

Schedule V – Trade-In Program (RFP Reference 3.6)

For details please refer to Volume 1 Section 10

The Authentic Avaya organization is Avaya's single source for authorized and pre-certified refurbished Avaya equipment. Avaya is offering 2 separate and distinct trade-in programs.

Trade In / Trade Up Program

The Trade In/Trade Up program provides “trade in” credit on specific telephones and systems offered by Avaya, Nortel, and Cisco and other manufacturers’ equipment. This credit applies towards the purchase of select new Avaya telephones and solutions.

The Trade In / Trade Up Programs requires the return of the equipment.

Eligibility

Leased equipment is not eligible for this program. Trade-In equipment must be customer-owned. However Avaya Financial Services can offer suggestions to help implement this program if the customers’ equipment is currently financed/leased through them.

Endpoints must be complete units, and in working order. Handsets, bases, and applicable power supplies, cables, and charges should be included.

Systems must be complete units, and in working order. Cabinets, processors, circuit packs, covers and applicable power supplies should be included.

See below for a detailed list of eligible trade-in and trade-up phone / system models and system descriptions.

Telephone Equipment

Eligible Equipment for Trade-In	Trade-In Value
Avaya	
6408, 6416, 6424 Digital Sets	\$10.00
6402 Digital Set	\$5.00
7400 Series Digital Sets	\$10.00
8400 Series Digital Sets	\$15.00
2400 Series Digital Sets	\$50.00
MERLIN® Sets (incl. MLX, HFAI, BIS)	\$10.00
4400 Series Sets (Magix)	\$30.00
Partner® Sets (Euros Style)	\$25.00
Partner® Sets (MLS Style)	\$15.00

Eligible Equipment for Trade-In	Trade-In Value
4600 Series IP Telephones	\$50.00
5400 Series	\$55.00
5600 Series	\$55.00
Spirit Sets	\$10.00
Siemens	
Digital and IP Telephones	\$40.00
Legacy Nortel	
M2 Series	\$2.00
M2 (hands free) Series	\$2.00
M3 Series	\$5.00
M5 Series	\$5.00
M7 Series	\$5.00
M8 Series	\$5.00
M9 Series	\$5.00
1100 Series	\$20.00
I Series	\$25.00
T Series	\$20.00
Cisco	
7902G, 7905G, 7906G, 7910, 7911G, 7912G	\$15.00
7931, 7940G, 7941G	\$30.00
7960G, 7961G, 7970G, 7971G	\$45.00
ATA11	\$30.00

Trade up to:

- 9600 Series IP Telephones
- 1600 Series IP Telephones
- 5400 Series IP Telephones
- 5600 Series IP Telephones
- 2400 Series Digital Telephones
- 4600 IP Telephones
- 1100 Series Telephones
- 1200 Series Telephones
- M3900 Series Telephones

System Equipment:

Eligible Equipment for Trade-In	Trade-In Value
Avaya	
Spirit 616 or 1224	\$75.00
Merlin 206	\$25.00
Merlin 410	\$50.00
Merlin 820	\$100.00
MERLIN® Plus or MERLIN® II	\$75.00
MERLIN® Legend	\$100.00
MERLIN® Magix	\$750.00
PARTNER®, PARTNER® Plus/II Endeavor	\$75.00
PARTNER® ACS	\$225.00
Legacy Nortel	
Norstar 8 X 24 <25 Users	\$50.00
Norstar 8 X 24 >25 Users	\$50.00
Norstar 4 X 16 <25 Users	\$30.00
Norstar 4 X 16 >25 Users	\$30.00
Call Pilot 100	\$150.00
Call Pilot 150	\$350.00
BCM50	\$125.00
BCM200	\$125.00
BCM400	\$350.00
BCM1000	TBD
Cisco	
MCS-7835-I1	\$1,000.00
MCS-7825-H	\$400.00
MCS-7835-HP	\$400.00
2801 Router	\$650.00
2821 Router	\$700.00
3550 Router	\$400.00

Trade up to:

- IP Office
- Communication Branch Manager
- Avaya Aura Communication Manager

Notes:

A chassis or Control Unit with associated Processor Modules plus at least one circuit pack (for systems with modular circuit packs) constitutes a Trade In – Trade Up system.

Avaya Buy-Back Program

Avaya offers a business communications Buy Back Program that gives cash back for existing communications systems and telephones. This unique opportunity allows the State to enjoy all the powerful benefits of new IP-enabled technology by reinvesting the money received from Avaya in intelligent communications.

Avaya will buy back used phones and telecommunication systems. The offer includes buybacks for both Avaya and equipment from other manufacturers. The purchase of an Avaya system is not required to participate in the buyback program. To participate, a detailed inventory of components with manufacturer's part numbers is required and Avaya Authentic will provide a quote to purchase the equipment. Avaya will issue a check directly to the State or will provide a credit if the buyback is part of a deal that includes the purchase of a new Avaya system.

Avaya reserves the right to adjust or cancel these programs without notice.