



Gurbir S. Grewal, *Attorney General*

## **Division of Gaming Enforcement**

David Rebeck, *Director*

### **DGE Announces April 2019 Total Gaming Revenue Results**

#### **For Immediate Release:**

May 14, 2019

**Contact:** Kerry Langan  
(609) 317-6201  
[info@njdge.org](mailto:info@njdge.org)

#### **Industry:**

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for April was \$265.4 million compared to \$214.4 million in April 2018, reflecting a 23.8% increase. Casino Win for April was \$207.6 million increasing 8.4% from the same month last year. Internet Gaming Win was \$36.6 million in April compared to \$23.0 million in the prior period, reflecting an increase of 58.9%. Sports Wagering Gross Revenue was \$21.2 million for the month.

For the first four months, the Industry's Total Gaming Revenue was \$1.03 billion through April 2019 compared to \$809 million in the prior period, reflecting an increase of 27.3%. Casino Win was \$804.7 million reflecting a 12.3% increase over the prior period. Internet Gaming Win increased 52.4% to \$141.1 million when compared to the prior period. Sports Wagering Gross Revenue was \$84.4million.

#### **Tax Information:**

For the month of April 2019, total gaming taxes were \$23.0 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$3.6 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of April 2019, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$183,363.

#### **FOOTNOTES:**

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Specific launch date information is located on the statistical comparison pages and sports wagering statistical information page of this press release.

#### **Additional Information:**

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Sports Wagering Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

**NJ Department of Law and Public Safety / Office of the Attorney General:**

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·  
Gaming Enforcement · Highway Traffic Safety · Law · State Police

## APRIL 2019 STATISTICS

<b><u>APRIL</u></b>			<b>Increase (Decrease)</b>	
	2019	2018	\$	%
Slot Machine Win	\$ 144,861,532	\$ 136,520,229	\$ 8,341,303	6.1
Table Game Win	62,721,032	54,896,558	7,824,474	14.3
Casino Win	<u>207,582,564</u>	<u>191,416,787</u>	<u>16,165,777</u>	8.4
Peer-to-Peer	1,667,977	1,761,404	(93,427)	(5.3)
Other Authorized Games	34,914,957	21,257,358	13,657,599	64.2
Internet Gaming Win	<u>36,582,934</u>	<u>23,018,762</u>	<u>13,564,172</u>	58.9
Sports Wagering Revenue	<u>21,215,747</u>	<u>-</u>	<u>21,215,747</u>	N/A
<b>Total Gaming Revenue</b>	<b><u>\$ 265,381,245</u></b>	<b><u>\$ 214,435,549</u></b>	<b><u>\$ 50,945,696</u></b>	<b>23.8</b>
<b><u>APRIL YEAR-TO-DATE</u></b>				
Slot Machine Win	\$ 573,159,874	\$ 507,463,424	\$ 65,696,450	12.9
Table Game Win	231,551,941	209,286,035	22,265,906	10.6
Casino Win	<u>804,711,815</u>	<u>716,749,459</u>	<u>87,962,356</u>	12.3
Peer-to-Peer	7,265,254	7,451,454	(186,200)	(2.5)
Other Authorized Games	133,795,178	85,101,982	48,693,196	57.2
Internet Gaming Win	<u>141,060,432</u>	<u>92,553,436</u>	<u>48,506,996</u>	52.4
Sports Wagering Revenue	<u>84,395,455</u>	<u>-</u>	<u>84,395,455</u>	N/A
<b>Total Gaming Revenue</b>	<b><u>\$ 1,030,167,702</u></b>	<b><u>\$ 809,302,895</u></b>	<b><u>\$ 220,864,807</u></b>	<b>27.3</b>
<b><u>INVESTMENT ALTERNATIVE TAX AND ECONOMIC DEVELOPMENT TAX OBLIGATIONS INCURRED:</u></b>				
	<u>Casino IATs and 1.25% Tax Obligations (a)</u>	<u>Racetrack Economic Development Tax (b)</u>		
April 2019	\$ 3,591,876	\$ 183,363		
YTD April 2019	\$ 13,983,312	\$ 661,078		

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

As of May 14, 2019

**MONTHLY COMPARISON  
FOR THE MONTH ENDED APRIL 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 14,163,871	\$ 15,223,632	(7.0)	\$ -	\$ -	n/a	351,363	\$ -	n/a	14,515,234	\$ 15,223,632	(4.7)
Borgata	53,370,073	53,117,842	0.5	5,463,153	4,591,300	19.0	24,760	-	n/a	58,857,986	57,709,142	2.0
Caesars	22,045,736	28,999,293	(24.0)	-	-	n/a	-	-	n/a	22,045,736	28,999,293	(24.0)
Caesars Interactive NJ	-	-	n/a	4,579,094	3,508,821	30.5	-	-	n/a	4,579,094	3,508,821	30.5
Golden Nugget	15,450,018	20,167,262	(23.4)	13,854,527	8,133,024	70.3	39,216	-	n/a	29,343,761	28,300,286	3.7
Hard Rock (b)	23,364,626	-	n/a	1,554,913	-	n/a	130,750	-	n/a	25,050,289	-	n/a
Harrah's	27,180,592	29,095,225	(6.6)	-	-	n/a	73,542	-	n/a	27,254,134	29,095,225	(6.3)
Ocean Resort (c)	15,186,687	-	n/a	308,409	-	n/a	837,730	-	n/a	16,332,826	-	n/a
Resorts	12,797,460	17,215,201	(25.7)	-	-	n/a	245,717	-	n/a	13,043,177	17,215,201	(24.2)
Resorts Digital	-	-	n/a	7,137,480	3,612,726	97.6	4,766,701	-	n/a	11,904,181	3,612,726	229.5
Tropicana	24,023,501	27,598,332	(13.0)	3,685,358	3,172,891	16.2	76,968	-	n/a	27,785,827	30,771,223	(9.7)
<b>Total: Casino Industry</b>	<b>\$ 207,582,564</b>	<b>\$ 191,416,787</b>	<b>8.4</b>	<b>\$ 36,582,934</b>	<b>\$ 23,018,762</b>	<b>58.9</b>	<b>\$ 6,546,747</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 250,712,245</b>	<b>\$ 214,435,549</b>	<b>16.9</b>
<b>Racetrack Licensees</b>												
Meadowlands	-	-	n/a	-	-	n/a	12,116,626	-	n/a	12,116,626	-	n/a
Monmouth Park	-	-	n/a	-	-	n/a	2,552,374	-	n/a	2,552,374	-	n/a
<b>Grand Total</b>	<b>\$ 207,582,564</b>	<b>\$ 191,416,787</b>	<b>8.4</b>	<b>\$ 36,582,934</b>	<b>\$ 23,018,762</b>	<b>58.9</b>	<b>\$ 21,215,747</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 265,381,245</b>	<b>\$ 214,435,549</b>	<b>23.8</b>

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**YEAR-TO-DATE COMPARISON  
FOR THE YEAR-TO-DATE ENDED APRIL 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 53,859,117	\$ 58,000,606	(7.1)	\$ -	\$ -	n/a	1,604,012	\$ -	n/a	\$ 55,463,129	\$ 58,000,606	(4.4)
Borgata	213,812,774	222,002,304	(3.7)	20,154,783	17,120,080	17.7	799,522	-	n/a	234,767,079	239,122,384	(1.8)
Caesars	81,465,818	90,242,352	(9.7)	-	-	n/a	-	-	n/a	81,465,818	90,242,352	(9.7)
Caesars Interactive NJ	-	-	n/a	18,570,342	14,465,238	28.4	-	-	n/a	18,570,342	14,465,238	28.4
Golden Nugget	63,627,733	72,953,484	(12.8)	50,963,652	31,973,727	59.4	133,107	-	n/a	114,724,492	104,927,211	9.3
Hard Rock (b)	84,630,521	-	n/a	6,477,642	-	n/a	360,815	-	n/a	91,468,978	-	n/a
Harrah's	99,259,330	112,517,175	(11.8)	-	-	n/a	126,184	-	n/a	99,385,514	112,517,175	(11.7)
Ocean Resort (c)	56,506,736	-	n/a	1,820,274	-	n/a	4,812,816	-	n/a	63,139,826	-	n/a
Resorts	55,110,320	55,623,691	(0.9)	-	-	n/a	716,304	-	n/a	55,826,624	55,623,691	0.4
Resorts Digital	-	-	n/a	28,713,760	15,510,711	85.1	22,655,418	-	n/a	51,369,178	15,510,711	231.2
Tropicana	96,439,466	105,409,847	(8.5)	14,359,979	13,483,680	6.5	389,716	-	n/a	111,189,161	118,893,527	(6.5)
<b>Total: Casino Industry</b>	<b>\$ 804,711,815</b>	<b>\$ 716,749,459</b>	<b>12.3</b>	<b>\$ 141,060,432</b>	<b>\$ 92,553,436</b>	<b>52.4</b>	<b>\$ 31,597,894</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 977,370,141</b>	<b>\$ 809,302,895</b>	<b>20.8</b>
<b>Racetrack Licensees</b>												
Meadowlands	-	-	n/a	-	-	n/a	44,812,105	-	n/a	44,812,105	-	n/a
Monmouth Park	-	-	n/a	-	-	n/a	7,985,456	-	n/a	7,985,456	-	n/a
<b>Grand Total</b>	<b>\$ 804,711,815</b>	<b>\$ 716,749,459</b>	<b>12.3</b>	<b>\$ 141,060,432</b>	<b>\$ 92,553,436</b>	<b>52.4</b>	<b>\$ 84,395,455</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 1,030,167,702</b>	<b>\$ 809,302,895</b>	<b>27.3</b>

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information**

	FOR THE MONTH ENDED APRIL 2019					FOR THE YEAR-TO-DATE ENDED APRIL 2019				
	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)
Bally's AC	1,044,049	6,849	-	35,201	1,086,099	3,946,366	43,358	-	142,209	4,131,933
Borgata	3,911,817	4,204	821,275	(3,210)	4,734,086	15,596,535	61,345	3,030,535	10,117	18,698,532
Caesars	1,638,099	-	-	-	1,638,099	6,003,941	-	-	-	6,003,941
Caesars Interactive NJ	-	-	688,548	-	688,548	-	-	2,790,138	-	2,790,138
Golden Nugget	994,345	(5,585)	2,078,810	10,691	3,078,261	4,097,980	(3,266)	7,648,690	22,299	11,765,703
Hard Rock	1,702,866	4,176	233,237	10,609	1,950,888	6,047,187	18,534	971,646	18,559	7,055,926
Harrah's	2,034,874	6,251	-	-	2,041,125	7,332,058	10,726	-	-	7,342,784
Ocean Resort	1,037,483	(3,179)	46,261	113,459	1,194,024	3,909,397	17,750	273,344	591,153	4,791,644
Resorts	917,707	20,886	-	-	938,593	3,941,566	60,886	-	-	4,002,452
Resorts Digital	-	-	1,070,621	619,040	1,689,661	-	-	4,312,829	2,944,900	7,257,729
Tropicana	1,702,797	8,230	552,804	(2,636)	2,261,195	6,740,302	31,997	2,153,997	1,522	8,927,818
<b>Casino Total</b>	<b>\$ 14,984,037</b>	<b>\$ 41,832</b>	<b>\$ 5,491,556</b>	<b>\$ 783,154</b>	<b>\$ 21,300,579</b>	<b>\$ 57,615,332</b>	<b>\$ 241,330</b>	<b>\$ 21,181,179</b>	<b>\$ 3,730,759</b>	<b>\$ 82,768,600</b>
Meadowlands	-	284,044	-	1,145,225	1,429,269	-	874,128	-	4,504,115	5,378,243
Monmouth Park	-	64,633	-	232,800	297,433	-	174,512	-	767,291	941,803
<b>Racetrack Total</b>	<b>\$ -</b>	<b>\$ 348,677</b>	<b>\$ -</b>	<b>\$ 1,378,025</b>	<b>\$ 1,726,702</b>	<b>\$ -</b>	<b>\$ 1,048,640</b>	<b>\$ -</b>	<b>\$ 5,271,406</b>	<b>\$ 6,320,046</b>
<b>Grand Total</b>	<b>\$ 14,984,037</b>	<b>\$ 390,509</b>	<b>\$ 5,491,556</b>	<b>\$ 2,161,179</b>	<b>\$ 23,027,281</b>	<b>\$ 57,615,332</b>	<b>\$ 1,289,970</b>	<b>\$ 21,181,179</b>	<b>\$ 9,002,165</b>	<b>\$ 89,088,646</b>

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

## April 2019 Sports Wagering Information

### Sports Wagering Launch Dates

Property/Licensee	Sports Wagering Lounge/On-Site Opening Date:	Internet Start Date:
<b>Casino Hotels:</b>		
Ballys AC (CIENJ as Internet affiliate)	July 30, 2018	September 6, 2018
Borgata	June 14, 2018	August 22, 2018
Golden Nugget	August 15, 2018	August 23, 2018
Harrahs	August 1, 2018	
Hard Rock Resorts	January 29, 2019	January 26, 2019
Ocean Resort	August 15, 2018	
Resorts Digital	June 28, 2018	September 2, 2018
Tropicana	October 25, 2018	August 1, 2018
		January 25, 2019
<b>Racetrack:</b>		
Meadowlands	July 14, 2018	September 1, 2018
Monmouth Park	June 14, 2018	September 4, 2018

### Industry Month and Year-to-Date Total Handle Statistics\*

Sports Wagering Handle	Monthly Handle	YTD Handle
On-site (Retail) Sports Wagering	59,743,318	275,714,672
Internet (On-Line) Sports Wagering	253,976,244	1,116,064,718
<b>Total Sports Wagering Handle</b>	<b>313,719,562</b>	<b>1,391,779,390</b>

\* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

### Industry Completed Events and Win Statistics Breakdown by Sport

Category	Completed Events YTD Sports Wagering Win	YTD Completed Events Handle	Win %
Football	4,977,834	114,688,584	4.3%
Basketball	28,397,213	573,470,281	5.0%
Baseball	4,097,144	98,865,951	4.1%
Parlay	34,947,922	251,812,124	13.9%
Other	14,750,770	348,831,430	4.2%
<b>Total</b>	<b>87,170,883</b>	<b>1,387,668,370</b>	<b>6.3%</b>

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Gross Revenue.