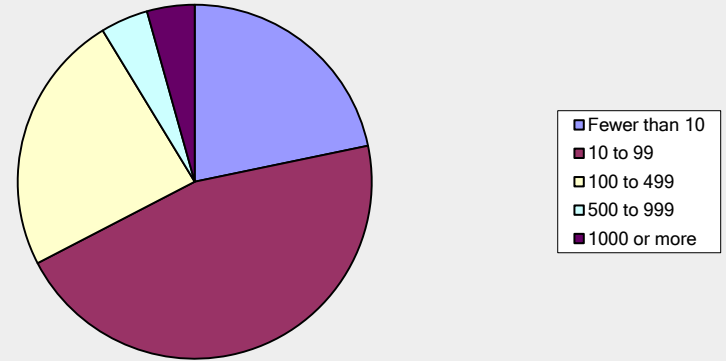


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

Answer Options	Response Percent	Response Count
Fewer than 10	21.74%	10
10 to 99	45.65%	21
100 to 499	23.91%	11
500 to 999	4.35%	2
1000 or more	4.35%	2
Answered		46
Skipped		0

Please indicate the New Jersey employment of your firm:

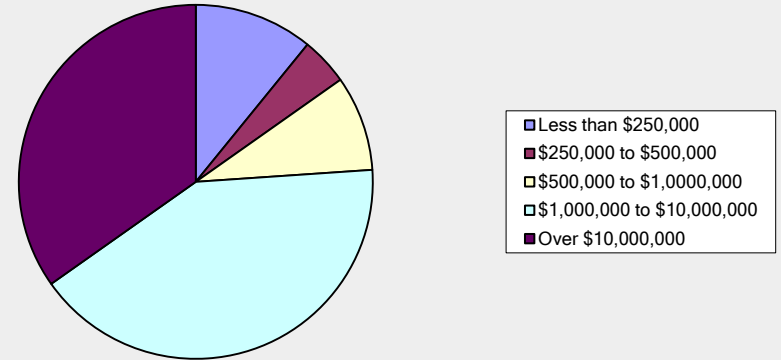


New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

Answer Options	Response Percent	Response Count
Less than \$250,000	10.87%	5
\$250,000 to \$500,000	4.35%	2
\$500,000 to \$1,000,000	8.70%	4
\$1,000,000 to \$10,000,000	41.30%	19
Over \$10,000,000	34.78%	16
Answered		46
Skipped		0

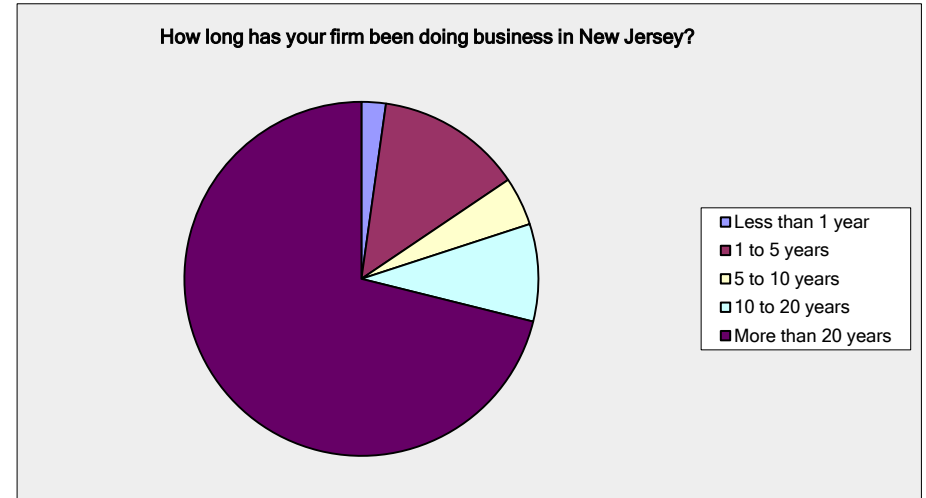
Please indicate the annual New Jersey revenues of your firm:



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

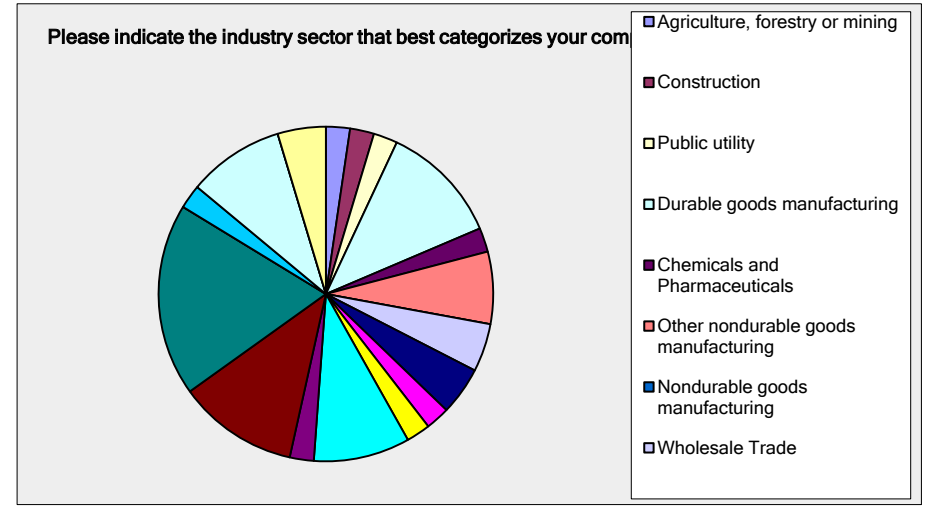
Answer Options	Response Percent	Response Count
Less than 1 year	2.22%	1
1 to 5 years	13.33%	6
5 to 10 years	4.44%	2
10 to 20 years	8.89%	4
More than 20 years	71.11%	32
Answered		45
Skipped		1



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

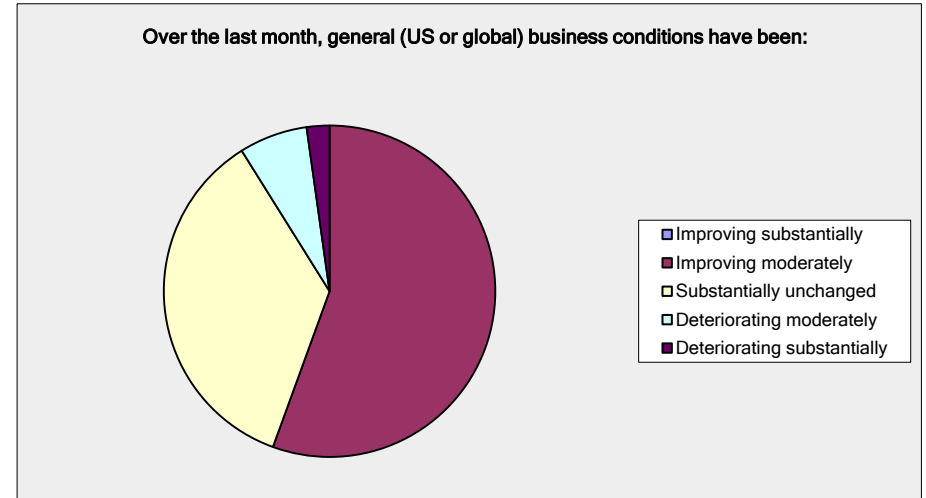
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	2.17%	1
Construction	2.17%	1
Public utility	2.17%	1
Durable goods manufacturing	10.87%	5
Chemicals and Pharmaceuticals	2.17%	1
Other nondurable goods manufacturing	6.52%	3
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	4.35%	2
Retail Trade	4.35%	2
Transportation and warehousing	2.17%	1
Information (including broadcasting and telecommun	2.17%	1
Finance and Insurance	8.70%	4
Real Estate	2.17%	1
Professional, scientific and technical services	10.87%	5
Consulting	17.39%	8
Administrative and office services (including waste n	0.00%	0
Education	2.17%	1
Health Care and social services	8.70%	4
Arts, entertainment and recreation	0.00%	0
Accommodation and food services	4.35%	2
Other	6.52%	3
Answered		46
Skipped		0



New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

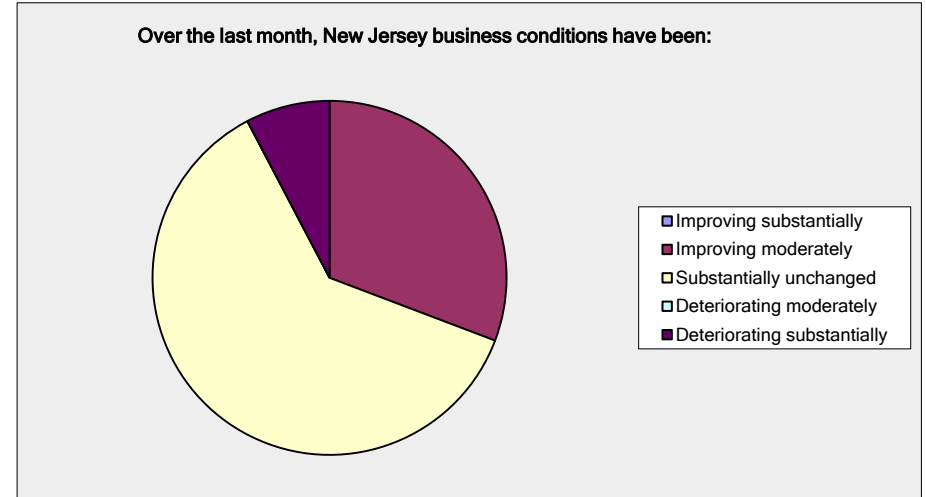
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	55.56%	25
Substantially unchanged	35.56%	16
Deteriorating moderately	6.67%	3
Deteriorating substantially	2.22%	1
Answered		45
Skipped		1



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	30.77%	4
Substantially unchanged	61.54%	8
Deteriorating moderately	0.00%	0
Deteriorating substantially	7.69%	1
Answered		13
Skipped		0

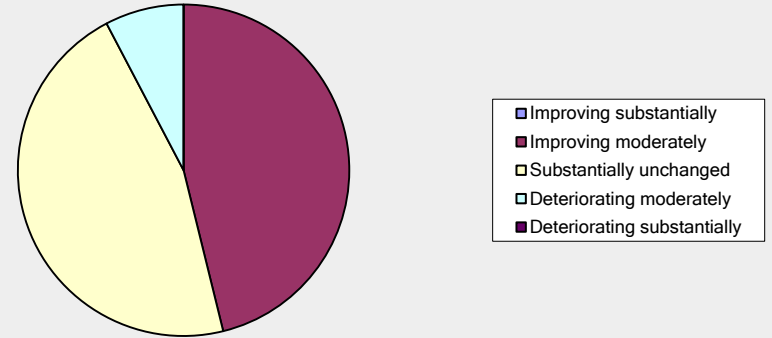


New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	46.15%	6
Substantially unchanged	46.15%	6
Deteriorating moderately	7.69%	1
Deteriorating substantially	0.00%	0
Answered		13
Skipped		0

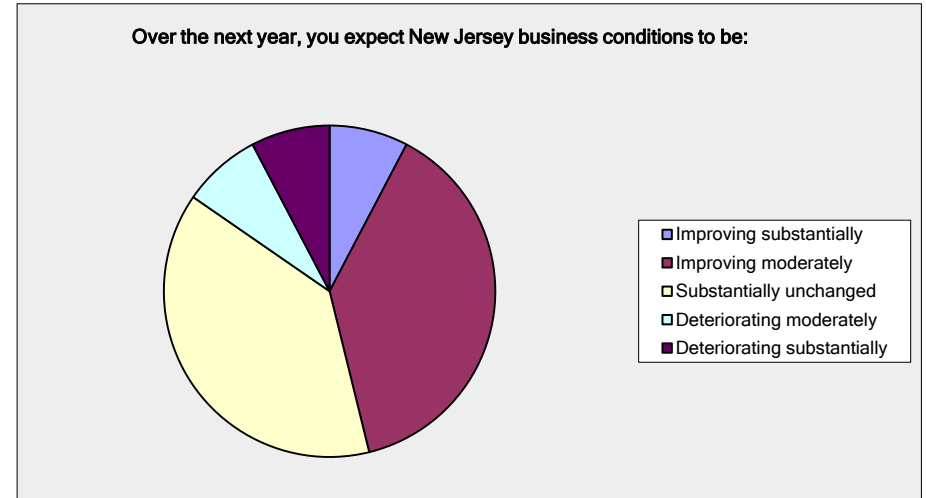
Over the next year, you expect general (US or global) business conditions to be:



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

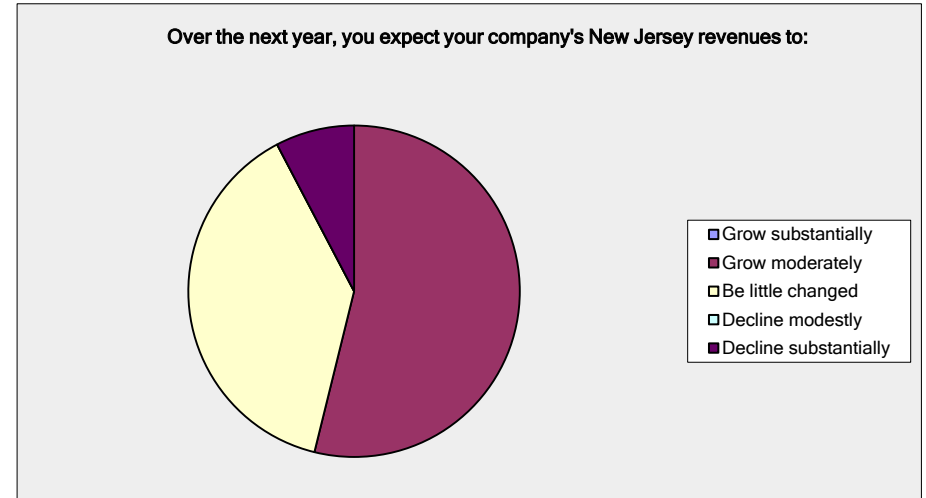
Answer Options	Response Percent	Response Count
Improving substantially	7.69%	1
Improving moderately	38.46%	5
Substantially unchanged	38.46%	5
Deteriorating moderately	7.69%	1
Deteriorating substantially	7.69%	1
Answered		13
Skipped		0



New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	0.00%	0
Grow moderately	53.85%	7
Be little changed	38.46%	5
Decline modestly	0.00%	0
Decline substantially	7.69%	1
Answered		13
Skipped		0

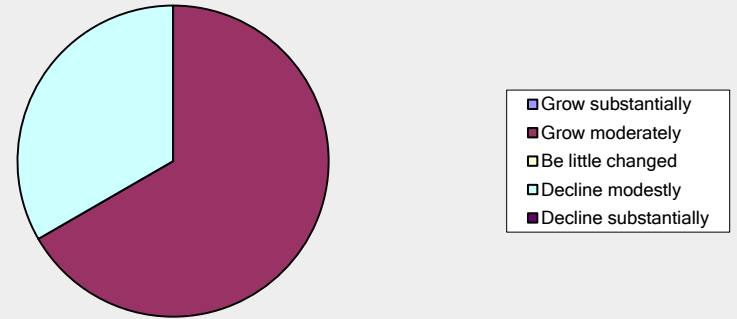


New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	0.00%	0
Grow moderately	66.67%	2
Be little changed	0.00%	0
Decline modestly	33.33%	1
Decline substantially	0.00%	0
Answered		3
Skipped		10

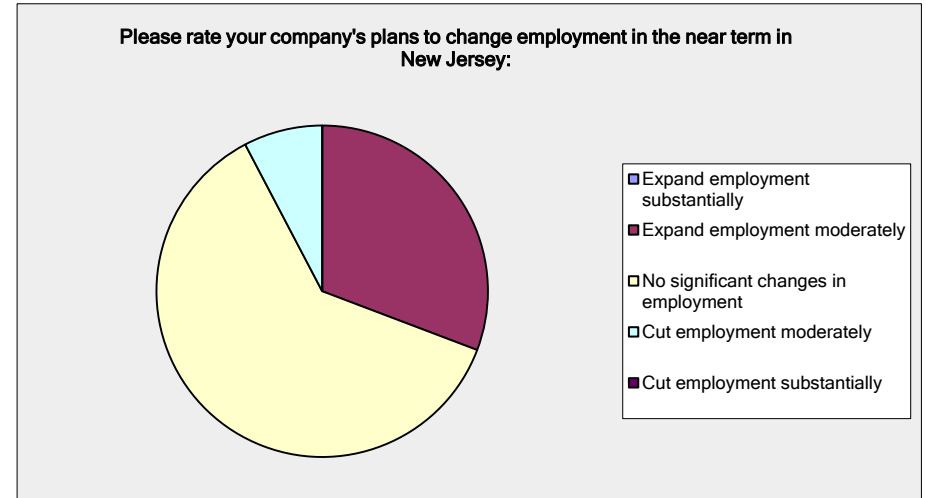
Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	30.77%	4
No significant changes in employment	61.54%	8
Cut employment moderately	7.69%	1
Cut employment substantially	0.00%	0
Answered		13
Skipped		0

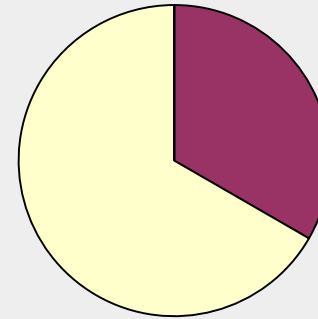


New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	33.33%	1
No significant changes in employment	66.67%	2
Cut employment moderately	0.00%	0
Cut employment substantially	0.00%	0
Answered		3
Skipped		10

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)



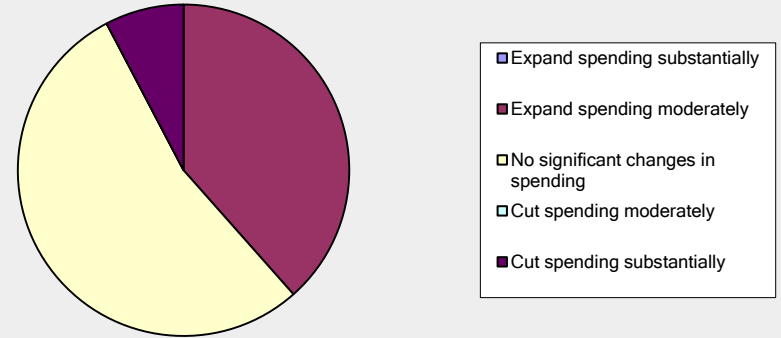
- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	38.46%	5
No significant changes in spending	53.85%	7
Cut spending moderately	0.00%	0
Cut spending substantially	7.69%	1
Answered		13
Skipped		0

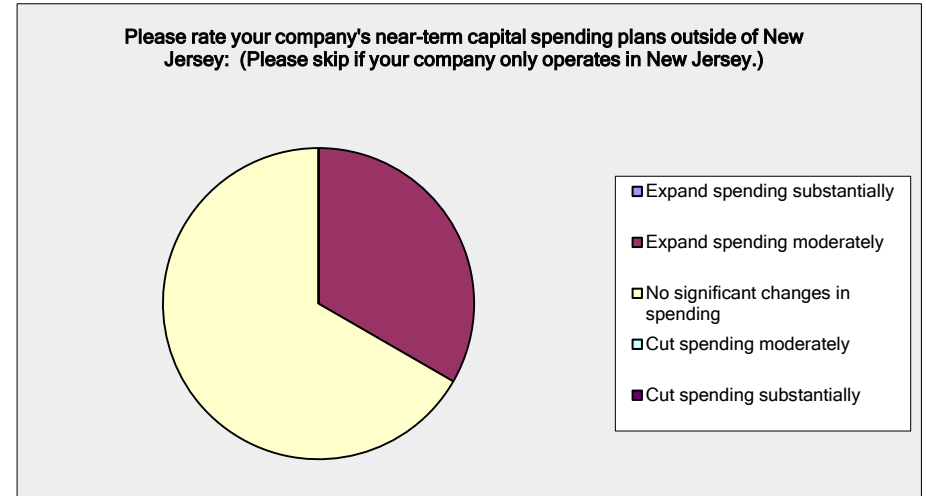
Please rate your company's near-term New Jersey capital spending plans:



New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

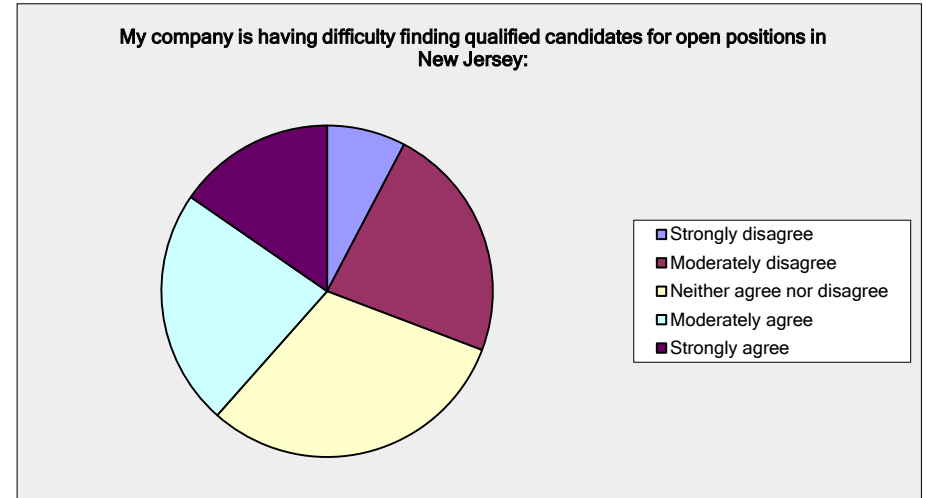
Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	33.33%	1
No significant changes in spending	66.67%	2
Cut spending moderately	0.00%	0
Cut spending substantially	0.00%	0
Answered		3
Skipped		10



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

Answer Options	Response Percent	Response Count
Strongly disagree	7.69%	1
Moderately disagree	23.08%	3
Neither agree nor disagree	30.77%	4
Moderately agree	23.08%	3
Strongly agree	15.38%	2
Answered		13
Skipped		0

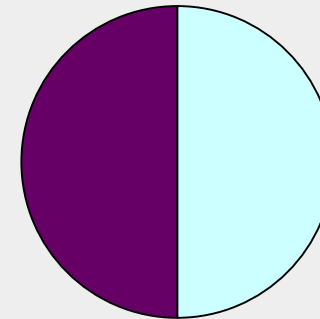


New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Answer Choices	Responses	
Strongly disagree	0.00%	0
Moderately disagree	0.00%	0
Neither agree or disagree	33.33%	1
Moderately agree	33.33%	1
Strongly agree	33.33%	1
Answered		3
Skipped		10

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

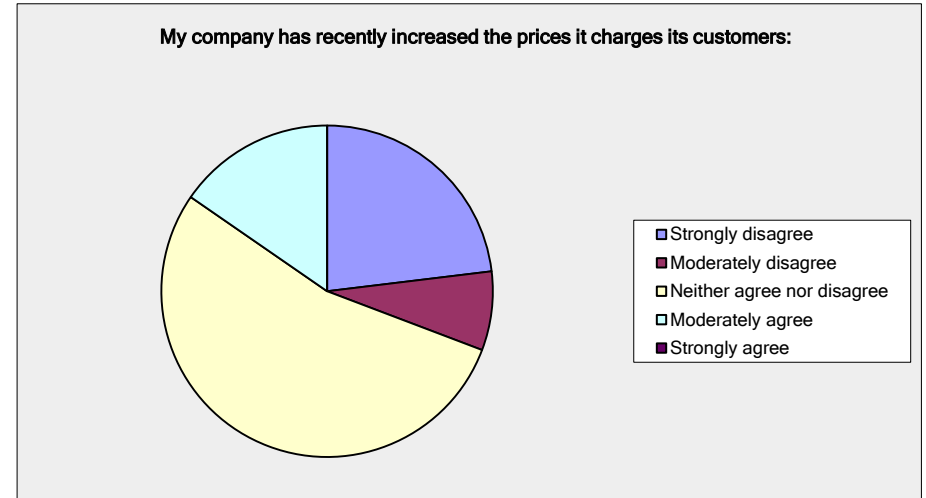


- Answer Choices
- Strongly disagree
- Moderately disagree
- Neither agree or disagree
- Moderately agree

New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	23.08%	3
Moderately disagree	7.69%	1
Neither agree nor disagree	53.85%	7
Moderately agree	15.38%	2
Strongly agree	0.00%	0
Answered		13
Skipped		0



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	7.69%	1
Neither agree nor disagree	38.46%	5
Moderately agree	46.15%	6
Strongly agree	7.69%	1
Answered		13
Skipped		0

