Labor, Environmental Protection, and Health, while agencies such as the Departments of Human Services, Law and Public Safety, Community Affairs, and Treasury experienced reductions (Appendix A). Despite these fluctuations, FY2024 saw \$121 million in new federal funding secured for the state, a testament to the proactive efforts of New Jersey's agencies to pursue new federal funding opportunities. (Appendix C)

In FY2024, The Grants Management Office ("GMO") made significant progress in building its team and laying the groundwork for its core functions. We worked diligently to expand resources, foster collaboration, and identify potential funding opportunities that create, support, and sustain programs benefiting communities across the state. Some of our key accomplishments to date include:

Federal Grant Discovery

One of our proudest accomplishments this year was the launch of the Federal Grant Finder, a free tool that automates the discovery of federal grant opportunities. This tool has already been made available to over 100 users, including state agencies, nonprofits, and local governments, helping them uncover and pursue federal funding more efficiently. Additionally, the GMO reviewed and shared over 800 federal grant opportunities, ensuring that critical information reaches our partners in a timely and accessible manner.

Outreach

The GMO conducts outreach to municipal and county governments, nonprofit organizations, and other stakeholders regarding federal grant opportunities. We're working to establish relationships with various grant seekers to assess their interest, facilitating targeted engagement across various sectors.

In November 2024, the Grants Office actively participated as a sponsor and exhibitor at the NJ League of Municipalities annual conference, drawing significant interest. Our team was present, engaging directly with hundreds of attendees over the three day conference, to address their grant-related inquiries and providing tailored resources to effectively meet their specific federal grant needs.

Research & Technical Assistance

The Grants Office provides personalized research services for grant seekers. The GMO staff are tasked with monitoring specific federal and state agencies, as well as counties, ensuring departments and organizations have up-to-date, relevant information. We are currently managing 55 individual requests for grant information, with our staff committed to delivering weekly communications to keep all stakeholders informed and up-to-date.

The Grants Office provides technical assistance to state agencies and local governments on an as needed basis, helping them identify federal funding to meet a specific need, navigate Notices of Funding Opportunities, resolve audit findings, and respond to general grant inquiries.

Training

The Grants Office compiles and shares free training opportunities to help grant seekers throughout the various stages of the grant lifecycle. These opportunities are updated weekly and are posted on our website. In FY2024, the GMO hosted the "Enhancing Efficiency in Grants Management: Federal Grant Finder Tool Demonstration Webinar," introducing a new tool to automate grant discovery.

Publications

Communication remains central to our efforts, and the Grants Management Office has prioritized the development of resources that foster engagement from our stakeholders. Our official website, www.Grants.NJ.gov, has become a trusted hub for grant seekers, offering tools, training opportunities, and curated federal funding opportunities tailored for New Jersey.

Similarly, the "*Grants Update*," our weekly mailing, has established itself as a cornerstone of our communication strategy, reaching over 2,500 subscribers with critical news, funding opportunities, and expert guidance.

As we look to the future, the Grants Management Office is committed to strengthening partnerships, enhancing access to federal funding, and ensuring that New Jersey continues to leverage the resources of the Grants Office effectively.

The full Federal Funds to New Jersey State Agencies Annual Report is available for review online at www.Grants.NJ.gov.

Please do not hesitate to contact me if you have any questions regarding the report or have any grant related questions or requests.

Best,
Farrah Gee
Executive Director
Grants Management Office