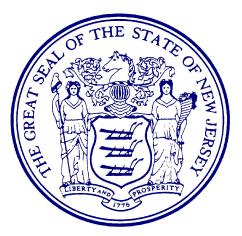
BOARDWALK 1000, LLC DBA HARD ROCK HOTEL & CASINO QUARTERLY REPORT

FOR THE QUARTER ENDED MARCH 31, 2024

SUBMITTED TO THE DIVISION OF GAMING ENFORCEMENT OF THE STATE OF NEW JERSEY



OFFICE OF FINANCIAL INVESTIGATIONS REPORTING MANUAL

HARD ROCK HOTEL & CASINO BALANCE SHEETS

AS OF MARCH 31, 2024 AND 2023

(UNAUDITED) (\$ IN THOUSANDS)

Line	Description	Notes	2024	2023
(a)	(b)		(c)	(d)
	ASSETS:			
	Current Assets:			
1	Cash and Cash Equivalents	2	\$93,173	\$105,310
2	Short-Term Investments		0	0
	Receivables and Patrons' Checks (Net of Allowance for			
3	Doubtful Accounts - 2024, \$18,236; 2023, \$14,930)	2,3,4,11	28,055	26,432
4	Inventories	. 2	1,979	1,764
5	Other Current Assets		9,544	8,119
6	Total Current Assets		132,751	141,625
7	Investments, Advances, and Receivables		0	0
8	Property and Equipment - Gross	2,5	661,842	610,873
9	Less: Accumulated Depreciation and Amortization		(245,461)	(219,186)
10	Property and Equipment - Net	. 5	416,381	391,687
11	Other Assets	. 8	666	563
12	Total Assets		\$549,798	\$533,875
	LIABILITIES AND EQUITY:			
	Current Liabilities:			
13	Accounts Payable		\$6,740	\$7,967
14	Notes Payable		0	0
	Current Portion of Long-Term Debt:			
15	Due to Affiliates		0	0
16	External		0	0
17	Income Taxes Payable and Accrued		0	0
18	Other Accrued Expenses	. 6	41,630	45,830
19	Other Current Liabilities	2,7,8,11	109,561	114,399
20	Total Current Liabilities		157,931	168,196
	Long-Term Debt:			
21	Due to Affiliates	. 9	523,377	523,377
22	External		0	0
23	Deferred Credits		0	0
	Other Liabilities		5,148	6,702
	Commitments and Contingencies	L	0	0
	Total Liabilities		686,456	698,275
	Stockholders', Partners', or Proprietor's Equity		(136,658)	(164,400)
28	Total Liabilities and Equity		\$549,798	\$533,875

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

HARD ROCK HOTEL & CASINO STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(UNAUDITED)

(\$ IN THOUSANDS)

Line	Description	Notes	2024	2023
(a)	(b)		(c)	(d)
	Revenue:			
1	Casino		\$58,783	\$59,065
2	Rooms		22,767	18,330
3	Food and Beverage		26,313	23,581
4	Other	. 3	25,500	23,702
5	Net Revenue		133,363	124,678
	Costs and Expenses:			
6	Casino	. 2,3	24,434	22,622
7	Rooms, Food and Beverage		29,241	27,147
8	General, Administrative and Other	. 8	53,446	52,719
9	Total Costs and Expenses		107,121	102,488
10	Gross Operating Profit		26,242	22,190
11	Depreciation and Amortization	. 2,5	6,880	8,504
	Charges from Affiliates Other than Interest:			
12	Management Fees	. 11	4,612	4,190
13	Other	11	2,209	2,061
14	Income (Loss) from Operations		12,541	7,435
	Other Income (Expenses):			
15	Interest Expense - Affiliates	. 9	(8,234)	(8,216)
16	Interest Expense - External		(114)	(124)
17	CRDA Related Income (Expense) - Net		(1,295)	(1,092)
18	Nonoperating Income (Expense) - Net	. 2	302	413
19	Total Other Income (Expenses)		(9,341)	(9,019)
20	Income (Loss) Before Taxes		3,200	(1,584)
21	Provision (Credit) for Income Taxes		0	0
22	Net Income (Loss)		\$3,200	(\$1,584)

* Prior period amounts have been reclassified to conform to the current period presentation.

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

HARD ROCK HOTEL & CASINO STATEMENTS OF CHANGES IN PARTNERS', PROPRIETOR'S OR MEMBERS' EQUITY

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2023 AND THE THREE MONTHS ENDED MARCH 31, 2024

Line (a)	Description (b)	Notes	Contributed Capital (c)	Accumulated Earnings (Deficit) (d)	 	Total Equity (Deficit) (f)
1	Balance, December 31, 2022		\$159,000	(\$321,816)	\$0	(\$162,816)
	, , ,					
2	Net Income (Loss) - 2023			22,958		22,958
3	Capital Contributions					0
4	Capital Withdrawals					0
5	Partnership Distributions					0
6	Prior Period Adjustments					0
7						0
8						0
9						0
10	Balance, December 31, 2023		159,000	(298,858)	0	(139,858)
11	Net Income (Loss) - 2024			3,200		3,200
12	Capital Contributions					0
13	Capital Withdrawals					0
14	Partnership Distributions					0
15	Prior Period Adjustments					0
16						0
17						0
18						0
19	Balance, March 31, 2024		\$159,000	(\$295,658)	\$0	(\$136,658)

(UNAUDITED) (\$ IN THOUSANDS)

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

HARD ROCK HOTEL & CASINO STATEMENTS OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(UNAUDITED) (\$ IN THOUSANDS)

Line	Description	Notes	2024	2023
(a)	(b)		(c)	(d)
1	CASH PROVIDED (USED) BY OPERATING ACTIVITIES		\$19,797	\$7,604
	CASH FLOWS FROM INVESTING ACTIVITIES:			
2	Purchase of Short-Term Investments		0	0
3	Proceeds from the Sale of Short-Term Investments		0	0
4	Cash Outflows for Property and Equipment		(9,926)	(4,683)
5	Proceeds from Disposition of Property and Equipment		0	0
6	CRDA Obligations		0	0
7	Other Investments, Loans and Advances made		0	0
8	Proceeds from Other Investments, Loans, and Advances		0	0
9	Cash Outflows to Acquire Business Entities	5	0	0
10		· · · · ·	0	0
11 12	Net Cash Provided (Used) By Investing Activities		(9,926)	0 (4,683)
12			(9,920)	(4,085)
	CASH FLOWS FROM FINANCING ACTIVITIES:			
13	Proceeds from Short-Term Debt	L	0	0
14	Payments to Settle Short-Term Debt		0	0
15	Proceeds from Long-Term Debt		0	0
16	Costs of Issuing Debt		0	0
17	Payments to Settle Long-Term Debt	L	0	0
18	Cash Proceeds from Issuing Stock or Capital Contributions		0	0
19	Purchases of Treasury Stock	L	0	0
20	Payments of Dividends or Capital Withdrawals		0	0
21			0	0
22			0	0
23	Net Cash Provided (Used) By Financing Activities		0	0
24	Net Increase (Decrease) in Cash and Cash Equivalents		9,871	2,921
25	Cash and Cash Equivalents at Beginning of Period		83,302	102,389
26	Cash and Cash Equivalents at End of Period	2	\$93,173	\$105,310
	CASH PAID DURING PERIOD FOR:			

	CASH PAID DURING PERIOD FOR:			
27	Interest (Net of Amount Capitalized)	9	\$0	\$0
28	Income Taxes		\$0	\$0

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

HARD ROCK HOTEL & CASINO STATEMENTS OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(UNAUDITED)

(\$ IN THOUSANDS)

Line	Description	Notes	2024	2023
(a)	(b)		(c)	(d)
	CASH FLOWS FROM OPERATING ACTIVITIES:			
29	Net Income (Loss)		\$3,200	(\$1,584)
30	Depreciation and Amortization of Property and Equipment	2,5	6,880	8,498
31	Amortization of Other Assets	_	0	6
32	Amortization of Debt Discount or Premium	_	0	0
33	Deferred Income Taxes - Current	_	0	0
34	Deferred Income Taxes - Noncurrent	_	0	0
35	(Gain) Loss on Disposition of Property and Equipment	-	0	0
36	(Gain) Loss on CRDA-Related Obligations		0	0
37	(Gain) Loss from Other Investment Activities		0	0
38	(Increase) Decrease in Receivables and Patrons' Checks	4	9,995	(389)
39	(Increase) Decrease in Inventories		(107)	125
40	(Increase) Decrease in Other Current Assets		1,026	1,887
41	(Increase) Decrease in Other Assets	_	(305)	7
42	Increase (Decrease) in Accounts Payable		(456)	205
43	Increase (Decrease) in Other Current Liabilities		149	525
44	Increase (Decrease) in Other Liabilities		(585)	(1,676)
45			0	0
46			0	0
47	Net Cash Provided (Used) By Operating Activities		\$19,797	\$7,604
	SUPPLEMENTAL DISCLOSURE OF CASH FLO	OW INI	FORMATION	
	ACQUISITION OF PROPERTY AND EQUIPMENT:			
48	Additions to Property and Equipment	5	(\$9,926)	(\$4,683)
49	Less: Capital Lease Obligations Incurred		0	0
50	Cash Outflows for Property and Equipment		(\$9,926)	(\$4,683)
	ACQUISITION OF BUSINESS ENTITIES:			
51	Property and Equipment Acquired		\$0	\$0
52	Goodwill Acquired.		0	0
53	Other Assets Acquired - net		0	0
54	Long-Term Debt Assumed		0	0
55	Issuance of Stock or Capital Invested		0	0
56	Cash Outflows to Acquire Business Entities		<u>\$0</u>	\$0
	STOCK ISSUED OR CAPITAL CONTRIBUTIONS:			+ -
57	Total Issuances of Stock or Capital Contributions		\$0	\$0
58	Less: Issuances to Settle Long-Term Debt	L	<u></u> 0	0
59	Consideration in Acquisition of Business Entities		0	0
<u>60</u>	Cash Proceeds from Issuing Stock or Capital Contributions		\$0	\$0
00	Cush i roccus nom issuing stock of Capital Contributions	1	ψU	ψU

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

HARD ROCK HOTEL & CASINO SCHEDULE OF PROMOTIONAL EXPENSES AND ALLOWANCES

FOR THE THREE MONTHS ENDED MARCH 31, 2024 (UNAUDITED) (\$ IN THOUSANDS)

		Promotional Allowances		Promotiona	l Expenses
		Number of	Dollar	Number of	Dollar
Line	Description	Recipients	Amount	Recipients	Amount
(a)	(b)	(c)	(d)	(e)	(f)
1	Rooms	323,973	\$19,724		
2	Food	137,425	8,579		
3	Beverage	809,845	4,146		
4	Travel			1,139	512
5	Bus Program Cash				
6	Promotional Gaming Credits	247,142	21,728		
7	Complimentary Cash Gifts	650	974		
8	Entertainment	13,003	1,285		
9	Retail & Non-Cash Gifts			73,556	4,074
10	Parking			142,469	1,173
11	Other	175,900	2,866	226,200	3,420
12	Total	1,707,938	\$59,302	443,364	\$9,179

FOR THE THREE MONTHS ENDED MARCH 31, 2024

		Promotional Allowances		Promotiona	l Expenses
		Number of	Dollar	Number of	Dollar
Line	Description	Recipients	Amount	Recipients	Amount
(a)	(b)	(c)	(d)	(e)	(f)
1	Rooms	323,973	\$19,724		
2	Food	137,425	8,579		
3	Beverage	809,845	4,146		
4	Travel			1,139	512
5	Bus Program Cash				
6	Promotional Gaming Credits	247,142	21,728		
7	Complimentary Cash Gifts	650	974		
8	Entertainment	13,003	1,285		
9	Retail & Non-Cash Gifts			73,556	4,074
10	Parking			142,469	1,173
11	Other	175,900	2,866	226,200	3,420
12	Total	1,707,938	\$59,302	443,364	\$9,179

*No item in this category (Other) exceeds 5%.

BOARDWALK 1000, LLC DBA HARD ROCK HOTEL & CASINO STATEMENT OF CONFORMITY, ACCURACY, AND COMPLIANCE

FOR THE QUARTER ENDED MARCH 31, 2024

- 1. I have examined this Quarterly Report.
- 2. All the information contained in this Quarterly Report has been prepared in conformity with the Division's Quarterly Report Instructions and Uniform Chart of Accounts.
- 3. To the best of my knowledge and belief, the information contained in this report is accurate.
- 4. To the best of my knowledge and belief, except for the deficiencies noted below, the licensee submitting this Quarterly Report has remained in compliance with the financial stability regulations contained in N.J.S.A. 5:12-84a(1)-(5) during the quarter.

5/14/2024 Date

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Alicia Magee

Vice President - Finance Operations Title

8714-11

License Number

On Behalf of:

BOARDWALK 1000, LLC DBA HARD ROCK HOTEL & CASINO

Casino Licensee

NOTE 1 - ORGANIZATION AND NATURE OF BUSINESS

Organization

Boardwalk 1000, LLC (the "Company"), a New Jersey limited liability company, is a wholly owned subsidiary of Hard Rock Tristate AC, LLC ("Tristate"). The Company was formed on February 24, 2017. The Company owns and operates the Hard Rock Hotel & Casino Atlantic City (the "Hard Rock Hotel & Casino") in Atlantic City, New Jersey. The Company's Operating Agreement was entered into by the Company and Tristate and became effective on February 24, 2017. The Operating Agreement was amended and restated effective November 10, 2017. The Company's wholly-owned subsidiary, Boardwalk Air I, LLC, a Delaware limited liability company, was formed on August 16, 2023.

Under the Amended and Restated Operating Agreement, the business and affairs of the Company are membermanaged. Tristate is the sole member and has exclusive and complete authority and discretion to manage the operations and affairs of the Company. The Company shall not conduct any other business, except as permitted under the Amended and Restated Operating Agreement.

Nature of Business

The Hard Rock Hotel & Casino features: two hotel towers with a total of 1,973 rooms combined, including high end suites; 2,419 slot machines; 131 table games; a sportsbook; a variety of fine dining and casual restaurants; a 5,500-seat arena; a spa; a gas station, including a convenience store and car wash; and other amenities.

The Company is authorized by the New Jersey Division of Gaming Enforcement ("DGE") to offer 24-hour internet gaming, including a variety of slot game options and sports betting ("online gaming"). See Note 3.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES AND BASIS OF PRESENTATION

Basis of Presentation

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("US GAAP").

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires the Company's management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Boardwalk Air I, LLC. All intercompany transactions have been eliminated in consolidation.

Cash and Cash Equivalents

Cash equivalents are highly liquid investments with original maturities of three months or less from the date of purchase and are stated at the lower of cost or market value. The Company's policy is to place investments with financial institutions evaluated as being creditworthy, or in short-term money market funds that are exposed to minimal interest rate and credit risk. As of March 31, 2024, the Company maintained balances in certain of its deposit accounts in excess of federally insured limits. The Company does not expect to incur any losses resulting from cash held in financial institutions in excess of insured limits. The Company manages this risk through predominantly holding its cash with a large, financially stable, global bank.

Cash and cash equivalents consist of the following:

	Marc	March 31,		
	2024	2023		
Unrestricted cash	\$ 68,544	\$ 87,222		
Restricted cash	24,629	18,088		
	\$ 93,173	\$ 105,310		

Restricted cash at March 31, 2024 was \$24,629, which included \$18,217 of restricted cash related to the balances of patrons' internet gaming accounts, \$4,004 related to cash collateral for letters of credit related to the Company's workers compensation insurance, and \$2,408 of cash related to third party internet gaming operations. Restricted cash at March 31, 2023 was \$18,088, which included \$12,699 of restricted cash related to the balances of patrons' internet gaming accounts, \$3,842 related to cash collateral for letters of credit related to the balances of patrons' internet gaming accounts, \$3,842 related to cash collateral for letters of credit related to the Company's workers compensation insurance, and \$1,547 of cash related to third party internet gaming operations. Pursuant to New Jersey Administrative Code 13:6901.3(j), the Company maintains separate New Jersey bank accounts to primarily ensure the security of funds held in patrons' internet gaming accounts. Restricted cash balances are deposited with a large, financially stable, global bank.

Accounts Receivable, Net, and Credit Risk

Accounts receivable, net consist primarily of casino, hotel and other receivables, net of an estimated loss reserve. Casino receivables are the primary financial instruments that could potentially subject the Company to concentrations of credit risk. Credit is issued by the Company to the customer (as credit markers) in exchange for gaming chips at the casino as permitted by DGE regulations. The Company issues credit to approved casino customers following background checks and investigations of creditworthiness. At March 31, 2024 and 2023, approximately 71% and 69% of the Company's gross accounts receivable related to casino receivables for each period, respectively.

Accounts receivable are typically noninterest bearing and are initially recorded at cost. Accounts are written off when management deems the account to be uncollectible. An estimated loss reserve is maintained to reduce the Company's receivables to their expected realization. The loss reserve is estimated based on specific review of customer accounts, as well as historical collection experience and current economic and business conditions. Recoveries of accounts previously written off are recorded when received. Management believes that as of March 31, 2024, no significant concentrations of credit risk existed for which a loss reserve had not already been recorded.

Activity for the estimated loss reserve is as follows:

	March 31,			
	2024			2023
Balance at beginning of period	\$	17,259	\$	14,471
Provision for credit losses		1,276		581
Write-offs		(299)		(122)
Balance at end of period	\$	18,236	\$	14,930

Inventories

Inventories consist primarily of food and beverage and retail items and are stated at the lower of cost or net realizable value. Cost is determined using the average cost method. Provisions are made, as necessary, to reduce excess or obsolete inventories to their net realizable value.

Property and Equipment

Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets or, for leasehold improvements, over the shorter of the asset's useful life or term of the lease.

The estimated useful lives of the Company's major components of property and equipment are:

Building and improvements	10 through 30 years
Furniture and equipment	3 through 10 years

Costs of major improvements are capitalized, while costs of normal repairs and maintenance are charged to expense as incurred.

The Company evaluates the carrying value of long-lived assets whenever events or changes in circumstances indicate that the carrying value of such assets may not be recoverable. For an asset that is to be disposed of, the Company recognizes the asset at the lower of carrying value or fair market value, less costs of disposal, as estimated based on comparable asset sales, solicited offers, or a discounted cash flow model. For a long-lived asset to be held and used, the Company reviews the asset for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The estimated undiscounted future cash flows of the asset are then compared to the carrying value of the asset. The asset is not impaired if the undiscounted future cash flows exceed its carrying value. If the carrying value exceeds the undiscounted future cash flows, then an impairment charge is recorded, typically measured using a discounted cash flow model, which is based on the estimated future results of the relevant reporting unit discounted using the Company's weighted-average cost of capital and market indicators of terminal year free cash flow multiples. If an asset is under development, future cash flows include remaining construction costs. There were no impairment losses recognized in the consolidated statements of income during the three months ended March 31, 2024 and 2023.

Revenue Recognition

The Company's revenue from contracts with customers consists of casino wagers, hotel room sales, food and beverage transactions, entertainment shows, and retail transactions.

The transaction price for a casino wager is the difference between gaming wins and losses ("net win"). In certain circumstances, the Company offers discounts on markers, which are estimated based upon industry practice, and recorded as a reduction of casino revenue. The Company accounts for casino revenue on a portfolio basis given the similar characteristics of wagers by recognizing net win per gaming day versus on an individual wager basis.

For casino wager contracts that include complimentary goods and services provided by the Company to gaming patrons on a discretionary basis to incentivize gaming, the Company allocates revenue to the good or service delivered based upon stand-alone selling price ("SSP"). Discretionary complimentary items provided by the Company and supplied by third parties are recognized as an operating expense. The Company accounts for complimentary items on a portfolio basis given the similar characteristics of the incentives by recognizing redemption per gaming day.

For casino wager contracts that include incentives earned by customers under the Company's loyalty program, the Company allocates a portion of net win based upon the SSP of such incentive (less estimated breakage). This allocation is deferred and recognized as revenue when the customer redeems the incentive. When redeemed, revenue is recognized in the department that provides the goods or services. Redemption of loyalty incentives at third party outlets are deducted from the loyalty liability and amounts owed are paid to the third party, with any discount received recorded as other revenue. After allocating revenue to other goods and services provided as part of casino wager contracts, the Company records the residual amount to casino revenue.

The transaction price of hotel rooms, food and beverage, and retail contracts is the net amount collected from the customer for such goods and services. The transaction price for such contracts is recorded as revenue as the good or service is transferred to the customer over their stay at the hotel or when the delivery is made for the food and beverage or retail product.

Sales- and usage-based taxes are excluded from revenues. For some arrangements, the Company acts as an agent in that it arranges for another party to transfer goods and services, which primarily include certain of the Company's entertainment shows as well as customer rooms arranged by online travel agents.

Contract and Contract-Related Liabilities

There may be a difference between the timing of cash receipts from the customer and the recognition of revenue, resulting in a contract or contract-related liability. The Company generally has three types of liabilities related to contracts with customers: (1) outstanding chip liability; which represents the amounts owed in exchange for gaming chips held by a customer, (2) loyalty program obligations, which represents the deferred allocation of revenue relating to loyalty program incentives earned, as discussed above; and (3) customer advances and other. Customer advances and other consist primarily of funds deposited by customers before gaming play occurs ("casino front money") and advance payments on goods and services yet to be provided, such as advance ticket sales and deposits on rooms and convention space, or for unpaid wagers. These liabilities are generally expected to be recognized as revenue within one year of being purchased, earned, or deposited and are recorded within accrued expenses and other current liabilities on the Company's consolidated balance sheets.

Deferred Revenue

Deferred revenue includes up-front advance payments related to agreements with online gaming providers. These payments are recorded as deferred revenue within other current liabilities and other liabilities and are recognized as other revenue when earned, which is expected to be on a straight-line basis over the terms of the related agreements.

Gaming Taxes

The Company is subject to an annual tax assessment based on 8% of its land-based gross gaming revenues and 15% of its online gross gaming revenues. In addition, online and land-based sports betting revenues are subject to a 13% and 8.5% tax rate, respectively. These gaming taxes, other than those reimbursed by the Company's third-party branded online gaming website operators and retail sports wagering lounge operator, are recorded as a casino expense in the consolidated statements of income. The Company recorded gaming tax expense of \$8,357 and \$7,246 during the three months ended March 31, 2024 and 2023, respectively.

Casino Reinvestment Development Authority ("CRDA") Obligations

Pursuant to the New Jersey Casino Control Act ("Casino Control Act"), as a casino licensee, the Company is assessed at an amount equal to 1.25% of its land-based gross gaming revenues. This assessment is made in lieu of an Investment Alternative Tax ("IAT") equal to 2.5% of land-based gross gaming revenues. The Casino Control Act also provides for an assessment equal to 2.5% of the Company's online gross gaming revenues, which is made in lieu of an IAT equal to 5% of online gross gaming revenues. The Company is required to make quarterly payments to the CRDA to satisfy its investment obligations. The Company is reimbursed by its third-party branded online gaming and the retail sports lounge. Pursuant to a provision contained within legislation enacted to address Atlantic City's fiscal matters commonly referred to as the payment in lieu of taxes (PILOT) law, these funds are to be used for the purposes of paying debt service on bonds issued by the City of Atlantic City prior to and after the date of the PILOT law. These provisions expire as of December 31, 2026. The Company recorded IAT expense of \$1,295 and \$1,092 during the three months ended March 31, 2024 and 2023, respectively.

Loss Contingencies

There are times when nonrecurring events may occur that require management to consider whether an accrual for a loss contingency is appropriate. Accruals for loss contingencies typically relate to certain legal proceedings, customer and other claims, and litigation. The Company determines whether an accrual for a loss contingency is appropriate by assessing whether a loss is deemed probable and can be reasonably estimated. The Company analyzes its legal proceedings and other claims based on available information to assess potential liability. The Company develops its views on estimated losses in consultation with outside counsel handling its defense in these matters, which involves an analysis of potential results assuming a combination of litigation and settlement strategies. See Note 12.

Income Taxes

The Company is a disregarded entity for federal and state income tax purposes. The accompanying consolidated financial statements do not include a provision for income tax since any income or loss is included in the financial results of the Company's sole member, Tristate.

Advertising Expense

Advertising costs are expensed as incurred or the first time the advertising takes place. Advertising costs are included

in general, administrative and other expenses in the consolidated statements of income and totaled \$1,684 and \$1,783 during the three months ended March 31, 2024 and 2023, respectively.

Recently Adopted Accounting Pronouncements

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments—Credit Loss (Topic 326): Measurement of Credit Losses on Financial Instruments, which replaces the current incurred loss impairment methodology for financial assets measured at amortized cost with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information, including forecasted information, to develop credit loss estimates. This new update, as amended, is effective for interim and annual periods beginning after December 15, 2022. The adoption of this new update did not have an impact on the Company's financial position, results of operations, or cash flows.

NOTE 3 - ONLINE GAMING AND SPORTS WAGERING

The Company holds a sports wagering license and an internet gaming permit, both of which are issued by the DGE. The sports wagering license allows the Company to operate a retail sports wagering lounge located on its property and up to three individually branded websites offering online sports wagering. The internet gaming permit allows the Company to utilize up to five individually branded websites to offer internet gaming.

Online Gaming and Retail Sportsbook Services Agreement

On March 8, 2023, the Company entered into an Online Gaming and Retail Sportsbook Services Agreement with Seminole Hard Rock Digital, LLC ("SHRD") and HR Atlantic City, LLC ("HR Atlantic City"), a part-owner of Tristate, pursuant to which SHRD will (i) develop, market, operate, and brand online sportsbook games, online poker games and online casino games in New Jersey, and (ii) develop, market, operate and brand the Hard Rock Hotel & Casino sportsbook in Atlantic City. The Online Gaming and Retail Sportsbook Services Agreement became effective on January 1, 2023.

The Company receives a percentage share of the revenues generated by the online sportsbook games, online poker games, online casino games and the retail sportsbook, with a minimum annual revenue guarantee. The percentage share of revenues is received by the Company on a quarterly basis. If the annual percentage share of revenues is less than the minimum annual revenue guarantee, the difference is received by the Company no later than 135 days subsequent to December 31 each year. The percentage share of revenues earned by the Company is included within other revenue in the consolidated statements of income. In addition, the Company receives reimbursement for certain expenses incurred in connection with Online Gaming and Retail Sportsbook Services Agreement.

Online Gaming and Online Sports Wagering

The Company currently utilizes three branded websites to offer internet gaming and sports wagering as follows:

www.hardrockbet.com (formerly www.hardrockcasino.com)

Pursuant to the Online Gaming and Retail Sportsbook Services Agreement, effective January 1, 2023, SHRD markets, operates and brands the online gaming site, *www.hardrockbet.com*. This website features sportsbook games, online poker games and online casino games. Patrons have the opportunity to participate in community jackpots and to be rewarded with both online and on-property incentives. Patrons also have the opportunity to participate in a variety of promotions. All participants must be 21 years of age or older and be physically located in the State of New Jersey to play. The Company receives a share of the revenues generated by the online sportsbook games, online poker games, and online casino games. The share of revenues received by the Company is included within other revenue in the consolidated statements of income. In addition, the Company receives reimbursement for certain expenses incurred in connection with Online Gaming and Retail Sportsbook Services Agreement. Such reimbursements are recorded as a reduction to the expenses incurred.

www.nj.bet365.com

The Company entered into an Online Gaming Operations Agreement with Hillside (New Jersey) LLC ("bet365") pursuant to which bet365 hosts, manages, operates, and supports the online gaming site, *www.nj.bet365.com*. This website commenced operations in August 2019 and features a variety of slot game options and sports betting. Patrons have the opportunity to participate in community jackpots and to be rewarded with online incentives, as well as, have the opportunity to participate in a variety of promotions. All participants must be 21 years of age or older and be physically located in the State of New Jersey to play. The Company receives royalty fees under its Online Gaming Operations Agreement with bet365. Such royalty fees are recognized when earned and are included within other revenue in the consolidated statements of income. In addition, the Company receives reimbursement for certain expenses incurred in connection with its Online Gaming Operations Agreement with bet365. Such reimbursements are recorded as a reduction to the expenses incurred.

www.nj.unibet.com

The Company entered into an Online Gaming Operations Agreement with Unibet Interactive Inc. ("Unibet") pursuant to which Unibet hosts, manages, operates, and supports the online gaming site, *www.nj.unibet.com*. This website commenced operations in May 2019 and features a variety of slot game options and sports betting. Patrons have the opportunity to participate in community jackpots and to be rewarded with online incentives, as well as, have the opportunity to participate in a variety of promotions. All participants must be 21 years of age or older and be physically located in the State of New Jersey to play. The Company receives royalty fees under its Online Gaming Operations Agreement with Unibet. Such royalty fees are recognized when earned and are included within other revenue in the consolidated statements of income. In addition, the Company receives reimbursement for certain expenses incurred in connection with its Online Gaming Operations Agreement with Unibet. Such reimbursements are recorded as a reduction to the expenses incurred. Pursuant to the terms of the Online Gaming Operations Agreement with Unibet, Unibet provided the Company with notice of its intent to terminate the agreement at the conclusion of the initial term, which is on or about May 28, 2024.

NOTE 4 - RECEIVABLES AND PATRONS' CHECKS

Receivables and patrons' checks consist of the following:

	March 31,		
	2024	2023	
Casino receivables, net of an allowance for doubtful			
accounts (\$18,094 in 2024 and \$14,675 in 2023)	\$ 13,984	\$ 12,725	
Hotel receivables, net of an allowance for doubtful			
accounts (\$142 in 2024 and \$255 in 2023)	3,961	3,869	
Due from related parties (see Note 3 and Note 11)	1,682	1,434	
Online gaming receivables	1,984	3,792	
Other	6,444	4,612	
Receivables and patrons' checks, net	\$ 28,055	\$ 26,432	

NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	Marc	March 31,		
	2024	2023		
Land	\$ 31,600	\$ 31,600		
Building and improvements	415,383	386,296		
Furniture and equipment	203,074	185,346		
Construction in progress	11,785	7,631		
Total property and equipment	661,842	610,873		
Less accumulated depreciation	(245,461)	(219,186)		
Property and equipment, net	\$ 416,381	\$ 391,687		

Depreciation expense was \$6,880 and \$8,498 during the three months ended March 31, 2024 and 2023, respectively.

Construction in progress presented in the table above primarily relates to costs capitalized in connection with major improvements that have not yet been placed into service, and accordingly, such costs are not yet being depreciated.

NOTE 6 - OTHER ACCRUED EXPENSES

Other accrued expenses consist of the following:

	March 31,			
	2024		2023	
Accrued payroll and related expenses	\$	12,455	\$	12,714
Accrued interest		15,114		15,097
Accrued insurance and legal reserves		6,169		8,096
Accrued igaming expenses		-		2,442
Accrued expenses and other liabilities		7,892	_	7,481
Other accrued expenses	\$	41,630	\$	45,830

NOTE 7 - OTHER CURRENT LIABILITIES

Other current liabilities consist of the following:

	March 31,			
	2024		2023	
Casino-related liabilities	\$	19,211	\$	18,761
Online gaming related liabilities		11,963		14,044
Deferred revenue		13,483		19,020
Due to related parties (see Note 11)		60,295		57,875
Other		4,609		4,699
Other current liabilities	\$	109,561	\$	114,399

NOTE 8 – LEASES

The Company leases property and land from unrelated parties under operating lease agreements that have initial terms ranging from 2 to 15 years.

Operating lease cost is recognized on a straight-line basis over the lease term. Finance lease cost is recognized as a combination of the amortization expense for the ROU assets and interest expense for the outstanding lease liabilities, and results in a front-loaded expense pattern over the lease term.

The components of lease expense for the three months ended March 31, 2024 and 2023 were as follows:

	Three Mon	Three Months Ended			
	Marc	March 31,			
	2024	2023			
Operating lease cost	\$ 107	\$ 137			
Short-term lease cost	1,084	1,358			
Total lease expense	\$ 1,191	\$ 1,495			

The Company is the lessor to certain retail companies for space with terms ranging from 3 to 8 years. All lessor leases were determined to be operating leases. Future undiscounted cash flows to be received on an annual basis as of March 31, 2024 is as follows:

2024	\$ 1,042
2025	1,382
2026	1,340
2027	1,293
2028	592
Thereafter	23
Total minimum rental income	\$ 5,672

NOTE 9 - RELATED PARTY DEBT

Related party debt consisted of the following as of March 31, 2024 and 2023:

	March 31,				
		2024		2023	
Loan Agreement - HRAC Lender	\$	445,977	\$	445,977	
Promissory Notes - Tristate	_	77,400	_	77,400	
Total debt, affiliates	\$	523,377	\$	523,377	
Less: Current portion of long-term debt, affiliates		-		-	
Long-term debt, affiliates	\$	523,377	\$	523,377	

Loan Agreement

On August 30, 2017, the Company entered into a loan agreement (the "Loan Agreement") with Hard Rock Atlantic City Lender, LLC ("HRAC Lender"). HRAC Lender is an affiliate of certain members of Tristate. The Loan Agreement consists of a term loan in the principal amount of \$400,000 (the "Loan"). The Loan bears interest at an annual rate of 6% (the "Loan Rate"). On August 30, 2017, a noncash loan origination fee of \$8,000 (2% of the Loan)

was charged by HRAC Lender and applied to the outstanding principal amount of the Loan per the terms of the Loan Agreement. The Loan is secured by a first priority lien on all of the Company's personal and real property. The Loan is guaranteed by Tristate.

The period which began on August 30, 2017 and ended on February 28, 2019 is defined as the "PIK Interest Period." During the PIK Interest Period, all interest was paid by the Company in kind by having such interest added to and automatically becoming a part of the principal amount of the Loan. During the PIK Interest Period, a total of \$37,977 of interest expense was paid in kind.

On July 13, 2022, the Company and HRAC Lender entered into a Third Loan Agreement Modification Agreement (the "Third Modification Agreement"). Under the terms of the Third Modification Agreement, the Company and HRAC Lender agreed to amend and restate the Loan Agreement's definition of maturity date from July 29, 2022 to May 1, 2024 (the "Maturity Date").

On April 15, 2024, the Company and HRAC Lender entered into a Fourth Loan Agreement Modification Agreement (the "Fourth Modification Agreement"). Under the terms of the Fourth Modification Agreement, the Company and HRAC Lender agreed to amend and restate the Maturity Date to May 1, 2025.

Interest on the outstanding principal balance of the Loan (including the loan origination fee and PIK Interest added to the outstanding principal amount of the Loan) shall be paid in cash by the Company on May 15 and October 15 of each year, at the Loan Rate. Amounts outstanding under the Loan and outstanding interest are due upon the Maturity Date. There is no penalty for prepayment of principal and outstanding interest.

In connection with the Loan Agreement, the Company incurred debt financing fees of \$8,099 (which include the loan origination fee). The debt financing fees were recorded in long-term debt, due to affiliates and were amortized through July 29, 2022, the original maturity date of the Loan Agreement.

The Company has made interest payments in accordance with the amended and restated Loan Agreement. Accrued interest related to the Loan Agreement was \$12,264 as of March 31, 2024 and 2023.

Promissory Notes - Tristate

During 2018, Tristate loaned the Company \$77,400 (the "Promissory Notes") to fund the payment of costs associated with the construction of the Hard Rock Hotel & Casino. The Promissory Notes bear interest at 8% per annum. Interest payments are due on May 15 and October 15 of each year. The Company has made interest payments in accordance with the amended and restated Promissory Notes. Accrued interest related to the Promissory Notes as of March 31, 2024 and 2023, was \$2,850 and \$2,833, respectively. Amounts due under the Promissory Notes are subordinate and junior in right of payment to amounts due and outstanding under the Loan Agreement.

On July 13, 2022, Tristate and the Company agreed to amend and restate the Promissory Notes' maturity date from July 29, 2022 to the earlier of (i) May 1, 2024, and (ii) the date upon which any indebtedness is issued or incurred to refinance, refund, renew or replace all or any portion of the obligations under the Loan Agreement, as amended (such earlier date, the "Maturity Date").

On April 15, 2024, Tristate and the Company agreed to amend and restate the Promissory Notes' Maturity Date to the earlier of (i) May 1, 2025, and (ii) the date upon which any indebtedness is issued or incurred to refinance, refund, renew or replace all or any portion of the obligations under the Loan Agreement, as amended.

NOTE 10 – OTHER LIABILITIES

Other liabilities consisted of the following:

	March 31,			
		2024		2023
Tenant settlement liability (Note 12)	\$	4,854	\$	5,352
Lease liabilities		294		21
Deferred revenue		-		1,329
Other liabilities	\$	5,148	\$	6,702

NOTE 11 - RELATED PARTY TRANSACTIONS

The Company engages in certain transactions with affiliated entities. As disclosed in Note 9, the Company entered into the Loan Agreement with HRAC Lender and has outstanding Promissory Notes from Tristate.

An affiliate of certain of the owners of Tristate maintains a \$712 irrevocable letter of credit on behalf of the Company in connection with owner-controlled insurance related to the construction of the Hard Rock Hotel & Casino. The letter of credit expires on August 18, 2024.

Hotel & Casino Management Agreement

The Company and HR Atlantic City entered into a Hotel & Casino Management Agreement dated as of September 27, 2017 (the "Management Agreement"). Pursuant to the Management Agreement, HR Atlantic City manages, operates and promotes the business, operations, services, marketing and sales of the property for the benefit of the Company. HR Atlantic City manages certain facilities at the property which include, in part, a Hard Rock branded hotel, a Hard Rock branded casino, certain food and beverage facilities that are not leased or licensed to third parties, meeting, parking, conference and banquet facilities, a Rock Shop retail store and a Hard Rock Live entertainment venue (collectively, the "Managed Facilities"). Under the Management Agreement, HR Atlantic City is entitled to receive 2% of gross revenue of the Managed Facilities (the "Management Fee"), as well as an incentive management fee, which is calculated based upon a percentage of achieved earnings before interest expense, income taxes, depreciation, amortization, and management fees ("EBITDAM"), as defined in the Management Agreement.

On March 9, 2023, the Company and HR Atlantic City entered into a Second Amendment to the Management Agreement (the "Second Amendment") which, among other things, updated the term of the Management Agreement and the calculation of management fees.

Pursuant to the Second Amendment, gross revenues derived from Hard Rock branded online gaming and non-managed retail sportsbook activities are excluded from the Management Fee and the calculation of the incentive management fee was revised.

Further, the initial term of the Management Agreement was extended so that it expires at midnight on October 13, 2033, unless sooner terminated or extended ("Term"). The Term may be extended by HR Atlantic City for one successive but independent term of ten years commencing on the day immediately following the expiration of the initial Term ("Extension Term") so long as the investors have received an average return on investment equal to or exceeding 10% per year ("Preferred Return") as of the expiration date of the initial Term.

Amounts due to HR Atlantic City were \$58,463 and \$56,356 as of March 31, 2024 and 2023, respectively, and primarily relate to management fees. These amounts are included in other current liabilities in the accompanying consolidated balance sheets.

In addition, the Company incurs expenses with other affiliated entities, principally related to the Company's hotel room reservation center and other support services. The Company recognized \$1,521 and \$1,388 of expense

associated with such services during the three months ended March 31, 2024 and 2023, respectively. Amounts due to such affiliates were \$1,258 and \$903 as of March 31, 2024 and 2023, respectively, in the accompanying balance sheets.

Online Gaming and Retail Sportsbook Services Agreement

On March 8, 2023, the Company entered into an Online Gaming and Retail Sportsbook Services Agreement with SHRD and HR Atlantic City. See Note 3.

Rocktane Gas & Wash Lease Agreement

The Company leases Rocktane Gas & Wash, a fuel, convenience store and car wash facility to AC Gas Station LLC, a subsidiary of Tristate. The lease expires on June 27, 2028 and may be renewed for one ten-year period. The Company receives rental income based on a percentage of Rocktane Gas & Wash's gross sales, as defined in the lease. Rental income was \$87 and \$90 during the three months ended March 31, 2024 and 2023, respectively, and is included in other revenue in the consolidated statements of income.

Other Related Party Transactions

The Company engaged in various related party transactions to provide miscellaneous services to its patrons. The Company incurred expenses related to these services totaling \$688 and \$673 during the three months ended March 31, 2024 and 2023, respectively. Such expenses are included in charges from affiliates – other in the accompanying consolidated statements of income.

NOTE 12 - COMMITMENTS AND CONTINGENCIES

New Jersey PILOT Law

On May 27, 2016, New Jersey enacted the Casino Property Tax Stabilization Act (the "PILOT Law") which: (i) exempted Atlantic City casino gaming properties from ad valorem property taxation in exchange for an agreement to make annual payment in lieu of tax payments ("PILOT Payments") to the City of Atlantic City, (ii) made certain changes to the New Jersey Tourism District Law and (iii) redirected certain IAT payments to assist in the stabilization of the City of Atlantic City's finances. Under the PILOT Law, commencing in 2017 and for a period of ten (10) years, each Atlantic City casino gaming property (as defined in the PILOT Law) is required to pay its pro rated share of an aggregate amount of PILOT Payments based on an equal weighted formula that includes the following criteria: the gross gaming revenues ("GGR") of the casino, the total number of hotel guest rooms and the geographic footprint of the real property owned by each casino gaming property. Commencing in 2018 and for each year thereafter, the aggregate amount of PILOT Payments owed will be determined based on a sliding scale of Atlantic City casino industry GGR from the applicable prior year, subject to certain adjustments. The aggregate amount of PILOT Payments owed will be determined based on a sliding scale of Atlantic City casino industry GGR for the City of Atlantic City by Atlantic City casino gaming properties for calendar years 2024 and 2023 is \$114.4 million and \$112.2 million, respectively. The Company recognized \$3,226 and \$2,852 of expense during the three months ended March 31, 2024 and 2023, respectively, representing its proportionate share of the 2024 and 2023 PILOT Payments.

On December 21, 2021, the PILOT Law was amended (the "Amendment"). The Amendment made a number of changes to the calculation and distribution of PILOT Payments owed by casino properties for calendar years 2022 through 2026.

Two lawsuits were filed challenging the legality of the Amendment in New Jersey Superior Court, Atlantic County, Law Division (the "Court").

In the first lawsuit, Atlantic County and several municipalities (the "County") filed a lawsuit against the State of New Jersey alleging that the Amendment violated a consent order between the parties dated June 18, 2018. On February

25, 2022, the Court awarded the County certain monetary damages. The State is appealing the award. This decision had no impact on the Company.

In the second lawsuit, a group of taxpayers challenged the original PILOT Law and the Amendment as an unconstitutional exercise of legislative power. On August 29, 2022, the Court upheld the original PILOT Law, but found the Amendment unconstitutional (the "August 2022 Order"). The State of New Jersey filed a Motion for a Stay of the Court's August 2022 Order and on October 14, 2022, the Court granted such relief for a period of ninety days. The State of New Jersey has appealed the August 2022 Order.

The Company continues to monitor the status of the PILOT Law and the Amendment. If the State of New Jersey is unsuccessful in its appeal of the August 2022 Order, the Atlantic City casino industry will be adversely impacted.

Settlement Agreement

On January 17, 2020, the Company entered into a Settlement Agreement with two of its tenants (the "Tenants") to terminate the lease agreements between the Company and each of the Tenants and to settle all pending disputes between the parties. Pursuant to the Settlement Agreement, the Company must pay \$13,000, without interest, in thirteen equal installments (the "Settlement Amount"). The first installment of \$1,000 was paid on March 17, 2020, in accordance with the terms of the Settlement Agreement. The second through fifth \$1,000 installments were each paid in accordance with the Settlement Agreement. The remaining eight payments are due annually on January 1, 2025, through and including January 1, 2032. The present value of the Settlement Amount was estimated to be \$8,400 and was recorded during the year ended December 31, 2019. The remaining balance of the Settlement Amount as of March 31, 2024, is included within other current liabilities and other liabilities in the consolidated balance sheets.

Legal Matters

The Company is party from time to time in legal actions that arise in the normal course of business. In the opinion of management, the ultimate outcome of such legal actions is not expected to have a material effect on the results of operations or the financial position of the Company.

NOTE 13 – EMPLOYEE BENEFIT PLANS

Defined Contribution Plan

The Company has a retirement savings plan under Section 401(k) of the Internal Revenue Code covering certain of its nonunion employees. The plan allows eligible employees to defer up to the lesser of the Internal Revenue Code prescribed maximum amount or 100% of their income on a pretax basis through contributions to the plan. The Company recognized expense of \$450 and \$426 for the three months ended March 31, 2024 and 2023, respectively, related to the 401(k) plan. Such amounts are included in general, administrative and other costs in the consolidated statements of income. On April 5, 2023, the Company's retirement savings plan merged into Seminole Hard Rock Entertainment, Inc.'s Hard Rock FutureCare 401(k) plan, and the Company became a participating employer in the Hard Rock FutureCare 401(k) plan.

Multiemployer Pension Plans

The Company participates in the multiemployer Adjustable Plan of the Unite Here National Retirement Fund, EIN 82-0994119/002 (the "Plan"). Per the latest available actuarial report dated January 1, 2022, the Plan was at least 80% funded. The Plan covers approximately 1,200 hotel, food and beverage, and other employees, who participate in a collective bargaining agreement with the Unite Here Local 54 union, which is effective through May 31, 2026. The contributions to the Plan were \$402 and \$366 during the three months ended March 31, 2024 and 2023, respectively, which are reflected in the accompanying consolidated statements of income.

The risks of participating in a multiemployer plan are different from a single-employer plans in the following aspects:

- Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer ceases to contribute to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- If the Company were to withdraw from the Plan, it may be obligated to contribute its share of any unfunded liability for vested benefits as of the last day of the plan year preceding the withdrawal.

The Company also participates in other multiemployer pension plans. The contributions to these plans were \$150 and \$130 during the three months ended March 31, 2024 and 2023, respectively, which are reflected in the accompanying consolidated statements of income.

NOTE 14 - SUBSEQUENT EVENTS

Except as disclosed in Note 9, there were no subsequent events that would require adjustments to or disclosures in the consolidated financial statements. The Company has evaluated subsequent events through May 14, 2024, the date these consolidated financial statements were issued.