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DGE Announces June 2019 Total Gaming Revenue Results

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Industry:

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for June was \$283.8 million compared to \$233.6 million in June 2018, reflecting a 21.5% increase. Casino Win for June was \$236.0 million increasing 13.7% from the same month last year. Internet Gaming Win was \$38.1 million in June compared to \$22.7 million in the prior period, reflecting an increase of 67.8%. Sports Wagering Gross Revenue was \$9.7 million for the month.

For the year-to-date, the Industry's Total Gaming Revenue was \$1.59 billion through June 2019 compared to \$1.26 billion in the prior period, reflecting an increase of 26.2%. Casino Win was \$1.26 billion reflecting a 13.1% increase over the prior period. Internet Gaming Win increased 55.8% to \$217.5 million when compared to the prior period. Sports Wagering Gross Revenue was \$109.6 million.

Tax Information:

For the month of June 2019, total gaming taxes were \$23.8 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$4.0 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of June 2019, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$70.347.

FOOTNOTES:

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Specific launch date information is located on the statistical comparison pages and sports wagering statistical information page of this press release.

Additional Information:

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Sports Wagering Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

NJ Department of Law and Public Safety / Office of the Attorney General:

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JUNE 2019 STATISTICS

JUNE			Increase (Decrease)	
	2019	2018	\$	%
Slot Machine Win	\$ 168,288,709	\$ 153,221,734	\$ 15,066,975	9.8
Table Game Win	67,716,308	54,274,754	13,441,554	24.8
Casino Win	236,005,017	207,496,488	28,508,529	13.7
Peer-to-Peer	1,770,178	1,757,839	12,339	0.7
Other Authorized Games	36,288,066	20,926,255	15,361,811	73.4
Internet Gaming Win	38,058,244	22,684,094	15,374,150	67.8
Sports Wagering Revenue	9,701,925	3,458,668	6,243,257	N/A
Total Gaming Revenue	\$ 283,765,186	\$ 233,639,250	\$ 50,125,936	21.5
<u>JUNE YEAR-TO-DATE</u>				
Slot Machine Win	\$ 906,648,661	\$ 805,872,696	\$ 100,775,965	12.5
Table Game Win	356,963,804	311,767,560	45,196,244	14.5
Casino Win	1,263,612,465	1,117,640,256	145,972,209	13.1
Peer-to-Peer	10,833,164	11,138,986	(305,822)	(2.7)
Other Authorized Games	206,626,151	128,401,165	78,224,986	60.9
Internet Gaming Win	217,459,315	139,540,151	77,919,164	55.8
Sports Wagering Revenue	109,633,765	3,458,668	106,175,097	N/A
Total Gaming Revenue	\$ 1,590,705,545	\$ 1,260,639,075	\$ 330,066,470	26.2
<u>Additional Tax Information:</u>				
	Casino IATs and 1.25% Tax Obligations (a)	Racetrack Economic Development Tax (b)		
June 2019	\$ 3,953,710	\$ 70,347		
YTD June 2019	\$ 21,750,378	\$ 855,652		

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

As of July 12, 2019

**MONTHLY COMPARISON
FOR THE MONTH ENDED JUNE 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 16,059,740	\$ 17,514,219	(8.3)	\$ -	\$ -	n/a	\$ 64,813	\$ -	n/a	\$ 16,124,553	\$ 17,514,219	(7.9)
Borgata	64,848,467	60,834,916	6.6	6,034,158	4,030,295	49.7	64,249	986,831	n/a	70,946,874	65,852,042	7.7
Caesars	23,257,029	24,678,201	(5.8)	-	-	n/a	-	-	n/a	23,257,029	24,678,201	(5.8)
Caesars Interactive NJ	-	-	n/a	4,965,653	3,312,332	49.9	-	-	n/a	4,965,653	3,312,332	49.9
Golden Nugget	15,793,315	20,539,150	(23.1)	13,599,416	8,369,746	62.5	152,943	-	n/a	29,545,674	28,908,896	2.2
Hard Rock (b)	30,150,861	4,171,726	n/a	2,420,374	5,569	n/a	(4,255)	-	n/a	32,566,980	4,177,295	n/a
Harrah's	24,556,044	29,703,009	(17.3)	-	-	n/a	12,585	-	n/a	24,568,629	29,703,009	(17.3)
Ocean Resort (c)	20,158,853	3,007,700	n/a	356,790	-	n/a	972,487	192,671	n/a	21,488,130	3,200,371	n/a
Resorts	15,511,159	16,379,648	(5.3)	-	-	n/a	34,220	-	n/a	15,545,379	16,379,648	(5.1)
Resorts Digital	-	-	n/a	6,927,140	3,357,002	106.3	2,687,946	-	n/a	9,615,086	3,357,002	186.4
Tropicana	25,669,549	30,667,919	(16.3)	3,754,713	3,609,150	4.0	89,175	-	n/a	29,513,437	34,277,069	(13.9)
Total: Casino Industry	\$ 236,005,017	\$ 207,496,488	13.7	\$ 38,058,244	\$ 22,684,094	67.8	\$ 4,074,163	\$ 1,179,502	n/a	\$ 278,137,424	\$ 231,360,084	20.2
Racetrack Licensees												
Meadowlands	-	-	n/a	-	-	n/a	4,382,043	-	n/a	4,382,043	-	n/a
Monmouth Park	-	-	n/a	-	-	n/a	1,245,719	2,279,166	n/a	1,245,719	2,279,166	n/a
Grand Total	\$ 236,005,017	\$ 207,496,488	13.7	\$ 38,058,244	\$ 22,684,094	67.8	\$ 9,701,925	\$ 3,458,668	n/a	\$ 283,765,186	\$ 233,639,250	21.5

(a) Sports Wagering commenced on June 14, 2018.

(b) Hard Rock commenced operations (soft play period on June 25, 2018). Hard Rock opened to the public June 27, 2018. Internet gaming operations commenced on June 28, 2018.

(c) Ocean Resort commenced operations (soft play period on June 25, 2018). Ocean Resort opened to the public June 27, 2018. Internet gaming operations commenced on July 10, 2018.

**YEAR-TO-DATE COMPARISON
FOR THE YEAR-TO-DATE ENDED JUNE 2019 VERSUS 2018**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE (a)			TOTAL GAMING REVENUE		
	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change	2019	2018	% Change
Bally's AC	\$ 85,556,547	\$ 91,576,003	(6.6)	\$ -	\$ -	n/a	\$ 2,024,083	\$ -	n/a	\$ 87,580,630	\$ 91,576,003	(4.4)
Borgata	333,897,309	344,273,178	(3.0)	32,092,709	25,731,746	24.7	1,033,593	986,831	n/a	367,023,611	370,991,755	(1.1)
Caesars	127,664,054	137,203,188	(7.0)	-	-	n/a	-	-	n/a	127,664,054	137,203,188	(7.0)
Caesars Interactive NJ	-	-	n/a	28,010,321	21,868,999	28.1	-	-	n/a	28,010,321	21,868,999	28.1
Golden Nugget	96,558,724	113,216,029	(14.7)	78,641,276	48,943,837	60.7	315,781	-	n/a	175,515,781	162,159,866	8.2
Hard Rock (b)	143,407,984	4,171,726	n/a	10,416,454	5,569	n/a	452,663	-	n/a	154,277,101	4,177,295	n/a
Harrah's	149,357,177	169,672,741	(12.0)	-	-	n/a	205,884	-	n/a	149,563,061	169,672,741	(11.9)
Ocean Resort (c)	92,970,435	3,007,700	n/a	2,653,499	-	n/a	6,389,197	192,671	n/a	102,013,131	3,200,371	n/a
Resorts	86,794,904	87,528,317	(0.8)	-	-	n/a	738,386	-	n/a	87,533,290	87,528,317	0.0
Resorts Digital	-	-	n/a	43,612,874	22,495,025	93.9	29,446,758	-	n/a	73,059,632	22,495,025	224.8
Tropicana	147,405,331	166,991,374	(11.7)	22,032,182	20,494,975	7.5	584,945	-	n/a	170,022,458	187,486,349	(9.3)
Total: Casino Industry	\$ 1,263,612,465	\$ 1,117,640,256	13.1	\$ 217,459,315	\$ 139,540,151	55.8	\$ 41,191,290	\$ 1,179,502	n/a	\$ 1,522,263,070	\$ 1,258,359,909	21.0
Racetrack Licensees												
Meadowlands	-	-	n/a	-	-	n/a	57,856,208	-	n/a	57,856,208	-	n/a
Monmouth Park	-	-	n/a	-	-	n/a	10,586,267	2,279,166	n/a	10,586,267	2,279,166	n/a
Grand Total	\$ 1,263,612,465	\$ 1,117,640,256	13.1	\$ 217,459,315	\$ 139,540,151	55.8	\$ 109,633,765	\$ 3,458,668	n/a	\$ 1,590,705,545	\$ 1,260,639,075	26.2

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Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information

	FOR THE MONTH ENDED JUNE 2019					FOR THE YEAR-TO-DATE ENDED JUNE 2019				
	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)
Bally's AC	1,183,510	3,235	-	3,478	1,190,223	6,285,674	56,758	-	176,325	6,518,757
Borgata	4,778,493	8,256	907,943	-	5,694,692	24,392,789	73,916	4,826,667	25,594	29,318,966
Caesars	1,720,982	-	-	-	1,720,982	9,422,426	-	-	-	9,422,426
Caesars Interactive NJ	-	-	748,621	-	748,621	-	-	4,211,182	-	4,211,182
Golden Nugget	988,377	9,811	2,040,864	4,877	3,043,929	6,175,725	10,514	11,802,876	24,971	18,014,086
Hard Rock	2,183,458	2,154	363,056	-	2,548,668	10,327,096	32,178	1,562,468	13,481	11,935,223
Harrah's	1,812,084	1,070	-	-	1,813,154	11,025,743	17,500	-	-	11,043,243
Ocean Resort	1,404,223	15,159	53,558	102,220	1,575,160	6,398,079	30,588	398,367	779,071	7,606,105
Resorts	1,074,397	1,877	-	-	1,076,274	6,183,787	62,763	-	-	6,246,550
Resorts Digital	-	-	1,039,071	349,433	1,388,504	-	-	6,536,166	3,827,774	10,363,940
Tropicana	1,794,136	6,653	563,207	-	2,363,996	10,279,819	46,917	3,304,827	2,423	13,633,986
Casino Total	\$ 16,939,660	\$ 48,215	\$ 5,716,320	\$ 460,008	\$ 23,164,203	\$ 90,491,138	\$ 331,134	\$ 32,642,553	\$ 4,849,639	\$ 128,314,464
Meadowlands	-	140,895	-	356,214	497,109	-	1,082,846	-	5,884,223	6,967,069
Monmouth Park	-	44,642	-	92,897	137,539	-	264,689	-	964,009	1,228,698
Racetrack Total	\$ -	\$ 185,537	\$ -	\$ 449,111	\$ 634,648	\$ -	\$ 1,347,535	\$ -	\$ 6,848,232	\$ 8,195,767
Grand Total	\$ 16,939,660	\$ 233,752	\$ 5,716,320	\$ 909,119	\$ 23,798,851	\$ 90,491,138	\$ 1,678,669	\$ 32,642,553	\$ 11,697,871	\$ 136,510,231

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

June 2019 Sports Wagering Information

Sports Wagering Launch Dates

Property/Licensee	Sports Wagering Lounge/On-Site Opening Date:	Internet Start Date:
Casino Hotels:		
Ballys AC (CIENJ as Internet affiliate)	July 30, 2018	September 6, 2018
Borgata	June 14, 2018	August 22, 2018
Golden Nugget	August 15, 2018	August 23, 2018
Harrahs	August 1, 2018	
Hard Rock Resorts	January 29, 2019	January 26, 2019
Ocean Resort	August 15, 2018	
Resorts Digital	June 28, 2018	September 2, 2018
Tropicana	October 25, 2018	August 1, 2018
		January 25, 2019
Racetrack:		
Meadowlands	July 14, 2018	September 1, 2018
Monmouth Park	June 14, 2018	September 4, 2018

Industry Month and Year-to-Date Total Handle Statistics*

Sports Wagering Handle	Monthly Handle	YTD Handle
On-site (Retail) Sports Wagering	46,520,409	377,665,557
Internet (On-Line) Sports Wagering	226,702,566	1,606,360,529
Total Sports Wagering Handle	273,222,975	1,984,026,086

* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

Industry Completed Events and Win Statistics Breakdown by Sport

Category	Completed Events YTD Sports Wagering Win	YTD Completed Events Handle	Win %
Football	5,015,868	115,305,468	4.4%
Basketball	30,830,919	657,609,325	4.7%
Baseball	10,930,080	331,621,871	3.3%
Parlay	45,232,471	356,986,047	12.7%
Other	21,080,048	519,721,127	4.1%
Total	113,089,386	1,981,243,838	5.7%

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Gross Revenue.