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## **Division of Gaming Enforcement**

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### **DGE Announces January 2020 Total Gaming Revenue Results**

#### **For Immediate Release:**

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#### **Industry:**

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for January was \$300.7 million compared to \$229.6 million in January 2019, reflecting a 30.9% increase. Casino Win for January was \$192.1 million increasing 8.3% from the same month last year. Internet Gaming Win was \$55.1 million in January compared to \$33.6 million in the prior period, reflecting an increase of 64.0%. Sports Wagering Gross Revenue was \$53.6 million for the month, compared to \$18.8 million for the same month last year, reflecting a 185.2% increase.

#### **Tax Information:**

For the month of January 2020, total gaming taxes were \$28.5 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$4.1 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of January 2020, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$377,541.

#### **FOOTNOTES:**

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Sports wagering statistical information is unaudited and subject to adjustment. The statistical completed events Win and Handle information is provided by each casino/racetrack licensees' platforms operating under its sports wagering license.

#### ***Additional Information:***

*Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

*Internet Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

*Sports Wagering Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

*Tourism Data (CRDA website):*

<http://www.atlanticcitynj.com/about/stats.aspx>

**NJ Department of Law and Public Safety / Office of the Attorney General:**

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## JANUARY 2020 STATISTICS

<b><u>JANUARY</u></b>			Increase (Decrease)	
	2020	2019	\$	%
Slot Machine Win	\$ 140,306,677	\$ 126,093,511	\$ 14,213,166	11.3
Table Game Win	51,753,645	51,182,487	571,158	1.1
Casino Win	192,060,322	177,275,998	14,784,324	8.3
Peer-to-Peer	1,832,211	1,882,890	(50,679)	(2.7)
Other Authorized Games	53,254,379	31,711,501	21,542,878	67.9
Internet Gaming Win	55,086,590	33,594,391	21,492,199	64.0
Sports Wagering Revenue	53,561,626	18,777,582	34,784,044	185.2
<b>Total Gaming Revenue</b>	<b>\$ 300,708,538</b>	<b>\$ 229,647,971</b>	<b>\$ 71,060,567</b>	<b>30.9</b>

  

<b><u>Additional Tax Information:</u></b>		
	Casino IATs and 1.25% Tax Obligations (a)	Racetrack Economic Development Tax (b)
January 2020	\$ 4,071,329	\$ 377,541

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

As of February 12, 2020

**MONTHLY COMPARISON  
FOR THE MONTH ENDED JANUARY 2020 VERSUS 2019**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE			TOTAL GAMING REVENUE		
	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change
Bally's AC	\$ 10,719,473	\$ 12,131,407	(11.6)	\$ -	\$ -	n/a	\$ 655,739	\$ 499,302	31.3	\$ 11,375,212	\$ 12,630,709	(9.9)
Borgata	54,683,821	50,383,767	8.5	10,372,524	4,742,496	118.7	3,184,191	677,461	370.0	68,240,536	55,803,724	22.3
Caesars	17,026,366	17,110,303	(0.5)	-	-	n/a	-	-	n/a	17,026,366	17,110,303	(0.5)
Caesars Interactive NJ	-	-	n/a	4,237,763	4,575,663	(7.4)	-	-	n/a	4,237,763	4,575,663	(7.4)
Golden Nugget	15,004,973	14,582,780	2.9	21,204,985	12,180,039	74.1	547,909	27,287	1907.9	36,757,867	26,790,106	37.2
Hard Rock	21,491,524	15,577,433	38.0	2,463,007	1,623,107	51.7	336,466	25,235	n/a	24,290,997	17,225,775	41.0
Harrah's	23,553,714	21,500,795	9.5	-	-	n/a	107,424	20,615	421.1	23,661,138	21,521,410	9.9
Ocean Resort	16,867,849	12,383,484	36.2	531,343	530,816	0.1	2,341,047	1,271,289	84.1	19,740,239	14,185,589	39.2
Resorts	12,325,255	12,651,233	(2.6)	-	-	n/a	163,436	242,636	(32.6)	12,488,691	12,893,869	(3.1)
Resorts Digital	-	-	n/a	11,916,194	6,446,599	84.8	15,895,379	6,893,983	130.6	27,811,573	13,340,582	108.5
Tropicana	20,387,347	20,954,796	(2.7)	4,360,774	3,495,671	24.7	174,667	98,822	76.7	24,922,788	24,549,289	1.5
<b>Total: Casino Industry</b>	<b>\$ 192,060,322</b>	<b>\$ 177,275,998</b>	<b>8.3</b>	<b>\$ 55,086,590</b>	<b>\$ 33,594,391</b>	<b>64.0</b>	<b>\$ 23,406,258</b>	<b>\$ 9,756,630</b>	<b>139.9</b>	<b>\$ 270,553,170</b>	<b>\$ 220,627,019</b>	<b>22.6</b>
<b>Racetrack Licensees</b>												
Meadowlands	-	-	n/a	-	-	n/a	26,472,558	7,018,180	277.2	26,472,558	7,018,180	277.2
Monmouth Park	-	-	n/a	-	-	n/a	3,682,810	2,002,772	83.9	3,682,810	2,002,772	83.9
<b>Grand Total</b>	<b>\$ 192,060,322</b>	<b>\$ 177,275,998</b>	<b>8.3</b>	<b>\$ 55,086,590</b>	<b>\$ 33,594,391</b>	<b>64.0</b>	<b>\$ 53,561,626</b>	<b>\$ 18,777,582</b>	<b>185.2</b>	<b>\$ 300,708,538</b>	<b>\$ 229,647,971</b>	<b>30.9</b>

**Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information**

	<b>FOR THE MONTH ENDED JANUARY 2020</b>				
	<u>8% Gross Revenue Tax</u>	<u>8.5% Sports Wager Tax</u>	<u>15% Internet Gross Revenue Tax</u>	<u>13% Internet Sports Tax</u>	<u>TOTAL (a)</u>
Bally's AC	777,190	13,989	-	63,851	855,030
Borgata	3,978,316	61,534	1,560,173	319,834	5,919,857
Caesars	1,232,145	-	-	-	1,232,145
Caesars Interactive NJ	-	-	636,112	-	636,112
Golden Nugget	926,067	9,883	3,181,145	56,114	4,173,209
Hard Rock	1,552,898	-	369,451	6,044	1,928,393
Harrah's	1,722,445	-	-	-	1,722,445
Ocean Resort	1,169,797	26,207	79,745	255,278	1,531,027
Resorts	840,354	-	-	-	840,354
Resorts Digital	-	-	1,787,429	2,066,399	3,853,828
Tropicana	<u>1,405,314</u>	<u>8,396</u>	<u>654,116</u>	<u>9,669</u>	<u>2,077,495</u>
<b>Casino Total</b>	<u>\$ 13,604,526</u>	<u>\$ 120,009</u>	<u>\$ 8,268,171</u>	<u>\$ 2,777,189</u>	<u>\$ 24,769,895</u>
Meadowlands	-	363,594	-	2,891,636	3,255,230
Monmouth Park	-	<u>75,073</u>	-	<u>363,882</u>	<u>438,955</u>
<b>Racetrack Total</b>	<u>\$ -</u>	<u>\$ 438,667</u>	<u>\$ -</u>	<u>\$ 3,255,518</u>	<u>\$ 3,694,185</u>
<b>Grand Total</b>	<u>\$ 13,604,526</u>	<u>\$ 558,676</u>	<u>\$ 8,268,171</u>	<u>\$ 6,032,707</u>	<u>\$ 28,464,080</u>

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

# January 2020 Sports Wagering Statistical Information

## Industry Month and Year-to-Date Total Handle Statistics\*

<b>Sports Wagering Handle</b>	<b>Monthly Handle</b>	<b>YTD Handle</b>
On-site (Retail) Sports Wagering	68,964,335	68,964,335
Internet (On-Line) Sports Wagering	471,149,117	471,149,117
<b>Total Sports Wagering Handle</b>	<b>540,113,452</b>	<b>540,113,452</b>

\* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

## Industry Completed Events Win and Handle Statistics Breakdown by Sport

<b>Category</b>	<b>Completed Events YTD Sports Wagering Win</b>	<b>YTD Completed Events Handle</b>	<b>Win %</b>
Football	10,194,046	128,994,671	7.9%
Basketball	9,395,050	177,492,761	5.3%
Baseball	-8,151	1,031	N/A
Parlay	18,905,149	99,236,814	19.1%
Other	5,568,825	121,419,587	4.6%
<b>Total</b>	<b>44,054,919</b>	<b>527,144,864</b>	<b>8.4%</b>

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Gross Revenue.