

SCHEDULE S - LARGE PURCHASE ORDER DISCOUNT

11-X-21415 Telecommunication Equipment & Services

Large Purchase Order Discount
Section 3.6

Bidder to provide discount percentages (%) in the following table reflecting its Section 3.6 response.

Bidder Name:	
Purchase Order Value	Discount %
	Standard Discount (X.X)%
Greater than \$200,000 and less than or equal to \$500,000	1.0 %
Greater than \$500,000 and less than or equal to \$1.0 Mil	2.0 %
Greater than \$1.0 Mil and less than or equal to \$2.0 Mil	2.5 %
Greater than \$2.0 Mil	3.0 %

Standard discount offered on Iwatsu Voice Networks price sheets enclosed elsewhere with this bid for Brand Line Item 9 - Iwatsu Maintenance, Moves, Changes, Upgrades and add-ons to existing systems is 30%.