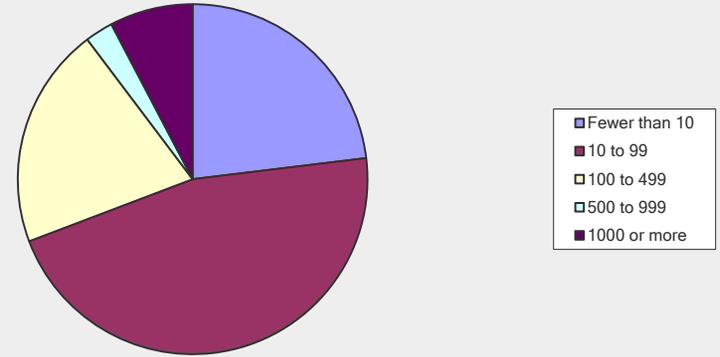


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

Answer Options	Response Percent	Response Count
Fewer than 10	23.1%	9
10 to 99	46.2%	18
100 to 499	20.5%	8
500 to 999	2.6%	1
1000 or more	7.7%	3
<i>answered question</i>		39
<i>skipped question</i>		0

Please indicate the New Jersey employment of your firm:

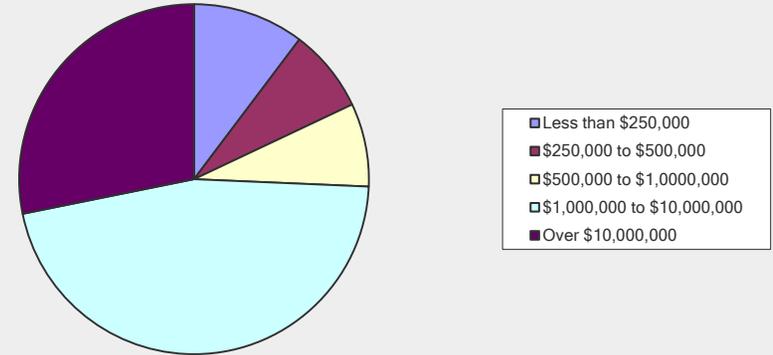


New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

Answer Options	Response Percent	Response Count
Less than \$250,000	10.3%	4
\$250,000 to \$500,000	7.7%	3
\$500,000 to \$1,000,000	7.7%	3
\$1,000,000 to \$10,000,000	46.2%	18
Over \$10,000,000	28.2%	11
<i>answered question</i>		39
<i>skipped question</i>		0

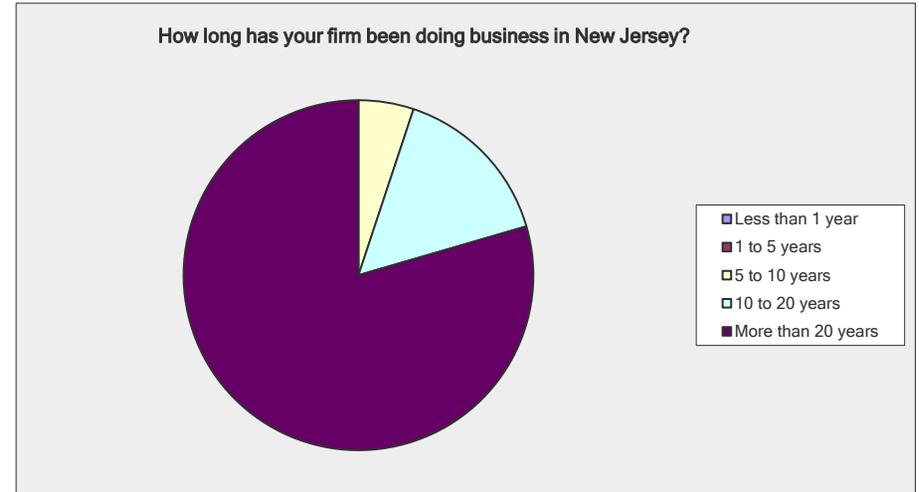
Please indicate the annual New Jersey revenues of your firm:



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

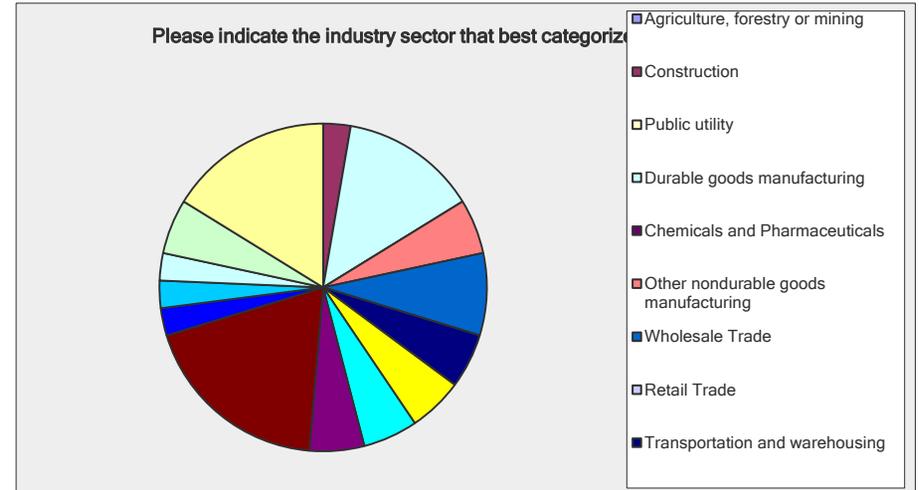
Answer Options	Response Percent	Response Count
Less than 1 year	0.0%	0
1 to 5 years	0.0%	0
5 to 10 years	5.1%	2
10 to 20 years	15.4%	6
More than 20 years	79.5%	31
answered question		39
skipped question		0



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.0%	0
Construction	2.7%	1
Public utility	0.0%	0
Durable goods manufacturing	13.5%	5
Chemicals and Pharmaceuticals	0.0%	0
Other nondurable goods manufacturing	5.4%	2
Wholesale Trade	8.1%	3
Retail Trade	0.0%	0
Transportation and warehousing	5.4%	2
Information (including broadcasting and	0.0%	0
Finance and Insurance	5.4%	2
Real Estate	5.4%	2
Professional, scientific and technical services	5.4%	2
Consulting	18.9%	7
Administrative and office services (including waste	0.0%	0
Education	2.7%	1
Health Care and social services	2.7%	1
Arts, entertainment and recreation	2.7%	1
Accommodation and food services	5.4%	2
Other	16.2%	6
answered question		37
skipped question		2

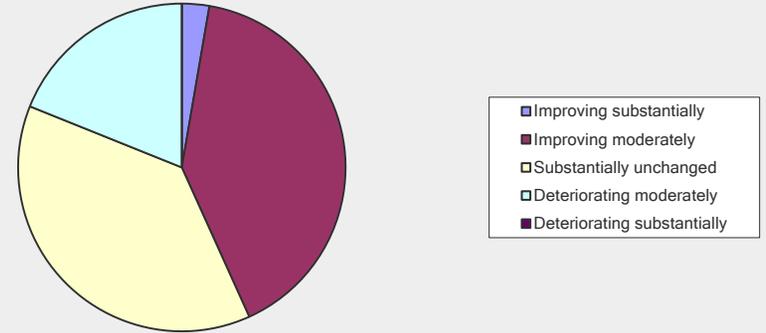


New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

Answer Options	Response Percent	Response Count
Improving substantially	2.7%	1
Improving moderately	40.5%	15
Substantially unchanged	37.8%	14
Deteriorating moderately	18.9%	7
Deteriorating substantially	0.0%	0
<i>answered question</i>		37
<i>skipped question</i>		2

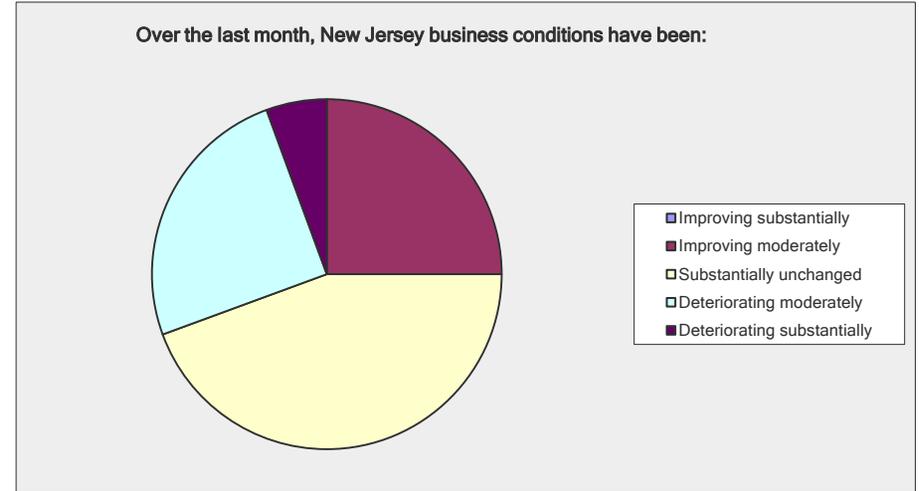
Over the last month, general (US or global) business conditions have been:



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

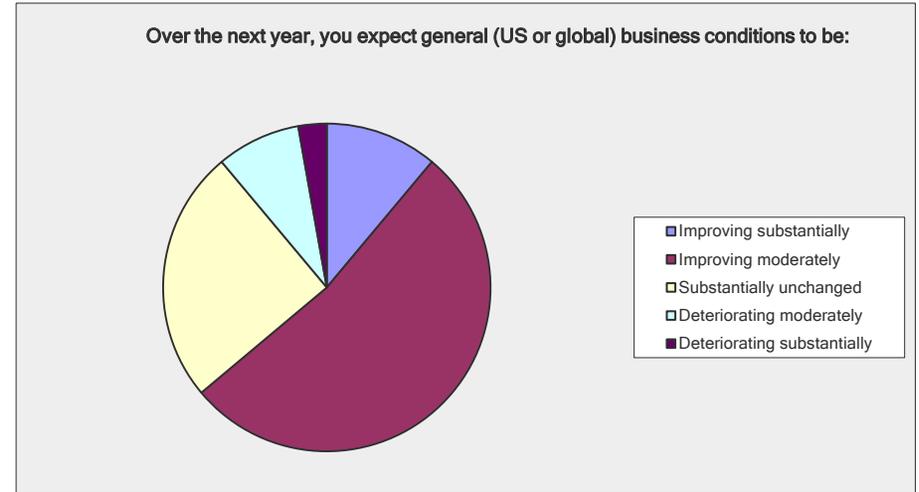
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	25.0%	9
Substantially unchanged	44.4%	16
Deteriorating moderately	25.0%	9
Deteriorating substantially	5.6%	2
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

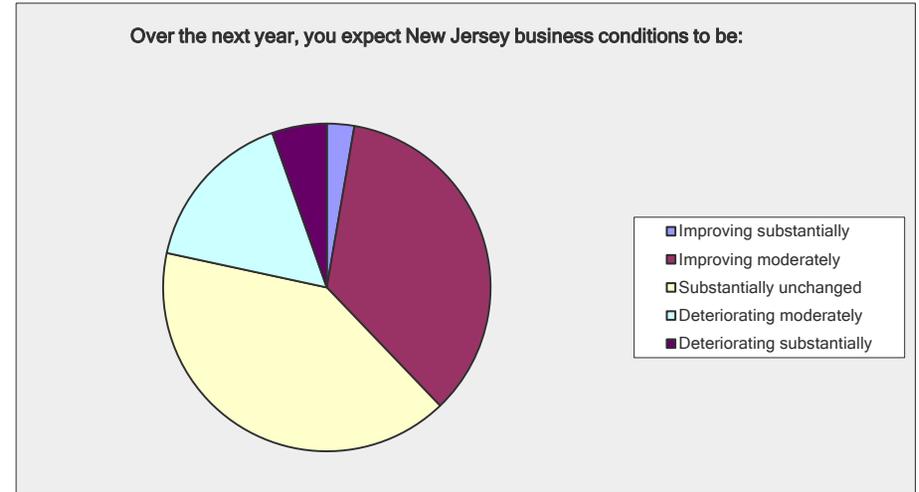
Answer Options	Response Percent	Response Count
Improving substantially	11.1%	4
Improving moderately	52.8%	19
Substantially unchanged	25.0%	9
Deteriorating moderately	8.3%	3
Deteriorating substantially	2.8%	1
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	2.7%	1
Improving moderately	35.1%	13
Substantially unchanged	40.5%	15
Deteriorating moderately	16.2%	6
Deteriorating substantially	5.4%	2
answered question		37
skipped question		2

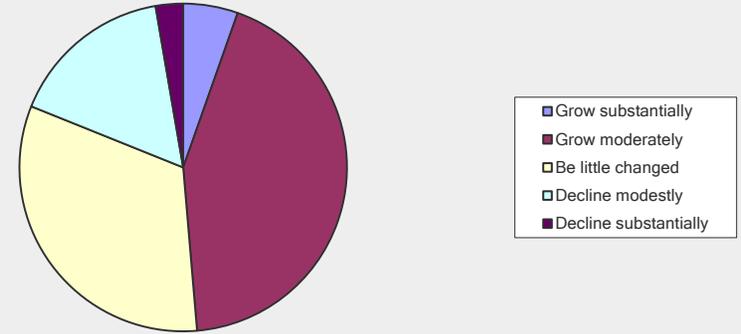


New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	5.4%	2
Grow moderately	43.2%	16
Be little changed	32.4%	12
Decline modestly	16.2%	6
Decline substantially	2.7%	1
answered question		37
skipped question		2

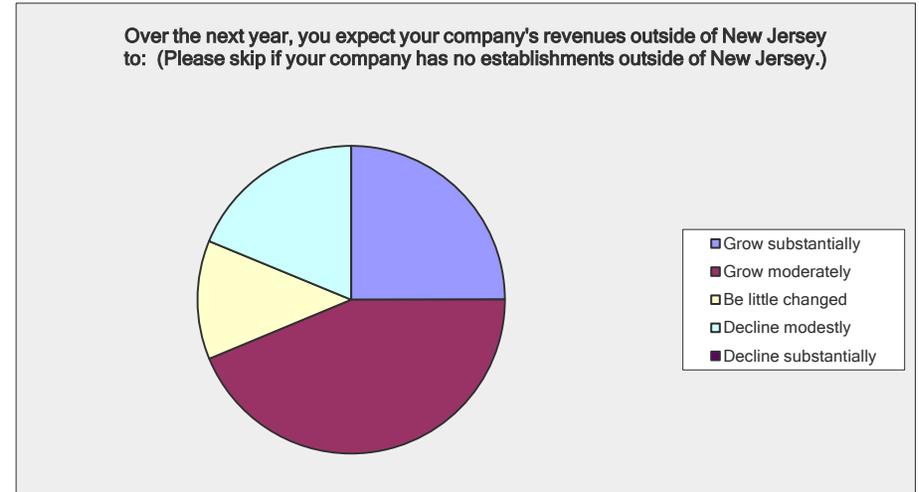
Over the next year, you expect your company's New Jersey revenues to:



New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

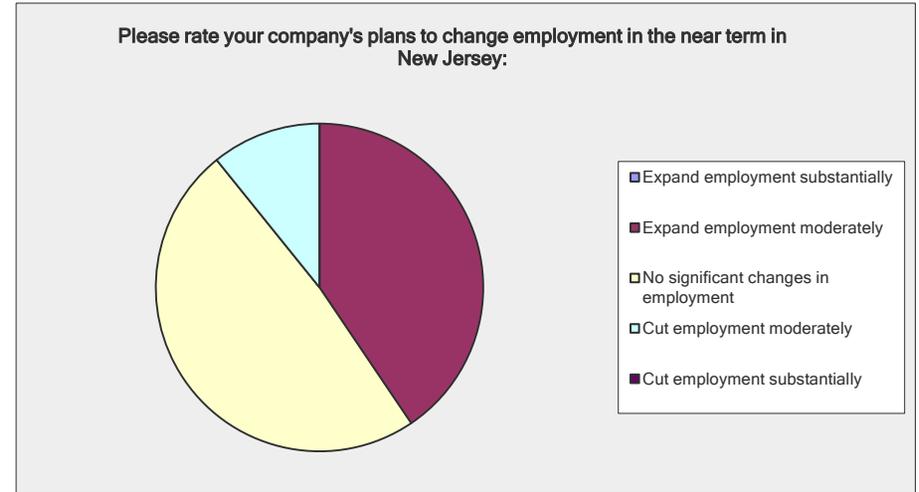
Answer Options	Response Percent	Response Count
Grow substantially	25.0%	4
Grow moderately	43.8%	7
Be little changed	12.5%	2
Decline modestly	18.8%	3
Decline substantially	0.0%	0
answered question		16
skipped question		23



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

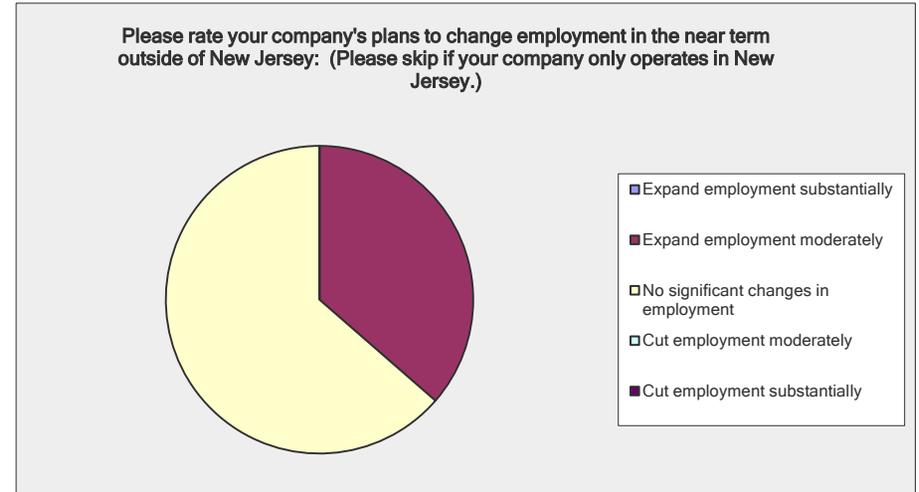
Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	40.5%	15
No significant changes in employment	48.6%	18
Cut employment moderately	10.8%	4
Cut employment substantially	0.0%	0
answered question		37
skipped question		2



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	36.4%	4
No significant changes in employment	63.6%	7
Cut employment moderately	0.0%	0
Cut employment substantially	0.0%	0
<i>answered question</i>		11
<i>skipped question</i>		28

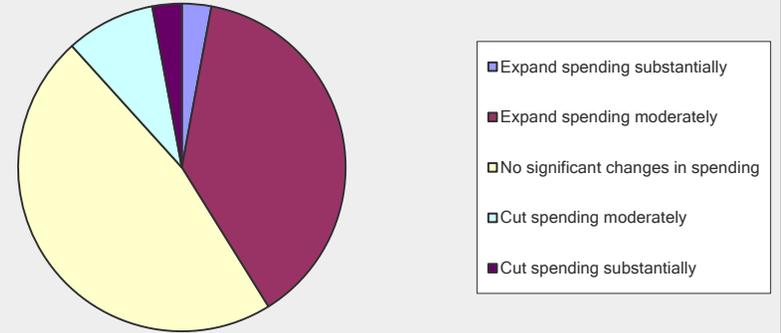


New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	2.9%	1
Expand spending moderately	38.2%	13
No significant changes in spending	47.1%	16
Cut spending moderately	8.8%	3
Cut spending substantially	2.9%	1
<i>answered question</i>		34
<i>skipped question</i>		5

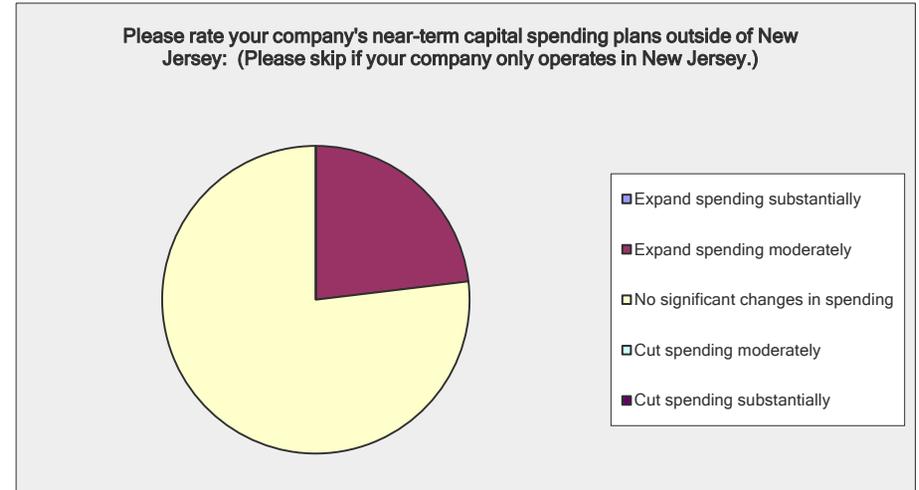
Please rate your company's near-term New Jersey capital spending plans:



New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

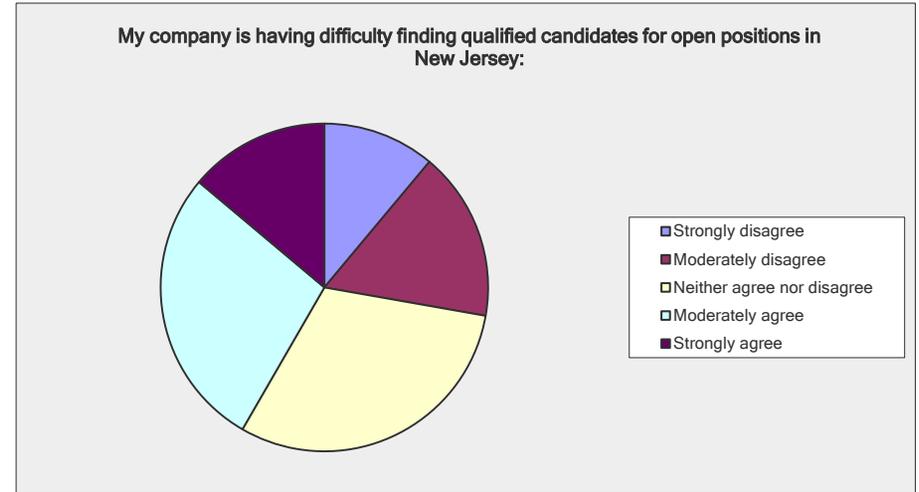
Answer Options	Response Percent	Response Count
Expand spending substantially	0.0%	0
Expand spending moderately	23.1%	3
No significant changes in spending	76.9%	10
Cut spending moderately	0.0%	0
Cut spending substantially	0.0%	0
<i>answered question</i>		13
<i>skipped question</i>		26



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

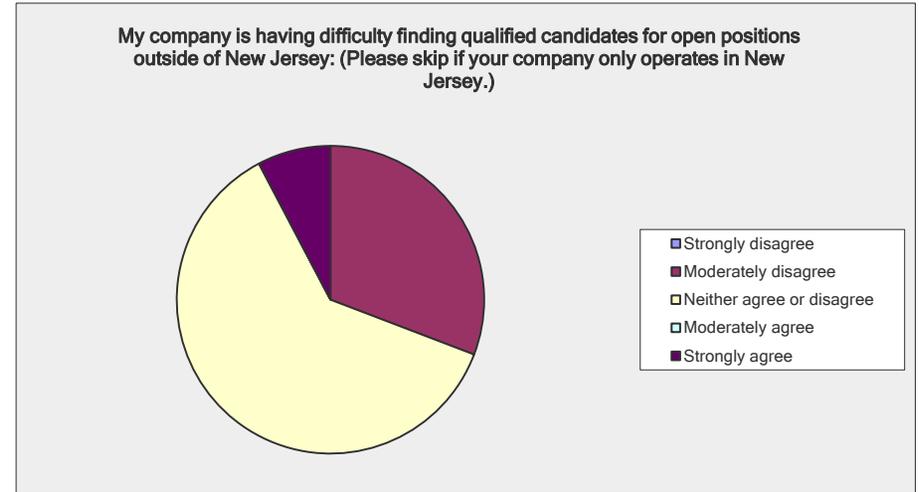
Answer Options	Response Percent	Response Count
Strongly disagree	11.1%	4
Moderately disagree	16.7%	6
Neither agree nor disagree	30.6%	11
Moderately agree	27.8%	10
Strongly agree	13.9%	5
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	30.8%	4
Neither agree or disagree	61.5%	8
Moderately agree	0.0%	0
Strongly agree	7.7%	1
answered question		13
skipped question		26

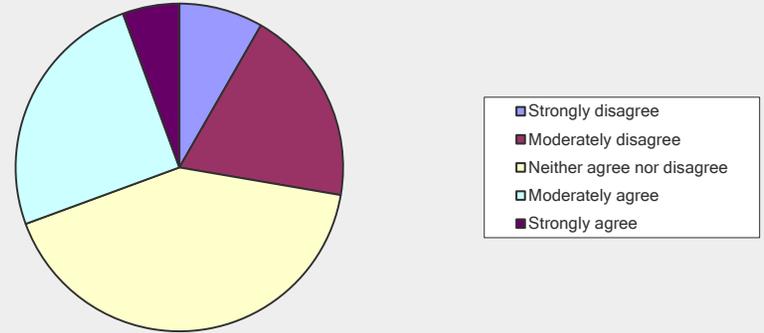


New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	8.3%	3
Moderately disagree	19.4%	7
Neither agree nor disagree	41.7%	15
Moderately agree	25.0%	9
Strongly agree	5.6%	2
<i>answered question</i>		36
<i>skipped question</i>		3

My company has recently increased the prices it charges its customers:



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	0.0%	0
Neither agree nor disagree	38.9%	14
Moderately agree	44.4%	16
Strongly agree	16.7%	6
<i>answered question</i>		36
<i>skipped question</i>		3

