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TO: All Interested Bidders

DATE: March 16, 2021

RE: **Request for Proposals for Emerging Market Equity & International
Small Capitalization Equity Advisory Services**

ADDENDUM #1

The following constitutes Addendum #1 to the above referenced solicitation. This addendum is divided into the following parts:

Part 1: Answers to questions.

Part 2: Additions, deletions, and modifications to the RFP

ALL published documents have been updated to reflect any changes as of the date of this addendum.

It is the bidder's responsibility to ensure that all changes are incorporated into their RFP submissions.

All other instructions, terms and conditions of the RFP shall remain the same.

PART 1

Answers to Questions

Question #	Section	Question	Response
1	Section 1.1	We are planning to submit our Developing World Strategy as part of your EM Equity search. Are you able to disclose the potential mandate size for a selected EM Manager?	As per RFP section 1.1 "Specific allocations to individual strategies within each asset class, including allocations to countries, regions, or sectors, and to specific advisers, shall be based on legal and market considerations and desired portfolio construction as determined by DOI."
2	Section 1.1	As referenced in Section 1.1, if Manager is seeking to propose multiple products for one asset class, should each product be a separate proposal or should all product be combined in one proposal for each asset class (EME & Intl. SC)?	DOI strongly recommends that Bidders submit a single asset class strategy. As per RFP section 1.1 "Bidders may respond to both Emerging Markets and Small Cap but will need to complete separate questionnaires for each asset class (see Section 5.1)." If awarded a contract, DOI may allocate to strategies included in Appendix Table 5.1.12.1 based on legal and market considerations and desired portfolio construction as determined by DOI.
3	Section 1.1	Section 1.1 (pg. 4): For a United Kingdom domiciled company, would all of the various laws, regulations, policies and procedures of New Jersey apply to a non-US investment manager? Would our inability to comply with any of these laws, regulations, policies and procedures, preclude us from participating in this search?	Advisers are expected to comply with all applicable laws, regulations, policies and procedures. DOI cannot provide legal advice as to the applicability of laws, regulations, policies and procedures.
4	Section 1.1	Section 1.1 (pg. 5): Our firm has the capability to offer an ACWexUS SC mandate via a combination of two portfolios: Developed International Small Cap Equity + Emerging Markets Small Cap Equity. Alternately we could provide a developed only International Small Cap mandate measured against the MSCI World Ex-US Small Cap Index. Are both approaches acceptable to NJDOI?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.

5	Section 1.1	Section 1.1 (pg. 5): Regarding the MSCI All Country World Index (ACWI) ex-US Small Cap Index, excluding prohibited securities, what is NJDOI's stance on direct China investing via HK Connect?	As per RFP section 1.1 "DOI may contract with up to fifteen (15) EM advisers and with up to ten (10) SC advisers. DOI is not limited to a specific structure or allocation based upon, but not limited to; style, factor, active, passive, country, region, sector, industry or other." DOI will consider all strategies that meet the minimum requirements.
6	Section 1.1	Section 1.1. (pg. 5): In section 1.1, it is stated that for both mandates (Emerging Markets and International Small Cap) custom indices will be used to measure performance that exclude prohibited securities. Could you share a list of prohibited securities so that we may determine that our portfolios would be adequately diversified?	Various N.J. State statutes restrict investment of pension and annuity funds in companies engaged in business in Iran and Sudan (e.g., N.J.S.A. 52:18A-89.12 et seq. and N.J.S.A. 52:18A-89.9 et seq.), and companies that boycott Israel (e.g., N.J.S.A. 52:18A-89.13 et seq.). DOI updates this on a periodic basis. The list will be furnished upon contract award.
7	Section 1.1	Are quantitative approaches being considered for these mandates?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
8	Section 1.1	Will regional approaches be considered for the EME allocation, e.g. dedicated China approach, etc.?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
9	Section 1.1	RFP page 4 - 1.1 Purpose of Intent – Q. Kindly, advise if a firm can submit two proposals for more than one EME strategy which have differentiated investment approaches and meet the minimum requirements?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
10	Section 1.1	Page 5 of the NJ RFP within section 1.1 references a list of prohibited securities. Can you please provide your prohibited securities list or advise when that will be made available?	Various N.J. State statutes restrict investment of pension and annuity funds in companies engaged in business in Iran and Sudan (e.g., N.J.S.A. 52:18A-89.12 et seq. and N.J.S.A. 52:18A-89.9 et seq.), and companies that boycott Israel (e.g., N.J.S.A. 52:18A-89.13 et seq.). DOI updates this on a periodic basis. The list will be furnished upon contract award.

11	Section 1.1	The RFP document states that the State is seeking investment advisory services for Emerging Market Equity (“EM”) portfolios and that the primary benchmark used by DOI for measuring performance is a custom index based on the MSCI Emerging Markets Index. Will you also consider emerging markets small cap portfolios that are benchmarked to the MSCI Emerging Markets Small Cap index?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
12	Section 1.1	Pg 5, 1.1 Purpose and Intent: Is the list of prohibited securities for the Emerging Markets Equity mandate more extensive than “...securities of certain companies with business operations in Iran and Sudan”? Will the DOI provide an explicit list of prohibited securities to the contracting manager, and what is the typical frequency of updates to the prohibited securities list?	Various N.J. State statutes restrict investment of pension and annuity funds in companies engaged in business in Iran and Sudan (e.g., N.J.S.A. 52:18A-89.12 et seq. and N.J.S.A. 52:18A-89.9 et seq.), and companies that boycott Israel (e.g., N.J.S.A. 52:18A-89.13 et seq.). DOI updates this on a periodic basis. The list will be furnished upon contract award.
13	Section 1.1	Are commingled funds permitted or are separate accounts only permitted?	This procurement is exclusively for separate accounts.
14	Section 1.1	Page 4, Section 1.1 - Is this is a true non-discretionary mandate where the investment manager needs to seek approval on every investment decision?	This procurement is for a non-discretionary, advised separate account.
15	Section 1.1	Will the State of New Jersey consider country specific investment strategies (such as India Equity and China A onshore)?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
16	Section 1.1	Will the State of New Jersey consider regional investment strategies (such as Asia ex Japan)?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
17	Section 1.1	Will the State of New Jersey consider country specific, capitalization specific strategies (such as Japan Small Cap Equity)?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
18	Section 1.1	Section 1.1, page 4-Would you be open to an Emerging Manager of Managers solution?	This procurement does not include Manager of Manager solutions.

19	Section 1.1	<p>Page 4, Section 1.1 - Purpose and Intent</p> <p>Does DOI have a specific peer group that they would want us to measure our strategy against or this left to the discretion of the asset Manager with respect to the following sentence? “DOI’s objective is to achieve gross of fee rates of return ranking at or above the median of an appropriate universe or style peer group of investment strategies over rolling three-year and five-year periods, and risk-adjusted, net of fee rates of return exceeding the appropriate index over rolling three-year and five- year periods.” If so, please can DOI clarify which peer group it would like us to use? Also, are trailing three- and five-year periods acceptable?</p>	<p>RFP Section 1.1 has been amended by this Addendum Part 2. DOI intends to evaluate performance of asset class strategies against the respective asset class index. Additionally, DOI intends to evaluate performance of style and/or country strategies against the respective peer group.</p>
20	Section 1.1	<p>We have been reviewing the recently released NJ DOI EME and International Small Cap RFP and had one question for you. This question is regarding section 1.1 Purpose and Intent (page 4). Given the scope of the RFP states that the division is considering proposals across strategies and styles, we wanted to confirm if managers are allowed to submit more than one strategy for consideration per asset class. We have both an actively managed Emerging Market Equity strategy and a quantitatively managed Emerging Market Equity strategy that may worth the division’s consideration, however if the expectation is one submission per manager per asset class, we clearly understand.</p>	<p>Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.</p>
21	Section 1.1	<p>Page 4 - Section 1.1 – Purpose and Intent – The RFP indicates that the DOI is “seeking investment advisory services for its Emerging Market Equity (“EM”) portfolios”. Would the DOI be open to an Emerging Markets Small Cap strategy for this search?</p>	<p>Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.</p>
22	Section 1.1	<p>It appears the NJ DOI is looking to hire approximately 10-15 EM managers and you will allocate about 5% of your current AUM (approx. \$80b). That equates to approximately \$325m per manager. Am I thinking of potential mandate sizes correctly?</p>	<p>As per RFP section 1.1 "Specific allocations to individual strategies within each asset class, including allocations to countries, regions, or sectors, and to specific advisers, shall be based on legal and market considerations and desired portfolio construction as determined by DOI."</p>

23	Section 1.1	Given the size and potential for a slightly customized benchmark, I am assuming you would want employ a separate account structure?	This procurement is exclusively for separate accounts.
24	Section 1.1	Page 4: 1.1 - Does DOI & SIC intend to evaluate EM managers with single country focus as part of the search ? We are a India dedicated manager (based out of Mumbai) with AUM of USD 4.4 Bn of which USD 2.2 Bn is in India Public Equity Strategies. We run only India dedicated public equity strategies and hence wanted to know if such strategies will be evaluated.	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
25	Section 1.3	Page 7, 1.3 MINIMUM QUALIFICATIONS - SCREENING CRITERIA Peer group question from Page 4, Section 1.1 additionally applies here. We would assume to use the same peer group for this section based on the response to Page 4, Section 1.1.	RFP Section 1.1 has been amended by this Addendum Part 2. DOI intends to evaluate performance of asset class strategies against the respective asset class index. Additionally, DOI intends to evaluate performance of style and/or country strategies against the respective peer group.
26	Section 1.3	Regarding Section 1.3, will the DOI consider an approach with a 1 year history, where the firm has over 20 years + experience in the asset class?	As per RFP section 1.3 "The bidder must have at least a five (5) year history of investing in the appropriate asset classes (EM or SC)." History is applicable to the asset class not the strategy.
27	Section 1.3	Would a strategy with four (4) year history qualify for the Emerging Markets Equity search given that the firm and specific team has invested in Emerging Markets asset class for over 20 years within an ACWI-ex US (International Developed + Emerging Markets) portfolio?	As per RFP section 1.3 "The bidder must have at least a five (5) year history of investing in the appropriate asset classes (EM or SC)." History is applicable to the asset class not the strategy.
28	Section 1.3	Would you clarify the AUM requirement in Section 1.3 for products proposed? Will a product with less than US\$250m qualify if it is part of broader "product platform"?	As per RFP section 1.3 "The product/strategy-specific assets under management must be at least \$250 million. At least one of the products within the asset class group must have at least \$250 million in capacity available at the time the Investment Adviser Agreement is executed."

29	Section 1.3	Page 6 - Section 1.3 – Minimum Qualifications – Screening Criteria – Part D of this section states “The product/strategy-specific assets under management must be at least \$250 million.” We are a boutique, women-owned institutional asset manager and as of December 31, 2020, our proposed Emerging Markets Small Cap strategy had total assets under management of \$211 million. Would the DOI be flexible in this minimum assets under management requirement, especially for a women-owned manager, or is the minimum AUM a firm criteria?	Under procurement rules, exceptions to RFP Section 1.3 "Minimum Qualifications - Screening Criteria" are prohibited.
30	Section 1.3	Would the DOI consider a track record that is GIPS compliant at the Emerging Markets Equity Team’s previous and current investment management firm but with a 6 month gap between the track records ?	Yes.
31	Section 1.3	Is this requirement only for porting over track records, acquired teams or track records or firm mergers/acquisitions?	Please refer to RFP Section 1.3 (B) as amended by this Addendum Part 2.
32	Section 1.3	Pg. 6 – Section 1.3 Minimum Qualifications – Screening Criteria: A. and D. For one of our strategies, key members of the investment team do not on average have the seven (7) year history of investing in the appropriate asset class nor does the strategy meet the required \$250 million in assets. As DOI encourages minority-owned enterprise RFP submissions, can this strategy be considered for the mandate?	Under procurement rules, exceptions to RFP Section 1.3 "Minimum Qualifications - Screening Criteria" are prohibited.
33	Section 1.3.B	Section 1.3 B, page 6-If you are willing to entertain an Emerging Manager of Managers solution, would it be sufficient if the underlying managers returns were GIPS compliant but the multi manager strategy returns were not?	This procurement does not apply to Manager of Manager solutions.

34	Section 1.3.C	In reviewing the “Minimum Qualifications – Screening Criteria” on page 6, Item 1.3.c, we notice that the RFP requires responding firms to have firm-wide assets under management of at least \$1 billion. As an emerging investment manager, has built assets since our founding in 2017, and our AUM currently stands at \$362 million. The AUM of our parent company, is \$2.73 billion. As a result, we would like to know if our combined AUM of more than \$3 billion would allow us to respond to this opportunity.	Minimum qualifications apply to the Bidder, not the parent company. Under procurement rules, exceptions to RFP Section 1.3 "Minimum Qualifications - Screening Criteria" are prohibited.
35	Section 1.3.C	Is there flexibility around the AUM min for the strategy \$250M and 5-year track record? In other words, will the plan consider strategies that are below these minimums?	Under procurement rules, exceptions to RFP Section 1.3 "Minimum Qualifications - Screening Criteria" are prohibited.
36	Section 1.3.D	Page 6: 1.3.D – Can the minimum AUM of USD 250 Mn in a single product be split across vehicles (like pooled & SMA) ? We have a commingled fund of USD 200 Mn and multiple SMAs some north of USD 300 Mn	The combined assets across all investment product vehicles within a specific strategy can be combined to meet the requirements of RFP section 1.3.
37	Section 1.4	Due to the size of this potential mandate and some capacity limitations that we have, we would be proposing a slightly higher market cap (>\$1b) portfolio than our flagship EM Sustainability (all cap) Strategy (which is limited to companies with a market cap >\$500m). Before submitting a response we wanted to check to see if using historic data from our EM Sustainability (all cap) strategy, which has a thirteen year track record, would be ok. To give you some context, our EM Sustainability (all cap) Strategy currently has 4% invested in companies with a market cap <\$1b.	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
38	Section 1.4.1	Pg. 7 – Section 1.4.1 – Electronic Question and Answer Period Please advise how and where will the answers be posted?	The answers will be posted in a Word document on DOI’s website.
39	Section 1.6.2	Your instructions state we are to detail in the cover letter any confidential items based on exceptions to OPRA (as discussed in this section). Is the cover letter the only place you would like these described or do you prefer a redacted electronic copy as well?	Please detail items deemed confidential by the Bidder in the cover letter.

40	Section 2.2	Pg. 12 – Contract-Specific Definitions, International Small Capitalization (SC) – International corporations with a market capitalization under \$2 billion.	Please refer to the modification in RFP Section 2.2 as amended by this Addendum Part 2.
		Is there flexibility in the definition of International Small Capitalization market caps at time of purchase and/or sale?	
41	Section 2.2	In Section 2.2, p. 12 of the RFP document, “International Small Capitalization” is defined as “International corporations with a market capitalization under \$2 billion.” Would a small-company strategy holding some companies with market capitalizations above \$2 billion be acceptable for the International Small Cap Equity mandate? XYZ is considering proposing an international small companies equity strategy with a weighted-average market capitalization of \$3–\$4 billion.	Please refer to the modification in RFP Section 2.2 as amended by this Addendum Part 2
42	Section 3.2	As our investment team is London-based, how will the difference in time zones and public holidays be incorporated into the trade approval process?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
43	Section 3.2	Regarding section 3.2 of the NJ RFP, which begins on page 13, can you detail the current process of obtaining trading approval? In particular, can you delineate anything that has worked well or not over the previous contract term. As a manager in a different time zone, with a Business Day closing before close of Business Day in New Jersey, can the trades be executed the next day after they are proposed to the Designated DOI Liaison and approved?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
44	Section 3.2	We are long-term investors and our portfolios have low turnover, but there are occasions when speed is required. Does the DOI accept that trades delayed while awaiting approval may impact performance?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.

45	Section 3.2	Page 14, Section 3.2 - PROVISIONS OF INVESTMENT ADVICE, Part F Please clarify with examples what does “foreign ownership reporting requirements” encompass and what are the responsibilities of EISL.	Each country has its own regulatory reporting requirements which require reports to be submitted when ownership levels reach certain percentages. Section 3.2 F requires the contractor to notify DOI when the prescribed percentages expect to be breached so that DOI can file the regulatory reports by the required statutory deadlines in each country, which are country specific. It also requires the contractor to assist DOI in acquiring and filing the reports.
46	Section 3.2	As prior approval is always needed, does the DOI accept that trades will always be executed behind other portfolios for which we have complete discretion and can send orders directly to our trading desk?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
47	Section 3.2	Can you please provide the rationale behind your desire to approve each trade? Is it based upon your desire to monitor your overall exposures? Other reason(s)?	DOI is not authorized to delegate investment discretion to external investment managers.
48	Section 3.2	Would you allow the manager to trade along with the manager’s other clients and respond to those trades after the fact? In other words, a post approval process?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
49	Section 3.2	Can you provide data around the typical percentage of trades that are rejected in any calendar year for an individual manager on average so we can get a sense of the magnitude of trades that are rejected?	This data is not available. DOI expects that trade requests fall within the given mandate and in compliance with any statute, as such DOI does not anticipate the rejection of trade requests.

50	Section 3.2	Can you provide a sense of the typical reasons why a trade might be rejected?	<p>DOI may elect to reject specific trade requests if, but not limited to:</p> <ul style="list-style-type: none"> • the proposed trade was prohibited by State or Federal law • the proposed trade includes a security listed on DOI's prohibited list • the proposed trade was outside the mandate asset class • the proposed trade would result in a net position outside of the strategy's stated guidelines • the proposed trade would result in a net position outside of the strategy's risk controls • the proposed trade would result in a position (in aggregate across the Pension Fund) that exceeds the 10% ownership limits dictated by State regulations
51	Section 3.2	Would you make any distinction in your pre approval process for trades that are new securities or complete eliminations versus trades that are merely additions to existing previously approved securities?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.
52	Section 3.2	Would you be willing to allow the manager to provide a list of eligible securities in advance that would largely cover any potential investments such as a broad benchmark and only execute the pre trade process for securities not covered on that list?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.
53	Section 3.2	Would you be willing to create a set of specific guidelines in advance that would address many of the criteria for trade rejection?	<p>DOI may elect to reject specific trade requests if, but not limited to:</p> <ul style="list-style-type: none"> • the proposed trade was prohibited by State or Federal law • the proposed trade includes a security listed on DOI's prohibited list • the proposed trade was outside the mandate asset class • the proposed trade would result in a net position outside of the strategy's stated guidelines • the proposed trade would result in a net position outside of the strategy's risk controls • the proposed trade would result in a position (in aggregate across the Pension Fund) that exceeds the 10% ownership limits dictated by State regulations

54	Section 3.2	Would you agree to waive best execution since these trades would be definition be separate from other block trades being done for our other clients in this strategy?	DOI can envision scenarios where a manager would trade other clients' accounts before the NJDOI separate account but anticipates the pre-trade approval requirement to be accounted for in the Advisers investment process. Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.
55	Section 3.2	Pg. 13 – Section 3.2 Provisions of Investment Advice: Is there flexibility in the approval process in order to facilitate trading in these markets?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
56	Section 3.2	Would you be willing to provide us in advance a “restricted list” of securities that we would be prohibited from purchasing in order to mitigate trade rejections	Various N.J. State statutes restrict investment of pension and annuity funds in companies engaged in business in Iran and Sudan (e.g., N.J.S.A. 52:18A-89.12 et seq. and N.J.S.A. 52:18A-89.9 et seq.), and companies that boycott Israel (e.g., N.J.S.A. 52:18A-89.13 et seq.). DOI updates this on a periodic basis. The list will be furnished upon contract award.
57	Section 3.2	What is the expected turnaround time if you require pre trade approval (relevant to Asia given the time zone challenge)	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
58	Section 3.2	How does New Jersey Division of Investment define trade? Would this include FX, corporate actions, etc - or equities only?	Proposed equity trades require approval. A spot trade related to an equity transaction does not require approval. An FX forward does require approval. Corporate actions are executed by DOI.
59	Section 3.2	What is the estimated response time of the Designated DOI Liason?	Please refer to RFP section 3.2 (B) as amended by this addendum.
60	Section 3.2	What does the manager do if there is no response before the end of the trading day?	As per RFP section 3.2 (B) "Contractor shall execute trades on behalf of DOI; provided, however, that Contractor shall obtain approval of trades from the Designated DOI Liaison(s) (as identified upon contract award) before any trades can be executed. "

61	Section 3.2	The approval process may delay our ability to submit trade to the market that day. How does the DOI consider this potential impact?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
62	Section 3.2	What do we do if the New Jersey Division of Investment doesn't approve of a trade? Cancel? Substitute? Other?	As per RFP section 3.2 (B) "Contractor shall execute trades on behalf of DOI; provided, however, that Contractor shall obtain approval of trades from the Designated DOI Liaison(s) (as identified upon contract award) before any trades can be executed. "
63	Section 3.2	Is trade approval required for index and quasi-index strategies, or only actively managed?	As per RFP section 3.2 (B) "Contractor shall execute trades on behalf of DOI; provided, however, that Contractor shall obtain approval of trades from the Designated DOI Liaison(s) (as identified upon contract award) before any trades can be executed. "
64	Section 3.2	Are index and quasi-index used for liquidity needs? If so, what is the frequency of cash flows?	No
65	Section 3.2	What does start of day mean to New Jersey Division of Investment? RE: Emerging Markets; timing logistics; trading globally.	Please refer to RFP section 3.2 (B) as amended by this addendum.
66	Section 3.2	Is the custodian posting trades on Trade Date and striking a NAV on T?	Yes
67	Section 3.2	By what business day are the custodian's books considered final?	The custodian strikes a daily NAV. Any required adjustments are recorded on a subsequent day intra-month. Month end books are closed by the fifth business day of the subsequent month.
68	Section 3.2	RFP (page 14, 3.2. PROVISIONS OF INVESTMENT ADVICE, E.): "Contractor shall assist DOI in maximizing its tax benefits, through either relief at source or tax reclaims and will provide advice with respect to such foreign tax requirements as DOI may reasonably request". Is this a key requirement and important part of the work we would provide or can this advice be delivered in an informal and purely informational way? Would it be possible to limit this assistance in the agreement to the extent covered by the Investment Adviser relevant licenses?	DOI does not expect advisers to serve as tax agents or to provide formal tax advice. DOI is seeking bidders who are knowledgeable regarding the tax requirements of the various markets in which they are active and are capable of sharing this knowledge with DOI and assisting DOI in its efforts to maximize its tax benefits. Bidders may propose any changes to the form of the Investment Adviser Agreement during negotiations prior to contract award.

69	Section 3.2	Does DOI have any other trade approval work-arounds available for non-US managers? Otherwise, will DOI indemnify managers who trade ahead of the account managed on behalf of DOI on behalf of other client accounts while waiting DOI approval?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. DOI understands and accepts the risks inherent in an advised, non-discretionary separate account. DOI will not indemnify.
70	Section 3.2	Sections 3.2(e), 3.2(f), and 3.4 (pgs. 14-15): Please could you expand upon, share examples and provide further detail regarding what you consider to be the scope of advice referred to in sections 3.2(e), 3.2(f) and 3.4 of the RFP.	DOI is seeking bidders who are knowledgeable regarding the tax and ownership reporting requirements of the various markets in which they are active and are capable of sharing this knowledge with DOI and assisting DOI in its efforts to maximize its tax benefits and with acquiring and filing required documentation.
71	Section 3.2.A	Can the Contractor consider seeking assurances that such advice is provided on a good faith basis and that Contractor will not shoulder liability related to, for example, provision of tax advice?	Contractors shall provide investment advice for the Account(s) within all applicable Investment Parameters and DOI Directives and will deal in good faith and with due diligence and will use reasonable skill and care in the performance of its duties. DOI does not expect advisers to serve as tax agents or to provide formal tax advice.
72	Section 3.2.B	Does DOI have any other trade approval work-arounds available for non-US managers? Otherwise, will DOI indemnify managers who trade ahead of the account managed on behalf of DOI on behalf of other client accounts while waiting DOI approval?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. DOI understands and accepts the risks inherent in an advised, non-discretionary separate account. DOI will not indemnify contractors.
73	Section 3.2.B	Please confirm that it is the case that you will need to approve trades before the Contractor can effect them.	Confirmed.
74	Section 3.2.B	Is there precedent at NJDOI for a high frequency trading or quantitative asset manager effectively trading a portfolio and also satisfying this requirement? If yes, has this required a proposal to amend this guideline for the mandate in question?	No, DOI has no precedent.

75	Section 3.2.B	Obtaining approval of trades before these can be executed. How quickly in practice are trades approved once a request is received by the Designated DOI Liaison(s)? For what criteria are trade requests being evaluated? What typically would cause a trade request to be rejected or place in review?	<p>Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. The criteria being reviewed is encompassed in the reasons for possible rejection below. DOI may elect to reject specific trade requests if, but not limited to:</p> <ul style="list-style-type: none"> • the proposed trade was prohibited by State or Federal law • the proposed trade includes a security listed on DOI's prohibited list • the proposed trade was outside the mandate asset class • the proposed trade would result in a net position outside of the strategy's stated guidelines • the proposed trade would result in a net position outside of the strategy's risk controls • the proposed trade would result in a position (in aggregate across the Pension Fund) that exceeds the 10% ownership limits dictated by State regulations
76	Section 3.2.B	With regards to Section 3.2.B. on page 13 of the RFP. Will you allow a manager to trade other client accounts in advance of the NJ DOI given the pre-trade approval process that you describe?	DOI does not impose restrictions on how managers trade other client accounts in advance of NJDOI pre-trade approval. Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
77	Section 3.2.B	With regards to Section 3.2.B. on page 13 of the RFP. Is your expectation that all accounts must wait to trade alongside the New Jersey DOI account once the New Jersey DOI approvals are granted?	DOI does not impose restrictions on how managers trade other client accounts in advance of NJDOI pre-trade approval. Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.

78	Section 3.2.B	With regards to Section 3.2.B. on page 13 of the RFP. Given the bespoke nature of the NJ DOI separate account and investment guidelines, is there any scenario you can envision where a manager would trade other client accounts (that do not require client pre-trade approvals) before the NJ DOI separate account?	DOI can envision scenarios where a manager would trade other clients' accounts before the NJDOI separate account but anticipates the pre-trade approval requirement to be accounted for in the Advisers investment process. Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.
79	Section 3.3	Page 14, 3.3 EVALUATION OF PERFORMANCE, Part A Peer group question from Page 4, Section 1.1 additionally applies here. We would assume to use the same peer group for this section based on the response to Page 4, Section 1.1.	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.
80	Section 3.3	This is a general question regarding to any potential need for customization NJDOI is seeking. Is NJDOI interested in any aspects of customization from their passive providers? For example; customization in areas like ESG/SRI positive tilts or negative screens or tilts or screens to minimize or accentuate factor exposures?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
81	Section 3.3	In regards to a performance based fee, are there limitations versus the benchmark for either Emerging Markets or International Small Cap?	This question is unclear. Please refer to RFP Section 1.1 as amended in this Addendum Part 2 and please refer to the "Performance Fee" tab in the Price Schedule attached to the RFP.
82	Section 3.4	Can you share your monthly reporting template?	This template will be provided upon contract award
83	Section 3.4.B	(pg.15, Section 3.4B) Given Covid-19, does the portfolio manager have to be physically present for the annual presentation at the DOI's Trenton office?	DOI expects portfolio managers to be present, in-person or virtually, at all review meetings. DOI has conducted quarterly and annual presentations in person (when permissible) at DOI offices in Trenton, and at the Advisers location, and virtually in the past.
84	Section 3.4.E	In regards to page 15, section E. On an annual basis for the term of the Contract, Contractor shall provide DOI with a copy of its audited financials and Service Organization Control Report (SOC 1 Report). Would unaudited financial information be acceptable?	The requirement states that the contractor shall provide audited financial statements and a Service Organization Control Report.

85	Section 3.4.F	Our company is 75.1% owned by a publicly listed company. The information being requested could potentially constitute material non-public information with respect to our parent company which for legal reasons we will not be able to disclose until such time that this information is publicly disseminated. Could this provision be waived or amended such that we will inform DOI of such events immediately upon such information being made available to the public?	DOI expects to receive immediate written notification of the events specified. DOI is unable to advise the bidder whether such events would also require a concurrent public filing.
86	Section 3.5	Page 15, 3.5 SECURITIES LENDING, Part A Should we be awarded the mandate, would it be possible for DOI's security lending agent to provide us daily securities lending reports?	The custody reports indicate if a security is on loan. Securities lending daily reports are consolidated information across all portfolios and are not available at the adviser level.
87	Section 3.5	Page 15, Section 3.5 - Is the Investment Manager's participation in securities lending a hard requirement?	Yes. However, if from time to time an adviser wishes a particular security to be restricted from loan, that request should be submitted to DOI Compliance. DOI will not restrict an entire portfolio.
88	Section 3.5.A	What are the expectations for "X" to interact with the DOI's lending agent in conjunction with the securities lending program?	Investment advisers do not interact directly with the securities lending agent. DOI Compliance communicates with the securities lending agent with respect to the program.
89	Section 3.6	Page 16, Section 3.6 - Does NJ need to pre-approve every trade transaction prior to trade execution?	All trades require approval. Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. DOI understands and accepts the risks inherent in an advised, non-discretionary separate account
90	Section 3.6	Page 16, Section 3.6 - Is directed brokerage a requirement?	Not applicable

91	Section 3.6	Can you describe the grounds on which trades would be denied so that we can get a better idea of the frequency and materiality of denials for both Emerging Markets and International Small Cap?	<p>DOI may elect to reject specific trade requests if, but not limited to:</p> <ul style="list-style-type: none"> • the proposed trade was prohibited by State or Federal law • the proposed trade includes a security listed on DOI's prohibited list • the proposed trade was outside the mandate asset class • the proposed trade would result in a net position outside of the strategy's stated guidelines • the proposed trade would result in a net position outside of the strategy's risk controls • the proposed trade would result in a position (in aggregate across the Pension Fund) that exceeds the 10% ownership limits dictated by State regulations
92	Section 3.6	Can you explain the process for approving trades and if you see concern with liquidity issues and the difference in local trading hours for both Emerging Markets and International Small Cap?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.
93	Section 3.6.C	Pg 16, 3.6 Trading and Commissions, Item C: "Counterparties are limited to those with which the DOI has directly executed ISDA and Dodd-Frank Protocol Agreements." Will the contracting managers be able to supply their FX approved counterparties to the DOI to ascertain the overlap with DOI ISDA list?	Counterparties to FX forward transactions are limited to those counterparties where DOI has directly executed ISDA and Dodd-Frank Protocol Agreements. Spot FX transactions are not limited to those counterparties. Note that an adviser is not authorized to bind DOI (or any of its funds) to any legal agreement (including, e.g., an ISDA agreement) without the consent and written approval of the Director.
94	Section 3.6.E	Pg 16, 3.6 Trading and Commissions, Item E: In regards to broker dealer selection can you please confirm that this is not done on a trade-by-trade basis? Will the contracting managers be able submit their Global approved broker list in advance to the DOI to gain approval?	The contractor's policies and procedures for broker-dealer selection are submitted to DOI for approval. DOI does not approve a list of brokers. However, DOI reserves the right to refuse trading authority to specific broker-dealers.

95	Section 3.7	<p>Section 3.7 (pg. 16): Regarding the trade reporting deadline, we have established processes in place to complete security broker matching. SWIFT messages are sent to custodians as soon as our brokers have provided us with their side of the trade. This would typically take place in the majority of markets by the stated deadline. Exceptions to the process, while possible, would be less common and would be linked to markets in the Americas where trading may take place up until exchange close. We also possesses the capability of communicating messages to custodians via other formats (SFTP etc.), which can be used to notify custodians of trades prior to the broker matching and SWIFT generation process. Please confirm whether these options would be sufficient to meet the reconciliation requirement.</p>	<p>Assuming the referenced exceptions to the required reporting deadline are minimal given that this is an international mandate, US trades should be reported as soon as practicable, but in no event later than 4:15 pm ET. All trades executed in foreign markets are expected to meet the 3:30 p.m. ET deadline.</p>
96	Section 3.7	<p>Pg. 16 – 3.7 Investment Adviser Reconciliation Process:</p> <p>Is there any flexibility in the stated times in order to facilitate this process?</p>	No.
97	Section 3.7.A	<p>RFP Page 16, Section 3.7 A (1) – Reconciliation of records with DOI’s custodian daily, and weekly at a minimum. Our firm’s current process revolves around a monthly reconciliation process with our clients’ custodians. Is a weekly recon a requirement for contractors, or can monthly be accepted?</p>	The weekly reconciliation is a requirement.
98	Section 3.8.B	<p>RFP page 17, Section 3.8 B – Method to deliver pre-trade advice for approval. This comment indicates that the process may be placed into an integrated internet environment. When is this anticipated? How could this impact the speed that trade requests might be approved?</p>	<p>DOI is currently considering an internet environment infrastructure, but there is no anticipated date for this enhancement. This enhancement may or may not impact the pre-trade approval process</p>

99	Section 3.9	RFP (page 17, 3.9 SPECIAL PROJECTS): “Perform additional scope of work directly related to this RFP and other services that are relevant but outside the scope of work of this RFP”. Could you please clarify the expected scope of work related to this phrase in the RFP? Would it be possible to frame or limit the scope of this additional work to tasks for which the Investment Adviser has the relevant license? Is it possible to outsource such “other services”?	DOI is unable to anticipate the types of services that may be required under Section 3.9 of the RFP. In the event DOI determines that additional services are required, DOI will work with the contractor to develop a written plan to provide such services, either directly or through a subcontractor. DOI will not require a contractor to provide services that it is not legally permitted to provide.
100	Section 4.2	Page 18 - Section 4.2 PROPOSAL SUBMISSION How many hard copies would you like of the RFP? We noticed two soft copies have been requested, but were not able to find the number of hard copies being requested.	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
101	Section 4.2	Are any paper copies of the proposal required (and if so how many)?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
102	Section 4.2	It is clear you are looking for 1 electronic copy that is ‘Ready Only’ and 1 electronic copy that is ‘writable’. The ‘writable’ instructions state at the end ‘for redaction’. Does this mean this should be our redacted version of any items we detailed in the cover letter as confidential?	No. The Division will redact materials labeled as and deemed confidential.
103	Section 4.2	(pg. 19, Section 4.2) Given Covid-19 has pushed a largely remote workforce, will there be any accommodations toward only submitting the proposals via email and not including USBs?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
104	Section 4.2	Due to COVID-19 19 and having most of our employees still working from home, Is New Jersey Division of Investment still requiring that a hard copy of the RFP as well as a USB / CD be mailed, or would an email copy suffice?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
105	Section 4.2	Section 4.2 - Proposal Submission (page 19): Can you please confirm that you do not want to receive any hard (paper) copies of the proposal and instead just want it emailed and on the electronic (USD, DVD, CD)?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.

106	Section 4.2	Our firm remains under work-from-home orders due to the COVID-19 pandemic. Under these conditions, does the DOI still require hard copy and USB submission of RFP responses?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
107	Section 4.2	If so, can you please confirm the number of hard copies required?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
108	Section 4.2	If so, should the Excel appendix files be printed in hard copy also?	Yes. Excel appendix files are to be included with the hard copy submission.
109	Section 4.2	Page 18, section 4.2 - we note that the RFP is due for submission by Friday 16 April 2021 at 3pm ET. We also note the requirement of physical submission in addition to electronic submission. Please could you specify the number of copies required?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
110	Section 4.2	As we will be sending our submission from Cape Town, in South Africa, we are concerned that the physical submissions might suffer unforeseen delays, due to flights & logistical challenges in relation to the current second wave of the COVID-19 pandemic. Please confirm whether there is any leeway on the timing of the arrival of the physical submissions?	The due date for all electronic and hard copies is April 16, 2021.
111	Section 4.2	Pg. 18 – 4.2 Proposal Submission: Are hard copy responses required. If so, how many?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
112	Section 4.2	As it relates to Section 4.2 PROPOSAL SUBMISSION (P18-19) of the RFP, will you please confirm how many physical paper copies are required?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
113	Section 4.2	Page 18, Section 4.2 - With the pandemic, do we still need to submit a hard copy version of the RFP in addition to the electronic or are you willing to waive this requirement?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
114	Section 4.2	RFP page 18 – 4.2 Proposal Submission – Q. Kindly, advise if delivery of hard copies is required per the COVID circumstances?	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.

115	Section 4.2	Page 18, Section 4.3 Proposal Submission Due to the COVID-19 pandemic and many firms working remote, we want to confirm whether a printed hard copy is required for this RFP. Additionally, we would like to confirm 1 PDF file on a disc or portable USB drive locked and viewable as “ready only” and 1 PDF file on a disk or portable USB drive in an “editable” version should also be sent through the mail to the State of NJ Department of the Treasurer.	One hard copy is required to be delivered to the address provided. Please refer to RFP Section 4.2 as amended by this addendum.
116	Section 4.3	Page 18, Section 4.3 Proposal Submission The RFP states questions in this section are included as an MS Word attachment to this RFP, however there doesn’t appear to be a word version attached. Will this be uploaded to the States website?	The RFP has been posted as a word document for the bidders convenience at: https://www.nj.gov/treasury/doinvest/rfp.shtml Please refer to RFP Section 5.1 as amended by this Addendum.
117	Section 4.3.1	Page 19, Section 4.3.1: Are any of the forms not referenced in Section 4.5 required to be submitted with the proposal? And if so, can you please provide some guidance as to which additional for should be submitted?	No additional forms that are not referenced are required to be submitted with proposal.
118	Section 4.6	(pg. 21, Section 4.6) Could you please confirm what forms are required before contract award that should be submitted with the proposal?	Cover letter, Ownership Disclosure, Disclosure of Investigations, Subcontractor Utilization and Disclosure of Investment Activities in Iran.
119	Section 4.6	There are no forms detailed in this section. Does this mean the only forms required with the submission are those covered in section 4.5 on page 20 (Cover Letter, Ownership Disclosure, Disclosure of Investigations, Subcontractor Utilization, and Disclosure of Investment Activities in Iran)?	Correct.
120	Section 5.1	If we are submitting a response for both the International Small Cap and Emerging Markets opportunities, is it your preference we submit separate Technical Proposals (and Appendix Tables) for both strategies? Or is your preference to see one submission with one set of firm responses and strategy-specific sections for each strategy within one document? For example, the Appendix Tables are set up with both strategies represented on each tab. Is your preference to receive one set of Appendix Tables with data for both strategies, or individual Appendix Tables for each submission that contains the data set of each strategy only?	As per RFP section 1.1 "Bidders may respond to both Emerging Markets and Small Cap but will need to complete separate questionnaires for each asset class (see Section 5.1)."

121	Section 5.1	In Section 5.1, p. 21 of the RFP document it is stated that “the questions in this sections are included as an MS Word attachments to this RFP.” Could you please point us to where we can obtain the MS Word version of the questionnaire?	The RFP has been posted as a word document for the bidder’s convenience at: https://www.nj.gov/treasury/doinvest/rfp.shtm Please refer to RFP Section 5.1 as amended by this Addendum.
122	Section 5.1	Pg. 21 - Section 5.1 Technical Proposal: We cannot find the MS Word attachment to this RFP. Please provide this or let us know where to locate it.	The RFP has been posted as a word document for the bidder’s convenience at: https://www.nj.gov/treasury/doinvest/rfp.shtm Please refer to RFP Section 5.1 as amended by this Addendum.
123	Section 5.1.2	Page 21: 5.1.2 – In the details of implementation timeline, setting up of Indian sub accounts is a key component. Does the DOI has any existing relationships / accounts opened in India as that will be a difference of 5 days Vs 45 days	DOI is currently working through market opening documents for India and anticipates this market to be open in the near future. DOI executes all market opening documentation with the custodian/sub custodian.
124	Section 5.1.3	Page 22 5.1.3 – Our firm the bidder, is a wholly owned subsidiary of a publicly traded firm. When the details of the bidder are requested, will we need to only mention about the bidder or the whole listed entity as well ?	Responses shall be completed specific to the bidder, and where requested and applicable shall include details of the parent company.
125	Section 5.1.3.F	Is it considered a departure if a senior manager “left” for an affiliate but remained within the group?	Yes. Please provide clarification in your submission.
126	Section 5.1.3.I	Page 22, Section 5.1.3, Question I: The corresponding table 5.1.3.2 does not have a category for Smid cap assets or All cap assets. Should we insert those categories into the table where appropriate or list those assets under one of the provided asset categories?	Please add specific categories as needed.
127	Section 5.1.3.I	Page 22 Are Row 5 (Total Firm Assets) and Row 9 (Firm Assets) to represent the same values, or are you looking for different data in one of these rows	Rows 5 & 9 are the same.
128	Section 5.1.6	Page 23, 5.1.6 FINANCIAL CAPABILITY OF THE BIDDER 1. Please submit certified financial statements which include a balance sheet, income statement, and statement of cash flow, and all applicable notes for the most recent calendar year or the bidder’s most recent fiscal year. Is this a requirement? Would unaudited financial information be acceptable?	Section 3.4E provides that the Contractor shall provide audited financial statements on an annual basis for the term of the contract.

129	Section 5.1.6	Our firm has no debt and is solvent; however, as a privately-held company, we prefer to keep our financial records confidential. In lieu of submitting certified financial statements, is it acceptable to provide a written certification from an executive regarding our profitability and that our financial strength poses no risk of bankruptcy for the foreseeable future?	No. Note, however, that the bidder may designate its financial statements as confidential and not subject to disclosure under the New Jersey Open Public Records Act and the common law right to know.
130	Section 5.1.6	Our firm has no debt and is solvent; however, as a privately-held company, we prefer to keep our financial records confidential. In lieu of submitting certified financial statements, is it acceptable to provide only the audited Balance Sheet each year?	No. Note, however, that the bidder may designate its financial statements as confidential and not subject to disclosure under the New Jersey Open Public Records Act and the common law right to know.
131	Section 5.1.6	Our firm has no debt and is solvent; however, as a privately-held company, we prefer to keep our financial records confidential. In lieu of submitting certified financial statements, are you agreeable to an in-camera review of our certified financial statements (which include a balance sheet, income statement, and statement of cash flow, and all applicable notes for the most recent calendar year)?	No. Note, however, that the bidder may designate its financial statements as confidential and not subject to disclosure under the New Jersey Open Public Records Act and the common law right to know.
132	Section 5.1.10.A	XYZ has reviewed the State of NJ Emerging Market Equity RFP (“NJ RFP”). XYZ is submitting this question to request clarification and interpretation of the NJ RFP, specifically: Page 25 within Section 5.1.10A of the NJ RFP; Section 16 of the Investment Advisory Agreement; and Section 3.6 of the New Jersey Standard Terms and Conditions. In addition to being an SEC-registered investment adviser, XYZ is also an indirect wholly owned subsidiary of 123, a non-U.S. investment adviser. Would it be permissible, pursuant to the terms of the NJ RFP (referenced above) if XYZ responded to the RFP and would serve as the investment adviser of record for the mandate and 123, pursuant to a Participating Affiliate Agreement with XYZ, would serve as the day-to-day investment manager for the mandate? XYZ would be amenable to supplying additional information, as requested, about 123 as part of its NJ RFP Response.	The Investment Adviser Agreement provides that the contractor may delegate its responsibilities to an affiliate. Note, however, the requirements of Section 8.1.3 of the RFP regarding services performed outside of the United States.

133	Section 5.1.12	We will be presenting multiple emerging markets equity products in the RFP response. Should one proposal be submitted with separate sections for each specific product (i.e. Sections 5.1.12, 5.1.13, 5.1.14, 5.1.16, 5.1.17, 5.1.18, 5.1.20)? Other sections that address the ORGANIZATION (i.e. OVERVIEW, IMPLEMENTATION, OPERATIONS, TRADING, LEGAL) and 5.1.15 RISK MANAGEMENT, 5.1.19 ADDITIONAL INFORMATION seem to be at the firm and asset class level - should they be submitted once? Instructions for section 5.1.12 say to respond by strategy; does this mean each strategy should also have its own excel document or separate rows in each tab? Do these instructions also apply to other product specific questions (i.e. 5.1.13 PROPOSED STRATEGY INVESTMENT PROCESS and 5.1.14 PROPOSED STRATEGY CHARACTERISTICS)?	DOI strongly recommends that Bidders submit a single asset class strategy. As per RFP section 1.1 "Bidders may respond to both Emerging Markets and Small Cap but will need to complete separate questionnaires for each asset class (see Section 5.1)." If awarded a contract, DOI may allocate to strategies included in Appendix Table 5.1.12.1 based on legal and market considerations and desired portfolio construction as determined by DOI.
134	Section 5.1.12.C	Can you clarify how 'proposed asset class' is defined? As an active manager, we would typically interpret that to represent all the strategies managed by that team (i.e. one team manages our Global Small Cap and Non-US Small Cap strategies).	Proposed asset class would refer to either Emerging Markets or International Small Cap.
135	Section 5.1.12.G	Page 27, Section 5.1.12, Question G: The question requests assets for proposed strategies as of year-end 2018, 2019, and 2020. However, in the corresponding table the instructions ask for assets for the past 3 years and lists 2010, 2011, 2012. The actual table then lists years 2011 through 2020. Which years should we provide assets for?	Please refer to RFP section 5.1.12 (G) and Appendix tab 5.1.12.4 as amended by this Addendum Part 2.
136	Section 5.1.12.G	Page 27 Column X through AG are looking for '# of AUM with top 5 clients' by year which is a little unclear. Is the data provided to represent the dollar value of the top 5 clients? Or perhaps percentage of the strategy's AUM represented by the top 5 clients?	Please refer to RFP section 5.1.12 (G) and Appendix tab 5.1.12.4 as amended by this Addendum Part 2.
137	Section 5.1.14.H	Directions state to provide data on countries; column D heading says sectors. I presume we are to provide country level data not sector	Please refer to Appendix tab 5.1.14.5 as amended by this Addendum Part 2.

138	Section 5.1.14.L	5.1.14L (page 30) & 7.7 (page 40): Is a strategy with sustainability considerations preferred for this mandate? If so, what would be the best way to show the implementation of our sustainability approach if our Emerging Markets Sustainability strategy does not have the required 5 year history?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.
139	Section 5.1.16	Page 31 5.1.16 – While the current product / strategy has a 6 year track record, the investment team & CIO in their recent firm has run the same strategy for 15 years. Can we also show the same as part of appendix while reporting ?	Yes. Please note accordingly.
140	Section 5.1.17	Page 31: 5.1.17 – The firm currently does not report performance in GIPS standards. While the firm is open to start reporting we would like to know if this is a minimum requirement for the proposal ?	Please refer to RFP Section 1.3 (B) as amended by this Addendum Part 2.
141	Section 5.1.19	Page 32 5.1.19 – Firm currently has 3 institutional clients to provide as references, However the firm doesn't have any discontinued institutional clients in last 5 years. Can the past clients managed by the portfolio manager in his previous firm be inserted ?	This response is Bidder specific and should utilize the response "not applicable" where warranted.
142	Section 5.1.19	(pg. 32, Section 5.1.19) Regarding references, would including references at the investment team/platform level suffice?	Yes.
143	Section 5.1.19	Pg. 32 – 5.1.19 Additional Information A. and B. Several of our clients have confidentiality provisions in our investment management agreements. In such cases, we will only be able to provide general information without full contact details. We trust this will be sufficient.	Bidders should supply as much information as possible to permit DOI to make its determination. Note that DOI may ask to speak with a bidder's references prior to contract award.

144	Section 6.6.B	<p>Page 35, Section 6.6.B: This section indicates that all intellectual property that the Bidder will be using to provide a service to the State needs to be identified in the bid or will become property of the State. Upon contract award, the State would be granted a non-exclusive, perpetual royalty-free license to use any of the Bidder/Contractor's Background intellectual property delivered to the State for purposes contemplated by the contract. We would like to confirm that the State's ownership rights would be limited solely to information that the State currently owns and provides to the Bidder, as well as information that the Bidder develops exclusively for the State or DOI and does not extend to third-party intellectual property or intellectual property not specific to this account or contract.</p>	<p>Section 6.6 applies only to materials which are prepared for or are a result of the services required under the contract.</p>
145	Section 7.7	<p>Page 41, 7.7 EVALUATION CRITERIA Peer group question from Page 4, Section 1.1 additionally applies here. We would assume to use the same peer group for this section based on the response to Page 4, Section 1.1.</p>	<p>RFP Section 1.1 has been amended by this Addendum Part 2. DOI intends to evaluate performance of asset class strategies against the respective asset class index. Additionally, DOI intends to evaluate performance of style and/or country strategies against the respective peer group.</p>
146	Section 7.7	<p>Regarding Section 7.7, what percentage of the RFP/response evaluation will fees account for?</p>	<p>The response percentages cannot be disclosed at this time.</p>
147	Section 8.1.1	<p>Section 8.1.1 (pg. 43): Section 3(b) of the Investment Advisor Agreement states that investment advisor shall obtain approval before all trades are made. Could you share additional detail on the trade approval process? Does this cover all trades or just new and exited positions to the portfolio? What steps are taken to ensure confidentiality?</p>	<p>Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. DOI staff are prohibiting from disclosing non-public information about the portfolios under DOI's management (including trading information) to any person outside DOI. Such information may be made publicly available under applicable Open Public Records laws after the trades have been completed.</p>

148	Section 8.1.1 (Investment Adviser Agreement - Exhibit 2)	If an Investment Adviser currently manages assets for the Department of the Treasury, Division of Investment (the “DOI”), and should be fortunate enough to be re-hired for an assignment, will the DOI require the existing Investment Adviser to contract under the new Investment Adviser Agreement or continue under the existing agreement? Will the DOI accept previously agreed upon terms in the new agreement?	DOI will be requiring a new Investment Adviser Agreement in connection with the new procurement. The bidder may negotiate changes to the agreement during negotiations prior to contract award.
149	Section 8.1.1 (Investment Adviser Agreement - Exhibit 2)	If an Investment Adviser currently manages assets for the DOI, and should be fortunate enough to be re-hired for an assignment, will the DOI require the Investment Adviser to seek re-approval for a. Section 5. Brokers - its policies and procedures regarding broker dealer selection? b. Section 11. Affiliates – its affiliate delegation of responsibilities under the Agreement?	DOI anticipates requesting the required documents from all bidders upon award.
150	Section 8.1.1 (Investment Adviser Agreement - Exhibit 2)	If an Investment Adviser currently manages assets for the DOI, and should be fortunate enough to be re-hired for an assignment, are there any anticipated changes to existing operational processes currently adhered to?	The required operational procedures are described in the RFP. DOI reserves the right to further modify its procedures at any time.
151	Section 8.1.2	8.1.2 (pg. 43) Please provide Chapter 51 form as the link on the website under required forms does not contain the actual pdf form, it brings up an empty document.	https://www.state.nj.us/treasury/purchase/forms/eo134/Chapter51.pdf
152	Section 8.1.2	Could you please confirm if this form is to be completed for the submit of this RFP process?	The form is not required with bid submission but is required if an award is given.
153	Section 8.1.3	Could you please confirm if this form is to be completed for the submit of this RFP process?	The form is not required with bid submission but is required if an award is given.

154	Section 8.1.3	8.1.3 (pg. 43) HOLD Asset Management is regulated in the European Union, holds AIFM and UCITS licenses, not registered with the SEC and performs its services for North American clients from Hungary. According to 3.6 of Standard Terms and Conditions non US service providers should be certified by the Director and have it approved by the State Treasurer. Can HOLD AM receive such certification and approval without having SEC registration or SEC Exempt Reporting Status?	In order to provide a certification, the Director of DOI must find that the required service cannot be provided by a contractor or subcontractor within the United States. SEC registration or exempt reporting status does not affect this determination.
155	Section 8.1.3	Page 43, paragraph 8.1.3 – we see that all services performed under the RFP must be performed within the United States - does this mean that foreign investment advisers that have their place of business outside the USA are not eligible to participate in the tender?	A firm providing services outside the United States cannot be awarded a contract unless the Director of DOI finds that the required service cannot be provided by a contractor or subcontractor within the United States.
156	Section 8.1.3	On page 43, section 8.1.3 Source Disclosure Certification Requirements, a Bid Solicitation # and Title are requested. Could you please confirm if a Bid Solicitation # is available for this search, and if so, can you please provide it?	There is no bid solicitation # for this search.
157	Section 8.1.4	Page 44, paragraph 8.14 – if foreign investment managers with their place of business outside of USA are eligible to participate, please confirm that paragraph 8.1 would not be applicable (as foreign investment managers would not have affirmative action programs approved by the State Treasurer).	Bidders are encouraged to provide information regarding affirmative action compliance with their bid submittal. Such information will be reviewed by DOI to determine whether it satisfies the requirements of the RFP. If not, supplemental information may be required prior to contract award.

158	Section 8.1.4	<p>We have reviewed the State of NJ Emerging Market Equity RFP (“NJ RFP”) and are submitting this question to request clarification and interpretation of various references to Affirmative Action in the NJ RFP, specifically: Page 44 within Section 8.1.4 of the NJ RFP as well as Section 3.3 and Exhibit A of the New Jersey Standard Terms and Conditions.</p> <p>In this area of law, various jurisdictions use differing terminology.</p> <p>a. Please clarify whether the NJ RFP -- including Section 8.1.4 of the NJ RFP and Section 3.3 and Exhibit A of the New Jersey Standard Terms and Conditions, and the various regulations cited therein -- require what is commonly referred to as an Affirmative Action plan containing a Utilization Analysis.</p> <p>b. If the answer to (a) above is Yes, please advise if the requirement for an Affirmative Action plan containing a Utilization Analysis is an unconditional requirement or whether there is any flexibility on that issue.</p> <p>c. Please advise if an Equal Opportunity in Employment Plan, that does not contain what is commonly referred to as an Affirmative Action plan containing a Utilization Analysis, would satisfy the requirements of NJ RFP -- including Section 8.1.4 of the NJ RFP and Section 3.3 and Exhibit A of the New Jersey Standard Terms and Conditions, and the various regulations cited therein.</p>	<p>Bidders are encouraged to provide information regarding affirmative action compliance with their bid submittal. Such information will be reviewed by DOI to determine whether it satisfies the requirements of the RFP. If not, supplemental information may be required prior to contract award.</p>
159	Section 8.1.6	<p>Page 44, paragraph 8.1.6 – if the RFP is open to foreign investment managers, will business registration with the Department of Treasury, Division of Revenue still be required.</p>	<p>Yes. Business registration will still be required.</p>
160	Section 8.3	<p>Regarding Section 8.3 Source Disclosure, will the DOI consider products managed by portfolio management teams based outside of the US?</p>	<p>Yes. DOI will consider products managed by portfolio management teams based outside of the US.</p>

161	Section 8.3	Regarding Section 8.3 Source Disclosure, we have a global trading organization and would like to confirm that trades can be placed for a product from our Global Offices once approved by the DOI.	DOI cannot make this determination based on the information provided. Bidders should disclose the location by country where services under the contract will be performed, and, if any services cannot be performed in the United States, should state with specificity the reasons why.
162	Page 50 Exhibit 2	Our understanding is that this is a non-discretionary investment advisory services and may only act upon the instruction of the Division – is this correct?	Yes.
163	Price Schedule	RFP page 49 – Exhibit I. Pricing Schedule – Kindly, advise if the intent is for contract managers to submit both an asset based fee and performance based fee proposal?	The Bidder has the discretion to submit either and asset-based or performance-based fee proposal.
164	Price Schedule	(Price Schedule) Regarding pricing/fees, does the State have a preference for asset-based, performance-based or a combination asset/performance fees?	The Bidder has the discretion to submit either and asset-based or performance-based fee proposal.
165	Appendix Table (Tab 5.1.12.1; 5.1.12.5; 5.12.1.6; 5.1.14.1)	Do you have a specific ‘as of’ date you would like data provided for? End of December 2020 is referenced frequently. While many of the tabs designate time periods the data is to be provided for, not all do.	Data for all Appendix Tables should be ending CY 2020, unless otherwise noted. Please refer to Appendix tabs 5.1.12.1, 5.1.12.5, 5.1.12.6 and 5.1.14.1 as amended by this Addendum Part 2.
166	Appendix Table	Could you please confirm if the header "# of AUM with top 5 clients" should read "\$ of AUM for top 5 clients"?	Please refer to RFP Section 5.1.12 (G) and Appendix tab 5.1.12.4 as amended by this Addendum Part 2.
167	Appendix Table	The chart below the question has a column labeled "Sector" but the question asks "Please indicate what countries are top five overweight and top five underweight in each proposed strategy...Provide percentage weightings for these countries." Could you please confirm if the header "Sector" should read "Country"?	Please refer to Appendix tab 5.1.14.5 as amended by this Addendum Part 2.
168	Admin	Can you share with me who the consultant is on this RFP?	The consultant on this RFP is Aon Investments USA Inc.
169	Admin	We plan to respond to this RFP with our Non-US Small Cap strategy. Can you please let us know if Emerging Markets Small Cap will be a consideration as well?	Yes. DOI will evaluate all strategy submissions provided minimum qualifications are met.

170	Legal (NJ Standard Terms and Conditions)	Standard Terms and Conditions, (page 6, 4. INDEMNIFICATION): Would it be possible to limit the liability and indemnification to those direct (not indirect) and proven and losses, costs and expenses arisen from or result directly from the work and/or materials supplied under this contract?	DOI is not amending Section 4.1 of the RFP at this time. However, note that Section 1 of the State of New Jersey Standard Terms and Conditions, as modified by Section 6.16 (A) of the RFP, provides that a bidder may present terms and conditions that are in conflict with those set forth in the RFP during negotiations prior to contract award, provided that negotiated terms and conditions may not conflict with any of the material terms and conditions set forth in the RFP.
171	Legal (NJ Standard Terms and Conditions)	Paragraph 2.1 states that a bidder must have a valid Business Registration Certificate on File with the Division of Revenue and Enterprise Services. If the bidder is incorporated in a foreign jurisdiction and currently does not have this registration but will apply for same if successful in the bid and if such registration is required, will this be in order?	A successful bidder will be required to obtain a valid Business Registration Certificate prior to contract award.
172	Legal (NJ Standard Terms and Conditions)	Are foreign investment managers expected to comply with the various New Jersey statutes referenced in the State of New Jersey Standard Terms and Conditions or will it be sufficient to show that the investment manager has policies in place and local law governing these matters that it is obliged to comply with?	Foreign investment managers are expected to comply with applicable New Jersey statutes.
173	Legal (NJ Standard Terms and Conditions)	Where the outcome of the process is that the investment is made in a foreign domiciled pooled fund, the investment will be subject to the law of the jurisdiction in which the pooled fund is registered – is this acceptable notwithstanding the requirement in the State of New Jersey Standard Terms and Conditions that all contracts must be governed by the law of the State of New Jersey.	DOI does not anticipate any investments being made in a foreign domiciled pooled fund.
174	Legal (NJ Standard Terms and Conditions)	X can agree to the notice requirements in the RFP (section 3.4F) and the Standard T&Cs (section 5.10). Would the State of New Jersey be amenable to clarifying that, in view of SEC Regulation FD’s prohibition against selective disclosure of material nonpublic information, such requirements would not apply if such notice would require X’s ultimate parent X. to make such information publicly available?	DOI expects to receive immediate written notification of the events specified. DOI is unable to advise the bidder whether such events would also require a concurrent public filing.

175	Legal (NJ Standard Terms and Conditions)	X appreciates that the State of New Jersey addresses CFTC-related matters in its form of investment adviser agreement. Would the State of New Jersey consent to treatment of the Account as an “exempt account” under CFTC Rule 4.7?	Bidders may propose any changes to the form of the Investment Adviser Agreement during negotiations prior to contract award.
176	Legal (NJ Standard Terms and Conditions)	<p>Page 6 - Section 4.1 INDEMNIFICATION</p> <p>In the Standard Terms and Conditions document, would it be possible to replace page 6, Section 4.1 Indemnification, with the clause below instead?</p> <p>”The Contractor shall indemnify the State against all losses and liabilities which it may sustain and all reasonable costs and expenses which it may incur as a result of any breach by the Contractor of its obligations under these Terms and Conditions [and the Investment Adviser Agreement] except for (a) losses, liabilities, costs and expenses which arise out of the fraud or negligence of, or breach of these Terms and Conditions [and the Investment Adviser Agreement] by the State or any third parties not controlled by the Contractor and (b) any indirect or consequential losses or loss of opportunities or future profits.”</p>	<p>DOI is not amending Section 4.1(a) of the RFP at this time. However, note that Section 1 of the State of New Jersey Standard Terms and Conditions, as modified by 6.16 (A) of the RFP, provides that a bidder may present terms and conditions that are in conflict with those set forth in the RFP during negotiations prior to contract award, provided that negotiated terms and conditions may not conflict with any of the material terms and conditions set forth in the RFP.</p>
177	Legal (NJ Standard Terms and Conditions)	<p>Would the State of New Jersey be amendable to clarifying that the indemnification obligations set forth in the Standard T&Cs (section 4.1(a)) are subject to the standard of liability in Section 13 of the Investment Adviser Agreement?</p>	<p>DOI is not amending Section 4.1(a) of the RFP at this time. However, note that Section 1 of the State of New Jersey Standard Terms and Conditions, as modified by 6.16 (A) of the RFP, provides that a bidder may present terms and conditions that are in conflict with those set forth in the RFP during negotiations prior to contract award, provided that negotiated terms and conditions may not conflict with any of the material terms and conditions set forth in the RFP.</p>
178	Legal (NJ Standard Terms and Conditions)	<p>Would the State of New Jersey be amendable to clarifying that the confidentiality restrictions in the RFP (sections 6.7, 6.8D and 6.8F) are subject to specific exceptions such as governmental / judicial requests and appropriate disclosures to brokers and counterparties?</p>	<p>DOI is not amending Section 6 of the RFP at this time. However, note that Section 1 of the State of New Jersey Standard Terms and Conditions, as modified by 6.16 (A) of the RFP, provides that a bidder may present terms and conditions that are in conflict with those set forth in the RFP during negotiations prior to contract award, provided that negotiated terms and conditions may not conflict with any of the material terms and conditions set forth in the RFP.</p>

179	Legal (NJ Standard Terms and Conditions)	X's investment management services are built around algorithms, code and other proprietary investment processes and methods. Would the State of New Jersey be amenable to clarifying the provisions of the RFP (section 6.6) so that X is not transferring ownership or granting a license to this intellectual property?	Section 6.6 applies only to materials which are prepared for or are a result of the services required under the contract.
180	Legal (Investment Advisor Agreement, Schedule I)	Please clarify if the pre-trade approval process is applicable for new buys and sells/liquidations only or will the same policy hold true for trims and adds?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.
181	Legal (Investment Advisor Agreement, Schedule I)	What are common reasons why a planned trade may be rejected (other than prohibited securities as referenced below)?	<p>DOI may elect to reject specific trade requests if, but not limited to:</p> <ul style="list-style-type: none"> • the proposed trade was prohibited by State or Federal law • the proposed trade includes a security listed on DOI's prohibited list • the proposed trade was outside the mandate asset class • the proposed trade would result in a net position outside of the strategy's stated guidelines • the proposed trade would result in a net position outside of the strategy's risk controls • the proposed trade would result in a position (in aggregate across the Pension Fund) that exceeds the 10% ownership limits dictated by State regulations
182	Legal (Investment Advisor Agreement, Schedule I)	How quickly does the DOI turnaround their response for accepting or denying trades?	As per RFP section 3.2 (B) "Upon receipt, the Designated DOI Liaison(s) shall review the list of proposed trades and shall make its best effort to notify Contractor by e-mail whether such trades have been approved, put on hold pending further review, or rejected by close of business the same Business Day."
183	Legal (Investment Advisor Agreement, Schedule I)	Finally, given that the contracting managers trade program may not be completed in one trading day would that manager need to submit a new trade approval for the remaining portion that is unexecuted or can the DOI accept the daily trade recap to follow the initial trade progress?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2.

184	Legal (Investment Advisor Agreement, Schedule I)	In what circumstances could a trade be rejected by the DOI?	DOI may elect to reject specific trade requests if, but not limited to: <ul style="list-style-type: none"> • the proposed trade was prohibited by State or Federal law • the proposed trade includes a security listed on DOI's prohibited list • the proposed trade was outside the mandate asset class • the proposed trade would result in a net position outside of the strategy's stated guidelines • the proposed trade would result in a net position outside of the strategy's risk controls • the proposed trade would result in a position (in aggregate across the Pension Fund) that exceeds the 10% ownership limits dictated by State regulations
185	Legal (Investment Advisor Agreement, Schedule I)	For any Asian and European market orders that are approved on a specific day after markets close, can "X" trade these at the next available market open without additional approval being sought the next business day?	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. In the event that trades are unable to be executed due to the approval process, DOI understands and accepts the risks inherent in an advised, non-discretionary separate account.
186	Legal (Investment Advisor Agreement, Schedule I)	Investment Advisor Agreement, (pages 7-10, Schedule I, Pre-Trade Approval): What are the expectations of NJDOI regarding the timing of trade execution and confirmation for a non US based advisor? What are the expectations of the custodian regarding the timing of trade execution and confirmation for a non US based advisor? Can you define the concept of "trading day" for a World equity strategy trading in multiple time zones? The trade approval process is also referenced in the RFP (pages 13-14, 3.2 PROVISIONS OF INVESTMENT ADVICE, B. C.).	Please refer to RFP section 3.2 (B) and Schedule I of the IAA as amended by this Addendum Part 2. The trade reporting and reconciliation procedures must meet the timelines as set forth, which are based on EST to facilitate daily trade and NAV reporting.

PART 2

Additions, Deletions, and Modifications

All additions, deletions, and modifications have been incorporated into the posted documents as of the date of this addendum

RFP Document – Additions, Deletions and Modifications

The ninth paragraph of Section 1.1 has been replaced with the following:

The primary benchmarks used by DOI for measuring performance are currently, for Emerging Markets, a custom index based on the MSCI Emerging Markets Equity Index, excluding securities in which DOI is legally prohibited to invest, and for International Small Cap, a custom index based on the MSCI All Country World Index (ACWI) ex-US Small Cap Index, excluding securities in which DOI is legally prohibited to invest. Either of these indices may be replaced by any other appropriate index as designated by DOI (similarly customized to exclude prohibited securities). DOI's objective is to achieve gross returns ranking at or above the median; and risk-adjusted, net of fee rates of return exceeding the appropriate index over rolling three-year and five-year periods.

Section 1.3 (B) has been replaced with the following:

- B. Reported investment performance must be GIPS-compliant, including if porting a track record over from a prior firm.

Section 2.2 has been amended by adding the following definitions:

International Small Capitalization (SC) – International corporations with a market capitalization under \$2 billion at the time of purchase.

Section 3.2 (B) has been replaced with the following:

- B. Contractor shall execute trades on behalf of DOI; provided, however, that Contractor shall obtain approval of trades from the Designated DOI Liaison(s) (as identified upon contract award) before any trades can be executed. It is the intent of DOI to turn around trade approvals as quickly as is practical. It is anticipated that Contractor shall provide a daily list of proposed trades to the Designated DOI Liaison(s) by e-mail (in a format agreeable to DOI) or other method specified by DOI, no later than 4 P.M. prevailing Eastern Time on each Business Day. Pre-Trade approvals are valid for thirty (30) days from the date of approval as outlined in the Investment Adviser Agreement Schedule I. Upon receipt, the Designated DOI Liaison(s) shall review the list of proposed trades and shall make its best effort to notify Contractor by e-mail whether such trades have been approved, put on hold pending further review, or rejected by close of business the same Business Day. As used herein, "Business

Day” shall mean any day other than a Saturday, Sunday or other day on which DOI is authorized or required by law to be closed, between the hours of 8:30 AM to 4:30 PM ET.

Section 3.3 (A) has been replaced with the following:

- A. Competitive gross return rankings at or above the median of the appropriate asset class index over rolling three-year and five-year periods.

Section 3.6 (C) has been replaced with the following:

- C. Best execution basis also applies to currency transactions. Contractor shall be expected to execute substantially all currency transactions in-house or be willing to execute through a third party to achieve the lowest possible execution cost. Counterparties to FX forward transactions are limited to those counterparties where DOI has directly executed ISDA and Dodd-Frank Protocol Agreements. Spot FX transactions are not limited to those counterparties. Note that an adviser is not authorized to bind DOI (or any of its funds) to any legal agreement (including, e.g., an ISDA agreement) without the consent and written approval of the Director.

Section 4.2 has been replaced with the following:

The Bidder must submit via overnight courier to the addresses provided below:

- **One (1) complete and exact HARD copy** of the original proposal
- **One (1) complete and exact ELECTRONIC copies** of the original proposal in PDF file format on disc (CD or DVD) or portable USB drive to be viewable and "read only" by State evaluators using Adobe Acrobat Reader software.
- **One (1) complete and exact ELECTRONIC copy** of the original proposal in an editable and "writable" PDF file format on disc (CD or DVD) or portable USB drive for redaction.

DELIVER TO DOI at the following address:

**Attn: Gina Costello
Division of Investment
Department of the Treasury
50 West State Street, 9th Floor
Trenton, NJ 08608**

If using U.S. Postal Service express mail to:

**Attn: Gina Costello
Division of Investment
Department of the Treasury**

**50 West State Street, P.O. Box 290
Trenton, NJ 08625-0290**

Bidders using U.S. Postal Service express mail services should allow additional time since the U.S. Postal Service does not deliver directly to DOI.

The bidder should also submit electronic proposals to the following e-mail address with the subject line, exactly, "2021 NJDOI EM & SC RFP Response":

Gina.costello@treas.nj.gov

Copies are necessary in the evaluation of the proposal and for record retention purposes. A Bidder failing to provide the requested number of copies will be charged the cost incurred by the State in producing the requested number of copies. The Bidder should make and retain a copy of its proposal.

Section 4.5.5 has been deleted

Section 4.6.1 has been added

4.6.1 DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

Pursuant to P.L 2021, c. 4, the Bidder must certify, prior to contract award, that neither the Bidder, nor any of its parents, subsidiaries or affiliates, is identified on the State of New Jersey Department of Treasury's list of entities determined to be engaged in prohibited investment activities in Iran. The Bidder shall use the Disclosure of Investment Activities in Iran form for this purpose. This form can be found at the following website:

<http://www.state.nj.us/treasury/doinvest/rfp.shtml>

Section 5.1 has been replaced with the following:

In this section, the bidder shall describe its approach and plans for accomplishing the work outlined in the Section 3.0 Scope of Work. The bidder must set forth its understanding of the requirements of this RFP and its ability to successfully complete the contract. This section of the proposal should at a minimum contain the information identified below, including bidder's answers to the questions presented.

The questions below shall be included in the proposal followed by its corresponding response. For the Bidder's convenience the RFP is also available in MS Word format at:

<https://www.nj.gov/treasury/doinvest/rfp.shtml>

Section 5.1.6 (A) has been replaced with the following:

- A. Please submit the most recent audited financial statements which include a balance sheet, income statement, and statement of cash flow, and all applicable notes.

Section 5.1.12 (G) has been replaced with the following:

- G. On Table 5.1.12.4 in the attached Appendix, for each proposed strategy, provide the number of accounts and assets under management (AUM) for the past ten (10) years.

Investment Adviser Agreement Document – Additions, Deletions and Modifications

Section 14 has been replaced with the following:

14. Term. The initial term of this Agreement shall be for five years. The term may be extended for up to three additional years, provided that each party executes a written extension prior to each additional year. This Agreement may be terminated by either party as set forth in the RFP. On the effective date of termination or as close to such date as is reasonably possible, Investment Adviser shall provide the Division with a final report on the Account containing the same information included in the monthly report required by the RFP. The Division shall bear (i) any transaction costs incurred by the Investment Adviser in liquidating the Account if requested to do so by the Division; and (ii) any losses to the Account realized in settling or concluding outstanding obligations of the Account.

The second paragraph of Schedule I – Pre-Trade Approval has been replaced with the following:

Investment Adviser shall obtain approval of trades from the Designated Division Individual(s) (as hereinafter defined) before such trades are made. Pre-Trade approvals are valid for thirty (30) days from the date of approval unless the Investment Adviser has requested to cancel the original recommendation (in whole or in part) prior to the thirty (30) day approval expiration.

Appendix Tables – Additions, Deletions and Modifications

Table 5.1.3.1 cell A1 has been replaced with the following:

5.1.3.1: Provide Diversity metrics for the organization ending CY 2020.

Table 5.1.12.4 cell A1 has been replaced with the following:

Table 5.1.12.4: For each proposed strategy show the Strategy/Product Name, AUM, and number of accounts for each of the past ten years.

Table 5.1.12.4 cells X7 through AG7 has been replaced with the following:

\$ of AUM with top 5 clients

Table 5.1.12.5 cell A1 has been replaced with the following:

5.1.12.5: What is the size of the firm's largest and median advised accounts in each proposed strategy ending CY 2020?

Table 5.12.1.6 Sheet name has been replaced with the following:

5.1.12.6

Table 5.1.14.1 cell A1 has been replaced with the following:

5.1.14.1: Please complete for each proposed strategy ending CY 2020

Table 5.1.14.5 cells D6 and D22 have been replaced with the following:

Country