

New Jersey Cultural Trust FY 12 Awards by County Round VIII Institutional-Financial Stabilization Grants from the NJ State Council on the Arts

Organization	County	Awarded	Purpose
Symphony in C	Camden	35,000.00	Cultural Trust funding will provide Symphony in C with the ability to engage in a sound strategic planning process, providing the Symphony with the necessary resources to fully assess the current state of the organization and set the course over the next 3-5 years.
Center for Community Arts	Cape May	32,975.00	A cash reserve grant will be used to reduce the organization's deficit while implementing a Financial Stabilization Plan that calls for sustaining a balanced budget, rebuilding revenue sources, paying down deficit and building an operating reserve fund.
South Orange Performing Arts Center, Inc.	Essex	15,000.00	This project will help SOPAC's leadership to better understand the financial condition and needs of the organization and provide the tools to effectively articulate this to current and potential funders. The information and data from this analysis will be utilized in renegotiating SOPAC's debt with the Village of South Orange and the writing and executing of a comprehensive deficit reduction plan.
Newark Boys Chorus School	Essex	14,200.00	To develop a comprehensive strategic plan to make tough decisions with full consensus and provide definitive next steps to reestablish a solid financial foundation.
Jazz House Kids, Inc	Essex	30,000.00	Jazz House Kids will redevelop its website, provide online registration, access to special member, donor, student, and volunteer sections; and other interactive features. Web-based marketing tools, including customized emails plus audio and video content, will help promote our classes and increase this vital source of earned income.
The Princeton Festival	Mercer	25,000.00	The Cultural Trust will support the inauguration of the position of general manager at The Princeton Festival (TPF), to ensure the continued success and growth of the organization.
The Arts Council of Princeton	Mercer	13,000.00	The grant will fund an assessment of The Arts Council of Princeton, including both an internal financial analysis and an external community survey.

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Opera New Jersey	Mercer	23,025.00	The New Jersey Cultural Trust FY 12 Arts Institutional and Financial Stabilization grant will be used for debt reduction. By retiring its debt, realistic forecasting, and expanding partnerships, Opera New Jersey is setting a path for long-term sustainability.
Grounds for Sculpture, Inc.	Mercer	40,000.00	Funding will establish a comprehensive, multifaceted Conservation Plan which will improve the organization's ability to support its mission by preserving, protecting and presenting a unique collection of contemporary sculpture for public appreciation and education.
Cantabile, Inc.	Middlesex	10,000.00	Cantabile seeks to build upon the board development work begun during its comprehensive strategic planning process to create an effective governance structure to support achievement of its organizational goals and ensure its sustainability.
The Masterwork Chorus, Inc.	Morris	35,000.00	Cultural Trust funding will support the creation of an interest bearing Working Capital fund. This project seeks funding for a permanent cash reserve to stabilize cash flow.
Arts Council of the Morris Area	Morris	30,000.00	Funding will support the development of a new five-year Strategic Plan that will position the Arts Council of the Morris Area for managed growth and long-term stability and sustainability, as well as greater social, economic and cultural impact.
The Appel Farm Art & Music Center	Salem	32,100.00	With funding from the New Jersey Cultural Trust, Appel Farm will undertake a strategic planning process with the goal of producing a document to guide governance, operation, programming, marketing and resource development over a 5-year period.
Westfield Young Artists' Cooperative Theatre, Inc. d/b/a New Jersey Youth Theatre	Union	40,000.00	WYACT/NJYT proposes a \$40,000 cash reserve to stabilize working capital and program continuity.
The Institute of Music for Children, Inc.	Union	25,000.00	This grant will make the Institute of Music for Children a better steward of public funds by stabilizing its rapidly expanding financial infrastructure; converting its paper records to digital client resource management and accounting; and adding institutional skills and capacity which frees senior staff to pursue mission-based revenue growth
<b>Total Amount Awarded</b>		<b>400,300.00</b>	