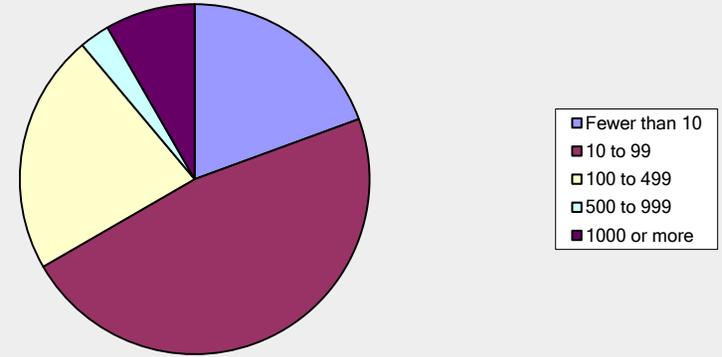


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

Answer Options	Response Percent	Response Count
Fewer than 10	19.4%	7
10 to 99	47.2%	17
100 to 499	22.2%	8
500 to 999	2.8%	1
1000 or more	8.3%	3
<i>answered question</i>		36
<i>skipped question</i>		0

Please indicate the New Jersey employment of your firm:

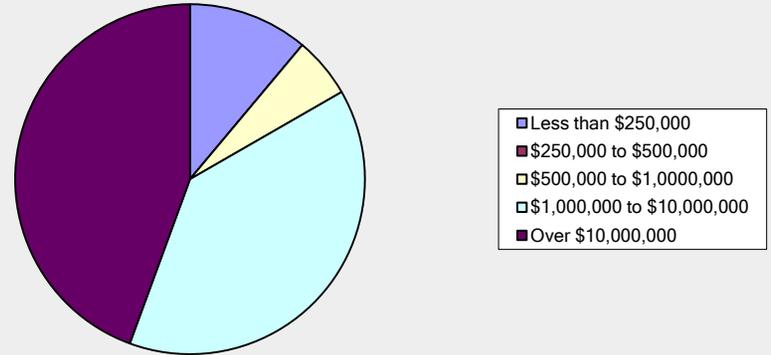


New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

Answer Options	Response Percent	Response Count
Less than \$250,000	11.1%	4
\$250,000 to \$500,000	0.0%	0
\$500,000 to \$1,000,000	5.6%	2
\$1,000,000 to \$10,000,000	38.9%	14
Over \$10,000,000	44.4%	16
<i>answered question</i>		36
<i>skipped question</i>		0

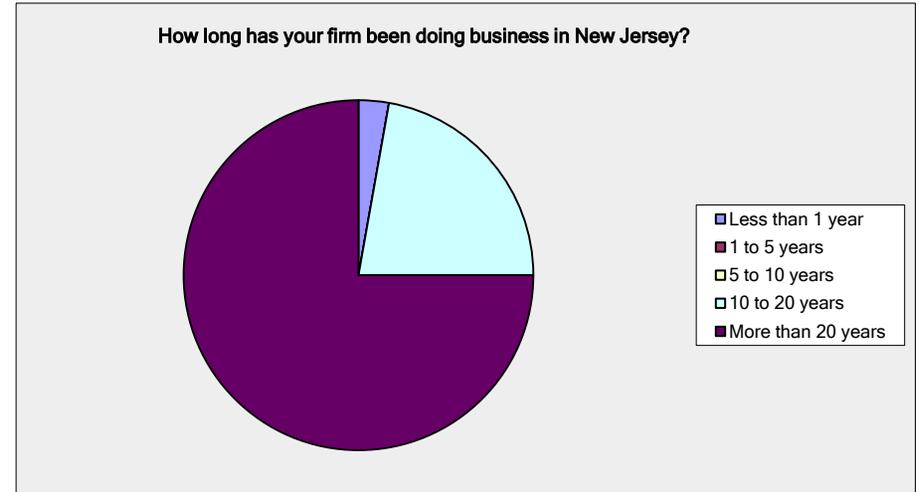
Please indicate the annual New Jersey revenues of your firm:



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

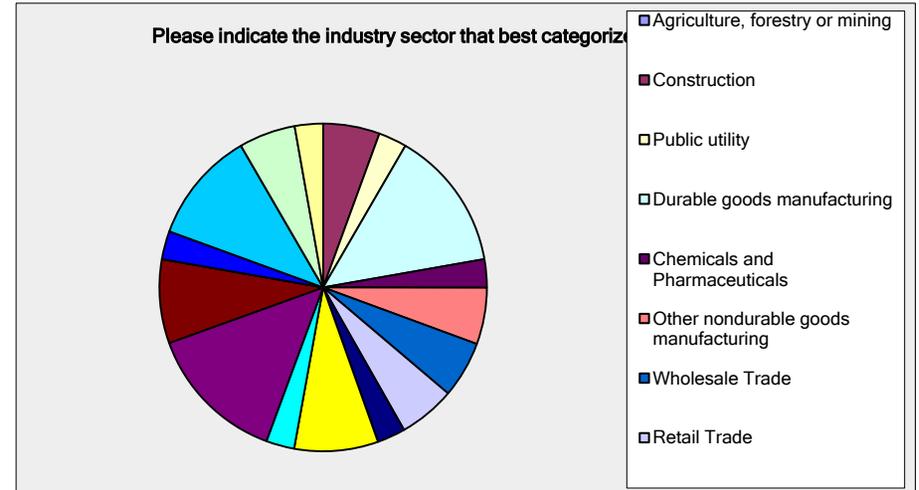
Answer Options	Response Percent	Response Count
Less than 1 year	2.8%	1
1 to 5 years	0.0%	0
5 to 10 years	0.0%	0
10 to 20 years	22.2%	8
More than 20 years	75.0%	27
answered question		36
skipped question		0



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

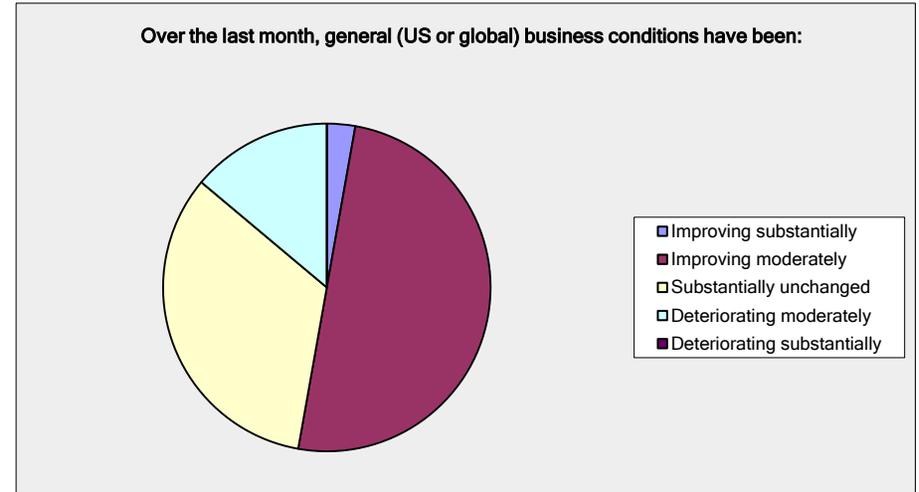
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.0%	0
Construction	5.6%	2
Public utility	2.8%	1
Durable goods manufacturing	13.9%	5
Chemicals and Pharmaceuticals	2.8%	1
Other nondurable goods manufacturing	5.6%	2
Wholesale Trade	5.6%	2
Retail Trade	5.6%	2
Transportation and warehousing	2.8%	1
Information (including broadcasting and	0.0%	0
Finance and Insurance	8.3%	3
Real Estate	2.8%	1
Professional, scientific and technical services	13.9%	5
Consulting	8.3%	3
Administrative and office services (including waste	0.0%	0
Education	2.8%	1
Health Care and social services	11.1%	4
Arts, entertainment and recreation	0.0%	0
Accommodation and food services	5.6%	2
Other	2.8%	1
answered question		36
skipped question		0



New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

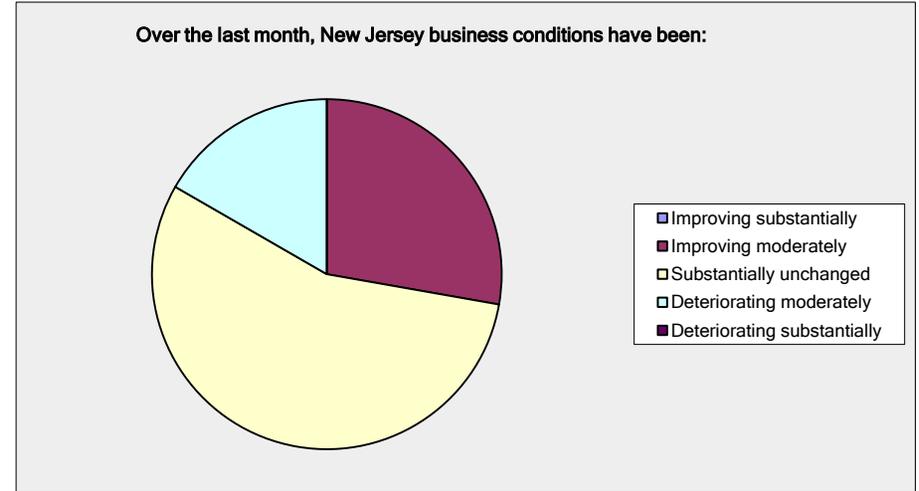
Answer Options	Response Percent	Response Count
Improving substantially	2.8%	1
Improving moderately	50.0%	18
Substantially unchanged	33.3%	12
Deteriorating moderately	13.9%	5
Deteriorating substantially	0.0%	0
<i>answered question</i>		36
<i>skipped question</i>		0



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

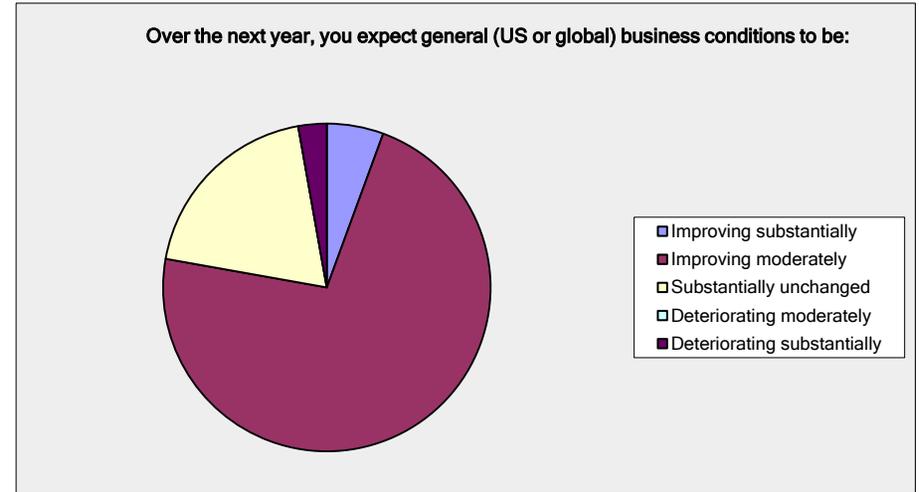
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	27.8%	10
Substantially unchanged	55.6%	20
Deteriorating moderately	16.7%	6
Deteriorating substantially	0.0%	0
<i>answered question</i>		36
<i>skipped question</i>		0



New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

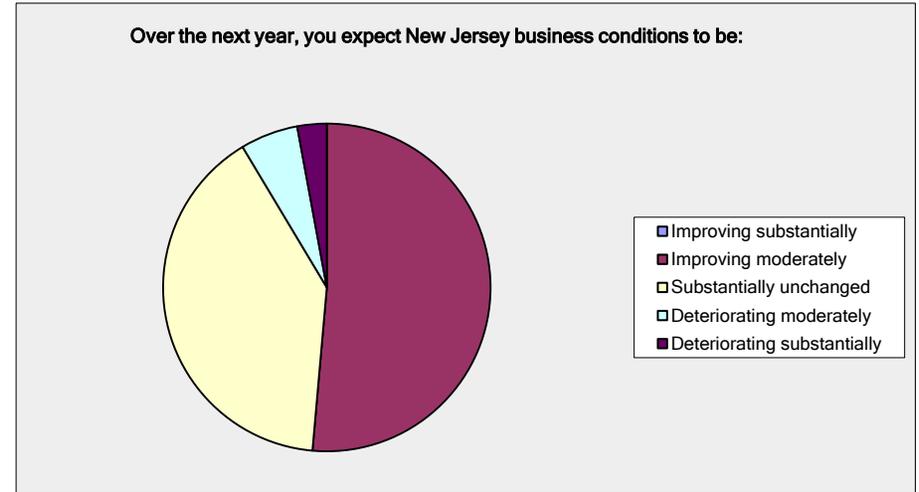
Answer Options	Response Percent	Response Count
Improving substantially	5.6%	2
Improving moderately	72.2%	26
Substantially unchanged	19.4%	7
Deteriorating moderately	0.0%	0
Deteriorating substantially	2.8%	1
<i>answered question</i>		36
<i>skipped question</i>		0



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

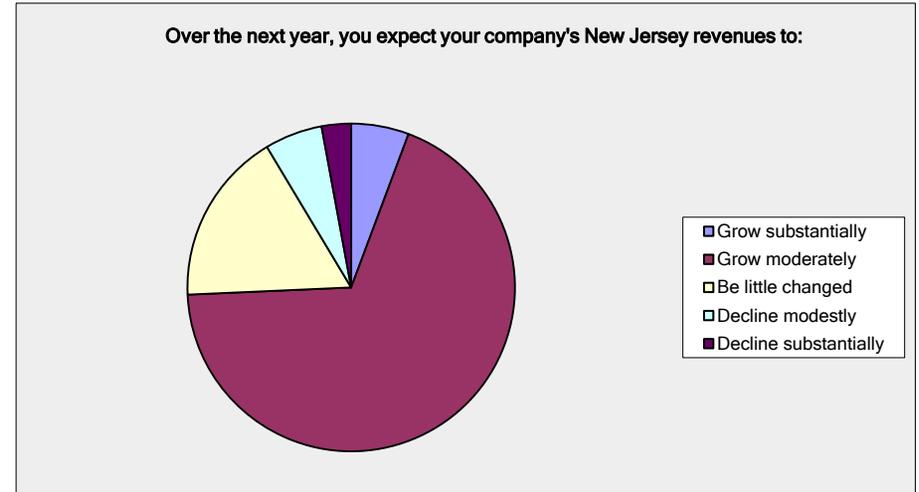
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	51.4%	18
Substantially unchanged	40.0%	14
Deteriorating moderately	5.7%	2
Deteriorating substantially	2.9%	1
<i>answered question</i>		35
<i>skipped question</i>		1



New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	5.7%	2
Grow moderately	68.6%	24
Be little changed	17.1%	6
Decline modestly	5.7%	2
Decline substantially	2.9%	1
answered question		35
skipped question		1

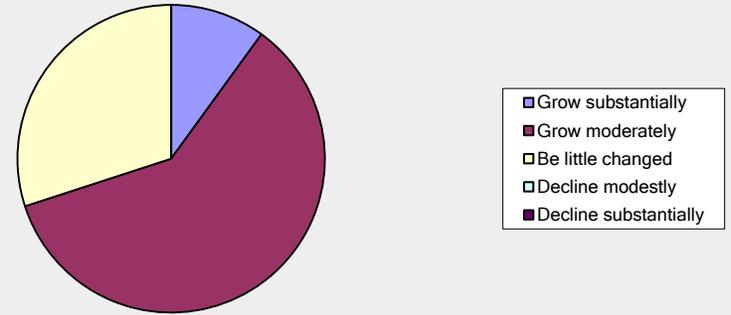


New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	10.0%	2
Grow moderately	60.0%	12
Be little changed	30.0%	6
Decline modestly	0.0%	0
Decline substantially	0.0%	0
<i>answered question</i>		20
<i>skipped question</i>		16

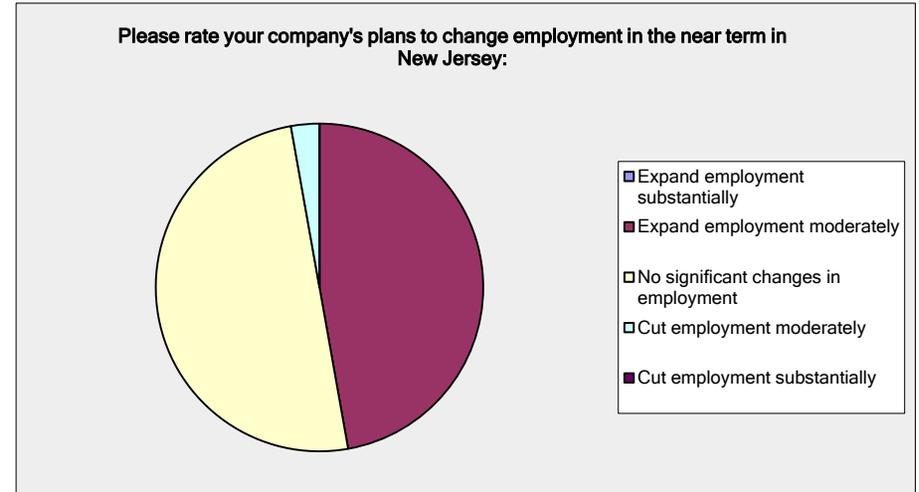
Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	47.2%	17
No significant changes in employment	50.0%	18
Cut employment moderately	2.8%	1
Cut employment substantially	0.0%	0
<i>answered question</i>		36
<i>skipped question</i>		0

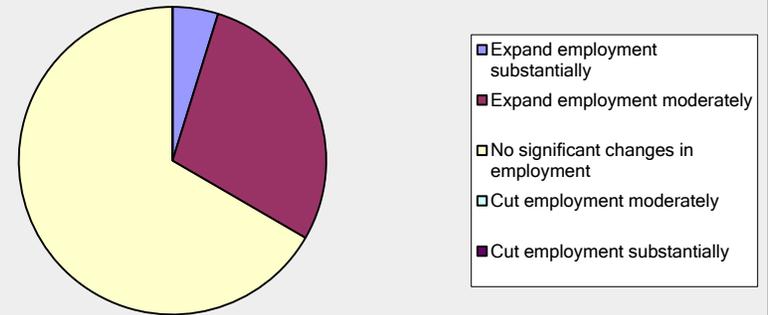


New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	4.8%	1
Expand employment moderately	28.6%	6
No significant changes in employment	66.7%	14
Cut employment moderately	0.0%	0
Cut employment substantially	0.0%	0
<i>answered question</i>		21
<i>skipped question</i>		15

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

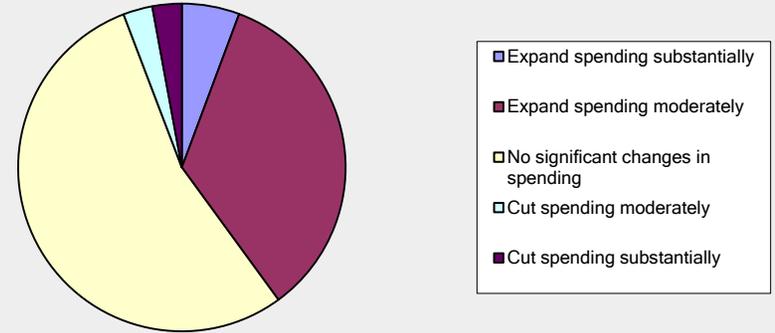


New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	5.7%	2
Expand spending moderately	34.3%	12
No significant changes in spending	54.3%	19
Cut spending moderately	2.9%	1
Cut spending substantially	2.9%	1
<i>answered question</i>		35
<i>skipped question</i>		1

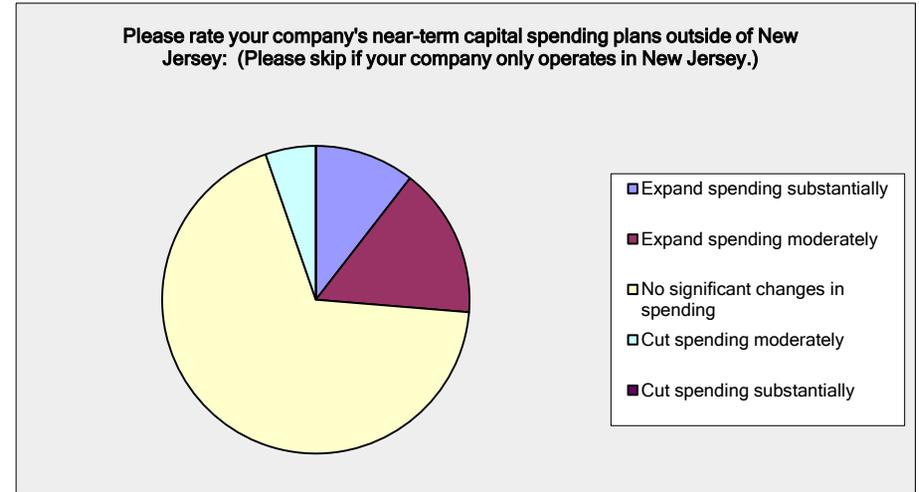
Please rate your company's near-term New Jersey capital spending plans:



New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

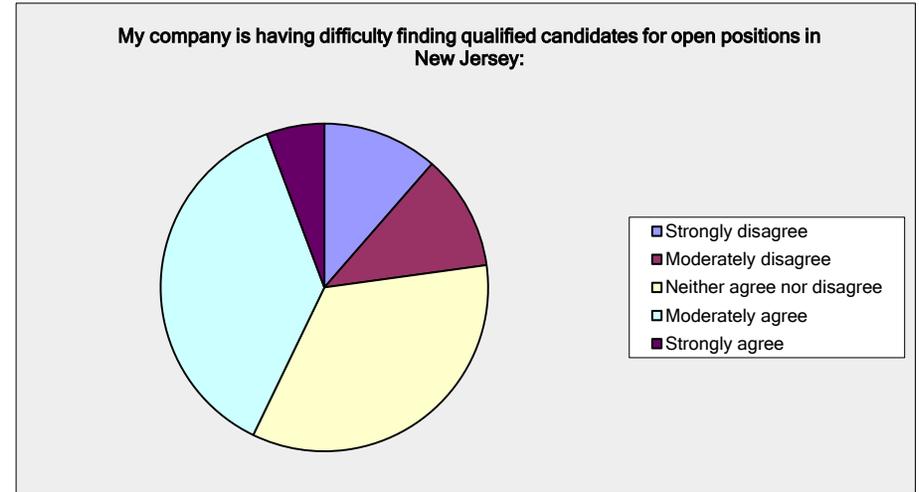
Answer Options	Response Percent	Response Count
Expand spending substantially	10.5%	2
Expand spending moderately	15.8%	3
No significant changes in spending	68.4%	13
Cut spending moderately	5.3%	1
Cut spending substantially	0.0%	0
<i>answered question</i>		19
<i>skipped question</i>		17



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

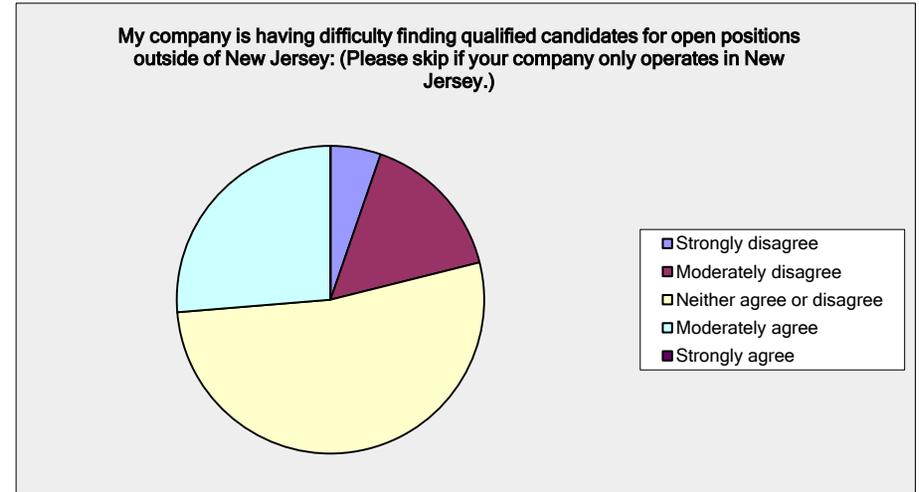
Answer Options	Response Percent	Response Count
Strongly disagree	11.4%	4
Moderately disagree	11.4%	4
Neither agree nor disagree	34.3%	12
Moderately agree	37.1%	13
Strongly agree	5.7%	2
<i>answered question</i>		35
<i>skipped question</i>		1



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	5.3%	1
Moderately disagree	15.8%	3
Neither agree or disagree	52.6%	10
Moderately agree	26.3%	5
Strongly agree	0.0%	0
<i>answered question</i>		19
<i>skipped question</i>		17

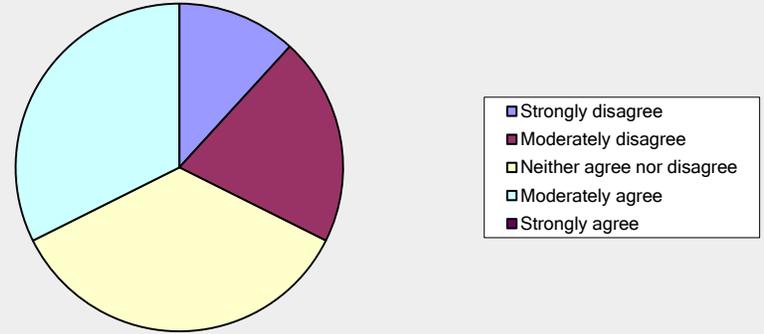


New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	11.8%	4
Moderately disagree	20.6%	7
Neither agree nor disagree	35.3%	12
Moderately agree	32.4%	11
Strongly agree	0.0%	0
<i>answered question</i>		34
<i>skipped question</i>		2

My company has recently increased the prices it charges its customers:



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	0.0%	0
Neither agree nor disagree	33.3%	11
Moderately agree	63.6%	21
Strongly agree	3.0%	1
<i>answered question</i>		33
<i>skipped question</i>		3

