



## NJ OFBI Training Opportunities Winter/Spring 2020

<p><b>NJ Accelerator Training Series: Getting Investment Ready; Connecting the Dots of Program Planning, Budgeting and Fundraising</b></p> <p>While nonprofits complain about the difficulty of obtaining funding from foundations, funders complain about the scarcity of really good proposals. In this workshop, we will review the steps to 'get ready' to pursue funding successfully by aligning program design, budgeting and organizational readiness for funding. Trends in funding will be reviewed as well as some of the challenges of this integrated approach.</p> <p><a href="https://supportcenteronline.org/event/support-center-accelerator-series-getting-investment-ready-3/">https://supportcenteronline.org/event/support-center-accelerator-series-getting-investment-ready-3/</a></p>	<p><b>Moorestown</b> Horizon Retail Center, East Gate Square Shopping Center 1680 Nixon Drive, Moorestown, NJ February 6, 2020</p> <p><b>Piscataway</b> Rutgers Business School: 100 Rockefeller Rd, Piscataway, NJ 0885 February 14, 2020</p> <p>Free for NJ OFBI grantees with the SCCOMP registration code.</p>
<p><b>NJ Accelerator Training Series: From Guesswork to Meaningful and Manageable Metrics: Data Management and Measuring Your Impact</b></p> <p>Many nonprofits are struggling with disconnected information systems and whether or not there is a "right" answer to collecting and analyzing data that speaks to true mission impact. How do we present data that speaks to our impact and not just our outputs—the number of clients served? This session will provide an overview of current trends around data collection and management and engage participants in a dialogue around how best to take stock of current practices and create a roadmap for next steps. We'll also review strategies to identify additional resources for improving program monitoring and outcome assessment.</p> <p><a href="https://supportcenteronline.org/event/support-center-accelerator-series-from-guesswork-to-meaningful-and-manageable-metrics/">https://supportcenteronline.org/event/support-center-accelerator-series-from-guesswork-to-meaningful-and-manageable-metrics/</a></p>	<p><b>Newark</b> PSEG: Room 101 Conference Center: 80 Park Pl, Newark, NJ 07102 March 12, 2020</p> <p><b>Moorestown</b> Horizon Retail Center, East Gate Square Shopping Center 1680 Nixon Drive, Moorestown, NJ March 19, 2020</p> <p><b>Piscataway</b> Rutgers Business School: 100 Rockefeller Rd, Piscataway, NJ 0885 April 3, 2020</p> <p>Free for NJ OFBI grantees with the SCCOMP registration code.</p>

<p><b>NJ Accelerator Training Series: Organization Reviews and Strategic Planning</b></p> <p>Strategic Planning sometimes gets a bad rap as not delivering a return on investment (of time, effort, and money). But the reason planning systems often break down because of faulty preparation and implementation. Well-managed nonprofit organizations can overcome these problems by involving the right people in the process and by beginning the process with an organizational review that includes a solid ‘environmental assessment’. There are many benefits in taking the time to examine internal and external factors that may impact the future. These factors include capacity strengths and weaknesses, developments in your mission area, trends in revenue generation, effectiveness of governance, human resources management, information technology, and more. We’ll review the why, what and how of various approaches to organizational assessment and some of the products available to help. Dashboards and tracking systems can help keep priority issues front and center over time and we will explore some examples. When strategic planning is supported with an organizational review, it will be more successful and grounded in facts rather than assumptions.</p> <p><a href="https://supportcenteronline.org/event/support-center-accelerator-series-organization-reviews-and-strategic-planning/">https://supportcenteronline.org/event/support-center-accelerator-series-organization-reviews-and-strategic-planning/</a></p>	<p><b>Newark</b> PSEG: Room 101 Conference Center: 80 Park Pl, Newark, NJ 07102 May 7, 2020</p> <p><b>Moorestown</b> Horizon Retail Center, East Gate Square Shopping Center 1680 Nixon Drive, Moorestown, NJ May 15, 2020</p> <p><b>Piscataway</b> Rutgers Business School: 100 Rockefeller Rd, Piscataway, NJ 0885 May 21, 2020</p> <p>Free for NJ OFBI grantees with the SCCOMP registration code.</p>
<p><b>NJ Impact Investing Pitch Competition</b></p> <p>Join other NJ OFBI grantees and social ventures to participate in this opportunity to compete for additional grants funds and solicit feedback from a room full of peers, partners and potential contributors.</p>	<p><b>Tentatively June 10th from 1-4PM</b></p> <p><b>Piscataway</b> Rutgers Business School: 100 Rockefeller Rd, Piscataway, NJ 0885</p> <p>To confirm your participation, please contact Xander Subashi at <a href="mailto:xsubashi@supportcenteronline.org">xsubashi@supportcenteronline.org</a>.</p>
<p><b>Social Entrepreneurship Boot Camp</b></p> <p>Designed for people who have innovative ideas to solve social problems or environmental issues in New Jersey and beyond. Tools will be given.</p>	<p><b>Date TBD</b> based upon interest. If you are interested in having staff participate, please contact Gaby at <a href="mailto:gbarria@supportcenteronline.org">gbarria@supportcenteronline.org</a>.</p>
<p><b>From Strategy to Implementation: A Virtual Meeting Via Zoom</b></p> <p>Based upon conversations with NJ OFBI grantees, we believe there is interest in follow on tools and</p>	<p><b>Date TBD</b> based upon interest. Please let us know if team members would be interested. If you are interested in having staff participate,</p>

<p>supports for putting plans into place. Join us for this discussion on the use of progress reports, dashboards and metric to advance your social enterprises.</p>	<p>please contact Gaby at <a href="mailto:gbarria@supportcenteronline.org">gbarria@supportcenteronline.org</a>.</p>
<p><b>Other Support Center workshops and trainings.</b> We encourage you to look at our other workshops and trainings at: <a href="https://supportcenteronline.org/workshops/">https://supportcenteronline.org/workshops/</a>. We often can provide complementary vouchers to our partner organizations for undersubscribed sessions. Some noteworthy upcoming workshops include: <a href="#">Mastering Your Personal Leadership Skills</a> and <a href="#">Advanced Excel</a>.</p>	<p>If you are interested in having staff participate, please contact Gaby at <a href="mailto:gbarria@supportcenteronline.org">gbarria@supportcenteronline.org</a>.</p>