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## **Division of Gaming Enforcement**

David Rebeck, *Director*

### **DGE Announces February 2019 Total Gaming Revenue Results**

#### **For Immediate Release:**

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#### **Industry:**

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for February was \$241.2 million compared to \$192.1 million in February 2018, reflecting a 25.6% increase. Casino Win for February was \$196.7 million increasing 15.7% from the same month last year. Internet Gaming Win was \$31.7 million in February compared to \$22.0 million in the prior period, reflecting an increase of 44.4%. Sports Wagering Gross Revenue was \$12.7 million for the month.

For the first two months, the Industry's Total Gaming Revenue was \$470.8 million through February 2019 compared to \$376.4 million in the prior period, reflecting an increase of 25.1%. Casino Win was \$374.0 million reflecting a 12.5% increase over the prior period. Internet Gaming Win increased 48.7% to \$65.3 million when compared to the prior period. Sports Wagering Gross Revenue was \$31.5 million.

#### **Oscars:**

The total amount wagered on the Oscars at all retail and online locations and on all Oscars categories was \$747,696. The amount paid out to settle winning wagers was \$565,179. The industry win percentage was 24.4%.

#### **Tax Information:**

For the month of February 2019, total gaming taxes were \$20.5 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$3.3 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of February 2019, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$110,720.

#### **FOOTNOTES:**

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Specific launch date information is located on the statistical comparison pages and sports wagering statistical information page of this press release.

#### **Additional Information:**

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Sports Wagering Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

### **NJ Department of Law and Public Safety / Office of the Attorney General:**

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·  
Gaming Enforcement · Highway Traffic Safety · Law · State Police

## FEBRUARY 2019 STATISTICS

<b>FEBRUARY</b>			Increase (Decrease)	
	2019	2018	\$	%
Slot Machine Win	\$ 139,555,806	\$ 124,126,361	\$ 15,429,445	12.4
Table Game Win	57,133,520	45,938,237	11,195,283	24.4
Casino Win	196,689,326	170,064,598	26,624,728	15.7
Peer-to-Peer	1,810,597	1,772,988	37,609	2.1
Other Authorized Games	29,938,129	20,219,136	9,718,993	48.1
Internet Gaming Win	31,748,726	21,992,124	9,756,602	44.4
Sports Wagering Revenue	12,732,740	-	12,732,740	N/A
<b>Total Gaming Revenue</b>	<b>\$ 241,170,792</b>	<b>\$ 192,056,722</b>	<b>\$ 49,114,070</b>	<b>25.6</b>
<b>FEBRUARY YEAR-TO-DATE</b>				
Slot Machine Win	\$ 265,649,317	\$ 233,680,421	\$ 31,968,896	13.7
Table Game Win	108,316,007	98,734,846	9,581,161	9.7
Casino Win	373,965,324	332,415,267	41,550,057	12.5
Peer-to-Peer	3,693,487	3,723,684	(30,197)	(0.8)
Other Authorized Games	61,649,631	40,230,780	21,418,851	53.2
Internet Gaming Win	65,343,118	43,954,464	21,388,654	48.7
Sports Wagering Revenue	31,507,678	-	31,507,678	N/A
<b>Total Gaming Revenue</b>	<b>\$ 470,816,120</b>	<b>\$ 376,369,731</b>	<b>\$ 94,446,389</b>	<b>25.1</b>
<b>INVESTMENT ALTERNATIVE TAX AND ECONOMIC DEVELOPMENT TAX OBLIGATIONS INCURRED:</b>				
	Casino IATs and 1.25% Tax Obligations (a)	Racetrack Economic Development Tax (b)		
February 2019	\$ 3,304,327	\$ 110,720		
YTD February 2019	\$ 6,481,416	\$ 225,256		

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

As of March 13, 2019

**MONTHLY COMPARISON  
FOR THE MONTH ENDED FEBRUARY 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 12,755,191	\$ 14,225,142	(10.3)	\$ -	\$ -	n/a	182,491	\$ -	n/a	12,937,682	\$ 14,225,142	(9.1)
Borgata	50,615,215	54,972,717	(7.9)	4,506,716	3,792,013	18.8	(755,992)	-	n/a	54,365,939	58,764,730	(7.5)
Caesars	19,462,305	17,586,259	10.7	-	-	n/a	-	-	n/a	19,462,305	17,586,259	10.7
Caesars Interactive NJ	-	-	n/a	4,279,791	3,192,267	34.1	-	-	n/a	4,279,791	3,192,267	34.1
Golden Nugget	15,957,003	17,193,636	(7.2)	10,701,266	7,885,648	35.7	(125,271)	-	n/a	26,532,998	25,079,284	5.8
Hard Rock (b)	21,101,588	-	n/a	1,668,777	-	n/a	122,576	-	n/a	22,892,941	-	n/a
Harrah's	24,147,374	28,227,793	(14.5)	-	-	n/a	(95,617)	-	n/a	24,051,757	28,227,793	(14.8)
Ocean Resort (c)	13,759,107	-	n/a	483,508	-	n/a	746,017	-	n/a	14,988,632	-	n/a
Resorts	14,738,810	11,951,326	23.3	-	-	n/a	142,846	-	n/a	14,881,656	11,951,326	24.5
Resorts Digital	-	-	n/a	6,657,591	3,775,736	76.3	3,716,608	-	n/a	10,374,199	3,775,736	174.8
Tropicana	24,152,733	25,907,725	(6.8)	3,451,077	3,346,460	3.1	(58,553)	-	n/a	27,545,257	29,254,185	(5.8)
<b>Total: Casino Industry</b>	<b>\$ 196,689,326</b>	<b>\$ 170,064,598</b>	<b>15.7</b>	<b>\$ 31,748,726</b>	<b>\$ 21,992,124</b>	<b>44.4</b>	<b>\$ 3,875,105</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 232,313,157</b>	<b>\$ 192,056,722</b>	<b>21.0</b>
<b>Racetrack Licensees</b>												
Meadowlands	-	-	n/a	-	-	n/a	8,083,326	-	n/a	8,083,326	-	n/a
Monmouth Park	-	-	n/a	-	-	n/a	774,309	-	n/a	774,309	-	n/a
<b>Grand Total</b>	<b>\$ 196,689,326</b>	<b>\$ 170,064,598</b>	<b>15.7</b>	<b>\$ 31,748,726</b>	<b>\$ 21,992,124</b>	<b>44.4</b>	<b>\$ 12,732,740</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 241,170,792</b>	<b>\$ 192,056,722</b>	<b>25.6</b>

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**YEAR-TO-DATE COMPARISON  
FOR THE YEAR-TO-DATE ENDED FEBRUARY 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 24,886,598	\$ 26,991,079	(7.8)	\$ -	\$ -	n/a	679,150	\$ -	n/a	\$ 25,565,748	\$ 26,991,079	(5.3)
Borgata	100,998,982	108,593,676	(7.0)	9,249,212	7,945,546	16.4	(78,531)	-	n/a	110,169,663	116,539,222	(5.5)
Caesars	36,572,608	39,336,588	(7.0)	-	-	n/a	-	-	n/a	36,572,608	39,336,588	(7.0)
Caesars Interactive NJ	-	-	n/a	8,855,455	6,544,383	35.3	-	-	n/a	8,855,455	6,544,383	35.3
Golden Nugget	30,539,783	33,331,117	(8.4)	22,881,305	15,185,463	50.7	(97,984)	-	n/a	53,323,104	48,516,580	9.9
Hard Rock (b)	36,679,021	-	n/a	3,291,884	-	n/a	147,811	-	n/a	40,118,716	-	n/a
Harrah's	45,648,169	51,763,628	(11.8)	-	-	n/a	(75,003)	-	n/a	45,573,166	51,763,628	(12.0)
Ocean Resort (c)	26,142,591	-	n/a	1,014,324	-	n/a	2,017,306	-	n/a	29,174,221	-	n/a
Resorts	27,390,043	23,576,980	16.2	-	-	n/a	385,482	-	n/a	27,775,525	23,576,980	17.8
Resorts Digital	-	-	n/a	13,104,190	7,663,081	71.0	10,610,591	-	n/a	23,714,781	7,663,081	209.5
Tropicana	45,107,529	48,822,199	(7.6)	6,946,748	6,615,991	5.0	40,269	-	n/a	52,094,546	55,438,190	(6.0)
<b>Total: Casino Industry</b>	<b>\$ 373,965,324</b>	<b>\$ 332,415,267</b>	<b>12.5</b>	<b>\$ 65,343,118</b>	<b>\$ 43,954,464</b>	<b>48.7</b>	<b>\$ 13,629,091</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 452,937,533</b>	<b>\$ 376,369,731</b>	<b>20.3</b>
<b>Racetrack Licensees</b>												
Meadowlands	-	-	n/a	-	-	n/a	15,101,506	-	n/a	15,101,506	-	n/a
Monmouth Park	-	-	n/a	-	-	n/a	2,777,081	-	n/a	2,777,081	-	n/a
<b>Grand Total</b>	<b>\$ 373,965,324</b>	<b>\$ 332,415,267</b>	<b>12.5</b>	<b>\$ 65,343,118</b>	<b>\$ 43,954,464</b>	<b>48.7</b>	<b>\$ 31,507,678</b>	<b>\$ -</b>	<b>n/a</b>	<b>\$ 470,816,120</b>	<b>\$ 376,369,731</b>	<b>25.1</b>

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information**

	FOR THE MONTH ENDED FEBRUARY 2019					FOR THE YEAR-TO-DATE ENDED FEBRUARY 2019				
	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)
Bally's AC	928,685	1,611	-	28,691	958,987	1,817,511	16,619	-	62,872	1,897,002
Borgata	3,689,051	(60,837)	677,235	(5,235)	4,300,214	7,348,735	(6,814)	1,391,194	212	8,733,327
Caesars	1,434,157	-	-	-	1,434,157	2,683,401	-	-	-	2,683,401
Caesars Interactive NJ	-	-	660,213	-	660,213	-	-	1,349,830	-	1,349,830
Golden Nugget	1,024,497	(13,539)	1,607,010	4,422	2,622,390	1,961,049	(11,220)	3,434,766	4,422	5,389,017
Hard Rock	1,517,648	8,807	250,317	2,465	1,779,237	2,599,844	8,807	493,783	5,746	3,108,180
Harrah's	1,788,837	(8,127)	-	-	1,780,710	3,356,978	(6,375)	-	-	3,350,603
Ocean Resort	964,358	(25,073)	72,551	116,911	1,128,747	1,818,218	(25,073)	152,452	281,775	2,227,372
Resorts	1,069,510	12,142	-	-	1,081,652	1,947,384	32,766	-	-	1,980,150
Resorts Digital	-	-	998,639	483,159	1,481,798	-	-	1,965,629	1,379,704	3,345,333
Tropicana	1,679,508	(5,912)	517,661	1,362	2,192,619	3,127,384	2,420	1,042,012	1,387	4,173,203
<b>Casino Total</b>	<b>\$ 14,096,251</b>	<b>\$ (90,928)</b>	<b>\$ 4,783,626</b>	<b>\$ 631,775</b>	<b>\$ 19,420,724</b>	<b>\$ 26,660,504</b>	<b>\$ 11,130</b>	<b>\$ 9,829,666</b>	<b>\$ 1,736,118</b>	<b>\$ 38,237,418</b>
Meadowlands	-	127,452	-	857,005	984,457	-	226,851	-	1,623,839	1,850,690
Monmouth Park	-	(42,686)	-	179,526	136,840	-	26,148	-	331,883	358,031
<b>Racetrack Total</b>	<b>\$ -</b>	<b>\$ 84,766</b>	<b>\$ -</b>	<b>\$ 1,036,531</b>	<b>\$ 1,121,297</b>	<b>\$ -</b>	<b>\$ 252,999</b>	<b>\$ -</b>	<b>\$ 1,955,722</b>	<b>\$ 2,208,721</b>
<b>Grand Total</b>	<b>\$ 14,096,251</b>	<b>\$ (6,162)</b>	<b>\$ 4,783,626</b>	<b>\$ 1,668,306</b>	<b>\$ 20,542,021</b>	<b>\$ 26,660,504</b>	<b>\$ 264,129</b>	<b>\$ 9,829,666</b>	<b>\$ 3,691,840</b>	<b>\$ 40,446,139</b>

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

## February 2019 Sports Wagering Information

### Sports Wagering Launch Dates

Property/Licensee	Sports Wagering Lounge/On-Site Opening Date:	Internet Start Date:
<b>Casino Hotels:</b>		
Ballys AC (CIENJ as affiliate)	July 30, 2018	September 6, 2018
Borgata	June 14, 2018	August 22, 2018
Golden Nugget	August 15, 2018	August 23, 2018
Harrahs	August 1, 2018	
Hard Rock Resorts	January 29, 2019	January 26, 2019
Ocean Resort	August 15, 2018	
Resorts Digital	June 28, 2018	September 2, 2018
Tropicana	October 25, 2018	August 1, 2018 January 25, 2019
<b>Racetrack:</b>		
Meadowlands	July 14, 2018	September 1, 2018
Monmouth Park	June 14, 2018	September 4, 2018

### Industry Month and Year-to-Date Total Handle Statistics\*

Sports Wagering Handle	Monthly Handle	YTD Handle
On-site (Retail) Sports Wagering	61,496,490	141,802,166
Internet (On-Line) Sports Wagering	258,871,597	563,806,320
<b>Total Sports Wagering Handle</b>	<b>320,368,087</b>	<b>705,608,486</b>

\* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

### Industry Completed Events and Win Statistics Breakdown by Sport

Category	Completed Events YTD Sports Wagering Win	YTD Completed Events Handle	Win %
Football	5,213,307	112,850,285	4.6%
Basketball	10,511,967	287,097,377	3.7%
Baseball	3,882	287,397	1.4%
Parlay	13,951,893	124,585,827	11.2%
Other	6,534,837	181,174,638	3.6%
<b>Total</b>	<b>36,215,886</b>	<b>705,995,524</b>	<b>5.1%</b>

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Gross Revenue.