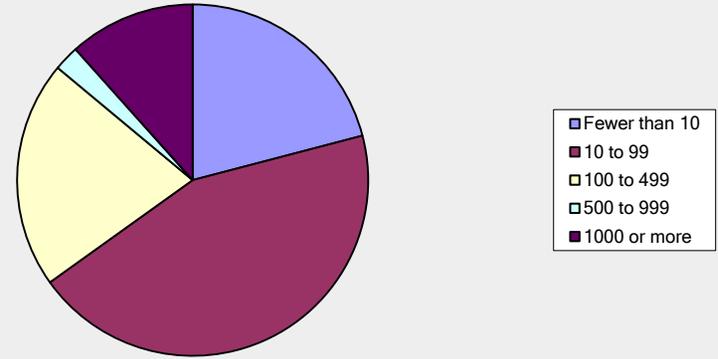


## New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

Answer Options	Response Percent	Response Count
Fewer than 10	20.93%	9
10 to 99	44.19%	19
100 to 499	20.93%	9
500 to 999	2.33%	1
1000 or more	11.63%	5
<b>Answered</b>		<b>43</b>
<b>Skipped</b>		<b>0</b>

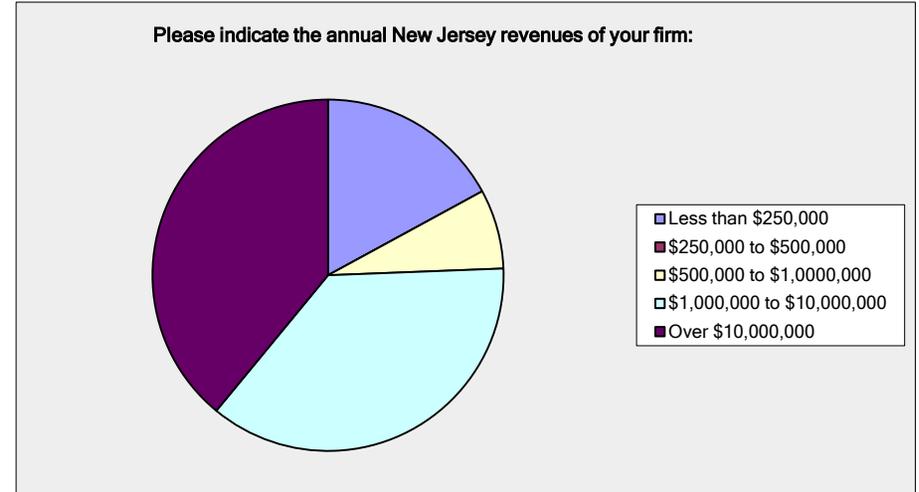
Please indicate the New Jersey employment of your firm:



## New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

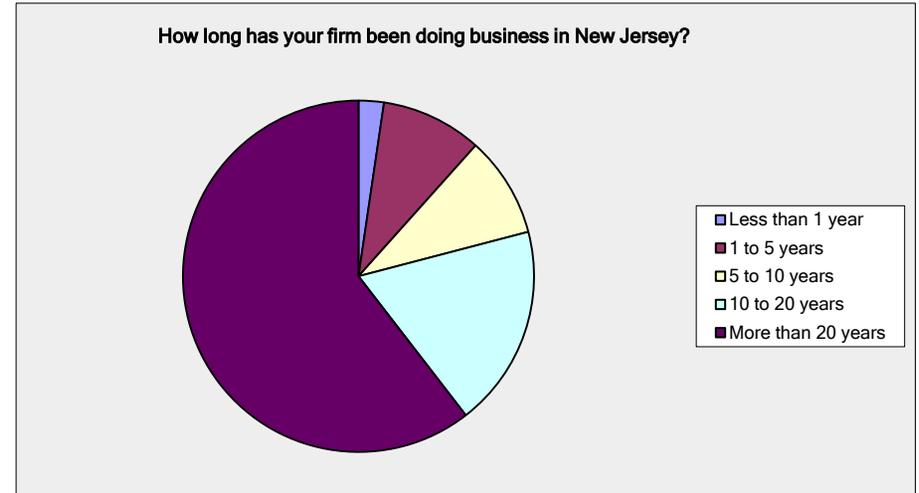
Answer Options	Response Percent	Response Count
Less than \$250,000	17.07%	7
\$250,000 to \$500,000	0.00%	0
\$500,000 to \$1,000,000	7.32%	3
\$1,000,000 to \$10,000,000	36.59%	15
Over \$10,000,000	39.02%	16
<b>Answered</b>		<b>41</b>
<b>Skipped</b>		<b>2</b>



## New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

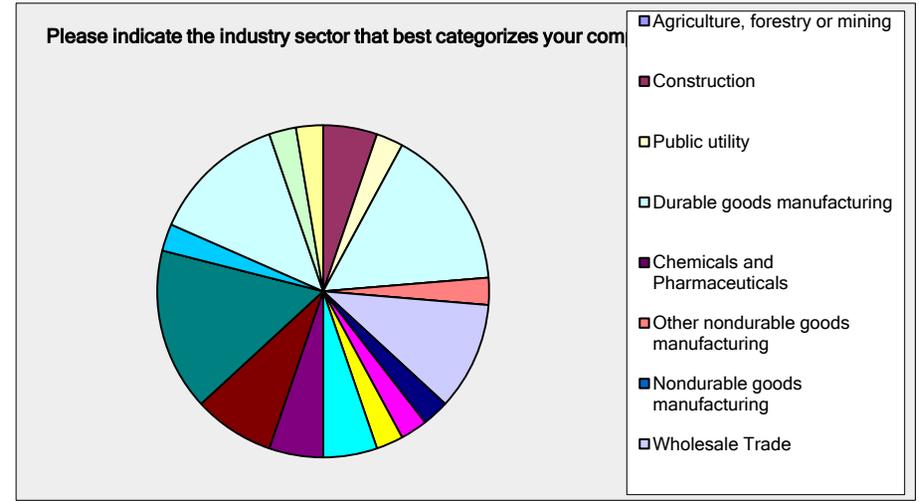
Answer Options	Response Percent	Response Count
Less than 1 year	2.33%	1
1 to 5 years	9.30%	4
5 to 10 years	9.30%	4
10 to 20 years	18.60%	8
More than 20 years	60.47%	26
<b>Answered</b>		<b>43</b>
<b>Skipped</b>		<b>0</b>



## New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

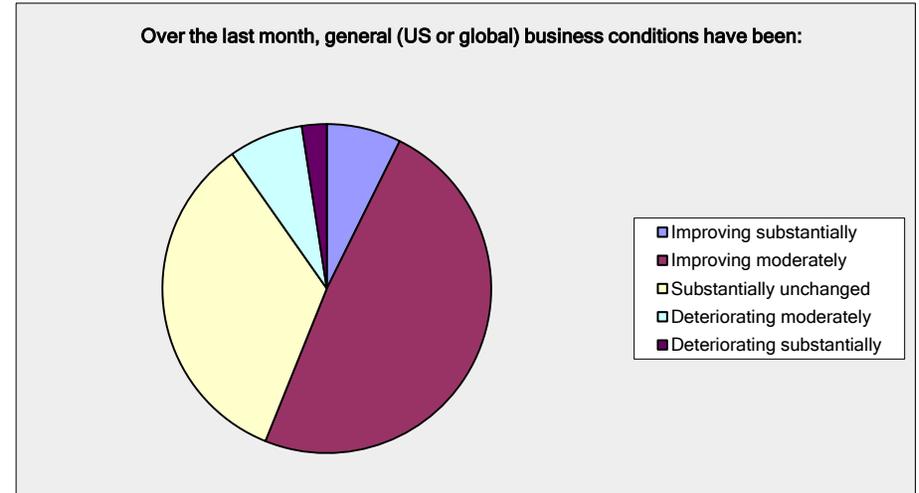
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	4.76%	2
Public utility	2.38%	1
Durable goods manufacturing	14.29%	6
Chemicals and Pharmaceuticals	0.00%	0
Other nondurable goods manufacturing	2.38%	1
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	9.52%	4
Retail Trade	2.38%	1
Transportation and warehousing	2.38%	1
Information (including broadcasting and telecommun	2.38%	1
Finance and Insurance	4.76%	2
Real Estate	4.76%	2
Professional, scientific and technical services	7.14%	3
Consulting	14.29%	6
Administrative and office services (including waste n	0.00%	0
Education	2.38%	1
Health Care and social services	11.90%	5
Arts, entertainment and recreation	2.38%	1
Accommodation and food services	2.38%	1
Other	9.52%	4
<b>Answered</b>		<b>42</b>
<b>Skipped</b>		<b>1</b>



## New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

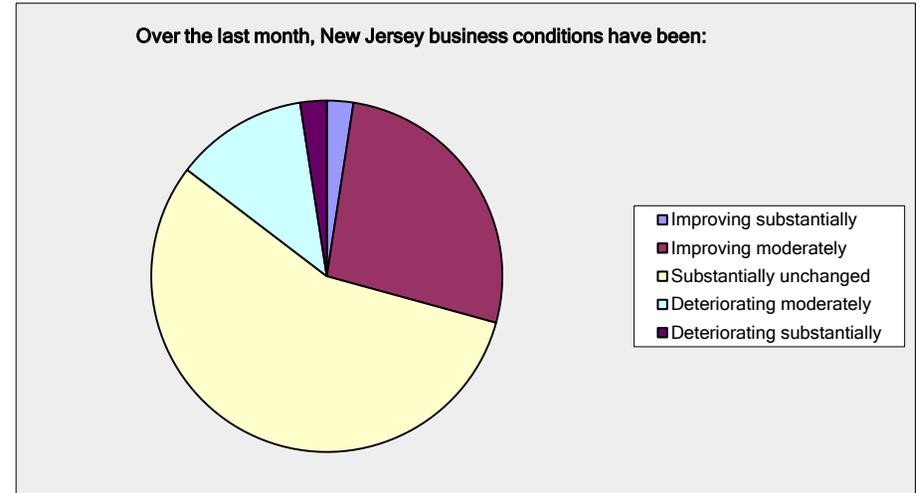
Answer Options	Response Percent	Response Count
Improving substantially	7.32%	3
Improving moderately	48.78%	20
Substantially unchanged	34.15%	14
Deteriorating moderately	7.32%	3
Deteriorating substantially	2.44%	1
<b>Answered</b>		<b>41</b>
<b>Skipped</b>		<b>2</b>



## New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

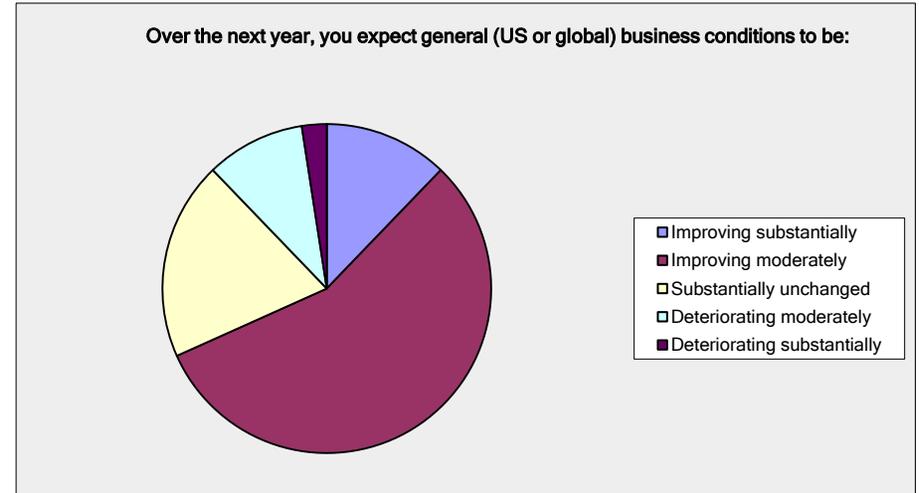
Answer Options	Response Percent	Response Count
Improving substantially	2.44%	1
Improving moderately	26.83%	11
Substantially unchanged	56.10%	23
Deteriorating moderately	12.20%	5
Deteriorating substantially	2.44%	1
<b>Answered</b>		<b>41</b>
<b>Skipped</b>		<b>2</b>



## New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

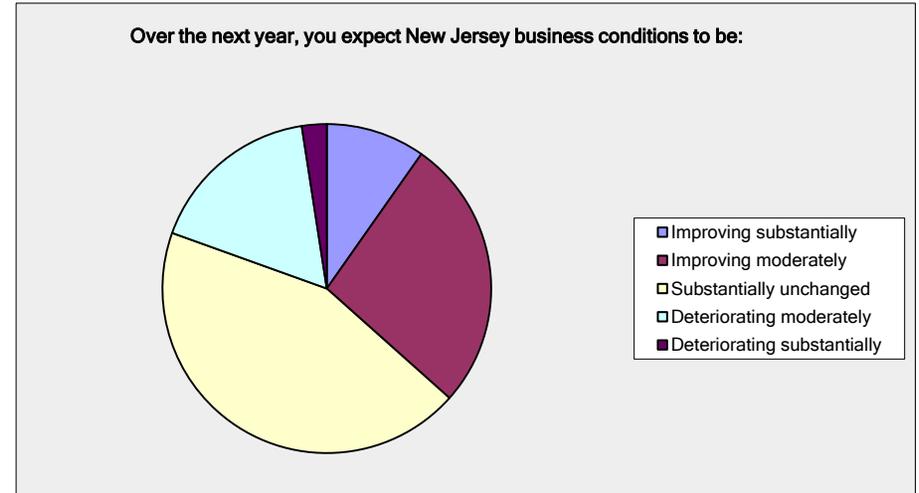
Answer Options	Response Percent	Response Count
Improving substantially	12.20%	5
Improving moderately	56.10%	23
Substantially unchanged	19.51%	8
Deteriorating moderately	9.76%	4
Deteriorating substantially	2.44%	1
<b>Answered</b>		<b>41</b>
<b>Skipped</b>		<b>2</b>



## New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

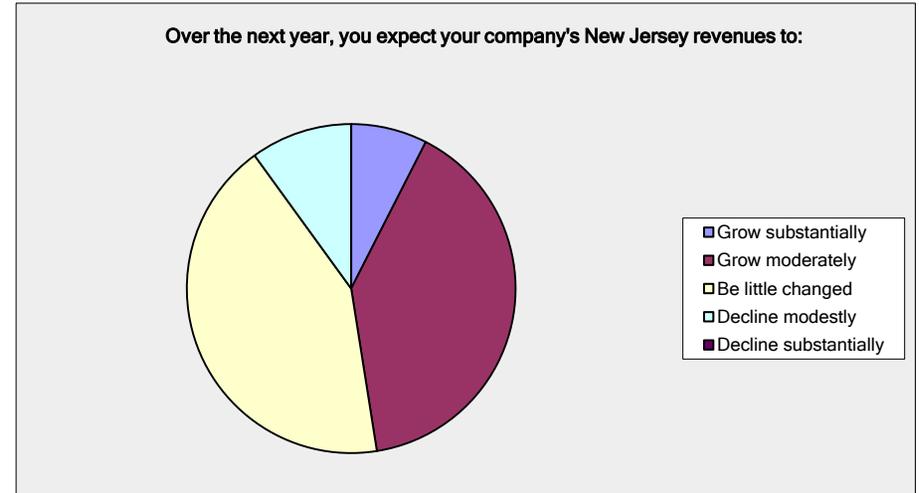
Answer Options	Response Percent	Response Count
Improving substantially	9.76%	4
Improving moderately	26.83%	11
Substantially unchanged	43.90%	18
Deteriorating moderately	17.07%	7
Deteriorating substantially	2.44%	1
<b>Answered</b>		<b>41</b>
<b>Skipped</b>		<b>2</b>



## New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

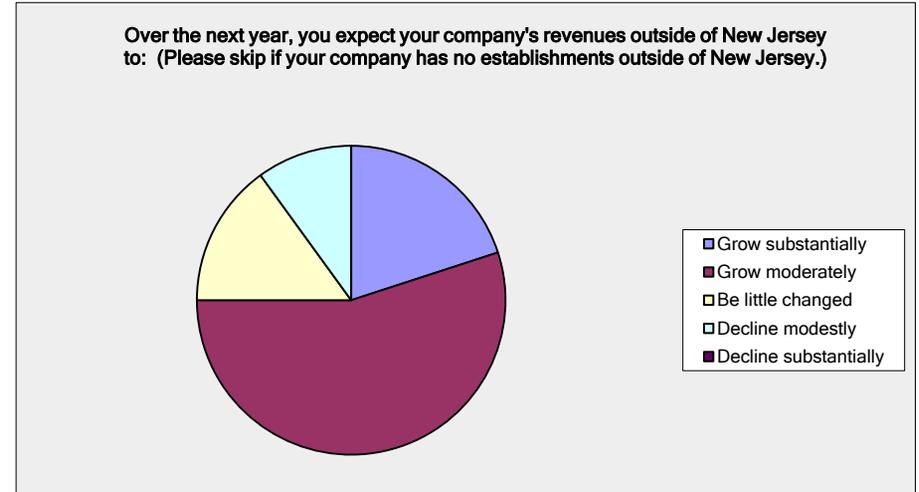
Answer Options	Response Percent	Response Count
Grow substantially	7.50%	3
Grow moderately	40.00%	16
Be little changed	42.50%	17
Decline modestly	10.00%	4
Decline substantially	0.00%	0
<b>Answered</b>		<b>40</b>
<b>Skipped</b>		<b>3</b>



## New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:  
(Please skip if your company has no establishments outside of New Jersey.)

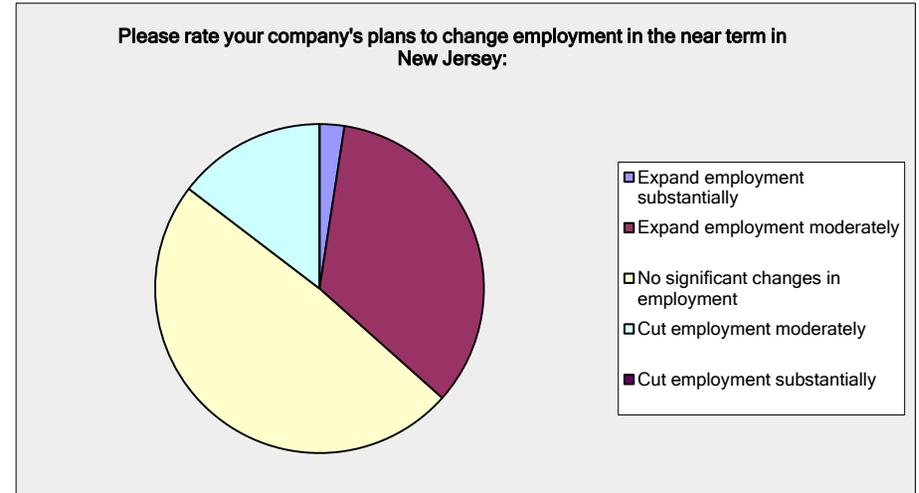
Answer Options	Response Percent	Response Count
Grow substantially	20.00%	4
Grow moderately	55.00%	11
Be little changed	15.00%	3
Decline modestly	10.00%	2
Decline substantially	0.00%	0
<b>Answered</b>		<b>20</b>
<b>Skipped</b>		<b>23</b>



## New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	2.44%	1
Expand employment moderately	34.15%	14
No significant changes in employment	48.78%	20
Cut employment moderately	14.63%	6
Cut employment substantially	0.00%	0
<b>Answered</b>		<b>41</b>
<b>Skipped</b>		<b>2</b>

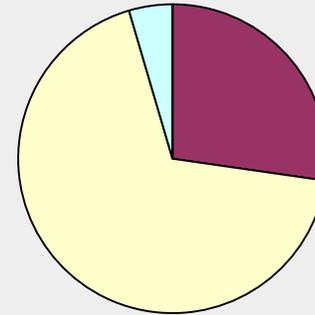


## New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	27.27%	6
No significant changes in employment	68.18%	15
Cut employment moderately	4.55%	1
Cut employment substantially	0.00%	0
<b>Answered</b>		<b>22</b>
<b>Skipped</b>		<b>21</b>

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

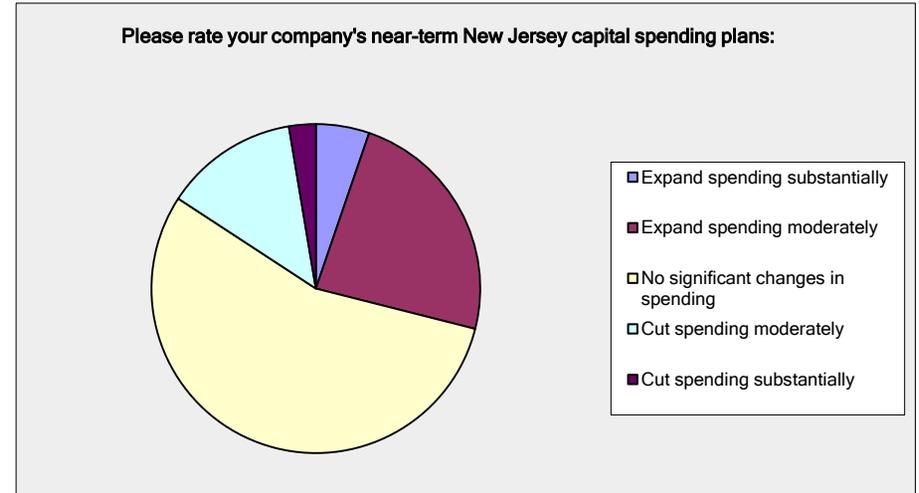


- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

## New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

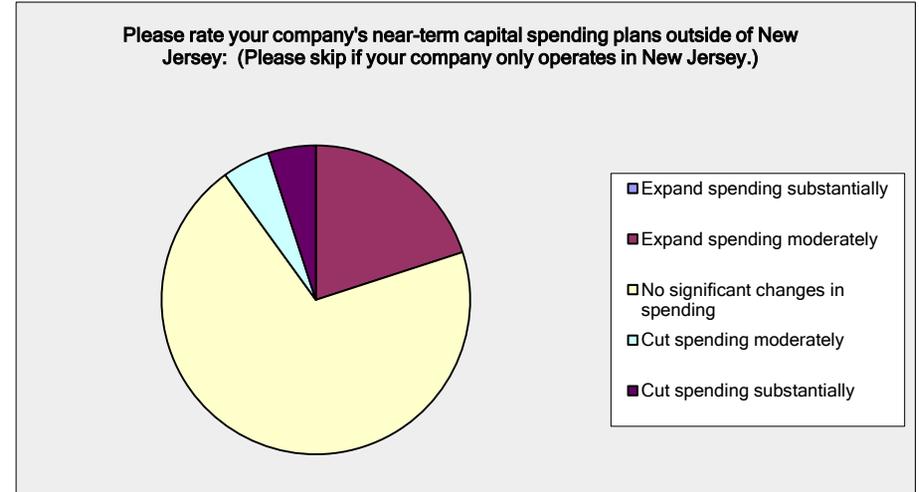
Answer Options	Response Percent	Response Count
Expand spending substantially	5.26%	2
Expand spending moderately	23.68%	9
No significant changes in spending	55.26%	21
Cut spending moderately	13.16%	5
Cut spending substantially	2.63%	1
<b>Answered</b>		<b>38</b>
<b>Skipped</b>		<b>5</b>



## New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:  
(Please skip if your company only operates in New Jersey.)

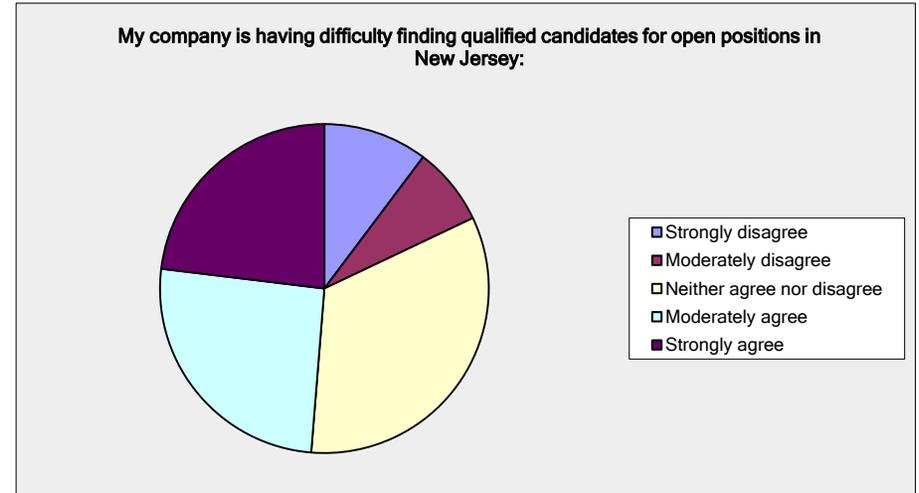
Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	20.00%	4
No significant changes in spending	70.00%	14
Cut spending moderately	5.00%	1
Cut spending substantially	5.00%	1
<b>Answered</b>		<b>20</b>
<b>Skipped</b>		<b>23</b>



## New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

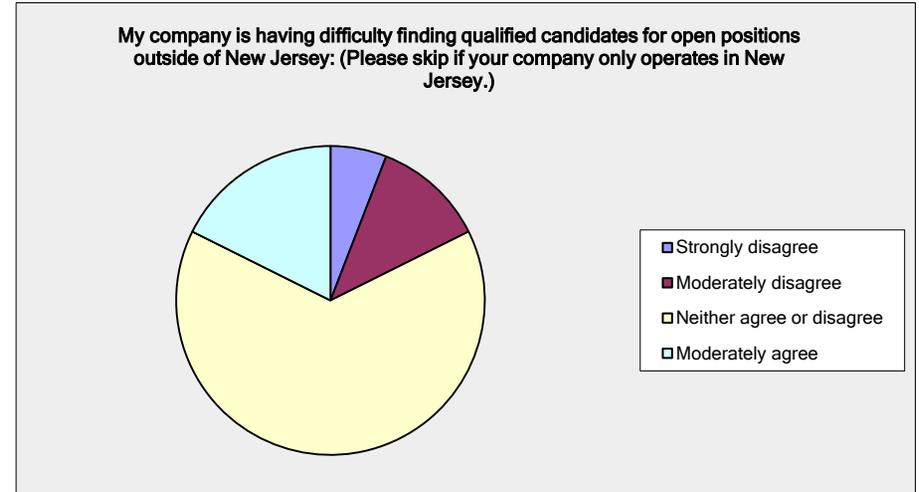
Answer Options	Response Percent	Response Count
Strongly disagree	10.26%	4
Moderately disagree	7.69%	3
Neither agree nor disagree	33.33%	13
Moderately agree	25.64%	10
Strongly agree	23.08%	9
<b>Answered</b>		<b>39</b>
<b>Skipped</b>		<b>4</b>



## New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

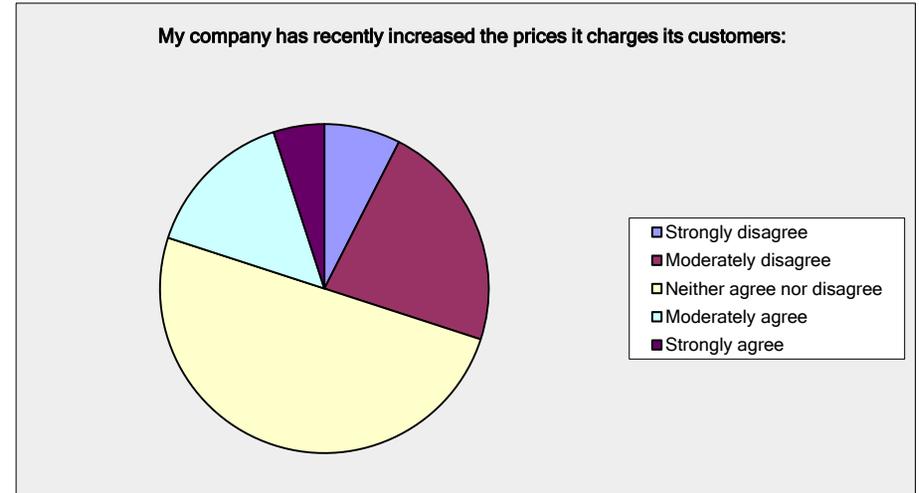
Answer Options	Response Percent	Response Count
Strongly disagree	5.00%	1
Moderately disagree	10.00%	2
Neither agree or disagree	55.00%	11
Moderately agree	15.00%	3
Strongly agree	15.00%	3
<b>Answered</b>		<b>20</b>
<b>Skipped</b>		<b>23</b>



## New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	7.50%	3
Moderately disagree	22.50%	9
Neither agree nor disagree	50.00%	20
Moderately agree	15.00%	6
Strongly agree	5.00%	2
<b>Answered</b>		<b>40</b>
<b>Skipped</b>		<b>3</b>



## New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	5.00%	2
Neither agree nor disagree	30.00%	12
Moderately agree	60.00%	24
Strongly agree	5.00%	2
<b>Answered</b>		<b>40</b>
<b>Skipped</b>		<b>3</b>

