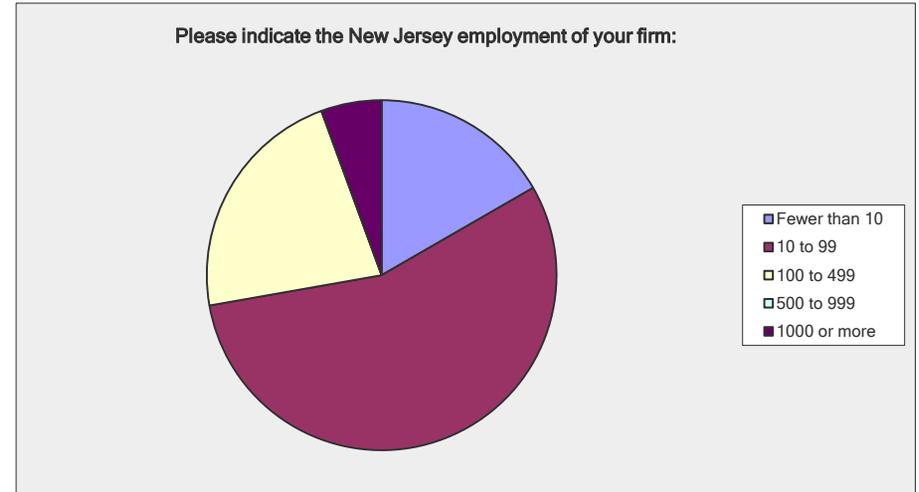


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

Answer Options	Response Percent	Response Count
Fewer than 10	16.7%	3
10 to 99	55.6%	10
100 to 499	22.2%	4
500 to 999	0.0%	0
1000 or more	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		0

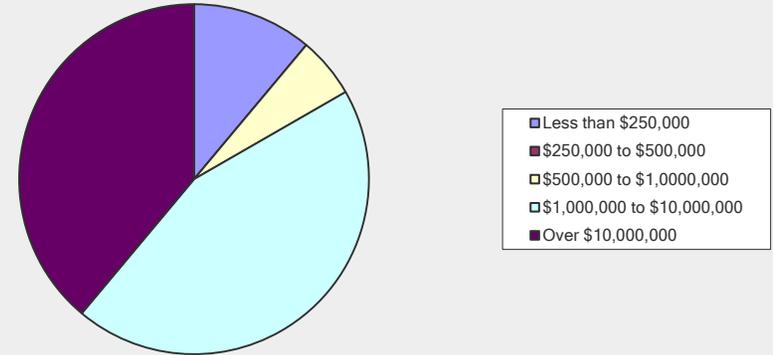


New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

Answer Options	Response Percent	Response Count
Less than \$250,000	11.1%	2
\$250,000 to \$500,000	0.0%	0
\$500,000 to \$1,000,000	5.6%	1
\$1,000,000 to \$10,000,000	44.4%	8
Over \$10,000,000	38.9%	7
<i>answered question</i>		18
<i>skipped question</i>		0

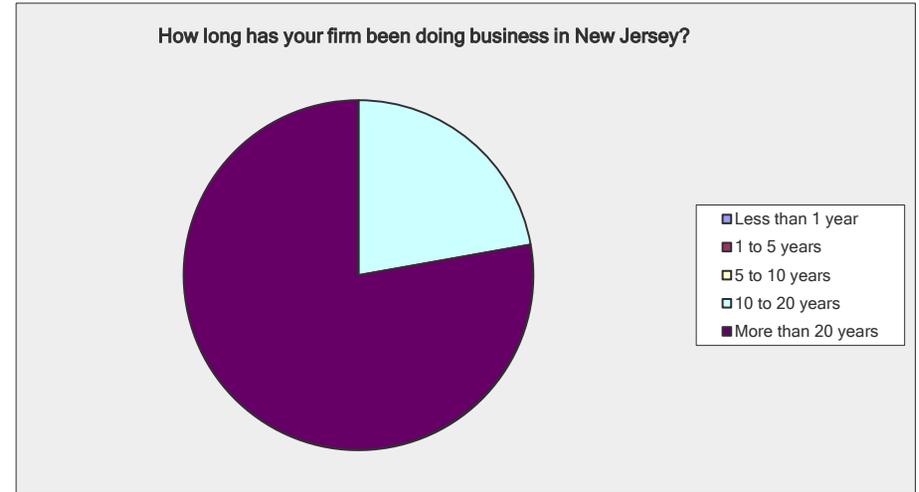
Please indicate the annual New Jersey revenues of your firm:



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

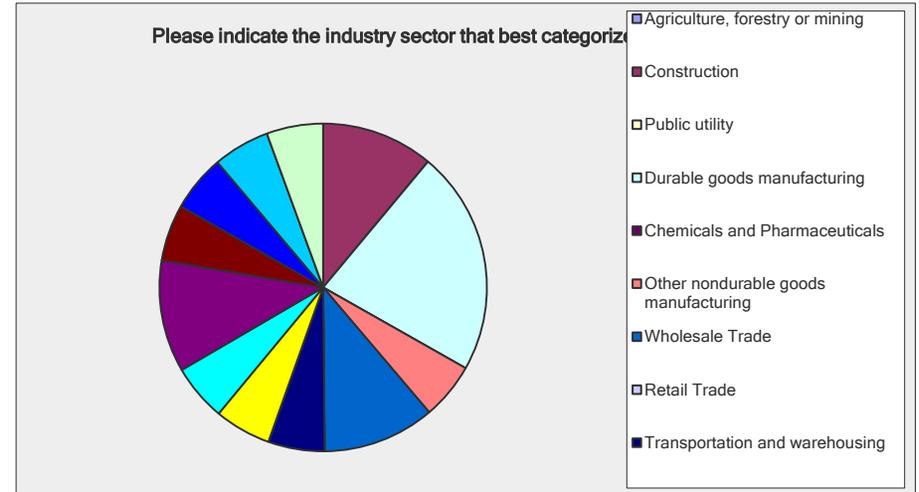
Answer Options	Response Percent	Response Count
Less than 1 year	0.0%	0
1 to 5 years	0.0%	0
5 to 10 years	0.0%	0
10 to 20 years	22.2%	4
More than 20 years	77.8%	14
<i>answered question</i>		18
<i>skipped question</i>		0



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

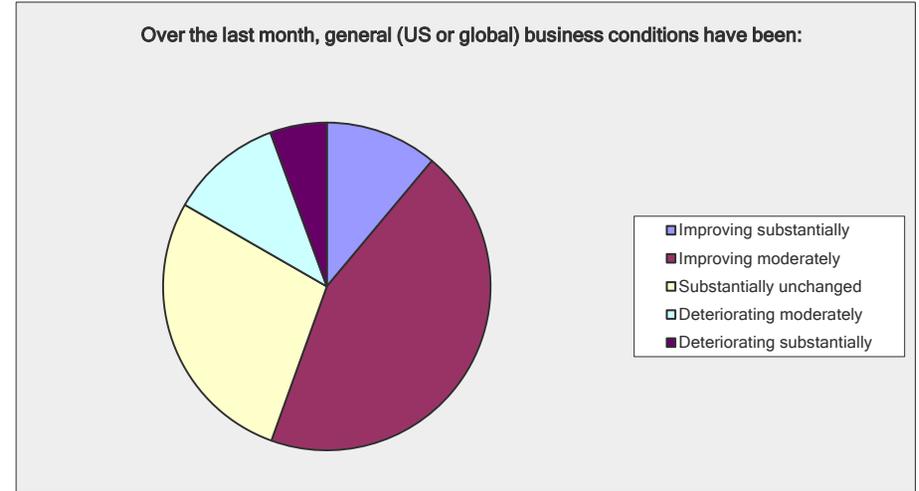
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.0%	0
Construction	11.1%	2
Public utility	0.0%	0
Durable goods manufacturing	22.2%	4
Chemicals and Pharmaceuticals	0.0%	0
Other nondurable goods manufacturing	5.6%	1
Wholesale Trade	11.1%	2
Retail Trade	0.0%	0
Transportation and warehousing	5.6%	1
Information (including broadcasting and	0.0%	0
Finance and Insurance	5.6%	1
Real Estate	5.6%	1
Professional, scientific and technical services	11.1%	2
Consulting	5.6%	1
Administrative and office services (including waste	0.0%	0
Education	5.6%	1
Health Care and social services	5.6%	1
Arts, entertainment and recreation	0.0%	0
Accommodation and food services	5.6%	1
Other	0.0%	0
answered question		18
skipped question		0



New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

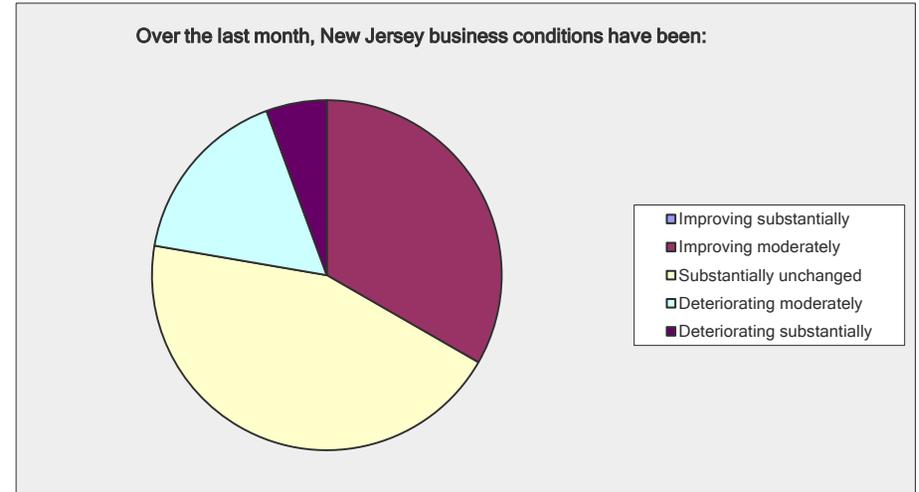
Answer Options	Response Percent	Response Count
Improving substantially	11.1%	2
Improving moderately	44.4%	8
Substantially unchanged	27.8%	5
Deteriorating moderately	11.1%	2
Deteriorating substantially	5.6%	1
answered question		18
skipped question		0



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

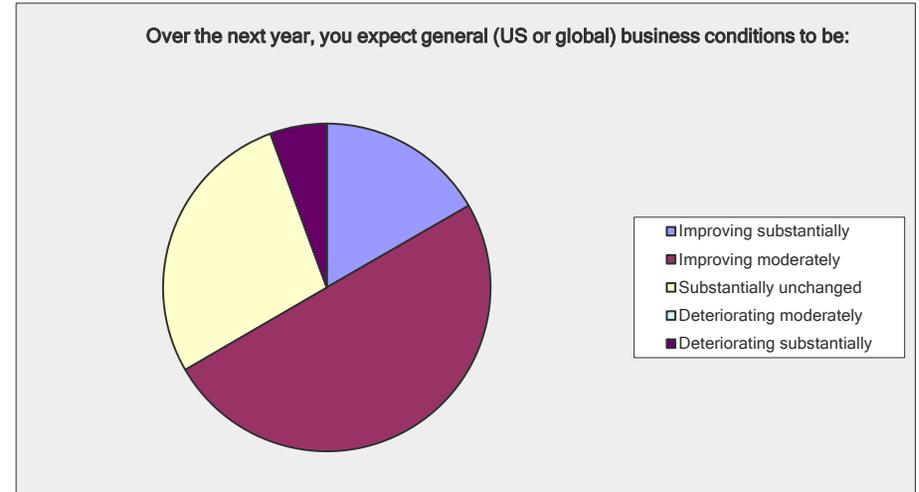
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	33.3%	6
Substantially unchanged	44.4%	8
Deteriorating moderately	16.7%	3
Deteriorating substantially	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		0



New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

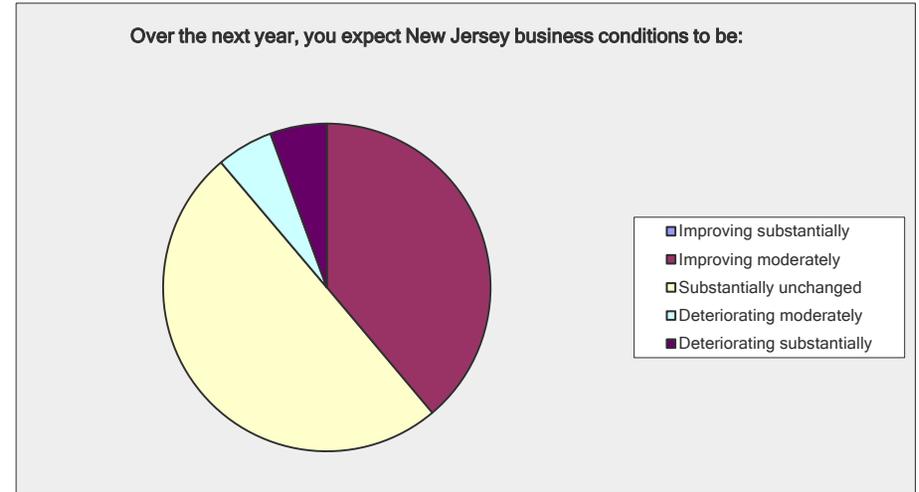
Answer Options	Response Percent	Response Count
Improving substantially	16.7%	3
Improving moderately	50.0%	9
Substantially unchanged	27.8%	5
Deteriorating moderately	0.0%	0
Deteriorating substantially	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		0



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

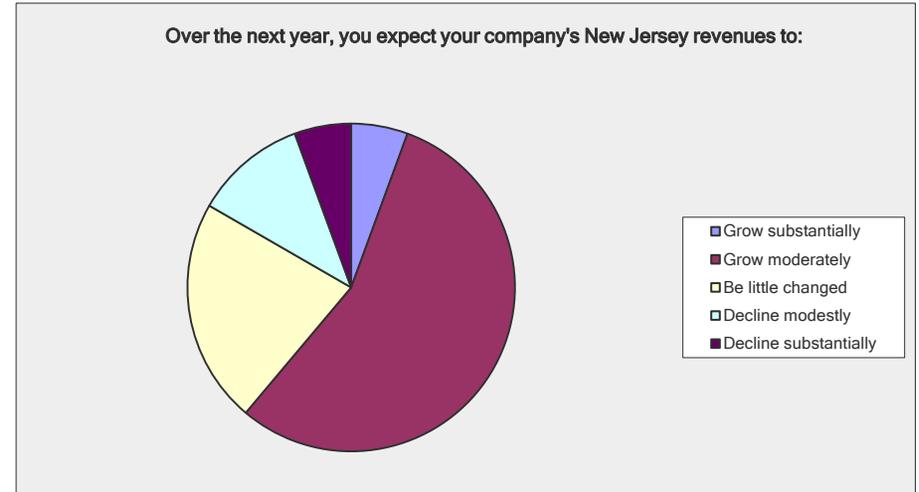
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	38.9%	7
Substantially unchanged	50.0%	9
Deteriorating moderately	5.6%	1
Deteriorating substantially	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		0



New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	5.6%	1
Grow moderately	55.6%	10
Be little changed	22.2%	4
Decline modestly	11.1%	2
Decline substantially	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		0

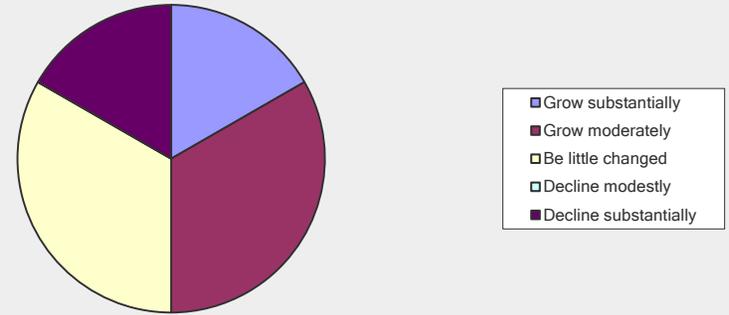


New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	16.7%	1
Grow moderately	33.3%	2
Be little changed	33.3%	2
Decline modestly	0.0%	0
Decline substantially	16.7%	1
answered question		6
skipped question		12

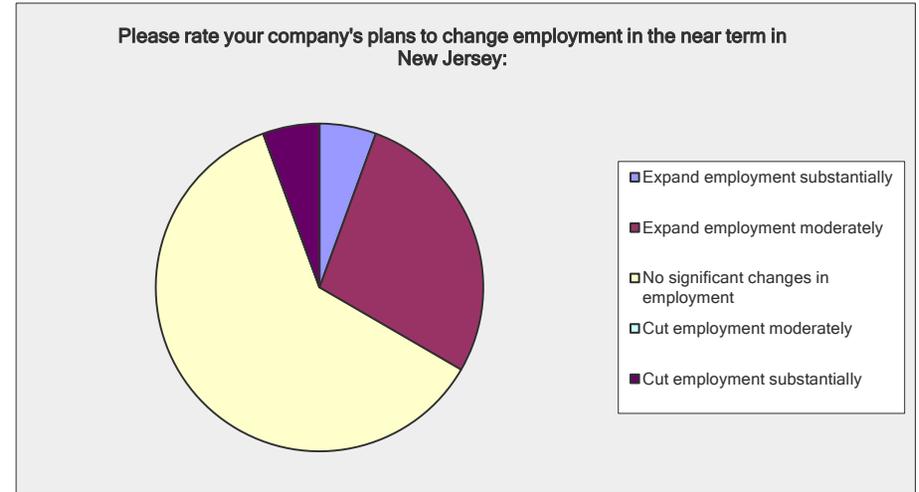
Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

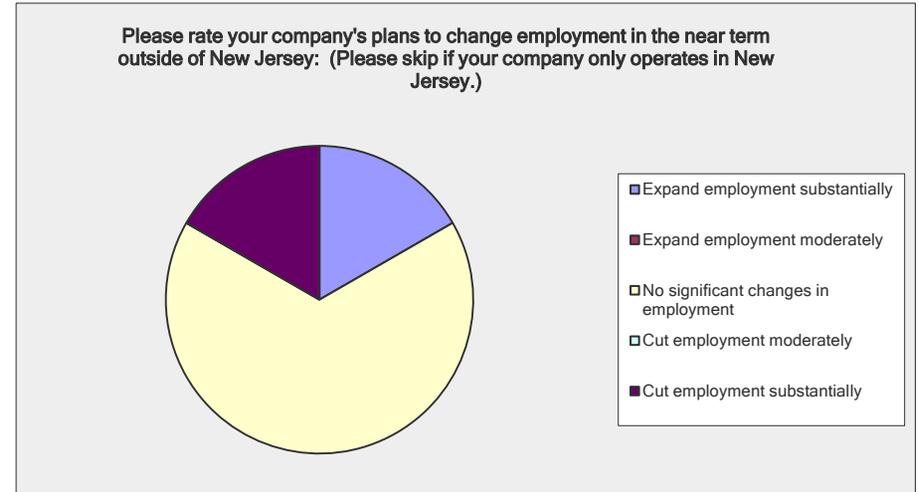
Answer Options	Response Percent	Response Count
Expand employment substantially	5.6%	1
Expand employment moderately	27.8%	5
No significant changes in employment	61.1%	11
Cut employment moderately	0.0%	0
Cut employment substantially	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		0



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	16.7%	1
Expand employment moderately	0.0%	0
No significant changes in employment	66.7%	4
Cut employment moderately	0.0%	0
Cut employment substantially	16.7%	1
<i>answered question</i>		6
<i>skipped question</i>		12

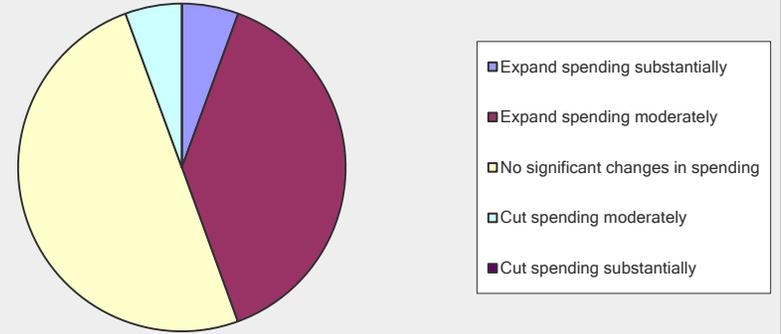


New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	5.6%	1
Expand spending moderately	38.9%	7
No significant changes in spending	50.0%	9
Cut spending moderately	5.6%	1
Cut spending substantially	0.0%	0
answered question		18
skipped question		0

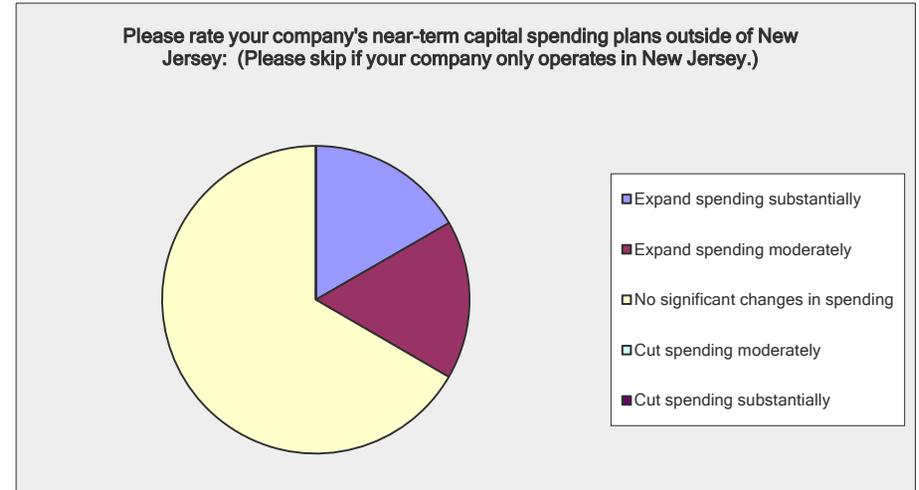
Please rate your company's near-term New Jersey capital spending plans:



New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

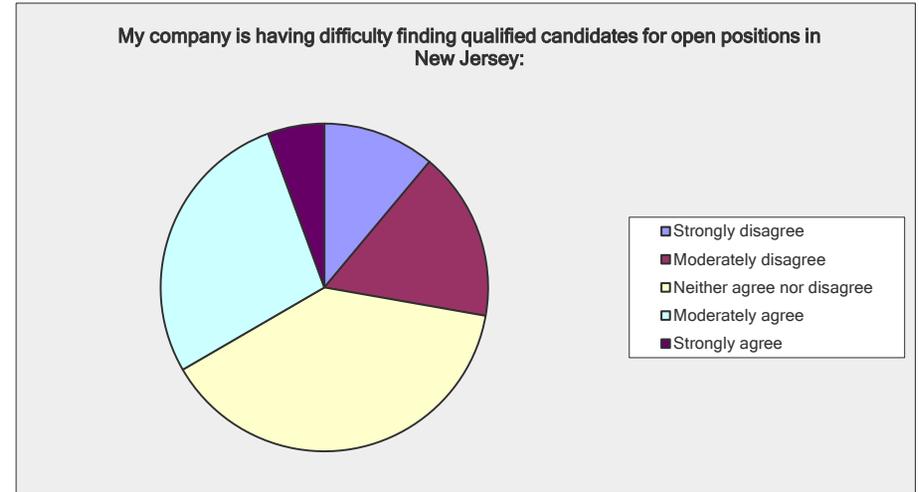
Answer Options	Response Percent	Response Count
Expand spending substantially	16.7%	1
Expand spending moderately	16.7%	1
No significant changes in spending	66.7%	4
Cut spending moderately	0.0%	0
Cut spending substantially	0.0%	0
<i>answered question</i>		6
<i>skipped question</i>		12



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

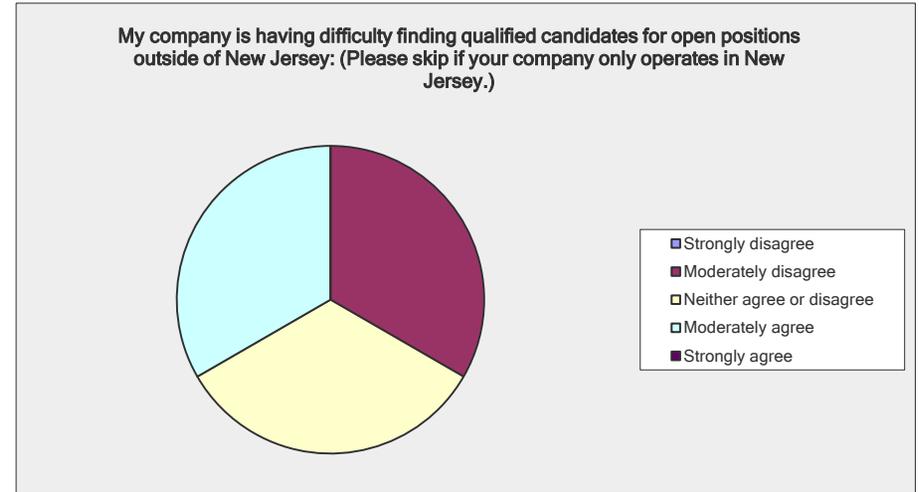
Answer Options	Response Percent	Response Count
Strongly disagree	11.1%	2
Moderately disagree	16.7%	3
Neither agree nor disagree	38.9%	7
Moderately agree	27.8%	5
Strongly agree	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		0



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	33.3%	2
Neither agree or disagree	33.3%	2
Moderately agree	33.3%	2
Strongly agree	0.0%	0
<i>answered question</i>		6
<i>skipped question</i>		12

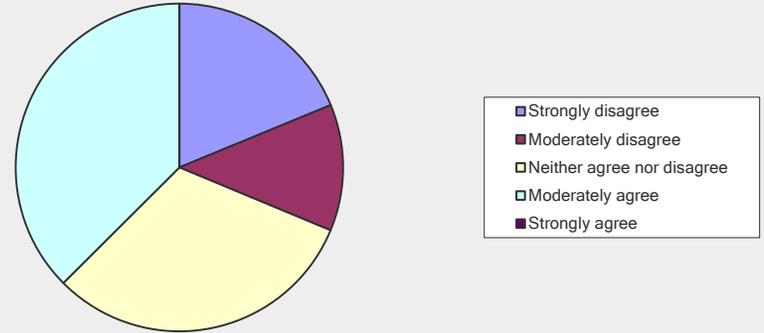


New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	18.8%	3
Moderately disagree	12.5%	2
Neither agree nor disagree	31.3%	5
Moderately agree	37.5%	6
Strongly agree	0.0%	0
<i>answered question</i>		16
<i>skipped question</i>		2

My company has recently increased the prices it charges its customers:



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	12.5%	2
Neither agree nor disagree	12.5%	2
Moderately agree	68.8%	11
Strongly agree	6.3%	1
<i>answered question</i>		16
<i>skipped question</i>		2

