



***The Business of Being an Artist***

**NETWORKING WITH  
NJ SERVICE ORGS AND  
LOCAL ARTS COUNCILS**

**RESOURCE GUIDE**

# HOW TO USE THIS GUIDE

This guide is intended to share some of the local resources built to support artists in the state of New Jersey. You will find over 25 organizations who provide direct services to individual artists, teaching artists, and folk and traditional artists. Each one is unique in their approach to service, however we have asked them to identify their services within a series of 8 buckets. Those buckets are defined in the white box to the right. Links within the guide are active, and we encourage you to reach out and learn more about these organizations and their offerings. Please note that all of the organizations included within this guide are currently funded by the NJ State Council on the Arts. We encourage you to use this guide only as a foundation; there are many more organizations that are available to support individual artists!

- 01 ADVOCACY AND REPRESENTATION**  
Advocating for public funding, fair policies, and/or local, statewide, and federal recognition.
- 02 FUNDING AND FISCAL SUPPORT**  
Providing direct grants, awards, scholarships, crowdfunding support, and/or acting as a fiscal sponsor for artists.
- 03 PROFESSIONAL DEVELOPMENT**  
Workshops, training, business development, grant writing support, and/or career development.
- 04 NETWORKING**  
Connecting artists with peers, mentors, and/or local partners in order to foster and build community. This is inclusive of affinity spaces or networks that bring together communities of individuals.
- 05 CALLS TO WORK**  
Providing information on or access to auditions, artist calls, and/or job boards.
- 06 RESOURCE SHARING/SHORT-TERM RENTALS**  
Providing information on studio spaces, equipment, exhibition spaces, and/or short-term rental opportunities for studio spaces/equipment/etc.
- 07 RESEARCH**  
Conducting research, evaluation, assessment, and/or providing data that provides support and/or information for artists.
- 08 INFRASTRUCTURE SUPPORT**  
Providing information and/or opportunities for long-term studio/rehearsal spaces, housing, and artist-in-residence programs.

# SERVICE ORGANIZATIONS

A service organization is an organization dedicated to providing direct services based upon their chosen audiences and missions. Rather than creating or producing art, they act as a support system for the creative sector.

## ArtPride New Jersey

**Contact:** Jim Atkinson

**Service Area:** Statewide; All artists, inclusive of how they identify or their art form(s)

**Services:** Advocacy and Representation; Professional Development; Networking; Research

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## Arts Ed NJ

**Contact:** Wendy Liscow

**Service Area:** Statewide; Teaching Artists and Arts Educators/Administrators

**Services:** Advocacy and Representation; Professional Development; Networking; Research

## **Dance New Jersey**

**Contact:** Kelly Guerrero

**Service Area:** Statewide; Individual Artists:  
Dance

**Services:** Advocacy and Representation;  
Funding and Fiscal Support; Professional  
Development; Networking; Calls to Work;  
Resource Sharing/Short-Term Rentals;  
Research; Infrastructure Support

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## **New Jersey Theatre Alliance**

**Contact:** Erica Nagel, Daria M. Sullivan

**Service Area:** Statewide; All artists, inclusive of  
how they identify or their art form(s); Individual  
Theatre Artists

**Services:** Professional Development;  
Networking; Calls to Work; Research

## **Newark Arts Council**

**Contact:** info@newarkarts.org

**Service Area:** Essex, Hudson, and Union  
Counties; All artists, inclusive of how they  
identify or their art form(s)

**Services:** Advocacy and Representation;  
Funding and Fiscal Support; Professional  
Development; Networking; Calls to Work;  
Resource Sharing/Short-Term Rentals;  
Infrastructure Support

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## **South Jersey Cultural Alliance**

**Contact:** Julie Hain

**Service Area:** South Jersey Only; All artists,  
inclusive of how they identify or their art form(s)

**Services:** Advocacy and Representation;  
Professional Development; Networking; Calls to  
Work; Research; Infrastructure Support

# FOLKLIFE CENTERS

New Jersey's many geographic and demographic settings are interwoven with ethnic, cultural, and occupational networks, creating a dynamic array of communities. In them, folk and traditional arts are valued ways of expressing identity and strengthening group ties. To support this cultural richness, the Arts Council supports a network of regional folklife centers in the state that conduct fieldwork research in their regions and produce and present programs to preserve and highlight the great diversity of folk arts traditions practiced in New Jersey.

## Down Jersey Folklife Center at WheatonArts

**Contact:** Susan Gogan

**Service Area:** South Jersey Only; Folk and Traditional Artists

**Services:** Professional Development; Research

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## Folklife Center of Northern NJ at Passaic County Community College

**Contact:** Susan Balik

**Service Area:** Bergen, Essex, Hudson, Morris, Passaic, Sussex, and Warren Counties; Folk and Traditional Artists, Teaching Artists

**Services:** Advocacy and Representation; Funding and Fiscal Support; Professional Development; Networking

**Jersey Shore Folklife Center at Tuckerton**

**Seaport**

**Contact:** Brooke Salvanto

**Service Area:** Statewide; Folk and Traditional Artists, Teaching Artists

**Services:** Advocacy and Representation; Professional Development; Networking; Resource Sharing/Short-Term Rentals

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**NJ Folklife at Perkins Center for the Arts**

**Contact:** Marion Jacobson

**Service Area:** Atlantic, Burlington, Camden, Gloucester, and Ocean Counties; Folk and Traditional Artists, Teaching Artists

**Services:** Professional Development; Networking; Calls to Work; Resource Sharing/Short-Term Rentals



# COUNTY ARTS AGENCIES

Alphabetized by county.

The New Jersey State Council on the Arts works in collaboration with the complete network of 21 officially designated County Arts Agencies (CAAs) to provide the people throughout the state with access to quality arts experiences in their communities. Every county has a designated CAA, however each CAA supports the work of individual artists in a different manner.

## Atlantic County Office of Cultural and Heritage Affairs

**Contact:** Kimberly Brown

**Service Area:** Atlantic County; All artists, inclusive of how they identify or their art form(s), Student Artists

**Services:** Advocacy and Representation; Calls to Work

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## Bergen County Division of Cultural & Historic Affairs

**Contact:** Cheryl Krouse

**Service Area:** Bergen County; All artists, inclusive of how they identify or their art form(s)

**Services:** Advocacy and Representation; Networking; Calls to Work; Research

**Burlington County Culture & Heritage-Burlington County Parks**

**Contact:** Lynn Lemyre

**Service Area:** Statewide, Out-of-State; All artists, inclusive of how they identify or their art form(s)

**Services:** Calls to Work

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**Camden County Cultural and Heritage Commission**

**Contact:** Cara Horner

**Service Area:** Camden County; All artists, inclusive of how they identify or their art form(s), Student Artists

**Services:** Advocacy and Representation; Professional Development; Networking; Resource Sharing/Short-Term Rentals

**Hudson County Office of Cultural & Heritage Affairs**

**Contact:** Kim Farrier

**Service Area:** Hudson County; Individual artists, inclusive of all art forms

**Services:** Advocacy and Representation; Professional Development; Networking; Calls to Work; Research

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**Hunterdon County Cultural & Heritage Commission**

**Contact:** Natalie Zaman

**Service Area:** Hunterdon County; Teaching Artists and Folk and Traditional Artists

**Services:** Professional Development; Networking; Calls to Work; Resource Sharing/Short-Term Rentals

## **Mercer County Division of Culture & Heritage**

**Contact:** [cultureandheritage@mercercounty.org](mailto:cultureandheritage@mercercounty.org)

**Service Area:** Mercer County; All artists, inclusive of how they identify or their art form(s)

**Services:** Funding and Fiscal Support; Professional Development; Calls to Work

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## **Arts Institute of Middlesex County**

**Contact:** [Shannon Cole](#)

**Service Area:** Central Jersey Only; All artists, inclusive of how they identify or their art form(s)

**Services:** Advocacy and Representation; Professional Development; Networking; Calls to Work; Resource Sharing/Short-Term Rentals

## **Monmouth Arts**

**Contact:** [Teresa Staub](#), [Connie Isbell](#)

**Service Area:** Statewide; All artists, inclusive of how they identify or their art form(s)

**Services:** Advocacy and Representation; Funding and Fiscal Support; Professional Development; Networking; Calls to Work; Resource Sharing/Short-Term Rentals; Infrastructure Support

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## **Morris Arts**

**Contact:** [Cyndall Brice](#)

**Service Area:** Morris County; All artists, inclusive of how they identify or their art form(s)

**Services:** Professional Development; Networking; Calls to Work; Resource Sharing/Short-Term Rentals

## **Passaic County Cultural and Heritage Council**

**Contact:** Susan Balik

**Service Area:** Passaic County; All artists, inclusive of how they identify or their art form(s)

**Services:** Advocacy and Representation; Funding and Fiscal Support; Professional Development; Networking; Calls to Work; Resource Sharing/Short-Term Rentals; Research; Infrastructure Support

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## **Somerset County Cultural & Heritage**

### **Commission**

**Contact:** Kaitlin Bundy

**Service Area:** Somerset County; All artists, inclusive of how they identify or their art form(s)

**Services:** Professional Development; Calls to Work; Research

## **Sussex County Arts & Heritage Council**

**Contact:** Andrea Moore

**Service Area:** Statewide, Out-of-State; All artists, inclusive of how they identify or their art form(s)

**Services:** Professional Development; Calls to Work

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## **Union County Office of Cultural & Heritage Affairs**

**Contact:** Kathy Kakalettris

**Service Area:** Union County; Teaching Artists and Individual artists, inclusive of all art forms

**Services:** Advocacy and Representation; Funding and Fiscal Support; Professional Development; Networking

## Warren County Cultural & Heritage

**Contact:** Gina Rosseland

**Service Area:** Warren County; All artists, inclusive of how they identify or their art form(s)

**Services:** Funding and Fiscal Support; Professional Development



All information provided in this guide were provided by the organizations and shared as such. We encourage you to utilize the [Arts Council's Resources](#) page to learn more about opportunities in your area.

