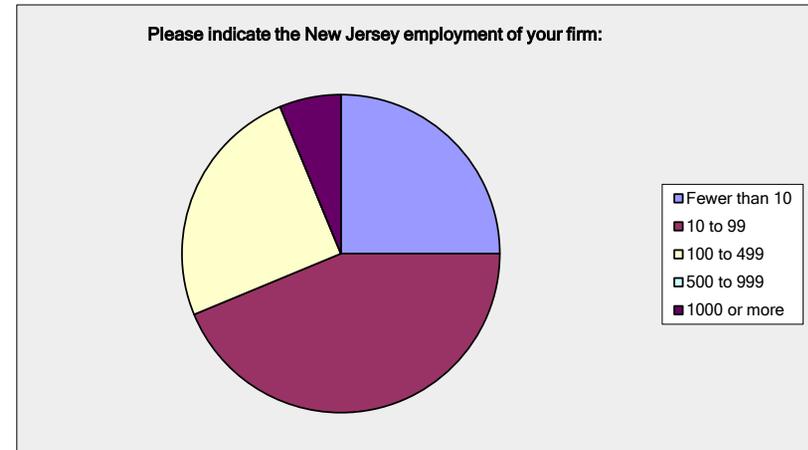


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

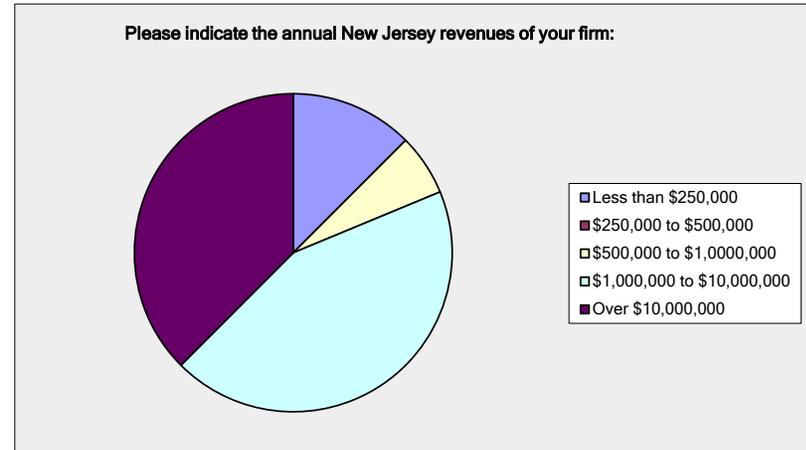
Answer Options	Response Percent	Response Count
Fewer than 10	25.00%	4
10 to 99	43.75%	7
100 to 499	25.00%	4
500 to 999	0.00%	0
1000 or more	6.25%	1
Answered		16
Skipped		0



New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

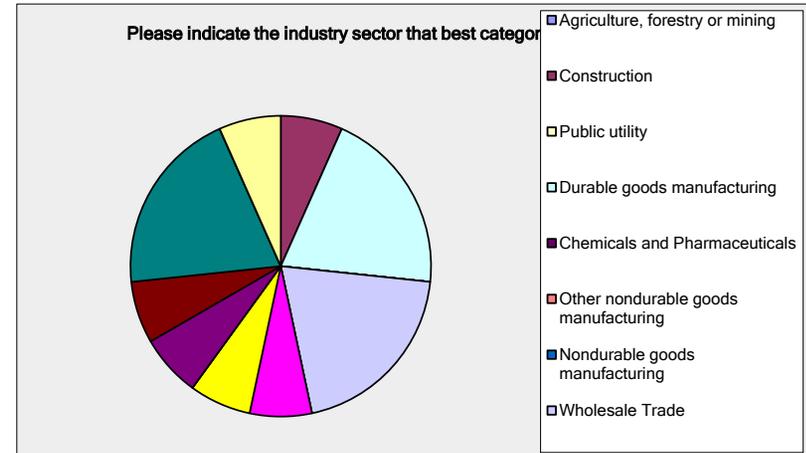
Answer Options	Response Percent	Response Count
Less than \$250,000	12.50%	2
\$250,000 to \$500,000	0.00%	0
\$500,000 to \$1,000,000	6.25%	1
\$1,000,000 to \$10,000,000	43.75%	7
Over \$10,000,000	37.50%	6
Answered		16
Skipped		0



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

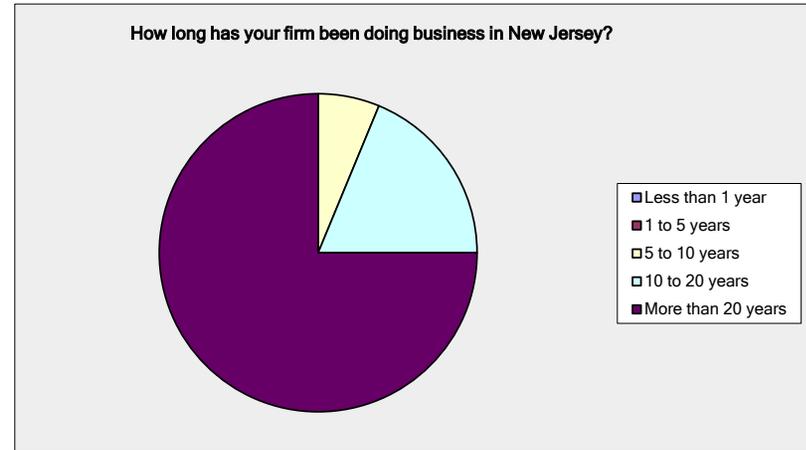
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	6.25%	1
Public utility	0.00%	0
Durable goods manufacturing	18.75%	3
Chemicals and Pharmaceuticals	0.00%	0
Other nondurable goods manufacturing	0.00%	0
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	18.75%	3
Retail Trade	0.00%	0
Transportation and warehousing	6.25%	1
Information (including broadcasting and telecommu	6.25%	1
Finance and Insurance	0.00%	0
Real Estate	6.25%	1
Professional, scientific and technical services	6.25%	1
Consulting	18.75%	3
Administrative and office services (including waste	0.00%	0
Education	0.00%	0
Health Care and social services	0.00%	0
Arts, entertainment and recreation	0.00%	0
Accommodation and food services	6.25%	1
Other	6.25%	1
	Answered	16
	Skipped	0



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

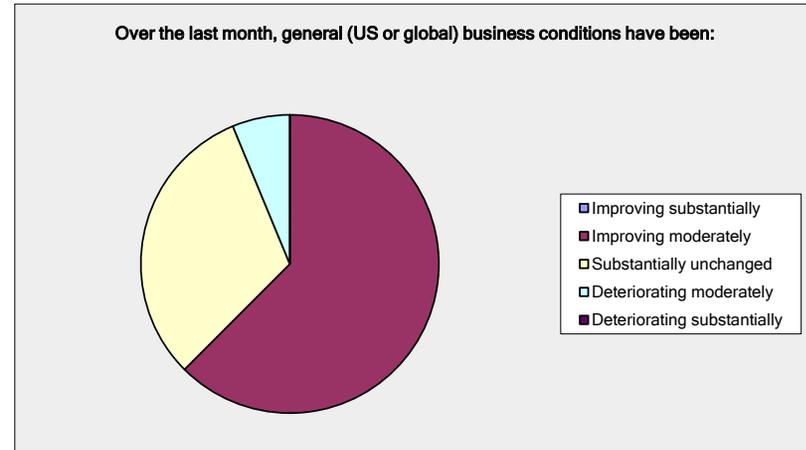
Answer Options	Response Percent	Response Count
Less than 1 year	0.00%	0
1 to 5 years	0.00%	0
5 to 10 years	6.25%	1
10 to 20 years	18.75%	3
More than 20 years	75.00%	12
Answered		16
Skipped		0



New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

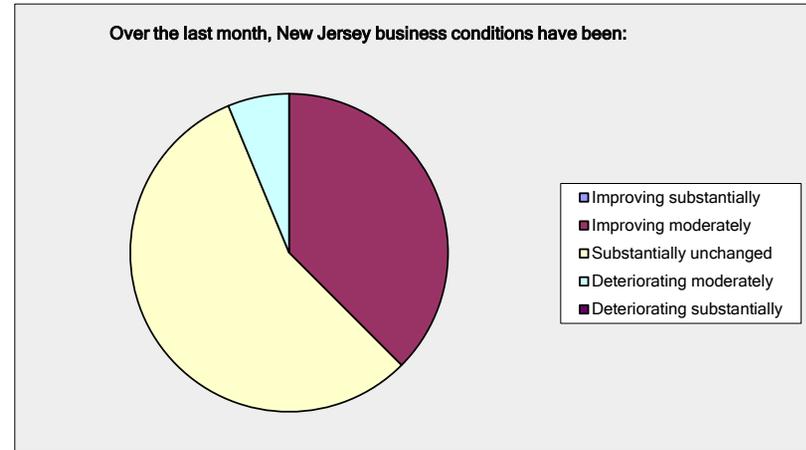
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	62.50%	10
Substantially unchanged	31.25%	5
Deteriorating moderately	6.25%	1
Deteriorating substantially	0.00%	0
Answered		16
Skipped		0



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

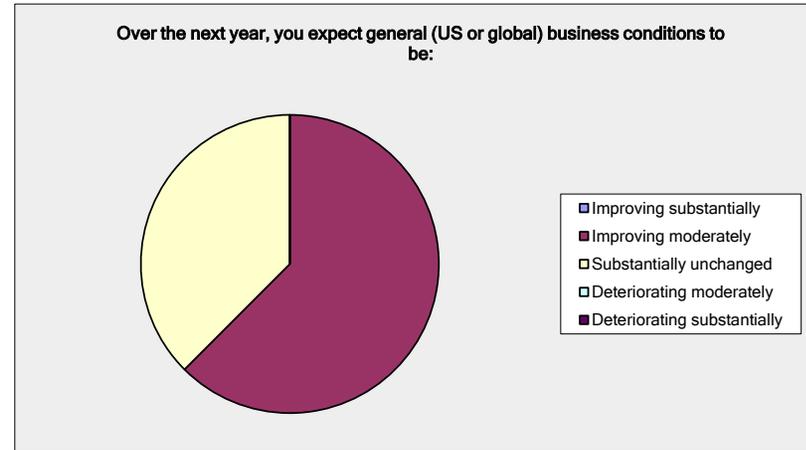
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	37.50%	6
Substantially unchanged	56.25%	9
Deteriorating moderately	6.25%	1
Deteriorating substantially	0.00%	0
Answered		16
Skipped		0



New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

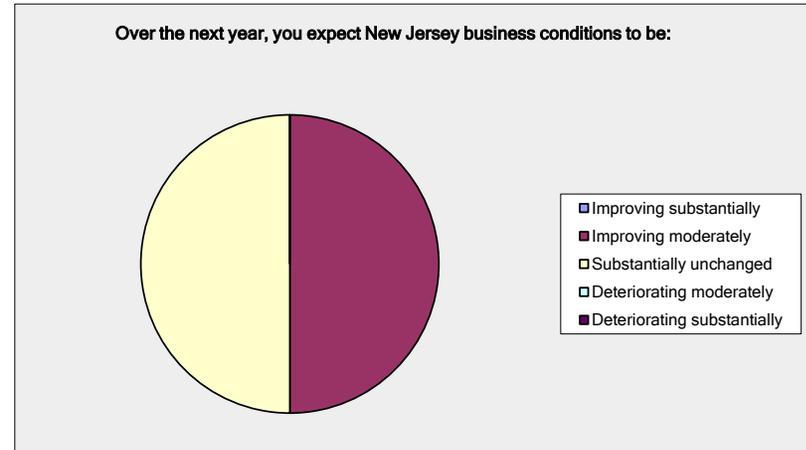
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	62.50%	10
Substantially unchanged	37.50%	6
Deteriorating moderately	0.00%	0
Deteriorating substantially	0.00%	0
Answered		16
Skipped		0



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

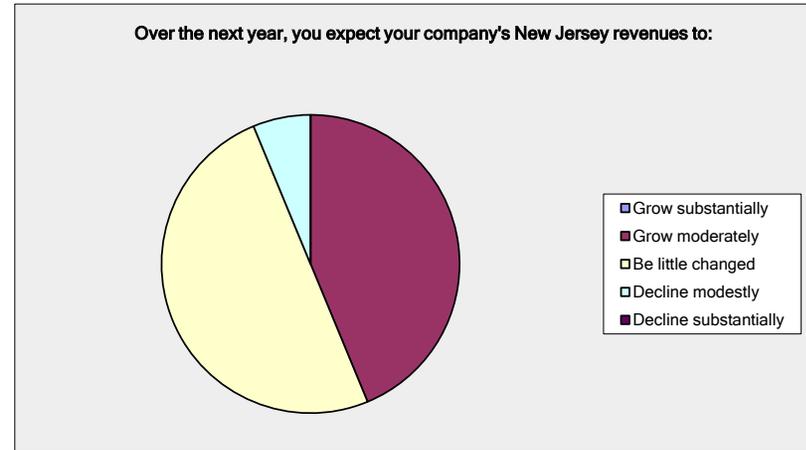
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	50.00%	8
Substantially unchanged	50.00%	8
Deteriorating moderately	0.00%	0
Deteriorating substantially	0.00%	0
Answered		16
Skipped		0



New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	0.00%	0
Grow moderately	43.75%	7
Be little changed	50.00%	8
Decline modestly	6.25%	1
Decline substantially	0.00%	0
Answered		16
Skipped		0

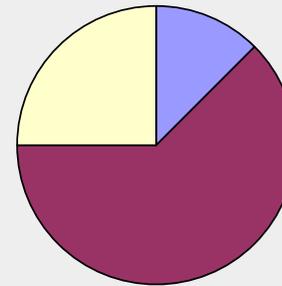


New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	12.50%	1
Grow moderately	62.50%	5
Be little changed	25.00%	2
Decline modestly	0.00%	0
Decline substantially	0.00%	0
Answered		8
Skipped		8

Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)

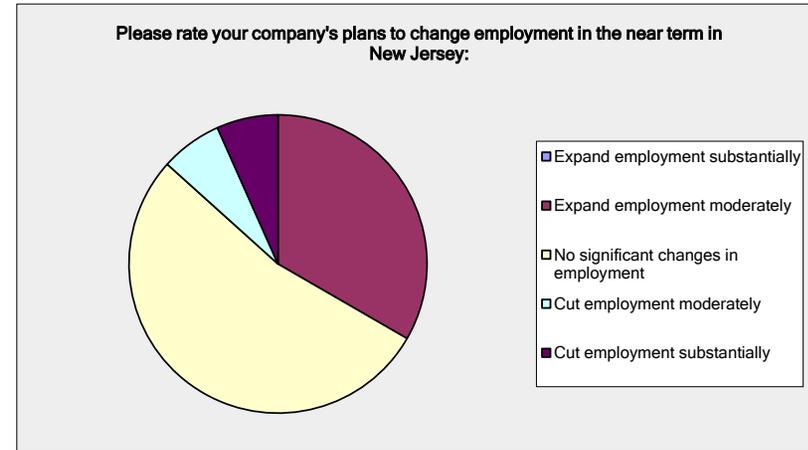


- Grow substantially
- Grow moderately
- Be little changed
- Decline modestly
- Decline substantially

New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	33.33%	5
No significant changes in employment	53.33%	8
Cut employment moderately	6.67%	1
Cut employment substantially	6.67%	1
Answered		15
Skipped		1

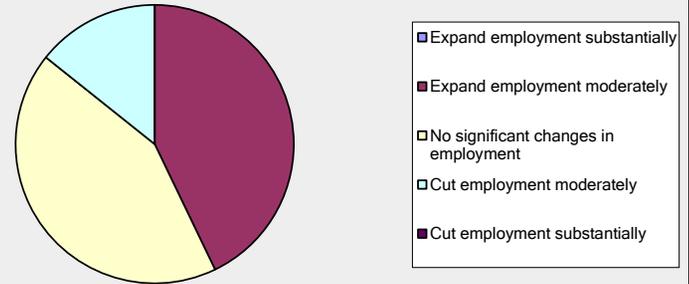


New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	42.86%	3
No significant changes in employment	42.86%	3
Cut employment moderately	14.29%	1
Cut employment substantially	0.00%	0
Answered		7
Skipped		9

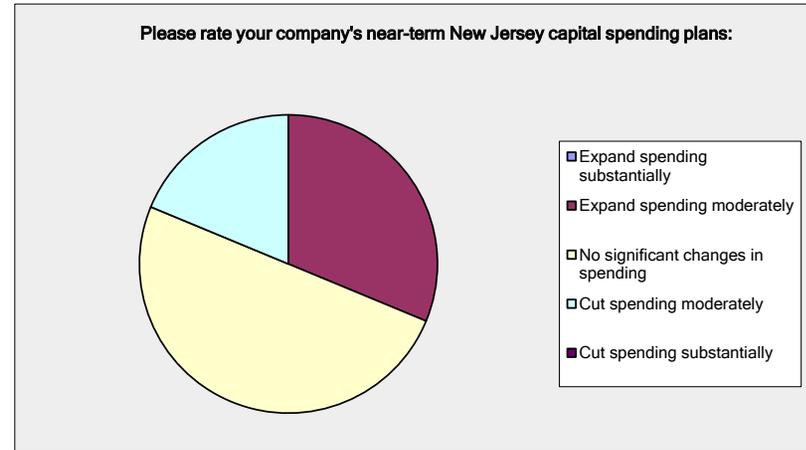
Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)



New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	31.25%	5
No significant changes in spending	50.00%	8
Cut spending moderately	18.75%	3
Cut spending substantially	0.00%	0
Answered		16
Skipped		0

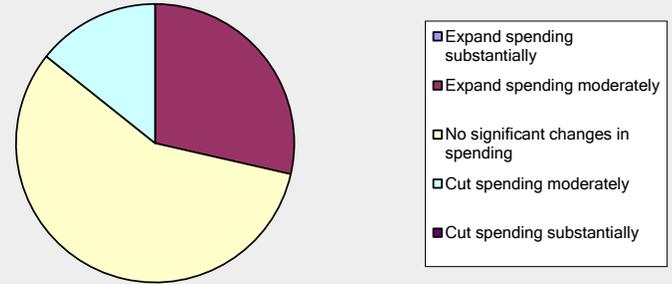


New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	28.57%	2
No significant changes in spending	57.14%	4
Cut spending moderately	14.29%	1
Cut spending substantially	0.00%	0
Answered		7
Skipped		9

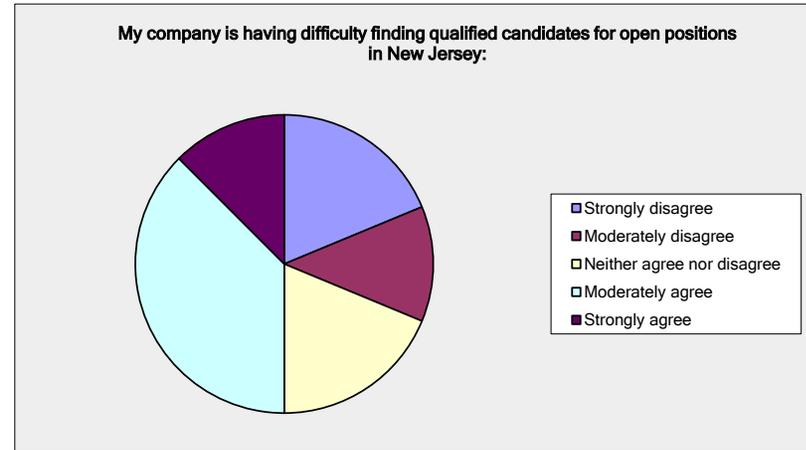
Please rate your company's near-term capital spending plans outside of New Jersey: (Please skip if your company only operates in New Jersey.)



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

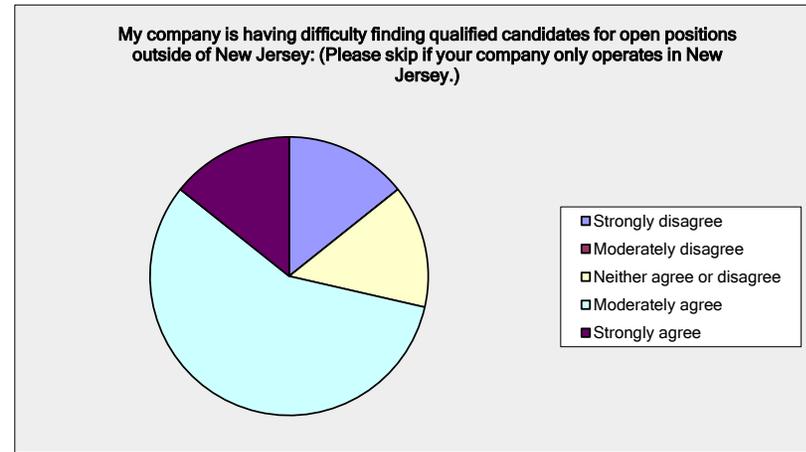
Answer Options	Response Percent	Response Count
Strongly disagree	18.75%	3
Moderately disagree	12.50%	2
Neither agree nor disagree	18.75%	3
Moderately agree	37.50%	6
Strongly agree	12.50%	2
	Answered	16
	Skipped	0



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

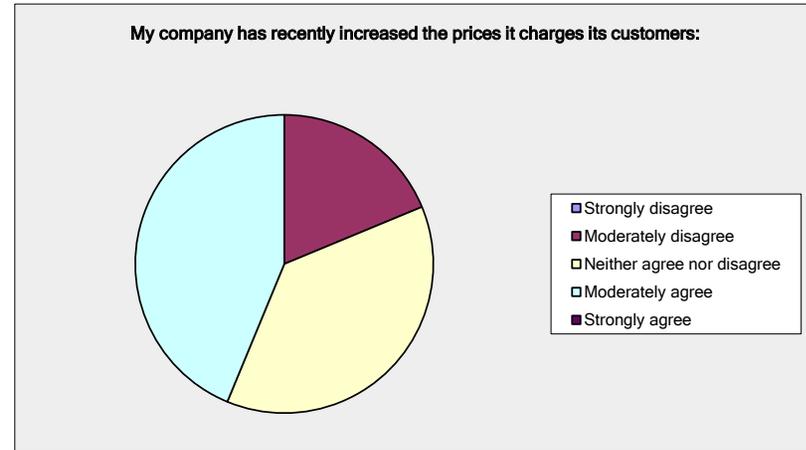
Answer Options	Response Percent	Response Count
Strongly disagree	14.29%	1
Moderately disagree	0.00%	0
Neither agree or disagree	14.29%	1
Moderately agree	57.14%	4
Strongly agree	14.29%	1
Answered		7
Skipped		9



New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	18.75%	3
Neither agree nor disagree	37.50%	6
Moderately agree	43.75%	7
Strongly agree	0.00%	0
Answered		16
Skipped		0



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	6.67%	1
Neither agree nor disagree	6.67%	1
Moderately agree	73.33%	11
Strongly agree	13.33%	2
Answered		15
Skipped		1

